



**STATE OF OKLAHOMA STATEWIDE CONTRACT WITH DATASOFT  
TECHNOLOGIES INC**

This State of Oklahoma Statewide Contract #0132 - Temporary Staffing Services (“Contract”) is entered into between the State of Oklahoma by and through the Office of Management and Enterprise Services (“State”) and Datasoft Technologies Inc (“Supplier”) and is effective as of the date of last signature to this Contract. The initial term of the Contract shall be for 1 year with four (4) one-year options to renew.

**Purpose**

The State is awarding this Contract to Supplier for the provision of soliciting proposals from temporary employment companies to provide services relating to Administrative Support (including Office and Clerical), Commercial/Industrial Workers, and Healthcare Staffing Services, Information Technology Professional Services, and Professional Services as defined within the scope of this RFP. Awarded Suppliers shall be independent contractors and not employees of State Agencies or Affiliates. The awarded Supplier’s staff, including temporary assigned individuals shall also not be considered employees of the State Agency or Affiliate. These services are as needed and upon request from State Agencies and Affiliates. Suppliers will be responsible for hiring, firing, taxes, workers’ compensation, benefits, etc. for the candidates who are not employees of the individual Customer. Candidates will not be provided employee benefits from the State Agencies or Affiliates. This is a non-IT RFP., as more particularly described in certain Contract Documents. Supplier submitted a proposal with no exceptions, BAFO, vendor documents or confidentiality requests. This Contract memorializes the agreement of the parties with respect to the terms of the Contract that is being awarded to Supplier.

Now, therefore, in consideration of the foregoing and the mutual promises set forth herein, the receipt and sufficiency of which are hereby acknowledged the parties agree as follows:

1. The parties agree that Supplier has not yet begun performance of work under this Contract. Issuance of a purchase order is required prior to payment to a Supplier.
2. The following Contract Documents are attached hereto and incorporated herein:
  - 2.1. Solicitation, Attachment A;
  - 2.2. General Terms, Attachment B;
  - 2.3. Statewide Contract Terms, Attachment C;
  - 2.4. Intentionally Omitted;
  - 2.5. Portions of the Bid, Attachment E and

3. Any reference to a Contract Document refers to such Contract Document as it may have been amended. If and to the extent any provision is in multiple documents and addresses the same or substantially the same subject matter but does not create an actual conflict, the more recent provision is deemed to supersede earlier versions.

**[REMAINDER OF PAGE LEFT INTENTIONALLY BLANK]**

**Signatures**

The undersigned represent and warrant that they are authorized, as representatives of the party on whose behalf they are signing, to sign this Contract and to bind their respective party thereto.

**STATE OF OKLAHOMA  
by and through the  
OFFICE OF MANAGEMENT AND  
ENTERPRISE SERVICES:**

**DATASOFT TECHNOLOGIES INC**

By:   
Amanda Otis (May 22, 2025 08:30 CDT)

By:   
Jayadev Manyapu (May 22, 2025 07:33 EDT)

Name: Amanda Otis

Name: Jayadev Manyapu

Title: State Purchasing Director

Title: President

Date: May 22, 2025

Date: May 22, 2025

## ATTACHMENT A

This Solicitation is a Contract Document and is a request for proposal in connection with the Contract awarded by the Office of Management and Enterprise Services as more particularly described below. Any defined term used herein but not defined herein shall have the meaning ascribed in the General Terms or other Contract Document.

### PURPOSE

The Office of Management and Enterprise Services (OMES), Central Purchasing Division, is seeking responses from potential Suppliers to provide temporary employment services for State Agencies and Affiliates to purchase on an as-needed basis.

**The current suppliers do not need to respond to this RFP. If the suppliers are already on a current contract for Temporary Employment Service, then they can disregard this solicitation.**

This RFP is soliciting proposals from temporary employment companies to provide services relating to Administrative Support (including Office and Clerical), Commercial/Industrial Workers, and Healthcare Staffing Services, Information Technology Professional Services, and Professional Services as defined within the scope of this RFP. Awarded Suppliers shall be independent contractors and not employees of State Agencies or Affiliates. The awarded Supplier's staff, including temporary assigned individuals shall also not be considered employees of the State Agency or Affiliate. These services are as needed and upon request from State Agencies and Affiliates. Suppliers will be responsible for hiring, firing, taxes, workers' compensation, benefits, etc. for the candidates who are **not** employees of the individual Customer. Candidates will not be provided employee benefits from the State Agencies or Affiliates. **This is a non-IT RFP.**

The Contract is awarded as a statewide contract on behalf of the Office of Management and Enterprise Services. As a result of this Solicitation OMES, Central Purchasing Division, expects to receive and evaluate responses and select one or more qualified Suppliers with which to establish a contract(s) for temporary employment services that is available to all Customers.

When a need is identified, the Customer will provide a Supplier awarded a contract under this Solicitation with business requirements and technical specifications for their specific project.

Award of the Contract to a bidder is not a guarantee of being selected to provide products and services.

The Customer will directly negotiate the terms of a Statement of Work with a Supplier when a project is needed.

If awarded a contract, the Supplier is responsible for keeping the State informed of personnel contact changes and is not responsible if the Supplier does not receive an invitation to bid on a Statement of Work.

#### 1. Contract Term and Renewal Options

The initial Contract term, which begins on the effective date of the Contract, is 2 year and there are (3) one-year auto renewal options to the Contract.

## **2. Specifications**

### **2.1. Temporary Employment Services**

- A.** Awarded Supplier will confirm with the Customer the arrival of its Candidate by telephone within one-half (1/2) hour after scheduled arrival time.
- B.** Awarded Supplier is responsible to communicate with its Candidate the Customer's requirements regarding hours of work, duration, location, expectations, dress code and other information concerning the assignment.
- C.** All temporarily assigned individuals will be appropriately dressed for the assignment and shall maintain a professional demeanor. Dress code policy is established by the Customer. Temporary Candidate must dress according to the requirements of the Customer requesting the assignment.
- D.** Temporarily assigned individuals should be available for the entire length of the assignment; however, if a replacement is required, a qualified replacement must be provided within twenty-four (24) hours of notification, including weekends and holidays.
- E.** The Customer reserves the right to reduce the length of the temporary assignment and will provide the Awarded Supplier with as much notification as possible.

### **2.2. Work Hours**

- A.** The exact work hours for temporarily assigned personnel will be determined by the Customer.
- B.** Temporarily assigned individuals will not be paid for their lunch hour.
- C.** Customers have the right to request temporarily assigned individuals for holiday, evening/night, weekend or shift work.
- D.** Hours may vary per Customer.
- E.** The Customer reserves the right to request a replacement of any individual. If for any reason a replacement is required within the first eight (8) hours of service, there will be no charge to the Customer. Any time beyond the initial eight (8) hours of service, the temporarily assigned individual is determined to be unsatisfactory; the Awarded Supplier agrees to issue a credit invoice to the Customer for the total charges from the point the Customer notifies the Awarded Supplier to request a replacement.
- F.** The Awarded Supplier agrees to replace an unsatisfactory individual within one (1) business day; however, the Customer has the option to contact a different Awarded Supplier for the service.
- G.** The Customer shall be the sole judge as to whether a temporarily assigned individual is satisfactory and is fulfilling the Customer's requirements.

### **2.3. Placement**

Supplier shall describe how their company will provide assistance for Customers with the placement of any candidate(s). At a minimum, include problem (conflict) and resolutions and the following items below:

- A.** Customers may refer a candidate to be hired to the Awarded Supplier to sign up to perform specific services needed or may request the Awarded Supplier to recruit and provide the temporary Candidate. The Customer will not pay a placement or conversion fee for individuals who are a direct referral from the Customer.
- B.** Upon a request for service from the Customer, the Awarded Supplier will provide expedient temporary employment services. An e-mail, facsimile, or telephone call from the Customer will constitute a request for service.
- C.** The Customer reserves the right to interview the candidate to determine their qualifications for the required position (but this does not negate the Awarded Supplier's responsibility of qualifying candidate(s)).
- D.** The Customer may reject and/or remove any candidate who does not meet the requested experience or is deficient in the performance of the assignment.
- E.** Customers may select Awarded Supplier(s) within their geographic region based on the preference of the Customer.
- F.** Multiple Awarded Suppliers may be contacted to fill the same position.

### **2.4. Supplier's Responsibilities**

- A.** The Awarded Supplier is responsible to obtain the information as described in the Scope of Work and any other information necessary to determine what job category satisfies the service request.
- B.** The Awarded Supplier will inform the Customer point of contact of the proposed job classification and applicable rate to obtain authorization to proceed with the service request.
- C.** Placing candidates out of applicable job classification is considered an abuse of the contract. Periodic checks of requests and assignments will be performed by the Customer to ensure this does not occur.
- D.** The Awarded Supplier is responsible for conducting appropriate background and reference checks on potential candidates prior to any assignments and should be prepared to conduct more extensive background investigations when required by the Customer. Awarded Supplier must send notification to the Customer of the compliance of the background and reference checks. Failure to provide notification of compliance will be considered a violation of the contract and may result in rejection of the candidate and possibly jeopardize future placements by offending Awarded Supplier.
- E.** These services are as needed and upon request from the Customer. Awarded Supplier will be responsible for liability insurance, federal and state payroll requirements

including but not limited to insurance coverage for any candidate sent to the Customer, payroll taxes, payroll reports, workers' compensation, benefits, hiring and firing etc., for the candidates.

- F.** The Awarded Supplier is responsible for conducting periodic quality assurance checks with the Customer's point of contact to verify that the Customer's requirements are being fulfilled by the candidate. At a minimum, these checks should be completed at the end of the first week of any assignment. Customers may request quality assurance checks at any interval during the term of the candidate's placement.
- G.** Candidates may be hired as a permanent employee of the Customer if, the Customer and hiring processes have been complied with and if the candidate elects to accept employment with the Customer. Such occurrence will create no further obligation (financial or otherwise) on the part of the Customer.
- H.** The Customer will not be responsible for the Awarded Supplier's candidate who voluntarily leaves the Awarded Supplier's employment or engages in employment with another company.
- I.** The Awarded Supplier agrees to ensure candidates agree to be bound by the security regulations, policies, and standards as required by the Customer. This will vary based on the individual Customer's requirements.
- J.** Awarded Supplier shall ensure adequate backup documentation (such as Candidate timesheets) are attached to invoice or billing requests. The timesheet should include the following:
  - i.** Name of the Customer;
  - ii.** Name of the temporarily assigned individual;
  - iii.** Dates worked;
  - iv.** Beginning and ending time;
  - v.** Number of regular hours worked each day; and
  - vi.** If applicable, number of overtime hours worked each day.
- K.** The Awarded Supplier is responsible and may be held financially liable for the negligent acts of its Candidates.

## **2.5. Bonding**

- A.** The Awarded Supplier shall have the ability to bond candidates as directed by the Customer.
- B.** The fee for this service will be borne by the Customer.
- C.** Selection of the bonding insurer is at the Awarded Supplier's discretion; however, each insurance policy shall be:
  - i.** Issued by insurance companies authorized to do business in the State or eligible surplus lines insurers acceptable to and having agents in the State upon whom service of process may be made.

## **2.6. Equipment, Property and Damages**

- A.** The Awarded Supplier shall be responsible for the proper maintenance and custody of any personal tangible property owned and real property furnished by the Customer for the use in connection with the performance of the contract.
- B.** The Awarded Supplier will reimburse the Customer for such property's loss or damage caused by the Awarded Supplier' assigned individual, with the exception of normal wear and tear.
- C.** The equipment used may include computers, copy machines, phones, printers, etc. Equipment may vary depending on the Candidate assignments.

## **2.7. Customer's Responsibilities**

- A.** Prior to contacting the Awarded Supplier (s), the Customer is responsible to define details of the request to include, but not be limited to:
  - i.** Number of individuals needed;
  - ii.** Job duties;
  - iii.** Equipment to be used;
  - iv.** Knowledge, skills and education and/or experience;
  - v.** Computer software to be used;
  - vi.** Hours of work;
  - vii.** Expected length of assignment;
  - viii.** Job related attire;
  - ix.** Position location;
  - x.** Customer contact person; and
  - xi.** Other pertinent job-related information.
- B.** Depending on the amount of detail required, it is recommended the Customer submit this information in writing via e-mail or facsimile to reduce the possibility of an inappropriate temporary assignment.

## **2.8. Background Checks**

- A.** The Customer is responsible for requesting additional background investigations beyond normal references prior to the temporary assignment.
- B.** Should an additional background check be required due to the nature of the assignment, the Customer may be responsible for the cost of the additional checks.
- C.** It is reasonable to expect employment eligibility and references will be required for all candidates; background checks for referrals by the Customer will be at the discretion of the Customer.
- D.** Standard checks which would include employment eligibility and reference checks shall be at the cost of the Awarded Supplier(s).
- E.** Other background checks will be at the discretion of each requesting Customer.
- F.** Customers reserve the right to request and conduct pre-employment background checks and drug testing prior to the potential candidates starting date.

- G.** Customers will limit their background checks and drug testing requirements to the same as required of their own permanent full-time employees holding the same or similar positions to be filled by the candidate.

**2.9. References**

- A.** Provide three (3) references where your company has provided similar services. Describe what products or services were provided to each reference. References should include the governmental entity name, address, and contact name, email and phone number.

**2.10. Value Add**

- A.** Suppliers are requested to provide any new services or value added services that could be made available which are in scope of this solicitation.

**Exhibit 1**  
**EV00000607**  
**Specifications**

**I. Scope**

The State of Oklahoma, Office of Management and Enterprise Services (OMES), Central Purchasing Division, seeks solicitation responses from Suppliers for the following: Temporary Staffing Services

- A. Administrative Support (including office and clerical)
- B. Commercial / Industrial Workers
- C. Healthcare Staffing Services (clinical)
- D. Healthcare Staffing Services (non-clinical)
- E. Professional Services (other than IT)

Bidders may bid on one, all, or any combination from the above categories. Any category that is bid on must have pricing in **Exhibit 3 Pricing Templet**.

This document provides the pricing details for the proposed services under this Non-IT Consulting Services solicitation. The pricing is structured to ensure clarity and transparency, with detailed cost components to reflect our commitment to delivering high-quality consulting services efficiently.

**II. Categories**

**A. Administrative Support**

The State of Oklahoma defines Administrative Support as the following: The act of performing and facilitating administrative tasks and procedures for an office or facility.

The State of Oklahoma is looking for Administrative Support Services. Please provide a list of Administrative Support Services with Hourly Not to Exceed Rates on **Exhibit 3 Pricing Templet**.

**B. Commercial / Industrial Workers**

The State of Oklahoma defines Commercial Workers as the following: One engaged in the buying, selling or otherwise providing of goods or services other than on a retail basis.

The State of Oklahoma defines Industrial Workers as the following: A member of the working class who labors in factories, offices, docks, building lots, streets or any other position as part of the industrialization process.

The State of Oklahoma is looking for Commercial / Industrial Workers Services. Please provide a list of Commercial / Industrial Workers Services with Hourly Not to Exceed Rates on **Exhibit 3 Pricing Templet**.

### **C. Healthcare Staffing Services - Clinical**

The State of Oklahoma defines Healthcare Staffing Services - Clinical as the following: **The review of a patient's plan of care or collaborative discussion of specific aspects of a patient's risks, needs, and functioning, with other clinical staff of a service.**

The State of Oklahoma is looking for Healthcare Staffing Services – Clinical. Please provide a list of Healthcare Staffing Services – Clinical with Hourly Not to Exceed Rates on **Exhibit 3 Pricing Templet.**

### **D. Healthcare Staffing Services – Non-Clinical**

The State of Oklahoma Healthcare Staffing Services – Non-Clinical as the following: **Non-clinical professionals don't typically work with patients directly or diagnosis or provide treatment. These professionals are still essential to healthcare. They often keep hospitals and clinics running so professionals in clinical positions can focus on patients.**

The State of Oklahoma is looking for Healthcare Staffing Services – Non-Clinical. Please provide a list of Healthcare Staffing Services – Non-Clinical with Hourly Not to Exceed Rates on **Exhibit 3 Pricing Templet.**

### **E. Professional Services – Other Than IT**

The State of Oklahoma defines Professional Services – Other Than IT as the following:

The State of Oklahoma is looking for Professional Services – Other Than IT. Please provide a list of Professional Services – Other Than IT with Hourly Not to Exceed Rates on **Exhibit 3 Pricing Templet.**

## **III. Value-Add Services**

Provide information on other products and services that may be offered by the Supplier that are within the scope of this solicitation and provide pricing. The State may award value-added products and services at its sole discretion.

**Exhibit 2  
Executive Summary  
EV00000607**

**Instructions**

Bidder must provide a complete response to each item below. Insert your responses into the below word template document. Bidder should provide all information necessary to demonstrate Bidder's ability to meet the requirements of this RFP and the RFP's Scope of Work. Responses to the below questions in the Exhibit are Mandatory and will be evaluated. Failure to respond to any question may result in your proposal being deemed unresponsive.

**1. Please list all applicable certifications and professional affiliations for key individuals with your organization.**

Provide Answer Below:

**2. Please provide the length of time the Bidder has been in business and how long your business has been providing products and/or services of the type requested (Must be at least 3 years)**

Provide Answer Below:

**3. Please list any Documentation on capabilities to measure success, auditability and customer satisfaction**

Provide Answer Below:

**4. Please provide documentation outlining the overall operations related to providing the services offered under this bid.**

Provide Answer Below:

**5. Please provided a sample SOW for each category submission**

Please Answer Below:

**6. Please describe in detail what steps are taken to understand the business needs of the customer.**

Provide Answer Below:

**7. Please described how clients' accounts are serviced and how clients' needs for temporary services are determined.**

Provide Answer Below:

**8. Please described how services will be met in various geographical locations of the state.**

Please provide certificates and descriptions

Provide Answer Below:

**9. Please described how customer satisfaction is assessed and how quality assurance is measured in the organization.**

**Provide Answer Below:**

**10. Please described the company’s plan and methodology for quality assurance and evaluation of the proposed services. Define how the most qualified candidates are identified for customers as well as described company's performance monitoring for those candidates.**

**Provide Answer Below:**

**11. Please describe the company’s general methodology for recruiting qualified staff tailored to the needs of the customer. Has the company encountered challenges with recruiting qualified staff? If so, were those challenges addressed?**

**Provide Answer Below:**

**12. Please identified how temporary staffing will be assigned under the contract. Policies and responses must include the following: skill testing and screening mechanisms, including a description of reference and/or background checks solicited for each applicant and the way job assignments/job matching will be determined. Described how pre-employment screening requirements are accommodated that may be specific to the Procuring Agency.**

**Provide Answer Below:**

**13. Please list the timeframe provided for placement of qualified candidates for new requests.**

**Provide Answer Below:**

**14. Please address the strategy of retaining quality, assignable, temporary staff.**

**Provide Answer Below:**

**15. Please described the experience if any with placement of candidates withing government entities.**

**Provide Answer Below:**

**16. Please provided documentation in regard to supplier's ability to meet the following laws, HIPPA, FERPA, CJIS, IRS\_PUB 1075, or other sensitive data.**

**Provide Answer Below:**

**EV00000607**  
**Pricing Template**  
**Exhibit 3**

**Instructions:**

1. For each category price the job titles you support within each category, provide
2. Pricing must include travel, delivery, shipping, or any other combination of exte Agencies / Affiliates pay.

**Note:**

1. You may add more lines as needed.

Item ID	Catagories	Title
A	Administrative Support (including office & clerical)	
B	Commercial / Industrial Workers	
C	Healthcare Staffing Services (clinical)	
D	Healthcare Staffing Services (non-clinical)	
E	Professional Services (other than IT)	





the hourly not-to-exceed rates for each level  
internal prices. Hourly Pricing must be what

Level I, II & III	Hourly Pricing
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Level 1	
Level 2	
Level 3	



Level 1	
Level 2	
Level 3	



Level 1	
Level 2	
Level 3	



Level 1	
Level 2	
Level 3	



Level 1	
Level 2	
Level 3	



## ATTACHMENT B

### STATE OF OKLAHOMA NEGOTIABLE GENERAL TERMS

This State of Oklahoma General Terms (“General Terms”) is a Contract document in connection with a Contract awarded by the Office of Management and Enterprise Services on behalf of the State of Oklahoma.

In addition to other terms contained in an applicable Contract document, Supplier and State agree to the following General Terms:

#### **1 Contract Order of Priority**

**1.1** Contract documents shall be read to be consistent and complementary. Any conflict among the Contract documents shall be resolved by giving priority to Contract documents in the following order of precedence:

- A.** any Amendment;
- B.** terms contained in this Contract document.
- C.** any Contract-specific State terms contained in a Contract document including, without limitation, information technology terms and terms specific to a statewide Contract or a State agency Contract;
- D.** any applicable Solicitation;
- E.** any successful Bid as may be amended through negotiation and to the extent the Bid does not otherwise conflict with the Solicitation, Contract or applicable law;
- F.** any statement of work, work order, or other mutually agreed Contract documents.

**1.2** If there is a conflict between the terms contained in this Contract document or in Contract-specific terms and an agreement provided by or on behalf of Supplier including but not limited to linked or supplemental documents which alter or diminish the rights of Customer or the State, the conflicting terms provided by Supplier shall not take priority over this Contract document or Acquisition-specific terms. In no event will any linked document alter or override such referenced terms except as specifically agreed in an Amendment.

## 2 Definitions

In addition to any defined terms set forth elsewhere in the Contract, the Oklahoma Central Purchasing Act and the Oklahoma Administrative Code, Title 260, the parties agree that, when used in the Contract, the following terms are defined as set forth below and may be used in the singular or plural form:

- 2.1 **Acquisition** means items, products, materials, supplies, services and equipment acquired by purchase, lease purchase, lease with option to purchase, value provided or rental under the Contract.
- 2.2 **Amendment** means any mutually executed, written modification to a Contract document or a written change, addition, correction or revision to a Solicitation.
- 2.3 **Bid** means an offer a Bidder submits in response to the Solicitation.
- 2.4 **Bidder** means an individual or business entity that submits a Bid in response to the Solicitation.
- 2.5 **Contract** means the written, mutually agreed and binding legal relationship resulting from the Contract documents and an appropriate encumbering document as may be amended from time to time, which evidences the final agreement between the parties with respect to the subject matter of the Contract.
- 2.6 **Customer** means the entity receiving goods or services contemplated by the Contract.
- 2.7 **Debarment** means action taken by a debarring official under federal or state law or regulations to exclude any business entity from inclusion on the Supplier list; bidding; offering to bid; providing a quote; receiving an award of contract with the State and may also result in cancellation of existing contracts with the State.
- 2.8 **Destination** means delivered to the receiving dock or other point specified in the applicable Contract document.
- 2.9 **Federal award** means the Federal financial assistance that a recipient receives directly from a Federal awarding agency or indirectly from a pass-through entity
- 2.10 **Governmental Entity** means any governmental entity specified as a political subdivision of the State pursuant to the Governmental Tort Claim Act including any associated institution, instrumentality, board, commission, committee, department, or other entity designated to act on behalf of the state.

- 2.11 Indemnified Parties** means the State and Customer and/or its officers, directors, agents, employees, representatives, contractors, assignees and designees thereof.
- 2.12 Inspection** means examining and testing an Acquisition (including, when appropriate, raw materials, components, and intermediate assemblies) to determine whether the Acquisition meets Contract requirements.
- 2.13 Moral Rights** means any and all rights of paternity or integrity of the Work Product and the right to object to any modification, translation or use of the Work Product and any similar rights existing under the judicial or statutory law of any country in the world or under any treaty, regardless of whether or not such right is denominated or referred to as a moral right.
- 2.14 OAC** means the Oklahoma Administrative Code.
- 2.15 OMES** means the Office of Management and Enterprise Services.
- 2.16 Solicitation** means the document inviting Bids for the Acquisition referenced in the Contract and any amendments thereto.
- 2.17 State** means the government of the state of Oklahoma, its employees and authorized representatives, including without limitation any department, agency, or other unit of the government of the state of Oklahoma.
- 2.18 Supplier** means the Bidder with whom the State enters into the Contract awarded pursuant to the Solicitation or the business entity or individual that is a party to the Contract with the State.
- 2.19 Suspension** means action taken by a suspending official under federal or state law or regulations to suspend a Supplier from inclusion on the Supplier list; be eligible to submit Bids to State agencies and be awarded a contract by a State agency subject to the Central Purchasing Act.
- 2.20 Supplier Confidential Information** means certain confidential and proprietary information of Supplier that is clearly marked as confidential and agreed by the State Purchasing Director or Customer, as applicable, but does not include information excluded from confidentiality in provisions of the Contract or the Oklahoma Open Records Act.
- 2.21 Work Product** means any and all deliverables produced by Supplier under a statement of work or similar Contract document issued pursuant to this Contract, including any and all tangible or intangible items or things that have been or will be prepared, created, developed, invented or conceived at any time following the Contract effective date including but not limited to any (i) works

of authorship (such as manuals, instructions, printed material, graphics, artwork, images, illustrations, photographs, computer programs, computer software, scripts, object code, source code or other programming code, HTML code, flow charts, notes, outlines, lists, compilations, manuscripts, writings, pictorial materials, schematics, formulae, processes, algorithms, data, information, multimedia files, text web pages or web sites, other written or machine readable expression of such works fixed in any tangible media, and all other copyrightable works), (ii) trademarks, service marks, trade dress, trade names, logos, or other indicia of source or origin, (iii) ideas, designs, concepts, personality rights, methods, processes, techniques, apparatuses, inventions, formulas, discoveries, or improvements, including any patents, trade secrets and know-how, (iv) domain names, (v) any copies, and similar or derivative works to any of the foregoing, (vi) all documentation and materials related to any of the foregoing, (vii) all other goods, services or deliverables to be provided by or on behalf of Supplier under the Contract and (viii) all Intellectual Property Rights in any of the foregoing, and which are or were created, prepared, developed, invented or conceived for the use of benefit of Customer in connection with this Contract or with funds appropriated by or for Customer or Customer's benefit (a) by any Supplier personnel or Customer personnel or (b) any Customer personnel who then became personnel to Supplier or any of its affiliates or subcontractors, where, although creation or reduction-to-practice is completed while the person is affiliated with Supplier or its personnel, any portion of same was created, invented or conceived by such person while affiliated with Customer.

### **3 Additional Pricing**

- 3.1** The price of a product offered under the Contract shall include and Supplier shall prepay all shipping, packaging, delivery and handling fees. All product deliveries will be free on board Customer's Destination. No additional fees shall be charged by Supplier for standard shipping and handling. If Customer requests expedited or special delivery, Customer may be responsible for any charges for expedited or special delivery.
- 3.2** Supplier shall have no right of setoff.
- 3.3** Because funds are typically dedicated to a particular fiscal year, an invoice will be paid only when timely submitted, which shall in no instance be later than six (6) months after the end of the fiscal year in which the goods are provided or services performed.

## 4 Ordering, Inspection, and Acceptance

- 4.1 Any product or service furnished under the Contract shall be ordered by issuance of a valid purchase order or other appropriate payment mechanism, including a pre-encumbrance, or by use of a valid Purchase Card. All orders and transactions are governed by the terms and conditions of the Contract. Any purchase order or other applicable payment mechanism dated prior to termination or expiration of the Contract shall be performed unless mutually agreed in writing otherwise.
- 4.2 Services will be performed in accordance with industry best practices and are subject to acceptance by the Customer. Notwithstanding any other provision in the Contract, deemed acceptance of a service or associated deliverable shall not apply automatically upon receipt of a deliverable or upon provision of a service.

Supplier warrants and represents that a product or deliverable furnished by or through the Supplier shall individually, and where specified by Supplier to perform as a system, be substantially uninterrupted and error-free in operation and guaranteed against faulty material and workmanship for a warranty period of the greater of ninety (90) days from the date of acceptance or the maximum allowed by the manufacturer. A defect in a product or deliverable furnished by or through the Supplier shall be repaired or replaced by Supplier at no additional cost or expense to the Customer if such defect occurs during the warranty period.

Any product to be delivered pursuant to the Contract shall be subject to final inspection and acceptance by the Customer at Destination. The Customer assumes no responsibility for a product until accepted by the Customer. Title and risk of loss or damage to a product shall be the responsibility of the Supplier until accepted. The Supplier shall be responsible for filing, processing, and collecting any and all damage claims accruing prior to acceptance.

Pursuant to OAC 260:115-9-1, payment for an Acquisition does not constitute final acceptance of the Acquisition. If subsequent inspection affirms that the Acquisition does not meet or exceed the specifications of the order or that the Acquisition has a latent defect, the Supplier shall be notified as soon as is reasonably practicable. The Supplier shall retrieve and replace the Acquisition at Supplier's expense or, if unable to replace, shall issue a refund to Customer. Refund under this section shall not be an exclusive remedy.

- 4.3** Supplier shall deliver products and services on or before the required date specified in a Contract document. Failure to deliver timely may result in liquidated damages as set forth in the applicable Contract document. Deviations, substitutions, or changes in a product or service, including changes of personnel directly providing services, shall not be made unless expressly authorized in writing by the Customer. Any substitution of personnel directly providing services shall be a person of comparable or greater skills, education and experience for performing the services as the person being replaced. Additionally, Supplier shall provide staff sufficiently experienced and able to perform with respect to any transitional services provided by Supplier in connection with termination or expiration of the Contract.
- 4.4** Product warranty and return policies and terms provided under any Contract document will not be more restrictive or more costly than warranty and return policies and terms for other similarly situated customers for a like product.

## **5 Maintenance of Insurance, Payment of Taxes, and Workers' Compensation**

- 5.1** As a condition of this Contract, Supplier shall procure at its own expense, and provide proof of, insurance coverage with the applicable liability limits set forth below and any approved subcontractor of Supplier shall procure and provide proof of the same coverage. The required insurance shall be underwritten by an insurance carrier with an A.M. Best rating of A- or better.

Such proof of coverage shall additionally be provided to the Customer if services will be provided by any of Supplier's employees, agents or subcontractors at any Customer premises and/or employer vehicles will be used in connection with performance of Supplier's obligations under the Contract. Supplier may not commence performance hereunder until such proof has been provided. Additionally, Supplier shall ensure each insurance policy includes a notice of cancellation and includes the State and its agencies as certificate holder and shall promptly provide proof to the State of any renewals, additions, or changes to such insurance coverage. Supplier's obligation to maintain insurance coverage under the Contract is a continuing obligation until Supplier has no further obligation under the Contract. Any combination of primary and excess or umbrella insurance may be used to satisfy the limits of coverage for Commercial General Liability, Auto Liability and Employers' Liability. Unless agreed between the parties and approved by the State Purchasing Director, the minimum acceptable insurance limits of liability are as follows:

- A.** Workers' Compensation and Employer's Liability Insurance in accordance with and to the extent required by applicable law;

- B.** Commercial General Liability Insurance covering the risks of personal injury, bodily injury (including death) and property damage, including coverage for contractual liability, with a limit of liability of not less than \$2,000,000 per occurrence;
- C.** Automobile Liability Insurance with limits of liability of not less than \$2,000,000 combined single limit each accident;
- D.** If the Supplier will access, process, or store state data, then Security and Privacy Liability insurance, including coverage for failure to protect confidential information and failure of the security of Supplier's computer systems that results in unauthorized access to Customer data with limits \$5,000,000 per occurrence; and
- E.** Additional coverage required in writing in connection with a particular Acquisition.

**5.2** Supplier shall be entirely responsible during the existence of the Contract for the liability and payment of taxes payable by or assessed to Supplier or its employees, agents and subcontractors of whatever kind, in connection with the Contract. Supplier further agrees to comply with all state and federal laws applicable to any such persons, including laws regarding wages, taxes, insurance, and Workers' Compensation. Neither Customer nor the State shall be liable to the Supplier, its employees, agents, or others for the payment of taxes or the provision of unemployment insurance and/or Workers' Compensation or any benefit available to a State or Customer employee.

**5.3** Supplier agrees to indemnify Customer, the State, and its employees, agents, representatives, contractors, and assignees for any and all liability, actions, claims, demands, or suits, and all related costs and expenses (including without limitation reasonable attorneys' fees and costs required to establish the right to indemnification) relating to tax liability, unemployment insurance and/or Workers' Compensation in connection with its performance under the Contract.

## **6 Compliance with Applicable Laws**

**6.1** As long as Supplier has an obligation under the terms of the Contract and in connection with performance of its obligations, the Supplier represents its present compliance, and shall have an ongoing obligation to comply, with all applicable federal, State, and local laws, rules, regulations, ordinances, and orders, as amended, including but not limited to the following:

- A.** Drug-Free Workplace Act of 1988 set forth at 41 U.S.C. §81.

- B.** Section 306 of the Clean Air Act, Section 508 of the Clean Water Act, Executive Order 11738, and Environmental Protection Agency Regulations which prohibit the use of facilities included on the EPA List of Violating Facilities under nonexempt federal contracts, grants or loans;
- C.** Prospective participant requirements set at 45 C.F.R. part 76 in connection with Debarment, Suspension and other responsibility matters;
- D.** 1964 Civil Rights Act, Title IX of the Education Amendment of 1972, Section 504 of the Rehabilitation Act of 1973, Americans with Disabilities Act of 1990, and Executive Orders 11246 and 11375;
- E.** Anti-Lobbying Law set forth at 31 U.S.C. §1325 and as implemented at 45 C.F.R. part 93;
- F.** Requirements of Internal Revenue Service Publication 1075 regarding use, access and disclosure of Federal Tax Information (as defined therein);
- G.** Obtaining certified independent audits conducted in accordance with Government Auditing Standards and Office of Management and Budget Uniform Guidance, 2 CFR 200 Subpart F §200.500 et seq. with approval and work paper examination rights of the applicable procuring entity;
- H.** Requirements of the Oklahoma Taxpayer and Citizen Protection Act of 2007, 25 O.S. §1312 and applicable federal immigration laws and regulations and be registered and participate in the Status Verification System. The Status Verification System is defined at 25 O.S. §1312, includes but is not limited to the free Employment Verification Program (E-Verify) through the Department of Homeland Security, and is available at [www.dhs.gov/E-Verify](http://www.dhs.gov/E-Verify);
- I.** Requirements of the Health Insurance Portability and Accountability Act of 1996; Health Information Technology for Economic and Clinical Health Act; Payment Card Industry Security Standards; Criminal Justice Information System Security Policy and Security Addendum; and Family Educational Rights and Privacy Act; and
- J.** Be registered as a business entity licensed to do business in the State, have obtained a sales tax permit, and be current on franchise tax payments to the State, as applicable.

- 6.2** The Supplier's employees, agents and subcontractors shall adhere to applicable Customer policies including, but not limited to acceptable use of Internet and electronic mail, facility and data security, press releases, and public relations. As applicable, the Supplier shall adhere to the State Information Security Policy, Procedures, Guidelines set forth at [Information Security Policy, Procedures, Guidelines \(oklahoma.gov\)](#) Supplier is responsible for reviewing and relaying such policies covering the above to the Supplier's employees, agents and subcontractors.
- 6.3** At no additional cost to Customer, the Supplier shall maintain all applicable licenses and permits required in association with its obligations under the Contract.
- 6.4** In addition to compliance under subsection 6.1 above, Supplier shall have a continuing obligation to comply with applicable Customer-specific mandatory contract provisions required in connection with the receipt of federal funds or other funding source.
- 6.5** The Supplier is responsible to review and inform its employees, agents, and subcontractors who provide a product or perform a service under the Contract of the Supplier's obligations under the Contract and Supplier certifies that its employees and each such subcontractor shall comply with minimum requirements and applicable provisions of the Contract. At the request of the State, Supplier shall promptly provide adequate evidence that such persons are its employees, agents or approved subcontractors and have been informed of their obligations under the Contract.
- 6.6** As applicable, Supplier agrees to comply with the Governor's Executive Orders related to the use of any tobacco product, electronic cigarette or vaping device on any and all properties owned, leased, or contracted for use by the State, including but not limited to all buildings, land and vehicles owned, leased, or contracted for use by agencies or instrumentalities of the State.
- 6.7** The execution, delivery and performance of the Contract and any ancillary documents by Supplier will not, to the best of Supplier's knowledge, violate, conflict with, or result in a breach of any provision of, or constitute a default (or an event which, with notice or lapse of time or both, would constitute a default) under, or result in the termination of, any written contract or other instrument between Supplier and any third party.
- 6.8** Supplier represents that it has the ability to pay its debts when due and it does not anticipate the filing of a voluntary or involuntary bankruptcy petition or appointment of a receiver, liquidator or trustee.

- 6.9** Supplier represents that, to the best of its knowledge, any litigation or claim or any threat thereof involving Supplier has been disclosed in writing to the State and Supplier is not aware of any other litigation, claim or threat thereof.
- 6.10** If services provided by Supplier include delivery of an electronic communication, Supplier shall ensure such communication and any associated support documents are compliant with Section 508 of the Federal Rehabilitation Act and with State standards regarding accessibility. Should any communication or associated support documents be non-compliant, Supplier shall correct and re-deliver such communication immediately upon discovery or notice, at no additional cost to the State. Additionally, as part of compliance with accessibility requirements where documents are only provided in non-electronic format, Supplier shall promptly provide such communication and any associated support documents in an alternate format usable by individuals with disabilities upon request and at no additional cost, which may originate from an intended recipient or from the State.

## **7 Audits and Records Clause**

- 7.1** As used in this clause and pursuant to 67 O.S. §203, “record” includes a document, book, paper, photograph, microfilm, computer tape, disk, record, sound recording, film recording, video record, accounting procedures and practices, and other data, regardless of type and regardless of whether such items are in written form, in the form of computer data, or in any other form.
- 7.2** Supplier agrees any pertinent federal or State agency or governing entity of a Customer shall have the right to examine and audit, at no additional cost to a Customer, all records relevant to the execution and performance of the Contract except, unless otherwise agreed, costs of Supplier that comprise pricing under the Contract.
- 7.3** The Supplier is required to retain records relative to the Contract for the duration of the Contract and for a period of seven (7) years following completion or termination of an Acquisition unless otherwise indicated in the Contract terms. If a claim, audit, litigation or other action involving such records is started before the end of the seven-year period, the records are required to be maintained for two (2) years from the date that all issues arising out of the action are resolved, or until the end of the seven (7) year retention period, whichever is later.
- 7.4** Pursuant to 74 O.S. §85.41, if professional services are provided hereunder, all items of the Supplier that relate to the professional services are subject to examination by the State agency, State Auditor and Inspector and the State Purchasing Director.

## **8 Confidentiality**

- 8.1** The Supplier shall maintain strict security of all State and citizen data and records entrusted to it or to which the Supplier gains access, in accordance with and subject to applicable federal and State laws, rules, regulations, and policies and shall use any such data and records only as necessary for Supplier to perform its obligations under the Contract. The Supplier further agrees to evidence such confidentiality obligation in a separate writing if required under such applicable federal or State laws, rules and regulations. The Supplier warrants and represents that such information shall not be sold, assigned, conveyed, provided, released, disseminated or otherwise disclosed by Supplier, its employees, officers, directors, subsidiaries, affiliates, agents, representatives, assigns, subcontractors, independent contractors, successor or any other persons or entities without Customer's prior express written permission. Supplier shall instruct all such persons and entities that the confidential information shall not be disclosed or used without the Customer's prior express written approval except as necessary for Supplier to render services under the Contract. The Supplier further warrants that it has a tested and proven system in effect designed to protect all confidential information.
- 8.2** Supplier shall establish, maintain and enforce agreements with all such persons and entities that have access to State and citizen data and records to fulfill Supplier's duties and obligations under the Contract and to specifically prohibit any sale, assignment, conveyance, provision, release, dissemination or other disclosure of any State or citizen data or records except as required by law or allowed by written prior approval of the Customer.
- 8.3** Supplier shall immediately report to the Customer any and all unauthorized use, appropriation, sale, assignment, conveyance, provision, release, access, acquisition, disclosure or other dissemination of any State or citizen data or records of which it or its parent company, subsidiaries, affiliates, employees, officers, directors, assignees, agents, representatives, independent contractors, and subcontractors is aware or have knowledge or reasonable should have knowledge. The Supplier shall also promptly furnish to Customer full details of the unauthorized use, appropriation, sale, assignment, conveyance, provision, release, access, acquisition, disclosure or other dissemination, or attempt thereof, and use its best efforts to assist the Customer in investigating or preventing the reoccurrence of such event in the future. The Supplier shall cooperate with the Customer in connection with any litigation and investigation deemed necessary by the Customer to protect any State or citizen data and records and shall bear all costs associated with the investigation, response and recovery in connection with any breach of State or citizen data or records including but not limited to credit monitoring services with a term of

at least three (3) years, all notice-related costs and toll free telephone call center services.

- 8.4** Supplier further agrees to promptly prevent a reoccurrence of any unauthorized use, appropriation, sale, assignment, conveyance, provision, release, access, acquisition, disclosure or other dissemination of State or citizen data and records.
- 8.5** Supplier acknowledges that any improper use, appropriation, sale, assignment, conveyance, provision, release, access, acquisition, disclosure or other dissemination of any State data or records to others may cause immediate and irreparable harm to the Customer and certain beneficiaries and may violate state or federal laws and regulations. If the Supplier or its affiliates, parent company, subsidiaries, employees, officers, directors, assignees, agents, representatives, independent contractors, and subcontractors improperly use, appropriate, sell, assign, convey, provide, release, access, acquire, disclose or otherwise disseminate such confidential information to any person or entity in violation of the Contract, the Customer will immediately be entitled to injunctive relief and/or any other rights or remedies available under this Contract, at equity or pursuant to applicable statutory, regulatory, and common law without a cure period.
- 8.6** The Supplier shall immediately forward to the State Purchasing Director, and any other applicable person listed in the Notices section(s) of the Contract, any request by a third party for data or records in the possession of the Supplier or any subcontractor or to which the Supplier or subcontractor has access and Supplier shall fully cooperate with all efforts to protect the security and confidentiality of such data or records in response to a third party request.

## **9 Assignment and Permitted Subcontractors**

- 9.1** Supplier's obligations under the Contract may not be assigned or transferred to any other person or entity without the prior written consent of the State which may be withheld at the State's sole discretion. Should Supplier assign its rights to payment, in whole or in part, under the Contract, Supplier shall provide the State and all affected Customers with written notice of the assignment. Such written notice shall be delivered timely and contain details sufficient for affected Customers to perform payment obligations without any delay caused by the assignment.
- 9.2** Notwithstanding the foregoing, the Contract may be assigned by Supplier to any corporation or other entity in connection with a merger, consolidation, sale of all equity interests of the Supplier, or a sale of all or substantially all of the assets of the Supplier to which the Contract relates. In any such case, said

corporation or other entity shall by operation of law or expressly in writing assume all obligations of the Supplier as fully as if it had been originally made a party to the Contract. Supplier shall give the State and all affected Customers prior written notice of said assignment. Any assignment or delegation in violation of this subsection shall be void.

- 9.3** If the Supplier is permitted to utilize subcontractors in support of the Contract, the Supplier shall remain solely responsible for its obligations under the terms of the Contract, for its actions and omissions and those of its agents, employees and subcontractors and for payments to such persons or entities. Prior to a subcontractor being utilized by the Supplier, the Supplier shall obtain written approval of the State of such subcontractor and each employee, as applicable to a particular Acquisition, of such subcontractor proposed for use by the Supplier. Such approval is within the sole discretion of the State. Any proposed subcontractor shall be identified by entity name, and by employee name, if required by the particular Acquisition, in the applicable proposal and shall include the nature of the services to be performed. As part of the approval request, the Supplier shall provide a copy of a written agreement executed by the Supplier and subcontractor setting forth that such subcontractor is bound by and agrees, as applicable, to perform the same covenants and be subject to the same conditions and make identical certifications to the same facts and criteria, as the Supplier under the terms of all applicable Contract documents. Supplier agrees that maintaining such agreement with any subcontractor and obtaining prior written approval by the State of any subcontractor and associated employees shall be a continuing obligation. The State further reserves the right to revoke approval of a subcontractor or an employee thereof in instances of poor performance, misconduct or for other similar reasons.
- 9.4** All payments under the Contract shall be made directly to the Supplier, except as provided in subsection A above regarding the Supplier's assignment of payment. No payment shall be made to the Supplier for performance by unapproved or disapproved employees of the Supplier or a subcontractor.
- 9.5** Rights and obligations of the State or a Customer under the terms of this Contract may be assigned or transferred, at no additional cost, to other Customer entities.

## **10 Background Checks and Criminal History Investigations**

Prior to the commencement of any services, performance of background checks and criminal history investigations of the Supplier's employees and subcontractors who will be providing services may be required. If required, the Supplier agree to provide the State with a description of the background check process to include any vendor's

used to gather information. Supplier will further attest that each employee and subcontractor providing services has passed the back ground check. Supplier's access to facilities, data and information may be withheld prior to completion of background verification acceptable to the State. The costs of additional background checks beyond Supplier's normal hiring practices shall be the responsibility of the Customer unless such additional background checks are required solely because Supplier will not provide verification of results of its otherwise acceptable normal background checks; in such an instance, Supplier shall pay for the additional background checks. Supplier will coordinate with the State and its employees to complete the necessary background checks and criminal history investigations. Should any employee or subcontractor of the Supplier who will be providing services under the Contract not be acceptable as a result of the background check or criminal history investigation, the Customer may require replacement of the employee or subcontractor in question and, if no suitable replacement is made within a reasonable time, terminate the purchase order or other payment mechanism associated with the project or services.

## **11 Patents and Copyrights**

Without exception, a product or deliverable price shall include all royalties or costs owed by the Supplier to any third party arising from the use of a patent, intellectual property, copyright or other property right held by such third party. Should any third party threaten or make a claim that any portion of a product or service provided by Supplier under the Contract infringes that party's patent, intellectual property, copyright or other property right, Supplier shall enable each affected Customer to legally continue to use, or modify for use, the portion of the product or service at issue or replace such potentially infringing product, or re-perform or redeliver in the case of a service, with at least a functional non-infringing equivalent. Supplier's duty under this section shall extend to include any other product or service rendered materially unusable as intended due to replacement or modification of the product or service at issue. If the Supplier determines that none of these alternatives are reasonably available, the State shall return such portion of the product or deliverable at issue to the Supplier, upon written request, in exchange for a refund of the price paid for such returned goods as well as a refund or reimbursement, if applicable, of the cost of any other product or deliverable rendered materially unusable as intended due to removal of the portion of product or deliverable at issue. Any remedy provided under this section is not an exclusive remedy and is not intended to operate as a waiver of legal or equitable remedies because of acceptance of relief provided by Supplier.

## **12 Indemnification**

### **12.1 Acts or Omissions**

- A.** Supplier shall defend and indemnify the Indemnified Parties, as applicable, for any and all liability, claims, damages, losses, costs, expenses, demands, suits and actions of third parties (including without limitation reasonable attorneys' fees and costs required to establish the right to indemnification) arising out of, or resulting from any action or claim for bodily injury, death, or property damage brought against any of the Indemnified parties to the extent arising from any negligent act or omission or willful misconduct of the Supplier or its agents, employees, or subcontractors in the execution or performance of the Contract.
- B.** To the extent Supplier is found liable for loss, damage, or destruction of any property of Customer due to negligence, misconduct, wrongful act, or omission on the part of the Supplier, its employees, agents, representatives, or subcontractors, the Supplier and Customer shall use best efforts to mutually negotiate an equitable settlement amount to repair or replace the property unless such loss, damage or destruction is of such a magnitude that repair or replacement is not a reasonable option. Such amount shall be invoiced to, and is payable by, Supplier sixty (60) calendar days after the date of Supplier's receipt of an invoice for the negotiated settlement amount.

## **12.2 Infringement**

Supplier shall indemnify the Indemnified Parties, as applicable, for all liability, claims, damages, losses, costs, expenses, demands, suits and actions of third parties (including without limitation reasonable attorneys' fees and costs required to establish the right to indemnification) arising from or in connection with Supplier's breach of its representations and warranties in the Contract or alleged infringement of any patent, intellectual property, copyright or other property right in connection with a product or service provided under the Contract. Supplier's duty under this section is reduced to the extent a claimed infringement results from: (a) a Customer's or user's content; (b) modifications by Customer or third party to a product delivered under the Contract or combinations of the product with any non-Supplier-provided services or products unless Supplier recommended or participated in such modification or combination; (c) use of a product or service by Customer in violation of the Contract unless done so at the direction of Supplier, or (d) a non-Supplier product that has not been provided to the State by, through or on behalf of Supplier as opposed to its combination with products Supplier provides to or develops for the State or a Customer as a system.

## **12.3 Notice and Cooperation**

In connection with indemnification obligations under the Contract, the parties agree to furnish prompt written notice to each other of any third-party claim. Any Customer affected by the claim will reasonably cooperate with Supplier and defense of the claim to the extent its interests are aligned with Supplier. Supplier shall use counsel reasonably experienced in the subject matter at issue and will not settle a claim without the written consent of the party being defended and where applicable the Attorney General of Oklahoma, which consent will not be unreasonably withheld or delayed, except that no consent will be required to settle a claim against Indemnified Parties that are not a State agency, where relief against the Indemnified Parties is limited to monetary damages that are paid by the defending party under indemnification provisions of the Contract.

#### **12.4 Limitation of Liability**

- A.** With respect to any claim or cause of action arising under or related to the Contract, neither the State nor any Customer shall be liable to Supplier for lost profits, lost sales or business expenditures, investments, or commitments in connection with any business, loss of any goodwill, or for any other indirect, incidental, punitive, special or consequential damages, even if advised of the possibility of such damages.
- B.** Notwithstanding anything to the contrary in the Contract, no provision shall limit damages, expenses, costs, actions, claims, and liabilities arising from or related to property damage, bodily injury or death caused by Supplier or its employees, agents or subcontractors; indemnity, security or confidentiality obligations under the Contract; the bad faith, negligence, intentional misconduct or other acts for which applicable law does not allow exemption from liability of Supplier or its employees, agents or subcontractors.
- C.** The limitation of liability and disclaimers set forth in the Contract will apply regardless of whether Customer has accepted a product or service. The parties agree that Supplier has set its fees and entered into the Contract in reliance on the disclaimers and limitations set forth herein, that the same reflect an allocation of risk between the parties and form an essential basis of the bargain between the parties. These limitations shall apply notwithstanding any failure of essential purpose of any limited remedy.

### **13 Termination for Cause**

- 13.1** Supplier may terminate the Contract if (i) it has provided the State with written notice of material breach and (ii) the State fails to cure such material breach within thirty (30) days of receipt of written notice. If there is more than one Customer, material breach by a Customer does not give rise to a claim of material breach as grounds for termination by Supplier of the Contract as a whole. The State may terminate the Contract in whole or in part if (i) it has provided Supplier with written notice of material breach, and (ii) Supplier fails to cure such material breach within thirty (30) days of receipt of written notice. Any partial termination of the Contract under this section shall not be construed as a waiver of, and shall not affect, the rights and obligations of any party regarding portions of the Contract that are not terminated.
- 13.2** The State may terminate the Contract in whole or in part immediately without a thirty (30) day written notice to Supplier if (i) Supplier fails to comply with confidentiality, privacy, security, environmental or safety requirements applicable to Supplier's performance or obligations under the Contract; (ii) Supplier's material breach is reasonably determined to be an impediment to the function of the State and detrimental to the State or to cause a condition precluding the thirty (30) day notice or (iii) when the State determines that an administrative error in connection with award of the Contract occurred prior to Contract performance.
- 13.3** The State may terminate the Contract if the scope includes PR Vendor services and the Supplier, or Supplier's employee, violate the lobbying clause. PR Vendor services is defined to include a contract for public relations (PR), marketing or communication services. The State may immediately terminate the Contract with no more than 10-day notice under this section.
- 13.4** Upon receipt of notice of a termination, Supplier shall immediately comply with the notice terms and take all necessary steps to minimize the incurrence of costs allocable to the work affected by the notice. If a purchase order or other payment mechanism has been issued and a product or service has been accepted as satisfactory prior to the effective date of termination, the termination does not relieve an obligation to pay for the product or service but there shall not be any liability for further payments ordinarily due under the Contract or for any damages or other amounts caused by or associated with such termination. Such termination is not an exclusive remedy but is in addition to any other rights and remedies provided for by law. Any amount paid to Supplier in the form of prepaid fees that are unused when the Contract or certain obligations are terminated shall be refunded. Termination of the Contract under this section, in whole or in part, shall not relieve the Supplier of liability for claims arising under the Contract.

**13.5** The Supplier's repeated failure to provide an acceptable product or service; Supplier's unilateral revision of linked or supplemental terms that have a materially adverse impact on a Customer's rights or obligations under the Contract (except as required by a governmental authority); actual or anticipated failure of Supplier to perform its obligations under the Contract; Supplier's inability to pay its debts when due; assignment for the benefit of Supplier's creditors; or voluntary or involuntary appointment of a receiver or filing of bankruptcy of Supplier shall constitute a material breach of the Supplier's obligations, which may result in partial or whole termination of the Contract. This subsection is not intended as an exhaustive list of material breach conditions. Termination may also result from other instances of failure to adhere to the Contract provisions and for other reasons provided for by applicable law, rules or regulations; without limitation, OAC 260:115-9-1 is an example.

## **14 Termination for Convenience**

**14.1** The State may terminate the Contract, in whole or in part, for convenience if it is determined that termination is in the State's best interest. In the event of a termination for convenience, Supplier will be provided at least thirty (30) days' written notice of termination. Any partial termination of the Contract shall not be construed as a waiver of, and shall not affect, the rights and obligations of any party regarding portions of the Contract that remain in effect.

**14.2** Upon receipt of notice of such termination, Supplier shall immediately comply with the notice terms and take all necessary steps to minimize the incurrence of costs allocable to the work affected by the notice. If a purchase order or other payment mechanism has been issued and a product or service has been accepted as satisfactory prior to the effective date of termination, the termination does not relieve an obligation to pay for the product or service but there shall not be any liability for further payments ordinarily due under the Contract or for any damages or other amounts caused by or associated with such termination. Such termination shall not be an exclusive remedy but shall be in addition to any other rights and remedies provided for by law. Any amount paid to Supplier in the form of prepaid fees that are unused when the Contract or certain obligations are terminated shall be refunded. Termination of the Contract under this section, in whole or in part, shall not relieve the Supplier of liability for claims arising under the Contract.

## **15 Suspension of Supplier**

**15.1** Supplier may be subject to Suspension without advance notice and may additionally be suspended from activities under the Contract if Supplier fails

to comply with confidentiality, privacy, security, environmental or safety requirements applicable to Supplier's performance or obligations under the Contract.

**15.2** Upon receipt of a notice pursuant to this section, Supplier shall immediately comply with the notice terms and take all necessary steps to minimize the incurrence of costs allocable to the work affected by the notice. If a purchase order or other payment mechanism has been issued and a product or service has been accepted as satisfactory prior to receipt of notice by Supplier, the Suspension does not relieve an obligation to pay for the product or service but there shall not be any liability for further payments ordinarily due under the Contract during a period of Suspension or suspended activity or for any damages or other amounts caused by or associated with such Suspension or suspended activity. A right exercised under this section shall not be an exclusive remedy but shall be in addition to any other rights and remedies provided for by law. Any amount paid to Supplier in the form of prepaid fees attributable to a period of Suspension or suspended activity shall be refunded.

**15.3** Such Suspension may be removed, or suspended activity may resume, at the earlier of such time as a formal notice is issued that authorizes the resumption of performance under the Contract or at such time as a purchase order or other appropriate encumbrance document is issued. This subsection is not intended to operate as an affirmative statement that such resumption will occur.

## **16 Certification Regarding State Employees Prohibition From Fulfilling Services**

Pursuant to 74 O.S. § 85.42, the Supplier certifies that no person involved in any manner in development of the Contract employed by the State shall be employed to fulfill any services provided under the Contract.

## **17 Force Majeure**

**17.1** Either party shall be temporarily excused from performance to the extent delayed as a result of unforeseen causes beyond its reasonable control including fire or other similar casualty, act of God, strike or labor dispute, war or other violence, or any law, order or requirement of any governmental agency or authority provided the party experiencing the force majeure event has prudently and promptly acted to take any and all steps within the party's control to ensure continued performance and to shorten duration of the event. If a party's performance of its obligations is materially hindered as a result of a force majeure event, such party shall promptly notify the other party of its best reasonable assessment of the nature and duration of the force majeure event and steps it is taking, and plans to take, to mitigate the effects of the force majeure event. The party shall use commercially reasonable best efforts to

continue performance to the extent possible during such event and resume full performance as soon as reasonably practicable.

**17.2** Subject to the conditions set forth above, non-performance as a result of a force majeure event shall not be deemed a default. However, a purchase order or other payment mechanism may be terminated if Supplier cannot cause delivery of a product or service in a timely manner to meet the business needs of Customer. Supplier is not entitled to payment for products or services not received and, therefore, amounts payable to Supplier during the force majeure event shall be equitably adjusted downward.

**17.3** Notwithstanding the foregoing or any other provision in the Contract, (i) the following are not a force majeure event under the Contract: (a) shutdowns, disruptions or malfunctions in Supplier's system or any of Supplier's telecommunication or internet services other than as a result of general and widespread internet or telecommunications failures that are not limited to Supplier's systems or (b) the delay or failure of Supplier or subcontractor personnel to perform any obligation of Supplier hereunder unless such delay or failure to perform is itself by reason of a force majeure event and (ii) no force majeure event modifies or excuses Supplier's obligations related to confidentiality, indemnification, data security or breach notification obligations set forth herein.

## **18 Security of Property and Personnel**

In connection with Supplier's performance under the Contract, Supplier may have access to Customer personnel, premises, data, records, equipment and other property. Supplier shall use commercially reasonable best efforts to preserve the safety and security of such personnel, premises, data, records, equipment, and other property of Customer. Supplier shall be responsible for damage to such property to the extent such damage is caused by its employees or subcontractors and shall be responsible for loss of Customer property in its possession, regardless of cause. If Supplier fails to comply with Customer's security requirements, Supplier is subject to immediate suspension of work as well as termination of the associated purchase order or other payment mechanism.

## **19 Miscellaneous**

### **19.1 Transition Services**

If transition services are needed at the time of Contract expiration or termination, Supplier shall provide such services on a month-to-month basis, at the contract rate or other mutually agreed rate. Supplier shall provide a proposed transition plan, upon request, and cooperate with any successor

supplier and with establishing a mutually agreeable transition plan. Failure to cooperate may be documented as poor performance of Supplier.

## **19.2 Publicity**

The existence of the Contract or any Acquisition is in no way an endorsement of Supplier, the products or services and shall not be so construed by Supplier in any advertising or publicity materials. Supplier agrees to submit to the State all advertising, sales, promotion, and other publicity matters relating to the Contract wherein the name of the State or any Customer is mentioned or language used from which, in the State's judgment, an endorsement may be inferred or implied. Supplier further agrees not to publish or use such advertising, sales promotion, or publicity matter or release any informational pamphlets, notices, press releases, research reports, or similar public notices concerning the Contract or any Acquisition hereunder without obtaining the prior written approval of the State.

## **19.3 Mutual Responsibilities**

- A.** No party to the Contract grants the other the right to use any trademarks, trade names, other designations in any promotion or publication without the express written consent by the other party.
- B.** The Contract is a non-exclusive contract and each party is free to enter into similar agreements with others.
- C.** The Customer and Supplier each grant the other only the licenses and rights specified in the Contract and all other rights and interests are expressly reserved.
- D.** The Customer and Supplier shall reasonably cooperate with each other and any Supplier to which the provision of a product and/or service under the Contract may be transitioned after termination or expiration of the Contract.
- E.** Except as otherwise set forth herein, where approval, acceptance, consent, or similar action by a party is required under the Contract, such action shall not be unreasonably delayed or withheld.

## **19.4 Entire Agreement**

The Contract documents taken together as a whole constitute the entire agreement between the parties. The Contract documents include this Contract, any Amendments to this Contract, applicable Solicitation, and any successful bid as may be amended or limited through negotiation. No statement, promise,

condition, understanding, inducement or representation, oral or written, expressed or implied, which is not contained in a Contract document shall be binding or valid. The Supplier's certifications, including any completed electronically, are incorporated by reference into the Contract.

## ATTACHMENT C

### OKLAHOMA STATEWIDE CONTRACT TERMS

#### 1. Statewide Contract Type

- 1.1 The Contract is a non-mandatory statewide contract for use by State agencies. Additionally, the Contract may be used by any governmental entity specified as a political subdivision of the State pursuant to the Governmental Tort Claims Act including any associated institution, instrumentality, board, commission, committee, department or other entity designated to act on behalf of the political subdivision; a state, county or local governmental entity in its state of origin; and entities authorized to utilize contracts by the State via a multistate or multigovernmental contract.
- 1.2 The Contract is a firm, fixed price contract for indefinite delivery and quantity for the Acquisitions available under the Contract.

#### 2. Orders and Amendments

- 2.1 Unless mutually agreed in writing otherwise, orders shall be placed directly with the Supplier by issuance of written purchase orders or by Purchase Card by state agencies and other authorized entities. All orders are subject to the Contract terms and any order dated prior to Contract expiration shall be performed. Delivery to multiple destinations may be required.
- 2.2 Any ordering document shall be effective between Supplier and the Customer only and shall not be an Amendment to the Contract in its entirety or apply to any Acquisition by another Customer.
- 2.3 Additional terms added to a Contract Document by a Customer shall be effective if the additional terms do not conflict with the General Terms and are acceptable to Supplier. However, an Amendment to the Contract shall be signed by the State Purchasing Director or designee. Regarding information technology and telecommunications contracts, pursuant to 62 O.S., §34.11.1, the Chief Information Officer acts as the Information Technology and Telecommunications Purchasing Director.

### **3. Termination**

All terms in this Contract relating to termination flow through to the Customer. A customer may terminate for funding insufficiency, cause or convenience any order or agreement made pursuant to this Contract. The termination must be done according to terms set forth in this Contract.

### **4. No Guarantee of Products or Services Required**

The State shall not guarantee any minimum or maximum amount of Supplier products or services required under the Contract.

### **5. Contract Management Fee and Usage Report**

**5.1** Pursuant to 74 O.S. § 85.33A, the State assesses a contract management fee on all transactions under a statewide contract. The payment of such fee will be calculated for all transactions, net of returns and the Supplier has no right of setoff against such fee regardless of the payment status of any Customer or any aggregate accounts receivable percentage. Supplier acknowledges and agrees that all prices quoted under any statewide contract shall include the contract management fee and the contract management fee shall not be reflected as a separate line item in Supplier's billing. The State reserves the right to change this fee upward or downward upon sixty (60) calendar days' written notice to Supplier without further requirement for an Amendment.

**5.2** While Supplier is the awardee of a statewide contract, transactions that occur under the terms of the statewide contract are subject to a one percent (1%) contract management fee to be paid by Supplier. Supplier shall submit a Contract Usage Report on a quarterly basis for each contract using a form provided by the State and such report shall include applicable information for each transaction. Reports shall include usage of the statewide contract by every Customer during the applicable quarter. A singular report provided late will not be considered a breach of the statewide contract; provided, however, repeated failure to submit accurate quarterly usage reports and submit timely payments may result in suspension or termination, in whole or in part, of the Contract.

**5.3** All Contract Usage Reports shall meet the following criteria:

- i. Electronic submission in Microsoft Excel format to [strategic.sourcing@omes.ok.gov](mailto:strategic.sourcing@omes.ok.gov);

- ii. Quarterly submission regardless of whether there were transactions under the Contract during the applicable quarterly reporting period;
- iii. Submission no later than forty-five (45) days following the end of each calendar quarter;
- iv. Contract quarterly reporting periods shall be as follows:
  - a. January 01 through March 31;
  - b. April 01 through June 30;
  - c. July 01 through September 30; and
  - d. October 01 through December 31.
  - e. Reports must include the following information:
  - f. Procuring entity;
  - g. Order date;
  - h. Purchase Order number or note that the transaction was paid by Purchase Card;
  - i. City in which products or services were received or specific office or subdivision title;
  - j. Product manufacturer or type of service;
  - k. Manufacturer item number, if applicable;
  - l. Product description;
  - m. General product category, if applicable;
  - n. Quantity;
  - o. Unit list price or MSRP, as applicable;
  - p. Unit price charged to the purchasing entity; and
  - q. Other Contract usage information requested by the State.

**5.4** Payment of the contract management fee shall be delivered to the address below, or by setting up ACH. Payments must be received within forty-five (45) calendar days after the end of each quarterly reporting period.

Office of Management and Enterprise Services  
P.O. Box 248984  
Oklahoma City, Oklahoma 73124-8984

To ensure payment is properly accounted for, Supplier shall provide the following information with payment: (i) reference to the applicable Contract Usage Report and quarterly reporting period and (ii) the applicable statewide contract number(s) and the amount of the contract management fee being paid for each contract number.

## TABLE OF CONTENTS

1	Bid Response to EV00000607.....	1
1.1	Section One: Cover Page/Transmittal Letter.....	1
1.2	Section Two: Executive Summary and Company Information.....	2
1.3	Section Three: Required Forms, Certifications and Disclosures .....	6
1.4	Section Four: Bid Portions Requested to be Held Confidential .....	7
1.5	Section Five: Requested Exceptions to Terms.....	7
1.6	Section Six: Additional Bidder Terms.....	7
1.7	Section Seven: Response to Specifications and Requirements .....	7
1.8	Section Eight: Pricing (Will not be held Confidential) .....	9
1.9	Section Nine: Offer of Value-Added Products and/or Services.....	9
1.10	Section Ten: Business References .....	10
	Appendix A – Attachments .....	1

## LIST OF FIGURES

	Figure 1: DataSoft Organizational Structure.....	4
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## LIST OF TABLES

	Table 1: Business Reference 1 .....	10
	Table 2: Business Reference 2 .....	10
	Table 3: Business Reference 3 .....	11



**1 BID RESPONSE TO EV00000607**

**1.1 Section One: Cover Page/Transmittal Letter**

Date: February 06, 2025

**Attn: Ms. Demeana Cornelius**  
**Oklahoma, Office of Management and Enterprise Services (OMES)**

**Subject:** Response to RFP EV00000607

Dear Ms. Cornelius,

DataSoft Technologies, Inc. (DataSoft) is pleased to submit our proposal in response to Solicitation# EV00000607 for SW0132 - TEMP EMPLOYMENT SERVICES.

DataSoft has carefully reviewed the requirements and acknowledges all terms and conditions outlined in the solicitation. Additionally, we acknowledge receipt of Amendment 1 and Amendment 2 released for this RFP.

Please find our contact information below:

**Bidder Information:**

Company Name:	<b>DataSoft Technologies, Inc.</b>
Address:	220 North Main St., Suite 500, Greenville, SC 29601
Point of Contact:	Jayadev Manyapu
Title:	President/CEO
Phone Number:	864-278-0608 678-595-3139
Email Address:	jmanyapu@datasoft-tech.com

We appreciate the opportunity to support OMES and look forward to the possibility of collaborating with you.

Sincerely,

Jayadev Manyapu  
President, DataSoft Technologies, Inc.

## 1.2 Section Two: Executive Summary and Company Information

The Office of Management and Enterprise Services (OMES), Central Purchasing Division, seeks a trusted staffing partner for high-quality temporary staffing services. Based on our expertise and proven capabilities, DataSoft is bidding specifically on administrative support and professional services (other than IT). Our extensive experience in these areas ensures that we provide OMES with skilled professionals who enhance operational efficiency and service delivery.

DataSoft Technologies is a leading workforce solutions provider specializing in temporary staffing for government agencies and large organizations. Our expertise in sourcing and placing qualified professionals enables OMES to efficiently address immediate and long-term staffing needs. We ensure seamless workforce integration and operational continuity by leveraging our extensive talent network and industry knowledge.

### Key Attributes that set DataSoft apart:

- **Proven Expertise:** DataSoft has a strong public and private sector staffing track record, with significant experience supporting government clients. This expertise enables us to meet the specialized needs outlined in the solicitation effectively.
- **Industry Recognition:** Our dedication to delivering exceptional staffing solutions has earned us multiple industry accolades, highlighting our reliability and success in placing top-tier talent. See response to question 3, Exhibit 2.
- **High Retention Rate:** With an 80% workforce retention rate and a 95% client retention rate, we ensure stability, trust, and consistent service quality.
- **Efficient and Cost-Effective Operations:** Our streamlined recruitment processes, powered by a state-of-the-art Applicant Tracking System (ATS), enable us to deliver cost-effective, timely placements with rapid response times.
- **Qualified Talent:** Our extensive database of pre-vetted professionals across administrative, commercial, and professional services sectors allows for the swift deployment of skilled candidates.
- **Client-Centric Approach:** DataSoft's dedicated account management team ensures smooth onboarding, compliance management, and proactive communication to exceed OMES's expectations.

**Contact Information:** For inquiries regarding contract execution, compliance, or additional service details, please refer to the details in the Cover letter/transmittal letter.

---

### COMPANY INFORMATION:

#### a. Length of time the Bidder has been in business.

DataSoft, incorporated in 1994, has provided staff augmentation services for 30 years. (Also responded under question 2, Exhibit 2).

**b. A brief description of the company.**

DataSoft is a minority-owned small business specializing in high-value organizational and talent acquisition services. Established as an S Corporation in Georgia, we have grown into a trusted provider of technology staff augmentation and recruitment solutions across various industries, including Government, Software/Hardware, Financial Services, Insurance, Automotive, Engineering, Nuclear Construction, Manufacturing, and Healthcare. Our diverse client base ranges from emerging small businesses to Fortune 500 companies nationwide.

With a proactive, technology-driven approach to recruitment, DataSoft delivers highly skilled professionals tailored to client needs. Our dedicated team of recruiters and sourcing specialists utilizes over 20 years of investment in our Applicant Tracking System, maintaining a vast database of pre-qualified candidates. We employ traditional and innovative sourcing strategies, including job boards, social media, talent mapping, and partnerships with minority businesses and industry associations. Additionally, we leverage AI-powered tools and SEO platforms such as JXT Global to broaden our talent reach, ensuring rapid and precise candidate placement.

As an Equal Employment Opportunity (EEO) employer, DataSoft is committed to fostering a diverse and inclusive workforce.

**c. Company size and organization.**

DataSoft has a dedicated workforce of 62 employees across the United States. Our main office is located in Greenville, SC, with a satellite office in Cumming, GA. Our team works seamlessly across locations, utilizing advanced virtual tools to ensure efficient recruitment and service delivery.

**Organizational Chart and Account Team Responsibilities:** (see Figure 1 below)

We have structured our Account team to ensure the effective and efficient delivery of staffing services for this engagement. Below is an overview of the key leadership roles and responsibilities. (Please also see question 1, 6 under Exhibit 2 for details proposed for the OMES contract)

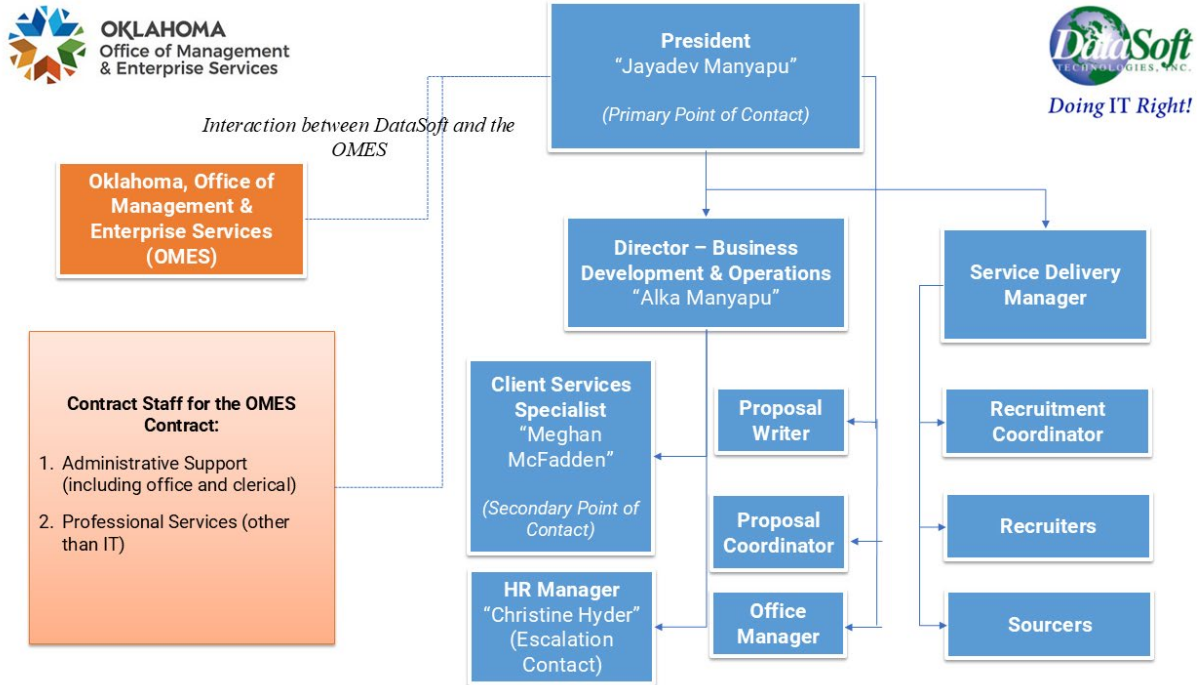


Figure 1: DataSoft Organizational Structure

**1. President: Jayadev Manyapu**

- With a proven track record in strategic leadership, Jayadev oversees all program activities, ensuring alignment with contract objectives and seamless project execution.
- Single Point of Contact (SPOC): As the designated primary point of contact for this project, Jay ensures seamless communication and coordination, driving the project's success from inception to completion.

**2. Services Specialist: Meghan McFadden**

- Meghan coordinates candidate submissions and interviews as a vital link between clients and candidates.
- She manages the offer extension process and is designated as this project's secondary point of contact, ensuring that all interactions are smooth and efficient.

**3. Director of Business Development & Operations: Alka Manyapu**

- Alka reports to the President and directs financial management, business development initiatives, and overall company operations.
- Her strategic insight ensures the delivery of tailored staffing solutions that meet Client's needs effectively.

**4. HR Manager: Christine Hyder**

- Christine handles compensation and benefits, HR policies, employee relations, and engagement. She also focuses on personality development and retention, ensuring a motivated and well-supported workforce.

- Her expertise in HR management contributes to maintaining a stable and productive work environment, which is crucial for project success.
- Christine will be a backup to the Secondary Point of Contact for the OMES.

#### 5. Service Delivery Manager (SDM):

The SDM oversees the entire recruitment process, ensuring that every candidate undergoes thorough internal screening and evaluation before submitting to the OMES. The SDM also manages the recruitment team, ensuring consistency and adherence to DataSoft's high quality and delivery standards.

#### 6. Recruitment Team

- **Experience and Expertise:** Our team of recruiters and sourcers, each with over 5 years of experience in recruitment and staffing, leads our talent acquisition efforts with expertise. They have a proven track record of successfully filling similar positions with our current customers, described in section 10: Business references.

#### d. The core competency of the company.

DataSoft specializes in the following staff augmentation categories:

- **Professional Services:** Project/Program Management, Financial Analysis, Controlling, Transportation Specialization, Material Control Planning, Supply Chain/Logistics Planning, Human Resources, Production Specialization.
- **Engineering Services:** Structural Engineering, Interface Coordinator - Piping/Plumbing, Project Engineer, Interface Coordinator – Electrical, Manufacturing Engineering, Methods Engineering, Quality Engineering, Supplier Quality Assurance, Industrial Engineering, Production Engineering, Packaging Engineering.
- **Information Technology:** ERP (SAP/PeopleSoft, etc.), Infrastructure (Systems Administrator, DBA, Network Engineer, Information Security, etc.), Application Development (Java, Full Stack, Front & Back End Developers, etc.), Cloud Architecture/Development, Cloud Integration, Data Analytics, UI/UX Design, Business Intelligence, Big Data, QA, Business Analysis, Data Science, Systems Analysis.

#### e. Number of clients.

DataSoft has partnered with many clients, including well-known corporate and government entities. The following is a list of fifteen (15) Active clients:

- U.S. International Development Finance Corporation (DFC)
- State(s) of MS, NC, GA, VA, FL
- Broward College
- SC State Treasurer
- Ramsey County
- Maryland Judiciary
- BMW Group (BMW MC, BMW NA, BMW FS)
- Fluor Corporation
- Crowley

#### Significant Milestones:

- Please reference question 3, Exhibit 2.

**f. Locations where the Bidder's solution has been deployed.**

DataSoft has deployed solutions across a variety of U.S. locations, including:

**Corporate Clients:**

- BMW MC: Greer, SC & Greenville, SC
- BMW NA: Woodcliff Lake, NJ
- BMW FS: Columbus, OH
- Fluor: Greenville, SC; Houston, TX; Aiken, SC; Tullahoma, TN
- Crowley: Jacksonville, FL

**Government Clients:**

- U.S. DFC: Washington, D.C.
- State of MS: Jackson, MS
- State of NC, GA, VA, FL: Various cities across the states
- Broward College: Florida
- SC State Treasurer: South Carolina
- Ramsey County: Minnesota
- Maryland Judiciary: Maryland

**1.3 Section Three: Required Forms, Certifications and Disclosures**

**a. Responding Bidder Information | Form 076**

Please see the attached document in Appendix A.

**b. Certification for Competitive Bid and Contract, or Non-Collusion | Form 004**

Please see the attached document in Appendix A.

**c. Disclosure of:**

i. any public contract terminated by a governmental entity or suits or claims against the Bidder for failure to perform in connection with a public contract (including any company which a Bidder has merged with or acquired that will be performing services or providing products if awarded the Contract).

No.

ii. Any contractual relationship or any other relevant contact with any State personnel or another Bidder or Supplier involved in developing a Bidder's response to the Solicitation.

No.

---

iii. The name of any officer, director, or agent of the Bidder who is also an employee of the State or any of its agencies.

---

No.

---

iv. The name of any state employee who owns, directly or indirectly, an interest of five percent (5%) or more in the Bidder firm or any of its branches; and

---

No.

---

v. Any activity or interest that conflicts or may conflict with the best interest of the State, including but not limited to any person or entity currently under contract with or seeking to do business with the State, its employees, or any other third-party individual or entity awarded an agreement with the State. Any conflict of interest shall, in the State's sole discretion, be grounds for rejecting the Bid or partial or whole termination of the Contract.

---

No.

---

**d. Bidder's Certificate of Insurance to the standards outlined in Attachment B, Section 8, State General Terms.**

---

Please see the attached document in Appendix A.

#### **1.4 Section Four: Bid Portions Requested to be Held Confidential**

Not Applicable.

#### **1.5 Section Five: Requested Exceptions to Terms**

Not Applicable.

#### **1.6 Section Six: Additional Bidder Terms**

Not Applicable.

#### **1.7 Section Seven: Response to Specifications and Requirements**

---

a. The portion of the Bid to be submitted in this section shows the ability of the Bidder to meet or exceed any Acquisition specifications, such as Mandatory or Non-Mandatory specifications and requirements found in Attachment A. Please include timelines on deliverables when applicable.

---

As outlined in Exhibit 2: Executive Summary, DataSoft has provided detailed responses to the questions that address the required specifications, strategies, timelines, and deliverables related to this RFP.

---

b. Unless otherwise specified in the Solicitation, (i) manufacturers' names, brand names, information, and/or catalog numbers listed in a specification are for informational purposes and not intended to limit competition, and (ii) a Bidder may offer any brand for which it is an authorized representative, which meets or exceeds the specification for any item(s).

---

Not Applicable.

---

c. Bidder shall offer new items of current design and technology unless the State specifies older models or versions or used, reconditioned, or remanufactured products are acceptable. Warranties in either case should be the same. The bid requires the manufacturer's name and number. The Bid shall also explain in detail how a proposed equivalent will meet the specifications and should not be considered an exception.

---

Not Applicable.

---

d. If an information technology VPAT is required, the URL link to the Bidder's VPAT shall be submitted in this section at a Bid Packet page referencing the VPAT.

---

Not Applicable. (VPAT is not required.)

---

e. If an information technology Security Certification and Accreditation Assessment is required (Required if data is being accessed, processed, transferred or stored), the completed Assessment shall be submitted in this section at a Bid Packet page referencing the Security Accreditation Assessment in Excel Format. These materials will be held confidential. Bidder may also submit Standardized Information Gathering (SIG), Consensus Assessment Initiative Questionnaire (CAIQ), FedRamp and/or State Ramp Certifications in lieu of the Security Certification and Accreditation Assessment.

---

Not Applicable.

---

f. If service level agreements are required, the proposed service level agreements shall be inserted in this section at a bid Packet page referencing the proposed Service Level Agreements.

---

DataSoft has provided the timelines in response to Question 13 in Exhibit 2. We will adhere to the proposed Service Level Agreements (SLAs) at the release level, ensuring that the agreed-upon service levels are met for each request.

---

g. If a Statement of Work is required, the proposed draft shall be inserted in this section at a Bid Packet page referencing the proposed Statement of Work using CP form 050 Statement of Work.

---

We are providing a sample Statement of Work (SOW)/job description for each position title within the categories we are bidding on. Attached as a separate document.

---

**1.8 Section Eight: Pricing (Will not be held Confidential)**

---

a. Pricing associated with the bid shall be submitted in this section using Exhibit 3 Volume Discount Pricing.

---

Please see Exhibit 3, which was submitted with our bid submission.

---

b. In accordance with 74 O.S. § 85.40, all travel expenses to be incurred by Supplier in performance of the Contract shall be included in the total Bid price. Travel expenses include, but are not limited to, transportation, lodging and meals. Examples of other miscellaneous travel expenses are referenced in §10.14 of the Statewide Accounting Manual.

---

Acknowledged.

---

c. A Bid containing early payment discounts may be evaluated when making an award. If a Bidder wishes to offer an early payment discount, the Bid must include available discount percentages for no less than ten (10) days payment, increasing in five (5) day increments up to thirty (30) days. The discount percentages shall be expressed in a half or whole percentage, with the minimum discount percentage being 0.5%. The State is not obligated to utilize an offered discount.

---

2%; 10 days. Net 30 days.

---

d. Bids shall remain a firm offer for a minimum of one hundred twenty (120) days after the Bid Response Due Date. Any usage amounts provided by the State are estimates and are not guaranteed to be purchased.

---

DataSoft acknowledges that our quote is valid for 120 days after the bid response due date.

---

e. Unless specified otherwise, the Bidder shall submit a firm, fixed price for the term, including optional renewal terms, of the Contract. The Bidder guarantees unit prices to be correct.

---

Please see Exhibit 3, which was submitted with our bid submission.

---

**1.9 Section Nine: Offer of Value-Added Products and/or Services**

---

Not Applicable.

**EV0000607  
Pricing Template  
Exhibit 3**

**Instructions:**

1. For each category price the job titles you support within each category, provide hourly not-to-exceed rates for each level and
2. Pricing must include travel, delivery, shipping, or any other combination of external prices. Hourly Pricing must be what Agencies / Affiliates pay.

**Note:**

1. You may add more lines as needed.

Item ID	Categories	Title	Level I, II & III	Hourly Pricing
A	Administrative Support (including office & clerical)			
		Administrative Assistant	Level 1	\$ 34.50
		Administrative Assistant	Level 2	\$ 41.40
		Administrative Assistant	Level 3	\$ 48.30
		Data Entry Clerk	Level 1	\$ 24.84
		Data Entry Clerk	Level 2	\$ 33.12
		Data Entry Clerk	Level 3	\$ 38.64
		Customer Service Specialist	Level 1	\$ 27.60
		Customer Service Specialist	Level 2	\$ 34.50
		Customer Service Specialist	Level 3	\$ 41.40
		Executive Assistant	Level 1	\$ 38.64
		Executive Assistant	Level 2	\$ 45.54
		Executive Assistant	Level 3	\$ 52.44
		Receptionist	Level 1	\$ 27.60
		Receptionist	Level 2	\$ 34.50
		Receptionist	Level 3	\$ 41.40
		Office Administrator	Level 1	\$ 34.50
		Office Administrator	Level 2	\$ 41.40
		Office Administrator	Level 3	\$ 48.30
		Other Administrative Services Worker	Level 1	\$ 41.40
		Other Administrative Services Worker	Level 2	\$ 48.30
		Other Administrative Services Worker	Level 3	\$ 55.20
B	Commercial / Industrial Workers			
			Level 1	N/A
			Level 2	N/A
			Level 3	N/A
C	Healthcare Staffing Services (clinical)			
			Level 1	N/A
			Level 2	N/A
			Level 3	N/A
D	Healthcare Staffing Services (non-clinical)			
			Level 1	N/A
			Level 2	N/A
			Level 3	N/A
E	Professional Services (other than IT)			
		Buyer	Level 1	\$ 41.40
		Buyer	Level 2	\$ 52.44
		Buyer	Level 3	\$ 64.86
		Accounting Clerk	Level 1	\$ 34.50
		Accounting Clerk	Level 2	\$ 41.40
		Accounting Clerk	Level 3	\$ 48.30
		Accountant	Level 1	\$ 45.54
		Accountant	Level 2	\$ 55.20
		Accountant	Level 3	\$ 66.24
		Project Coordinator	Level 1	\$ 41.40
		Project Coordinator	Level 2	\$ 51.06
		Project Coordinator	Level 3	\$ 64.86
		HR Support Specialist	Level 1	\$ 38.64
		HR Support Specialist	Level 2	\$ 48.30

	HR Support Specialist	Level 3	\$	62.10
	HR Generalist	Level 1	\$	45.54
	HR Generalist	Level 2	\$	55.20
	HR Generalist	Level 3	\$	69.00
	Project Manager	Level 1	\$	55.20
	Project Manager	Level 2	\$	69.00
	Project Manager	Level 3	\$	82.80
	Payroll & Benefits Specialist	Level 1	\$	37.26
	Payroll & Benefits Specialist	Level 2	\$	49.68
	Payroll & Benefits Specialist	Level 3	\$	62.10
	Legal Assistant	Level 1	\$	34.50
	Legal Assistant	Level 2	\$	44.16
	Legal Assistant	Level 3	\$	52.44
	Other Professional Services Worker	Level 1	\$	69.00
	Other Professional Services Worker	Level 2	\$	89.70
	Other Professional Services Worker	Level 3	\$	110.40

**Exhibit 2  
Executive Summary  
EV00000607**

**Instructions**

The bidder must provide a complete response to each item below. Insert your responses into the below Word template document. Bidder should provide all information necessary to demonstrate Bidder's ability to meet the requirements of this RFP and the RFP's Scope of Work. Responses to the questions below in the Exhibit are Mandatory and will be evaluated. Failure to respond to any question may make your proposal unresponsive.

**1. Please list all applicable certifications and professional affiliations for key individuals with your organization.**

**Provide Answer Below:**

**Corporate Certifications & Federal Contracting Credentials:**

**Corporate Certifications:**

- Historically Underutilized Business (HUB) – North Carolina
- Minority Business Enterprise (MBE) – National Minority Supplier Development Council (NMSDC)
- Small Business Enterprise (SBE) – South Carolina Department of Transportation (SCDOT)
- Minority Business Enterprise (MBE) – Compliance Department, Augusta, Georgia
- Minority-Owned Business – South Carolina Minority Business Contracting & Certification (SMBCC)

**Federal & State Contracting Credentials:**

- GSA MAS 561320SBSA contract, enabling efficient fulfillment of federal and state staffing requirements.

DataSoft's leadership and key personnel hold a diverse range of certifications and professional affiliations that enhance our ability to deliver high-quality staffing solutions. These include:

**Executive Leadership & Business Development:**

**1. Jayadev Manyapu (President)**

- Executive Management, Harvard Business School
- Master of Science, Computer Information Systems, Georgia State University
- Master of Business Administration, Wayne State University
- 30+ years of IT experience

**2. Alka Manyapu (Director of Business Development & Operations)**

- 30 years of experience in client relationship management and business development
- Expertise in recruitment, staffing compliance, and operational strategy

**Human Resources & Staffing Certifications:**

**3. Christine Hyder (HR Manager)**

- 15+ years of HR management experience
- Expertise in ADP WorkForce Now, employee benefits, and HR compliance

**4. Meghan McFadden (Services Specialist)**

- Client Relationship Management
- Recruiting, Hiring, and Onboarding Employees

- MSP/VMS Platforms
- Compliance & Payroll Processing
- Fundamentals of Project Planning and Management
- Managing Employee Performance
- Foundations of Project Management
- Project Initiation: Starting a Successful Project

**Recruitment & Service Delivery:**

**5. Service Delivery Manager (SDM)**

- 14+ years overseeing staffing and service delivery for government & commercial clients.

**6. Recruitment Team:**

- Recruitment Team Lead: 10+ years managing large-scale staffing projects, including public sector hiring
- Senior Recruiters: 6+ years of experience recruiting for government and commercial contracts
- Recruiters: 4+ years in sourcing and screening candidates for IT and engineering roles
- Sourcer: 10+ years in talent sourcing across industries and skill sets
- Recruitment Coordinator: 5+ years of experience providing recruitment administrative support.

**2. Please provide the length of time the Bidder has been in business and how long your business has been providing products and/or services of the type requested (Must be at least 3 years)**

**Provide Answer Below:**

DataSoft, incorporated in 1994, has provided staff augmentation services for 30 years.

**3. Please list any Documentation on capabilities to measure success, auditability and customer satisfaction**

**Provide Answer Below:**

For 19 years, DataSoft has been a key staffing partner for BMW group, delivering reliable staff augmentation solutions and supporting its operational needs. Our commitment has been recognized with the following awards:

- Recruitment Excellence Award (2014, 2018, 2022)
- Significant Impact Award
- Silver Partner (2023)
- Gold Partner (2024)

AWARD OF EXCELLENCE

FOR THE

**2024 GOLD PARTNER**

PRESENTED TO

**DATASOFT TECHNOLOGIES**

FOR DEMONSTRATING EXCELLENCE IN PROVIDING SUPERIOR SERVICE,  
MEETING OUR QUALITY STANDARDS AND CONTRIBUTING SIGNIFICANTLY TO THE SUCCESS OF OUR BUSINESS.



Issued on  
August 28, 2024

Andrew Soules  
BMW Client Services Director

Soules Andrew, TX-66 <Andrew.Soules@bmwmcext.com>  
to me, jmanyapu@datasoft-tech.com

Wed, Sep 4,  
6:50 AM

Alka, Jay & Team, we appreciate you all so much. We couldn't do this without you!

Andrew Soules  
Operations Director

BMW  
1400 Highway 101 S | Greer, SC 29651  
w: 864.802.2822  
andrew.soules@bmwmcext.com or  
asoules@agile1.com  
Connect with us on LinkedIn, Facebook and Twitter



#### 4. Please provide documentation outlining the overall operations related to providing the services offered under this bid.

##### Provide Answer Below:

DataSoft Recruitment Strategy, Procedures, and Systems for OMES Temporary Staffing Services:

Our recruitment strategy is specifically designed to meet the needs of the OMES, ensuring the timely provision of highly qualified temporary staff across the categories of Administrative Support, Commercial/Industrial Workers, and Professional Services (other than IT). Our systematic, data-driven approach integrates the latest technology, a dedicated recruitment team, and customized processes to align with OMES's staffing requirements. Below is a detailed overview of our recruitment process tailored to the OMES RFP:

##### **Recruitment Strategy**

Our strategy is built on a foundation of proactive talent sourcing, market intelligence, and a commitment to diversity and inclusion. The key elements of our strategy include:

- **Proactive Talent Sourcing:** We ensure that we always have a pool of qualified candidates ready for rapid deployment. This is achieved through our robust Applicant Tracking System (ATS), direct industry networking, and our established relationships with various job boards and local networks.
- **Market Intelligence:** Our team continuously monitors trends in the labor market for Administrative Support, Commercial/Industrial, and Professional Services sectors. By staying informed of industry shifts and skills gaps, we target candidates with specialized expertise that may be required by OMES, particularly in highly competitive sectors like healthcare staffing and administrative support.
- **Diversity and Inclusion:** We actively promote a diverse candidate pool, ensuring that our hiring practices reflect the diverse needs of the State of Oklahoma, creating teams that bring diverse perspectives to work.

##### **Recruitment Procedures**

Our recruitment process for the OMES Temporary Staffing Services is both thorough and agile, enabling us to quickly place qualified candidates in the appropriate roles.

**Step 1: Requirement Analysis:** We collaborate closely with OMES to clearly understand the specific needs for each staffing category (Administrative Support, Commercial/Industrial Workers, and Professional Services). This analysis includes evaluating technical skills, cultural fit, and any specialized certifications or training necessary for healthcare-related positions.

##### **Step 2: Candidate Sourcing**

- **Administrative Support:** We leverage our extensive network, including local job boards and industry partnerships, to identify qualified office and clerical support candidates.
- **Commercial/Industrial Workers:** Our team uses targeted sourcing methods, tapping into industry-specific job boards and connections within Oklahoma's commercial and industrial sectors.
- **Professional Services (Other than IT):** For these specialized roles, we rely on our strong industry presence, engaging with professional organizations, and attending relevant events to identify candidates with niche skills.

**Step 3: Candidate Screening:** All candidates undergo a rigorous screening process that includes reviewing resumes, conducting pre-screening interviews, and evaluating qualifications through customized skills assessments.

##### **Step 4: Interviews**

- **Administrative Support & Commercial/Industrial Workers:** Candidates undergo initial phone interviews to assess basic skills, availability, and alignment with OMES's needs. For certain roles, we conduct additional skills testing to ensure candidates are a perfect fit.
- **Professional Services (Other than IT):** Candidates will participate in in-depth behavioral and technical

interviews to ensure they meet the qualifications required for the specific professional roles.

**Step 5: Background Checks and Reference Verification:** We conduct criminal background checks, education and employment verifications, and reference checks to ensure each candidate is fully qualified for placement under the OMES contract. Drug testing and other screenings are conducted as per OMES requirements.

**Step 6: Candidate Selection and Presentation:** Once we've identified top candidates, we present them to OMES with detailed profiles, ensuring that each candidate aligns with the job's technical, cultural, and logistical requirements. For each role, we provide at least two to three highly qualified candidates for consideration.

**Step 7: Client Interviews and Final Selection:** We coordinate interviews between OMES and selected candidates and provide full support throughout the interview and selection process to ensure the best match for OMES's staffing needs.

### **Technological Tools and Methods used for Recruitment**

- Applicant Tracking System (ATS): Our state-of-the-art Applicant Tracking System (ATS) uses advanced algorithms to quickly match top talent based on education, experience, skills, certifications, and location. With a vast database of pre-qualified candidates, it enables real-time sourcing and efficient hiring. For over two decades, DataSoft's ATS has seamlessly integrated with Payroll, Job Boards, Onboarding, and Vendor Management Systems, providing a streamlined recruitment solution.
- JXT Global Platform: A third-party platform specializing in Search Engine Optimization (SEO) to enhance candidate discovery. The JXT platform effortlessly connects with our Applicant Tracking System (ATS) and websites, allowing candidates to apply directly for positions and automatically add their details to our system.
- Job Boards: DataSoft harnesses the power of various job platforms, such as Indeed, LinkedIn, Glassdoor, Dice, CareerBuilder, Techfetch, ZipRecruiter, and Monster, where the requirements will be showcased to ensure an easy application process for candidates.
- DataSoft equips its recruiters and sourcers with comprehensive training in diverse sourcing and recruiting methodologies, such as:
  - Power Searching involves adeptly exploring the web to uncover resumes containing biographical information on personal pages, business sites, blogs, and other online locations.
  - X-ray Searches: This method pinpoints locations where high-caliber candidates, such as industry associations or companies, are likely to engage.
  - Flip Searches: This technique is instrumental in discovering individuals and resumes linked to specific websites, such as companies, colleges, and associations.
  - Search Engine Optimization: DataSoft employs various search engine settings, such as Boolean searches, keyword searches, and social media searches, to optimize candidate searches.

### **Ongoing Support and Retention Strategy**

- Once candidates are placed, DataSoft maintains regular communication to ensure ongoing success, performance, and client satisfaction:
- Regular Check-ins: Our team regularly checks in with OMES and contractors to address any concerns, provide feedback, and ensure that staffing needs are being met efficiently.
- Performance Monitoring: We track contractor performance through key metrics and feedback loops, continuously assessing the quality of service to ensure that all contractors maintain the high standards expected by OMES.
- Retention Strategies: We focus on building long-term relationships with contractors, offering ongoing training, mentorship, and career development opportunities to ensure high retention rates.

## 5. Please provide a sample SOW for each category submission

Please Answer Below:

Attached as a separate document.

## 6. Please describe in detail what steps are taken to understand the business needs of the customer.

Provide Answer Below:

DataSoft takes a structured and consultative approach to understanding the unique business needs of the OMES. Our methodology ensures alignment with OMES objectives while maintaining flexibility to adapt to evolving requirements.

### 1. Dedicated Points of Contact

- Primary and Secondary Contacts: Jayadev Manyapu (President and Single Point of Contact (SPOC)) serves as the primary point of contact, with Meghan McFadden (Client Services Specialist) as the secondary contact. The HR Manager is also designated as a backup to ensure continuous communication and oversight.

### 2. Discovery & Needs Assessment

- We engage directly with OMES stakeholders to assess job roles, skill set requirements, compliance expectations, and workforce challenges.
- This process involves reviewing historical hiring trends, expected volumes, and department-specific demands to ensure a tailored staffing approach.

### 3. Market & Workforce Analysis

- Leveraging real-time labor market insights, we analyze availability, wage trends, and competition to ensure our talent acquisition strategies align with OMES's operational needs.

### 4. Cross-Functional Collaboration & Service Delivery

- Our Service Delivery Manager works closely with the HR Manager, Client Services Specialist, and Recruitment Team to ensure each candidate is thoroughly vetted before submission.
- We implement a multi-step qualification process, including resume screening, skills validation, compliance checks, and cultural fit assessments, to ensure high-quality placements.

### 5. Ongoing Performance Monitoring & Continuous Improvement

- DataSoft maintains open communication with OMES through regular check-ins, performance reviews, and feedback loops to refine service delivery.
- We proactively adjust recruitment strategies based on evolving business needs, ensuring flexibility and efficiency in workforce management.

For additional details on our recruitment process and technology-driven efficiencies, please refer to our response in Question 4, which outlines our Applicant Tracking System (ATS) and structured approach to talent acquisition.

## 7. Please described how clients' accounts are serviced and how clients' needs for temporary services are determined.

Provide Answer Below:

DataSoft adopts a proactive, responsive approach to account servicing and determining temporary staffing needs, as previously outlined in our methodology for understanding client requirements.

### Client Account Servicing

- Dedicated Account Management: Each client is assigned an Account Manager (SPOC) with support from a Client Services Specialist and HR Manager to ensure seamless communication.

- **Regular Reviews:** Routine meetings assess staffing performance and align services with evolving needs, ensuring flexibility and responsiveness.
- **Problem-Solving Agility:** We provide rapid solutions for urgent staffing challenges, such as vacancies or skill gaps, ensuring business continuity.
- **Compliance & Risk Management:** We maintain strict adherence to labor laws, contractual terms, and industry regulations to minimize risks.
- **Feedback & Improvement:** Client feedback, surveys, and customized reports help us refine staffing strategies and drive continuous improvement.
- **Critical SLA Adherence:** We prioritize meeting critical SLAs for urgent staffing needs, ensuring swift response times and consistent service delivery.

**Determining Clients' Temporary Staffing Needs**

- **Historical Analysis:** We assess past hiring trends and workforce utilization to predict future staffing needs and proactively plan for demand surges.
- **Staffing Demand Forecasting:** Close collaboration with clients helps us anticipate project needs, skill gaps, and seasonal demands.
- **Scalable Solutions:** Our pre-screened candidate pool enables rapid scaling to meet fluctuating workforce demands.
- **Client Consultation:** Regular touchpoints with hiring managers allow us to plan for growth and address any specific staffing needs.
- **Retention Insights:** By evaluating turnover trends, we anticipate staffing gaps and ensure a steady talent pipeline.

**8. Please described how services will be met in various geographical locations of the state.**

Please provide certificates and descriptions

**Provide Answer Below:**

DataSoft ensures effective service delivery across all regions of Oklahoma - urban, suburban, and rural, by employing a flexible and efficient staffing approach that meets OMES's needs.

**1. Centralized & Local Talent Acquisition**

- **Statewide Talent Pool:** We maintain a broad network of pre-screened candidates across Oklahoma, allowing for quick placements based on OMES's requirements.
- **Regional Expertise:** Our recruiters focus on different areas of Oklahoma, ensuring a local understanding of hiring needs and faster response times.
- **Community Partnerships:** We collaborate with local universities and workforce development agencies to source qualified candidates, meeting region-specific skill demands.

**2. Flexible Staffing Solutions**

- **Scalable Workforce:** We have a ready pool of candidates that can be quickly deployed to support OMES's changing staffing needs in various locations.
- **Remote & Hybrid Solutions:** Our digital hiring process, including online interviews and virtual onboarding, ensures that staffing is not limited by geographic location.
- **Temporary-to-Permanent Options:** We offer contract-to-hire solutions to allow OMES to transition temporary workers to permanent positions when needed.

**3. Meeting the Needs of Rural & Hard-to-Fill Locations**

- **Targeted Recruitment:** We utilize job boards, local platforms, and location-specific campaigns to attract candidates for rural and underserved areas.

- Relocation Incentives: For hard-to-fill positions in remote areas, we provide relocation packages to attract qualified candidates.
- Mobile Support Teams: Our regional HR representatives assist with onboarding and compliance, ensuring smooth operations in more remote areas.

#### **4. Compliance & Quality Assurance**

- Compliance Tracking: We ensure all candidates meet state hiring standards and any necessary credentialing before placement.
- Performance Monitoring: We regularly evaluate employee performance and gather client feedback to ensure high-quality service.
- Data-Driven Reporting: We provide OMES with real-time staffing insights, including vacancy fulfillment rates and performance metrics, ensuring transparent and informed decision-making.

### **9. Please described how customer satisfaction is assessed and how quality assurance is measured in the organization.**

#### **Provide Answer Below:**

DataSoft prioritizes customer satisfaction and quality assurance through a structured approach to monitoring and continuous improvement:

#### **Customer Satisfaction Assessment**

- Regular Feedback Loops: We collect client feedback through surveys, interviews, and performance reviews to assess satisfaction levels and identify areas for improvement.
- Client Check-ins: Account and Service Delivery Managers maintain ongoing communication with OMES to ensure expectations are being met and to address any concerns promptly.
- Satisfaction Metrics: We track key performance indicators (KPIs) such as response times, placement success rates, and candidate performance to gauge client satisfaction.

#### **Quality Assurance Measurement**

- Candidate Screening & Selection: We follow a rigorous vetting process, including skills assessments, compliance checks, and cultural fit evaluations, to ensure the highest quality placements.
- Ongoing Performance Monitoring: DataSoft regularly evaluates employee performance through client feedback, on-site evaluations, and performance metrics, ensuring candidates continue to meet OMES's standards.
- Continuous Improvement: We use the feedback and performance data to adjust staffing strategies, improve recruitment processes, and enhance service delivery, ensuring ongoing improvement in both satisfaction and quality.

### **10. Please described the company's plan and methodology for quality assurance and evaluation of the proposed services. Define how the most qualified candidates are identified for customers as well as described company's performance monitoring for those candidates.**

#### **Provide Answer Below:**

DataSoft's approach to quality assurance and candidate evaluation is designed to ensure that OMES receives highly qualified candidates who align with project needs and performance standards.

#### **Quality Assurance & Evaluation Methodology**

- Tailored Recruitment Process: As previously mentioned in our recruitment strategy, DataSoft uses

a multi-step process to identify and assess candidates. This includes a thorough review of resumes, skills assessments, and background checks to ensure candidates are the best fit for OMES's specific needs.

- Feedback-Driven Improvement: Our approach includes continuous feedback from both OMES and candidates, ensuring that we fine-tune our recruitment process. This allows us to remain agile in addressing evolving workforce requirements.

#### **Identifying the Most Qualified Candidates**

- Proactive Sourcing & Screening: Building on our talent sourcing strategy, we maintain a large pool of pre-vetted professionals, including those sourced through industry-specific platforms and local partnerships. This ensures quick access to highly qualified candidates when needed.
- Matching Candidates to OMES Needs: DataSoft's Applicant Tracking System (ATS) and local recruitment expertise ensure that candidates not only meet the technical qualifications but also align with OMES's culture and specific staffing requirements.

#### **Performance Monitoring & Continuous Evaluation**

- Ongoing Candidate Monitoring: Following the candidate placement, we continue to monitor performance through regular check-ins and client feedback, ensuring that candidates maintain high standards of work. Our performance metrics align with those mentioned in our staffing support procedures, ensuring that both quality and productivity are continually assessed.
- Real-Time Data & Adjustments: As referenced in our staffing process, we provide data-driven insights to OMES, enabling real-time monitoring of staffing performance. This allows for quick adjustments to meet service level agreements (SLAs) and optimize staffing outcomes.
- Training & Development: In case performance gaps are identified, DataSoft offers targeted support to candidates, ensuring they receive any necessary training to align with OMES's expectations.

### **11. Please describe the company's general methodology for recruiting qualified staff tailored to the needs of the customer. Has the company encountered challenges with recruiting qualified staff? If so, were those challenges addressed?**

#### **Provide Answer Below:**

DataSoft follows a proactive, tailored approach to recruiting qualified staff, ensuring alignment with customer needs while addressing industry-specific challenges.

#### **Recruitment Methodology**

- Proactive Talent Pool Development: As detailed in our recruitment strategy, we maintain a continuously updated pool of pre-vetted candidates, ensuring a quick response to staffing needs. Our recruitment process is designed to match candidates with the required skill sets, cultural fit, and compliance standards.
- Targeted Sourcing & Screening: We utilize multiple sourcing channels, including local job boards, industry networks, and partnerships with universities, to reach a wide range of potential candidates. This approach, integrated with our Applicant Tracking System (ATS), ensures a streamlined process for identifying qualified professionals.
- Specialized Recruitment Teams: For specific roles, such as those in engineering or professional services, we deploy specialized recruitment teams with expertise in the relevant sectors. These teams ensure a deep understanding of the qualifications and experience required by customers.
- Ongoing Training for Recruiters: We invest in continuous training for our recruiters, ensuring they are knowledgeable about the domains and technologies our clients work with. This helps us better understand and fulfill the staffing requirements specific to each client's industry and project needs.

### **Challenges & Solutions**

- **Identifying Niche Skill Sets:** In certain sectors, requiring niche skills, recruiting candidates with highly specialized skillset can be challenging. To address this, DataSoft leverages advanced sourcing techniques, including niche job boards and targeted social media campaigns, and builds relationships with educational institutions and certification programs to create a steady pipeline of qualified talent.
- **Talent Availability in Rural Areas:** In some geographical regions, especially rural areas, recruiting qualified candidates can be more difficult. We tackle this challenge by offering relocation incentives, mobile support teams for onboarding, and geographically targeted job campaigns. Additionally, we utilize remote work opportunities where applicable to expand the talent pool.

### **Addressing Recruitment Challenges**

- **Continuous Market Analysis & Adaptation:** As mentioned in our recruitment strategy, DataSoft continually monitors labor market trends, enabling us to adapt our strategies to overcome recruitment challenges. Whether it's through enhancing our employer branding, improving candidate engagement, or adjusting our sourcing strategies, we ensure that staffing needs are met, even in challenging environments.

**12. Please identify how temporary staffing will be assigned under the contract. Policies and responses must include the following: skill testing and screening mechanisms, including a description of reference and/or background checks solicited for each applicant and the way job assignments/job matching will be determined. Described how pre-employment screening requirements are accommodated that may be specific to the Procuring Agency.**

### **Provide Answer Below:**

DataSoft assigns temporary staff through a well-established, systematic process that aligns closely with the specific staffing needs of the Procuring Agency. As detailed in our recruitment strategy for the OMES Temporary Staffing Services (see Response to Question 4), we leverage our comprehensive recruiting methodologies, advanced technological tools, and continuous support mechanisms to ensure that the right candidates are selected and placed promptly.

### **Job Assignment and Matching**

- **Requirement Analysis:** We begin by collaborating with the client to understand the specific needs for each category of staffing, ensuring that the required skill sets, cultural fit, and any certifications or specialized training are identified. This ensures that job matching is precise and tailored to the client's unique requirements. This process is part of our overarching recruitment strategy (see Response to Question 4).
- **Job Matching:** Using our Applicant Tracking System (ATS) and other advanced tools like JXT Global Platform (as mentioned in our OMES strategy), we match candidates based on their qualifications, experience, and cultural fit with the requirements outlined by the Procuring Agency. This allows us to quickly and efficiently assign qualified candidates to roles.

### **Screening Mechanisms**

DataSoft conducts thorough skill testing and screening to ensure that only the most qualified candidates are placed:

- **Pre-screening and Interviews:** As mentioned in our recruitment procedures for OMES (see Response to Question 4), all candidates undergo a rigorous pre-screening process, which includes reviewing resumes, conducting interviews, and performing customized skills assessments. Depending on the role, additional testing may be conducted to ensure candidates meet the specific job requirements.
- **Background Checks:** Our standard background check process includes criminal background checks,

education verification, and employment history checks. For roles requiring a higher level of trust, additional screenings, such as financial background checks and drug tests, are carried out. Our reference check process is also thorough, validating candidates' work history, performance, and cultural fit.

- **Social Security Verification and Compliance Checks:** In line with our established procedures (see question 4), we verify the candidate's eligibility and ensure compliance with relevant regulations, including sanctions checks and drug screening where applicable.

### **Pre-Employment Screening Requirements**

DataSoft accommodates specific pre-employment screening requirements that may be unique to the Procuring Agency. By utilizing third-party providers, we ensure that all required screenings are efficiently and thoroughly conducted. This includes national criminal background checks, drug testing, and other industry-specific checks that may be mandated by the client. Our experience in customizing our processes to meet client specifications ensures that we stay aligned with the Procuring Agency's needs.

### **Ongoing Monitoring and Support**

As discussed in question 4, we maintain ongoing communication with both the client and the candidates to ensure the success of the placements. Regular check-ins, performance monitoring, and retention strategies are implemented to support the contractor's success and align with the client's evolving needs.

## **13. Please list the timeframe provided for placement of qualified candidates for new requests.**

### **Provide Answer Below:**

DataSoft prioritizes the specific requirements outlined in each task order to ensure a responsive and customized staffing solution. We aim to provide qualified candidate resumes within 4 days of receiving a request, ensuring that all client needs are met promptly and accurately. Below is the estimated timeframe to fill a position:

- **Client Consultation, Job Posting/Advertising, and Candidate Sourcing: 1 week**
  - We collaborate with Oklahoma OMES to define job specifications, post roles, and source candidates using our ATS-driven search and skill matrix approach.
- **Internal Screening, Client Review, and Interviews: 1 week**
  - We pre-screen candidates, review them internally, and present a curated shortlist for your review and interviews.
- **Offer Stage, Onboarding, Paperwork, Background Checks, and Start Date: 2 weeks**
  - Once a candidate is selected, we initiate offer and onboarding processes, including background checks, ensuring compliance with all necessary procedures.

**TOTAL Estimated Timeframe:** 4 weeks, with a commitment to prompt and efficient delivery in line with your specific requirements.

Post-placement, DataSoft continues to monitor candidate performance to ensure it aligns with Oklahoma OMES's staffing requirements, providing regular evaluations and resolving any issues promptly.

## **14. Please address the strategy of retaining quality, assignable, temporary staff.**

### **Provide Answer Below:**

Our strategy for retaining quality, assignable temporary staff focuses on ensuring consistency in service and maintaining high personnel performance. We prioritize employee engagement and satisfaction, which creates a stable workforce capable of meeting client needs. We have successfully maintained long-term relationships with clients, such as our collaboration with BMW since 2005 for similar staffing services.

Key elements of our retention strategy include:

- **Onboarding Process:** A thorough onboarding process is provided to integrate new team members into the client's culture and operational needs, ensuring alignment from the start.
- **Professional Development & Training:** We emphasize continuous learning, equipping staff with up-to-date skills. This promotes job satisfaction and enhances their value to clients.
- **Benefits & Compensation:** We offer a comprehensive benefits package including PTO, holiday pay, insurance, and a 401(k) plan. Staff members also receive competitive pay increases to recognize their contributions.
- **Employee Engagement:** To foster a positive work environment, we conduct regular engagement activities such as recognition programs, team-building events, and feedback mechanisms. Our quarterly Townhall meetings provide an additional platform for communication, ensuring all team members stay connected and informed.
- **Performance Management:** We regularly review staff performance, offering constructive feedback to ensure continuous improvement. This proactive approach helps us retain top talent and ensures they meet client expectations.
- **Dedicated Client Management:** A dedicated account manager oversees all personnel assignments, ensuring consistent communication with both clients and staff to address any concerns and ensure satisfaction.

## **15. Please describe the experience if any with placement of candidates withing government entities.**

**Provide Answer Below:**

DataSoft has successfully placed qualified candidates within various government entities across a wide range of roles. For more details, please refer to section 10: Business References.

Notable examples include:

- **Fluor Federal Services – Department of Energy (DOE) Savannah River Site Project:** On this IDIQ contract, DataSoft provides staffing for the Savannah River Plutonium Processing Facility (SRPFF) project. This includes critical positions in engineering, project management, construction, and administrative services.
- **U.S. International Development Finance Corporation (DFC):** Under our IDIQ contract with DFC, DataSoft provides both international and domestic staffing for a variety of roles in engineering, logistics, and recruiting.
- **Florida Department of Transportation (FDOT):** DataSoft is supporting FDOT on their State Term Staff Augmentation contract by providing experienced technology resources at their Tallahassee, FL location.
- **State of Mississippi:** While DataSoft is currently supporting technology-related staffing needs, such as Systems Analysts and Project Managers, our extensive experience also includes placements for various other staffing needs in government.

## **16. Please provide documentation in regard to supplier's ability to meet the following laws, HIPAA, FERPA, CJIS, IRS\_PUB 1075, or other sensitive data.**

**Provide Answer Below:**

DataSoft is committed to complying with all relevant laws and regulations, including but not limited to HIPAA, FERPA, CJIS, and IRS Pub 1075, as well as other requirements for the protection of sensitive data. We maintain strict adherence to these regulations through comprehensive data security protocols, employee training, and ongoing compliance assessments.

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## Statement of Work (SOW) – Administrative Support (including office & clerical)

Our suggested job titles for Administrative Support category are those clerical, office management and customer support roles that ensure smooth business activities. Some of these responsibilities include preparation of documents, data management, scheduling, and front desk operations. Entry-level positions focus on basic administrative support, while mid and senior-level roles may manage operations, coordinate complex projects, and ensure office efficiency. Staff in this category play a crucial role in maintaining smooth day-to-day operations and enhancing workplace productivity. Services are delivered onsite or remotely within the US, ensuring adherence to organizational policies and compliance requirements.

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### Job Descriptions - Administrative Support (including office & clerical)

#### Administrative Assistant

- Level 1 (0-2 years): Offers basic support in clerical work. Includes data entry, filing, and answering calls. Assists in scheduling and document preparation. Academic Qualifications- High School Diploma or Associates Degree.
- Level 2 (2-5 years): Manages calendars; prepares reports; coordinates meetings as well as manages correspondence. Works with minimal supervision. Academic Qualifications-High School Diploma or Associates Degree.
- Level 3 (5+ years): Office operations, executive schedule management, preparation of presentations, and handling confidential information. Offers high-level administrative support. Academic Qualifications – High School Diploma or Associates Degree.

#### Data Entry Clerk

- Level 1 (0-2 years): Enters, updates, and verifies data with accuracy. Performs routine clerical tasks such as scanning and filing documents. Academic Qualifications – High School Diploma or Associates Degree.
- Level 2 (2-5 years): Controls big data sets, conducts quality audit, and helps in analyzing and reporting of data. So, adheres to all policies for security of the data. Academic Qualifications – High School Diploma or Associates Degree.
- Level 3 (5+ years): Data entry project lead, workflows efficiency, best practices for data management and integrity. Academic Qualifications - High School Diploma or Associates Degree.

#### Customer Service Specialist

- Level 1 (0-2 years): Answer customer calls by phone, e-mail, or in person. Resolve standard issues and answer product/service-related questions. Academic Qualifications – High School Diploma or Associates Degree.
- Level 2 (2-5 years): Address more complex customer needs, elevate problems to others as appropriate, and advise on company policies. Academic Qualifications – High School Diploma or Associates Degree.
- Level 3 (5+ years): Manages customer service activities, handles escalations, designs training programs, and maintains quality performance. Academic Qualifications – High School Diploma or Associates Degree.

#### Executive Assistant

- Level 1 (0-2 years): Supports executives with calendar management, travel coordination, and basic correspondence. Academic Qualifications – Associates Degree.
- Level 2 (2-5 years): Prepares reports, organizes high-level meetings, and serves as a liaison between executives and stakeholders. Academic Qualifications – Associates Degree.
- Level 3 (5+ years): Oversees executive operations, confidential projects, and provides strategic administrative support at the leadership level. Academic Qualifications – Associates Degree.

#### Receptionist

- Level 1 (0-2 years): Greets visitors, answers phones, and provides basic information. Manages mail and maintains office supplies. Academic Qualifications – High School Diploma or Associates Degree.
- Level 2 (2-5 years): Manages front desk operations, schedules appointments, and assists with office coordination. Academic Qualifications – High School Diploma or Associates Degree.
- Level 3 (5+ years): Supervises reception area, coordinates office events, and manages security and access control for visitors. Academic Qualifications – High School Diploma or Associates Degree.

#### Office Administrator

- Level 1 (0-2 years): Oversees ordinary day-to-day activities of an office, like ordering supplies, scheduling maintenance, and processing paperwork. Academic Qualifications – High School Diploma or Associates Degree.
- Level 2 (2-5 years): Manages vendor relations, manages the office budget, and carries out more complex office operations. Academic Qualifications – High School Diploma or Associates Degree.
- Level 3 (5+ years): Creates administrative policies, manages office personnel, and enforces company policies. Academic Qualifications – High School Diploma or Associates Degree.

#### Other Administrative Services Worker

- Level 1 (0-2 years): General office assistant, performs copying, filing, and provides any other basic clerical support, Academic qualifications – High School Diploma or Associates Degree.

- Level 2: 2-5 years. The level supervises specialized administrative tasks, such as database management, inventory tracking and event coordination. Academic Qualifications – High School Diploma or Associate's Degree.
- Level 3: 5 years and above. Conducts administrative teams in optimizing workflows and departmental efficiency. Academic Qualifications – High School Diploma or Associate's Degree.

### **Statement of Work (SOW) – Professional Services (other than IT)**

Our proposed job titles for the Professional Services category are specialized roles in finance, procurement, human resources, legal, and project management. Entry-level roles focus on task execution and compliance, while mid and senior-level professionals handle strategy, process optimization, and regulatory compliance. These services ensure smooth internal operations and efficiency, whether performed onsite or remotely within the US.

### **Job Descriptions - Professional Services (other than IT)**

#### **Buyer**

- Level 1 (0-2 years): Assists in purchasing goods and services, tracks orders, and maintains vendor records. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 2 (2-5 years): Negotiates contracts, evaluates suppliers, and oversees procurement processes that save costs. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 3 (5+ years): Develops strategies for procurement; oversees high-cost purchases; as well as guarantees compliance with requirements. Academic Qualifications – Associates Degree or Bachelor's Degree.

#### **Accounting Clerk**

- Level 1 (0-2 years): Processes invoices; reconciles accounts; and maintains basic bookkeeping. Academic Qualifications – Associates Degree.
- Level 2 (2-5 years): Preparing and facilitating financial reports, aiding the audit process, and managing accounts payable/receivable. Academic Qualifications – Associates Degree.
- Level 3 (5+ years): Oversees accounting operations including adhering to the requirements of financial policies and participating in budgeting processes. Academic Qualifications – Associates Degree.

#### **Accountant**

- Level 1 (0-2 years): Recording of financial records, preparation of journal entries, and support to tax filing. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 2 (2-5 years): Performs financial analysis, prepares reports, and ensures compliance with accounting standards. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 3 (5+ years): Oversees financial planning, audits, and strategic financial advice. Academic Qualifications – Associates Degree or Bachelor's Degree.

#### **Project Coordinator**

- Level 1 (0-2 years): Assists project teams in scheduling, documentation, and tracking of tasks. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 2 (2-5 years): Coordinates resources, ensures project deliverables, and manages timelines. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 3 (5+ years): Oversees multiple projects, ensures processes are improved, and aligns stakeholders. Academic Qualifications – Associates Degree or Bachelor's Degree.

#### **HR Support Specialist**

- Level 1 (0-2 years): Supports recruitment, onboarding, and management of employee records. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 2 (2-5 years): Administers benefits, employee relations, and HR compliance. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 3 (5+ years): Designs HR policies, directs workforce planning, and guarantees strategic HR projects. Academic Qualifications – Associates Degree or Bachelor's Degree.

#### **HR Generalist**

- Level 1 (0-2 years): Supports the HR function with recruitment, benefits, and employee engagement. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 2 (2-5 years): Responsible for HR functions such as training, compliance, and conflict resolution. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 3 (5+ years): Formulates HR strategies, manages HR programs, and maintains regulatory compliance. Academic Qualifications – Associates Degree or Bachelor's Degree.

#### **Project Manager**

- Level 1 (0-2 years): Manages small projects, coordinates tasks, and tracks milestones. Academic Qualifications – Bachelor's Degree.
- Level 2 (2-5 years): Directs the implementation of a project, guides teams, and adheres to budget. Academic Qualifications – Bachelor's Degree.

- Level 3 (5+ years): Leads enterprise projects, implements strategic planning, and controls risks. Academic Qualifications – Bachelor's Degree.

#### **Payroll & Benefits Specialist**

- Level 1 (0-2 years): Tracks payroll, maintains employee benefits record, and clears payroll-related query. Academic Qualifications – High School Diploma or Associates Degree.
- Level 2 (2-5 years): Manages benefits programs, payroll accuracy, and compliance reporting. Academic Qualifications – High School Diploma or Associates Degree.
- Level 3 (5+ years): Oversees payroll systems, negotiates benefits packages, and ensures regulatory adherence. Academic Qualifications – High School Diploma or Associates Degree.

#### **Legal Assistant**

- Level 1 (0-2 years): Provides administrative support, prepares legal documents, and maintains case files. Academic Qualifications – High School Diploma or Associates Degree.
- Level 2 (2-5 years): Conduct legal research, advise clients, and support case preparation. Academic Qualifications – Associates Degree.
- Level 3 (5+ years): Manages legal operations, ensures compliance, and supports litigation efforts. Academic Qualifications – Associates Degree.

#### **Other Professional Services Worker**

- Level 1 (0-2 years): Supports the specialized professional services. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 2 (2-5 years): Manages specialized projects and supports process improvement. Academic Qualifications – Associates Degree or Bachelor's Degree.
- Level 3 (5+ years): Oversees professional service functions with compliance and effectiveness. Academic Qualifications – Associates Degree or Bachelor's Degree.

- Her expertise in HR management contributes to maintaining a stable and productive work environment, which is crucial for project success.
- Christine will be a backup to the Secondary Point of Contact for the OMES.

#### **5. Service Delivery Manager (SDM):**

The SDM oversees the entire recruitment process, ensuring that every candidate undergoes thorough internal screening and evaluation before submitting to the OMES. The SDM also manages the recruitment team, ensuring consistency and adherence to DataSoft's high quality and delivery standards.

#### **6. Recruitment Team**

- **Experience and Expertise:** Our team of recruiters and sourcers, each with over 5 years of experience in recruitment and staffing, leads our talent acquisition efforts with expertise. They have a proven track record of successfully filling similar positions with our current customers, described in section 10: Business references.

#### **d. The core competency of the company.**

DataSoft specializes in the following staff augmentation categories:

- **Professional Services:** Project/Program Management, Financial Analysis, Controlling, Transportation Specialization, Material Control Planning, Supply Chain/Logistics Planning, Human Resources, Production Specialization.
- **Engineering Services:** Structural Engineering, Interface Coordinator - Piping/Plumbing, Project Engineer, Interface Coordinator – Electrical, Manufacturing Engineering, Methods Engineering, Quality Engineering, Supplier Quality Assurance, Industrial Engineering, Production Engineering, Packaging Engineering.
- **Information Technology:** ERP (SAP/PeopleSoft, etc.), Infrastructure (Systems Administrator, DBA, Network Engineer, Information Security, etc.), Application Development (Java, Full Stack, Front & Back End Developers, etc.), Cloud Architecture/Development, Cloud Integration, Data Analytics, UI/UX Design, Business Intelligence, Big Data, QA, Business Analysis, Data Science, Systems Analysis.

#### **e. Number of clients.**

DataSoft has partnered with many clients, including well-known corporate and government entities. The following is a list of fifteen (15) Active clients:

- U.S. International Development Finance Corporation (DFC)
- State(s) of MS, NC, GA, VA, FL
- Broward College
- SC State Treasurer
- Ramsey County
- Maryland Judiciary
- BMW Group (BMW MC, BMW NA, BMW FS)
- Fluor Corporation
- Crowley

#### **Significant Milestones:**

- Please reference question 3, Exhibit 2.

**f. Locations where the Bidder's solution has been deployed.**

DataSoft has deployed solutions across a variety of U.S. locations, including:

**Corporate Clients:**

- BMW MC: Greer, SC & Greenville, SC
- BMW NA: Woodcliff Lake, NJ
- BMW FS: Columbus, OH
- Fluor: Greenville, SC; Houston, TX; Aiken, SC; Tullahoma, TN
- Crowley: Jacksonville, FL

**Government Clients:**

- U.S. DFC: Washington, D.C.
- State of MS: Jackson, MS
- State of NC, GA, VA, FL: Various cities across the states
- Broward College: Florida
- SC State Treasurer: South Carolina
- Ramsey County: Minnesota
- Maryland Judiciary: Maryland

**1.3 Section Three: Required Forms, Certifications and Disclosures**

**a. Responding Bidder Information | Form 076**

Please see the attached document in Appendix A.

**b. Certification for Competitive Bid and Contract, or Non-Collusion | Form 004**

Please see the attached document in Appendix A.

**c. Disclosure of:**

i. any public contract terminated by a governmental entity or suits or claims against the Bidder for failure to perform in connection with a public contract (including any company which a Bidder has merged with or acquired that will be performing services or providing products if awarded the Contract).

No.

ii. Any contractual relationship or any other relevant contact with any State personnel or another Bidder or Supplier involved in developing a Bidder's response to the Solicitation.

No.

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iii. The name of any officer, director, or agent of the Bidder who is also an employee of the State or any of its agencies.

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No.

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iv. The name of any state employee who owns, directly or indirectly, an interest of five percent (5%) or more in the Bidder firm or any of its branches; and

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No.

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v. Any activity or interest that conflicts or may conflict with the best interest of the State, including but not limited to any person or entity currently under contract with or seeking to do business with the State, its employees, or any other third-party individual or entity awarded an agreement with the State. Any conflict of interest shall, in the State's sole discretion, be grounds for rejecting the Bid or partial or whole termination of the Contract.

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No.

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**d. Bidder's Certificate of Insurance to the standards outlined in Attachment B, Section 8, State General Terms.**

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Please see the attached document in Appendix A.

#### **1.4 Section Four: Bid Portions Requested to be Held Confidential**

Not Applicable.

#### **1.5 Section Five: Requested Exceptions to Terms**

Not Applicable.

#### **1.6 Section Six: Additional Bidder Terms**

Not Applicable.

#### **1.7 Section Seven: Response to Specifications and Requirements**

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a. The portion of the Bid to be submitted in this section shows the ability of the Bidder to meet or exceed any Acquisition specifications, such as Mandatory or Non-Mandatory specifications and requirements found in Attachment A. Please include timelines on deliverables when applicable.

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As outlined in Exhibit 2: Executive Summary, DataSoft has provided detailed responses to the questions that address the required specifications, strategies, timelines, and deliverables related to this RFP.

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b. Unless otherwise specified in the Solicitation, (i) manufacturers' names, brand names, information, and/or catalog numbers listed in a specification are for informational purposes and not intended to limit competition, and (ii) a Bidder may offer any brand for which it is an authorized representative, which meets or exceeds the specification for any item(s).

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Not Applicable.

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c. Bidder shall offer new items of current design and technology unless the State specifies older models or versions or used, reconditioned, or remanufactured products are acceptable. Warranties in either case should be the same. The bid requires the manufacturer's name and number. The Bid shall also explain in detail how a proposed equivalent will meet the specifications and should not be considered an exception.

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Not Applicable.

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d. If an information technology VPAT is required, the URL link to the Bidder's VPAT shall be submitted in this section at a Bid Packet page referencing the VPAT.

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Not Applicable. (VPAT is not required.)

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e. If an information technology Security Certification and Accreditation Assessment is required (Required if data is being accessed, processed, transferred or stored), the completed Assessment shall be submitted in this section at a Bid Packet page referencing the Security Accreditation Assessment in Excel Format. These materials will be held confidential. Bidder may also submit Standardized Information Gathering (SIG), Consensus Assessment Initiative Questionnaire (CAIQ), FedRamp and/or State Ramp Certifications in lieu of the Security Certification and Accreditation Assessment.

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Not Applicable.

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f. If service level agreements are required, the proposed service level agreements shall be inserted in this section at a bid Packet page referencing the proposed Service Level Agreements.

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DataSoft has provided the timelines in response to Question 13 in Exhibit 2. We will adhere to the proposed Service Level Agreements (SLAs) at the release level, ensuring that the agreed-upon service levels are met for each request.

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g. If a Statement of Work is required, the proposed draft shall be inserted in this section at a Bid Packet page referencing the proposed Statement of Work using CP form 050 Statement of Work.

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We are providing a sample Statement of Work (SOW)/job description for each position title within the categories we are bidding on. Attached as a separate document.