

Exhibit 2

**A. PRICE AND COST**

**A.1. Pricing for Regular Route Buses (Yellow)** ALL UNITS QUOTED UNDER SECTION A.1 ARE MADE IN OKLAHOMA

A.1.1.	Type C, Up to 39 Passengers	<u>\$109,011.00</u>
A.1.2.	Type C, 40 to 42 Passengers	<u>\$109,601.00</u>
A.1.3.	Type C, 43 to 48 Passengers	<u>\$110,191.00</u>
A.1.4.	Type C, 49 to 54 Passengers	<u>\$110,781.00</u>
A.1.5.	Type C, 55 to 59 Passengers	<u>\$111,371.00</u>
A.1.6.	Type C, 60 to 65 Passengers	<u>\$111,961.00</u>
A.1.7.	Type C, 66 to 71 Passengers	<u>\$112,551.00</u>
A.1.8.	Type C, 72 to 77 Passengers	<u>\$113,436.00</u>
A.1.9.	Type C, 82 to 86 passengers	

**A.2. Pricing for MFSAB Buses** ALL TYPE C UNITS QUOTED UNDER SECTION A.2 ARE MADE IN OKLAHOMA

A.2.1.	Type C, 55 to 59 Passengers	<u>\$123,192.00</u>
A.2.2.	Type C, 60 to 65 Passengers	<u>\$123,782.00</u>
A.2.3.	Type C, 66 to 71 Passengers	<u>\$124,372.00</u>
A.2.4.	Type C, 72 to 77 Passengers	<u>\$125,316.00</u>
A.2.5.	Type C, 82 to 84 Passengers	

**A.3. Pricing for Specially Equipped Buses** ALL TYPE C UNITS QUOTED UNDER SECTION A.3 ARE MADE IN OKLAHOMA

A.3.1.	Type A, Up to 20 Passenger	<u>\$80,830.00</u>
A.3.2.	Type A, 21 to 28 Passenger	<u>\$81,892.00</u>
A.3.3.	Type A, 29 to 36 Passenger	<u>\$82,482.00</u>
A.3.4.	Type B, Up to 30 Passenger	<u>No Bid</u>
A.3.5.	Type B, 31 to 36 Passenger	<u>No Bid</u>
A.3.6.	Type C, Up to 39 Passengers	<u>\$138,414.00</u>
A.3.7.	Type C, 40 to 42 Passengers	<u>\$139,004.00</u>
A.3.8.	Type C, 43 to 48 Passengers	<u>\$139,358.00</u>
A.3.9.	Type C, 49 to 54 Passengers	<u>\$139,712.00</u>
A.3.10.	Type C, 55 to 59 Passengers	<u>\$140,302.00</u>
A.3.11.	Type C, 60 to 65 Passengers	<u>\$140,774.00</u>
A.3.12.	Type C, 66 to 71 Passengers	<u>\$141,482.00</u>
A.3.13.	Type C, 72 to 77 Passengers	<u>\$142,190.00</u>

**A.4. Pricing for Transit Buses** ALL UNITS QUOTED UNDER SECTION A.4 ARE MADE IN OKLAHOMA

A.4.1.	Type D Route, 70-90 Passenger	<u>No Bid</u>
A.4.2.	Type D. MFSAB, 70-90 Passenger	<u>No Bid</u>

**A.5. Pricing for Type "A" Passenger Buses**

A.5.1.	Type A, Up to 20 Passenger	<u>\$71,626.00</u>
A.5.2.	Type A, 21 to 28 Passenger	<u>\$72,570.00</u>
A.5.3.	Type A, 29 to 36 Passenger	<u>\$72,806.00</u>

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**A.6. Pricing for Type "B" Passenger Buses**

- A.6.1. Type B, Up to 30 Passenger \$ No Bid
- A.6.2. Type B, 31 to 36 Passenger \$ No Bid

**A.7. Pricing for Optional Specified Items**

- A.7.1. Fire Suppression Systems (Section A.22) \$ No Bid
- A.7.2. Passenger Compartment Air Conditioning (A.29, B) \$ See Attachment "A/C Options"
- A.7.3. Insulation (Section A.35) \$ Included
- A.7.4. Retarder System (Section A.48) \$ No Bid
- A.7.5. Storage Compartment (Section A.60) \$ 726.00
- A.7.6. Traction Assisting Devices (Section A.66) \$ No Bid
- A.7.7. Trash Container and Holding Device (Section A.68) \$ 295.00

**A.8. Pricing for Options Not Listed, Provide % off MSRP & Provide List of Options**

- A.8.1. Vendors can list the discount by Category and then provide a listing of the options for that Category. Several lines have been provided below to fill in the Categories.

- 25% DISCOUNT ON ALL OEM OPTIONS
- A.8.1.1. Category: OEM Options Discount Discount: %
- A.8.1.2. Category: \_\_\_\_\_ Discount: %
- A.8.1.3. Category: \_\_\_\_\_ Discount: %
- A.8.1.4. Category: \_\_\_\_\_ Discount: %
- A.8.1.5. Category: \_\_\_\_\_ Discount: %
- A.8.1.6. Category: \_\_\_\_\_ Discount: %

**A.9. Pricing for Alternative Fuel Engines**

- A.9.1. Vendors can provide pricing for Alternative Fuel Engines that are available. Only Engine Configurations that have been certified by all required Agencies can be submitted under this Section. Several lines have been provided to provide Pricing.

- A.9.1.1. Engine Type: GASOLINE Price: \$ \_\_\_\_\_
- A.9.1.2. Engine Type: PROPANE Price: \$ No Bid
- A.9.1.3. Engine Type: \_\_\_\_\_ Price: \$ \_\_\_\_\_
- A.9.1.4. Engine Type: \_\_\_\_\_ Price: \$ \_\_\_\_\_
- A.9.1.5. Engine Type: \_\_\_\_\_ Price: \$ \_\_\_\_\_
- A.9.1.6. Engine Type: \_\_\_\_\_ Price: \$ \_\_\_\_\_

**NOTE REGARDING PRICING FOR OPTIONS NOT LISTED AND ALTERNATIVE FUEL ENGINES:**

If needed, a separate document may be provided if pricing varies dependent upon Passenger Capacity. Vendors may submit separate documents for each Passenger Capacity model if needed.