



**STATE OF OKLAHOMA AMENDMENT NO. 2 TO STATEWIDE CONTRACT NO.
1020 WITH DELL MARKETING L.P.**

This Second Amendment (“Amendment”) to Oklahoma Statewide Contract No. 1020 with **Dell Marketing L.P.** (“Contract”) is effective on the date of the last signature below (the “Amendment Effective Date”) and is entered into between the State of Oklahoma by and through the Office of Management and Enterprise Services (“State”) and **Dell Marketing L.P.** (“Supplier”). This Amendment supplements and amends the Contract effective August 8, 2023, including all supplements and amendments thereto. Unless otherwise indicated herein, capitalized terms used in this Amendment without definition shall have the respective meanings specified in the Contract.

For good and valuable consideration, the parties agree to amend the Contract as follows:

1. Due to a change in services Supplier and State desire to amend the scope of the Contract (as defined in the Contract) to include Supplier’s consulting services. These services will be outlined in Attachment E-2: Pricing. However, this new document will not replace the existing pricing documents but instead will be added to the end of Attachment E-2, as it currently exists in the Contract. The additional pricing document to be added is attached to this Amendment as Exhibit 1.
2. Due to name changes in Dell’s product line, Supplier and State desire to amend the Contract (as defined in the Contract) to modify the names of the following products as follows:
 - a. Wherever "OptiPlex Micro Form Factor" appears in the Contract, it shall be updated to read "OptiPlex Micro Form Factor, also known as Dell Pro Micro."
 - b. Wherever "OptiPlex Small Form Factor" appears in the Contract, it shall be updated to read "OptiPlex Small Form Factor, also known as Dell Pro Slim."
 - c. Wherever "Precision 3280 Compact" appears in the Contract, it shall be updated to read "Precision 3280, also known as Dell Pro Max Micro."

- d. Wherever "Latitude 3450" appears in the Contract, it shall be updated to read "Latitude 3450, also known as Dell Pro 14."
 - e. Wherever "Precision 3590" appears in the Contract, it shall be updated to read "Precision 3590, also known as Dell Pro Max 16."
 - f. Wherever "Latitude 7450" appears in the Contract, it shall be updated to read "Latitude 7450, also known as Dell Pro Premium 14."
 - g. Wherever "Precision 7680" appears in the Contract, it shall be updated to read "Precision 7680, also known as Dell Pro Max Plus 16."
- 2. In the event of a conflict between the terms and conditions hereof and the terms and conditions of the Contract, the specific terms set forth in this Amendment shall govern the subject matter herein.
 - 3. Except as expressly modified in this Amendment, all terms and/or provisions of the Contract not addressed herein remain as executed by the parties in the Contract and remain in full force and effect.
 - 4. This Amendment may be executed by electronic signature in counterparts (e-mail, facsimile or otherwise). The counterparts each of which shall constitute an original, but all of which together shall constitute one and the same instrument.

The undersigned represent and warrant that they are authorized, as representatives of the party on whose behalf they are signing, to sign this Amendment and to bind their respective party thereto:

STATE OF OKLAHOMA
by and through the
OFFICE OF MANAGEMENT AND
ENTERPRISE SERVICES:

DELL MARKETING L.P.

By: 
Dan Cronin (Apr 28, 2025 11:01 EDT)

By: *Katherine Castillo*

Name: Dan Cronin

Name: Katherine Castillo

Title: Chief Information Officer

Title: Paralegal Advisor

Date: Apr 28, 2025

Date: 04/25/2025

ATTACHMENT E-3: Pricing

Consulting Services Pricing Document

Area 1: Application Support	Maximum Weekly Rate
Application Programmer	\$16,900.00
Senior Application Programmer	\$18,107.50
Application Administrator	\$15,100.00
Senior Application Administrator	\$18,107.50
Application Database Administrator	\$18,107.50
System Database Administrator	\$16,900.00
Application Architect	\$16,700.00
Business Intelligence Developer	\$19,357.00
ETL Developer	\$19,357.00
Data Conversion Specialist	\$15,428.50
Application Program Manager/Specialist	\$17,357.00
Graphics Designer	\$17,500.00
Area 2: Data Analysis	Maximum Weekly Rate
Data Storyteller	\$15,100.00
Data Analyst	\$15,100.00
Data Architect	\$16,700.00
Data Scientist	\$15,428.50
Data Engineer	\$17,357.00
Data Program Manager/Specialist	\$17,500.00
Area 3: Technical Support	Maximum Weekly Rate
End User Technical Support Analyst	\$15,428.50
Senior End User Technical Support Analyst	\$19,357.00
End User Technical Support Technician	\$15,428.50

ATTACHMENT E-3: Pricing

Senior End User Technical Support Technician	\$19,357.00
Data Center Technical Support Analyst	\$15,428.50
Senior Data Center Technical Support Analyst	\$19,357.00
Data and Reporting Analyst	\$15,428.50
Senior Data and Reporting Analyst	\$19,357.00
Systems Administrator	\$15,428.50
Senior Systems Administrator	\$19,357.00
Server Administrator	\$15,428.50
Technical Writer	\$15,428.50
Network Engineer	\$15,428.50
Senior Network Engineer	\$19,357.00
Network Security Engineer	\$15,428.50
Senior Network Security Engineer	\$19,357.00
Disaster Recovery Support Specialist	\$15,428.50
Technical Program Manager/Specialist	\$17,357.00
Area 4: Support Services	Maximum Weekly Rate
Administrative Assistant	\$15,428.50
Business Analyst	\$15,428.50
Audit Services Staff Auditor	\$15,428.50
Documentation Specialist	\$15,428.50
RIM System Analyst and Developer	\$15,428.50
IT Tester	\$15,428.50
Trainer	\$15,428.50
Support Services Program Manager/Specialist	\$15,428.50
Scrum Master	\$15,428.50
Area 5: Information Security	Maximum Weekly Rate

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Information Security Analyst	\$17,500.00
Senior Information Security Analyst	\$19,357.00
Information Security Engineer	\$17,500.00
Senior Information Security Engineer	\$19,357.00
Senior Penetration Tester	\$19,357.00
Information Security Compliance Analyst	\$17,500.00
Information Security Compliance Officer	\$17,500.00
InfoSec Program Manager/Specialist	\$17,500.00

*The fees outlined above reflect the standard consulting services provided by Dell. However, Dell offers additional specialty consulting services that may not be covered in the above list. Upon request, Dell can prepare a custom quote tailored to the Customer's specific needs for consulting services not included herein.