



14901 Bristol Park Blvd. Edmond, OK 73013

Phone 405.749.1866 Fax 405.749.1851

Attachment 8

AVL Systems Design, LLC - Solicitation #0900000495 Discount Pricelist

MANUFACTURER	DISCOUNT % FROM MSRP	MANUFACTURER	DISCOUNT % FROM MSRP	MANUFACTURER	DISCOUNT % FROM MSRP
Ace Backstage	29%	Da-Lite	29%	Meyer Sound Labs	29%
AKG	38%	DBX Professional	30%	Middle Atlantic	41%
Allen & Heath	17%	Denon/Marantz	17%	Mitsubishi	21%
AMX	41%	Digital Projection	19%	Mystery Electronics	35%
Analog Way	18%	Display Devices	19%	NEC	28%
Anchor Audio	18%	DPA Microphones	6%	Panasonic	19%
Ashley	33%	Draper	33%	Peavey	24%
Atlas Sound	39%	DWI	19%	Peerless	43%
ATM-Flyware	29%	Earthworks Inc.	42%	Perdue Acoustics	15%
Attero Tech	29%	EAW	29%	Planar	8%
Auralex Acoustics	34%	Elation	29%	Point Source	28%
Aurora Multi Media	41%	Epson	16%	Powersoft	29%
Aviom	16%	ETC Lighting	25%	Presonus	43%
Avlex	40%	Evertz	10%	ProCo Sound	52%
Bag End	24%	Extron	41%	QSC	28%
Barco	23%	FSR	19%	Radio Design Labs	30%
Beyerdynamic	26%	Fulcrum Acoustic	29%	Rane	28%
Biamp	38%	Galaxy Audio	38%	Rapco	31%
Bittree	16%	Hosa	60%	Raxxess	46%
Blonder Tongue	8%	IED	19%	RCI Systems Inc.	26%
Bosch	25%	JBL Professional	29%	Renkus-Heinz	30%
Brightline	18%	Jensen Transformers	21%	RF Venue	10%
BSS Audio	29%	Juice Goose	24%	Roland Systems	9%
BTX	23%	JVC Professional	18%	RGB Spectrum	18%
Cables To Go	46%	K&M Stands	40%	Ross Video	12%
Canare Cable	10%	Key West	7%	Screen Innovations	28%
Canon	23%	Kramer	35%	Shure	29%
Cambridge Sound	16%	KSI Professional	38%	Smart Technologies	14%
Chauvet Lighting	29%	Lab Gruppen	35%	Sony Professional	16%
Chief	35%	Lectrosonics	21%	Soundcraft	26%
Clear-Com	16%	Leprecon	20%	SoundTube	31%
Clock Audio	29%	Leviton	26%	Stewart Film Screen	27%
Communication Specialties	14%	Listen Technologies	22%	Strand Lighting	
Community	33%	Lowell Manufacturing	47%	SurgeX	21%
Contemporary Research	22%	Lutron	35%	Symetrix	28%
Countryman	35%	Mackie Designs	26%	Tannoy	39%
Covid	37%	Martin Audio	29%	Teac/Tascam	30%
Crestron	41%	Magenta Research	20%	Technomad	16%
Crown	41%	Marshall Electronics	15%	TOA	33%



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TV One	21%	Williams Sound	35%	Whirlwind	25%
Ultimate Support	42%	Video Furniture International	38%	Viewsonic	17%
Vaddio	21%	Wofvision	17%	Yamaha Commercial	17%

NON-LISTED AUDIO/VIDEO EQUIPMENT	COST PLUS %
Acoustics in a Box - Atlona - Black Box - Bose Professional - Bright Sign - Cisco - Clear Sonic - Furman - Hall Research - Hitachi America - LG - Miranda - NEC Display - Polycom - Revo Labs - Samsung - Sennheiser - Sharp - Tote Vision - Tripp Lite - Liberty Wire - Beldin - Toner Cable - West Penn Wire - Windy City Wire - Clark Wire - Audix - Behringer - Blizzard - BrightSign - Christie - ClearOne - Danley Sound Labs - DAS Audio Data Video - Digico - Gator Cases - Lumens - Maxell - Mersive - Neets - Nexo - One Systems - Optoma - Phillips Displays - RCF	18%

AVL Bulk Pricing Schedule - All Manufacturers

5% discount when 10 or more of the same equipment item is purchased.

Minimum original equipment item cost is \$500.00 each.



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CATEGORY TWO - PROFESSIONAL SERVICES	HOURLY LABOR RATE
Design Services	\$ 65.00
Engineering	\$ 95.00
Field Engineering	\$ 85.00
Project Management	\$ 95.00
Field Management	\$ 85.00
Installation Technician	\$ 65.00
Shop Fabrication	\$ 65.00
Training	\$ 75.00

CATEGORY THREE - MAINTENANCE SERVICES	HOURLY LABOR RATE
In-Shop Bench Rate	\$ 65.00
Standard Field Rate	\$ 85.00
Emergency Field Rate	\$ 120.00
Project Management	\$ 95.00

RESPONSE TIME FRAME
Standard: 8:00 AM - 5:00 PM, 4 Hour
Emergency: 8:00 AM - 5:00 PM, 2 Hour

Technicians are dispatched from Edmond, OK

Field service rate charges begin when the technician arrives at the project site and stop when they leave the project site.