

## I. SECTION NINE: PRICING

Pricing associated with the Bid shall be inserted in this section and shall be in the required structure set forth above in Subsection 9.1, if any.

### EXHIBIT - PRICE PROPOSAL

**Bidder: Universal Protection Service, LP d/b/a Allied Universal Security Services Solicitation No.: EV00000252**

#### HOURLY RATES

\*If Billed rate varies from Pay Rate, please include explanation of variant (e.g. Insurance, Medical, Certification, Etc.)

		YEAR 1		YEAR 2		YEAR 3		YEAR 4		YEAR 5	
		PAY RATE	BILLED	PAY RATE	BILLED	PAY RATE	BILLED	PAY RATE	BILLED	PAY RATE	BILLED
<b>SUPERVISORY</b>											
	HOURLY WAGE	\$19.00	\$26.98	\$20.00	\$28.40	\$21.00	\$29.82	\$22.00	\$31.24	\$23.00	\$32.66
	OVERTIME	\$28.50	\$40.47	\$30.00	\$42.60	\$31.50	\$44.73	\$33.00	\$46.86	\$34.50	\$48.99
	HOLIDAY	\$28.50	\$40.47	\$30.00	\$42.60	\$31.50	\$44.73	\$33.00	\$46.86	\$34.50	\$48.99
<b>ARMED GUARD</b>											
	HOURLY WAGE	\$22.00	\$31.90	\$23.00	\$33.35	\$24.00	\$34.80	\$25.00	\$36.25	\$26.00	\$37.70
	OVERTIME	\$33.00	\$47.85	\$34.50	\$50.03	\$36.00	\$52.20	\$37.50	\$54.38	\$39.00	\$56.55
	HOLIDAY	\$33.00	\$47.85	\$34.50	\$50.03	\$36.00	\$52.20	\$37.50	\$54.38	\$39.00	\$56.55
<b>UN-ARMED GUARD</b>											
	HOURLY WAGE	\$17.00	\$24.14	\$18.00	\$25.56	\$19.00	\$26.98	\$20.00	\$28.40	\$21.00	\$29.82
	OVERTIME	\$25.50	\$36.21	\$27.00	\$38.34	\$28.50	\$40.47	\$30.00	\$42.60	\$31.50	\$44.73
	HOLIDAY	\$25.50	\$36.21	\$27.00	\$38.34	\$28.50	\$40.47	\$30.00	\$42.60	\$31.50	\$44.73
<b>OTHER (Guard Positions) Armed Supervisor</b>											
	HOURLY WAGE	\$25.00	\$36.25	\$26.00	\$37.70	\$27.00	\$39.15	\$28.00	\$40.60	\$29.00	\$42.05
	OVERTIME	\$37.50	\$54.38	\$39.00	\$56.55	\$40.50	\$58.73	\$42.00	\$60.90	\$43.50	\$63.08
	HOLIDAY	\$37.50	\$54.38	\$39.00	\$56.55	\$40.50	\$58.73	\$42.00	\$60.90	\$43.50	\$63.08
<b>OTHER (Guard Positions) Account Manager</b>											
	HOURLY WAGE	\$28.85	\$38.95	\$29.85	\$40.30	\$30.85	\$41.65	\$31.85	\$43.00	\$32.85	\$44.35
	OVERTIME	\$43.28	\$58.43	\$44.78	\$60.45	\$46.28	\$62.48	\$47.78	\$64.50	\$49.28	\$66.53
	HOLIDAY	\$43.28	\$58.43	\$44.78	\$60.45	\$46.28	\$62.48	\$47.78	\$64.50	\$49.28	\$66.53

#### EMERGENCY TEMPORARY SERVICES

		YEAR 1		YEAR 2		YEAR 3		YEAR 4		YEAR 5	
		PAY RATE	BILLED	PAY RATE	BILLED	PAY RATE	BILLED	PAY RATE	BILLED	PAY RATE	BILLED
<b>SUPERVISORY</b>											
	HOURLY WAGE	\$30.00	\$42.60	\$31.00	\$44.02	\$32.00	\$45.44	\$33.00	\$46.86	\$34.00	\$48.28
	OVERTIME	\$45.00	\$63.90	\$46.50	\$66.03	\$48.00	\$68.16	\$49.50	\$70.29	\$51.00	\$72.42
	HOLIDAY	\$45.00	\$63.90	\$46.50	\$66.03	\$48.00	\$68.16	\$49.50	\$70.29	\$51.00	\$72.42
<b>ARMED GUARD</b>											
	HOURLY WAGE	\$35.00	\$50.75	\$36.00	\$52.20	\$37.00	\$53.65	\$38.00	\$55.10	\$39.00	\$56.55
	OVERTIME	\$52.50	\$76.13	\$54.00	\$78.30	\$55.50	\$80.48	\$57.00	\$82.65	\$58.50	\$84.83
	HOLIDAY	\$52.50	\$76.13	\$54.00	\$78.30	\$55.50	\$80.48	\$57.00	\$82.65	\$58.50	\$84.83
<b>UN-ARMED GUARD</b>											
	HOURLY WAGE	\$27.00	\$38.34	\$28.00	\$39.76	\$29.00	\$41.18	\$30.00	\$42.60	\$31.00	\$44.02
	OVERTIME	\$40.50	\$57.51	\$42.00	\$59.64	\$43.50	\$61.77	\$45.00	\$63.90	\$46.50	\$66.03
	HOLIDAY	\$40.50	\$57.51	\$42.00	\$59.64	\$43.50	\$61.77	\$45.00	\$63.90	\$46.50	\$66.03
<b>OTHER (Guard Positions) Armed Supervisor</b>											
	HOURLY WAGE	\$40.00	\$58.00	\$41.00	\$59.45	\$42.00	\$60.90	\$43.00	\$62.35	\$44.00	\$63.80
	OVERTIME	\$60.00	\$87.00	\$61.50	\$89.18	\$63.00	\$91.35	\$64.50	\$93.53	\$66.00	\$95.70
	HOLIDAY	\$60.00	\$87.00	\$61.50	\$89.18	\$63.00	\$91.35	\$64.50	\$93.53	\$66.00	\$95.70
<b>OTHER (Guard Positions) Account Manager</b>											
	HOURLY WAGE	\$45.00	\$60.75	\$46.00	\$62.10	\$47.00	\$63.45	\$48.00	\$64.80	\$49.00	\$66.15
	OVERTIME	\$67.50	\$91.13	\$69.00	\$93.15	\$70.50	\$95.18	\$72.00	\$97.20	\$73.50	\$99.23
	HOLIDAY	\$67.50	\$91.13	\$69.00	\$93.15	\$70.50	\$95.18	\$72.00	\$97.20	\$73.50	\$99.23

## NOTES TO PRICING

### PRCING NOTES

- Overtime requests to be billed at 1.5 times straight-time bill rates
- Holiday hours worked billed at 1.5 time straight-time bill rates
- Bill rates not inclusive of sales tax
- Bill rates inclusive of the following items
  - Wage
  - Payroll Taxes
    - FICA
    - FUI
    - SUI
  - Insurances
    - Worker's Compensation
    - General Liability
  - Medical
    - Health
    - Dental
    - Vision
    - Life
  - Training
    - Pre-assignment
    - On-the-job
    - Refresher
    - Including First Aid, CPR, AED training
  - Vacation coverage
  - Uniforms
  - Firearms and related equipment for armed officers
  - Laptop and cell phone for account manager
  - Background checks and screenings
  - NBOT
  - Indirect Overhead
  - Profit