

**SW817PA – MRO PAINT
Exhibit 3 Pricing**

COST PROPOSAL and MARKET BASKET COST PROPOSAL

Respondent must submit cost, prices and rates as required by Attachment A. Prices and rates shall include all anticipated charges, including but not limited to, freight and delivery, cost of materials and product, travel expenses, transaction fees, overhead, and other costs or expenses incidental to the Contractor's performance.

In addition, Respondent shall complete and submit the below Tier 2 discount information:

PERCENTAGE OFF LIST PER SUB CATEGORY

COMPANY NAME H-I-S Paint Mfg. Company, LLC

Please provide the percentage off of list pricing for any of the categories respondent is offering in the table below.

Category	Discount %
Interior Paints:	
Flat	50%
Satin	50%
Semi-Gloss	50%
Exterior Paints:	
Flat	50%
Satin	50%
Semi-Gloss	50%
Brushes / Rollers	50%
Tape	35%
Buckets, Liners	40%
Sprayers	40%
Other:	
H-I-S Solvents & Thinners	50%
H-I-S Wood Stains, Sealers, & Finishes	50%
All other paint related supplies	40%