

Respondents Name:

FERGUSON ENTERPRISES, LLC

TIER 1 - FIXED CONTRACT PRICING (INCLUDING STANDARD DELIVERY)

Ref #	Product Description	Manufacturer Part Number	Manufacturer	UOM	Qty per UOM	Historical Annual Qty Purchased	IDENTICAL PRODUCT								FUNCTIONAL EQUIVALENT							
							Your Part Number	Manufacturer	Manufacturer Part Number	Product Description	UOM	Qty Per UOM	List Price	Contract Price	Your Part Number	Manufacturer	Manufacturer Part Number	Product Description	UOM	Qty Per UOM	List Price	Contract Price
AA01	Air Conditioner with Heat 10,000 BtuH Cool	WET10A33	Friedrich	EA	EA	25	FWET10A33A	FRIEDRICH	WET10A33	CCY 10 MBTU 10 EER TTW A/C H/C	EA			\$1,712.17								
AA02	Air Conditioner with Heat 20,000 BtuH Cool	KEM18A34	Friedrich	EA	EA	25	FKEM18A34A	FRIEDRICH	KEM18A34A	CCY 20 MBTU 10 EER RAC H/C	EA			\$2,463.91								
AA03	Evaporator Cleaner, Liquid, 1 Gal	4291-08	Nu-Calgon	GAL	EA	500	N429108	NU-CALGON	4291-08	CALG 4291-08 1 GAL NUBRITE A/F	EA			\$25.83								
AA04	Condensor Cleaner, Aerosol, 18 fl oz	4171-75	Nu-Calgon	EA	EA	500	N417175	NU-CALGON	4171-75	EVP FM N/RINSE	EA			\$12.23								
AA05	Condensor Coil Cleaner, Liquid, 1 Gal	SC-FCC-1	SpeedClean	GAL	EA	200					EA				DIVSCFCC1	DIVERSITECH	SCFCC1	1 GAL SPEEDYFOAM COIL CLNR				\$36.80
AA06	Refrigerant Line Set	40620500B3B6	Mueller Streamline	EA	EA	100	M40620500B3B6	MUELLER STREAMLINE	40620500B3B6	1/4X3/8X1/2X30 DBL INSL LS W/FTG	EA			\$234.44								
AA07	Ductless Mini-Split System, Indoor Wall Mounted	FPHFW09A3B	Friedrich	EA	EA	75			FPHFW09A3B	*CVR* CCY FLOATING AIR PRO SGLZONE	EA			\$454.67								
AA08	Wired Thermostat, 24 VDC, Plastic White	RT7	Friedrich	EA	EA	50	FRT7	FRIEDRICH	RT7	PTAC TSTAT	EA			\$113.30								
AA09	Venstar Thermostat, 2H/2C 5+2 days	VST1050	Carrier	EA	EA	50	SP-NVST1050	VENSTAR	VST1050	VENSTAR TSTAT	EA			\$75.05								
AA10	A/C Compressor, 42200 BtuH, 208/230V, 5-22	CR42K6E-PFV-875	Copeland	EA	EA	15	SP-CR42K6EPFV	COPELAND	CR42K6E-PFV	COPELAND R22 COMPRESSOR	EA			\$1,776.54								
AA11	Duct Insulation, 1", 50 FT	SP55/6	Frost King	EA	FT	75					EA				K502605	RNAUF	502605	1-1/2X48X100 FSK DUCT WRAP R4				\$207.74
AA12	Relay, Fan, 24 Vac	90-380	White-Rodgers	EA	EA	50	W90380	WHITE RODGERS	90-380	TYPE 184 24V FAN RLY SPNO SPNC	EA			\$11.30	D670734	OWENS CORNING	670734	2.2X48X75 DUCT WRAP				\$133.38
AA13	Box Fan, 3 Speeds, 20" Blade	9723	Air King	EA	EA	100	AIR9723	AIR KING	9723	20 BX FAN	EA			\$59.36								
AA14	Condenser Fan Motor, 1/4HP, Single Phase	D7909	Fasco	EA	EA	25	F07909	FASCO	D7909	1/4HP 230V CDR MTR	EA			\$157.57								
AA15	Air Conditioner, 12000 Btu, Through the Wall	WTC12001W	Koldfront	EA	EA	25	KWTC12001W	KOLDFRONT	WTC12001W	*TRN CCY 12000 BTU 9.5 EER TTW A/C	EA			\$481.07								
AA16	Limit Switch, L-150-4	39019	Mars	EA	EA	15	SP-N3L01150	WHITE RODGERS	3L01150	WHITE RODGERS LIMIT SWITCH	EA			\$11.84								
AA17	Blower Motor, 1075 RPM, 4 speed	S1-Q2440900000	York	EA	EA	15	SP-NS10244090000	YORK	S1-Q2440900000	YORK 115V 4 SPEED MOTOR	EA			\$342.95								
AA18	Control Board	9971027506	Mammoth	EA	EA	10	SP-N9971027506	MAMMOTH	9971027506	MAMMOTH CONTROL BOARD	EA			\$581.93								
AA19	Compressor, 3 Phase, 230V	V28610	Aaon	EA	EA	5									SP-NZ48K5ETF5800	COPELAND		COPELAND 3 PH 230V COMPRESSOR				\$1,901.35
AA20	Compressor, 3 Phase, 230V	V8022B	Aaon/Copeland	EA	EA	5									SP-NZ42K5ETF5800	COPELAND		COPELAND 230V 3 PH COMPRESSOR				\$1,740.82
AA21	R22 REFRIGERANT, 30 LB	VARIOUS	VARIOUS	LB	EA	100	VARIOUS		VARIOUS					VARIOUS								
AA22	R410A REFRIGERANT, 25 LB	VARIOUS	VARIOUS	LB	EA	300	VARIOUS		VARIOUS					VARIOUS								
AA23	R404A REFRIGERANT, 24 LB	VARIOUS	VARIOUS	LB	EA	100	VARIOUS		VARIOUS					VARIOUS	***DUE TO REFRIGERANT MARKET VOLATILITY WE WILL QUOTE PRICE AT TIME OF ORDER*****							
AA24	R134A REFRIGERANT, 30 LB	VARIOUS	VARIOUS	LB	EA	75	VARIOUS		VARIOUS					VARIOUS								
AA25	R438A REFRIGERANT, 25 LB	VARIOUS	VARIOUS	LB	EA	50	VARIOUS		VARIOUS					VARIOUS								
AA26	R448A REFRIGERANT, 25 LB	VARIOUS	VARIOUS	LB	EA	50	VARIOUS		VARIOUS					VARIOUS								

# EV00000408 -ATTACHMENT F-1, COST (CATEGORY DISCOUNTS)

In addition to pricing submitted in Attachment F, Respondent may propose a category discount to allow for further coverage of items. Most of items purchased will be by these categories.

## PERCENTAGE OFF LIST PER SUB- CATEGORY

COMPANY NAME \_\_\_\_\_

Please provide the percentage off of list pricing for any of the category's respondent is offering in the table below.

Category	Discount %
Compressors	
Refrigerant	
Condenser	
Vents	
Evaporator	
Window AC	
Room Heaters	
Fans	
Motors	
Capacitors	
Relays	
Fuses	
<b>Other:</b>	
Full Catalog Discount	