

Attachment F - Cost Proposal
SW0817 L - Lighting

Respondents Name:

Voss Electric CO dba Voss Lighting

TIER 1 - FIXED CONTRACT PRICING (INCLUDING STANDARD DELIVERY)

						IDENTICAL PRODUCT								FUNCTIONAL EQUIVALENT							
Ref #	Product Description	Manufacturer	UOM	Qty per UOM	Historical Annual Qty Purchased	Your Part Number	Manufacturer	Manufacturer Part Number	Product Description	UOM	Qty Per UOM	List Price	Contract Price	Your Part Number	Manufacturer	Manufacturer Part Number	Product Description	UOM	Qty Per UOM	List Price	Contract Price
All pricing is per Each.														All pricing is per Each.							
AA01	8.9T8/MAS/48-835/IF15/P/DIM	PHILLIPS	PK	10	27,000	PHLLEDT8483510W	Signify/Philips	565598	PHIL 8.9T8/MAS/48-835/IF;15/P/D 4' 47398 56559 #	PK	10	\$66.15	\$6.94								
AA02	PHIL F40T12/CW Supreme ALTO 41K 42388 * #	PHILLIPS	PK	30	2,500	PHLF40T12CWSUPREMEALTO	Signify/Philips	423889	PHIL F40T12/CW Supreme;ALTO 41K 42388 * #	PK	30	\$26.44	\$2.93								
AA03	PHIL F32T8/TL850/PLUS ALTO (O) 28181 #	PHILLIPS	PK	30	2,100	PHLF32T8TL850PLUSALTO	Signify/Philips	281816	PHIL F32T8/TL850/PLUS;ALTO (O) 28181 #	PK	30	\$31.33	\$3.55								
AA04	PHIL 14.5T8/COR/48-840/ MF21/G BB 47176 56354 #	PHILLIPS	EA	10	2,500	PHLLEDT8484017WBGG	Signify/Philips	579425	PHL 14.5T8/COR/48-840/MF;21/G/DM BB 56354 5794	EA	1	\$52.89	\$6.03								
AA05	40A15/IF 130V MED FROST A15FR40	VARIOUS	EA	1	3,000									PHLLEDA15927K3WWGCL	Signify/Philips	549386	PHL 3.8A15/PER/927-22/CL;/G/E26/WGX T20 54938 #	EA	1	\$30.15	\$3.56
AA06	PHIL F32T8/TL841/PLUS ALTO (O) 28179 #	PHILLIPS	PK	15	2,000	PHLF32T8TL841PLUSA	Signify/Philips	281790	PHIL F32T8/TL841/PLUS;ALTO (O) 28179 #	PK	30	\$31.33	\$3.55								
AA07	2EVG43L835-4-D-UNV-DIM	DAYBRIGHT	PK	1	2,500	DCO2EVG43L8354DUNVDIM	Signify/Daybrite	912401273161	DAY 2EVG43L835-4-D-UNV;;DIM 2X4' EvoGrid LED	PK	1	\$1,391.78	\$155.44								
AA08	F32T8/SPX41/ECO2	CURRENT	PK	30	2,000									PHLF32T8TL941ALTO	Signify/Philips	479626	PHIL F32T8/TL941 ALTO;(O) 47962 * #	PK	30	\$20.67	\$2.32
AA09	LED , A19, MED SCREW, 60W, 4000K	VARIOUS	PK	1	5,000	PHLLEDA19940K9WDIM	Signify/Philips	545897	PHIL 8.8A19/PER/940/P;E26/DIM T20 54589 #	PK	1	\$20.30	\$2.23								
AA10	PHIL 10T8/COR/48-840/ IF16/G 4' 55323 #	PHILLIPS	PK	10	2,500	PHLLEDT84884010W	Signify/Philips	553230	PHIL 10T8/COR/48-840;/IF16/G 4' 55323 #	PK	10	\$47.33	\$5.59								
AA11	PHL 16.5T8/BCP/48-850/MF 21/G BB 4' 25PK 57906 #	SIGNIFY	PK	10	1,000	PHLLEDT84885016WBBCP	Signify/Philips	579060	PHL 16.5T8/BCP/48-850/MF;21/G BB 4' 25PK 57906 #	PK	25	\$40.96	\$4.55								
AA12	T8 LED Lamp, 12T8,COR.48-835-MF17	PHILLIPS	PK	1	1,500	PHLLEDT8483514WBGG	Signify/Philips	579359	PHL 12T8/COR/48-835/MF17;/G/D BB 4' 56349 57935	PK	10	\$52.89	\$6.03								
AA13	Linear FLUOR Bulb,T8,F32T8.SPX41.ECO2	CURRENT	EA	1	1,800									PHLF32T8TL941ALTO	Signify/Philips	479626	PHIL F32T8/TL941 ALTO;(O) 47962 * #	EA	1	\$20.67	\$2.32
AA14	LED Lighted Exit Sign,Wht,Plastic,7-1/5"	COMPASS	EA	1	1,200									EXIVEXUBPW8WH	Barron/Exitroni	VEX-U-BP-WB-W	EXI VEX-U-BP-WB-WH EXIT;W/BATTERY BACKUP	EA	1	\$238.07	\$26.47
AA15	Exit Sign Combo,8-3/16 in.Hx18 in.W,NICd	Fulham Firehorse	EA	1	1,000									EXIVLEDUWHEL90	Barron/Exitroni	VLED-U-WH-EL90	EXI VLED-U-WH-EL90;LED EXIT COMBO WHITE	EA	1	\$515.11	\$60.64
AA16	LED Floodlight,21W,12" H,3" L	Acuity Lithoniz	EA	1	1,000									CRSSF605CTKG210PCBBZ	Signify/Stonco	911401874784	STO SF60-SCT-K-G2-10-PCB;-BZ LED SLIM FLOOD BZ	EA	1	\$593.11	\$70.06
AA17	ADV IOPA-2P32-N 08683	PHILLIPS ADVANCE	EA	1	1,800	ADVIOPA2P32N	Signify/Philips	IOPA2P32N35I	ADV IOPA-2P32-N;08683	EA	1	\$118.07	\$12.40								

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SW0817 L - Lighting

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Voss Electric CO dba Voss Lighting

TIER 2 - Manufacturer / Brand Discount Percentage

Brand Offered

Discount Percentage From List Price

Philips/Signify	86.50%
Barron/Exitronix	86.50%
Ideal	86.50%
Intermatic	86.50%
Interstate	86.50%
Lighting Efficient Design	86.50%
Luton	86.50%
Technical Consumer Products	86.50%
Veolia Supply	86.50%
Wago Corporation	86.50%
Acuity Lighting	86.50%
Holophane lighting	86.50%

In Store Pick Up Discount Percentage Markdown

In Store / Pick Up Discount Percentage Markdown

Discount %	86.50%
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Rush Delivery Upcharge MarkUp

Rush Delivery Upcharge Percentage

Upcharge %	FREIGHT COST ADDED TO INVOICE
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Volume Discount

Volume Discounts Offered

Discount %	0
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