

From: [Crystal Thorson](#)
To: [Lisa Bradley](#)
Cc: [Sean Lake](#)
Subject: [EXTERNAL] Axon 2024 Pricing Update Q2 - NASPO #OK-MA-145-21-100
Date: Monday, April 15, 2024 11:33:40 AM
Attachments: [2024 Axon Pricebook 4-8-2024 - OK-MA-145-21-100v2.xlsx](#)
[2024 Pricelist update - NASPO - OK-MA-145-21-100 DocuSign.pdf](#)

Hello Lisa,

We hope you are doing well! Axon recently updated our 2024 price book and we would like to update our NASPO contracts to have the most up to date products and services available.

Attached is a modification request for the OK-MA-145-21 which requests SKUs be added, removed, and have product names updated however pricing is firm to the original submission.

We have also attached XLSX versions of our complete price books that we would request to have you update on the NASPO contract landing pages.

In addition, there are 8 SKUs from our newly acquired company Sky-Hero that have pricing adjusted since they were added at the beginning of the year. The changelog with all updates is shown in Exhibit A.

Axon would also like to advise that we have acquired FUSUS under the Axon umbrella and would like to add the below verbiage.

“Axon recently purchased FUSUS. While FUSUS is no longer a third-party product as defined in our MSPA, the FUSUS Terms located under Third-Party Terms located at: <https://www.axon.com/sales-terms-and-conditions> shall control any purchase of FUSUS products or services from Axon.”

Please let us know if you have any questions or have anything we need to discuss.

Thank you for your continued partnership!

CRYSTAL THORSON

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