

EXHIBIT 2 (Revised) - Pricing Sheet
Please fill out table and questions below

Type of Equipment (Indicate Type of Truck)	Fuel Type (Indicate: CNG, Diesel, Electric, Gasoline, or Hybrid)	Truck Size	Manufacturer	Model	Manufacturer's Catalog Date	Truck			Chassis (if separate)			Truck and Chassis Net Total	Truck Shipping	Chassis Shipping	Total Shipping	Total Oklahoma Price
						Manufacturer's Current Catalog Price For Garbage Truck (\$)	Percentage Off Manufacturer's Catalog Price (%)	Net Oklahoma Price: Manufacturer Catalog Price Minus Percentage Off Discount (\$)	Chassis Manufacturer Price (if separate) (\$)	Chassis Discount (if applicable) (%)	Net Oklahoma Price Minus Percentage Off Discount (\$)					
Front load	Diesel	All	Witte	All	2023	\$210,000	Plus 5%	\$220,500	\$220,000.00	PLUS10%	\$242,000.00	\$462,500	\$10,000.00	\$7,500.00	\$17,500.00	\$480,000
Front load	Diesel	32	Witte	Superduty	2023	\$215,000	Plus 5%	\$225,750	\$220,000.00	PLUS10%	\$242,000.00	\$467,750	\$10,000.00	\$7,500.00	\$17,500.00	\$485,250
Front load	Diesel	34	Witte	Superduty	2023	\$219,000	Plus 5%	\$229,950	\$220,000.00	PLUS10%	\$242,000.00	\$471,950	\$10,000.00	\$7,500.00	\$17,500.00	\$489,450
Front load	Diesel	36	Witte	Superduty	2023	\$223,000	Plus 5%	\$234,150	\$220,000.00	PLUS10%	\$242,000.00	\$476,150	\$10,000.00	\$7,500.00	\$17,500.00	\$493,650
Front load	Diesel	38	Witte	Superduty	2023	\$230,000	Plus 5%	\$241,500	\$220,000.00	PLUS10%	\$242,000.00	\$483,500	\$10,000.00	\$7,500.00	\$17,500.00	\$501,000
Front load	Diesel	40	Witte	Superduty	2023	\$235,000	Plus 5%	\$246,750	\$220,000.00	PLUS10%	\$242,000.00	\$488,750	\$10,000.00	\$7,500.00	\$17,500.00	\$506,250
Front load	Diesel	42	Witte	Superduty	2023	\$246,000	Plus 5%	\$258,300	\$220,000.00	PLUS10%	\$242,000.00	\$500,300	\$10,000.00	\$7,500.00	\$17,500.00	\$517,800
Front load	Diesel	44	Witte	Superduty	2023	\$205,000	Plus 5%	\$215,250	\$220,000.00	PLUS10%	\$242,000.00	\$457,250	\$10,000.00	\$7,500.00	\$17,500.00	\$474,750
Front load	Diesel	32	Witte	Starlight	2023	\$210,000	Plus 5%	\$220,500	\$220,000.00	PLUS10%	\$242,000.00	\$462,500	\$10,000.00	\$7,500.00	\$17,500.00	\$480,000
Front load	Diesel	34	Witte	Starlight	2023	\$214,000	Plus 5%	\$224,700	\$220,000.00	PLUS10%	\$242,000.00	\$466,700	\$10,000.00	\$7,500.00	\$17,500.00	\$484,200
Front load	Diesel	36	Witte	Starlight	2023	\$219,000	Plus 5%	\$229,950	\$220,000.00	PLUS10%	\$242,000.00	\$471,950	\$10,000.00	\$7,500.00	\$17,500.00	\$489,450
Front load	Diesel	38	Witte	Starlight	2023	\$225,000	Plus 5%	\$236,250	\$220,000.00	PLUS10%	\$242,000.00	\$476,250	\$10,000.00	\$7,500.00	\$17,500.00	\$495,750
Front load	Diesel	40	Witte	Starlight	2023	\$233,000	Plus 5%	\$244,650	\$220,000.00	PLUS10%	\$242,000.00	\$486,650	\$10,000.00	\$7,500.00	\$17,500.00	\$504,150
Front load	Diesel	42	Witte	Starlight	2023	\$242,000	Plus 5%	\$254,100	\$220,000.00	PLUS10%	\$242,000.00	\$496,100	\$10,000.00	\$7,500.00	\$17,500.00	\$513,600

Required Questions

PLEASE CHECK YOUR ANSWERS OR FILL IN

- Do you allow any trade-ins? _____
- Do you give any multiple unit discounts? _____
- What is the multiple unit discount given in? _____
- How much has to be purchased to get the discount? _____
- How much is the discount? (\$ or %) _____
- OEM Repair Parts discount is? _____
- After Market Parts discount is? _____

YES or NO
 YES or NO
 % OFF or _____ AMOUNT OFF
 AMOUNT or QUANTITY
 _____ 1%
 cost plus 45% margin
 cost plus 45 % margin

EXHIBIT 2 (Revised) - Pricing Sheet
Please fill out table and questions below

Type of Equipment (Indicate Type of Truck)	Fuel Type (Indicate: CNG, Gasoline, or Hybrid)	Truck Size	Manufacturer	Model	Manufacturer's Catalog Date	Truck			Chassis (if separate)			Truck and Chassis Net Total	Truck Shipping	Chassis Shipping	Total Shipping	Total Oklahoma Price
						Manufacturer's Current Catalog Price For Garbage Truck (\$)	Percentage Off Manufacturer's Catalog Price (%)	Net Oklahoma Price: Manufacturer Catalog Price Minus Percentage Off Discount (\$)	Chassis Manufacturer Price (if separate) (\$)	Chassis Discount (if applicable) (%)	Net Oklahoma Price: Chassis Price Minus Percentage Off Discount (\$)					
Side Loader	Diesel	All	Labrie	All	2023	\$300,000.00	Plus 5%	\$345,000.00	\$230,000.00	Plus 10%	\$253,000.00	\$553,000.00	\$10,000.00	\$7,500.00	\$17,500.00	\$370,500.00
Side Loader	Diesel	10	Labrie	ASL	2023	\$225,000	Plus 5%	\$236,250	\$230,000.00	Plus 10%	\$253,000.00	\$478,000.00	10,000	\$7,500.00	\$17,500.00	\$495,500
Side Loader	Diesel	12	Labrie	ASL	2023	227,000	Plus 5%	\$238,350	\$230,000.00	Plus 10%	\$253,000.00	\$491,350	10,000	\$7,500.00	\$17,500.00	\$508,850
Side Loader	Diesel	14	Labrie	ASL	2023	229,700.00	Plus 5%	\$241,185	\$230,000.00	Plus 10%	\$253,000.00	\$484,185	10,000	\$7,500.00	\$17,500.00	\$511,685
Side Loader	Diesel	15	Labrie	ASL	2023	232,000	Plus 5%	\$243,600	\$230,000.00	Plus 10%	\$253,000.00	\$486,600	10,000	\$7,500.00	\$17,500.00	\$514,100
Side Loader	Diesel	17	Labrie	ASL	2023	235,000	Plus 5%	\$246,750	\$230,000.00	Plus 10%	\$253,000.00	\$489,750	10,000	\$7,500.00	\$17,500.00	\$517,250
Side Loader	Diesel	20	Labrie	ASL	2023	237,400	Plus 5%	\$249,270	\$230,000.00	Plus 10%	\$253,000.00	\$502,270	10,000	\$7,500.00	\$17,500.00	\$519,770
Side Loader	Diesel	22	Labrie	ASL	2023	239,700	Plus 5%	\$251,685	\$230,000.00	Plus 10%	\$253,000.00	\$504,685	10,000	\$7,500.00	\$17,500.00	\$522,185
Side Loader	Diesel	24	Labrie	ASL	2023	247,000	Plus 5%	\$259,350	\$230,000.00	Plus 10%	\$253,000.00	\$512,350	10,000	\$7,500.00	\$17,500.00	\$529,850
Side Loader	Diesel	26	Labrie	ASL	2023	251,000	Plus 5%	\$263,550	\$230,000.00	Plus 10%	\$253,000.00	\$516,550	10,000	\$7,500.00	\$17,500.00	\$534,050
Side Loader	Diesel	28	Labrie	ASL	2023	254,000	Plus 5%	\$266,700	\$230,000.00	Plus 10%	\$253,000.00	\$519,700	10,000	\$7,500.00	\$17,500.00	\$537,200
Side Loader	Diesel	30	Labrie	ASL	2023	260,200	Plus 5%	\$273,210	\$230,000.00	Plus 10%	\$253,000.00	\$526,210	10,000	\$7,500.00	\$17,500.00	\$543,710
Side Loader	Diesel	32	Labrie	ASL	2023	264,300	Plus 5%	\$277,515	\$230,000.00	Plus 10%	\$253,000.00	\$530,515	10,000	\$7,500.00	\$17,500.00	\$548,015
Side Loader	Diesel	34	Labrie	ASL	2023	268,600	Plus 5%	\$282,030	\$230,000.00	Plus 10%	\$253,000.00	\$535,030	10,000	\$7,500.00	\$17,500.00	\$552,530
Side Loader	Diesel	36	Labrie	ASL	2023	273,200	Plus 5%	\$286,860	\$230,000.00	Plus 10%	\$253,000.00	\$539,860	10,000	\$7,500.00	\$17,500.00	\$557,360
Side Loader	Diesel	38	Labrie	ASL	2023	277,000	Plus 5%	\$290,850	\$230,000.00	Plus 10%	\$253,000.00	\$543,850	10,000	\$7,500.00	\$17,500.00	\$561,350
Side Loader	Diesel	36	Labrie	ASL/Co Mingle	2023	\$320,000	Plus 5%	\$336,000	\$230,000	Plus 10%	\$253,000.00	\$589,000	10,000	\$7,500	\$17,500	\$606,500

Required Questions

PLEASE CHECK YOUR ANSWERS OR FILL IN

1. Do you allow any Trade-ins? YES or NO

2. Do you give any multiple unit discounts? YES or NO

3. What is the multiple unit discount given in? X % OFF or AMOUNT OFF

4. How much has to be purchased to get the discount? AMOUNT or X QUANTITY

PURCHASED

5. How much is the discount? (\$ or %)

6. OEM Repair Parts discount is? 1% cost plus 45% margin

7. After Market Parts discount is? cost plus 45% margin

EXHIBIT 2 (Revised) - Pricing Sheet
Please fill out table and questions below

Type of Equipment (Indicate Type of Truck)	Fuel Type (Indicate: CNG, Diesel, Electric, Gasoline, or Hybrid)	Truck Size	Manufacturer	Model	Manufacturer's Catalog Date	Truck		Chassis (if separate)			Truck and Chassis Net Total	Truck Shipping	Chassis Shipping	Total Shipping	Total Oklahoma Price	
						Manufacturer's Current Catalog Price For Garbage Truck (\$)	Percentage Off Manufacturer's Catalog Price (%)	Net Oklahoma Price: Manufacturer Catalog Price Minus Percentage Off Discount (\$)	Chassis Manufacturer Price (if separate) (\$)	Chassis Discount (if applicable) (%)	Net Oklahoma Price: Chassis Price Minus Percentage Off Discount (\$)	Total Oklahoma Price for Truck and Chassis (\$)	Estimated Shipping for Garbage Truck from Manufacturer (\$)	Estimated Shipping for Chassis from Manufacturer (if applicable) (\$)	Total Truck and Chassis Shipping (\$)	Total Oklahoma Price with Estimated Shipping and Delivery (\$)
REARLOADER	Diesel	8	LEACH	MINI	2023	\$100,000.00	Plus 5%	\$105,000.00	\$220,000.00	Plus 10%	\$242,000.00	\$347,000.00	\$10,000.00	\$7,500.00	\$17,500.00	\$364,500.00
REARLOADER	Diesel	12-Oct	LEACH	MINI	2023	\$110,000	Plus 5%	\$115,500	\$220,000.00	Plus 10%	\$242,000.00	\$357,500	\$10,000.00	\$7,500.00	\$17,500.00	\$375,000
REARLOADER	Diesel	14	LEACH	ALPHA	2023	\$118,000	Plus 5%	\$123,900	\$220,000.00	Plus 10%	\$242,000.00	\$365,900	\$10,000.00	\$7,500.00	\$17,500.00	\$383,400
REARLOADER	Diesel	16	LEACH	ALPHA	2023	\$128,000	Plus 5%	\$132,300	\$220,000.00	Plus 10%	\$242,000.00	\$374,300	\$10,000.00	\$7,500.00	\$17,500.00	\$391,800
REARLOADER	Diesel	18	LEACH	ALPHA	2023	\$134,000	Plus 5%	\$140,700	\$220,000.00	Plus 10%	\$242,000.00	\$382,700	\$10,000.00	\$7,500.00	\$17,500.00	\$400,200
REARLOADER	Diesel	20	LEACH	ALPHA	2023	\$140,000	Plus 5%	\$147,000	\$220,000.00	Plus 10%	\$242,000.00	\$389,000	\$10,000.00	\$7,500.00	\$17,500.00	\$406,500
REARLOADER	Diesel	20	LEACH	ALPHA	2023	\$146,000	Plus 5%	\$153,300	\$220,000.00	Plus 10%	\$242,000.00	\$395,300	\$10,000.00	\$7,500.00	\$17,500.00	\$412,800
REARLOADER	Diesel	25	LEACH	2R111	2023	\$160,000	Plus 5%	\$167,500	\$220,000.00	Plus 10%	\$242,000.00	\$399,500	\$10,000.00	\$7,500.00	\$17,500.00	\$417,000
REARLOADER	Diesel	25	LEACH	2R111	2023	\$160,000	Plus 5%	\$168,000	\$220,000.00	Plus 10%	\$242,000.00	\$410,000	\$10,000.00	\$7,500.00	\$17,500.00	\$427,500
REARLOADER	Diesel	31	LEACH	2R111	2023	\$170,000	Plus 5%	\$178,500	\$220,000.00	Plus 10%	\$242,000.00	\$420,500	\$10,000.00	\$7,500.00	\$17,500.00	\$438,000
REARLOADER	Diesel	25	LEACH	SPLIT BODY	2023	\$220,000	Plus 5%	\$231,000	\$220,000.00	Plus 10%	\$242,000.00	\$473,000	\$7,500.00	\$7,500.00	\$17,500.00	\$490,500
RECYCLE	Diesel	36	TOP SELECT	1000	2023	\$220,000	Plus 5%	\$231,000	\$220,000.00	Plus 10%	\$242,000.00	\$473,000	\$10,000.00	\$7,500.00	\$17,500.00	\$490,500
RECYCLE	Diesel	36	TOP SELECT	2000	2023	\$260,000	Plus 5%	\$272,500	\$220,000.00	Plus 10%	\$242,000.00	\$504,500	\$10,000.00	\$7,500.00	\$17,500.00	\$522,000

Required Questions

PLEASE CHECK YOUR ANSWERS OR FILL IN

1. Do you allow any trade-ins? _____
2. Do you give any multiple unit discounts? _____
3. What is the multiple unit discount given in? _____
4. How much has to be purchased to get the discount? _____
5. How much is the discount? (\$ or %) _____
6. OEM Repair Parts discount is? _____
7. After Market Parts discount is? _____

YES or NO
 X YES or NO
 X % OFF or _____ AMOUNT OFF
 _____ AMOUNT or X _____ QUANTITY
 _____ 1%
 cost plus 45% margin
 cost plus 45 % margin

EXHIBIT 2 (Revised) - Pricing Sheet
Please fill out table and questions below

Type of Equipment (Indicate Type of Truck)	Fuel Type (Indicate: CNG, Diesel, Electric, Gasoline, or Hybrid)	Truck Size	Manufacturer	Model	Manufacturer's Catalog Date	Truck			Chassis (if separate)			Truck and Chassis Net Total	Truck Shipping	Chassis Shipping	Total Shipping	Total Oklahoma Price
						Manufacturer's Current Catalog Price For Garbage Truck (\$)	Percentage Off Manufacturer's Catalog Price (%)	Net Oklahoma Price: Manufacturer Catalog Price Minus Percentage Off Discount (\$)	Chassis Manufacturer Price (if separate) (\$)	Chassis Discount (if applicable) (%)	Net Oklahoma Price: Chassis Price Minus Percentage Off Discount (\$)	Total Oklahoma Price for Truck and Chassis (\$)	Estimated Shipping for Garbage Truck from Manufacturer (\$)	Estimated Shipping for Chassis from Manufacturer (if applicable) (\$)	Total Truck and Chassis Shipping (\$)	Total Oklahoma Price with Estimated Shipping and Delivery (\$)
Rolloff	Diesel		GalFab	20K	2023	\$75,000.00	Plus 10%	\$82,500.00	\$220,000.00	Plus 10%	\$242,000.00	\$324,500.00	\$8,500.00	\$7,500.00	\$16,000.00	\$340,500.00
Rolloff	Diesel		GalFab	30K	2023	80,000	Plus 10%	88,000	\$220,000.00	Plus 10%	\$242,000.00	\$330,000	\$8,500.00	\$7,500.00	\$16,000.00	\$346,000
Rolloff	Diesel		GalFab	Dead Lift	2023	90,000	Plus 10%	99,000	\$220,000.00	Plus 10%	\$242,000.00	\$341,000	\$8,500.00	\$7,500.00	\$16,000.00	\$357,000
Rolloff	Diesel		GalFab	HD Hoists	2023	97,000	Plus 10%	106,700	\$220,000.00	Plus 10%	\$242,000.00	\$348,700	\$8,500.00	\$7,500.00	\$16,000.00	\$364,700
Rolloff	Diesel		GalFab	60 K	2023	90,000	Plus 10%	99,000	\$220,000.00	Plus 10%	\$242,000.00	\$341,000	\$8,500.00	\$7,500.00	\$16,000.00	\$357,000
Rolloff	Diesel		GalFab	75K	2023	95,000	Plus 10%	104,500	\$220,000.00	Plus 10%	\$242,000.00	\$348,500	\$8,500.00	\$7,500.00	\$16,000.00	\$362,500
Rolloff	Diesel		GalFab	Above Framelvent ed cylinders	2023	97,000	Plus 10%	106,700	\$220,000.00	Plus 10%	\$242,000.00	\$348,700	\$8,500.00	\$7,500.00	\$16,000.00	\$364,700
Rolloff	Diesel		G&H	30K	2023	80,000	Plus 10%	88,000	\$220,000.00	Plus 10%	\$242,000.00	\$330,000	\$8,500.00	\$7,500.00	\$16,000.00	\$346,000
Rolloff	Diesel		G&H	60K	2023	90,000	Plus 10%	99,000	\$220,000.00	Plus 10%	\$242,000.00	\$341,000	\$8,500.00	\$7,500.00	\$16,000.00	\$357,000
Rolloff	Diesel		G&H	75K	2023	95,000	Plus 10%	104,500	\$220,000.00	Plus 10%	\$242,000.00	\$348,500	\$8,500.00	\$7,500.00	\$16,000.00	\$362,500
Rolloff	Diesel		G&H	80K	2023	105,000	Plus 10%	115,500	\$220,000.00	Plus 10%	\$242,000.00	\$357,500	\$8,500.00	\$7,500.00	\$16,000.00	\$373,500
Rolloff	Diesel		G&H	Container Carrier	2023	90,000	Plus 10%	99,000	\$220,000.00	Plus 10%	\$242,000.00	\$341,000	\$8,500.00	\$7,500.00	\$16,000.00	\$357,000
Rolloff	Trailer		G&H	75K	2023	150,000	Plus 10%	165,000	\$220,000.00	Plus 10%	\$242,000.00	\$407,000	\$8,500.00	\$7,500.00	\$16,000.00	\$423,000

Required Questions

PLEASE CHECK YOUR ANSWERS OR FILL IN

- Do you allow any trade-ins?
- Do you give any multiple unit discounts?
- What is the multiple unit discount given in?
- How much has to be purchased to get the discount?
- How much is the discount? (\$ or %)
- OEM Repair Parts discount is?
- After Market Parts discount is?

YES or NO
 YES or NO
 % OFF or AMOUNT OFF
 AMOUNT or QUANTITY
 1%
 COST plus 45% margin
 cost plus 45 % margin

