



This First Amendment to Statewide Contract SW1021 (the “First Amendment”) is effective on the date of the last signature below (Effective Date), between the State of Oklahoma by and through the Office of Management and Enterprise Services (“State”) and Ford Audio-Video Systems, LLC.. (“Supplier”) and is a Contract Document in connection with Oklahoma Statewide Contract No. 1021 (“SW1021”) between the State and Supplier.

This First Amendment supplements and amends the State of Oklahoma SW1021 with Supplier. resulting from Statewide 1021 entered into by the parties and effective on September 12, 2021. Unless otherwise indicated, capitalized terms used in this First Amendment without definition shall have the respective meanings specified in the SW1021.

The parties agree as follows:

- I. The purpose of this First Amendment is to add additional products to SW1021.
- II. Schedule of Discounts and Pricing, Attachment E1 and the document labeled Ford AV-SW1021 Pricelist -2023 in Peoplesoft are deleted in their entirety and replaced with Attachment A, which is attached hereto.
- III. Except as expressly modified by this First Amendment, all terms or provisions of the SW1021 not addressed herein remain as executed by the parties and in full force and effect.

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## SIGNATURES

The undersigned represent and warrant that they are authorized, as representatives of the Party on whose behalf they are signing, to sign this First Amendment and to bind their respective Party thereto.

### STATE:

  
Joe McIntosh (Dec 13, 2023 18:02 CST)

Authorized Signature

Paul J. McIntosh

Printed Name

Chief Information Officer

Title

12/13/2023

Date

### SUPPLIER:



Authorized Signature

David Allen

Printed Name

Chief Operating Officer

Title

12/6/2023

Date

Manufacturer	Discount % from MSRP	Manufacturer	Discount % from MSRP	Manufacturer	Discount % from MSRP
Absen	10%	DPA mics	5%	Optoma USA	10%
Ace Backstage	29%	Draper	30%	Oxmoor	18%
Adaptive Technologies	14%	D'San	10%	Panasonic	20%
AJA Video	12%	DTEN	10%	Peavey	25%
AKG Acoustics	37%	Dukane	40%	Peerless	40%
Alcorn McBride Inc	13%	DWI	20%	Perdue Acoustics	15%
Alesis	10%	Earthworks Inc.	25%	Planar	10%
Allen & Heath	17%	Electronic Theater Controls	25%	Polycom Accesories (DC6)	6%
Altinex	18%	Elmo	20%	Polycom install (DC13)	10%
Altman	16%	Enseo	10%	Polycom Maintenance (DC 13)	10%
AMX	41%	Epson America Inc.	5%	Polycom Video (DC10)	19%
Analog Way	18%	ETC Lighting	25%	Polycom video (DC12)	25%
Anchor Audio	28%	Evertz	10%	Polycom Video (DC14)	31%
Apantac LLC	13%	Exact Furniture	20%	Polycom Video (DC8)	13%
APC	35%	Extron	40%	Polycom Voice (DC12)	25%
Ashly Audio Inc.	33%	FSR	20%	Polycom Voice (DC14)	31%
Atlas Sound	35%	Fulcrum Acoustic	30%	Polycom Voice (DC16)	36%
Atlona	24%	Furman	40%	Polycom Voice (DC8)	13%
Audio Technica	25%	Galaxy Audio	40%	Premier Mounts	30%
Audio Visual Furniture	35%	Gator Cases	50%	PreSonus	30%
Audix	35%	Gepco	18%	ProCo Sound	25%
Auralex Acoustics	27%	HaiVision Network Video	9%	PTZ Optics	15%
Aver	10%	Hall Research	30%	QSC	30%
Avigilon	18%	Harris Broadcast	5%	Radio Design Labs	30%
Avitech	18%	Hitachi America	30%	Rane	12%
AV Pro Edge	40%	Hosa	57%	Rapco	30%
Avteq	36%	IED	30%	Raxxess	40%
Bag End	24%	Ikan Corp	10%	RCI Systems Inc	25%
Barco	23%	Ikegami Electronics	20%	Renkus-Heinz	30%
Behringer	20%	In Motion	25%	Revolabs	20%
Belden Wire	20%	Info-motion	25%	RF Venue	10%
Beyerdynamic	26%	JBL Professional	30%	RGB Spectrum	20%
Biamp	38%	Jensen Transformers	5%	Riedel	5%
Bittree	16%	juice Goose	25%	Ross Video	12%
Blackmagic	6%	Jupiter Systems	5%	Samsung	21%
Blonder Tongue	8%	JVC Professional	13%	Screen Innovations	30%
Bogen Communications	24%	Key West	10%	Sennheiser	25%
Bosch	25%	Kramer	35%	Sharp	22%
Bose Corporation	35%	LEA Pro	40%	Shure	30%
Brightline	18%	Lectrosonics	20%	Simpleway	10%
BrightSign	13%	Leon Speakers	25%	Smart Technologies	14%
BSS Audio	30%	Leprecon	20%	Sonance	15%
BTX technologies	23%	Leviton	25%	Sonic Foundry	10%
Cables To Go	44%	LG Electronics	15%	Sony Electronics	15%
Califone	18%	Liberty AV	30%	Sound Control Technologies	25%
Cambridge Sound Mgt.	18%	LifeSize	10%	Soundcraft	35%
Canare Cable	10%	Listen Technologies	25%	SoundTube	30%
Canon	19%	Logitech	5%	SP controls	25%
Casio	18%	Lowell Manufacturing	20%	Spectrum Industries	33%
Chauvet	29%	Lumens	10%	Stewart Film Screen	25%
Chief	35%	Lutron	20%	SurgeX	21%
Christie	20%	Luxul	25%	Symetrix	25%
ChyronHugo	5%	Lyntec	15%	Tannoy	35%
Cisco	24%	Mackie	20%	Tascam	15%
Cisco Z care support	13%	Magenta	20%	Teac	30%
Clear-com	16%	Marshall Electronics	20%	Technomad	15%
Clearone	16%	Martin Professional	30%	TOA	30%
ClockAudio	30%	Max Hub	25%	Tote Vision	28%
Communication Specialties	14%	McCauley Sound	35%	Tripp Lite	40%
Community Professional	30%	Media Vision USA	15%	TV One	20%
Comprehensive	20%	Mega Systems Inc.	15%	Ultimate Support	30%
Contemporary Research	20%	Mersive	15%	Vaddio	20%
Countryman	30%	Meyer Sound Labs	25%	View Sonic	20%
Covid	25%	Microboards	20%	Vitec	5%
Crest audio	30%	Midas	22%	WePresent	25%
Crestron	40%	Middle Atlantic	40%	West Penn Wire	35%
Crown	40%	Miranda	31%	Whirlwind Music	25%
Da-Lite Screen	30%	Mitsubishi	21%	Williams Sound	30%
DBX professional	30%	Mystery Electronics	35%	Windy City Wire	17%
Denon Professional	15%	Navitar	25%	Winsted	15%
Digidesign	17%	NEC Display	15%	Wolfvision	15%
Digital Factory	35%	NetGear	20%	Wyrestorm	18%
Digital Projection	15%	Newline Interactive	10%	Yamaha	25%
Display Devices	20%	Niles	40%		
Display Werks	26%	Omni-mount	35%		

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Manufacturer	Discount % from MSRP	
Absen	10%	LED Displays and Video Walls
Aver	10%	Video Conference Camera
AV Pro Edge	40%	AV Distribution; Mixers, Switches and other solutions
Electronic Theater Controls	25%	Lighting Displays and Controls
LEA Pro	40%	Amplifiers
Lumens	10%	Cameras and Controls
Max Hub	25%	LED Displays and Video Walls
Middle Atlantic	40%	Rack Equipment and Integration
NetGear	20%	Routers and Modems
Omni-mount	35%	Mounting hardware
PTZ Optics	15%	Streaming and Teleconference Camera Equipment
RF Venue	10%	Wireless Routing Equipment
Windy City Wire	17%	Additional Wire Distributor