



Dear Valued Customer,

As we continue to forge our way forward through unprecedented times, manufacturing industries, like ours, continue to be faced with significant headwinds regarding the supply chain. These supply disruptions have impacted production times and the price of goods and services across not only our industry, but across the world. The Russian/Ukraine conflict, recent diesel price increases, week over week increases in cost for Steel (25%-30%) and Aluminum (15%), continued labor shortages, increase in freight container/inbound costs, and COVID-19 resurgence in Asia shutting down manufacturing, are all examples of recent obstacles.

Driven by the current climate, Navistar has been forced to increase **surcharges to all Class 6 through 8 units produced on/after May 15, 2022** to help offset the significant cost increases we are seeing. The new surcharges are as follows:

	All units built before May 15, 2022	All units built on or after May 15, 2022
Medium Duty – MV Series	\$2,500 USD / \$3,125 CAD	\$3,250 USD / \$4,075 CAD
Severe Service Medium – HV Series midrange	\$3,000 USD / \$3,750 CAD	\$4,000 USD / \$5,000 CAD
Severe Service Heavy – HX Series and HV Series big bore	\$4,000 USD / \$5,000 CAD	\$5,500 USD / \$6,875 CAD
Heavy – LT Series, RH Series, and LoneStar	\$3,500 USD / \$4,375 CAD	\$5,500 USD / \$6,875 CAD

In addition to the surcharges mentioned above – there will be a \$500 USD freight delivery price increase per unit due to the increased labor and fuel costs. Those prices are effective on vehicles invoiced on/after May 15, 2022 and are:

All Models (except CV)	Base Destination Charge	\$3,100 USD / \$3,700 CAD
CV	Base Destination Charge	\$1,950 USD / \$2,400 CAD

As these circumstances continue to evolve, know that our team is working diligently to combat and make the best and most fair decision for each of our customers. We once again thank you for your ongoing support and understanding as we navigate these unprecedented times. If you have any questions or would like a status of your existing order, please contact your local representative for more information.

Sincerely,

Mark Belisle
Group Vice President, Dealer Sales and Operations
Navistar