

**EXHIBIT 3 – PRICING**  
**SOLICITATION NO. 0900000520**  
**SW0767-AUTOMOTIVE REPAIR AND MAINTENANCE**

**AUTOMOBILE REPAIR AND MAINTENANCE**

*Pricing shall include all costs associated with auto repair services.*

**AUTOMOBILE REPAIR SERVICES, LABOR RATE**

\$ \_\_\_\_\_ Per Hour

**PARTS, AT LIST PRICE, LESS A PERCENTAGE DISCOUNT:**

\_\_\_\_\_ % Discount

**COST FOR TROUBLE SHOOTING OR DIAGNOSTIC CHARGE**

\$ \_\_\_\_\_ Per Hour

**Name of publication(s) used for determining labor rates and labor hour:**

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**MEDIUM AND HEAVY-DUTY TRUCK REPAIR AND MAINTENANCE**

*This Section is for suppliers who can repair Medium and Heavy-Duty Trucks. Automotive Repair Shops DO NOT need to fill in this Section*

**TRUCK REPAIR SERVICES, LABOR RATE**

\$ \_\_\_\_\_ Per Hour

**PARTS, AT LIST PRICE, LESS A PERCENTAGE DISCOUNT:**

\_\_\_\_\_ % Discount

**COST FOR TROUBLE SHOOTING OR DIAGNOSTIC CHARGE**

\$ \_\_\_\_\_ Per Hour

**Name of publication(s) used for determining labor rates and labor hour:**

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**GLASS/WINDSHIELD SERVICE/REPLACEMENT/REPAIR**

*Pricing shall include all necessary supervision, labor, tools, equipment, parts, materials, supplies and transportation required to perform the services.*

**GLASS/WINDSHIELD REPLACEMENT SERVICES, LABOR RATE**

\$ \_\_\_\_\_ Per Hour

**PARTS, AT LIST PRICE, LESS A PERCENTAGE DISCOUNT:**

\_\_\_\_\_ % Discount

**WINDSHIELD REPAIR SERVICE**

1<sup>st</sup> Crack – Rock Ding less than 1” crack from point to point \$ \_\_\_\_\_ Per Occurrence

Each Additional Crack – Rock Ding less than 1” \$ \_\_\_\_\_ Per Occurrence

1st Crack – Rock Ding larger than 1” crack from point to point \$ \_\_\_\_\_ Per Occurrence

Each Additional Crack – Rock Ding larger than 1” \$ \_\_\_\_\_ Per Occurrence

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**TRANSMISSION SERVICE, REPLACEMENT AND REPAIR PRICING**

*Pricing shall be in the form of a discount from “List price”. The pricing shall include all costs; re-manufacturing, rebuilding, and installation of transmissions with converters, fluids and all trained personnel, supervision, tools, equipment, parts, materials, supplies and necessary transportation required to perform the services specified in this contract.*

**LABOR RATE PER HOUR**

**\$ \_\_\_\_\_ Per Hour**

**PARTS, AT LIST PRICE, LESS A PERCENTAGE DISCOUNT:**

\_\_\_\_\_ **% Discount**

Do the services meet specifications? \_\_\_ Yes \_\_\_ No

Vendor Remarks:


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**PAINT AND BODY PRICING**

**LABOR RATE PER HOUR:**

\$ \_\_\_\_\_ Per Hour

**UNIBODY AND FRAME REPAIR RATE PER HOUR:**

\$ \_\_\_\_\_ Per Hour

**PARTS PRICING DISCOUNT FROM LIST PRICE**

\_\_\_\_\_ %Discount

**Specify cost list used, i.e.: Wholesale, Retail, Distributor, etc.**


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**UPHOLSTERING**

*Upholstering services including repair or replace seats and/or trim.*

**LABOR RATE PER HOUR:**

\$ \_\_\_\_\_ Per Hour

**Specify cost list used, i.e.: Wholesale, Retail, Distributor, etc.**


**PAINT -Paint Charges (Entire Vehicle)**

*Sale cars and utility i.e., Expeditions, Broncos, Tahoe's, etc. One Color Fill 7 holes (Maximum) Machinesand ships and scratches*

\$ \_\_\_\_\_

*Reissue cars and utility vehicles. One Color. Fill 7 holes (Maximum) machine sand chips and scratches.*

\$ \_\_\_\_\_

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**VEHICLE DETAIL PRICING**

*Supplier shall provide pricing for each vehicle detail services listed for each vehicle category.*

	<b>Complete Detail</b>	<b>Exterior Detail</b>	<b>Interior Detail</b>	<b>Shampoo Carpet Only</b>	<b>Removal of Decals</b>
<b>Cars</b>	\$	\$	\$	\$	\$
<b>Mini Vans</b>	\$	\$	\$	\$	\$
<b>Full Size Van</b>	\$	\$	\$	\$	\$
<b>Truck up to 1 ton</b>	\$	\$	\$	\$	\$
<b>Truck over 1 ton</b>	\$	\$	\$	\$	\$

**EXHIBIT 2 – BUSINESS RESPONSE**

**SOLICITATION NO. 0900000520**

**SW0767**

**VEHICLE REPAIR AND  
MAINTENANCE**

Surrounding Counties you can service:

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(If you have multiple locations please attach a separate sheet with the same information as above.)

Please list the brands of equipment that you are able to service and the publication used for pricing the hourly labor rate:

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Which of the brands are you factory authorized from the manufacturer to work on?

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Please list the brands of parts that you are able to provide:

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Which of the brands of parts you are factory authorized to sell?

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Lead Time for service (i.e. within 24 hours of service or parts request):

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**EXHIBIT 2 – BUSINESS RESPONSE  
LOCATION OF AUTO OR TRUCK REPAIR SHOPS**

**LOCATION 1**

**NAME OF COMPANY:**

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**ADDRESS:** \_\_\_\_\_

**CITY:** \_\_\_\_\_ **STATE:** \_\_\_\_\_ **ZIP CODE:** \_\_\_\_\_

**CONTACT NAME:** \_\_\_\_\_

**PHONE:** \_\_\_\_\_ **FAX:** \_\_\_\_\_

**LOCATION 2**

**NAME OF COMPANY:**

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**ADDRESS:** \_\_\_\_\_

**CITY:** \_\_\_\_\_ **STATE:** \_\_\_\_\_ **ZIP CODE:** \_\_\_\_\_

**CONTACT NAME:** \_\_\_\_\_

**PHONE:** \_\_\_\_\_ **FAX:** \_\_\_\_\_

**LOCATION 3**

**NAME OF COMPANY:**

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**ADDRESS:** \_\_\_\_\_

**CITY:** \_\_\_\_\_ **STATE:** \_\_\_\_\_ **ZIP CODE:** \_\_\_\_\_

**CONTACT NAME:** \_\_\_\_\_

**PHONE:** \_\_\_\_\_ **FAX:** \_\_\_\_\_

**LOCATION 4**

**NAME OF COMPANY:**

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**ADDRESS:** \_\_\_\_\_

**CITY:** \_\_\_\_\_ **STATE:** \_\_\_\_\_ **ZIP CODE:** \_\_\_\_\_

**CONTACT NAME:** \_\_\_\_\_

**PHONE:** \_\_\_\_\_ **FAX:** \_\_\_\_\_

*IF SUPPLIER HAS MORE THAN FOUR LOCATIONS, PLEASE DUPLICATE THIS PAGE AND ATTACH TO YOUR RESPONSE.*