

## **APPENDIX D     AWARD & DISCOUNT SHEET**

**HME Ahrens-Fox, Inc. has been awarded a Master Agreement for the following categories of Fire Trucks with a discount of 15% off retail price. This discount also applies to all options available for each category of Fire Truck.**

<b>Aerial</b>	<b>15%</b>
---------------	------------

- **Ladder 0-94'**
- **Ladder 95'+**
- **Platform 86'+**

<b>Pumper</b>	<b>15%</b>
---------------	------------

- **Custom Pumper**
- **Commercial Pumper**
- **Rescue Pumper**
- **Mini-Pumper**
- **Brush Truck**

<b>Tanker</b>	<b>15%</b>
---------------	------------

<b>Rescue</b>	<b>15%</b>
---------------	------------

- **Custom Non Walk-in**
- **Commercial Non Walk-in**

<b>Wildland</b>	<b>15%</b>
-----------------	------------

- **Type 3**
- **Type 6**

<b>ARFF</b>	<b>N/A</b>
-------------	------------

- **Class 3**
- **4 x 4**
- **6 x 6**

Chassis + Body #	MSRP	Discount	Naspo Price
SFO #2	\$538,664.21	15.00%	\$457,864.58
SFO #3	\$549,836.84	15.00%	\$467,361.32
SFO #8BW	\$557,586.32	15.00%	\$473,948.37
SFO #11	\$549,802.11	15.00%	\$467,331.79
SFO #14	\$551,190.53	15.00%	\$468,511.95
SFO #18	\$533,172.63	15.00%	\$453,196.74
SFO #22	\$540,358.95	15.00%	\$459,305.11
SFO #30	\$551,969.47	15.00%	\$469,174.05
SFO #40T	\$589,345.26	15.00%	\$500,943.47
SFO Cat 62T	\$517,983.16	15.00%	\$440,285.68
SFO CAT 74T	\$519,871.58	15.00%	\$441,890.84
SFO 07	\$540,860.00	15.00%	\$459,731.00
1871 - W #2	\$547,288.42	15.00%	\$465,195.16
1871 - W #3	\$559,274.74	15.00%	\$475,383.53
1871 - W #7	\$547,782.11	15.00%	\$465,614.79
1871 - W 8BW	\$547,782.11	15.00%	\$465,614.79
1871 - W #11	\$559,240.00	15.00%	\$475,354.00
1871 - W #14	\$560,628.42	15.00%	\$476,534.16
1871 - W #18	\$540,830.53	15.00%	\$459,705.95
1871-W #22	\$549,796.84	15.00%	\$467,327.32
1871 - W #30	\$602,697.89	15.00%	\$512,293.21
1871 - W #40T	\$598,783.16	15.00%	\$508,965.68
1871 - W CAT 62T	\$527,421.05	15.00%	\$448,307.89
1871 - W CAT 74T	\$529,309.47	15.00%	\$449,913.05
AF1 #2	\$588,578.95	15.00%	\$500,292.11
AF1 #3	\$600,565.26	15.00%	\$510,480.47
AF1 #7	\$455,830.53	15.00%	\$387,455.95
AF1 #8BW	\$455,830.53	15.00%	\$387,455.95
AF1 #11	\$600,530.53	15.00%	\$510,450.95
AF1 #14	\$601,918.95	15.00%	\$511,631.11
AF1 #18	\$583,901.05	15.00%	\$496,315.89
AF1 #22	\$589,307.37	15.00%	\$500,911.26
AF1 #30	\$599,540.00	15.00%	\$509,609.00
AF1 #40	\$640,073.68	15.00%	\$544,062.63
AF1 CAT 62T	\$568,711.58	15.00%	\$483,404.84
AF1 CAT 74T	\$570,600.00	15.00%	\$485,010.00
Ford MiniEvo	\$286,171.58	15.00%	\$243,245.84
Ford PackRAT	\$253,371.58	15.00%	\$215,365.84
Ford Tall T6	\$258,805.26	15.00%	\$219,984.47
Ford WildMax	\$286,171.58	15.00%	\$243,245.84
Ram ME	\$265,501.05	15.00%	\$225,675.89
Ram Tall T6	\$238,134.74	15.00%	\$202,414.53
Ram WildMax	\$263,909.47	15.00%	\$224,323.05
SA Wolf	\$331,473.68	15.00%	\$281,752.63
TA Wolf	\$385,809.47	15.00%	\$327,938.05
SFO Tank 7	\$578,002.11	15.00%	\$491,301.79

1871 - W Tank 7	\$587,440.00	15.00%	\$499,324.00
AF1 Tank 7	\$628,730.53	15.00%	\$534,420.95
1871 - W Tank 4	\$604,902.11	15.00%	\$514,166.79
AF1 Tank 4	\$646,192.63	15.00%	\$549,263.74
SFO Tank 4	\$595,464.21	15.00%	\$506,144.58
SFO Tank 5	\$581,930.53	15.00%	\$494,640.95
1871 - W Tank 5	\$591,368.42	15.00%	\$502,663.16
AF1 Tank 5	\$632,658.95	15.00%	\$537,760.11
SFO Tank 40T	\$598,625.26	15.00%	\$508,831.47
1871-W Tanker 40T	\$608,063.16	15.00%	\$516,853.68
AF1 Tank 40T	\$649,353.68	15.00%	\$551,950.63
4Dr CommFox 7	\$345,715.79	15.00%	\$293,858.42
2Dr Comm Tank 5	\$393,961.05	-85.00%	\$334,866.89
Type 3 Model 34	\$438,923.16	15.00%	\$373,084.68
Type I Model 18	\$863,991.58	15.00%	\$734,392.84