

## A. PRICE AND COST

### A.1. Pricing for Regular Route Buses (Yellow)

|        |                             |                                |
|--------|-----------------------------|--------------------------------|
| A.1.1. | Type C, Up to 39 Passengers | \$ <u>\$83,249.00, per bus</u> |
| A.1.2. | Type C, 40 to 42 Passengers | \$ <u>NO BID</u>               |
| A.1.3. | Type C, 43 to 48 Passengers | \$ <u>\$89,598.00, per bus</u> |
| A.1.4. | Type C, 49 to 54 Passengers | \$ <u>\$90,663.00, per bus</u> |
| A.1.5. | Type C, 55 to 59 Passengers | \$ <u>\$91,863.00, per bus</u> |
| A.1.6. | Type C, 60 to 65 Passengers | \$ <u>\$92,252.00, per bus</u> |
| A.1.7. | Type C, 66 to 71 Passengers | \$ <u>\$93,385.00, per bus</u> |
| A.1.8. | Type C, 72 to 77 Passengers | \$ <u>\$94,054.00, per bus</u> |

### A.2. Pricing for MFSAB Buses

|        |                             |                                 |
|--------|-----------------------------|---------------------------------|
| A.2.1. | Type C, 55 to 59 Passengers | \$ <u>\$90,906.00, per, bus</u> |
| A.2.2. | Type C, 60 to 65 Passengers | \$ <u>\$91,297.00, per bus</u>  |
| A.2.3. | Type C, 66 to 71 Passengers | \$ <u>\$92,420.00, per bus</u>  |
| A.2.4. | Type C, 72 to 77 Passengers | \$ <u>\$93,209.00, per bus</u>  |

### A.3. Pricing for Specially Equipped Buses

|         |                             |   |
|---------|-----------------------------|---|
| A.3.1.  | Type A, Up to 20 Passenger  | \$ <u>\$73,438.00, per bus - 14 Passenger / \$72,906.00, per bus - 18 Passenger</u> |
| A.3.2.  | Type A, 21 to 28 Passenger  | \$ <u>\$84,608.00, per bus</u>  |
| A.3.3.  | Type A, 29 to 36 Passenger  | \$ <u>NO BID</u>  |
| A.3.4.  | Type B, Up to 30 Passenger  | \$ <u>NO BID</u>  |
| A.3.5.  | Type B, 31 to 36 Passenger  | \$ <u>NO BID</u>  |
| A.3.6.  | Type C, Up to 39 Passengers | \$ <u>\$106,453.00, per bus</u>   |
| A.3.7.  | Type C, 40 to 42 Passengers | \$ <u>\$108,980.00, per bus</u>   |
| A.3.8.  | Type C, 43 to 48 Passengers | \$ <u>\$109,903.00, per bus</u>   |
| A.3.9.  | Type C, 49 to 54 Passengers | \$ <u>\$111,124.00, per bus</u>   |
| A.3.10. | Type C, 55 to 59 Passengers | \$ <u>\$112,484.00, per bus</u>   |
| A.3.11. | Type C, 60 to 65 Passengers | \$ <u>\$113,815.00, per bus</u>   |
| A.3.12. | Type C, 66 to 71 Passengers | \$ <u>\$114,506.00, per bus</u>   |
| A.3.13. | Type C, 72 to 77 Passengers | \$ <u>\$117,381.00, per bus</u>   |

### A.4. Pricing for Transit Buses

|        |                                |  |
|--------|--------------------------------|--|
| A.4.1. | Type D Route, 70-90 Passenger  | \$106,345.00, per (77 Passenger, Front Engine) / \$107,660.00, per (83 Passenger, Front Engine)      |
| A.4.2. | Type D. MFSAB, 70-90 Passenger | \$124,575.00, per (78 Passenger, Rear Engine) / \$124,880.00 per (84 Passenger, Rear Engine)         |
|        |                                | <u>\$134,471.00, per (78 Passenger, Rear Engine) / \$134,686.00, per (84 Passenger, Rear Engine)</u> |

### A.5. Pricing for Type "A" Passenger Buses

|        |                            |   |
|--------|----------------------------|---|
| A.5.1. | Type A, Up to 20 Passenger | \$ <u>\$62,907.00, per , 14 Passenger / Route / \$63,319.00, per 14 Passenger / MFSAB</u>   |
| A.5.2. | Type A, 21 to 28 Passenger | \$ <u>\$63,864.00, per bus</u>  |
| A.5.3. | Type A, 29 to 36 Passenger | \$ <u>\$64,667.00, per - 29 Passenger / Route / \$68,579.00, per - 35 Passenger / Route</u> |

**Exhibit 2****A.6. Pricing for Type "B" Passenger Buses**

|               |                            |                  |
|---------------|----------------------------|------------------|
| <b>A.6.1.</b> | Type B, Up to 30 Passenger | \$ <u>NO BID</u> |
| <b>A.6.2.</b> | Type B, 31 to 36 Passenger | \$ <u>NO BID</u> |

**A.7. Pricing for Optional Specified Items**

|               |   |  |
|---------------|---|--|
| <b>A.7.1.</b> | Fire Suppression Systems (Section A.22)           | \$ <u>Not Available</u>  |
| <b>A.7.2.</b> | Passenger Compartment Air Conditioning (A.29, B)  | \$ <u>Type-C / Base @ \$7,850.00    Type-D / Base @ \$8,250.00</u><br><small>Note: Optional Air-Conditioner Configurations listed under Section A.8.1.4 @ 25% off MSRP</small> |
| <b>A.7.3.</b> | Insulation (Section A.35)                         | \$ <u>Included in Base Configurations</u>  |
| <b>A.7.4.</b> | Retarder System (Section A.48)                    | \$ <u>Not Available</u>  |
| <b>A.7.5.</b> | Storage Compartment (Section A.60)                | \$ <u>Type C and D @ \$1,700.00</u><br><small>Note: Optional Storage Configurations listed under A.8.1.2 @ 25% off MSRP</small>  |
| <b>A.7.6.</b> | Traction Assisting Devices (Section A.66)         | \$ <u>Electronic Stability Control (ESC) Included in base Configurations</u><br><small>when available on chassis (Type C &amp; D)</small>                                      |
| <b>A.7.7.</b> | Trash Container and Holding Device (Section A.68) | \$ <u>\$125.00</u>   |

**A.8. Pricing for Options Not Listed, Provide % off MSRP & Provide List of Options**

**A.8.1.** Vendors can list the discount by Category and then provide a listing of the options for that Category. Several lines have been provided below to fill in the Categories.

|                 |   |                       |
|-----------------|---|-----------------------|
| <b>A.8.1.1.</b> | Category: <u>Chassis</u>                  | Discount: <u>25 %</u> |
| <b>A.8.1.2.</b> | Category: <u>Body</u>                     | Discount: <u>25 %</u> |
| <b>A.8.1.3.</b> | Category: <u>Dealer Installed Options</u> | Discount: <u>25 %</u> |
| <b>A.8.1.4.</b> | Category: <u>Air-Conditioning Systems</u> | Discount: <u>25 %</u> |
| <b>A.8.1.5.</b> | Category: _____                           | Discount: <u>%</u>    |
| <b>A.8.1.6.</b> | Category: _____                           | Discount: <u>%</u>    |

**A.9. Pricing for Alternative Fuel Engines**

**A.9.1.** Vendors can provide pricing for Alternative Fuel Engines that are available. Only Engine Configurations that have been certified by all required Agencies can be submitted under this Section. Several lines have been provided to provide Pricing.

|                 |  |   |
|-----------------|--|---|
| <b>A.9.1.1.</b> | Engine Type: <u>7.3L V8 Gasoline (Type C &amp; D)</u>              | Price: <u>-\$1,200.00 DEDUCT vs. applicable Type C &amp; D Diesel Configuration</u> |
| <b>A.9.1.2.</b> | Engine Type: <u>7.3L V8 Propane (Type C &amp; D)</u>               | Price: <u>\$5,530.00 Increase vs. applicable Type C&amp;D Diesel Configuration</u>  |
| <b>A.9.1.3.</b> | Engine Type: <u>Electric (EV) Powerdrive System - Type C&amp;D</u> | Price: <u>\$259,975.00 Increase vs. applicable Type C&amp;D Diesel</u>              |
| <b>A.9.1.4.</b> | Engine Type: _____   | Price: \$ _____   |
| <b>A.9.1.5.</b> | Engine Type: _____   | Price: \$ _____   |
| <b>A.9.1.6.</b> | Engine Type: _____   | Price: \$ _____   |

**NOTE REGARDING PRICING FOR OPTIONS NOT LISTED AND ALTERNATIVE FUEL ENGINES:**

If needed, a separate document may be provided if pricing varies dependent upon Passenger Capacity. Vendors may submit separate documents for each Passenger Capacity model if needed.