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*This addendum is added to and is to be considered part of the subject contract.*

**Statewide Contract #:** SW0035T

**PeopleSoft Contract ID:** Various

**Contract Title:** Heavy Duty Trucks

**Contract Issuance Date:** 02/07/2021

**Contract Supplier:** Various

**Addendum #** 2

**Addendum Date:** 12/20/2021

**OMES Point of Contact:**

**Contracting Officer:** Joseph Farani

**Phone Number:** (405) 550-1386

**E-mail address:** [joseph.farani@omes.ok.gov](mailto:joseph.farani@omes.ok.gov)

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**Addendum Information: Increase Request**

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<p><b>Addendum 2 is issued to add surcharges to the Premier Truck Group contract.</b></p>
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**OMES****Amendment A****12-17-2021****State Contract**

This Amendment A is incorporated into and made part of the Agreement entered between OMES. (Customer) and AROUND THE CLOCK FREIGHTLINER GROUP LLC dba Premier Truck Group of Oklahoma. State Contract: Feb 1, 2021 to Feb 1, 2022

Based on an announcement received from Daimler Truck North America on December 13th, 2021, all Model Year 2023 units will be subject to a MY23 Production Cost Surcharge and MY23 Pricing Surcharge. Details of the surcharges are below:

Models	MY23 Production Cost Surcharge	MY23 Pricing Surcharge	Total MY23 Surcharge
Cascadia	\$300	\$3,900	\$4,200
M2106/112 & 108/114SD	\$300	\$2,600	\$2,900
4700/47X/4900/49X	\$300	\$4,200	\$4,500
122SD / 6900	\$300	\$4,200	\$4,500
Walk-in Van Chassis	\$300	\$1,700	\$2,000

**CARB 22 including California and CARB OPT in States \$ 1,670.00**  
*If applicable*

**Additional Shipping charge across the board \$ 500.00 per truck.**

(See attached letters: April 26, 2021 \$ 250.00 and August 26, 2021 \$ 250.00)

**Tire Surcharge: See attached letter September 14, 2021**

These surcharges will automatically be applied to all orders. The per tire surcharge applies to the quantity of each tire and model. This price will vary depending on the size and quantity.

**Cummins Escalator: See attached letter September 25, 2020**

This is a required product change-over and the following net non-discountable price escalator(s), will apply to account for the increase Cummins passed along.

**Engine: L9 \$ 510.00**

**Engine: B6.7 \$ 455.00**

**Engine: X12 \$ 450.00**


Pricing does not include federal excise, sales, use or other taxes or any tag, doc or title fees which shall be paid by OMES.

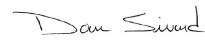
Updated pricing for MY23 units including the surcharges referenced above are included in each spec type.

#### ACKNOWLEDGEMENT

Company: Premier Truck Group of Oklahoma

Company: OMES

Signature: 

Signature: 

Title: NT Sales Manager

Title: State Purchasing Director

Date: 12-17-2021

Date: 12/20/2021

# DAIMLER TRUCK

## North America

December 13, 2021

**To: All Freightliner & Western Star Dealers (US/CAN)**

**Subject: Model Year 2023 Pricing Surcharge – Freightliner & Western Star**

Dear Dealer Partners,

As discussed in our Dealer Town Hall earlier this morning, the entire industry has been subject to an unprecedented number of economic challenges over the past 20+ months. Unrelenting and prolonged turbulent economic conditions have resulted in skyrocketing material and component costs, increased labor wages, rising fuel prices, higher logistics rates and the highest rate of inflation in over three decades.

Daimler Truck North America (DTNA) and our parent company Daimler Truck AG, have worked tirelessly to mitigate the effect of increased commodity and supply chain related costs to you, our valued dealer partners, and our mutual customers to date. However, these continued challenging economic conditions have made it necessary for our company to implement a pricing surcharge on all MY23 Freightliner & Western Star trucks (details below). Increases are in addition to the \$300 MY23 Product Cost Surcharge announced earlier this year.

### Model Year 2023 Pricing Surcharge Details:

- All MY23 units (excluding trucks rolled from CY21 to the first quarter) will be subject to the additional non-discountable surcharge below:

Models	MY23 Production Cost Surcharge	MY23 Pricing Surcharge	Total MY23 Surcharge
Cascadia/5700	\$300	\$3,900	\$4,200
4700/47X/4900/49X/122SD/6900	\$300	\$4,200	\$4,500
M2106/112 & 108/114SD	\$300	\$2,600	\$2,900
Walk-in Van Chassis	\$300	\$1,700	\$2,000*

\* For details on surcharge and policies please contact FCCC sales team

- The Total MY23 Surcharge fee applies to all trucks included in your CY22 Dealer Reservation System plan, including both Program and Concession reservations.
- The total non-discountable surcharge will be presented as a single line item on the truck invoice.
- Dealers are responsible to update and include Total MY23 Surcharge on all current and future quotes for CY22/MY23.
- Dealers are responsible to notify customers of the total MY23 surcharge effective immediately.
- Total MY23 Surcharge is in addition to all previous CY22 Surcharges announced by DTNA including FCCC for the Tire Surcharge, DD13 Gen 5, CARB22, Standard Destination & Freight, etc.

### Order Cancellation Policy:

- All units ordered as true MY23 (excluding trucks that were rolled from 2021 to 2022) can be cancelled at N/C by Dec 22, 2021.
- All cancelled orders will be subtracted from your plan volumes and returned to Freightliner and Western Star.

John O'Leary  
President & CEO

David Carson  
SVP Sales & Marketing



**Kary Schaefer**  
General Manager  
Marketing and Strategy

Daimler Trucks North America LLC  
4555 N. Channel Ave  
Portland, OR 97217  
503-745-8468 Phone  
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April 26, 2021

To: Freightliner Trucks Dealer Principals  
Freightliner Trucks General Managers  
Freightliner Trucks Sales Managers  
Freightliner SpecPro 21 Users

Subject: **Standard Destination Charges – effective May 3, 2021**

Standard Destination charges have not been changed since Q4 2018. Factors that influence these charges include: transporter base rates, driver costs, fuel, fuel taxes, production mix, delivery locations and load factor. Based on recent analysis of these factors, we are increasing our standard destination charge by \$250 to cover the increase in cost and modifying our Customer Pick-up Policy as follows:

**Destination Charge - Freightliner Models:** Effective May 3, 2021, and through Q3 2021, the Standard Destination Charge will be \$2,450 net (non-discountable) for U.S. and Canadian dealers.

**Revised Customer Pick-up (CPU) Policy:** Effective May 3, 2021, the current \$250 admin fee will be replaced with a fixed \$1,000 credit to the current published Standard Destination Charge.

All vehicles with an **order receipt date** on or after May 3, 2021, will be invoiced at the new published rate.

**4Q2021 Destination Charges:** We will send a notice in September with the 4Q2021 standard destination charges.

Kary Schaefer  
General Manager – Marketing and Strategy  
Daimler Trucks North America LLC



Mary C. Aufdemberg  
General Manager  
Marketing and Strategy

Daimler Trucks North America LLC  
4555 N. Channel Ave  
Portland, OR 97217  
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August 26, 2021

To: Freightliner Trucks Dealer Principals  
Freightliner Trucks General Managers  
Freightliner Trucks Sales Managers  
Freightliner SpecPro 21 Users

Subject: **Standard Destination Charges – effective September 2, 2021**

Due to increased logistics costs, ongoing supply chain constraints, driver shortages, and higher fuel prices, Freightliner is increasing our standard destination charge by \$250 to cover the increase in cost as follows:

**Destination Charge - Freightliner Models:** Effective September 2, 2021, and through Q4 2021, the Standard Destination Charge will be \$2,700 net (non-discountable) for U.S. and Canadian dealers.

**Customer Pick-up (CPU) Policy:** There is no change to the fixed \$1,000 credit to the current published Standard Destination Charge CPU Policy which has been in effect since May 3, 2021.

All vehicles with an **order receipt date** on or after September 2, 2021, will be invoiced at the new published rate.

**1Q2022 Destination Charges:** We will send a notice in December with the 1Q2022 standard destination charges.

Mary C. Aufdemberg  
General Manager – Marketing and Strategy  
Daimler Trucks North America LLC



Mary C. Aufdemberg  
General Manager  
Marketing and Strategy

Daimler Trucks North America LLC  
4555 N. Channel Ave  
Portland, OR 97217  
Mary.C.Aufdemberg@Daimler.com

September 14, 2021

To: Freightliner Trucks Dealer Principals  
Freightliner Trucks General Managers  
Freightliner Trucks Sales Managers  
Freightliner SpecPro 21 Users

Subject: **CY22 Tire Surcharges – effective September 23, 2021**

DTNA is receiving cost increases from all tire manufacturers for calendar year 2022.

Effective on September 23, 2021 all orders manufactured after January 4, 2022 will incur a net/net tire surcharge. This surcharge will be in effect for production of all model year 2023 vehicles.

These surcharges will automatically be applied to all orders that are scheduled to be built in calendar year 2022 and are applicable to all price levels. These specific codes and amounts will be published in SpecPro on 9/23/21.

Standard Truck Change Order policy for any spec changes applies.

The per tire surcharge applies to the quantity of each module:

093 front tires  
094 rear tires  
095 pusher or tag tires  
510 spare tires  
508 additional spare tire

This announcement is in accordance with Freightliner's Truck Pricing Policy.

Mary C. Aufdemberg  
General Manager – Marketing and Strategy  
Daimler Trucks North America LLC



September 25, 2020

To: Freightliner Trucks Dealer Principals  
Freightliner Trucks General Managers  
Freightliner Trucks Sales Managers  
Freightliner SpecPro 21 Users  
Western Star Trucks Dealer Principals  
Western Star Trucks General Managers  
Western Star Trucks Sales Managers  
Western Star SpecPro 21 Users

Subject: **CY21 Pricing Notice:  
New Cummins X12, L9 and B6.7 Engines**

Cummins B6.7, L9, X12, and X15 engines with a chassis start date of January 04, 2021 and beyond require GHG21 compliance. The existing Cummins L9 and B6.7 engines will be replaced and any truck specifications with the above engines with a chassis start date of January 04, 2021 and beyond will be forced through compatibility to the new engine/ATS offering.

This is a required product change-over and the following net non-discountable price escalator(s), will apply to account for the increase Cummins passed along to DTNA:

- L9 \$510
- B6.7 \$455
- X12 \$450

The price increase will be reflected as a net escalator and not in the engine option pricing in SpecPro.

These changes are tied to the data code 99C-021 which indicates GHG21 compliance which requires a January 1, 2021 and beyond requested delivery date. This combination of attributes will ensure that the retail option pricing and this net escalator on your SpecPro file will correctly reflect what will be on the invoice.

Peter Hobbs  
VP - On Highway Market Development  
Freightliner, Western Star, Detroit  
Daimler Trucks North America

Samantha Parlier  
VP - Vocational Market Development  
Freightliner, Western Star, Detroit  
Daimler Trucks North America