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APPLICABLE TO UNITED STATES DEALERS ONLY

# Tire Surcharge Announcement

## All U.S. Dealers

Over the past year, Navistar's supply base has been significantly impacted by global issues with both supply and raw material and other cost increases. Based on the price increases that are being passed on, Navistar will be implementing a tire surcharge as outlined below for all non-Michelin brand tires. Please be assured that Navistar continues to work closely with all of our tire suppliers to secure the most cost effective, durable, and fuel-efficient tires for our customers.

### Tire Surcharge Amounts

Tire Brand	Surcharge per Tire
Goodyear and Cooper*	\$100/ USD
Bridgestone	\$50/ USD
Continental	\$30/ USD
Hankook	\$30/ USD

\*See appendix below for recommended tire replacements and extended vehicle impact for the switch.

### Additional Notes

- Tire surcharge will be administered as a non-discountable charge on the invoice.
- Tire surcharge applicable to non-Michelin tire brands only.
- Units will be subject to tire surcharges noted above unless all tire positions on a specific order/job are spec'd and built using Michelin tires. Those orders where front and rear tires are split across tire manufacturers and one or more of the suppliers is not Michelin tires will be subject to the full tire surcharge amount.
- Surcharge will be applied to all existing stock and sold orders.
- Dealers are responsible for adjusting their Sales Tools proposals accordingly to account for this additional charge\*.
- Dealers are responsible for notifying customers and adjusting their Sales Tools proposals accordingly to account for this additional charge on current orders and quotes as well as new quotes.

\*The published price differential between tire brands especially after application of the surcharge fees is significant. Dealers have the ability to mitigate the amount of the price increase to customers by considering changing to another tire brand.

### Price Guarantee Policy

- All units built on or after January 1, 2022, regardless of order date, will be subject to the tire surcharges outlined above.

If you have any questions, please contact your regional Central Sales Administration representative at 331.332.5700.

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## APPENDIX

### HEAVY: Range of Vehicle Dnet Change: (\$1,712) - \$1,750

Goodyear Feature	Recommended Replacement	OE
07372138135	07472133278	Michelin
07702498131	07602533269	Michelin
07702498135	07602533279	Michelin
	07702499003	Bridgestone
07702498136	07602533286	Michelin
07762498136	07682533286	Michelin
07372138121	07372133280	Michelin
07372138132	07472133269	Michelin
07372138136	07472133286	Michelin
07372138137	07372133280	Michelin
07382138131	07482133269	Michelin
07382138132	07482133269	Michelin
07382138135	07482138203	Michelin
07382138136	07482133286	Michelin
07382138137	07482138203	Michelin
07382158132	07482153253	Michelin
07702498121	07602533278	Michelin
07702498131	07602533269	Michelin
07702498135	07602533279	Michelin
07702498136	07602533286	Michelin
07702498137	07602533280	Michelin
07762498136	07682533286	Michelin
07782487522	07692488211	Michelin
<b>Cooper Feature</b>		

07702491203	07602533278	Michelin
07702491205	07602533280	Michelin
07772491202	07682533286	Michelin
07772491204	07762498208	Michelin

**MEDIUM: Range of Vehicle Dnet Change: (\$2,239) - \$382**

<b>Goodyear Feature</b>	<b>Recommended Replacement</b>	<b>OE</b>
<b>07372118102</b>	<b>07372115810</b>	Hankook
<b>07372138121</b>	<b>07372135810</b>	Hankook
<b>07372138131</b>	<b>07372135809</b>	Hankook
<b>07372138132</b>	<b>07372135809</b>	Hankook
<b>07372138135</b>	<b>07372135810</b>	Hankook
<b>07372138136</b>	<b>07372135809</b>	Hankook
<b>07372138137</b>	<b>07372135810</b>	Hankook
<b>07382137521</b>	<b>07382138407</b>	Continental
<b>07382138124</b>	<b>07382135438</b>	Continental
<b>07382138131</b>	<b>07382135809</b>	Hankook
<b>07382138132</b>	<b>07382135809</b>	Hankook
<b>07382138133</b>	<b>07382135440</b>	Continental
<b>07382138134</b>	<b>07382135440</b>	Continental
<b>07382138136</b>	<b>07382135810</b>	Hankook
<b>07382138137</b>	<b>07382135809</b>	Hankook
<b>07382158102</b>	<b>07382155444</b>	Continental
<b>07382158123</b>	<b>07382155419</b>	Continental
<b>07382158132</b>	<b>07382155415</b>	Continental
<b>07702498121</b>	<b>07702495810</b>	Hankook
<b>07702498131</b>	<b>07702495809</b>	Hankook
<b>07702498132</b>	<b>07702495809</b>	Hankook

<b>07702498135</b>	<b>07702495810</b>	Hankook
<b>07702498136</b>	<b>07702495809</b>	Hankook
<b>07702498137</b>	<b>07702495810</b>	Hankook
<b>07702540190</b>	<b>07792545437</b>	Continental
<b>07752528132</b>	<b>07752525809</b>	Hankook
<b>07762498136</b>	<b>07682533286</b>	Michelin
<b>07769460179</b>	<b>07679463288</b>	Michelin
<b>07772540190</b>	<b>07792545438</b>	Continental
<b>07772548123</b>	<b>07792545438</b>	Continental
<b>07782487522</b>	<b>07682485421</b>	Continental
<b>07789458132</b>	<b>07789455433</b>	Continental
<b>07789458137</b>	<b>07789455428</b>	Continental

**SEVERE MEDIUM: Range of Vehicle Dnet Change: (\$3,972) - \$1,552**

<b>Goodyear Feature</b>	<b>Recommended Replacement</b>	<b>OE</b>
<b>07372138121</b>	07372135810	Hankook
<b>07372138132</b>	07372135809	Hankook
<b>07372138135</b>	07372135810	Hankook
<b>07372138136</b>	07372135809	Hankook
<b>07372138137</b>	07372135810	Hankook
<b>07382137521</b>	07382138407	Continental
<b>07382138131</b>	07382135809	Hankook
<b>07382138132</b>	07382135809	Hankook
<b>07382138133</b>	07382135440	Continental
<b>07382138134</b>	07382135440	Continental
<b>07382138137</b>	07382135810	Hankook
<b>07382158102</b>	07382138407	Continental

<b>07382158123</b>	07382155444	Continental
<b>07382158132</b>	07382155415	Continental
<b>07382158133</b>	07392155420	Continental
<b>07384220121</b>	07384225810	Hankook
<b>07384228105</b>	07384225440	Continental
<b>07384228123</b>	07384225438	Continental
<b>07384228128</b>	07384225440	Continental
<b>07384228131</b>	07384225443	Continental
<b>07384228133</b>	07384225440	Continental
<b>07702498121</b>	07702495810	Hankook
<b>07702498132</b>	07702495809	Hankook
<b>07702540190</b>	07792545437	Continental
<b>07702658113</b>	07752665441	Continental
<b>07702678113</b>	07602675441	Continental
<b>07752528132</b>	07752525809	Hankook
<b>07752668113</b>	07652663208	Michelin
<b>07772540190</b>	07792545438	Continental
<b>07772548123</b>	07792545438	Continental
<b>07772548138</b>	07652543264	Michelin
<b>07782487522</b>	07682485421	Continental
<b>07782548109</b>	07792545437	Continental

**SEVERE HEAVY: Range of Vehicle Dnet Change: (\$3,836) - \$1,960**

<b>Goodyear Feature</b>	<b>Recommended Replacement</b>	<b>OE</b>
<b>07372138121</b>	07372135810	Hankook
<b>07372138132</b>	07372135809	Hankook
<b>07372138135</b>	07372135810	Hankook

<b>07372138136</b>	07372135809	Hankook
<b>07372138137</b>	07372135810	Hankook
<b>07382137521</b>	07382138407	Continental
<b>07382138131</b>	07382135809	Hankook
<b>07382138132</b>	07382135809	Hankook
<b>07382138133</b>	07382135440	Continental
<b>07382138134</b>	07382135440	Continental
<b>07382138137</b>	07382135810	Hankook
<b>07382158102</b>	07382138407	Continental
<b>07382158123</b>	07382155444	Continental
<b>07382158132</b>	07382155415	Continental
<b>07382158133</b>	07392155420	Continental
<b>07384220121</b>	07384225810	Hankook
<b>07384228105</b>	07384225440	Continental
<b>07384228123</b>	07384225438	Continental
<b>07384228128</b>	07384225440	Continental
<b>07384228131</b>	07384225443	Continental
<b>07384228133</b>	07384225440	Continental
<b>07702498121</b>	07702495810	Hankook
<b>07702498132</b>	07702495809	Hankook
<b>07702540190</b>	07792545437	Continental
<b>07702658113</b>	07752665441	Continental
<b>07702678113</b>	07602675441	Continental
<b>07752528132</b>	07752525809	Hankook
<b>07752668113</b>	07652663208	Michelin
<b>07772540190</b>	07792545438	Continental
<b>07772548123</b>	07792545438	Continental

<b>07772548138</b>	07652543264	Michelin
<b>07782487522</b>	07682485421	Continental
<b>07782548109</b>	07792545437	Continental
<b>07789458132</b>	07689453253	Michelin