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2021 Transit-350 Passenger RWD Low Roof Van 148" WB XL (X2Y)

Price Level: 115

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**Client Proposal**

Prepared by:  
SHANNON STANSBURY  
Office: 405-616-3673  
Quote ID: Statebid1  
Date: 02/16/2021





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02/16/2021

Bob Moore Ford | 8948 South I-35 Service Rd. Oklahoma City Oklahoma | 73149

## 2021 Transit-350 Passenger RWD Low Roof Van 148" WB XL (X2Y)

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# Selected Equip & Specs

## Dimensions

- Exterior length: 237.6"
- Exterior height: 82.4"
- Front track: 68.2"
- Turning radius: 23.9'
- Rear legroom: 33.7"
- Front headroom: 40.8"
- 3rd row headroom: 40.6"
- Rear hiproom: 69.6"
- Front shoulder room: 67.9"
- 3rd row shoulder room: 67.0"
- Maximum cargo volume: 256.4cu.ft.
- Exterior width: 81.3"
- Wheelbase: 148.0"
- Rear track: 68.6"
- Front legroom: 41.3"
- 3rd row legroom: 35.6"
- Rear headroom: 41.1"
- Front hiproom: 60.7"
- 3rd row hiproom: 67.3"
- Rear shoulder room: 71.4"
- Cargo volume: 70.1cu.ft.

## Powertrain

- 275hp 3.5L DOHC 24 valve V-6 engine with variable valve control, port/direct injection
- ULEV II
- Rear-wheel drive
- Fuel Economy Highway: N/A
- Recommended fuel : regular unleaded
- 10 speed automatic transmission with overdrive
- Fuel Economy Cty: N/A
- Capless fuel filler

## Suspension/Handling

- Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- Electric power-assist rack-pinion Steering
- LT235/65SR16 CBSW AS front and rear tires
- Rear rigid axle leaf spring suspension with gas-pressurized shocks
- Front and rear 16 x 6.5 argent steel wheels

## Body Exterior

- 3 doors
- Driver and passenger power remote, manual folding door mirrors
- Black bumpers
- Front and rear 16 x 6.5 wheels
- Sliding right rear passenger
- Black door mirrors
- Clearcoat paint
- 1 rear tow hook(s)

## Convenience

- Manual air conditioning
- \* **Cruise control with steering wheel controls**
- Power front windows
- Remote power door locks with 2 stage unlock and illuminated entry
- Manual telescopic steering wheel
- Rear HVAC
\* **Ford Co-Pilot360 - Adaptive Cruise Control with ASLD distance pacing**

  - Driver 1-touch down
  - Manual tilt steering wheel

- Day-night rearview mirror

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### Selected Equip & Specs (cont'd)

- FordPass Connect 4G internet access
- Wireless phone connectivity
- Front and rear cupholders
- Driver and passenger door bins
- Emergency SOS
- 1 1st row LCD monitor
- Dual illuminated visor mirrors
- Rear door bins

### Seats and Trim

- \* **Seating capacity of 15**
- 4-way driver seat adjustment
- 4-way passenger seat adjustment
- Removable rear bench seat
- Removable 4th row split-bench seat
- Cloth seat upholstery
- Front bucket seats
- Manual driver lumbar support
- Driver and passenger armrests
- Removable 3rd row split-bench seat
- \* **Removable 5th row split-bench seat**
- Metal-look instrument panel insert

### Entertainment Features

- AM/FM stereo radio
- External memory control
- 8 speakers
- Fixed antenna
- Auxiliary audio input
- Steering wheel mounted radio controls
- Streaming audio

### Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Fully automatic headlights
- Rain sensing wipers
- Fixed rearmost windows
- Front reading lights
- Camera(s) - rear
- Trip odometer
- Delay-off headlights
- Variable intermittent front windshield wipers
- Rear window defroster
- Light tinted windows
- Tachometer
- Low tire pressure warning
- Lane departure

### Safety and Security

- 4-wheel ABS brakes
- Electric parking brake
- Ford Co-Pilot360 w/Side Wind Stabilization  
Electronic stability control
- Dual front impact airbag supplemental restraint system
- Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag supplemental restraint system
- Power remote door locks with 2 stage unlock and panic alarm
- Manually adjustable front head restraints
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature
- Brake assist with hill hold control
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- SecuriLock immobilizer
- 3 manually adjustable rear head restraints

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### Selected Equip & Specs (cont'd)

#### Dimensions

##### General Weights

Curb .....	6,023 lbs.	* GVWR .....	9,400 lbs.
Payload .....	3,160 lbs.		

##### Front Weights

Front GAWR .....	4,130 lbs.
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##### Rear Weights

Rear GAWR .....	5,780 lbs.
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##### General Trailering

* Towing capacity .....	5400 lbs.	GCWR .....	10800 lbs.
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##### Fuel Tank type

Capacity .....	25.1 gal.	Capless fuel filler .....	Yes
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##### Off Road

Load floor height .....	29 "
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##### Interior cargo

Cargo volume .....	70.1 cu.ft.	Maximum cargo volume .....	256.4 cu.ft.
Height .....	52.8 "	Length .....	141.7 "
Minimum width .....	53.7 "		

#### Powertrain

##### Engine Type

Block material .....	Aluminum	Cylinders .....	V-6
Head material .....	Aluminum	Ignition .....	Spark
Injection .....	Port/direct injection	Liters .....	3.5L
Orientation .....	Longitudinal	Recommended fuel .....	Regular unleaded
Valves per cylinder .....	4	Valvetrain .....	DOHC
Variable valve control .....	Yes		

##### Engine Spec

Bore .....	3.64"	Compression ratio .....	11.8:1
Displacement .....	213 cu.in.	Stroke .....	3.41"

##### Engine Power

Output .....	275 HP @ 6,500 RPM	Torque .....	262 ft.-lb @ 3,750 RPM
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##### Alternator

Type .....	HD	Amps .....	250
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##### Battery

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### Selected Equip & Specs (cont'd)

Amp hours .....	70	Run down protection .....	Yes
<i>Transmission</i>			
Electronic control .....	Yes	Lock-up .....	Yes
Overdrive .....	Yes	Speed .....	10
Type .....	Automatic		
<i>Transmission Gear Ratios</i>			
1st .....	4.689	2nd .....	2.985
3rd .....	2.146	4th .....	1.769
5th .....	1.52	6th .....	1.275
7th .....	1	8th .....	0.854
9th .....	0.689	10th .....	0.636
Reverse Gear ratios .....	4.866		
<i>Transmission Extras</i>			
* Sequential shift control .....	Yes	Oil cooler .....	Regular duty
<i>Drive Type</i>			
Type .....	Rear-wheel		
<i>Drive Feature</i>			
Traction control .....	ABS and driveline		
<i>Drive Axle</i>			
Ratio .....	3.73		
<i>Exhaust</i>			
Material .....	Stainless steel	System type .....	Single
<i>Emissions</i>			
CARB .....	ULEV II	EPA .....	Tier 2 Bin 5
<i>Fuel Economy</i>			
Fuel type .....	Gasoline		
<i>Fuel Economy (Alternate 1)</i>			
Fuel type .....	E85		

### Driveability

<i>Brakes</i>			
ABS .....	4-wheel	ABS channels .....	4
Type .....	4-wheel disc	Vented discs .....	Front
Electric parking brake .....	Yes		
<i>Brake Assistance</i>			
Brake assist .....	Yes	Hill hold control .....	Yes

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### Selected Equip & Specs (cont'd)

#### Suspension Control

Ride ..... Regular Electronic stability control ..... Stability control with anti-roll

#### Front Suspension

Independence ..... Independent Type ..... Strut  
Anti-roll bar ..... Regular

#### Front Spring

Type ..... Coil Grade ..... Regular

#### Front Shocks

Type ..... Gas-pressurized

#### Rear Suspension

Independence ..... Rigid axle Type ..... Leaf

#### Rear Spring

Type ..... Leaf Grade ..... Regular

#### Rear Shocks

Type ..... HD

#### Steering

Activation ..... Electric power-assist Type ..... Rack-pinion

#### Steering Specs

# of wheels ..... 2

### Exterior

#### Front Wheels

Diameter ..... 16" Width ..... 6.50"

#### Rear Wheels

Diameter ..... 16" Width ..... 6.50"

#### Spare Wheels

Wheel material ..... Steel

#### Front and Rear Wheels

Appearance ..... Argent Material ..... Steel  
Covers ..... Hub

#### Front Tires

Aspect ..... 65 Diameter ..... 16"  
Sidewalls ..... BSW Speed ..... S  
Tread ..... AS Type ..... LT

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### Selected Equip & Specs (cont'd)

Width .....	235mm	LT load rating .....	C
RPM .....	720		
<b>Rear Tires</b>			
Aspect .....	65	Diameter .....	16"
Sidewalls .....	BSW	Speed .....	S
Tread .....	AS	Type .....	LT
Width .....	235mm	LT load rating .....	C
RPM .....	720		
<b>Spare Tire</b>			
Mount .....	Underbody w/crankdown	Type .....	Full-size
<b>Wheels</b>			
Front track .....	68.2"	Rear track .....	68.6"
Turning radius .....	23.9'	Wheelbase .....	148.0"
<b>Body Features</b>			
Body material .....	Fully galvanized steel	Side impact beams .....	Yes
Rear tow hook(s) .....	1		
<b>Body Doors</b>			
Door count .....	3	Right rear passenger .....	Sliding
Rear cargo .....	Split swing-out		
<b>Exterior Dimensions</b>			
Length .....	237.6"	Body width .....	81.3"
Body height .....	82.4"	Front bumper to Front axle .....	40.3"
Side door opening height .....	49.6"	Side door opening width .....	51.2"
Rear door opening height .....	46.9"	Rear door opening width .....	59.8"
Rear door opening degree .....	180.0		
<b>Safety</b>			
<b>Airbags</b>			
Driver front-impact .....	Yes	Driver side-impact .....	Seat mounted
Occupancy sensor .....	Yes	Overhead .....	Safety Canopy System curtain 1st, 2nd and 3rd row
Passenger front-impact .....	Yes	Passenger side-impact .....	Seat mounted
<b>Seatbelt</b>			
Rear centre 3 point .....	Yes	Height adjustable .....	Front
Pre-tensioners .....	Front	Pre-tensioners (#) .....	2
<b>Security</b>			
Immobilizer .....	SecuriLock	Panic alarm .....	Yes

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## Selected Equip & Specs (cont'd)

### Seating

#### Passenger Capacity

\* **Capacity** ..... **15**

#### Front Seats

Split ..... Buckets      Type ..... Bucket

#### Driver Seat

Fore/aft ..... Manual      Reclining ..... Manual  
Way direction control ..... 4      Lumbar support ..... Manual

#### Passenger seat

Fore/aft ..... Manual      Reclining ..... Manual  
Way direction control ..... 4

#### Front Head Restraint

Control ..... Manual      Type ..... Adjustable

#### Front Armrest

Driver ..... Yes      Passenger ..... Yes

#### Rear Seats

Descriptor ..... Bench      Facing ..... Front  
Type ..... Removable

#### Rear Head Restraints

Control ..... Manual      Type ..... Adjustable  
Number ..... 3

#### 3rd Row Seats

Type ..... Removable      Descriptor ..... Split-bench  
Facing ..... Front

#### 3rd Row Head Restraint

Type ..... Adjustable      Control ..... Manual  
Number ..... 3

#### 4th Row Seats

Type ..... Removable      Descriptor ..... Split-bench  
Facing ..... Front

#### 4th Row Head Restraints

Type ..... Adjustable      Control ..... Manual  
\* **Number** ..... **3**

#### 5th Row Seats

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### Selected Equip & Specs (cont'd)

* <b>Type</b> .....	<b>Removable</b>	* <b>Descriptor</b> .....	<b>Split-bench</b>
* <b>Facing</b> .....	<b>Front</b>		

#### 5th Row Head Restraints

* <b>Type</b> .....	<b>Adjustable</b>	* <b>Control</b> .....	<b>Manual</b>
* <b>Number</b> .....	<b>4</b>		

#### Front Seat Trim

Material .....	<b>Cloth</b>	Back material .....	<b>Cloth</b>
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#### Rear Seat Trim Group

Material .....	<b>Cloth</b>	Back material .....	<b>Cloth</b>
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#### 3rd Row Seat Trim

Material .....	<b>Cloth</b>	Back material .....	<b>Cloth</b>
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### Convenience

#### AC And Heat Type

Air conditioning .....	<b>Manual</b>	Rear HVAC .....	<b>Yes</b>
Underseat ducts .....	<b>Yes</b>		

#### Audio System

Auxiliary audio input .....	<b>Yes</b>	Radio .....	<b>AM/FM stereo</b>
Radio grade .....	<b>Regular</b>	Seek-scan .....	<b>Yes</b>
External memory control .....	<b>External memory control</b>		

#### Audio Speakers

Speaker type .....	<b>Regular</b>	Speakers .....	<b>8</b>
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#### Audio Controls

Steering wheel controls .....	<b>Yes</b>	Streaming audio .....	<b>Bluetooth yes</b>
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#### Audio Antenna

Type .....	<b>Fixed</b>
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#### LCD Monitors

1st row .....	<b>1</b>	Primary monitor size (inches) .....	<b>4</b>
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#### Cruise Control

* <b>Cruise control With steering wheel controls</b>		* <b>Distance pacing Ford Co-Pilot360 - Adaptive Cruise Control with ASLD</b>
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#### Convenience Features

Driver foot rest .....	<b>Yes</b>	12V DC power outlet .....	<b>2</b>
Emergency SOS .....	<b>Integrated</b>	Wireless phone connectivity .....	<b>Bluetooth</b>

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### Selected Equip & Specs (cont'd)

#### Door Lock Activation

Type .....	Power with 2 stage unlock	Remote .....	Keyfob (all doors)
Integrated key/remote .....	Yes	Auto locking .....	Yes

#### Door Lock Type

Tailgate/rear door lock Included with power door locks

#### Instrumentation Type

Display ..... Analog

#### Instrumentation Gauges

Tachometer .....	Yes	Engine temperature .....	Yes
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#### Instrumentation Warnings

Oil pressure .....	Yes	Engine temperature .....	Yes
Battery .....	Yes	Lights on .....	Yes
Key .....	Yes	Low fuel .....	Yes
Low washer fluid .....	Yes	Door ajar .....	Yes
Rear cargo ajar .....	Yes	Service interval .....	Yes
Brake fluid .....	Yes	Low tire pressure .....	Yes

#### Instrumentation Displays

Clock .....	In-radio display	Camera(s) - rear .....	Yes
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#### Instrumentation Feature

Trip odometer .....	Yes	Lane departure .....	Warning
Forward collision .....	Mitigation		

#### Steering Wheel Type

Material .....	Urethane	Tilting .....	Manual
Telescoping .....	Manual		

#### Front Side Windows

Window 1st row activation ..... Power

#### Windows Rear Side

2nd row activation .....	Fixed	3rd row activation .....	Fixed
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#### Window Features

1-touch down .....	Driver	Tinted .....	Light
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#### Front Windshield

Wiper .....	Variable intermittent	Rain detecting wipers .....	Yes
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#### Rear Windshield

Defroster .....	Yes	Window .....	Fixed
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## Selected Equip & Specs (cont'd)

### Interior

#### Driver Visor

Illuminated ..... Yes      Mirror ..... Yes

#### Passenger Visor

Illuminated ..... Yes      Mirror ..... Yes

#### Rear View Mirror

Day-night ..... Yes

#### Headliner

Coverage ..... Full      Material ..... Cloth

#### Floor Trim

Coverage ..... Full      \* **Covering** ..... **Carpet**

#### Trim Feature

Instrument panel insert ..... Metal-look      Gear shifter material ..... Urethane

#### Lighting

Dome light type ..... Fade      Front reading ..... Yes  
Illuminated entry ..... Yes      Variable IP lighting ..... Yes

#### Floor Console Storage

Storage ..... Yes      Type ..... Partial

#### Storage

Driver door bin ..... Yes      Front Beverage holder(s) ..... Yes  
Glove box ..... Locking      Passenger door bin ..... Yes  
Rear yes ..... Yes      Instrument panel ..... Bin  
Rear door bins ..... Yes

#### Cargo Space Trim

Floor ..... Vinyl/rubber      Trunk lid/rear cargo door ..... Plastic

#### Cargo Space Feature

Tie downs ..... Yes      Light ..... Yes

#### Legroom

Front	41.3"	Rear	33.7"
Third	35.6"	Fourth	35.6"
* <b>Fifth</b>	<b>35.6"</b>		

#### Headroom

Front	40.8"	Rear	41.1"
Third	40.6"	Fourth	38.7"

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Selected Equip & Specs (cont'd)

\* Fifth ..... 38.1"

*Hip Room*

Front ..... 60.7"

Third ..... 67.3"

\* Fifth ..... 68.0"

Rear ..... 69.6"

Fourth ..... 68.0"

*Shoulder Room*

Front ..... 67.9"

Third ..... 67.0"

\* Fifth ..... 67.8"

Rear ..... 71.4"

Fourth ..... 67.8"

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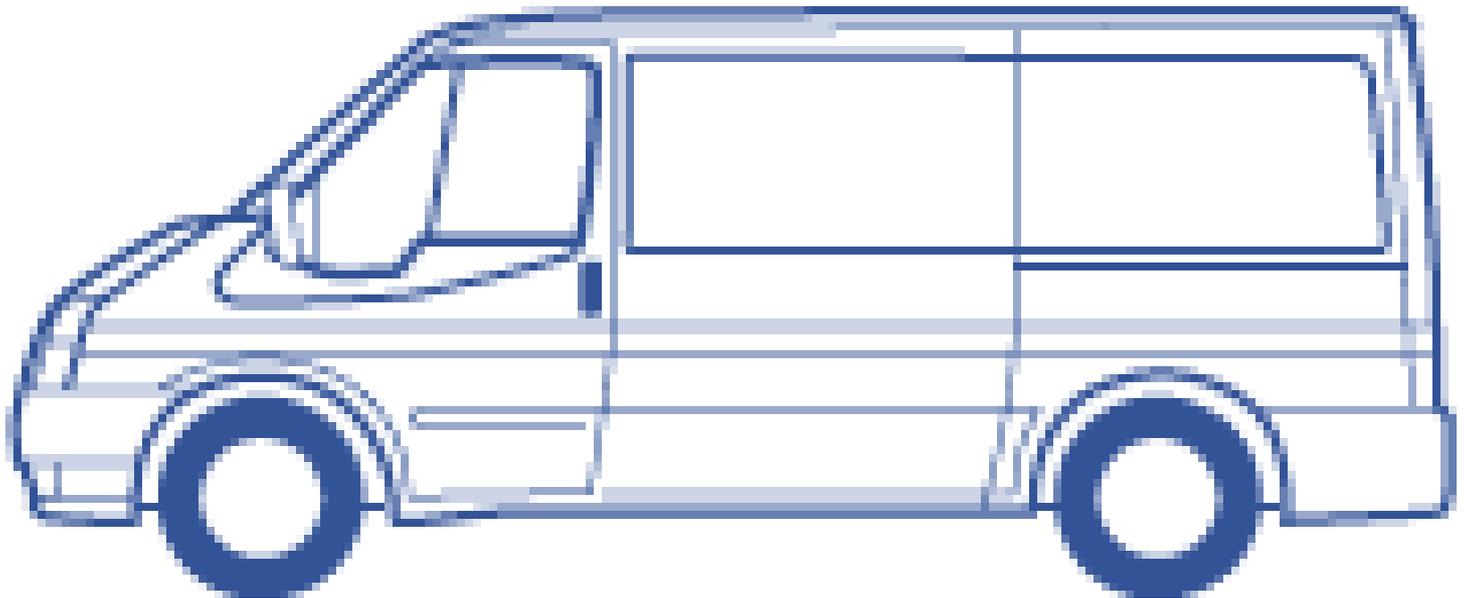
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### Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



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## Vehicle Dimension and Performance Summary (cont'd)

### Light Duty

GVW	Totals
1 Payload - (Payload) .....	0 lbs
Occupants Weight .....	1,800 lbs
Curb Weight (as configured) .....	6,023 lbs
<b>TOTAL</b> .....	<b>7,823 lbs</b>
<b>GVWR</b> .....	<b>9,400 lbs</b>

GCW	Totals
Adjusted Truck GVW .....	7,823 lbs
Weight of trailer .....	0 lbs
Weight of trailer cargo .....	0 lbs
Total Weight of trailer .....	0 lbs
<b>TOTAL</b> .....	<b>7,823 lbs</b>
<b>GCWR</b> .....	<b>10,800 lbs</b>

Highway use only. Ford Motor Company recommends that a separate, functional brake system be used on any towed vehicle or trailer.



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### Pricing Summary - Single Vehicle

	<b>MSRP</b>
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$41,695.00
Options	\$1,945.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Destination Charge	\$1,695.00
<b>Total</b>	<b>\$45,335.00</b>

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Customer Signature

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Acceptance Date