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## 2021 Transit-150 Cargo RWD Low Roof Van 130" WB Base (E1Y)

Price Level: 115

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### **Client Proposal**

Prepared by:  
SHANNON STANSBURY  
Office: 405-616-3673  
Quote ID: Statebid3  
Date: 02/16/2021





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02/16/2021

Bob Moore Ford | 8948 South I-35 Service Rd. Oklahoma City Oklahoma | 73149

## 2021 Transit-150 Cargo RWD Low Roof Van 130" WB Base (E1Y)

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# Selected Equip & Specs

## Dimensions

- Exterior length: 219.9"
- Exterior height: 83.9"
- Front track: 68.2"
- Turning radius: 21.5'
- Front headroom: 40.8"
- Front shoulder room: 67.9"
- Exterior width: 81.3"
- Wheelbase: 130.0"
- Rear track: 68.6"
- Front legroom: 41.3"
- Front hiproom: 60.7"
- Cargo volume: 275.0cu.ft.

## Powertrain

- 275hp 3.5L DOHC 24 valve V-6 engine with variable valve control, port/direct injection
- LEV3-LEV160
- Rear-wheel drive
- Fuel Economy Highway: N/A
- Recommended fuel : regular unleaded
- 10 speed automatic transmission with overdrive
- Fuel Economy Cty: N/A
- Capless fuel filler

## Suspension/Handling

- Front independent strut suspension with anti-roll bar
- Electric power-assist rack-pinion Steering
- LT235/65SR16 CBSW AS front and rear tires
- Rear rigid axle leaf spring suspension with regular shocks
- Front and rear 16 x 6.5 argent steel wheels

## Body Exterior

- 3 doors
- Driver and passenger power remote, manual folding door mirrors
- Black bumpers
- Front and rear 16 x 6.5 wheels
- Sliding right rear passenger
- Black door mirrors
- Clearcoat paint
- 1 rear tow hook(s)

## Convenience

- Manual air conditioning
- Driver 1-touch down
- Manual tilt steering wheel
- \* **Day-night rearview mirror**
- Emergency SOS
- 1 1st row LCD monitor
- Driver and passenger door bins
- Power front windows
- Remote power door locks with 2 stage unlock and illuminated entry
- Manual telescopic steering wheel
- FordPass Connect 4G internet access
- Wireless phone connectivity
- Front cupholders

## Seats and Trim

- Seating capacity of 2
- 4-way driver seat adjustment
- Front bucket seats
- 4-way passenger seat adjustment

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### Selected Equip & Specs (cont'd)

- Driver armrest
- Metal-look instrument panel insert

#### Entertainment Features

- AM/FM stereo radio
- External memory control
- 4 speakers
- Fixed antenna
- Auxiliary audio input
- Steering wheel mounted radio controls
- Streaming audio

#### Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Fully automatic headlights
- \* **Rear window defroster**
- Front reading lights
- Camera(s) - rear
- Trip odometer
- Delay-off headlights
- Variable intermittent front windshield wipers
- Light tinted windows
- Tachometer
- Low tire pressure warning
- Lane departure

#### Safety and Security

- 4-wheel ABS brakes
- Electric parking brake
- Ford Co-Pilot360 w/Side Wind Stabilization Electronic stability control
- Dual front impact airbag supplemental restraint system with passenger cancel
- Safety Canopy System curtain 1st row overhead airbag supplemental restraint system
- Power remote door locks with 2 stage unlock and panic alarm
- Manually adjustable front head restraints
- Brake assist with hill hold control
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- SecuriLock immobilizer
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature

#### Dimensions

##### General Weights

Curb .....	4,985 lbs.	GVWR .....	8,670 lbs.
Payload .....	3,630 lbs.		

##### Front Weights

Front GAWR .....	4,130 lbs.
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##### Rear Weights

Rear GAWR .....	5,070 lbs.
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##### General Trailering

* <b>Towing capacity</b> .....	<b>5400 lbs.</b>	GCWR .....	10800 lbs.
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### Selected Equip & Specs (cont'd)

#### Fuel Tank type

Capacity ..... 25.1 gal. Capless fuel filler ..... Yes

#### Off Road

Load floor height ..... 29 "

#### Interior cargo

Cargo volume ..... 275.0 cu.ft. Height ..... 56.9 "  
Length ..... 126.0 " Minimum width ..... 54.8 "

### Powertrain

#### Engine Type

Block material ..... Aluminum Cylinders ..... V-6  
Head material ..... Aluminum Ignition ..... Spark  
Injection ..... Port/direct injection Liters ..... 3.5L  
Orientation ..... Longitudinal Recommended fuel ..... Regular unleaded  
Valves per cylinder ..... 4 Valvetrain ..... DOHC  
Variable valve control ..... Yes

#### Engine Spec

Bore ..... 3.64" Compression ratio ..... 11.8:1  
Displacement ..... 213 cu.in. Stroke ..... 3.41"

#### Engine Power

Output ..... 275 HP @ 6,500 RPM Torque ..... 262 ft.-lb @ 3,750 RPM

#### Alternator

Amps ..... 250

#### Battery

Amp hours ..... 70 Run down protection ..... Yes

#### Transmission

Electronic control ..... Yes Lock-up ..... Yes  
Overdrive ..... Yes Speed ..... 10  
Type ..... Automatic

#### Transmission Gear Ratios

1st ..... 4.689 2nd ..... 2.985  
3rd ..... 2.146 4th ..... 1.769  
5th ..... 1.52 6th ..... 1.275  
7th ..... 1 8th ..... 0.854  
9th ..... 0.689 10th ..... 0.636  
Reverse Gear ratios ..... 4.866

#### Transmission Extras

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### Selected Equip & Specs (cont'd)

* <b>Sequential shift control</b> .....	<b>Yes</b>	Oil cooler .....	Regular duty
<i>Drive Type</i>			
Type .....	Rear-wheel		
<i>Drive Feature</i>			
Traction control .....	ABS and driveline		
<i>Drive Axle</i>			
Ratio .....	3.73		
<i>Exhaust</i>			
Material .....	Stainless steel	System type .....	Single
<i>Emissions</i>			
CARB .....	LEV3-LEV160	EPA .....	Tier 3 Bin 160
<i>Fuel Economy</i>			
Fuel type .....	Gasoline		
<i>Fuel Economy (Alternate 1)</i>			
Fuel type .....	E85		

### Driveability

#### Brakes

ABS .....	4-wheel	ABS channels .....	4
Type .....	4-wheel disc	Vented discs .....	Front
Electric parking brake .....	Yes		

#### Brake Assistance

Brake assist .....	Yes	Hill hold control .....	Yes
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#### Suspension Control

Ride .....	Regular	Electronic stability control .....	Stability control with anti-roll
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#### Front Suspension

Independence .....	Independent	Type .....	Strut
Anti-roll bar .....	Regular		

#### Front Spring

Type .....	Coil	Grade .....	Regular
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#### Front Shocks

Type .....	Regular		
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#### Rear Suspension

Independence .....	Rigid axle	Type .....	Leaf
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### Selected Equip & Specs (cont'd)

#### Rear Spring

Type ..... Leaf      Grade ..... Regular

#### Rear Shocks

Type ..... HD

#### Steering

Activation ..... Electric power-assist      Type ..... Rack-pinion

#### Steering Specs

# of wheels ..... 2

### Exterior

#### Front Wheels

Diameter ..... 16"      Width ..... 6.50"

#### Rear Wheels

Diameter ..... 16"      Width ..... 6.50"

#### Spare Wheels

Wheel material ..... Steel

#### Front and Rear Wheels

Appearance ..... Argent      Material ..... Steel  
Covers ..... Hub

#### Front Tires

Aspect ..... 65      Diameter ..... 16"  
Sidewalls ..... BSW      Speed ..... S  
Tread ..... AS      Type ..... LT  
Width ..... 235mm      LT load rating ..... C  
RPM ..... 720

#### Rear Tires

Aspect ..... 65      Diameter ..... 16"  
Sidewalls ..... BSW      Speed ..... S  
Tread ..... AS      Type ..... LT  
Width ..... 235mm      LT load rating ..... C  
RPM ..... 720

#### Spare Tire

Mount ..... Underbody w/crankdown      Type ..... Full-size

#### Wheels

Front track ..... 68.2"      Rear track ..... 68.6"  
Turning radius ..... 21.5'      Wheelbase ..... 130.0"

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**Selected Equip & Specs (cont'd)**

*Body Features*

Front license plate bracket .....	Yes	Body material .....	Fully galvanized steel
Side impact beams .....	Yes	Rear tow hook(s) .....	1

*Body Doors*

Door count .....	3	Right rear passenger .....	Sliding
Rear cargo .....	Split swing-out		

*Exterior Dimensions*

Length .....	219.9"	Body width .....	81.3"
Body height .....	83.9"	Front bumper to Front axle .....	40.3"
Side door opening height .....	49.6"	Side door opening width .....	51.2"
Rear door opening height .....	49.5"	Rear door opening width .....	61.7"
Rear door opening degree .....	180.0		

**Safety**

*Airbags*

Driver front-impact .....	Yes	Driver side-impact .....	Seat mounted
Occupancy sensor .....	Yes	Overhead .....	Safety Canopy System curtain 1st row
Passenger front-impact .....	Cancellable	Passenger side-impact .....	Seat mounted

*Seatbelt*

Height adjustable .....	Front	Pre-tensioners .....	Front
Pre-tensioners (#) .....	2		

*Security*

Immobilizer .....	SecuriLock	Panic alarm .....	Yes
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**Seating**

*Passenger Capacity*

Capacity .....	2
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*Front Seats*

Split .....	Buckets	Type .....	Bucket
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*Driver Seat*

Fore/aft .....	Manual	Reclining .....	Manual
Way direction control .....	4		

*Passenger seat*

Fore/aft .....	Manual	Reclining .....	Manual
Way direction control .....	4		

*Front Head Restraint*

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### Selected Equip & Specs (cont'd)

Control .....	Manual	Type .....	Adjustable
<i>Front Armrest</i>			
Driver .....	Yes		
<i>Front Seat Trim</i>			
Material .....	Vinyl	Back material .....	Vinyl

### Convenience

#### AC And Heat Type

Air conditioning ..... Manual

#### Audio System

Auxiliary audio input .....	Yes	Radio .....	AM/FM stereo
Radio grade .....	Regular	Seek-scan .....	Yes
External memory control .....	External memory control		

#### Audio Speakers

Speaker type ..... Regular      Speakers ..... 4

#### Audio Controls

Steering wheel controls ..... Yes      Streaming audio ..... Bluetooth yes

#### Audio Antenna

Type ..... Fixed

#### LCD Monitors

1st row ..... 1      Primary monitor size (inches) ..... 4

#### Convenience Features

Driver foot rest .....	Yes	12V DC power outlet .....	2
Emergency SOS .....	Integrated	Wireless phone connectivity .....	Bluetooth

#### Door Lock Activation

Type .....	Power with 2 stage unlock	Remote .....	Keyfob (all doors)
Integrated key/remote .....	Yes	Auto locking .....	Yes

#### Door Lock Type

Tailgate/rear door lock Included with power door locks

#### Instrumentation Type

Display ..... Analog

#### Instrumentation Gauges

Tachometer ..... Yes      Engine temperature ..... Yes

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### Selected Equip & Specs (cont'd)

#### Instrumentation Warnings

Oil pressure .....	Yes	Engine temperature .....	Yes
Battery .....	Yes	Lights on .....	Yes
Key .....	Yes	Low fuel .....	Yes
Door ajar .....	Yes	Rear cargo ajar .....	Yes
Service interval .....	Yes	Brake fluid .....	Yes
Low tire pressure .....	Yes		

#### Instrumentation Displays

Clock .....	In-radio display	Camera(s) - rear .....	Yes
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#### Instrumentation Feature

Trip odometer .....	Yes	Lane departure .....	Warning
Forward collision .....	Mitigation		

#### Steering Wheel Type

Material .....	Urethane	Tilting .....	Manual
Telescoping .....	Manual		

#### Front Side Windows

Window 1st row activation .....	Power
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#### Windows Rear Side

* 2nd row activation .....	Fixed
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#### Window Features

1-touch down .....	Driver	Tinted .....	Light
Laminated glass .....	Yes		

#### Front Windshield

Wiper .....	Variable intermittent
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#### Rear Windshield

* Defroster .....	Yes	* Window .....	Fixed
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### Interior

#### Rear View Mirror

* Day-night .....	Yes
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#### Headliner

Coverage .....	Front	Material .....	Cloth
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#### Floor Trim

Coverage .....	Front	Covering .....	Vinyl/rubber
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#### Trim Feature

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### Selected Equip & Specs (cont'd)

Instrument panel insert .....	Metal-look	Gear shifter material .....	Urethane
<i>Lighting</i>			
Dome light type .....	Fade	Front reading .....	Yes
Illuminated entry .....	Yes	Variable IP lighting .....	Yes
<i>Floor Console Storage</i>			
Storage .....	Yes	Type .....	Partial
<i>Storage</i>			
Driver door bin .....	Yes	Front Beverage holder(s) .....	Yes
Glove box .....	Locking	Passenger door bin .....	Yes
Instrument panel .....	Bin		
<i>Cargo Space Feature</i>			
Light .....	Yes		
<i>Legroom</i>			
Front .....	41.3"		
<i>Headroom</i>			
Front .....	40.8"		
<i>Hip Room</i>			
Front .....	60.7"		
<i>Shoulder Room</i>			
Front .....	67.9"		

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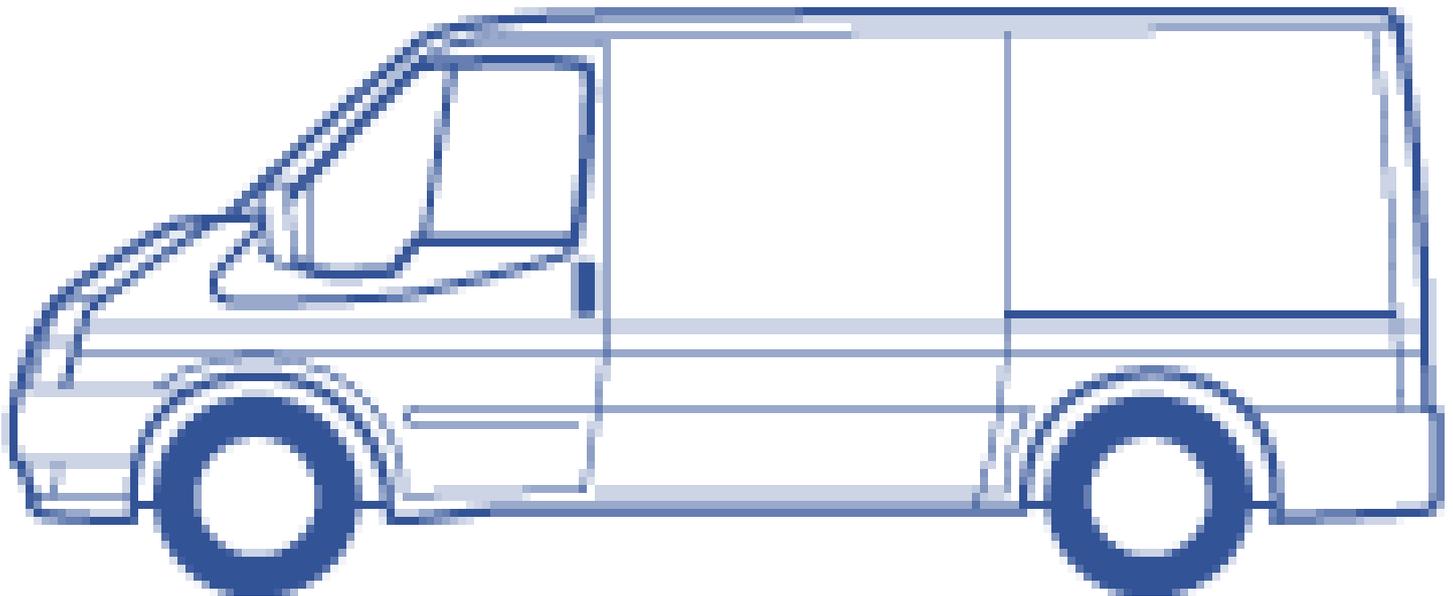
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### Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



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## Vehicle Dimension and Performance Summary (cont'd)

### Light Duty

GVW	Totals
1 Payload - (Payload) .....	0 lbs
Occupants Weight .....	300 lbs
Curb Weight (as configured) .....	4,985 lbs
<b>TOTAL</b> .....	<b>5,285 lbs</b>
<b>GVWR</b> .....	<b>8,670 lbs</b>

GCW	Totals
Adjusted Truck GVW .....	5,285 lbs
Weight of trailer .....	0 lbs
Weight of trailer cargo .....	0 lbs
Total Weight of trailer .....	0 lbs
<b>TOTAL</b> .....	<b>5,285 lbs</b>
<b>GCWR</b> .....	<b>10,800 lbs</b>

Highway use only. Ford Motor Company recommends that a separate, functional brake system be used on any towed vehicle or trailer.



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### Pricing Summary - Single Vehicle

	<b>MSRP</b>
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$35,020.00
Options	\$425.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Destination Charge	\$1,695.00
<b>Total</b>	<b>\$37,140.00</b>

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Customer Signature

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Acceptance Date