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2021 Transit-150 Passenger RWD Low Roof Van 130" WB XL (K1Y)

Price Level: 115

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**Client Proposal**

Prepared by:  
SHANNON STANSBURY  
Office: 405-616-3673  
Quote ID: Statebid2  
Date: 02/16/2021





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02/16/2021

Bob Moore Ford | 8948 South I-35 Service Rd. Oklahoma City Oklahoma | 73149

## 2021 Transit-150 Passenger RWD Low Roof Van 130" WB XL (K1Y)

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### Selected Equip & Specs

#### Dimensions

- Exterior length: 219.9"
- Exterior height: 82.2"
- Front track: 68.2"
- Turning radius: 21.5'
- Rear legroom: 33.7"
- Front headroom: 40.8"
- 3rd row headroom: 40.6"
- Rear hiproom: 69.6"
- Front shoulder room: 67.9"
- 3rd row shoulder room: 67.0"
- Maximum cargo volume: 224.5cu.ft.
- Exterior width: 81.3"
- Wheelbase: 130.0"
- Rear track: 68.6"
- Front legroom: 41.3"
- 3rd row legroom: 35.6"
- Rear headroom: 41.1"
- Front hiproom: 60.7"
- 3rd row hiproom: 67.3"
- Rear shoulder room: 71.4"
- Cargo volume: 94.2cu.ft.

#### Powertrain

- 275hp 3.5L DOHC 24 valve V-6 engine with variable valve control, port/direct injection
- ULEV II
- Rear-wheel drive
- Fuel Economy Highway: 19 mpg
- Recommended fuel : regular unleaded
- 10 speed automatic transmission with overdrive
- Fuel Economy City: 15 mpg
- Capless fuel filler

#### Suspension/Handling

- Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- Electric power-assist rack-pinion Steering
- LT235/65SR16 CBSW AS front and rear tires
- Rear rigid axle leaf spring suspension with gas-pressurized shocks
- Front and rear 16 x 6.5 argent steel wheels

#### Body Exterior

- 3 doors
- Driver and passenger power remote, manual folding door mirrors
- Black bumpers
- Front and rear 16 x 6.5 wheels
- Sliding right rear passenger
- Black door mirrors
- Clearcoat paint
- 1 rear tow hook(s)

#### Convenience

- Manual air conditioning
- \* **Cruise control with steering wheel controls**
- Power front windows
- Remote power door locks with 2 stage unlock and illuminated entry
- Manual telescopic steering wheel
- Rear HVAC
\* **Ford Co-Pilot360 - Adaptive Cruise Control with ASLD distance pacing**

  - Driver 1-touch down
  - Manual tilt steering wheel

- Day-night rearview mirror

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### Selected Equip & Specs (cont'd)

- FordPass Connect 4G internet access
- Wireless phone connectivity
- Front and rear cupholders
- Driver and passenger door bins
- Emergency SOS
- 1 1st row LCD monitor
- Dual illuminated visor mirrors
- Rear door bins

### Seats and Trim

- \* **Seating capacity of 8**
- 4-way driver seat adjustment
- 4-way passenger seat adjustment
- Removable rear bench seat
- Metal-look instrument panel insert
- Front bucket seats
- Manual driver lumbar support
- Driver and passenger armrests
- \* **Removable 3rd row bench seat**

### Entertainment Features

- AM/FM stereo radio
- External memory control
- 8 speakers
- Fixed antenna
- Auxiliary audio input
- Steering wheel mounted radio controls
- Streaming audio

### Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Fully automatic headlights
- Rain sensing wipers
- Fixed rearmost windows
- Front reading lights
- Camera(s) - rear
- Trip odometer
- Delay-off headlights
- Variable intermittent front windshield wipers
- Rear window defroster
- Light tinted windows
- Tachometer
- Low tire pressure warning
- Lane departure

### Safety and Security

- 4-wheel ABS brakes
- Electric parking brake
- Ford Co-Pilot360 w/Side Wind Stabilization Electronic stability control
- Dual front impact airbag supplemental restraint system
- Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag supplemental restraint system
- Power remote door locks with 2 stage unlock and panic alarm
- Manually adjustable front head restraints
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature
- Brake assist with hill hold control
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- SecuriLock immobilizer
- \* **3 manually adjustable rear head restraints**

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### Selected Equip & Specs (cont'd)

#### Dimensions

##### General Weights

Curb .....	5,631 lbs.	GVWR .....	8,550 lbs.
Payload .....	2,860 lbs.		

##### Front Weights

Front GAWR .....	4,130 lbs.
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##### Rear Weights

Rear GAWR .....	5,070 lbs.
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##### General Trailering

* Towing capacity .....	<b>5400 lbs.</b>	GCWR .....	10800 lbs.
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##### Fuel Tank type

Capacity .....	25.1 gal.	Capless fuel filler .....	Yes
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##### Off Road

Load floor height .....	28 "
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##### Interior cargo

Cargo volume .....	94.2 cu.ft.	Maximum cargo volume .....	224.5 cu.ft.
Height .....	52.8 "	Length .....	124.0 "
Minimum width .....	53.7 "		

#### Powertrain

##### Engine Type

Block material .....	Aluminum	Cylinders .....	V-6
Head material .....	Aluminum	Ignition .....	Spark
Injection .....	Port/direct injection	Liters .....	3.5L
Orientation .....	Longitudinal	Recommended fuel .....	Regular unleaded
Valves per cylinder .....	4	Valvetrain .....	DOHC
Variable valve control .....	Yes		

##### Engine Spec

Bore .....	3.64"	Compression ratio .....	11.8:1
Displacement .....	213 cu.in.	Stroke .....	3.41"

##### Engine Power

Output .....	275 HP @ 6,500 RPM	Torque .....	262 ft.-lb @ 3,750 RPM
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##### Alternator

Type .....	HD	Amps .....	250
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##### Battery

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### Selected Equip & Specs (cont'd)

#### Brakes

ABS .....	4-wheel	ABS channels .....	4
Type .....	4-wheel disc	Vented discs .....	Front
Electric parking brake .....	Yes		

#### Brake Assistance

Brake assist .....	Yes	Hill hold control .....	Yes
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#### Suspension Control

Ride .....	Regular	Electronic stability control .....	Stability control with anti-roll
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#### Front Suspension

Independence .....	Independent	Type .....	Strut
Anti-roll bar .....	Regular		

#### Front Spring

Type .....	Coil	Grade .....	Regular
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#### Front Shocks

Type .....	Gas-pressurized
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#### Rear Suspension

Independence .....	Rigid axle	Type .....	Leaf
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#### Rear Spring

Type .....	Leaf	Grade .....	Regular
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#### Rear Shocks

Type .....	HD
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#### Steering

Activation .....	Electric power-assist	Type .....	Rack-pinion
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#### Steering Specs

# of wheels .....	2
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### Exterior

#### Front Wheels

Diameter .....	16"	Width .....	6.50"
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#### Rear Wheels

Diameter .....	16"	Width .....	6.50"
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#### Spare Wheels

Wheel material .....	Steel
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### Selected Equip & Specs (cont'd)

#### Front and Rear Wheels

Appearance .....	Argent	Material .....	Steel
Covers .....	Hub		

#### Front Tires

Aspect .....	65	Diameter .....	16"
Sidewalls .....	BSW	Speed .....	S
Tread .....	AS	Type .....	LT
Width .....	235mm	LT load rating .....	C
RPM .....	720		

#### Rear Tires

Aspect .....	65	Diameter .....	16"
Sidewalls .....	BSW	Speed .....	S
Tread .....	AS	Type .....	LT
Width .....	235mm	LT load rating .....	C
RPM .....	720		

#### Spare Tire

Mount .....	Underbody w/crankdown	Type .....	Full-size
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#### Wheels

Front track .....	68.2"	Rear track .....	68.6"
Turning radius .....	21.5'	Wheelbase .....	130.0"

#### Body Features

Body material .....	Fully galvanized steel	Side impact beams .....	Yes
Rear tow hook(s) .....	1		

#### Body Doors

Door count .....	3	Right rear passenger .....	Sliding
Rear cargo .....	Split swing-out		

#### Exterior Dimensions

Length .....	219.9"	Body width .....	81.3"
Body height .....	82.2"	Front bumper to Front axle .....	40.3"
Side door opening height .....	49.6"	Side door opening width .....	51.2"
Rear door opening height .....	46.9"	Rear door opening width .....	59.8"
Rear door opening degree .....	180.0		

### Safety

#### Airbags

Driver front-impact .....	Yes	Driver side-impact .....	Seat mounted
Occupancy sensor .....	Yes	Overhead .....	Safety Canopy System curtain 1st, 2nd and 3rd row

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### Selected Equip & Specs (cont'd)

Passenger front-impact ..... Yes Passenger side-impact ..... Seat mounted

#### Seatbelt

\* **Rear centre 3 point** ..... **Yes** Height adjustable ..... Front  
Pre-tensioners ..... Front Pre-tensioners (#) ..... 2

#### Security

Immobilizer ..... SecuriLock Panic alarm ..... Yes

### Seating

#### Passenger Capacity

\* **Capacity** ..... **8**

#### Front Seats

Split ..... Buckets Type ..... Bucket

#### Driver Seat

Fore/aft ..... Manual Reclining ..... Manual  
Way direction control ..... 4 Lumbar support ..... Manual

#### Passenger seat

Fore/aft ..... Manual Reclining ..... Manual  
Way direction control ..... 4

#### Front Head Restraint

Control ..... Manual Type ..... Adjustable

#### Front Armrest

Driver ..... Yes Passenger ..... Yes

#### Rear Seats

Descriptor ..... Bench Facing ..... Front  
Type ..... Removable

#### Rear Head Restraints

Control ..... Manual Type ..... Adjustable  
\* **Number** ..... **3**

#### 3rd Row Seats

Type ..... Removable \* **Descriptor** ..... **Bench**  
Facing ..... Front

#### 3rd Row Head Restraint

Type ..... Adjustable Control ..... Manual  
Number ..... 3

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### Selected Equip & Specs (cont'd)

#### Front Seat Trim

\* **Material** ..... Vinyl \* **Back material** ..... Vinyl

#### Rear Seat Trim Group

\* **Material** ..... Vinyl \* **Back material** ..... Vinyl

#### 3rd Row Seat Trim

\* **Material** ..... Vinyl \* **Back material** ..... Vinyl

### Convenience

#### AC And Heat Type

Air conditioning ..... Manual Rear HVAC ..... Yes  
Underseat ducts ..... Yes

#### Audio System

Auxiliary audio input ..... Yes Radio ..... AM/FM stereo  
Radio grade ..... Regular Seek-scan ..... Yes  
External memory control ..... External memory control

#### Audio Speakers

Speaker type ..... Regular Speakers ..... 8

#### Audio Controls

Steering wheel controls ..... Yes Streaming audio ..... Bluetooth yes

#### Audio Antenna

Type ..... Fixed

#### LCD Monitors

1st row ..... 1 Primary monitor size (inches) ..... 4

#### Cruise Control

\* **Cruise control With steering wheel controls** \* **Distance pacing Ford Co-Pilot360 - Adaptive Cruise Control with ASLD**

#### Convenience Features

Driver foot rest ..... Yes 12V DC power outlet ..... 2  
Emergency SOS ..... Integrated Wireless phone connectivity ..... Bluetooth

#### Door Lock Activation

Type ..... Power with 2 stage unlock Remote ..... Keyfob (all doors)  
Integrated key/remote ..... Yes Auto locking ..... Yes

#### Door Lock Type

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### Selected Equip & Specs (cont'd)

Tailgate/rear door lock Included with power door locks

#### Instrumentation Type

Display ..... Analog

#### Instrumentation Gauges

Tachometer ..... Yes Engine temperature ..... Yes

#### Instrumentation Warnings

Oil pressure	Yes	Engine temperature	Yes
Battery	Yes	Lights on	Yes
Key	Yes	Low fuel	Yes
Low washer fluid	Yes	Door ajar	Yes
Rear cargo ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Yes

#### Instrumentation Displays

Clock ..... In-radio display Camera(s) - rear ..... Yes

#### Instrumentation Feature

Trip odometer ..... Yes Lane departure ..... Warning  
Forward collision ..... Mitigation

#### Steering Wheel Type

Material ..... Urethane Tilting ..... Manual  
Telescoping ..... Manual

#### Front Side Windows

Window 1st row activation ..... Power

#### Windows Rear Side

2nd row activation ..... Fixed 3rd row activation ..... Fixed

#### Window Features

1-touch down ..... Driver Tinted ..... Light

#### Front Windshield

Wiper ..... Variable intermittent Rain detecting wipers ..... Yes

#### Rear Windshield

Defroster ..... Yes Window ..... Fixed

### Interior

#### Driver Visor

Illuminated ..... Yes Mirror ..... Yes

#### Passenger Visor

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### Selected Equip & Specs (cont'd)

Illuminated .....	Yes	Mirror .....	Yes
<i>Rear View Mirror</i>			
Day-night .....	Yes		
<i>Headliner</i>			
Coverage .....	Full	Material .....	Cloth
<i>Floor Trim</i>			
Coverage .....	Full	Covering .....	Vinyl/rubber
<i>Trim Feature</i>			
Instrument panel insert .....	Metal-look	Gear shifter material .....	Urethane
<i>Lighting</i>			
Dome light type .....	Fade	Front reading .....	Yes
Illuminated entry .....	Yes	Variable IP lighting .....	Yes
<i>Floor Console Storage</i>			
Storage .....	Yes	Type .....	Partial
<i>Storage</i>			
Driver door bin .....	Yes	Front Beverage holder(s) .....	Yes
Glove box .....	Locking	Passenger door bin .....	Yes
Rear yes .....	Yes	Instrument panel .....	Bin
Rear door bins .....	Yes		
<i>Cargo Space Trim</i>			
Floor .....	Vinyl/rubber	Trunk lid/rear cargo door .....	Plastic
<i>Cargo Space Feature</i>			
Tie downs .....	Yes	Light .....	Yes
<i>Legroom</i>			
Front .....	41.3"	Rear .....	33.7"
Third .....	35.6"		
<i>Headroom</i>			
Front .....	40.8"	Rear .....	41.1"
Third .....	40.6"		
<i>Hip Room</i>			
Front .....	60.7"	Rear .....	69.6"
Third .....	67.3"		
<i>Shoulder Room</i>			
Front .....	67.9"	Rear .....	71.4"
Third .....	67.0"		

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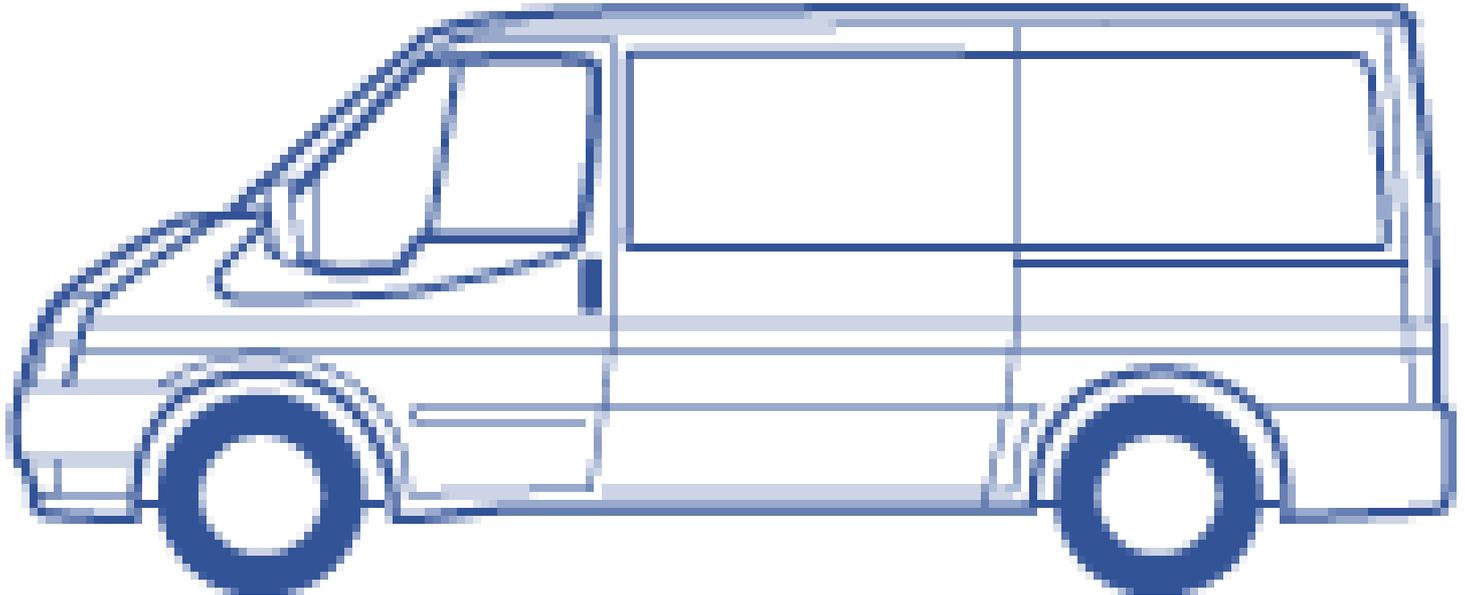
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### Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



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## Vehicle Dimension and Performance Summary (cont'd)

### Light Duty

GVW	Totals
1 Payload - (Payload) .....	0 lbs
Occupants Weight .....	1,500 lbs
Curb Weight (as configured) .....	5,631 lbs
<b>TOTAL</b> .....	<b>7,131 lbs</b>
<b>GVWR</b> .....	<b>8,550 lbs</b>

GCW	Totals
Adjusted Truck GVW .....	7,131 lbs
Weight of trailer .....	0 lbs
Weight of trailer cargo .....	0 lbs
Total Weight of trailer .....	0 lbs
<b>TOTAL</b> .....	<b>7,131 lbs</b>
<b>GCWR</b> .....	<b>10,800 lbs</b>

Highway use only. Ford Motor Company recommends that a separate, functional brake system be used on any towed vehicle or trailer.



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### Pricing Summary - Single Vehicle

	<b>MSRP</b>
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$41,695.00
Options	\$155.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Destination Charge	\$1,695.00
<b>Total</b>	<b>\$43,545.00</b>

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Customer Signature

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Acceptance Date