



Prepared by: Scott Womack

11/17/2020

Reynolds Ford, Inc. | 825 N Interstate Drive Norman Oklahoma | 730696350

2021 Explorer 4dr 4x2 Base (K7B)

Price Level: 120

Selected Equip & Specs

Dimensions

• Exterior length: 198.8" • Exterior width: 78.9" • Exterior height: 70.2" • Wheelbase: 119.1" • Front track: 66.9" • Rear track: 66.9" • Min ground clearance: 8.2" • Front legroom: 43.0" • Rear legroom: 39.0" • 3rd row legroom: 32.2" • Front headroom: 40.7" • Rear headroom: 40.5" • 3rd row headroom: 38.9" • Front hiproom: 59.2" • Rear hiproom: 59.1" • 3rd row hiproom: 40.9" • Front shoulder room: 61.8" • Rear shoulder room: 61.9" • 3rd row shoulder room: 54.6" • Passenger volume: 152.7cu.ft. • Approach angle: 20.1 deg • Departure angle: 22 deg • Cargo volume: 18.2cu.ft. • Cargo volume seats folded: 47.9cu.ft. • Maximum cargo volume: 87.8cu.ft.

Powertrain

• EcoBoost 300hp 2.3L DOHC 16 valve intercooled turbo I-4 engine with variable valve control, gasoline direct injection • Auto stop-start feature • Driver selectable mode • Recommended fuel : premium unleaded • LEV3-ULEV70 • 10 speed automatic transmission with overdrive • Rear-wheel drive • Fuel Economy City: 21 mpg • Fuel Economy Highway: 28 mpg • Capless fuel filler

Suspension/Handling

• Front independent strut suspension with anti-roll bar, gas-pressurized shocks • Rear independent multi-link suspension with anti-roll bar, gas-pressurized shocks • Speed-sensing electric power-assist rack-pinion Steering • Front and rear 18 x 7.5 silver aluminum wheels • P255/65HR18 BSW AS front and rear tires

Body Exterior

• 4 doors • Driver and passenger power remote, manual folding door mirrors • Black door mirrors • Lip rear spoiler • Body-coloured bumpers • Clearcoat paint • Front and rear 18 x 7.5 wheels

Convenience

• Dual zone front automatic air conditioning with air filter • Rear HVAC with separate controls • Cruise control with steering wheel controls • Power windows • Driver and passenger 1-touch up • Driver and passenger 1-touch down • Remote power door locks with 2 stage unlock and illuminated entry • Extra FOB controls cargo access • Trunk/hatch auto-latch • Manual tilt steering wheel • Manual telescopic steering wheel • Day-night rearview mirror • FordPass Connect 4G internet access • SYNC 3 911 Assist emergency SOS • Wireless phone connectivity • 2 1st row LCD monitors • Front and rear cupholders • Dual expandable coverage illuminated visor mirrors • Full floor console • Driver and passenger door bins • Rear door bins

Seats and Trim

• Seating capacity of 7 • Front bucket seats • 8-way power driver seat adjustment • Power height adjustable driver seat • 4-way passenger seat adjustment • Centre front armrest • 35-30-35 folding rear bench seat • 50-50 3rd row bench seat • Cloth seat upholstery • Metal-look/piano black instrument panel insert • Piano black console insert

Entertainment Features

• SiriusXM AM/FM/Satellite radio • SYNC 3 external memory control • Steering wheel mounted radio controls • 6 speakers • Streaming audio • Integrated roof antenna

Lighting, Visibility and Instrumentation

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Selected Equip & Specs (cont'd)

• LED low/high beam aero-composite headlights • Delay-off headlights • Fully automatic headlights • LED brakelights • Variable intermittent front windshield wipers • Speed sensitive wipers • Fixed interval rear windshield wiper • Rear window defroster • Fixed rearmost windows • Deep tinted windows • Front and rear reading lights • Tachometer • Compass • Outside temperature display • Camera(s) - rear with washer • Low tire pressure warning • Trip computer • Reverse Sensing System parking sensors • Trip odometer • Lane departure • Ford Co-Pilot360 - BLIS (Blind Spot Information System) blind spot

Safety and Security

• 4-wheel ABS brakes • Brake assist with hill hold control • Electric parking brake • 4-wheel disc brakes • AdvanceTrac w/Roll Stability Control Electronic stability control • ABS and driveline traction control • Dual front impact airbag supplemental restraint system • Dual seat mounted side impact airbag supplemental restraint system • Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag supplemental restraint system • Knee airbag supplemental restraint system • Airbag supplemental restraint system occupancy sensor • Power remote door locks with 2 stage unlock and panic alarm • SecuriLock immobilizer • MyKey restricted driving mode • Manually adjustable front head restraints • 3 manually adjustable rear head restraints • Ford Co-Pilot360 - BLIS (Blind Spot Information System) blind spot • Ford Co-Pilot360 - Pre-Collision Assist with Pedestrian Detection Feature

Dimensions

General Weights

Curb 4,345 lbs.

Trailer Type

Trailer sway control Yes

General Trailering

Towing capacity 5300 lbs.

Fuel Tank type

Capacity 18.6 gal.

Capless fuel filler Yes

Off Road

Approach angle 20 deg

Departure angle 22 deg

Ramp breakover angle 17 deg

Min ground clearance 8 "

Load floor height 33 "

Interior cargo

Cargo volume 18.2 cu.ft.

Cargo volume seats folded 47.9 cu.ft.

Maximum cargo volume 87.8 cu.ft.

Height 32.8 "

Length 83.9 "

Length to rear seat 49.8 "

Length to 3rd row seat 20.8 "

Minimum width 48.1 "

Maximum width 59.0 "

Powertrain

Engine Type

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Selected Equip & Specs (cont'd)

| | | | |
|------------------------|-------------------|------------------------------|---------------------------|
| Brand | EcoBoost | Block material | Aluminum |
| Cylinders | I-4 | Head material | Aluminum |
| Ignition | Spark | Injection | Gasoline direct injection |
| Liters | 2.3L | Orientation | Longitudinal |
| Recommended fuel | Premium unleaded | Valves per cylinder | 4 |
| Valvetrain | DOHC | Variable valve control | Yes |
| Forced induction | Intercooled turbo | | |

Engine Spec

| | | | |
|--------------------|------------|-------------------------|--------|
| Bore | 3.44" | Compression ratio | 10.0:1 |
| Displacement | 140 cu.in. | Stroke | 3.70" |

Engine Power

| | | | |
|----------------------------------|------------------------|--------------|--------------------|
| SAEJ1349 AUG2004 compliant | Yes | Output | 300 HP @ 5,500 RPM |
| Torque | 310 ft.-lb @ 3,500 RPM | | |

Alternator

| | | | |
|------------|--------------|------------|---|
| Type | Regenerative | Amps | 0 |
|------------|--------------|------------|---|

Battery

| | |
|---------------------------|-----|
| Run down protection | Yes |
|---------------------------|-----|

Engine Extras

| | | | |
|------------------------------|-----|-------------------------------|-----|
| Oil cooler | Yes | Auto stop-start feature | Yes |
| Driver selectable mode | Yes | | |

Transmission

| | | | |
|--------------------------|-----------|---------------|-----|
| Electronic control | Yes | Lock-up | Yes |
| Overdrive | Yes | Speed | 10 |
| Type | Automatic | | |

Transmission Gear Ratios

| | | | |
|---------------------------|-------|------------|-------|
| 1st | 4.714 | 2nd | 2.997 |
| 3rd | 2.149 | 4th | 1.769 |
| 5th | 1.521 | 6th | 1.275 |
| 7th | 1 | 8th | 0.853 |
| 9th | 0.689 | 10th | 0.636 |
| Reverse Gear ratios | 4.885 | | |

Transmission Extras

| | |
|------------------------------|-----|
| Driver selectable mode | Yes |
|------------------------------|-----|

Drive Type

| | |
|------------|------------|
| Type | Rear-wheel |
|------------|------------|

Drive Feature

| | |
|------------------------|-------------------|
| Traction control | ABS and driveline |
|------------------------|-------------------|

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Drive Axle

Ratio 3.58

Exhaust

Material Stainless steel System type Quasi-dual

Emissions

CARB LEV3-ULEV70 EPA Tier 3 Bin 70

Fuel Economy

City 21 mpg Highway 28 mpg
Fuel type Gasoline Combined 24 mpg

Green Values

Energy Impact Score (Barrels per year) 13.7 Carbon FP / Tailpipe and upstream total GHG (CO₂, tons per year) 7.5

Driveability

Brakes

ABS 4-wheel ABS channels 4
Type 4-wheel disc Vented discs Front
Electric parking brake Yes

Brake Assistance

Brake assist Yes Hill hold control Yes

Suspension Control

Ride Regular Electronic stability control Stability control with anti-roll

Front Suspension

Independence Independent Type Strut
Anti-roll bar Regular

Front Spring

Type Coil Grade Regular

Front Shocks

Type Gas-pressurized

Rear Suspension

Independence Independent Type Multi-link
Anti-roll bar Regular

Rear Spring

Type Coil Grade Regular

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Selected Equip & Specs (cont'd)

Rear Shocks

Type Gas-pressurized

Steering

Speed-sensing Yes

Type Rack-pinion

Activation Electric power-assist

Steering Specs

of wheels 2

Exterior

Front Wheels

Diameter 18"

Width 7.50"

Rear Wheels

Diameter 18"

Width 7.50"

Spare Wheels

Wheel material Steel

Front and Rear Wheels

Appearance Silver

Material Aluminum

Front Tires

Aspect 65

Diameter 18"

Sidewalls BSW

Speed H

Tread AS

Type P

Width 255mm

Rear Tires

Aspect 65

Diameter 18"

Sidewalls BSW

Speed H

Tread AS

Type P

Width 255mm

Spare Tire

Mount Inside under cargo

Type Compact

Wheels

Front track 66.9"

Rear track 66.9"

Turning radius (to curb) 19'

Wheelbase 119.1"

Body Features

Rear spoiler Lip

Body material Galvanized steel/aluminum

Side impact beams Yes

Active grille shutters Yes

Body Doors

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Selected Equip & Specs (cont'd)

Door count 4
Right rear passenger Conventional

Left rear passenger Conventional
Rear cargo Power liftgate

Exterior Dimensions

Length 198.8"
Body height 70.2"

Body width 78.9"

Safety

Airbags

Driver front-impact Yes
Occupancy sensor Yes

Driver side-impact Seat mounted
Overhead Safety Canopy System curtain 1st,
2nd and 3rd row

Passenger front-impact Yes
Knee Driver and passenger

Passenger side-impact Seat mounted

Seatbelt

Rear centre 3 point Yes
Pre-tensioners Front

Height adjustable Front
Pre-tensioners (#) 2

Security

Immobilizer SecuriLock
Restricted driving mode MyKey

Panic alarm Yes

Seating

Passenger Capacity

Capacity 7

Front Seats

Split Buckets

Type Bucket

Driver Seat

Fore/aft Power
Reclining Power
Cushion tilt Power

Height adjustable Power
Way direction control 8

Passenger seat

Fore/aft Manual
Way direction control 4

Reclining Manual

Front Head Restraint

Control Manual

Type Adjustable

Front Armrest

Centre Yes

Rear Seats

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Selected Equip & Specs (cont'd)

| | | | |
|------------------|----------|------------------------|-----------------------|
| Descriptor | Bench | Facing | Front |
| Folding | 35-30-35 | Folding position | Fold forward seatback |
| Type | Fixed | Reclining | Manual |
| Fore/aft | Manual | | |

Rear Head Restraints

| | | | |
|---------------|--------|------------|------------|
| Control | Manual | Type | Adjustable |
| Number | 3 | | |

3rd Row Seats

| | | | |
|-----------------------|--------|---------------|-------|
| Type | Fixed | Folding | 50-50 |
| Descriptor | Bench | Facing | Front |
| Fold into floor | Manual | | |

3rd Row Head Restraint

| | | | |
|--------------|------------|---------------|--------|
| Type | Adjustable | Control | Manual |
| Number | 2 | | |

Front Seat Trim

| | | | |
|----------------|-------|---------------------|-------|
| Material | Cloth | Back material | Cloth |
|----------------|-------|---------------------|-------|

Rear Seat Trim Group

| | | | |
|----------------|-------|---------------------|--------|
| Material | Cloth | Back material | Carpet |
|----------------|-------|---------------------|--------|

3rd Row Seat Trim

| | | | |
|----------------|-------|---------------------|--------|
| Material | Cloth | Back material | Carpet |
|----------------|-------|---------------------|--------|

Convenience

AC And Heat Type

| | | | |
|------------------------------|------------------------|------------------------|-----|
| Air conditioning | Automatic | Dual zone front | Yes |
| Rear HVAC | With separate controls | Air filter | Yes |
| Underseat ducts | Yes | Voice activation | Yes |
| Headliner/pillar ducts | Yes | | |

Audio System

| | | | |
|-----------------------|--------------------------|-------------------------------|---------|
| Radio | SiriusXM AM/FM/Satellite | Radio grade | Regular |
| Seek-scan | Yes | External memory control | SYNC 3 |
| Internal memory | Yes | Internet radio | Yes |

Audio Speakers

| | | | |
|--------------------|---------|----------------|---|
| Speaker type | Regular | Speakers | 6 |
|--------------------|---------|----------------|---|

Audio Controls

| | | | |
|------------------------------|-----|-------------------------------|---------------|
| Speed sensitive volume | Yes | Steering wheel controls | Yes |
| Voice activation | Yes | Streaming audio | Bluetooth yes |

Audio Antenna

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Selected Equip & Specs (cont'd)

| | | | |
|--------------------------------------|------------------------------|-------------------------------|--------------------------------|
| Type | Integrated roof | | |
| <i>LCD Monitors</i> | | | |
| 1st row | 2 | Primary monitor size (inches) | 8 |
| <i>Cruise Control</i> | | | |
| Cruise control | With steering wheel controls | | |
| <i>Remote Releases</i> | | | |
| Cargo access | Power | | |
| <i>Convenience Features</i> | | | |
| Trunk/hatch auto-latch | Yes | Driver foot rest | Yes |
| Retained accessory power | Yes | 12V DC power outlet | 5 |
| Emergency SOS | SYNC 3 911 Assist | Wireless phone connectivity | Bluetooth |
| Smart device integration | Mirroring | | |
| <i>Door Lock Activation</i> | | | |
| Type | Power with 2 stage unlock | Remote | Keyfob (all doors) |
| Integrated key/remote | Yes | Auto locking | Yes |
| <i>Door Lock Type</i> | | | |
| Rear child safety | Manual | Tailgate/rear door lock | Included with power door locks |
| <i>Door Locks Extra FOB Controls</i> | | | |
| Cargo access | Yes | Remote engine start | Smart device only |
| <i>Instrumentation Type</i> | | | |
| Display | Analog | | |
| <i>Instrumentation Gauges</i> | | | |
| Tachometer | Yes | Engine temperature | Yes |
| Oil level | Yes | | |
| <i>Instrumentation Warnings</i> | | | |
| Oil pressure | Yes | Engine temperature | Yes |
| Battery | Yes | Lights on | Yes |
| Key | Yes | Low fuel | Yes |
| Low washer fluid | Yes | Lighting malfunction | Yes |
| Door ajar | Yes | Rear cargo ajar | Yes |
| Service interval | Yes | Brake fluid | Yes |
| Low tire pressure | Tire specific | Transmission fluid temp | Yes |
| <i>Instrumentation Displays</i> | | | |
| Clock | In-dash | Compass | Yes |
| Exterior temp | Yes | Systems monitor | Yes |
| Redundant digital speedometer | Yes | Camera(s) - rear | With washer |

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Selected Equip & Specs (cont'd)

Instrumentation Feature

| | | | |
|-----------------------|---------|----------------------------|------------|
| Trip computer | Yes | Trip odometer | Yes |
| Parking sensors | Rear | Lane departure | Active |
| Blind spot | Warning | Forward collision | Mitigation |
| Rear collision | Warning | Pedestrian detection | Prevention |

Steering Wheel Type

| | | | |
|-------------------|----------|---------------|--------|
| Material | Urethane | Tilting | Manual |
| Telescoping | Manual | | |

Front Side Windows

| | |
|---------------------------------|-------|
| Window 1st row activation | Power |
|---------------------------------|-------|

Windows Rear Side

| | | | |
|--------------------------|-------|--------------------------|-------|
| 2nd row activation | Power | 3rd row activation | Fixed |
|--------------------------|-------|--------------------------|-------|

Window Features

| | | | |
|--------------------|----------------------|------------------|----------------------|
| 1-touch down | Driver and passenger | 1-touch up | Driver and passenger |
| Tinted | Deep | | |

Front Windshield

| | | | |
|-------------|-----------------------|------------------------------|-----|
| Wiper | Variable intermittent | Speed sensitive wipers | Yes |
|-------------|-----------------------|------------------------------|-----|

Rear Windshield

| | | | |
|-----------------|----------------|---------------|------------|
| Wiper | Fixed interval | Heating | Wiper park |
| Defroster | Yes | Window | Fixed |

Interior

Driver Visor

| | | | |
|-------------------|-----|---------------------------|-----|
| Illuminated | Yes | Expandable coverage | Yes |
| Mirror | Yes | | |

Passenger Visor

| | | | |
|-------------------|-----|---------------------------|-----|
| Illuminated | Yes | Expandable coverage | Yes |
| Mirror | Yes | | |

Rear View Mirror

| | |
|-----------------|-----|
| Day-night | Yes |
|-----------------|-----|

Trim Door

| | |
|-------------------|-------|
| Trim insert | Cloth |
|-------------------|-------|

Headliner

| | | | |
|----------------|------|----------------|-------|
| Coverage | Full | Material | Cloth |
|----------------|------|----------------|-------|

Floor Trim

| | | | |
|----------------|------|----------------|--------|
| Coverage | Full | Covering | Carpet |
|----------------|------|----------------|--------|

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Selected Equip & Specs (cont'd)

Mats Carpet front and rear

Trim Feature

Instrument panel insert Metal-look/piano black

Console insert Piano black

Door panel insert Metal-look/piano black

Interior accents Chrome/metal-look

Lighting

Dome light type Fade

Illuminated entry Yes

Ignition switch Yes

Front reading Yes

Rear reading Yes

Variable IP lighting Yes

Floor Console Storage

Storage Covered

Type Full

Overhead Console Storage

Storage Yes

Type Mini

Storage

Driver door bin Yes

Glove box Locking

Seatback storage pockets 2

Rear door bins Yes

Front Beverage holder(s) Yes

Passenger door bin Yes

Rear yes Yes

Cargo Space Trim

Floor Carpet

Trunk lid/rear cargo door Plastic

Cargo Space Feature

Tie downs Yes

Concealed storage Yes

Light Yes

Legroom

Front 43.0"

Third 32.2"

Rear 39.0"

Headroom

Front 40.7"

Third 38.9"

Rear 40.5"

Hip Room

Front 59.2"

Third 40.9"

Rear 59.1"

Shoulder Room

Front 61.8"

Third 54.6"

Rear 61.9"

Interior Volume

Passenger volume 152.7 cu.ft.

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Warranty

Standard Warranty

Basic

| | | | |
|----------------|--------------|--------------|-----------|
| Distance | 36,000 miles | Months | 36 months |
|----------------|--------------|--------------|-----------|

Powertrain

| | | | |
|----------------|--------------|--------------|-----------|
| Distance | 60,000 miles | Months | 60 months |
|----------------|--------------|--------------|-----------|

Corrosion Perforation

| | | | |
|----------------|-----------------|--------------|-----------|
| Distance | Unlimited miles | Months | 60 months |
|----------------|-----------------|--------------|-----------|

Roadside Assistance

| | | | |
|----------------|--------------|--------------|-----------|
| Distance | 60,000 miles | Months | 60 months |
|----------------|--------------|--------------|-----------|

Accessories

| | | | |
|----------------|--------------|--------------|-----------|
| Distance | 36,000 miles | Months | 36 months |
|----------------|--------------|--------------|-----------|



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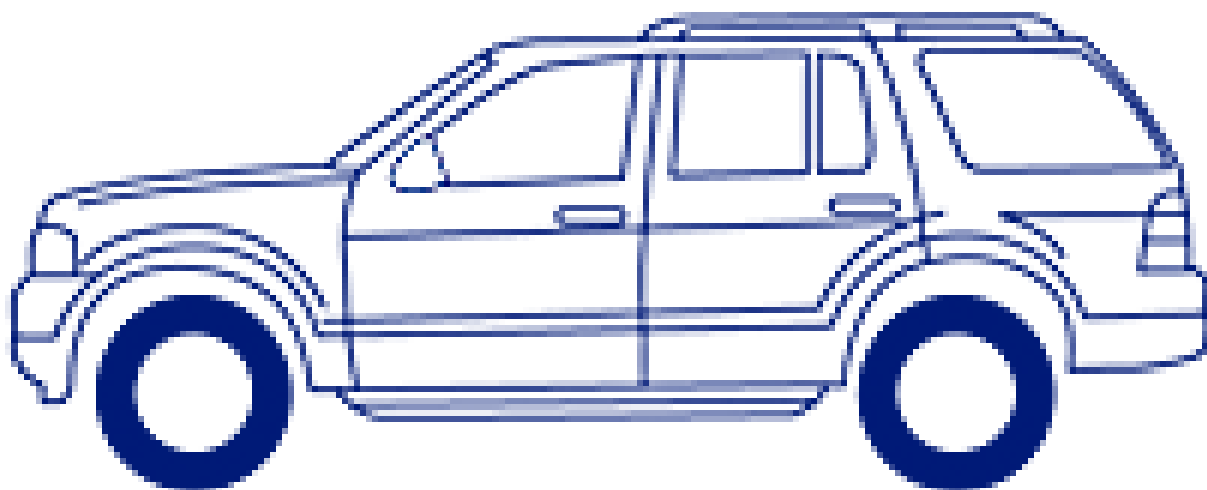
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Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



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Vehicle Dimension and Performance Summary (cont'd)

Light Duty

| GVW | Totals |
|-----------------------------------|------------------|
| 1 Payload - (Payload) | 0 lbs |
| Occupants Weight | 1,050 lbs |
| Curb Weight (as configured) | 4,345 lbs |
| TOTAL | 5,395 lbs |
| GVWR | N/A lbs |

| GCW | Totals |
|-------------------------------|------------------|
| Adjusted Truck GVW | 5,395 lbs |
| Weight of trailer | 0 lbs |
| Weight of trailer cargo | 0 lbs |
| Total Weight of trailer | 0 lbs |
| TOTAL | 5,395 lbs |
| GCWR | N/A lbs |

Highway use only. Ford Motor Company recommends that a separate, functional brake system be used on any towed vehicle or trailer.



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As Configured Vehicle

| Code | Description | MSRP |
|---------------------------|--|-------------|
| Base Vehicle | | |
| K7B | Base Vehicle Price (K7B) | \$32,225.00 |
| Packages | | |
| 100A | Equipment Group 100A <i>Includes:</i> - Engine: 2.3L EcoBoost I-4 <i>Includes auto start-stop technology.</i> - Transmission: 10-Speed Automatic - 3.58 Non-Limited-Slip Rear Axle Ratio - GVWR: TBD - Tires: P255/65R18 AS BSW <i>Includes mini spare.</i> - Wheels: 18" Painted Aluminum - Cloth Captain's Chairs <i>Includes 8-way power driver's seat with power function for tilt and recline, 4-way manual front passenger seat with fore/aft and recline and 2-way manually adjustable driver and front passenger head restraints.</i> - Radio: AM/FM Stereo <i>Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM radio with a 3 month prepaid subscription. Service is not available in Alaska and Hawaii.</i> - FordPass Connect <i>Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to www.att.com/ford, remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.). Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-Ford. (833-327-3673).</i> - SYNC 3 Communications & Entertainment System <i>Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 smart-charging multimedia USB port in the media hub.</i> | N/C |
| Powertrain | | |
| 99H | Engine: 2.3L EcoBoost I-4 <i>Includes auto start-stop technology.</i> | Included |
| 44T | Transmission: 10-Speed Automatic | Included |
| STDAX | 3.58 Non-Limited-Slip Rear Axle Ratio | Included |
| STDGV | GVWR: TBD | Included |
| Wheels & Tires | | |
| STDTR | Tires: P255/65R18 AS BSW | Included |

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Prepared by: Scott Womack

11/17/2020

Reynolds Ford, Inc. | 825 N Interstate Drive Norman Oklahoma | 730696350

2021 Explorer 4dr 4x2 Base (K7B)

Price Level: 120

As Configured Vehicle (cont'd)

| Code | Description | MSRP |
|-------|------------------------------|----------|
| | <i>Includes mini spare.</i> | |
| STDWL | Wheels: 18" Painted Aluminum | Included |

Seats & Seat Trim

| | | |
|---|---|----------|
| 7 | Cloth Captain's Chairs | Included |
| | <i>Includes 8-way power driver's seat with power function for tilt and recline, 4-way manual front passenger seat with fore/aft and recline and 2-way manually adjustable driver and front passenger head restraints.</i> | |

Other Options

| | | |
|-------|----------------------------|----------|
| PAINT | Monotone Paint Application | STD |
| 119WB | 119.1" Wheelbase | STD |
| STDRD | Radio: AM/FM Stereo | Included |

SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM radio inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming.

Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM radio with a 3 month prepaid subscription. Service is not available in Alaska and Hawaii.

Includes:

- FordPass Connect

Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to www.att.com/ford, remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.). Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-Ford. (833-327-3673).

- SYNC 3 Communications & Entertainment System

Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 smart-charging multimedia USB port in the media hub.

Emissions

| | | |
|-----|---|-----|
| 425 | 50 State Emissions System | STD |
| | Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.3L Ti-VCT V6 FFV engine. | |

Interior Colors

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11/17/2020

Reynolds Ford, Inc. | 825 N Interstate Drive Norman Oklahoma | 730696350

2021 Explorer 4dr 4x2 Base (K7B)

Price Level: 120

As Configured Vehicle (cont'd)

| Code | Description | MSRP |
|-----------------------|--------------|-------------|
| 7N_01 | Sandstone | N/C |
| Primary Colors | | |
| YZ_01 | Oxford White | N/C |
| SUBTOTAL | | \$32,225.00 |
| Destination Charge | | \$1,245.00 |
| TOTAL | | \$33,470.00 |

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