

Pricing/Cost



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Office of Management & Enterprise Services (OMES)

Learning Management Systems & Student Information Systems

Solicitation #: 0900000370

Due: May 2, 2019 at 3:00 PM CST/CDT

Infinite Campus Pricing/Cost

PROPOSED BY

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The Most Trusted Name In Student Information

H. PRICE AND COST

H.1. Pricing Details

All elements of recurring and nonrecurring costs shall be identified. These costs should also include pre-implementation List all pricing assumptions that could affect the cost

The following rates should include enhancements to meet federal/state reporting requirements.

If the offering has optional/additional modules for purchase, please create a new table for each product and list the per-student or other rate structure. If one of the services listed is not offered please indicate.

One-Time Upfront Charges (Implementation)

Additional lines may be added to identify any other costs associated with the implementation of a new system or the conversation from another system brand name.

Task	Rate
Initial Installation/Configuration	Included in both hosting models
Data Conversion	\$1,200.00 per day

Training Costs

Additional lines may be added to identify any other costs associated with the training of a new system or the conversation from another system brand name

Training	Rate
On-Sight at Contractors Location	\$1,200.00 per day
Online Training	\$150.00 per hour
Face-to-Face at Oklahoma Sites	\$1,200.00 per day
Computer Based Training i.e. tutorial	Included with license
Train-the-trainer	\$1,200.00 per day
Contractor Provided Training	\$1,200.00 per day

Learning Management System – Software Licenses & Hosting

Student Quantity	OK Hosted - Per Student Rate	Contractor Hosted - Per Student Rate
1-200	\$500.00 Flat	\$500.00 Flat
201 - 833	\$500.00 Flat + \$1.00 Per Student	\$500.00 Flat + \$1.00 Per Student
834 - 1000	\$1.00 Per Student	\$1.00 Per Student
1,001 – 5,334	\$1.00 Per Student	\$1.00 Per Student
5,335 – 8,000	\$1.00 Per Student	\$1.00 Per Student
8001 - 100,000	\$1.00 Per Student	\$1.00 Per Student

Student Information System - Software License & Hosting

Student Quantity	OK Hosted - Per Student Rate	Supplier Hosted - Per Student Rate
1-200	\$12,500.00 Flat	\$7,000.00 Flat
201 – 833	\$12,500.00 Flat + \$6.00 Per Student	\$7,000.00 Flat + \$6.00 Per Student
834 - 1000	7,500.00 Flat + \$6.00 Per Student	\$2,000 Flat + \$6.00 Per Student
1,001 – 5334	7,500.00 Flat + \$7.50 Per Student	\$2,000 Flat + \$7.00 Per Student
5,335 – 8,000	\$7.50 Per Student	\$7.00 Per Student
8,001 – 100,000	\$7.50 Per Student	\$7.00 Per Student

On-going Maintenance/Support for optional four (4) year contract renewals

Year One	Year Two	Year Three	Year Four	Year Five
1 – 555 students: Included in license fee 556 - 3,333 students: \$3.00 Per Student 3,334 - 8,333 students: \$10,000.00 Fixed 8,334 – 100,000 students \$1.20 Per Student	Same as Year One			
Total Cost	Total Cost	Total Cost	Total Cost	Total Cost
Total Cost of License/Support/Hosting is variable depending on student count as indicated in the tables above				

Premium Products - Optional

Product	Student Count	Fee	Type
Messenger License*	1 - 10,000	\$0.90	Annual/Per Student
Messenger License*	10,001 - 20,000	\$0.72	Annual/Per Student
Messenger License*	20,001 - 30,000	\$0.54	Annual/Per Student
Messenger License*	30,001 - 40,000	\$0.36	Annual/Per Student
Messenger License*	40,001 - 50,000	\$0.18	Annual/Per Student
Messenger License*	50,001+	\$0.09	Annual/Per Student
Messenger Support*	1 - 10,000	\$0.25	Annual/Per Student
Messenger Support*	10,001 - 20,000	\$0.21	Annual/Per Student
Messenger Support*	20,001 - 30,000	\$0.17	Annual/Per Student
Messenger Support*	30,001 - 40,000	\$0.13	Annual/Per Student
Messenger Support*	40,001 - 50,000	\$0.09	Annual/Per Student
Messenger Support*	50,001+	\$0.05	Annual/Per Student
Messenger - Remote Dial-in	N/A	\$500.00	One-Time
Messenger - Text Messaging	N/A	\$500.00	One-Time (ShoutPoint)
Messenger - Lines	300 Increments	\$345.00	Annual (ShoutPoint)
Online Registration Prime	1 - 3,750	\$7,500.00	Annual/Fixed
Online Registration Prime	3,751 - 18,750	\$2.00	Annual/Per Student
Online Registration Prime	18,751+	\$37,500.00	Annual/Fixed
Campus Analytics (Early Warning & Data Health Check)	1 - 250	\$500.00	Annual/Fixed
Campus Analytics (Early Warning & Data Health Check)	251 - 24,999	\$2.00	Annual/Per Student
Campus Analytics (Early Warning & Data Health Check)	25,000+	\$50,000.00	Annual/Fixed
Campus Workflow (Scanning Module)	1 - 250	\$500.00	Annual/Fixed
Campus Workflow (Scanning Module)	251 - 24,999	\$2.00	Annual/Per Student
Campus Workflow (Scanning Module)	25,000+	\$50,000.00	Annual/Fixed
Data Change Tracker - Required Cloud Choice Hosted (Minimum \$1,000 year one only. Each additional year increases by \$.05 increments for each year of rolling data)	1 - 20,000	\$1,000.00	Annual/Fixed
Data Change Tracker - Required Cloud Choice Hosted (Each additional year increases by \$.05 increments for each year of rolling data)	20,000 - 59,999	\$0.05	Annual/Per Student
Data Change Tracker (Bob Kilian provides custom quotes)	60,000+	Custom	Annual/Per Student
Data Change Tracker - In-District Hosted (Required 3 years of rolling data)	N/A	\$7,500.00	Annual/Fixed
Data Warehouse Setup (In-District/Self-Hosting)	N/A	\$1,200.00	One-Time
Virtual Data Warehouse Server	1 - 20,000	\$1,000.00	Annual/Fixed
Virtual Data Warehouse Server	20,001+	\$3,000.00	Annual/Fixed
Data Warehouse In-District Server	N/A	\$7,500.00	Annual/Fixed
Food Service License*	1 - 5,000	\$2.00	Annual/Per Student
Food Service License*	5,001 - 10,000	\$1.80	Annual/Per Student
Food Service License*	10,001 - 15,000	\$1.60	Annual/Per Student
Food Service License*	15,001 - 20,000	\$1.40	Annual/Per Student
Food Service License*	20,001 - 25,000	\$1.20	Annual/Per Student
Food Service License*	25,001 - 30,000	\$1.00	Annual/Per Student
Food Service License*	30,001 - 35,000	\$0.80	Annual/Per Student
Food Service License*	35,001 - 40,000	\$0.60	Annual/Per Student

Food Service License*	40,001 - 45,000	\$0.40	Annual/Per Student
Food Service License*	45,001+	\$0.20	Annual/Per Student
Food Service Support*	1 - 5,000	\$0.40	Annual/Per Student
Food Service Support*	5,001 - 10,000	\$0.37	Annual/Per Student
Food Service Support*	10,001 - 15,000	\$0.34	Annual/Per Student
Food Service Support*	15,001 - 20,000	\$0.31	Annual/Per Student
Food Service Support*	20,001 - 25,000	\$0.28	Annual/Per Student
Food Service Support*	25,001 - 30,000	\$0.25	Annual/Per Student
Food Service Support*	30,001 - 35,000	\$0.22	Annual/Per Student
Food Service Support*	35,001 - 40,000	\$0.19	Annual/Per Student
Food Service Support*	40,001 - 45,000	\$0.16	Annual/Per Student
Food Service Support*	45,001 - 50,000	\$0.13	Annual/Per Student
Food Service Support*	50,001+	\$0.10	Annual/Per Student
Online Payments	N/A	\$150.00	One-Time (Vanco)
Staff Evaluation	1 - 666	\$1,000.00	Annual/Fixed
Staff Evaluation	667 - 6,666	\$1.50	Annual/Per Student
Staff Evaluation	6,667+	\$10,000.00	Annual/Fixed

*Tiered pricing is based on each student count increment. For example, the first 5,000 students for Food Service License is \$2.00 per student and the next 5,000 students would be \$1.80 per student.