

Pricing/Cost



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Office of Management & Enterprise Services (OMES)

Learning Management Systems & Student Information Systems

Solicitation #: 0900000370

Due: May 2, 2019 at 3:00 PM CST/CDT

Infinite Campus Pricing/Cost

PROPOSED BY

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The Most Trusted Name In Student Information

H. PRICE AND COST

H.1. Pricing Details

All elements of recurring and nonrecurring costs shall be identified. These costs should also include pre-implementation List all pricing assumptions that could affect the cost

The following rates should include enhancements to meet federal/state reporting requirements.

If the offering has optional/additional modules for purchase, please create a new table for each product and list the per-student or other rate structure. If one of the services listed is not offered please indicate.

One-Time Upfront Charges (Implementation)

Additional lines may be added to identify any other costs associated with the implementation of a new system or the conversation from another system brand name.

Task	Rate
Initial Installation/Configuration	Included in both hosting models
Data Conversion	\$1,200.00 per day

Training Costs

Additional lines may be added to identify any other costs associated with the training of a new system or the conversation from another system brand name

Training	Rate
On-Sight at Contractors Location	\$1,200.00 per day
Online Training	\$150.00 per hour
Face-to-Face at Oklahoma Sites	\$1,200.00 per day
Computer Based Training i.e. tutorial	Included with license
Train-the-trainer	\$1,200.00 per day
Contractor Provided Training	\$1,200.00 per day

Learning Management System – Software Licenses & Hosting

Student Quantity	OK Hosted - Per Student Rate	Contractor Hosted - Per Student Rate
1-200	\$500.00 Flat	\$500.00 Flat
201 - 833	\$500.00 Flat + \$1.00 Per Student	\$500.00 Flat + \$1.00 Per Student
834 - 1000	\$1.00 Per Student	\$1.00 Per Student
1,001 – 5,334	\$1.00 Per Student	\$1.00 Per Student
5,335 – 8,000	\$1.00 Per Student	\$1.00 Per Student
8001 - 100,000	\$1.00 Per Student	\$1.00 Per Student

Student Information System - Software License & Hosting

Student Quantity	OK Hosted - Per Student Rate	Supplier Hosted - Per Student Rate
1-200	\$12,500.00 Flat	\$7,000.00 Flat
201 – 833	\$12,500.00 Flat + \$6.00 Per Student	\$7,000.00 Flat + \$6.00 Per Student
834 - 1000	7,500.00 Flat + \$6.00 Per Student	\$2,000 Flat + \$6.00 Per Student
1,001 – 5334	7,500.00 Flat + \$7.50 Per Student	\$2,000 Flat + \$7.00 Per Student
5,335 – 8,000	\$7.50 Per Student	\$7.00 Per Student
8,001 – 100,000	\$7.50 Per Student	\$7.00 Per Student

On-going Maintenance/Support for optional four (4) year contract renewals

Year One	Year Two	Year Three	Year Four	Year Five
1 – 555 students: Included in license fee 556 - 3,333 students: \$3.00 Per Student 3,334 - 8,333 students: \$10,000.00 Fixed 8,334 – 100,000 students \$1.20 Per Student	Same as Year One	Same as Year One	Same as Year One	Same as Year One
Total Cost	Total Cost	Total Cost	Total Cost	Total Cost
Total Cost of License/Support/Hosting is variable depending on student count as indicated in the tables above				

Premium Products - Optional

Product	Student Count	Fee	Type
Messenger License*	1 - 10,000	\$0.90	Annual/Per Student
Messenger License*	10,001 - 20,000	\$0.72	Annual/Per Student
Messenger License*	20,001 - 30,000	\$0.54	Annual/Per Student
Messenger License*	30,001 - 40,000	\$0.36	Annual/Per Student
Messenger License*	40,001 - 50,000	\$0.18	Annual/Per Student
Messenger License*	50,001+	\$0.09	Annual/Per Student
Messenger Support*	1 - 10,000	\$0.25	Annual/Per Student
Messenger Support*	10,001 - 20,000	\$0.21	Annual/Per Student
Messenger Support*	20,001 - 30,000	\$0.17	Annual/Per Student
Messenger Support*	30,001 - 40,000	\$0.13	Annual/Per Student
Messenger Support*	40,001 - 50,000	\$0.09	Annual/Per Student
Messenger Support*	50,001+	\$0.05	Annual/Per Student
Messenger - Remote Dial-in	N/A	\$500.00	One-Time
Messenger - Text Messaging	N/A	\$500.00	One-Time (ShoutPoint)
Messenger - Lines	300 Increments	\$345.00	Annual (ShoutPoint)
Online Registration Prime	1 - 3,750	\$7,500.00	Annual/Fixed
Online Registration Prime	3,751 - 18,750	\$2.00	Annual/Per Student
Online Registration Prime	18,751+	\$37,500.00	Annual/Fixed
Campus Analytics (Early Warning & Data Health Check)	1 - 250	\$500.00	Annual/Fixed
Campus Analytics (Early Warning & Data Health Check)	251 - 24,999	\$2.00	Annual/Per Student
Campus Analytics (Early Warning & Data Health Check)	25,000+	\$50,000.00	Annual/Fixed
Campus Workflow (Scanning Module)	1 - 250	\$500.00	Annual/Fixed
Campus Workflow (Scanning Module)	251 - 24,999	\$2.00	Annual/Per Student
Campus Workflow (Scanning Module)	25,000+	\$50,000.00	Annual/Fixed
Data Change Tracker - Required Cloud Choice Hosted (Minimum \$1,000 year one only. Each additional year increases by \$.05 increments for each year of rolling data)	1 - 20,000	\$1,000.00	Annual/Fixed
Data Change Tracker - Required Cloud Choice Hosted (Each additional year increases by \$.05 increments for each year of rolling data)	20,000 - 59,999	\$0.05	Annual/Per Student
Data Change Tracker (Bob Kilian provides custom quotes)	60,000+	Custom	Annual/Per Student
Data Change Tracker - In-District Hosted (Required 3 years of rolling data)	N/A	\$7,500.00	Annual/Fixed
Data Warehouse Setup (In-District/Self-Hosting)	N/A	\$1,200.00	One-Time
Virtual Data Warehouse Server	1 - 20,000	\$1,000.00	Annual/Fixed
Virtual Data Warehouse Server	20,001+	\$3,000.00	Annual/Fixed
Data Warehouse In-District Server	N/A	\$7,500.00	Annual/Fixed
Food Service License*	1 - 5,000	\$2.00	Annual/Per Student
Food Service License*	5,001 - 10,000	\$1.80	Annual/Per Student
Food Service License*	10,001 - 15,000	\$1.60	Annual/Per Student
Food Service License*	15,001 - 20,000	\$1.40	Annual/Per Student
Food Service License*	20,001 - 25,000	\$1.20	Annual/Per Student
Food Service License*	25,001 - 30,000	\$1.00	Annual/Per Student
Food Service License*	30,001 - 35,000	\$0.80	Annual/Per Student
Food Service License*	35,001 - 40,000	\$0.60	Annual/Per Student

Food Service License*	40,001 - 45,000	\$0.40	Annual/Per Student
Food Service License*	45,001+	\$0.20	Annual/Per Student
Food Service Support*	1 - 5,000	\$0.40	Annual/Per Student
Food Service Support*	5,001 - 10,000	\$0.37	Annual/Per Student
Food Service Support*	10,001 - 15,000	\$0.34	Annual/Per Student
Food Service Support*	15,001 - 20,000	\$0.31	Annual/Per Student
Food Service Support*	20,001 - 25,000	\$0.28	Annual/Per Student
Food Service Support*	25,001 - 30,000	\$0.25	Annual/Per Student
Food Service Support*	30,001 - 35,000	\$0.22	Annual/Per Student
Food Service Support*	35,001 - 40,000	\$0.19	Annual/Per Student
Food Service Support*	40,001 - 45,000	\$0.16	Annual/Per Student
Food Service Support*	45,001 - 50,000	\$0.13	Annual/Per Student
Food Service Support*	50,001+	\$0.10	Annual/Per Student
Online Payments	N/A	\$150.00	One-Time (Vanco)
Staff Evaluation	1 - 666	\$1,000.00	Annual/Fixed
Staff Evaluation	667 - 6,666	\$1.50	Annual/Per Student
Staff Evaluation	6,667+	\$10,000.00	Annual/Fixed

*Tiered pricing is based on each student count increment. For example, the first 5,000 students for Food Service License is \$2.00 per student and the next 5,000 students would be \$1.80 per student.