

**H. PRICE AND COST****H.1. Pricing Details**

All elements of recurring and nonrecurring costs shall be identified. These costs should also include pre-implementation. List all pricing assumptions that could affect the cost

The following rates should include enhancements to meet federal/state reporting requirements.

If the offering has optional/additional modules for purchase, please create a new table for each product and list the per-student or other rate structure. If one of the services listed is not offered please indicate.

**One-Time Upfront Charges (Implementation)**

Additional lines may be added to identify any other costs associated with the implementation of a new system or the conversation from another system brand name.

| Task                               | Rate  |
|------------------------------------|---|
| Initial Installation/Configuration | Customer elected - this varies depending upon elected package. (We highlight implementation package offerings throughout our initial response). |
| Data Conversion                    | This would be TBD based on scoping  |

**Training Costs**

Additional lines may be added to identify any other costs associated with the training of a new system or the conversation from another system brand name

| Training                              | Rate   |
|---------------------------------------|--|
| On-Sight at Contractors Location      | N/A  |
| Online Training                       | Subscription training based on FTE size  |
| Face-to-Face at Oklahoma Sites        | \$7,250 for one day (travel included), \$2,000 for each additional consecutive day |
| Computer Based Training i.e. tutorial | Based on FTE size  |
| Train-the-trainer                     | \$7,250 for one day (travel included), \$2,000 for each additional consecutive day |
| Contractor Provided Training          | \$7,250 for one day (travel included), \$2,000 for each additional consecutive day |

**Learning Management System – Software Licenses**

| Quantity    | OK Hosted - Per Student Rate | Contractor Hosted - Per Student Rate |
|-------------|------------------------------|--------------------------------------|
| 1-200       |                              | \$25.00/user with \$5,000 minimum    |
| 201-833     |                              | \$9.68 (\$5000 minimum purchase)     |
| 834 – 1000  |                              | \$9.68                               |
| 1001 – 5334 |                              | \$9.08                               |
| 5335 – 8000 |                              | \$8.47                               |
| 8001-100000 |                              | \$7.87                               |

**Student Information System - Software License**

| Quantity    | OK Hosted - Per Student Rate | Supplier Hosted - Per Student Rate |
|-------------|------------------------------|------------------------------------|
| 1-200       |                              | N/A                                |
| 201-833     |                              | N/A                                |
| 834 – 1000  |                              | N/A                                |
| 1001 – 5334 |                              | N/A                                |
| 5335 – 8000 |                              | N/A                                |
| 8001-100000 |                              | N/A                                |

**On-going Maintenance/Support for optional four (4) year contract renewals**

| Year one          | Year two          | Year three        | Year four         | Year five         |
|-------------------|-------------------|-------------------|-------------------|-------------------|
| Customer Elected* |                   |                   |                   |                   |
| <b>Total Cost</b> |
| Customer Elected* |                   |                   |                   |                   |

\*Support pricing is contingent upon the size of institution and the elected support package. Support package offerings are highlighted in Instructure's initial response