

H. PRICE AND COST

H.1. Pricing Details

All elements of recurring and nonrecurring costs shall be identified. These costs should also include pre-implementation. List all pricing assumptions that could affect the cost

The following rates should include enhancements to meet federal/state reporting requirements.

If the offering has optional/additional modules for purchase, please create a new table for each product and list the per-student or other rate structure. If one of the services listed is not offered please indicate.

One-Time Upfront Charges (Implementation)

Additional lines may be added to identify any other costs associated with the implementation of a new system or the conversation from another system brand name.

Task	Rate
Initial Installation/Configuration	Customer elected - this varies depending upon elected package. (We highlight implementation package offerings throughout our initial response).
Data Conversion	This would be TBD based on scoping

Training Costs

Additional lines may be added to identify any other costs associated with the training of a new system or the conversation from another system brand name

Training	Rate
On-Sight at Contractors Location	N/A
Online Training	Subscription training based on FTE size
Face-to-Face at Oklahoma Sites	\$7,250 for one day (travel included), \$2,000 for each additional consecutive day
Computer Based Training i.e. tutorial	Based on FTE size
Train-the-trainer	\$7,250 for one day (travel included), \$2,000 for each additional consecutive day
Contractor Provided Training	\$7,250 for one day (travel included), \$2,000 for each additional consecutive day

Learning Management System – Software Licenses

Quantity	OK Hosted - Per Student Rate	Contractor Hosted - Per Student Rate
1-200		\$25.00/user with \$5,000 minimum
201-833		\$9.68 (\$5000 minimum purchase)
834 – 1000		\$9.68
1001 – 5334		\$9.08
5335 – 8000		\$8.47
8001-100000		\$7.87

Student Information System - Software License

Quantity	OK Hosted - Per Student Rate	Supplier Hosted - Per Student Rate
1-200		N/A
201-833		N/A
834 – 1000		N/A
1001 – 5334		N/A
5335 – 8000		N/A
8001-100000		N/A

On-going Maintenance/Support for optional four (4) year contract renewals

Year one	Year two	Year three	Year four	Year five
Customer Elected*				
Total Cost	Total Cost	Total Cost	Total Cost	Total Cost
Customer Elected*				

*Support pricing is contingent upon the size of institution and the elected support package. Support package offerings are highlighted in Instructure's initial response