

OKLAHOMA PRICE SHEET	
Electrical Work	Union Installer assumed
Description	Unit Cost
Ditch trenching	\$40 per foot
Underground Boring	\$60 per foot
Conduit Installation	\$10-\$14 per foot depending on size
Breaker Panel Installation	\$1,000 -200A, \$2,000 - 800A
Wiring	\$5 per foot (L2), \$10 per foot (L3)
Labor	\$125 an hour
Maintenace	\$130 per hour
Repair	\$150 per hour
Training	Webinar Provided Free
Transactional Fees	10% of revenues collected from drivers

## BTC POWER LEVEL 2 Pricing with Network Costs

- Quantities ordered during the course of the contract will be cumulative. Volume pricing shall be applied as cumulative units are purchased.

[illegible]

## Oklahoma Pricing Sheet-BTC Level 3

### EVSE EQUIPMENT AND NETWORKING PRICING

if the contract will be cumulative. Volume pricing shall be applied as cumulative units are purchased.

Make / Model / Output (kw) or Network	Port: Single (S) or Dual (D)	Mount: Ground (G) or Wall (W)	MSRP	Unit Price (\$) (1) 1-49	Unit Price (\$) (1) 50-99	Unit Price (\$) (1) 100-249	Unit Price (\$) (1) 250-499	Unit Price (\$) (1) 500+
<b>BTC POWER LEVEL 3 - DCFC</b>								
DCFC 50kw Dual Charger, 208V/480V	D	Ground	\$ 30,550.00	5% off MSRP	7.5% off MSRP	10% off MSRP	15% off MSRP	20% off MSRP
Warranty Options for 50kw unit	Unit comes with 2 year warranty	3 year-8% of price, 4 year 15% of price						
High Power Modular DC Charger: Level4 150KW, Power Engine Cabinet-L4-150-480	Dual CHAdemo+CCS1	Ground	\$ 42,900.00	5% off MSRP	7.5% off MSRP	10% off MSRP	15% off MSRP	20% off MSRP
Level 4 Dispenser-L4D-350 (each)	Dual CHAdemo+CCS1	Ground	\$ 35,700.00	5% off MSRP	7.5% off MSRP	10% off MSRP	15% off MSRP	20% off MSRP
<b>Warranty Options for 150KW unit:</b>								
2 year warranty (full)			\$ 7,500.00	5% off MSRP	7.5% off MSRP	10% off MSRP	15% off MSRP	20% off MSRP
3 year warranty (full)			\$ 12,000.00	5% off MSRP	7.5% off MSRP	10% off MSRP	15% off MSRP	20% off MSRP
4 year Warranty (full)			\$ 16,000.00	5% off MSRP	7.5% off MSRP	10% off MSRP	15% off MSRP	20% off MSRP
Network Charges per dual port per annum	N/A		\$ 615.00					
<b>Prices include Shipping</b>								
(1) Purchase Assumption: All units to ship within 1 year								
(2) Purchase Assumption: All units to ship within 2 years								

