

ATTACHMENT A
Mechanical Sweepers
Purpose Built/Custom Chassis

If you have different discounts for options, you WILL have to list the items. If you need more space, attach sheets or use Microsoft Excel.

BRAND	MODEL (Standard base unit)	Percentage off discount OFF PARTS <u>See Below</u> %	BASE PRICE
Tennant	Sentinel Sweeper	6%	See attached
Tennant	800 Sweeper	4%	See attached
Tennant	S30 Sweeper	10%	See attached
Tennant	S20 Sweeper	10%	See attached
Tennant	6200 Sweeper	4%	See attached
Tennant	6100 Sweeper	10%	See attached
Tennant	ATLV 4300	6%	See attached
Tennant	Gold Performance Package	3%	See attached

Attachments/Accessories: * % **Same discount percentages as unit. See above discount percentages*

Options: * % Installation Charge: \$ 0 Hourly Labor Rate: \$ NA

Multiple Unit discount: * 1 % (In addition to the equipment discount) based on 2+ Units purchased

OEM Repair Parts: 0 % After Market Parts: 0 % Financing of Lease Purchase interest rate: NA %

Extended Warranty offered? X Yes No If yes, please attach information for the extended warranty purchase. Discount offered 0 % *-Extended warranty not offered on all models. Inquire at time of quote.*

-For a complete list of aftermarket/OEM parts and pricing please visit www.tennantco.com

~~* - 2+ units additional discount not applicable to Gold Performance Package~~

Vendors, please explain your ordering process in an attached document and any promotional events that might provide for a discount off the price listed.

ATTACHMENT B
Mechanical Sweepers

Commercial Cab-Chassis-Mount design

If you have different discounts for options, you WILL have to list the items. If you need more space, attach sheets or use Microsoft Excel.

BRAND	MODEL (Standard base unit)	Percentage off discount OFF PARTS _____ %	BASE PRICE
NA			

Attachments/Accessories: _____ %

Options: _____ % Installation Charge: \$ _____ Hourly Labor Rate: \$ _____

Multiple Unit discount: _____ % (In addition to the equipment discount) based on ____ Units purchased ____

OEM Repair Parts: _____ % **After Market Parts:** _____ % **Financing of Lease Purchase interest rate:** _____ %

Extended Warranty offered? ____ Yes ____ No **If yes, please attach information for the extended warranty purchase. Discount offered** _____ %

Vendors, please explain your ordering process in an attached document and any promotional events that might provide for a discount off the price listed.

ATTACHMENT C

Airport/Runway Sweepers

If you have different discounts for options, you WILL have to list the items. If you need more space, attach sheets or use Microsoft Excel.

BRAND	MODEL (Standard base unit)	Percentage discount OFF PARTS <u>See Below</u> ____%	BASE PRICE
Tennant	Sentinel	6%	See attached
Tennant	800	4%	See attached
Tennant	S30	10%	See attached
Tennant	S20	10%	See attached
Tennant	M20	4%	See attached
Tennant	M30	4%	See attached
Tennant	M17	4%	See attached
Tennant	ATLV 4300	6%	See attached
Tennant	Gold Performance Package	3%	See attached

Attachments/Accessories: ____*____% *Same discount percentage as unit. See above unit discount percentages

Options: ____*____% Installation Charge: \$ ____0____ Hourly Labor Rate: \$ ____NA____

Multiple Unit discount: * ____1____% (In addition to the equipment discount) based on 2+ Units purchased ____

OEM Repair Parts: ____0____% After Market Parts: ____0____% Financing of Lease Purchase interest rate: NA%

Extended Warranty offered? ☒ Yes ____No____ If yes, please attach information for the extended warranty purchase. Discount offered ____0____%-Extended warranty not offered on all models. Inquire at time of quote.

-For a complete list of aftermarket/OEM parts and pricing please visit www.tennantco.com

~~* 2+ units additional discount not applicable to Gold Performance Package~~

Vendors, please explain your ordering process in an attached document and any promotional events that might provide for a discount off the price listed.

ATTACHMENT D

Sweepers-Walk Behind & Riding, complete machines

If you have different discounts for options, you WILL have to list the items. If you need more space, attach sheets or use Microsoft Excel.

BRAND	MODEL (Standard base unit)	Percentage discount OFF PARTS See Below _____%	BASE PRICE
Tennant	Sentinel	6%	See attached
Tennant	800	4%	See attached
Tennant	S30	10%	See attached
Tennant	S20	10%	See attached
Tennant	6200	4%	See attached
Tennant	6100	10%	See attached
Tennant	S10	8%	See attached
Tennant	3640	25%	See attached
Tennant	S9	25%	See attached
Tennant	S5	25%	See attached
Tennant	S3	25%	See attached
Tennant	M20	4%	See attached
Tennant	M30	4%	See attached
Tennant	ATLV 4300	6%	See attached
Tennant	M17	4%	See attached

Attachments/Accessories: ____% *Same discount percentage as unit. See above discount percentages

Options: ____% Installation Charge: \$ ____ 0 ____ Hourly Labor Rate: \$ ____ NA ____

Multiple Unit discount: * 1 % (In addition to the equipment discount) based on 2+ Units purchased ____

OEM Repair Parts: ____ 0 ____% After Market Parts: ____ 0 ____% Financing of Lease Purchase interest rate: NA %

Extended Warranty offered? ☒ Yes ____ No ____ If yes, please attach information for the extended warranty purchase. Discount offered ____ 0 ____% -Extended warranty not offered on all models. Inquire at time of quote.
-For a complete list of aftermarket/OEM parts and pricing please visit www.tennantco.com

~~- 2+ units additional discount not applicable to Gold Performance Package~~

Vendors, please explain your ordering process in an attached document and any promotional events that might provide for a discount off the price listed.

~~Tennant Gold Performance Package (Not available on S5 and S3) 3% See attached~~

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ATTACHMENT E

Sweepers-Miscellaneous, Parking lot, Sidewalk, Light, and other, complete floor cleaning machines

If you have different discounts for options, you WILL have to list the items. If you need more space, attach sheets or use Microsoft Excel.

BRAND	MODEL (Standard base unit)	Percentage discount OFF PARTS See Below _____%	Base Price
Tennant	T1	25%	See attached
Tennant	T1B	25%	See attached
Tennant	T300	25%	See attached
Tennant	T500	25%	See attached
Tennant	T7	25%	See attached
Tennant	T12	25%	See attached
Tennant	T16	4%	See attached
Tennant	T20	4%	See attached
			See attached
Tennant	T2	25%	See attached
Tennant	Gold Performance Package	3%	See attached
	* Not available on T1 model		
Tennant	T350	23%	See attached
Tennant	T600	25%	See attached

Attachments/Accessories: ____% *Same discount percentage as unit. See above discount percentages

Options: ____% Installation Charge: \$ ____0____ Hourly Labor Rate: \$ ____NA____

Multiple Unit discount: * 1 % (In addition to the equipment discount) based on 2+ Units purchased ____

OEM Repair Parts: 0 % After Market Parts: 0 % Financing of Lease Purchase interest rate: NA %

Extended Warranty offered? ☒ Yes ____ No ____ If yes, please attach information for the extended warranty purchase. Discount offered 0 % -Extended warranty not offered on all models. Inquire at time of quote. -For a complete list of aftermarket/OEM parts and pricing please visit www.tennantco.com

~~* 2+ units additional discount not applicable to Gold Performance Package~~

Vendors, please explain your ordering process in an attached document and any promotional events that might provide for a discount off the price listed.

ATTACHMENT E

Sweepers-Miscellaneous, Parking lot, Sidewalk, Light, and other, complete floor cleaning machines

If you have different discounts for options, you WILL have to list the items. If you need more space, attach sheets or use Microsoft Excel.

BRAND	MODEL (Standard base unit)	Percentage discount OFF PARTS _____ %	Base Price
Tennant	V-BP-10	25%	See attached
Tennant	V-BP-6	25%	See attached
Tennant	EC2	25%	See attached
Tennant	EH2	25%	See attached
Tennant	EH5	25%	See attached
Tennant	EX-CAN-10	25%	See attached
Tennant	V3e	25%	See attached
Tennant	V6-2012-Premium	25%	See attached
Tennant	BR-1600-NDC	25%	See attached
Tennant	BR-2000-DC	25%	See attached
Tennant	F14	25%	See attached
Tennant	FM-17-SS	25%	See attached
Tennant	FM-20-DS	25%	See attached
Tennant	FM-20-SS	25%	See attached
Tennant	EX-SC-1020	25%	See attached

Attachments/Accessories: _____ %

Options: _____ % Installation Charge: \$ 0 Hourly Labor Rate: \$ NA

Multiple Unit discount: 1 % (In addition to the equipment discount) based on 2+ Units purchased _____

OEM Repair Parts: 0 % After Market Parts: 0 % Financing of Lease Purchase interest rate: NA %

Extended Warranty offered? _____ Yes X No If yes, please attach information for the extended warranty purchase. Discount offered NA %

Vendors, please explain your ordering process in an attached document and any promotional events that might provide for a discount off the price listed.

ATTACHMENT E

Sweepers-Miscellaneous, Parking lot, Sidewalk, Light, and other, complete floor cleaning machines

If you have different discounts for options, you WILL have to list the items. If you need more space, attach sheets or use Microsoft Excel.

BRAND	MODEL (Standard base unit)	Percentage discount OFF PARTS _____ %	Base Price
Tennant	EX-SC-1020P	25%	See attached
Tennant	EX-SC-412	25%	See attached
Tennant	EX-SC-716	25%	See attached
Tennant	EX-SPOT-2	25%	See attached
Tennant	EX-SPOT-2-KIT	25%	See attached
Tennant	V-DMU-14	25%	See attached
Tennant	V-HDU-14	25%	See attached
Tennant	V-LWU-13	25%	See attached
Tennant	V-SMU-14	25%	See attached
Tennant	V-WA-26	25%	See attached
Tennant	V-WA-30	25%	See attached
Tennant	V-WD-15	25%	See attached
Tennant	V WD 16B	25%	See attached
Tennant	V WD 16P	25%	See attached

Attachments/Accessories: _____ %

Options: _____ % Installation Charge: \$ 0 Hourly Labor Rate: \$ NA

Multiple Unit discount: 1 % (In addition to the equipment discount) based on 2+ Units purchased _____

OEM Repair Parts: 0 % After Market Parts: 0 % Financing of Lease Purchase interest rate: NA %

Extended Warranty offered? _____ Yes X No If yes, please attach information for the extended warranty purchase. Discount offered NA %

Vendors, please explain your ordering process in an attached document and any promotional events that might provide for a discount off the price listed.

ATTACHMENT E

Sweepers-Miscellaneous, Parking lot, Sidewalk, Light, and other, complete floor cleaning machines

If you have different discounts for options, you WILL have to list the items. If you need more space, attach sheets or use Microsoft Excel.

BRAND	MODEL (Standard base unit)	Percentage discount OFF PARTS _____ %	Base Price
Tennant	IMop XL	15%	See Attached
Tennant	IMop XXL	15%	See Attached
Tennant	V-LWU-13B	25%	See Attached
Tennant	V-BP-6B	25%	See Attached
New			
Tennant	V-CAN-16	25%	See Attached
Tennant	V-CAN-12	25%	See Attached
Tennant	V-CAN-10	25%	See Attached
Tennant	V-WD-24P w/front mount sqge	25%	See Attached
Tennant	V-WD-24P	25%	See Attached
Tennant	V-WD-24 w/front mount sqge	25%	See Attached
Tennant	V-WD-24	25%	See Attached
Tennant	V-WD-9	25%	See Attached

Attachments/Accessories: _____ %

Options: _____ % Installation Charge: \$ 0 Hourly Labor Rate: \$ NA

Multiple Unit discount: 1 % (In addition to the equipment discount) based on 2+ Units purchased _____

OEM Repair Parts: 0 % After Market Parts: 0 % Financing of Lease Purchase interest rate: NA %

Extended Warranty offered? _____ Yes X No If yes, please attach information for the extended warranty purchase. Discount offered NA %

Vendors, please explain your ordering process in an attached document and any promotional events that might provide for a discount off the price listed.