

ATTACHMENT A-1 (TIER 2)

COST PROPOSAL and MARKET BASKET COST PROPOSAL

Respondent must submit cost, prices and rates as required by Attachment A. Prices and rates shall include all anticipated charges, including but not limited to, freight and delivery, cost of materials and product, travel expenses, transaction fees, overhead, and other costs or expenses incidental to the Contractor's performance.

In addition, Respondent shall complete and submit the below Tier 2 discount information:

PERCENTAGE OFF LIST PER SUB CATEGORY

COMPANY NAME H-I-S Paint Mfg. Company LLC

Please provide the percentage off of list pricing for any of the categories respondent is offering in the table below.

Category	Discount %
Interior Paints:	
Flat	40%
Satin	40%
Semi-Gloss	40%
Exterior Paints:	
Flat	40%
Satin	40%
Semi-Gloss	40%
Brushes / Rollers	30%
Tape	20%
Buckets, Liners	20%
Sprayers	10%
Other:	
All other paint supplies (i.e. caulking, spray paint, masking paper, drop cloths, stains, thinners, etc...)	20%
Kemiko Acid Stain	20%
H-I-S manufactured primers – exterior or interior	40%
Rust-Oleum Floor Epoxy	20%
SuperCoat Floor Epoxy	20%