

**STATE OF OKLAHOMA****OMES 0900000326 IT Research, Advisory, Consulting, and Other Services**

Rates for each year applies to orders received on or before December 31st of each year with a delivery start date of service(s) no later than the first of the month of the expiration of each year's pricing.

**The fixed unit prices herein are not to exceed rates.** Supplier may offer an eligible client (for the renewal of any existing Service or the issuance of a new order) consistent with the then current Gartner Public Sector pricing plus any applicable administrative fee(s) for the Service(s) ordered or the rates herein, whichever is less.

RESEARCH, ADVISORY, AND OTHER SERVICES	2018 Unit Price	2019 Unit Price	2020 Unit Price	2021 Unit Price	2022 Unit Price
<b>TEAM PLUS SOLUTIONS</b>					
<b>Executive Programs Leadership Team Plus<sup>1</sup></b>					
Leader	89,495	95,208	101,286	107,752	114,630
Partner Member	73,738	78,445	83,453	88,780	94,447
Partner Leader (must purchase Enterprise IT Leadership Team Plus Members)	73,738	78,445	83,453	88,780	94,447
Delegate Member	46,869	49,861	53,044	56,430	60,032
Delegate Leader (must purchase IT Leadership Team Plus Members)	46,869	49,861	53,044	56,430	60,032
Advisor Member	35,051	37,289	39,670	42,203	44,897
Advisor Leader (must purchase IT Leadership Team Plus Members)	35,051	37,289	39,670	42,203	44,897
Cross Function Member	25,253	26,865	28,580	30,405	32,346
<b>Executive Programs Leadership Team Plus with Industry<sup>1</sup> (one industry)</b>					
Leader	97,273	103,482	110,088	117,115	124,591
Partner Member	81,718	86,935	92,485	98,389	104,670
Partner Leader (must purchase Enterprise IT Leadership Team Plus with Industry Members)	81,718	86,935	92,485	98,389	104,670
Delegate Member	53,334	56,739	60,361	64,214	68,313
Delegate Leader (must purchase Industry Advisory Services Leadership Team Plus Members)	53,334	56,739	60,361	64,214	68,313
Advisor Member	42,122	44,811	47,672	50,715	53,953

<b>RESEARCH, ADVISORY, AND OTHER SERVICES</b>	<b>2018 Unit Price</b>	<b>2019 Unit Price</b>	<b>2020 Unit Price</b>	<b>2021 Unit Price</b>	<b>2022 Unit Price</b>
Advisor Leader (must purchase Industry Advisory Services Leadership Team Plus Members)	42,122	44,811	47,672	50,715	53,953
Cross Function Member	28,182	29,981	31,895	33,931	36,097
<b>Enterprise IT Leadership Team Plus<sup>1</sup></b>					
Leader	62,324	66,303	70,536	75,039	79,829
Advisor Member	32,021	34,065	36,240	38,554	41,015
Cross Function Member	19,394	20,632	21,949	23,350	24,841
<b>Enterprise IT Leadership Team Plus with Industry<sup>1</sup> (one industry)</b>					
Leader	69,697	74,146	78,879	83,914	89,271
Advisor Member	38,182	40,620	43,213	45,972	48,907
Cross Function Member	23,334	24,824	26,409	28,095	29,889
<b>Industry Advisory Services Leadership Team Plus<sup>1</sup> (one industry)</b>					
Leader	38,182	40,620	43,213	45,972	48,907
Advisor Member	38,182	40,620	43,213	45,972	48,907
Cross Function Member	23,334	24,824	26,409	28,095	29,889
<b>Gartner for IT Leadership Team Plus<sup>1</sup></b>					
Leader	32,021	34,065	36,240	38,554	41,015
Advisor Member	32,021	34,065	36,240	38,554	41,015
Cross Function Member	19,394	20,632	21,949	23,350	24,841
<b>TEAM SOLUTIONS RESEARCH SERVICES</b>					
<b>Executive Programs Leadership Team<sup>2</sup></b>					
Leader	82,122	87,364	92,941	98,874	105,186
Partner Member	67,677	71,997	76,593	81,482	86,683
Partner Leader (must purchase Enterprise IT Leadership Team Members)	67,677	71,997	76,593	81,482	86,683
Delegate Member	43,031	45,778	48,700	51,809	55,116
Delegate Leader (must purchase IT Leadership Team Members)	43,031	45,778	48,700	51,809	55,116
Advisor Member	32,122	34,173	36,355	38,676	41,145
Advisor Leader (must purchase IT Leadership Team Members)	32,122	34,173	36,355	38,676	41,145

<b>RESEARCH, ADVISORY, AND OTHER SERVICES</b>	<b>2018 Unit Price</b>	<b>2019 Unit Price</b>	<b>2020 Unit Price</b>	<b>2021 Unit Price</b>	<b>2022 Unit Price</b>
Cross Function Member	23,233	24,716	26,294	27,973	29,759
Role Member	16,465	17,516	18,635	19,825	21,091
<b>Executive Programs Leadership Team with Industry<sup>2</sup> (one industry)</b>					
Leader	89,293	94,993	101,057	107,508	114,371
Partner Member	74,950	79,735	84,825	90,240	96,000
Partner Leader (must purchase Enterprise IT Leadership Team with Industry Members)	74,950	79,735	84,825	90,240	96,000
Delegate Member	48,889	52,010	55,330	58,862	62,620
Delegate Leader (must purchase Industry Advisory Services Leadership Team Members)	48,889	52,010	55,330	58,862	62,620
Advisor Member	38,687	41,157	43,785	46,580	49,554
Advisor Leader (must purchase Industry Advisory Services Leadership Team Members)	38,687	41,157	43,785	46,580	49,554
Cross Function Member	25,859	27,510	29,266	31,135	33,123
Role Member	18,283	19,450	20,692	22,013	23,419
<b>Enterprise IT Leadership Team<sup>2</sup></b>					
Leader	57,273	60,929	64,819	68,957	73,359
Advisor Member	29,495	31,378	33,381	35,512	37,779
Cross Function Member	17,879	19,021	20,236	21,528	22,903
Role Member	10,910	11,607	12,348	13,137	13,976
Essentials Member	8,586	9,135	9,719	10,340	11,000
<b>Enterprise IT Leadership Team with Industry<sup>2</sup> (one industry)</b>					
Leader	63,940	68,022	72,364	76,983	81,897
Advisor Member	35,051	37,289	39,670	42,203	44,897
Cross Function Member	21,415	22,782	24,237	25,785	27,431
Role Member	12,324	13,111	13,948	14,839	15,787
Essentials Member	8,586	9,135	9,719	10,340	11,000
<b>Industry Advisory Services Leadership Team<sup>2</sup> (one industry)</b>					
Leader	35,051	37,289	39,670	42,203	44,897
Advisor Member	35,051	37,289	39,670	42,203	44,897
Cross Function Member	21,415	22,782	24,237	25,785	27,431
Role Member	12,324	13,111	13,948	14,839	15,787

<b>RESEARCH, ADVISORY, AND OTHER SERVICES</b>	<b>2018 Unit Price</b>	<b>2019 Unit Price</b>	<b>2020 Unit Price</b>	<b>2021 Unit Price</b>	<b>2022 Unit Price</b>
Essentials Member	8,586	9,135	9,719	10,340	11,000
<b>Gartner for IT Leadership Team <sup>2</sup></b>					
Leader	29,495	31,378	33,381	35,512	37,779
Advisor Member	29,495	31,378	33,381	35,512	37,779
Cross Function Member	17,879	19,021	20,236	21,528	22,903
Role Member	10,910	11,607	12,348	13,137	13,976
Essentials Member	8,586	9,135	9,719	10,340	11,000
<b>INDIVIDUAL SOLUTIONS RESEARCH SERVICES</b>					
<b>Executive Programs Individual Solutions</b>					
Member single-user	90,607	96,391	102,544	109,090	116,054
Member multi-user	80,506	85,645	91,112	96,928	103,115
Member Basic single-user	61,819	65,765	69,963	74,429	79,180
Member Basic multi-user	55,253	58,780	62,532	66,524	70,771
Two Additional Meetings Add-on - <i>Limited Availability</i> <sup>3</sup>	16,162	17,194	18,292	19,460	20,703
<b>Executive Programs Individual Solutions with Industry (one industry)</b>					
Member single-user	97,374	103,590	110,203	117,238	124,722
Member multi-user	87,475	93,059	98,999	105,319	112,042
Member Basic single-user	68,788	73,179	77,850	82,820	88,107
Member Basic multi-user	62,425	66,410	70,649	75,159	79,957
<b>Enterprise IT Leaders</b>					
Enterprise IT Leaders single-user	68,384	72,749	77,393	82,333	87,589
Enterprise IT Leaders multi-user	57,273	60,929	64,819	68,957	73,359
Industry Advisory Services Advisor Add-on (one industry)	10,304	10,962	11,662	12,407	13,199
Two Onsite Meetings Add-on - <i>Limited Availability</i> <sup>3</sup>	16,263	17,302	18,407	19,582	20,832
<b>Industry Advisory Services (one industry)</b>					
Advisor single-user	45,253	48,142	51,215	54,485	57,963
Advisor multi-user	35,051	37,289	39,670	42,203	44,897
Reference single-user	30,506	32,454	34,526	36,730	39,075
Reference multi-user	20,809	22,138	23,552	25,056	26,656
Multi-Industry bundles	Special Bid	Special Bid	Special Bid	Special Bid	Special Bid

<b>RESEARCH, ADVISORY, AND OTHER SERVICES</b>	<b>2018 Unit Price</b>	<b>2019 Unit Price</b>	<b>2020 Unit Price</b>	<b>2021 Unit Price</b>	<b>2022 Unit Price</b>
<b>Gartner for IT Leaders</b>					
Advisor single-user	39,899	42,446	45,156	48,039	51,106
Advisor multi-user	29,495	31,378	33,381	35,512	37,779
Reference single-user	27,879	29,659	31,553	33,568	35,711
Reference multi-user	17,273	18,376	19,549	20,797	22,125
<b>IT News and Insight</b>	627	668	711	757	806
<b>MULTI-USER IT RESEARCH SERVICES</b>					
<b>Gartner for Technical Professionals <sup>4</sup> (per agency)</b>					
Technical Professionals Advisor Department	113,334	120,569	128,265	136,453	145,163
Technical Professionals Reference Department	76,263	81,131	86,310	91,820	97,681
<b>Gartner for Technical Professionals Team <sup>4</sup></b>	53,839	57,276	60,932	64,822	68,960
<b>Gartner for Technical Professionals Small &amp; Midsize Business (SMB) <sup>4,5</sup> (per agency)</b>					
Technical Professionals Advisor SMB	57,273	60,929	64,819	68,957	73,359
Technical Professionals Reference SMB	38,081	40,512	43,098	45,849	48,776
<b>Gartner for IT Associates <sup>4</sup></b>					
Gartner for IT Associates 100 documents	23,334	24,824	26,409	28,095	29,889
<b>GARTNER BUSINESS SERVICES</b>					
<b>Gartner for Customer Service &amp; Support Leaders Team <sup>9</sup></b>					
Team Leader	29,495	31,378	33,381	35,512	37,779
Advisor Member	29,495	31,378	33,381	35,512	37,779
Reference Member	13,233	14,078	14,977	15,933	16,950
<b>Gartner for Customer Service &amp; Support Leaders Individual Access</b>	39,596	42,124	44,813	47,674	50,718
<b>Gartner for Finance Leaders Team <sup>9</sup></b>					
Team Leader	29,495	31,378	33,381	35,512	37,779
Advisor Member	29,495	31,378	33,381	35,512	37,779
Reference Member	13,233	14,078	14,977	15,933	16,950
<b>Gartner for Finance Leaders Individual Access</b>	39,596	42,124	44,813	47,674	50,718
<b>Gartner for Human Resources Leaders Team <sup>9</sup></b>					

<b>RESEARCH, ADVISORY, AND OTHER SERVICES</b>	<b>2018 Unit Price</b>	<b>2019 Unit Price</b>	<b>2020 Unit Price</b>	<b>2021 Unit Price</b>	<b>2022 Unit Price</b>
Team Leader	29,495	31,378	33,381	35,512	37,779
Advisor Member	29,495	31,378	33,381	35,512	37,779
Reference Member	16,364	17,409	18,521	19,704	20,962
<b>Gartner for Human Resources Leaders Individual Access</b>	39,596	42,124	44,813	47,674	50,718
<b>Gartner for Legal and Compliance Leaders Team <sup>9</sup></b>					
Team Leader	25,556	27,188	28,924	30,771	32,736
Advisor Member	25,556	27,188	28,924	30,771	32,736
Reference Member	10,203	10,855	11,548	12,286	13,071
<b>Gartner for Legal and Compliance Leaders Individual Access</b>	33,839	35,999	38,297	40,742	43,343
<b>Gartner for Sales Leaders Team <sup>9</sup></b>					
Team Leader	32,122	34,173	36,355	38,676	41,145
Advisor Member	29,495	31,378	33,381	35,512	37,779
Reference Member	13,233	14,078	14,977	15,933	16,950
<b>Gartner for Sales Leaders Individual Access</b>	39,596	42,124	44,813	47,674	50,718
<b>Gartner for Marketing Leaders Team <sup>2</sup> - Limited Availability <sup>3</sup></b>					
Team Leader	37,374	39,760	42,298	44,998	47,871
Advisor Member	37,374	39,760	42,298	44,998	47,871
Reference Member	15,152	16,120	17,149	18,244	19,409
<b>Gartner for Marketing Leaders Individual Access - Limited Availability <sup>3</sup></b>					
Advisor single-user	44,849	47,712	50,758	53,998	57,445
Advisor multi-user	37,374	39,760	42,298	44,998	47,871
<b>OTHER SERVICES</b>					
<b>Strategic Advisory Services</b>					
Client Internal Advisory Session	15,354	16,335	17,378	18,488	19,669
Client Remote Advisory Services	7,576	8,060	8,575	9,123	9,706
<b>Events <sup>6</sup></b>					
Symposium Ticket	4,470	TBD	TBD	TBD	TBD
Summit Ticket (BI, Data Center, Security, or Applications)	3,081	TBD	TBD	TBD	TBD
Summit Ticket (excludes BI, Data Center, Security, and Applications)	2,576	TBD	TBD	TBD	TBD
Catalyst Conference Ticket	3,081	TBD	TBD	TBD	TBD
<b>RENEWAL ONLY RESEARCH AND ADVISORY SERVICES <sup>7</sup></b>					

<b>RESEARCH, ADVISORY, AND OTHER SERVICES</b>	<b>2018 Unit Price</b>	<b>2019 Unit Price</b>	<b>2020 Unit Price</b>	<b>2021 Unit Price</b>	<b>2022 Unit Price</b>
<b>IT Executives Portfolio - RENEWAL ONLY <sup>7</sup></b>					
IT Executives CIO Signature	100,809	107,244	114,090	121,373	129,121
IT Executives CIO single-user	92,324	98,218	104,488	111,158	118,254
IT Executives CIO multi-user	82,122	87,364	92,941	98,874	105,186
IT Executives CIO Essentials single-user	61,819	65,765	69,963	74,429	79,180
IT Executives CIO Essentials multi-user	55,253	58,780	62,532	66,524	70,771
Industry Advisory Services Advisor Add-on (one industry)	10,304	10,962	11,662	12,407	13,199
<b>RESEARCH SERVICES FOR NON-PROFIT HIGHER EDUCATION UNIVERSITY OR COLLEGE ONLY <sup>9</sup></b>					
<b>Core IT Research for Higher Education (per student campus)</b>					
Core IT Research for Higher Education Campus Reference for a college or university with 1 to 4,999 Student FTE	24,243	25,791	27,438	29,190	31,054
Core IT Research for Higher Education Campus Reference for a college or university with 5,000 to 9,999 Student FTE	48,485	51,580	54,873	58,376	62,103
Core IT Research for Higher Education Campus Reference for a college or university with 10,000 to 24,999 Student FTE	72,728	77,371	82,310	87,564	93,154
Core IT Research for Higher Education Campus Reference for a college or university with 25,000+ Student FTE	96,970	103,160	109,745	116,750	124,203
Core IT Research for Higher Education Campus Reference for a community college	24,243	25,791	27,438	29,190	31,054
<b>Technical Professionals for Higher Education <sup>5</sup> (per student campus)</b>					
Technical Professionals Advisor for IT Staff only of a college or university	57,273	60,929	64,819	68,957	73,359
Technical Professionals Reference for IT Staff only of a college or university	38,081	40,512	43,098	45,849	48,776

“Single-user” applies to a buying center that has one individual license; “Multi-user” applies to a buying center that has at least two qualifying licenses within the agency or municipality. To qualify for multi-user price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common address. Strategic Advisory Services, Events, and Add-on services do not contribute towards multi-user pricing qualification.

RESEARCH, ADVISORY, AND OTHER SERVICES	2018	2019	2020	2021	2022
	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price

<sup>1</sup> Team Plus licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Plus Members coterminous with the Leader license. An Executive Programs Leadership Team Plus with one Team Leader and less than three (3) Team Plus Members is permissible so long as one of the Team Plus Members is a Delegate or Partner. Team Plus with Industry Advisory Services pricing is for one industry and all licenses in a Team Plus with Industry Advisory Services must purchase access to the same industry. All licenses in a Team solution, including subteam members, must be "Team Plus" type licenses.

<sup>2</sup> Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. An Executive Programs Leadership Team with one Team Leader and less than three (3) Team Members is permissible so long as one of the Team Members is a Delegate or Partner. Team with Industry Advisory Services pricing is for one industry and all licenses in a Team with Industry Advisory Services must purchase access to the same industry. All licenses in a Team solution, including subteam members, must be "Team" type licenses and cannot include "Team Plus" licenses.

<sup>3</sup> Limited availability and/or eligibility requirements apply. Please check with your Gartner Sales representative before ordering.

<sup>4</sup> Purchasing prerequisite applies. Check with Sales representatives before purchasing.

<sup>5</sup> Gartner for Technical Professionals SMB is available only to eligible small and medium size agencies with 4,000 or fewer employees. Please check with Sales representatives before purchasing.

<sup>6</sup> Ticket prices apply to orders received in the event year indicated. For example, 2018 Symposium ticket price applies to orders received on or before December 31, 2018. 2019 ticket prices have not been released; please check with account representatives for pricing at the time of purchase for 2019 ticket pricing.

<sup>7</sup> IT Executives Portfolio renewal services are only available to eligible license holders who purchased the service listed on or before June 30, 2014 and continue to use the service thereafter. Please check with Sales Representative for availability and eligibility before ordering. Industry Advisory Services Add-on to IT Executives is coterminous with the base IT Executives license and requires the purchase of the same Industry Add-on license for each user within the IT Executives license (Client must purchase for the Member and each Delegate).

<sup>8</sup> Higher Education products are only available to eligible public and not-for-profit Higher Education colleges or universities. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrollment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing.

<sup>9</sup> Gartner for Business Leaders Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. A Gartner for Business Leader or Gartner for Business Leaders Law and Compliance Team with one Team Leader and two Team Members is permissible. All licenses in a Team must be of the same business domain; for example, a Gartner for Business Leaders Sales Team may only consist of Gartner for Business Leaders Sales Team licenses.

**Gartner reserves the right to refresh its pricing and product offerings on an annual basis. The refreshed pricing and product offering(s) will be provided to the Client in writing and will become effective within 10 days of submission by Gartner and/or upon the Agreement's annual renewal date.**



RESEARCH, ADVISORY, AND OTHER SERVICES	2018 Unit Price	2019 Unit Price	2020 Unit Price	2021 Unit Price	2022 Unit Price
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CONSULTING SERVICES	2018 Hourly Rate	2019 Hourly Rate	2020 Hourly Rate	2021 Hourly Rate	2022 Hourly Rate
<b>Staff Classification</b>					
Vice President	535	570	607	646	688
Senior Director	504	537	572	609	648
Director	466	496	528	562	598
Associate Director	389	414	441	470	500
Sr. Consultant	313	333	355	378	403
Consultant	242	258	275	293	312
Associate Consultant	205	219	233	248	264
Specialist	142	152	162	173	185

Gartner Consulting services will be provided on a fixed price, deliverables basis. Actual pricing will be determined based on the requested scope of work and the estimated to perform those services. Quoted rates include estimated travel and expenses.

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2023 Unit Price
121,947
100,476
100,476
63,864
63,864
47,763
47,763
34,411
132,544
111,352
111,352
72,674
72,674
57,397

2023 Unit Price
57,397
38,402
84,925
43,633
26,427
94,970
52,029
31,797
52,029
52,029
31,797
43,633
43,633
26,427
111,900
92,216
92,216
58,635
58,635
43,772
43,772

2023
Unit Price
31,659
22,438
121,672
102,128
102,128
66,618
66,618
52,718
52,718
35,238
24,914
78,042
40,191
24,365
14,869
11,703
87,125
47,763
29,182
16,795
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16,795

2023 Unit Price
11,703
40,191
40,191
24,365
14,869
11,703
123,462
109,697
84,235
75,289
22,025
132,683
119,194
93,731
85,061
93,180
78,042
14,042
22,162
61,663
47,763
41,570
28,358
Special Bid

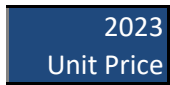
2023 Unit Price
54,369
40,191
37,991
23,538
858
154,429
103,916
73,362
78,042
51,890
31,797
40,191
40,191
18,032
53,956
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53,956

2023
Unit Price
40,191
40,191
22,300
53,956
34,826
34,826
13,906
46,110
43,772
40,191
18,032
53,956
50,927
50,927
20,648
61,112
50,927
20,925
10,326
TBD
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TBD

2023 Unit Price
137,363
125,803
111,900
84,235
75,289
14,042
33,037
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2023 Unit Price
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2023 Hourly Rate
732
690
637
532
429
332
281
197

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