



# CONTRACT

State of Oklahoma

Dispatch via Print

Supplier 0000077348  
RFD & ASSOCIATES INC  
401 CAMP CRAFT RD  
AUSTIN TX 78746-6507  
USA

<b>Contract ID</b> 0000000000000000000000004928			Page 1 of 1	
<b>Contract Dates</b> 10/18/2017 to 10/17/2018		<b>Currency</b> USD	<b>Rate Type</b> CRRNT	<b>Rate Date</b> PO Date
<b>Description:</b> 0900009067 / SW1064			<b>Contract Maximum</b> 0.00	
<b>Allow Open Item Reference</b>				
<b>TYPE: AGENCY(S) - 09000</b>				

Tax Exempt? Y Tax Exempt ID:736017987

## Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	80101507 / Project Management	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000	EA		0002
2	80101507 / Systems Analyst	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000	EA		0002
3	80101507 / Business Analyst	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000	EA		0002
4	81111508 / Application Development	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000	EA		0002

## COMMENTS:

Business Analyst, System/Technical Analyst, Project Manager & Application Development provider(s).

This awarded Contract resulting from Solicitation #0900000263  
This resulting Contract awarded Best Value.  
This is an Indefinite Quantity Contract.  
This is a Multi-Supplier Award.

Vendor contact:: Scott Glover  
Phone: 512-628-2636  
E-mail: sglover@rfdinc.com

Agency Contact: Glenda Caudle  
Phone: 405-522-8597  
E-mail: Glenda.caudle@omes.ok.gov

Initial contract period: 10/18/2017 through 10/17/2018  
First year (1st) renewal period 10/18/2018 through 10/17/2019  
Second year (2nd) renewal period 10/18/2019 through 10/17/2020  
Third year (3rd) renewal period 10/18/2020 through 10/17/2021  
Fourth year (4th) renewal period 10/18/2021 through 10/17/2022  
Fifth year (5th) renewal period 10/18/2022 through 10/17/2023  
Sixth year (6th) renewal period 10/18/2023 through 10/17/2024

Final = The price is final after adjustments  
Hard = Apply adjustments regardless of other adjustments  
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature



## Exceptions to Solicitation Terms and Conditions

RFD & Associates, Inc. submits this response under the following Exceptions:

1. The projects we have done for public-sector clients are considered “works made for hire”. As such we are unable to provide direct access to the entire code base for our clients listed in Section 2. We have provided code samples of the Batch Processor developed by RFD. This is a piece of intellectual property owned by RFD and used in the applications we have delivered for our references listed in Section 2. We also provide URL links to one of our reference’s applications. We encourage OMES to reach out to the contact person for access to the solution.





## Section Six – Bidder Agreements

RFD does not have any Bidder Agreements to provide at this time.



The information herein is the confidential and proprietary information of RFD & Associates, Inc., and may not be copied, disseminated or used except in connection with the RFP# 0900000263 for Managed Services for Oklahoma Office of Management and Enterprise Services, without the prior written consent of an officer of RFD & Associates, Inc. This does not apply to requests made under the Oklahoma Open Records Act or United States Freedom of Information Act, however RFD would appreciate notification of requests made.



## Pricing

As requested by RFP Section E.13.7, RFD has provided all information relating to costs in a separate binder/envelope, on a separate CD, DVD, or thumb drive clearly marked as "Price/Cost".

This section is otherwise blank.



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PASSIONATE ABOUT SOLVING COMPLEX TECHNOLOGY CHALLENGES

**Prepared for:**

Oklahoma Office of Management and Enterprise  
Services

Central Purchasing

5005 N. Lincoln Blvd., Suite 300

Oklahoma City, OK, 73105

Attn: Sherri Diehm

RFP# 0900000263 for Managed Services

**Price/Cost**



**Prepared by:**

RFD & Associates, Inc.

401 Camp Craft Road

Austin, TX 78746

June 14, 2017

3:00 PM CST





## Price/Cost

RFD provides Hourly Not-To-Exceed Rates for the Categories listed below:

Category	Hourly NTE Rate
Application Development	\$110.00
Project Manager	\$125.00
Business Analyst	\$110.00
System / Technical Analyst	\$120.00

Here is the complete list of skill sets that we provide for many of our clients' projects:

Category	Hourly NTE Rate
Business Analyst, Senior	\$120.00
Database Administrator, Senior	\$150.00
Database Architect, Senior	\$165.00
Developer, Senior	\$132.00
Developer, Expert	\$143.00
Performance Architect	\$195.00
Program Manager	\$155.00
Quality Assurance Manager	\$132.00
Release Manager	\$132.00
Security Analyst, Senior	\$143.00
Software Engineer	\$120.00
Software Engineer, Senior	\$147.50
Software/System Architect	\$155.00
Software/System Architect, Senior	\$165.00
System Administrator	\$120.00
System Administrator, Senior	\$132.00
System Architect	\$155.00
System Engineer, Senior	\$147.50
Technical Systems Architect, Expert	\$165.00
Technical Writer/Editor, Senior	\$80.00
Web Designer, Senior	\$120.00
Splunk Architect Splunk Security Specialist Splunk Implementation Services Splunk Dashboard Developer	\$250.00
Application Performance Architect Application Performance Services	\$175.00





**Best and Final Offer**  
Central Purchasing

Date of Issuance: 9/5/2017

Solicitation No. 0900000263

Requisition No. 0900009076

**ISSUED BY:**

Office of Management and Enterprise Services  
Central Purchasing Attn: 0900000263  
5005 N. Lincoln Blvd.  
Oklahoma City, OK 73105

Sheri Diehm  
Contracting Officer

[sheri.diehm@omes.ok.gov](mailto:sheri.diehm@omes.ok.gov)  
E-Mail Address

**Request:**

Per Section D.3. Negotiation of Offer, Solicitation 0900000263 the State may request a best and final offer if deemed necessary. Please submit this form with your response electronically to the Contracting Officer above by 9/7/2017 at 3:00PM Central Time or sooner. Below you will find the scope of the Best and Final Offer. You may contact the Contracting Officer above if you have questions regarding this request.

1. Give a Best and Final Offer/Cost based in Section D.3. Competitive Negotiation of Offer, paragraph D.3.5., Solicitation 0900000263. Return this form and your response via email.
2. Submit final offer for cost for the following:

Application Development: \$110.00 hourly rate (not to exceed)

Project Manager: \$125.00 hourly rate (not to exceed)

Business Analyst: \$110.00 hourly rate (not to exceed)

System/Technical Analyst: \$120.00 hourly rate (not to exceed)

Included in our formal pricing response to this solicitation, there is a complete list of RFD skill sets and related not to exceed hourly rates.

RFD'S ASSOCIATES, INC.

Supplier Company Name (PRINT)

SLOTT T. GLOVER

Authorized Representative Name (PRINT)

COO  
Title

9/6/2017  
Date

Slott T. Glover  
Authorized Representative Signature





State of Oklahoma

Office of Management and Enterprise Services

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**AMENDMENT 1 TO  
STATE OF OKLAHOMA CONTRACT WITH RFD AND ASSOCIATES  
RESULTING FROM SOLICITATION NO. 0900000263**

This Amendment 1 ("Amendment") is an Amendment to the Contract awarded to RFD and Associates, Inc. ("Supplier") in connection with Solicitation No. 0900000263 ("Solicitation") and is effective April 01, 2018.

**Recitals**

Whereas, the State issued a solicitation for proposals from world-class service providers to help execute the State's long term strategy and mission, as more particularly described in the Solicitation;

Whereas, Supplier submitted a proposal to the solicitation;

Whereas, the State and Supplier finalized terms under which RFD and Associates, Inc. will perform services under the Contract; and

State and Supplier wish to amend the Contract to include the ability for affiliates to make purchases under the Contract.

**Now, therefore, in consideration of the foregoing and the mutual promises set forth herein, the receipt and sufficiency of which are hereby acknowledged the parties agree as follows:**

1. Section A.1 of the Solicitation is hereby amended to include the following definition:
  - 1.1. "Affiliate" means any governmental entity specified as a political subdivision of the State pursuant to the Governmental Tort Claims Act including any associated institution, instrumentality, board, commission, committee department or other entity designated to act on behalf of the political subdivision; a state county or local governmental entity in its state of origin; and entities authorized to utilize contracts awarded by the State via a multistate or multi-governmental contract.
2. Section B.5 of the Solicitation is hereby amended to state:

- 2.1. Authorized Users - During the term of this contract, any Affiliate, as defined herein, may utilize this contract. Under this contract, the State of Oklahoma bears no liability for the Affiliate actions and the privies of contract exist solely between the Supplier and the Affiliate.

The undersigned represent and warrant that they are authorized, as representatives of the Party on whose behalf they are signing, to sign this Amendment and to bind their respective Party thereto.

**State of Oklahoma by and through the Office  
of Management and Enterprise Services**

RFD and Associates, Inc.

By: \_\_\_\_\_

Name: James L. Reese, II

Title: Chief Information Officer

Date: \_\_\_\_\_

4/9/18

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Scott T. Glover

SCOTT T. GLOVER

COO

3/21/2018