



CONTRACT

State of Oklahoma

Dispatch via Print

Supplier 0000062786
 RATTAN CONSULTING INC
 TRAVIS P RATTAN
 4334 NW EXPRESSWAY STE 259
 OKLAHOMA CITY OK 73116-1576
 USA

Contract ID 000000000000000000004918			Page 1 of 1	
Contract Dates 10/18/2017 to 10/17/2018		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: 0900009067 / SW1064			Contract Maximum 0.00	
Allow Open Item Reference				
TYPE: AGENCY(S) - 09000				

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	80101507 / Project Management	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000	EA		0002
2	80101507 / Systems Analyst	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000	EA		0002
3	80101507 / Business Analyst	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000	EA		0002
4	81111508 / Application Development	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000	EA		0002

COMMENTS:

Best and Final Offer
 Business Analyst, System/Technical Analyst, Project Manager & Application Development provider(s).

This awarded Contract resulting from Solicitation #0900000263
 This resulting Contract awarded Best Value.
 This is an Indefinite Quantity Contract.
 This is a Multi-Supplier Award.

Vendor contact: Travis Rattan
 Phone: 405-810-8005
 E-mail: trattan@rattanconsulting.com

Agency Contact: Glenda Caudle
 Phone: 405-522-8597
 E-mail: Glenda.caudle@omes.ok.gov

Initial contract period: 10/18/2017 through 10/17/2018
 First year (1st) renewal period 10/18/2018 through 10/17/2019
 Second year (2nd) renewal period 10/18/2019 through 10/17/2020
 Third year (3rd) renewal period 10/18/2020 through 10/17/2021
 Fourth year (4th) renewal period 10/18/2021 through 10/17/2022
 Fifth year (5th) renewal period 10/18/2022 through 10/17/2023
 Sixth year (6th) renewal period 10/18/2023 through 10/17/2024

Final = The price is final after adjustments
 Hard = Apply adjustments regardless of other adjustments
 Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature



RATTAN CONSULTING

Business Technology Solutions

Oklahoma Office of Management and Enterprise Services
Statewide Contract for Professional Services

Solicitation#: 0900000263 | September 7, 2017

☎ 405.810.8005

🌐 rattanconsulting.com

✉ trattan@rattanconsulting.com

📍 4334 Northwest Expressway, Ste 259
Oklahoma City, OK 73116



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Ms. Sheri Diehm
Office of Management and Enterprise Services – Central Purchasing
5005 N. Lincoln Blvd, Suite 300
Oklahoma City, OK 73105
September 7, 2017

Ms. Diehm,

Rattan Consulting thanks the State again for opportunity to provide IT services under solicitation Number 0900000263. We look forward to working with OMES to build a strategic partnership.

This Best and Final Offer is submitted in response to the requested issued on 5SEP17.

Rattan Consulting is always willing to work with OMES on pricing. Our objective would be to deploy the right talent sets at a price mutually acceptable to both parties. In our original bid, we provided pricing levels for a number of different skill sets and experience levels. We believe we have provided a range of prices that would best cover the various skills and experience levels normally required.

I am reluctant to change the pricing already provided because it will limit our ability to obtain higher-end capabilities should the State need these types of resources. Because there is no way for Rattan to know the future requirements of OMES, we wanted to provide some flexibility for both the State and Rattan Consulting. We fully expect to negotiate pricing on a project by project basis.

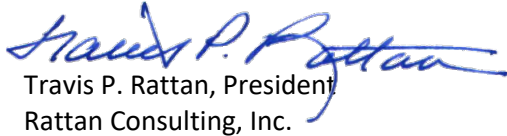
Note: The pricing provided is for services on-site in the Oklahoma City area and does not include costs of travel. The costs of individual skill set by category are quoted for year one of the contract. Rattan Consulting requests that State allow us to renegotiate the pricing at ~~some~~ mutually agreeable time periods. While Rattan Consulting will attempt to maintain pricing, the RFP is for a period that could be seven years. Attempting to maintain “year-one” prices throughout a seven year span of time may make it difficult or impossible to retain or obtain staff with the necessary skill sets needed by the State to support any Managed Services SLA issued.



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The State did not specify in the RFP the specific skill sets within the various categories. We have attempted to anticipate those types of skill sets and have provided pricing for those resources. However, we cannot anticipate all contingencies and will work with OMES to price any other additional resource types that may be needed to support a Managed Services task or Service Level Agreement requested by the state.

Best Regards,



Travis P. Rattan, President
Rattan Consulting, Inc.




RATTAN CONSULTING

Business Technology Solutions

Oklahoma Office of Management and Enterprise Services
Statewide Contract for Professional Services


Price/Cost Proposal

Solicitation#: 0900000263 | June 14, 2017 3:00PM

 405.810.8005

 rattanconsulting.com

 trattan@rattanconsulting.com

 4334 Northwest Expressway, Ste 259
Oklahoma City, OK 73116

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Ms. Sheri Diehm
Office of Management and Enterprise Services – Central Purchasing
5005 N. Lincoln Blvd, Suite 300
Oklahoma City, OK 73105

Ms. Diehm,

Rattan Consulting thanks the State for the opportunity to compete for this contract and respectfully submits this proposal in response to solicitation **Number 0900000263**

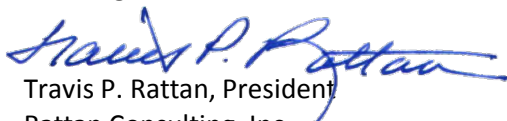
Our response follows the format of the solicitation by section.

Pricing spreadsheet –Separate Package

Note: The pricing provided is for services on-site in the Oklahoma City area and does not include costs of travel. The costs of individual skill set by category are quoted for year one of the contract. Rattan Consulting requests that State allow us to renegotiate the pricing at some mutually agreeable time periods. While Rattan Consulting will attempt to maintain pricing, the RFP is for a period that could be seven years. Attempting to maintain “year-one” prices throughout a seven year span of time may make it difficult or impossible to retain or obtain the necessary skill sets needed by the state to support any Managed Services SLA issued.

The state did not specify in the RFP the specific skill sets within the various categories. We have attempted to anticipate those types of skill sets and have provided pricing for those resources. However, we cannot anticipate all contingencies and will work with OMES to price any other additional resource types that may be needed to support a Managed Services task or Service Level Agreement requested by the state.

Best Regards,


Travis P. Rattan, President
Rattan Consulting, Inc.

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Prices shown are a range estimate for Year one of the Contract

		Year One
	Skill Set and Discipline	On-Site Rate
Application Development and Support		
1	ASP/.NET C# developer - Entry	55.00
2	ASP/.NET C# developer - Level One	85.00
3	ASP/.NET C# developer - Level Two	115.00
4	ASP/.NET C# developer - Level Three	135.00
5	Java/J2EE Level - Entry	55.00
6	Java/J2EE Level One	85.00
7	Java/J2EE Level Two	115.00
8	Java/J2EE Level Three	135.00
9	Programmers for C or C++ - Entry	55.00
10	Programmers for C or C++ - Level One	85.00
11	Programmers for C or C++ - Level Two	115.00
12	Programmers for C or C++ - Level Three	135.00
13	Programming for Vb.Net -Level One	80.00
14	Programming for Vb.Net -Level Two	105.00
15	Programming for Vb.Net -Level Three	115.00
16	Programming - PowerBuilder -Level One	85.00
17	Programming - PowerBuilder -Level Two	95.00
18	Programming - PowerBuilder -Level Three	110.00
19	COBOL - Re-entry	50.00
20	COBOL - Level One	70.00
21	COBOL - Level Two	85.00
22	COBOL - Level Three	95.00
23	Programming for HTML- Entry	55.00
24	Programming for HTML	90.00
25	PHP/MySQL- Entry	50.00
26	PHP/MySQL	90.00
27	Programming for MS Access - Entry	50.00
28	Programming for MS Access - Level one	85.00
29	Programming for MS Access - Level two	95.00
30	Programming for MS Access - Level Three	105.00
31	Bluemix Developer - Level One	95.00
32	Bluemix Developer - Level Two	115.00
33	Bluemix Developer - Level Three	135.00
34	Applications Architect	125.00
35	MS SharePoint	105.00
36	Test Script Developer and Testing Specialist	90.00



Prices shown are a range estimate for Year one of the Contract

		Year One
	Skill Set and Discipline	On-Site Rate
Project Management		
1	Enterprise Architecture Manager	165.00
2	IT Project Manager - Entry	55.00
3	IT Project management - Level one	105.00
4	IT Project management - Level two	125.00
5	IT Project management - Level three	135.00
6	IT Project management - Assistant	75.00
7	IT Strategic Planning Manager	125.00
8	Service Level Agreement Analyst	85.00
9	Communications, risk assessment, escalation Manager	85.00
Business Analysts		
1	Business Continuity/Disaster recovery Planning Manager	135.00
2	BPM/ODM Analyst - Level one	125.00
3	BPM/ODM Analyst - Level two	175.00
4	BPM/ODM Analyst - Level three	250.00
5	BPM/ODM - Support Analyst	90.00
6	Business Analyst - Entry	55.00
7	Business Analyst - Level one	80.00
8	Business Analyst - Level two	100.00
9	Business Analyst - Level Three	110.00
10	IT Governance Analyst	125.00
11	Documentation Analyst - Entry	55.00
12	Documentation Analyst - Level One	75.00
13	Documentation Analyst - Level two	95.00
14	Documentation Analyst - Level three	105.00
15	Test Plan Development Manager - Level one	75.00
16	Test Plan Development Manager - Level two	95.00
17	IT End-User Trainer	85.00
18	Training Assistant	50.00
Systems/Technical Analyst		
1	System architecture	165.00
2	System Analyst	115.00
3	Database -Oracle	125.00
4	Database - MS SQL Server	125.00
5	MS - O365 Application Analyst - Level One	105.00
6	MS - O365 Application Analyst - Level Two	105.00
7	MS SharePoint Developer/System Analyst	105.00



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Price/Cost
Solicitation 0900000263
June 14, 2017
Page 3

Prices shown are a range estimate for Year one of the Contract

		Year One
	Skill Set and Discipline	On-Site Rate
8	MS Dynamic CRM Applications Analyst	105.00
9	MS IIS Application Analyst	105.00
10	MS Server Application Analyst - Level One	95.00
11	MS Server Application Analyst - Level Two	105.00
12	Appache Application Analyst	105.00
13	IBM SoftLayer Analysit	95.00
14	MS Azure Analyst	95.00
15	Web Analyst	95.00

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Skill-Set	Description
Application Development and Support	
ASP/.NET C# - Entry Level	Provides development and support activities specific to the .Net C# environment. Has some knowledge but no practical development experience
ASP/.NET C# -Level One	Provides development and support activities specific to the .Net C# environment with less than two years of experience
ASP/.NET C# -Level Two	This discipline provides development and support activities specific to the .Net C# environment with between two and four years of experience
ASP/.NET C# -Level Three	This discipline provides development and support activities specific to the .Net C# environment with five or more years of experience
Java/J2EE -Entry	Provides development and support activities specific to the Java programming language and enterprise environment with less than two years of experience. Has some knowledge but no practical development experience
Java/J2EE -Level one	This discipline provides development and support activities specific to the Java programming language and enterprise environment with less than
Java/J2EE - Level two	This discipline provides development and support activities specific to the Java programming language and enterprise environment with two to four years of experience
Java/J2EE - Level three	This discipline provides development and support activities specific to the Java programming language and enterprise environment with five or more years of experience
Programmers for C or C++ - Entry	Provides development and support activities specific to the C and C++ programming languages - Has some knowledge but no practical development experience
Programmers for C or C++ - Level One	This discipline provides development and support activities specific to the C and C++ programming languages - With less than two years of experience
Programmers for C or C++ - Level Two	This discipline provides development and support activities specific to the C and C++ programming languages. With two to four years of experience
Programmers for C or C++ - Level Three	This discipline provides development and support activities specific to the C and C++ programming languages. With five or more years of experience
Programming for Vb.Net - Level One	This discipline provides development and support activities specific to the Visual Basic programming language - With less than two years of experience

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Skill-Set	Description
Programming for Vb.Net - Level Two	This discipline provides development and support activities specific to the Visual Basic programming language. With two to four years of experience
Programming for Vb.Net - Level Three	This discipline provides development and support activities specific to the Visual Basic programming language. With five or more years of experience
Programming for PowerBuilder - Level One	This discipline provides development and support activities specific to the Sybase PowerBuilder programming environment. With less than two years of experience
Programming for PowerBuilder - Level Two	This discipline provides development and support activities specific to the Sybase PowerBuilder programming environment. With two to four years of experience
Programming for PowerBuilder - Level Three	This discipline provides development and support activities specific to the Sybase PowerBuilder programming environment. With five or more years of experience
COBOL - Re-Entry	This discipline provides development and support activities specific to the COBOL programming language and enterprise environment - Has knowledge but not worked in COBOL in years
COBOL - Level One	This discipline provides development and support activities specific to the COBOL programming language and enterprise environment - Has less than two years of experience
COBOL - Level Two	This discipline provides development and support activities specific to the COBOL programming language and enterprise environment - has less than ten but more than two years of experience.
COBOL- Level Three	This discipline provides development and support activities specific to the COBOL programming language and enterprise environment - has more than ten years of experience
Programming for HTML -Entry	Provides development and support activities specific to the hypertext markup language. Some knowledge but limited practical application experience
Programming for HTML	This discipline provides development and support activities specific to the hypertext markup language.
PHP/MySQL-Entry	Provides development and support activities specific to the PHP programming language, MySQL RDBMS, and PHP/MySQL environment - some knowledge but limited practical application experience
PHP/MySQL	This discipline provides development and support activities specific to the PHP programming language, MySQL RDBMS, and PHP/MySQL environment
Programming for MS Access - Entry	This discipline provides development and support activities specific to the MS Access - some knowledge but limited experience using Access
Programming for MS Access - Level One	This discipline provides development and support activities specific to the MS Access - has less than two years of experience

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Skill-Set	Description
Programming for MS Access - Level Two	This discipline provides development and support activities specific to the MS Access - two to four years of experience
Programming for MS Access - Level Three	This discipline provides development and support activities specific to the MS Access - has five or more years of experience
Applications Architect	This discipline focuses on taking technical and business requirements and designing how applications will work and how to go about programming said applications
SharePoint	This discipline provides development and support activities specific to Microsoft's SharePoint framework and its underlying .Net/MSSQL backend
Test Script Developer and Testing Specialist	Coordinates with the test managers or BA to develop test scripts to support the test plans.
<u>Project Management</u>	
Enterprise Architecture	This discipline focuses on taking business and technical requirements from business analysts in projects, and taking data on service growth from planning specialists and designs enterprise systems to meet current and future demands for a given system
IT Project management - Entry	IT Project management trainee -- Has business experience but needs to learn to use the various tools and work on a live project.
IT Project management - Level One	IT Project management is the discipline of planning, organizing, motivating, and controlling resources to achieve specific goals. Has less than two years of experience
IT Project management - Level Two	IT Project management is the discipline of planning, organizing, motivating, and controlling resources to achieve specific goals. Has between two to four years of experience
IT Project management - Level Three	IT Project management is the discipline of planning, organizing, motivating, and controlling resources to achieve specific goals. Has five or more years of experience
IT Project management - Assistant	Provides support to the IT Project management in planning, organizing, motivating, and controlling resources to achieve specific goals.
IT Strategic Planning Manager	Information Technology Strategic Planning is a discipline within the Information Technology and Information Systems domain and is concerned with making the planning process for information technology investments and decision-making a quicker, more flexible, and more thoroughly aligned process.
Service Level Agreement	This discipline focuses on an overall relationship between a customer and a service provider, ensuring that the provisions of an SLA (such as uptime requirements, response times, etc.) are met
Training Plan Development Manager	Works with test script developers and works to prepare all of the test plans. Coordinates with stakeholders and works with end user testers to execute tests.
Training Plan Development - Assistant	Assist the Test Plan Manager as may be needed to fully develop and deploy test plans.

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Skill-Set	Description
Communications, risk assessment, escalation Manager	Interacts with the project PM to document the project communications plans, and according accomplishes the risk analysis assessments and ensures all problems and project risks are properly communicated and actions taken.
<u>Business Analyst Services</u>	
Business Continuity /Disaster Recovery Planning	Works with top tier managers to define recovery priorities and develops the plans needed to execute a business continuity operation. Includes working directly with off-site locations and coordinating all of the contracts and service obligations. Documents as needed
BPM/ODM Analyst - Level One	Interacts with all levels of business developing the strategic plans used to do BPM/ODM evaluations. Coordinates with end user to fully define and document system - identifies bottlenecks develops solutions - with less than two years of experience
BPM/ODM Analyst - Level Two	Interacts with all levels of business developing the strategic plans used to do BPM/ODM evaluations. Coordinates with end user to fully define and document system - identifies bottlenecks develops solutions - has a two to six years of experience
BPM/ODM Analyst - Level Three	Interacts with all levels of business developing the strategic plans used to do BPM/ODM evaluations. Coordinates with end user to fully define and document system - identifies bottlenecks develops solutions - has more than six years of experience
BPM/ODM - Support Analyst	Support BPM analyst in accomplishing the BPM/ODM evaluations, does the documentation as needed to assist in the overall operation
Business Analyst - Entry	This skillset interacts with the customer on a given endeavor to adequately gather all information needed to provide the scope of a project - has skills sets but limited experience working as a BA on IT projects.
Business Analyst - Level One	This skillset interacts with the customer on a given endeavor to adequately gather all information needed to provide the scope of a project - with less than two years of experience
Business Analyst - Level Two	This skillset interacts with the customer on a given endeavor to adequately gather all information needed to provide the scope of a project. Has between more than two but less than five years experience
Business Analyst - Level Three	This skillset interacts with the customer on a given endeavor to adequately gather all information needed to provide the scope of a project. Has five or more years of experience
IT Governance Analyst	This discipline focuses on working with process and service improvement coordinators, customer relationship management, and IT costing disciplines to develop new processes and SOPs that remove the extraneous and unnecessary, and create novel ways to avoid expensive tasks wherever possible, in order to create a more efficient and lean workplace
Documentation Specialist - Entry	Using standard templates or customer formats develops the various documentation needed to support an application project. Has general business knowledge, writes and communicates but has limited experience documenting IT projects

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Skill-Set	Description
Documentation Specialist - Level One	Using standard templates or customer formats develops the various documentation needed to support an application project. Usually these skill sets work in conjunction with BA during a project. Less than two years experience
Documentation Specialist - Level Two	Using standard templates or customer formats develops the various documentation needed to support an application project. Usually these skill sets work in conjunction with BA during a project. Has two to five years experience
Documentation Specialist - Level Three	Using standard templates or customer formats develops the various documentation needed to support an application project. Usually these skill sets work in conjunction with BA during a project. Has more than five years experience
Test Plan Development Manager	A specialist in developing test plans and working with the BA's and Documentation Specialist to setup the test plans, develop the results criteria matrix and coordinates the overall test execution. Documents results - has at least five years experience
Test Plan Development- Assistant	Works with the testing specialist to coordinate the testing functions. Usually engaged in setting up testing scenarios and getting end -users coordinated to actually conduct the tests. Has less than five years testing experience.
IT End-User Trainer	This discipline focuses on providing adequate training for end users on given IT systems, ensuring they have up-to-date and useful knowledge of a given system and how it fits into their business processes
Training Assistant	Provides assistance to training staff in setting up training facilities, coordinating end users training attendance, and generally provides support as needed.
<u>System/Technical Analyst Services</u>	
System architecture	This discipline focuses on taking the business and technical requirements for a given system and designing a maintainable and extensible architecture allowing for accommodation of current need and future growth
System Analyst	This discipline focuses on providing troubleshooting, diagnostics, and profiling services to gain insight into the action of a given system in order to more keenly understand the internals of the system
Database -Oracle	This discipline focuses on maintaining an RDBMS or other database management system including administration, writing queries, producing reports, and ensuring optimal efficiency of said database system
Database - MS SQL Server	This discipline focuses on maintaining an RDBMS or other database management system including administration, writing queries, producing reports, and ensuring optimal efficiency of said database system
MS - O365 Application Analyst - Level One	This discipline focuses on assisting businesses in operating at optimal efficiency by analyzing, troubleshooting, and diagnostics. Assisting in the development of the application to meet business and end-user needs.
MS - O365 Application Analyst - Level Two	This discipline focuses on assisting businesses in operating at optimal efficiency by analyzing, troubleshooting, and diagnostics. Assisting in the development of the application to meet business and end-user needs.

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Skill-Set	Description
SharePoint Developer/System Analyst	This discipline focuses on assisting businesses in operating at optimal efficiency by analyzing, troubleshooting, and diagnostics. Assisting in the development of the application to meet business and end-user needs.
MS Dynamic CRM Applications Analyst	This discipline focuses on assisting businesses in operating at optimal efficiency by analyzing, troubleshooting, and diagnostics. Assisting in the development of the application to meet business and end-user needs.
MS IIS Application Analyst	This discipline focuses on assisting businesses in operating at optimal efficiency by analyzing, troubleshooting, and diagnostics. Assisting in the development of the application to meet business and end-user needs.
MS Server Application Analyst - Level One	This discipline focuses on assisting businesses in operating at optimal efficiency by analyzing, troubleshooting, and diagnostics. Assisting in the development of the application to meet business and end-user needs. One to five years experience
MS Server Application Analyst - Level Two	This discipline focuses on assisting businesses in operating at optimal efficiency by analyzing, troubleshooting, and diagnostics. Assisting in the development of the application to meet business and end-user needs. Six or more years of experience
Apache Application Analyst	This discipline focuses on assisting businesses in operating at optimal efficiency by analyzing, troubleshooting, and diagnostics. Assisting in the development of the application to meet business and end-user needs.
IBM Softlayer Analyst	The skill set works with the PM, the developers and testers to configure development and testing environments in the cloud. This includes both bare metal and virtual servers. Could also assist with the setup of hybrid cloud environment.
MS Azure Analyst	The skill set works with the PM, the developers and testers to configure development and testing environments in the cloud. Could also assist with the setup of hybrid cloud environment
Web Analyst	The responsibility of web analyst is to create procedures on data management which involves data analysis, web projects, data integrity and web server security. A web analyst knows the interaction of web structures on the internet with users.



State of Oklahoma

Office of Management and Enterprise Services

**AMENDMENT 1 TO
STATE OF OKLAHOMA CONTRACT WITH RATTAN CONSULTING
RESULTING FROM SOLICITATION NO. 0900000263**

This Amendment 1 ("Amendment") is an Amendment to the Contract awarded to Rattan Consulting, Inc. ("Supplier") in connection with Solicitation No. 0900000263 ("Solicitation") and is effective April 01, 2018.

Recitals

Whereas, the State issued a solicitation for proposals from world-class service providers to help execute the State's long term strategy and mission, as more particularly described in the Solicitation;

Whereas, Supplier submitted a proposal to the solicitation;

Whereas, the State and Supplier finalized terms under which Rattan Consulting, Inc. will perform services under the Contract; and

State and Supplier wish to amend the Contract to include the ability for affiliates to make purchases under the Contract.

Now, therefore, in consideration of the foregoing and the mutual promises set forth herein, the receipt and sufficiency of which are hereby acknowledged the parties agree as follows:

1. Section A.1 of the Solicitation is hereby amended to include the following definition:

- 1.1. "Affiliate" means any governmental entity specified as a political subdivision of the State pursuant to the Governmental Tort Claims Act including any associated institution, instrumentality, board, commission, committee department or other entity designated to act on behalf of the political subdivision; a state county or local governmental entity in its state of origin; and entities authorized to utilize contracts awarded by the State via a multistate or multi-governmental contract.

2. Section B.5 of the Solicitation is hereby amended to state:

- 2.1. Authorized Users - During the term of this contract, any Affiliate, as defined herein, may utilize this contract. Under this contract, the State of Oklahoma bears no liability for the Affiliate actions and the privies of contract exist solely between the Supplier and the Affiliate.

The undersigned represent and warrant that they are authorized, as representatives of the Party on whose behalf they are signing, to sign this Amendment and to bind their respective Party thereto.

**State of Oklahoma by and through the Office
of Management and Enterprise Services**

Rattan Consulting, Inc.

By: 

Name: James L. Reese, II

Title: Chief Information Officer

Date: 4/9/18

By: 

Name: Travis P. Rattan

Title: President

Date: 22MAR18