



OMES Cost Proposal with Estimated Pricing Snapshot

Global School

- Global School courses are delivered in the Educator Learning Management System.
- Includes certified teachers, all systems and courses
- Required materials are included in the price
- No minimum enrollments required and no upfront fees
- Open enrollment is offered so a student may start a course any time
- Grace Period: Upon being activated into a Global School course, students will have a 28-day grace period without a grade being issued. If a student withdraws from a course within the first 28 days, the grade report that they and their school will receive will classify the drop as "Withdrawn – No Grade." A student withdrawn from the course during this 28-day grace period may be replaced with a new enrollment without financial penalty. Clients are not billed for enrollments until after the 28-day grace period.
- Credit Recovery Courses
 - Half Credit **\$200**
 - Full Credit **\$400**
- Regular Courses
 - Half Credit **\$400**
 - Full Credit **\$800**

*Not all courses available in this model; see catalog or FLVS account manager for details



Licensing Models Overview

- FLVS-Hosted site license, per seat and per enrollment courses are delivered in the Buzz Learning Management System
- FLVS-Hosted licenses utilize hybrid hosting. FLVS hosts content and delivers assessments directly.
- Some models are available in both hybrid and non-hybrid hosting.
- Non-hybrid hosting incurs additional loading fees (see loading fees in each model).
- FLVS provides the teacher in the Global School model.
- The Oklahoma school or district provides the teacher in site license, per seat and per enrollment models.
- Client-Hosted site License, per seat and per enrollment courses - Delivery only via LTI Hybrid Hosting
- Client-Hosted site license, per seat and per enrollment courses are delivered in the client's Learning Management System – Available to districts.
- Client-Hosted site license, per seat and per enrollment licenses incur additional one time course spin-up fees of \$500/course. This fee includes loading, support, course updates and new course versions.

FLVS-Hosted Site License

- **Purchase minimum = Total student population of site for each course.**
- **A “site” is defined as a school or district.**
- eTeacher Guides included, when available
- Course materials not included (See materials list)
- Includes product orientation. Additional teacher training is available (at additional cost).
- Course Content can be **customized / modified** by OMES or Oklahoma school district
- Annual license – access to content for 12 months from provision completion date
- No setup/load fees
- Reports, batch upload users, view enrollment usage (LMS admin functions) included in cost
- Client branded login page available: **\$1000**
- Price, per student, access to all FLVS courses available in model: **\$50**
- Vendor courses not available in a site license

*Not all courses available in this model; see catalog or FLVS account manager for details

FLVS-Hosted Per Seat

- Annual license, access to content* for 12 months from provision completion date
- eTeacher Guides included, when available
- Course materials not included (See materials list)
- Includes product orientation. Additional teacher training is available (at additional cost).
- Course Content can be **customized / modified** by OMES OR THE OKLAHOMA SCHOOL DISTRICT
- Annual license – access to content for 12 months from provision completion date, **25 seat minimum**
- No setup/load fees



- **A “seat” is defined as a student who is enrolled in at least one course “Enrolled Student”.** An “Enrolled Student” may be enrolled in multiple courses at one time. If an Enrolled Student vacates his/her seat before the renewable term expires then a new Enrolled Student may occupy the seat without being charged for an additional seat. There can be no more “Enrolled Students” at a time than seats licensed by client.
- Price, per seat: **\$189**
- Vendor courses not available in the per seat model; vendor courses only available in per enrollment model: **\$95**
- *Not all courses available in this model; see catalog or FLVS account manager for details

FLVS-Hosted Per Enrollment

- Annual license, access to content for 12 months from provision completion date
- **25 enrollment minimum** shared between any number of courses*
- At the end of the license year, FLVS will provide a report to OMES OR THE OKLAHOMA SCHOOL DISTRICT containing all student enrollment numbers on a per course basis during the 12 months since the last reporting date.
- **An “enrollment” is defined as one student who has been enrolled in one course for more than 28 days or is 15% complete in the course.** For example, a student who is enrolled in 3 courses and is beyond 28 days in each course would be considered 3 enrollments.
- Course content and assessments delivered via Buzz LMS
- No setup/load fees
- Course Content can be **customized / modified** by OMES OR THE OKLAHOMA SCHOOL DISTRICT
- eTeacher Guides included, when available
- Course materials not included. See materials list for details regarding course materials.
- Support included with enrollment fees.
- Includes product orientation. Additional teacher training is available (at additional cost).
- Price, per student course enrollment: **\$95**
- Price, per student CREDIT RECOVERY course enrollment: **\$50**
- *Not all courses available in this model; see catalog for details

Professional Development Pricing

Teaching Online Series

Hosted/facilitated:

Access to one of four online professional development courses, available 24/7/365, includes FLVS facilitator

- **\$495/enrollment/30 hr. course –**
 - Teaching in an Online Learning Model
 - Advanced Strategies for Online or Blended instructors
 - Teaching in a Blended Learning Model
- **\$695/enrollment/60 hr. course –**
 - Teaching Literacy Strategies in an Online or Blended Learning Model
 - Teaching Strategies in a Digital Environment

Hosted/non-facilitated:

Access to one of three online professional development courses, available 24/7/365

- **\$250/enrollment/30 hr. course –**
 - Teaching in an Online Learning Model
 - Advanced Strategies for Online or Blended instructors
 - Teaching in a Blended Learning Model
- **\$350/enrollment/60 hr. course –**
 - Teaching Literacy Strategies in an Online or Blended Learning Model
 - Teaching Strategies in a Digital Environment

Available for Purchase:

- Teaching Online courses – price per course:

Number of K-12 Students in District	Price - 30 hour course	Price - 60 hour course
1 - 999	\$3,000	\$5,000
1,000 – 4, 999	\$4,000	\$6,000
5,000 – 9,999	\$5,000	\$7,000
10,000 – 49,999	\$7,000	\$11,000
50,000 – 99,999	\$9,000	\$13,000
100,000 +	\$11,000	\$16,000

NOTE: Prices include course upload; support packages are available for these courses

Ala Carte Options:

- Customized webinars: priced based on topic and length
- Webinars - **\$250/hour**
- Customized face to face trainings: **\$3,500/day**.
 - Includes 1 trainer
 - Up to 25 participants



Virtual Leadership Training (VLT)

- Two-day session in Orlando designed to teach the key elements to managing a successful virtual program, addressing the following topics:
 - Hiring and staffing
 - Funding and budget
 - Policies
 - Data and performance management
 - Student recruiting and retention
 - Accountability
 - Curriculum
 - Learning and performance management systems
 - Evaluating your program
 - Marketing your program
- Price: **\$995.00/person**
 - 10% discount for 3 or more attendees
 - 15% discount for 5 or more attendees
 - Live Stream Option **\$250.00/person**

e. Consultative Services

- Services can be offered in bundles or broken down by customer need (refer to Consultative Services Document)
- Customer will receive weekly reports on billable hours.
- Travel fees and expenses will be in addition to per hour fees.
- Educational consultation - \$100 per hour
- IT consultation - \$199 per hour

****Other models and products available upon request****