



## Notice of Statewide Contract Award

*Official signed contract documents are on file with OMES-Central Purchasing.*

**Contract Title:** Automated External Defibrillator (AED) Units and Accessories

**Statewide Contract # :** SW 300

**Contract Issuance Date:** 2-05-2018

**Total Number of Vendors:** Two (2) *(For details see: Vendor Information Sheet)*

**Contract Period:** 02/05/2018 through 10/04/2018

**Agreement Period:** 02/05/2018 through 10/04/2022

**Authorized Users:** **All State Departments, Boards, Commissions, Agencies and Institutions, in addition to Counties, School Districts and Municipalities which may avail themselves of this contract.**

**Contract Priority:** Mandatory Statewide

**Type of Contract:** Firm, Fixed Price and Discount from List

**OMES-CP Contact:** Theresa Johnson **Title:** Contracting Officer

**Phone:** 1 - 405 - 521 - 2289 **Email:** [theresa.johnson@omes.ok.gov](mailto:theresa.johnson@omes.ok.gov)



## Awarded Supplier Information

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**Supplier Name:** Physio-Control, Inc

**Supplier ID #:** 0000078140

**Supplier Address:** 11811 Willows Rd NE

**City:** Redmond

**State:** WA

**Zip Code:** 98052

**Contact Person Name:** Alexandra Carvalho

**Phone #:** 1 - 425 - 867 - 4003

**Title:** Contract Analyst

**Fax #:** 1 - - -

**Email:** USContracts @stryker.com

**Website:**

**Authorized Location:** ☐ Locations list attached as *(attachment title)*

☐ Address:

City:

State:

Zip Code:

**Contract ID #:** #5101

**Delivery:** Per agreement

**Minimum Order:**

**P/Card Accepted:** ☒ Yes

☐ No

**Other:**

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**Supplier Name:** .Zoll Medical Corporation

**Supplier ID #:** 0000067899

**Supplier Address:** 269 Mill Road

**City:** Chelmsford

**State:**

**MA Zip Code:** ^01824-4105

**Contact Person Name:** Kinga Kardasinska

**Phone #:** 1 - 978 - 421 - 9674

**Title:** Senior Contract Specialist

**Fax #:** 1 - 978 - 421 - 0005

**Email:** kkardasinska@zoll.com

**Website:** www.zoll.com

**Authorized Location:** ☐ Locations listing attached as *(attachment title)*

☐ Address:

City:

State:

Zip Code:

**Contract ID #:** #5102

**Delivery:** Per Agreement

**Minimum Order:**

**P/Card Accepted:** ☒ Yes

☐ No

Central Purchasing • 5005 N. Lincoln Boulevard, Suite 300 • Oklahoma City, OK 73105  
Telephone: 405-521-0955 • Fax: 405-521-4475 • www.omes.ok.gov

**Other:**



# **OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD**

## **AED UNITS AND ACCESSORIES**

**Office of Management and Enterprise Services**

**Central Purchasing Division**

**5005 North Lincoln Boulevard**

**Oklahoma City, OK 73105**

**And**

**Zoll Medical Corporation**


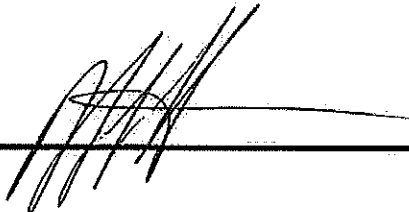
**269 Mill Road**

**Chelmsford, Massachusetts 01824-4105**

Master Agreement Number: OK-SW-300

You are hereby notified that your response to Solicitation SW17300, which opened November 29, 2016, is accepted. The following documents are incorporated herein by reference and constitute the entire Contract between you and the State: 1) A Participating Entity's Participating Addendum ("PA"); 2) This NASPO ValuePoint Master Price Agreement which includes Exhibit A- Terms and Conditions Exhibit B – Scope of Work, and Exhibit C- Price and Cost Proposal ; 3) The Request for Proposal; and 4) The Contractors response to the Request for Proposal.

**NOW, THEREFORE**, in consideration of the foregoing and mutual promises set forth herein, the receipt and sufficiency of which are hereby acknowledged the parties have caused this Contract to be duly executed intending to be bound thereby.

<b>STATE OF OKLAHOMA</b> <b>Ferris J. Barger, State Purchasing Director</b>	<b>CONTRACTOR</b> <b>Zoll Medical Corporation</b>
By: 	By: 
Date: 10-5-17	Date: September 27 <sup>th</sup> , 2017
	Title: Vice President EMS Sales

*\*Persons signing for Contractor hereby swear and affirm that they are authorized to act on Contractor's behalf and acknowledge that the Lead State is relying on their representations to that effect.*

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# **OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD**

## **Summary**

### **1. Scope of Work Defined.**

The goal of this Master Agreement is provide a vehicle in which Participating States/Purchasing Entities can obtain Automated External Defibrillator (AED) units, accessories, and service and support options in furtherance of the NASPO ValuePoint Cooperative Purchasing Program. The purpose of this Master Agreement is to contract with qualified offerors to provide AED units, accessories, and service and support options for all Participating States. The objective is to obtain best value, and in some cases achieve more favorable pricing, than is obtainable by an individual state or local government entity because of the collective volume of potential purchases by numerous state and local government entities.

### **2. Categories of Products Offered.**

This Master Agreement will offer the following categories of products: Public Access and Infrequent User AEDs; and Professional Defibrillators.

### **3. Master Agreement Order of Precedence.**

Any Order placed under this Master Agreement shall consist of the following documents:

- (1) Participating Entity's Participating Addendum ("PA");
- (2) Oklahoma NASPO ValuePoint Master Agreement Award;
  - a. Summary;
  - b. General Terms, Conditions, Instructions;
  - c. NASPO ValuePoint Terms and Conditions;
  - d. Scope of Work;
  - e. Price and Cost Proposal.
- (3) A Purchase Order issued against the Master Agreement;
- (4) The Solicitation; and
- (5) Contractor's response to the Solicitation, including but not limited to Contractor's Terms and Conditions contained in Response, as revised and accepted by the Lead State.

These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.

### **4. Master Agreement Effective Date**

This Master Agreement is effective as of the date of the last signature above.

# OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD

## Exhibit A – Terms and Conditions

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### A. GENERAL TERMS, CONDITIONS & INSTRUCTIONS

#### 1. Period of Performance

The initial term of the master agreement shall be 1 (one) year with renewal provisions as outlined in Section 3 of the NASPO ValuePoint Master Terms and conditions (Section B of this Exhibit) which typically extend the original contract period for four (4) additional years.

#### 2. Contract Administrator

The Lead State Contract Administrator identified below is the single point of contact during this procurement process. Offerors and interested persons shall direct to the Lead State Contract Administrator all questions concerning the procurement process, technical requirements of the RFP, contractual requirements, changes, clarifications, and protests, the award process, and any other questions that may arise related to this solicitation and this resulting Master Agreement. The Lead State Contract Administrator designated by the State of Oklahoma, OMES Central Purchasing is:

Theresa Johnson, Strategic Initiatives Purchasing Officer  
State of Oklahoma, OMES Central Purchasing  
5005 N. Lincoln Blvd., STE 300  
Oklahoma City, OK 73105  
Theresa.Johnson@omes.ok.gov  
Phone: 405/521-2289

#### 3. Authorized Users

This Master Agreement may be used by state governments (including departments, agencies, institutions), institutions of higher education, political subdivisions (i.e., colleges, school districts, counties, cities, etc.), the District of Columbia, territories of the United States, and other eligible entities subject to approval of the individual state procurement director and compliance with local statutory and regulatory provisions.

#### 4. Definitions

“Lead State” means the State conducting this cooperative procurement, evaluation, and award and centrally administering any resulting Master Agreement(s)

“Offeror” means the company or firm who submits a proposal in response to this Request for Proposal.

“Proposal” means the official written response submitted by an Offeror in response to this Request for Proposal.



"Request for Proposals" or "RFP" means the entire solicitation document, including all parts, sections, exhibits, attachments, and Amendments.

## **5. Certification of Non-Debarment**

By submitting a response to this solicitation the prospective primary participant and any other subcontract certifies to the best of their knowledge and belief, that they and their principals or participants:

Participants:

- 5.1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal, State or local department or agency;
- 5.2. Have not within a three-year period preceding this proposal been convicted or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) contract; or for violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.
- 5.3. Are not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses listed above this certification; and
- 5.4. Have not with a three-year period preceding this application/proposal had one or more public (Federal, State or local) contracts terminated for cause or default.

Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to its solicitation response.

## **6. Insurance**

The Contractor agrees to acquire insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state at the prescribed levels set forth in Section 21 of the NASPO ValuePoint Master Agreement Terms and Conditions of this Exhibit.

## **7. Governing Laws and Regulations**

This procurement is conducted by the regulations and the laws of the State of Oklahoma. Venue for any administrative or judicial action relating to this procurement, evaluation, and award shall be in Oklahoma County, Oklahoma. The provisions governing choice of law and venue for issues arising after award and during contract performance are specified in section 35 of the NASPO ValuePoint Master Agreement Terms and Conditions of this Exhibit.

## **8. NASPO ValuePoint Administrative Fee and Reporting Requirements**

Contractor agrees to pay a NASPO ValuePoint administrative fee as specified Section 26 of the NASPO ValuePoint Master Agreement Terms and Conditions. Moreover, specific summary and detailed usage

reporting requirements are prescribed by Section 27 of NASPO ValuePoint Master Agreement Terms and Conditions of this Exhibit.

Contractor shall identify the person responsible for providing the mandatory usage reports. (This information must be kept current during the contract period). Contractor will be required to provide reporting contact within 15 days of Master Agreement execution.

#### **9. NASPO ValuePoint eMarket Center**

Contractor agrees to cooperate with NASPO ValuePoint and SciQuest (and any authorized agent or successor entity to SciQuest) to integrate its presence in the NASPO ValuePoint eMarket Center either through an electronic catalog (hosted or punchout site) or unique ordering instructions. Refer to eMarket Center Appendix of the NASPO ValuePoint Master Agreement Terms and Conditions in Section B, Exhibit A of this Master Agreement for the prescribed requirements. Those terms and conditions require as a minimum that the Offeror agree to participate in development of ordering instructions. Proposer shall respond how they can support the eMarket Center in the Proposal through either a hosted catalog or punchout solution.

#### **10. Cost, Prices, and Rates**

Prices and rates shall include all anticipated charges, including, but not limited to, freight and delivery, cost of materials and product, transaction fees, overhead, profits, and other costs and expenses incidental to the Offeror's performance. Any travel costs must be included in the cost of the products and services offered under this Master Agreement. No billing for travel will be allowed under this Master Agreement.

Pricing will remain fixed for the initial term of this Master Agreement, which is one year. Any request for price or rate adjustment following the initial Master Agreement term is subject to the requirements of Section of the NASPO ValuePoint Master Agreement Terms and Conditions of this Exhibit.

#### **11. Oklahoma Open Records Act**

This Master Agreement and all proposal and other materials submitted in response to Solicitation SW#17300 shall be the property of the State of Oklahoma and subject to the Oklahoma Open Records Act.

#### **12. Contractor Single Point of Contact**

All Offerors were to include a single point of contact in their Proposal. This single point of contact shall be the primary person the Lead State may contact in regards to this Master Agreement.

## B. NASPO VALUEPOINT TERMS AND CONDITIONS

### 1. Master Agreement Order of Precedence

Any Order placed under this Master Agreement shall consist of the following documents:

- (1) Participating Entity's Participating Addendum ("PA");
- (2) Oklahoma NASPO ValuePoint Master Agreement Award;
  - a. Summary;
  - b. General Terms, Conditions, and Instructions;
  - c. NASPO ValuePoint Terms and Conditions;
  - d. Scope of Work;
  - e. Price and Cost Proposal.
- (3) A Purchase Order issued against the Master Agreement;
- (4) The Solicitation; and
- (5) Contractor's response to the Solicitation, including but not limited to Contractor's Terms and Conditions contained in Response, as revised and accepted by the Lead State.

These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.

### 2. Definitions

**Acceptance** is defined by the applicable commercial code, except Acceptance shall not occur before the completion of delivery in accordance with the Order, installation if required, and a reasonable time for inspection of the Product.

**Contractor** means the person or entity delivering Products or performing services under the terms and conditions set forth in this Master Agreement.

**Embedded Software** means one or more software applications which permanently reside on a computing device.

**Intellectual Property** means any and all patents, copyrights, service marks, trademarks, trade secrets, trade names, patentable inventions, or other similar proprietary rights, in tangible or intangible form, and all rights, title, and interest therein.

**Lead State** means the State centrally administering any resulting Master Agreement(s).

**Master Agreement** means the underlying agreement executed by and between the Lead State, acting on behalf of the NASPO ValuePoint program, and the Contractor, as now or hereafter amended.

**NASPO ValuePoint** is the NASPO Cooperative Purchasing Organization LLC, doing business as NASPO ValuePoint, a 501(c) (3) limited liability company that is a subsidiary organization the National Association of State Procurement Officials (NASPO), the sole member of NASPO ValuePoint. NASPO ValuePoint facilitates administration of the NASPO cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (i.e., colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states and the District of Columbia. NASPO ValuePoint is identified in the Master Agreement as the recipient of reports and may perform contract administration functions relating to collecting and receiving reports as well as other contract administration functions as assigned by the Lead State.

**Order or Purchase Order** means any purchase order, sales order, contract or other document used by a Purchasing Entity to order the Products.

**Participating Addendum** means a bilateral agreement executed by a Contractor and a Participating Entity incorporating this Master Agreement and any other additional Participating Entity specific language or other requirements, e.g. ordering procedures specific to the Participating Entity, other terms and conditions.

**Participating Entity** means a state, or other legal entity, properly authorized to enter into a Participating Addendum.

**Participating State** means a state, the District of Columbia, or one of the territories of the United States that is listed in the Request for Proposal as intending to participate. A Participating State is not required to participate through execution of a Participating Addendum. Upon execution of the Participating Addendum, a Participating State becomes a Participating Entity; however, a Participating State listed in the Request for Proposals is not required to participate through execution of a Participating Addendum.

**Product** means any equipment, software (including embedded software), documentation, service or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Products, supplies and services, and products and services are used interchangeably in these terms and conditions.

**Purchasing Entity** means a state (as well as the District of Columbia and U.S. territories), city, county, district, other political subdivision of a State, and a nonprofit organization under the laws of some states if authorized by a Participating Addendum, who issues a Purchase Order against the Master Agreement and becomes financially committed to the purchase.

## **NASPO ValuePoint Program Provisions**

### **3. Term of the Master Agreement**

The initial term of this Master Agreement is for one (1) years. This Master Agreement may be extended beyond the original contract period for four (4) additional years at the Lead State's discretion and by mutual agreement and upon review of requirements of Participating Entities, current market conditions, and Contractor performance.

#### **4. Amendments**

The terms of this Master Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written agreement of the Lead State and Contractor.

#### **5. Participants and Scope (Negotiated)**

- a. Contractor may not deliver Products under this Master Agreement until a Participating Addendum acceptable to the Participating Entity and Contractor is executed. The Oklahoma Terms and Conditions and NASPO ValuePoint Master Agreement Terms and Conditions are applicable to any Order by a Participating Entity (and other Purchasing Entities covered by their Participating Addendum), except to the extent altered, modified, supplemented or amended by a Participating Addendum. By way of illustration and not limitation, this authority may apply to unique delivery and invoicing requirements, confidentiality requirements, defaults on Orders, governing law and venue relating to Orders by a Participating Entity, indemnification, and insurance requirements. Statutory or constitutional requirements relating to availability of funds may require specific language in some Participating Addenda in order to comply with applicable law. The expectation is that these alterations, modifications, supplements, or amendments will be addressed in the Participating Addendum or, with the prior written consent of the Purchasing Entity and Contractor, may be included in the ordering document (e.g. purchase order or contract) used by the Purchasing Entity to place the Order.
- b. Use of specific NASPO ValuePoint cooperative Master Agreements by state agencies, political subdivisions and other Participating Entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.
- c. Obligations under this Master Agreement are limited to those Participating Entities who have signed a Participating Addendum and Purchasing Entities within the scope of those Participating Addenda. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of other Purchasing Entities. Contractor shall email a fully executed PDF copy of each Participating Addendum to [PA@naspovaluepoint.org](mailto:PA@naspovaluepoint.org) to support documentation of participation and posting in appropriate data bases.
- d. NASPO Cooperative Purchasing Organization LLC, doing business as NASPO ValuePoint, is not a party to the Master Agreement. It is a nonprofit cooperative purchasing organization assisting states in administering the NASPO cooperative purchasing program for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school districts, counties, cities, etc.) for all 50 states, the District of Columbia and the territories of the United States.
- e. State Participating Addenda or other Participating Addenda shall not be construed to amend the terms of this Master Agreement between the Lead State and Contractor that prescribe NASPO ValuePoint Program requirements: Term of the Master Agreement; Amendments; Participants and Scope; Administrative Fee; NASPO ValuePoint Summary and Detailed Usage Reports; NASPO

ValuePoint Cooperative Program Marketing and Performance Review; NASPO ValuePoint eMarketCenter; Right to Publish; Price and Rate Guarantee Period; and Individual Customers. Any such language shall be void and of no effect.

- f. Participating Entities who are not states may under some circumstances sign their own Participating Addendum, subject to the approval of participation by the Chief Procurement Official of the state where the Participating Entity is located. Coordinate requests for such participation through NASPO ValuePoint. Any permission to participate through execution of a Participating Addendum is not a determination that procurement authority exists in the Participating Entity; they must ensure that they have the requisite procurement authority to execute a Participating Addendum.
- g. Resale. "Resale" means any payment in exchange for transfer of tangible goods, software, or assignment of the right to services. Subject to any specific conditions included in the solicitation or Contractor's proposal as accepted by the Lead State, or as explicitly permitted in a Participating Addendum, Purchasing Entities may not resell Products (the definition of which includes services that are deliverables). Absent any such condition or explicit permission, this limitation does not prohibit: payments by employees of a Purchasing Entity for Products and fees associated with inventory transactions with other governmental or nonprofit entities and consistent with a Purchasing Entity's laws and regulations. Any sale or transfer permitted by this subsection must be consistent with license rights granted for use of intellectual property.

## **6. Administrative Fees (Negotiated)**

- a. The Contractor shall pay to NASPO ValuePoint, or its assignee, a NASPO ValuePoint Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than sixty (60) days following the end of each calendar quarter. The NASPO ValuePoint Administrative Fee shall be submitted quarterly and is based on all sales, minus any returns, or trade-in's of products and services under the Master Agreement (less any charges for taxes or shipping). The NASPO ValuePoint Administrative Fee is not negotiable. This fee is to be included as part of the pricing submitted with proposal.
- b. Additionally, some states may require an additional fee be paid directly to the state only on purchases made by Purchasing Entities within that state. For all such requests, the fee level, payment method and schedule for such reports and payments will be incorporated into the Participating Addendum that is made a part of the Master Agreement. The Contractor may adjust the Master Agreement pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of the state. All such agreements shall not affect the NASPO ValuePoint Administrative Fee percentage or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee. The NASPO ValuePoint Administrative Fee in subsection 7.26 a. shall be based on the gross amount of all sales, minus any returns or trade-in's, (less any charges for taxes or shipping) at the adjusted prices (if any) in Participating Addenda.

## **7. NASPO ValuePoint Summary and Detailed Usage Reports**

In addition to other reports that may be required by this solicitation, the Contractor shall provide the following NASPO ValuePoint reports.

- a. Summary Sales Data. The Contractor shall submit quarterly sales reports directly to NASPO ValuePoint using the NASPO ValuePoint Quarterly Sales/Administrative Fee Reporting Tool found at <http://www.naspo.org/WNCPO/Calculator.aspx>. Any/all sales made under this Master Agreement shall be reported as cumulative totals by state. Even if Contractor experiences zero sales during a calendar quarter, a report is still required. Reports shall be due no later than thirty (30) days following the end of the calendar quarter (as specified in the reporting tool).
- b. Detailed Sales Data. Contractor shall also report detailed sales data by:
  - (1) state;
  - (2) Purchasing Entity name;
  - (3) Purchasing Entity bill-to and ship-to locations;
  - (4) Purchasing Entity and Contractor Purchase Order identifier/number(s);
  - (5) Purchase Order Type (e.g. sales order, credit, return, upgrade, determined by industry practices);
  - (6) Purchase Order date;
  - (7) Ship Date; and
  - (8) Line item description, including product number if used.

The report shall be submitted in any form required by the solicitation. Reports are due on a quarterly basis and must be received by the Lead State and NASPO ValuePoint Cooperative Development Team no later than thirty (30) days after the end of the reporting period. Reports shall be delivered to the Lead State and to the NASPO ValuePoint Cooperative Development Team electronically through a designated portal, email, CD-ROM, flash drive or other method as determined by the Lead State and NASPO ValuePoint. Detailed sales data reports shall include sales information for all sales under Participating Addenda executed under this Master Agreement. The format for the detailed sales data report is shown in Attachment I – Usage Reporting Template

- c. Reportable sales for the summary sales data report and detailed sales data report includes sales to employees for personal use where authorized by the solicitation and the Participating Addendum. Report data for employees should be limited to ONLY the state and entity they are participating under the authority of (state and agency, city, county, school district, etc.) and the amount of sales. No personal identification numbers, e.g. names, addresses, social security numbers or any other numerical identifier, may be submitted with any report.
- d. Contractor shall provide the NASPO ValuePoint Cooperative Development Coordinator with an executive summary each quarter that includes, at a minimum, a list of states with an active Participating Addendum, states that Contractor is in negotiations with and any Participating Addendum roll out or implementation activities and issues. NASPO ValuePoint Cooperative Development Coordinator and Contractor will determine the format and content of the executive summary. The executive summary is due thirty (30) days after the conclusion of each calendar quarter.

- e. Timely submission of these reports is a material requirement of the Master Agreement. The recipient of the reports shall have exclusive ownership of the media containing the reports. The Lead State and NASPO ValuePoint shall have a perpetual, irrevocable, non-exclusive, royalty free, transferable right to display, modify, copy, and otherwise use reports, data and information provided under this section.

## **8. NASPO ValuePoint Cooperative Program Marketing and Performance Review**

- a. Contractor agrees to work cooperatively with NASPO ValuePoint personnel. Contractor agrees to present plans to NASPO ValuePoint for the education of Contractor's contract administrator(s) and sales/marketing workforce regarding the Master Agreement contract, including the competitive nature of NASPO ValuePoint procurements, the Master agreement and participating addendum process, and the manner in which qualifying entities can participate in the Master Agreement.
- b. Contractor agrees to participate in an annual contract performance review at a location selected by the Lead State and NASPO ValuePoint, which may include a discussion of marketing action plans, target strategies, marketing materials, as well as Contractor reporting and timeliness of payment of administration fees.

## **9. NASPO ValuePoint eMarket Center**

- a. In July 2011, NASPO ValuePoint entered into a multi-year agreement with SciQuest, Inc. whereby SciQuest will provide certain electronic catalog hosting and management services to enable eligible NASPO ValuePoint's customers to access a central online website to view and/or shop the goods and services available from existing NASPO ValuePoint Cooperative Contracts. The central online website is referred to as the NASPO ValuePoint eMarket Center.
- b. The Contractor will have visibility in the eMarket Center through Ordering Instructions. These Ordering Instructions are available at no cost to the Contractor and provide customers information regarding the Contractors website and ordering information. The Contractor is required at a minimum to participate in the eMarket Center through Ordering Instructions.
- c. At a minimum, the Contractor agrees to the following timeline: NASPO ValuePoint eMarket Center Site Admin shall provide a written request to the Contractor to begin Ordering Instruction process. The Contractor shall have thirty (30) days from receipt of written request to work with NASPO ValuePoint to provide any unique information and ordering instructions that the Contractor would like the customer to have.
- d. If the solicitation requires either a catalog hosted on or integration of a punchout site with eMarket Center or either solution is proposed by a Contractor and accepted by the Lead State, the provisions of the eMarket Center Appendix to these NASPO ValuePoint Master Agreement Terms and Conditions apply.

## **10. Right to Publish**

Throughout the duration of this Master Agreement, Contractor must secure from the Lead State prior approval for the release of any information that pertains to the potential work or activities covered by the Master Agreement. The Contractor shall not make any representations of NASPO Value Point's



opinion or position as to the quality or effectiveness of the services that are the subject of this Master Agreement without prior written consent. Failure to adhere to this requirement may result in termination of the Master Agreement for cause.

## **11. Price and Rate Guarantee Period**

All prices and rates must be guaranteed for the initial term of the Master Agreement. Following the initial Master Agreement period, any request for price or rate adjustment must be for an equal guarantee period, and must be made at least 30 days prior to the effective date. Requests for price or rate adjustment must include sufficient documentation supporting the request. Any adjustment or amendment to the Master Agreement shall not be effective unless approved by the Lead State. No retroactive adjustments to prices or rates will be allowed.

## **12. Individual Customers**

Except to the extent modified by a Participating Addendum, each Purchasing Entity shall follow the terms and conditions of the Master Agreement which include the Oklahoma Terms and Conditions and NASPO ValuePoint Master Agreement Terms and Conditions, and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement, including but not limited to, any indemnity or right to recover any costs as such right is defined in the Master Agreement and applicable Participating Addendum for their purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contractor will apply the charges and invoice each Purchasing Entity individually.

## **Administration of Orders**

### **13. Ordering**

- a. Master Agreement order and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.
- b. The resulting Master Agreements permit Purchasing Entities to define project-specific requirements and informally compete the requirement among companies having a Master Agreement on an “as needed” basis. This procedure may also be used when requirements are aggregated or other firm commitments may be made to achieve reductions in pricing. This procedure may be modified in Participating Addenda and adapted to the Purchasing Entity’s rules and policies. The Purchasing Entity may in its sole discretion determine which Master Agreement Contractors should be solicited for a quote. The Purchasing Entity may select the quote that it considers most advantageous, cost and other factors considered.
- c. Each Purchasing Entity will identify and utilize its own appropriate purchasing procedure and documentation. Contractor is expected to become familiar with the Purchasing Entities’ rules, policies, and procedures regarding the ordering of supplies and/or services contemplated by this Master Agreement.
- d. Contractor shall not begin work without a valid Purchase Order or other appropriate commitment document compliance with the law of the Purchasing Entity.

- e. Orders may be placed consistent with the terms of this Master Agreement during the term of the Master Agreement.
- f. All Orders pursuant to this Master Agreement, at a minimum, shall include:
  - (1) The services or supplies being delivered;
  - (2) The place and requested time of delivery;
  - (3) A billing address;
  - (4) The name, phone number, and address of the Purchasing Entity representative;
  - (5) The price per hour or other pricing elements consistent with this Master Agreement and the contractor's proposal;
  - (6) A ceiling amount of the order for services being ordered; and
  - (7) The Master Agreement identifier.
- g. All communications concerning administration of Orders placed shall be furnished solely to the authorized purchasing agent within the Purchasing Entity's purchasing office, or to such other individual identified in writing in the Order.
- h. Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or performance period up to 120 days past the then-current termination date of this Master Agreement. Contractor is reminded that financial obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available.
- i. Notwithstanding the expiration or termination of this Master Agreement, Contractor agrees to perform in accordance with the terms of any Orders then outstanding at the time of such expiration or termination. Contractor shall not honor any Orders placed after the expiration or termination of this Master Agreement, or otherwise inconsistent with its terms. Orders from any separate indefinite quantity, task orders, or other form of indefinite delivery order arrangement priced against this Master Agreement may not be placed after the expiration or termination of this Master Agreement, notwithstanding the term of any such indefinite delivery order agreement.

#### **14. Shipping and Delivery (Negotiated)**

- a. The prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage shall remain the Contractor's until final inspection and acceptance when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount, if any, will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.
- b. All products must be delivered in the manufacturer's standard package. Costs shall include all packing and/or crating charges. Cases shall be of durable construction, good condition, properly

labeled and suitable in every respect for storage and handling of contents. Each packaging slip attached to the shipping carton shall include the commodity, brand, quantity, item code number and the Purchasing Entity's Purchase Order number.

## **15. Laws and Regulations**

Any and all Products offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

## **16. Inspection and Acceptance (Negotiated)**

- a. Where the Master Agreement or an Order does not otherwise specify a process for inspection and Acceptance, this section governs. This section is not intended to limit rights and remedies under the applicable commercial code.
- b. All Products are subject to inspection at reasonable times and places before Acceptance, which shall not be later than thirty (30) days after the date of the delivery of the products to the Purchasing Entity. Contractor shall provide right of access to the Lead State, or to any other authorized agent or official of the Lead State or other Participating or Purchasing Entity, at reasonable times, in order to monitor and evaluate performance, compliance, and/or quality assurance requirements under this Master Agreement. Products that do not meet specifications may be rejected. Failure to reject upon receipt, however, does not relieve the contractor of liability for material (nonconformity that substantial impairs value) latent or hidden defects subsequently revealed when goods are put to use. Acceptance of such goods may be revoked in accordance with the provisions of the applicable commercial code, and the Contractor is liable for any resulting expense incurred by the Purchasing Entity related to the preparation and shipping of Product rejected and returned, or for which Acceptance is revoked.
- c. If any Products do not conform to contract requirements, the Purchasing Entity may require the Contractor, at Contractor's reasonable discretion using industry standard, to repair or replace the Products with Products that are in conformity with contract requirements, at no increase in Order amount. When defects cannot be corrected by re-performance, the Purchasing Entity may require the Contractor to take necessary action to ensure that future performance conforms to contract requirements; and reduce the contract price to reflect the reduced value of services performed.
- d. The warranty period shall begin upon Acceptance.
- e. Acceptance Testing may be explicitly set out in a Master Agreement to ensure conformance to an explicit standard of performance. Acceptance Testing means the process set forth in the Master Agreement for ascertaining that the Product meets the standard of performance prior to Acceptance by the Purchasing Entity. If Acceptance Testing is prescribed, this subsection applies to applicable Products purchased under this Master Agreement, including any additional, replacement, or substitute Product(s) and any Product(s) which are modified by or with the written approval of Contractor after Acceptance by the Purchasing Entity. The Acceptance Testing period shall be thirty (30) calendar days or other time period identified in this Master Agreement or the Participating Addendum, starting from the day after the Product is delivered or, if installed, the day after the Product is installed and Contractor certifies that the Product is ready for Acceptance Testing. If the

Product does not meet the standard of performance during the initial period of Acceptance Testing, Purchasing Entity may, at its discretion, continue Acceptance Testing on a day-to-day basis until the standard of performance is met. Upon rejection, the Contractor will have thirty (30) calendar days to cure the standard of performance issue(s). If after the cure period, the Product still has not met the standard of performance, the Purchasing Entity may, at its option:

- (a) declare Contractor to be in breach and terminate the Order;
- (b) demand replacement Product from Contractor at no additional cost to Purchasing Entity; or,
- (c) continue the cure period for an additional time period agreed upon by the Purchasing Entity and the Contractor.

Contractor shall pay all costs related to the preparation and shipping of Product returned pursuant to the section. No Product shall be deemed Accepted and no charges shall be paid until the standard of performance is met. The warranty period shall begin upon Acceptance.

## **17. Payment**

Payment after Acceptance is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance, unless a different late payment amount is specified in a Participating Addendum, Order, or otherwise prescribed by applicable law. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card" with no additional charge.

## **18. Warranty (Negotiated)**

Products purchased pursuant to this Master Agreement are subject to the terms and coverage set forth in Section C, Exhibit A of this Master Agreement.

## **19. Title of Product**

Upon Acceptance by the Purchasing Entity, Contractor shall convey to Purchasing Entity title to the Product free and clear of all liens, encumbrances, or other security interests. Transfer of title to the Product shall include an irrevocable and perpetual license to use any Embedded Software in the Product. If Purchasing Entity subsequently transfers title of the Product to another entity, Purchasing Entity shall have the right to transfer the license to use the Embedded Software with the transfer of Product title. A subsequent transfer of this software license shall be at no additional cost or charge to either Purchasing Entity or Purchasing Entity's transferee.

## **20. License of Pre-Existing Intellectual Property**

- a. Contractor grants to the Purchasing Entity a nonexclusive, perpetual, royalty-free, irrevocable, license to use, publish, translate, reproduce, transfer with any sale of tangible media or Product, perform, display, and dispose of the Intellectual Property, and its derivatives, used or delivered under this Master Agreement, but not created under it ("Pre-existing Intellectual Property"). The

Contractor shall be responsible for ensuring that this license is consistent with any third party rights in the Pre-existing Intellectual Property.

## **General Provisions**

### **21. Insurance (Negotiated)**

- a. Unless otherwise agreed in a Participating Addendum, Contractor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. Contractor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of A.M. Best's Insurance Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or, at a Participating Entity's option, result in termination of its Participating Addendum.
- b. Coverage shall be written on an occurrence basis. The minimum acceptable limits shall be as indicated below:
  - (1) Commercial General Liability covering premises operations, independent contractors, products and completed operations, blanket contractual liability, personal injury (including death), advertising liability, and property damage, with a limit of not less than \$1 million per occurrence/\$2 million general aggregate; (2) Contractor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.
  - (3) Products liability coverage may be written on a claims-made basis and on a separate policy from the Commercial General Liability coverage. The policy limits for products liability coverage shall be \$5,000,000 per occurrence and \$5,000,000 in the aggregate.
- c. Contractor shall pay premiums on all insurance policies. Contractor shall provide notice to a Participating Entity who is a state within five (5) business days after Contractor is first aware of expiration, cancellation or nonrenewal of such policy or is first aware that cancellation is threatened or expiration, nonrenewal or expiration otherwise may occur.
- d. Prior to commencement of performance, Contractor shall provide to the Lead State a written endorsement to the Contractor's general liability insurance policy or other documentary evidence acceptable to the Lead State that
  - (1) names the Participating States identified in the Request for Proposal as additional insureds, but only with respect to ongoing operations performed by the Contractor on behalf of the Lead State and
  - (2) to the extent loss is attributable to negligence of Contractor provides that the Contractor's liability insurance policy shall be primary, with any liability insurance of any Participating State as secondary and noncontributory.

Unless otherwise agreed in any Participating Addendum, other state Participating Entities' rights and Contractor's obligations are the same as those specified in the first sentence of this subsection except the endorsement is provided to the applicable state.

- e. Contractor shall furnish to the Lead State copies of certificates of all required insurance in a form sufficient to show required coverage within thirty (30) calendar days of the execution of this Master Agreement and prior to performing any work. Copies of renewal certificates of all required insurance shall be furnished within thirty (30) days after any renewal date to the applicable state Participating Entity. Failure to provide evidence of coverage may, at the sole option of the Lead State, or any Participating Entity, result in this Master Agreement's termination or the termination of any Participating Addendum.
- f. Coverage and limits shall not limit Contractor's liability and obligations under this Master Agreement, any Participating Addendum, or any Purchase Order.

## **22. Records Administration and Audit.**

- a. The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and Orders placed by Purchasing Entities under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right shall survive for a period of seven (7) years following termination of this Agreement or final payment for any order placed by a Purchasing Entity against this Agreement, whichever is later, or such longer period as is required by the Purchasing Entity's state statutes, to assure compliance with the terms hereof or to evaluate performance hereunder.
- b. Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for any overpayments inconsistent with the terms of the Master Agreement or Orders or underpayment of fees found as a result of the examination of the Contractor's records.
- c. The rights and obligations herein exist in addition to any quality assurance obligation in the Master Agreement requiring the Contractor to self-audit contract obligations and that permits the Lead State to review compliance with those obligations.

## **23. Confidentiality, Non-Disclosure, and Injunctive Relief**

- a. Confidentiality. Contractor acknowledges that it and its employees or agents may, in the course of providing a Product under this Master Agreement, be exposed to or acquire information that is confidential to Purchasing Entity or Purchasing Entity's clients. Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contractor or its employees or agents in the performance of this Master Agreement, including, but not necessarily limited to
  - (1) any Purchasing Entity's records,
  - (2) personnel records, and

- (3) information concerning individuals, is confidential information of Purchasing Entity (“Confidential Information”).

Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated in the same manner as the Confidential Information. Confidential Information does not include information that

- (1) is or becomes (other than by disclosure by Contractor) publicly known;
  - (2) is furnished by Purchasing Entity to others without restrictions similar to those imposed by this Master Agreement;
  - (3) is rightfully in Contractor’s possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement;
  - (4) is obtained from a source other than Purchasing Entity without the obligation of confidentiality,
  - (5) is disclosed with the written consent of Purchasing Entity or;
  - (6) is independently developed by employees, agents or subcontractors of Contractor who can be shown to have had no access to the Confidential Information.
- b. Non-Disclosure. Contractor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and shall not copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than what is necessary to the performance of Orders placed under this Master Agreement. Contractor shall advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use commercially reasonable efforts to assist Purchasing Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the generality of the foregoing, Contractor shall advise Purchasing Entity, applicable Participating Entity, and the Lead State immediately if Contractor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement, and Contractor shall at its expense cooperate with Purchasing Entity in seeking injunctive or other equitable relief in the name of Purchasing Entity or Contractor against any such person. Except as directed by Purchasing Entity, Contractor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Purchasing Entity’s request, Contractor shall turn over to Purchasing Entity all documents, papers, and other matter in Contractor's possession that embody Confidential Information. Notwithstanding the foregoing, Contractor may keep one copy of such Confidential Information necessary for quality assurance, audits and evidence of the performance of this Master Agreement.
- c. Injunctive Relief. Contractor acknowledges that breach of this section, including disclosure of any Confidential Information, will cause irreparable injury to Purchasing Entity that is inadequately compensable in damages. Accordingly, Purchasing Entity may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal

remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interests of Purchasing Entity and are reasonable in scope and content.

- d. Purchasing Entity Law. These provisions shall be applicable only to extent they are not in conflict with the applicable public disclosure laws of any Purchasing Entity.

#### **24. Public Information.**

This Master Agreement and all related documents are subject to disclosure pursuant to the Purchasing Entity's public information laws.

#### **25. Assignment/Subcontracts (Negotiated)**

- a. Neither party shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the opposite party. Approval will not be unreasonably withheld.
- b. The Lead State reserves the right to assign any rights or duties, including written assignment of contract administration duties to NASPO Cooperative Purchasing Organization LLC, doing business as NASPO ValuePoint. This reservation shall not be restricted by Section a. of this provision.

#### **26. Changes in Contractor Representation (Negotiated)**

The Contractor must notify the Lead State of changes in the Contractor's key administrative personnel managing the Master Agreement in writing within thirty (30) calendar days of the change. The Lead State reserves the right to approve changes in key personnel, as identified in the Contractor's Proposal. The Contractor agrees to propose replacement key personnel having substantially equal or better education, training, and experience as was possessed by the key person proposed and evaluated in the Contractor's Proposal.

#### **27. Independent Contractor**

The Contractor shall be an independent contractor. Contractor shall have no authorization, express or implied, to bind the Lead State, Participating States, other Participating Entities, or Purchasing Entities to any agreements, settlements, liability or understanding whatsoever, and agrees not to hold itself out as agent except as expressly set forth herein or as expressly agreed in any Participating Addendum.

#### **28. Cancellation**

Unless otherwise stated, this Master Agreement may be canceled by either party upon sixty (60) days written notice prior to the effective date of the cancellation. Further, any Participating Entity may cancel its participation upon thirty (30) days written notice, unless otherwise limited or stated in the Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of a Purchasing Entity to indemnification by the Contractor, rights of payment for Products delivered and accepted, rights attending any warranty or default in performance in association



with any Order, and requirements for records administration and audit. Cancellation of the Master Agreement due to Contractor default may be immediate.

## **29. Force Majeure**

Neither party to this Master Agreement shall be held responsible for delay or default caused by unusually severe weather, fire or other casualty, act of God, strike or labor dispute, war or other violence, or any law, order or requirement of any governmental agency or authority which are beyond that party's reasonable control. The Lead State may terminate this Master Agreement after determining such delay or default will reasonably prevent successful performance of the Master Agreement.

## **30. Defaults and Remedies**

- a. The occurrence of any of the following events shall be an event of default under this Master Agreement:
  - (1) Nonperformance of contractual requirements; or
  - (2) A material breach of any term or condition of this Master Agreement; or
  - (3) Any certification, representation or warranty by Contractor in response to the solicitation or in this Master Agreement that proves to be untrue or materially misleading; or
  - (4) Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contractor, or the appointment of a receiver or similar officer for Contractor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or
  - (5) Any default specified in another section of this Master Agreement.
- b. Upon the occurrence of an event of default, the Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of 15 calendar days in which the Contractor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure shall not diminish or eliminate Contractor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.
- c. If the Contractor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, the Contractor shall be in breach of its obligations under this Master Agreement and the Lead State shall have the right to exercise any or all of the following remedies:
  - (1) Exercise any remedy provided by law; and
  - (2) Terminate this Master Agreement and any related Contracts or portions thereof; and
  - (3) Impose liquidated damages as provided in this Master Agreement; and
  - (4) Suspend Contractor from being able to respond to future bid solicitations; and

- (5) Suspend Contractor's performance; and
  - (6) Withhold payment until the default is remedied.
- d. Unless otherwise specified in the Participating Addendum, in the event of a default under a Participating Addendum, a Participating Entity shall provide a written notice of default as described in this section and shall have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in a Purchase Order, a Purchasing Entity, shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions shall be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.

### **31. Waiver of Breach (Negotiated)**

Failure to declare a default or enforce any rights and remedies shall not operate as a waiver under this Master Agreement or Participating Addendum. Any waiver must be in writing. Waiver by the Lead State or Participating Entity of any default, right or remedy under this Master Agreement or Participating Addendum, or by Purchasing Entity with respect to any Purchase Order, or breach of any terms or requirements of this Master Agreement, a Participating Addendum, or Purchase Order shall not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, Participating Addendum, or Purchase Order.

### **32. Debarment**

The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. This certification represents a recurring certification made at the time any Order is placed under this Master Agreement. If the Contractor cannot certify this statement, attach a written explanation for review by the Lead State.

### **33. Indemnification (Negotiated)**

- a. The Contractor shall defend, indemnify and hold harmless NASPO, NASPO Cooperative Purchasing Organization LLC (doing business as NASPO ValuePoint), the Lead State, Participating Entities, and Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable, from and against third-party claims, damages or causes of action including reasonable attorneys' fees and related costs for any death, injury, or damage to tangible property to the extent arising from a defect in the applicable products or negligent act(s) and willful misconduct, error(s), or omission(s) of the Contractor, its employees or subcontractors or volunteers, at any tier, relating to the performance under the Master Agreement. In no event shall Contractor be responsible for any compensation, reimbursement or damages on account of consequential damages exceeding Five Million Dollars (\$5,000,000) including the loss of prospective profits or anticipated sales or for any expenditures, investments or other commitments made in connection with this Agreement.

- b. Indemnification – Intellectual Property. The Contractor shall defend, indemnify and hold harmless NASPO, NASPO Cooperative Purchasing Organization LLC (doing business as NASPO ValuePoint), the Lead State, Participating Entities, Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable ("Indemnified Party"), from and against claims, damages or causes of action including reasonable attorneys' fees and related costs resulting from infringement by the Product of any United States patent.
- (1) The Contractor's obligations under this section shall not extend to any combination of the Product with any other product, system or method, unless the Product, system or method is:
- (a) provided by the Contractor or the Contractor's subsidiaries or affiliates;
  - (b) specified by the Contractor to work with the Product;
- (2) The Indemnified Party shall notify the Contractor within a reasonable time after receiving notice of an Intellectual Property Claim. If the Contractor promptly and reasonably investigates and defends any Intellectual Property Claim, it shall have control over the defense and settlement of it. However, the Indemnified Party must consent in writing for any money damages or obligations for which it may be responsible. The Indemnified Party shall furnish, at the Contractor's reasonable request and expense, information and assistance necessary for such defense. If the Contractor fails to timely and competently pursue the defense or settlement of the Intellectual Property Claim, the Indemnified Party may assume the defense or settlement of it and the Contractor shall be liable for all costs and expenses, including reasonable attorneys' fees and related costs, incurred by the Indemnified Party in the pursuit of the Intellectual Property Claim. Unless otherwise agreed in writing, this section is not subject to any limitations of liability in this Master Agreement or in any other document executed in conjunction with this Master Agreement.

#### **34. No Waiver of Sovereign Immunity**

In no event shall this Master Agreement, any Participating Addendum or any contract or any Purchase Order issued thereunder, or any act of the Lead State, a Participating Entity, or a Purchasing Entity be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court. This section applies to a claim brought against the Participating Entities who are states only to the extent Congress has appropriately abrogated the state's sovereign immunity and is not consent by the state to be sued in federal court. This section is also not a waiver by the state of any form of immunity, including but not limited to sovereign immunity and immunity based on the Eleventh Amendment to the Constitution of the United States.

#### **35. Governing Law and Venue**

- a. The procurement, evaluation, and award of the Master Agreement shall be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of the Master Agreement after award shall be governed by the law of the state serving as Lead State. The construction and effect of any Participating

Addendum or Order against the Master Agreement shall be governed by and construed in accordance with the laws of the Participating Entity's or Purchasing Entity's State.

- b. Unless otherwise specified in the RFP, the venue for any protest, claim, dispute or action relating to the procurement, evaluation, and award is in the Lead State. Venue for any claim, dispute or action concerning the terms of the Master Agreement shall be in the state serving as Lead State. Venue for any claim, dispute, or action concerning any Order placed against the Master Agreement or the effect of a Participating Addendum shall be in the Purchasing Entity's State.
- c. If a claim is brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court for (in decreasing order of priority): the Lead State for claims relating to the procurement, evaluation, award, or contract performance or administration if the Lead State is a party; a Participating State if a named party; the state where the Participating Entity or Purchasing Entity is located if either is a named party.

### **36. Assignment of Antitrust Rights**

Contractor irrevocably assigns to a Participating Entity who is a state any claim for relief or cause of action which the Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1- 15 or a Participating Entity's state antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided in that state for the purpose of carrying out the Contractor's obligations under this Master Agreement or Participating Addendum, including, at the Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action.

### **37. Contract Provisions for Orders Utilizing Federal Funds.**

Pursuant to Appendix II to 2 Code of Federal Regulations (CFR) Part 200, Contract Provisions for Non-Federal Entity Contracts Under Federal Awards, Orders funded with federal funds may have additional contractual requirements or certifications that must be satisfied at the time the Order is placed or upon delivery. These federal requirements may be proposed by Participating Entities in Participating Addenda and Purchasing Entities for incorporation in Orders placed under this Master Agreement.

### **38. Leasing or Alternative Financing Methods.**

The procurement and other applicable laws of some Purchasing Entities may permit the use of leasing or alternative financing methods for the acquisition of Products under this Master Agreement. Where the terms and conditions are not otherwise prescribed in an applicable Participating Addendum, the terms and conditions for leasing or alternative financing methods are subject to negotiation between the Contractor and Purchasing Entity.

## **eMarket Center Appendix**

- a. This Appendix applies whenever a catalog hosted by or integration of a punchout site with eMarket Center is required by the solicitation or either solution is proposed by a Contractor and accepted by the Lead State.

- b. Supplier's Interface with the eMarket Center. There is no cost charged by SciQuest to the Contractor for loading a hosted catalog or integrating a punchout site.
- c. At a minimum, the Contractor agrees to the following:
  - (1) Implementation Timeline: NASPO ValuePoint eMarket Center Site Admin shall provide a written request to the Contractor to begin enablement process. The Contractor shall have fifteen (15) days from receipt of written request to work with NASPO ValuePoint and SciQuest to set up an enablement schedule, at which time SciQuest's technical documentation shall be provided to the Contractor. The schedule will include future calls and milestone dates related to test and go live dates. The contractor shall have a total of Ninety (90) days to deliver either a (1) hosted catalog or (2) punch-out catalog, from date of receipt of written request.
  - (2) NASPO ValuePoint and SciQuest will work with the Contractor, to decide which of the catalog structures (either hosted or punch-out as further described below) shall be provided by the Contractor. **Whether hosted or punch-out, the catalog must be strictly limited to the Contractor's awarded contract offering (e.g. products and/or services not authorized through the resulting cooperative contract should not be viewable by NASPO ValuePoint Participating Entity users).**
    - (a) Hosted Catalog. By providing a hosted catalog, the Contractor is providing a list of its awarded products/services and pricing in an electronic data file in a format acceptable to SciQuest, such as Tab Delimited Text files. In this scenario, the Contractor must submit updated electronic data once per quarter to the eMarket Center for the Lead State's approval to maintain the most up-to-date version of its product/service offering under the cooperative contract in the eMarket Center.
    - (b) Punch-Out Catalog. By providing a punch-out catalog, the Contractor is providing its own online catalog, which must be capable of being integrated with the eMarket Center as a. Standard punch-in via Commerce eXtensible Markup Language (cXML). In this scenario, the Contractor shall validate that its online catalog is up-to-date by providing a written update [every Insert Time Frame Here ] to the Lead State stating they have audited the offered products/services and pricing listed on its online catalog. The site must also return detailed UNSPSC codes (as outlined in line 3) for each line item. Contractor also agrees to provide e-Quote functionality to facilitate volume discounts.
- d. Revising Pricing and Product Offerings: Any revisions to product/service offerings (new products, altered SKUs, new pricing, etc.) must be pre-approved by the Lead State and shall be subject to any other applicable restrictions with respect to the frequency or amount of such revisions. However, no cooperative contract enabled in Page 21 of 22 NASPO ValuePoint Master Agreement Ts and Cs, (November 2015) the eMarket Center may include price changes on a more frequent basis than once per quarter. The following conditions apply with respect to hosted catalogs:
  - (1) Updated pricing files are required by the 1st of the month and shall go into effect in the eMarket Center on the 1st day of the following month (i.e. file received on 1/01/13 would be effective in the eMarket Center on 2/01/13). Files received after the 1st of the month may be delayed up to a month (i.e. file received on 11/06/09 would be effect in the eMarket Center on 1/01/10).

- (2) Lead State-approved price changes are not effective until implemented within the eMarket Center. Errors in the Contractor's submitted pricing files will delay the implementation of the price changes in eMarket Center.
- e. **Supplier Network Requirements:** Contractor shall join the SciQuest Supplier Network (SQSN) and shall use the SciQuest's Supplier Portal to import the Contractor's catalog and pricing, into the SciQuest system, and view reports on catalog spend and product/pricing freshness. The Contractor can receive orders through electronic delivery (cXML) or through low-tech options such as fax. More information about the SQSN can be found at: [www.sciquest.com](http://www.sciquest.com) or call the SciQuest Supplier Network Services team at 800-233-1121.
- f. **Minimum Requirements:** Whether the Contractor is providing a hosted catalog or a punch-out catalog, the Contractor agrees to meet the following requirements:
- (1) Catalog must contain the most current pricing, including all applicable administrative fees and/or discounts, as well as the most up-to-date product/service offerings the Contractor is authorized to provide in accordance with the cooperative contract; and
  - (2) The accuracy of the catalog must be maintained by Contractor throughout the duration of the cooperative contract and
  - (3) The Catalog must include a Lead State contract identification number; and
  - (4) The Catalog must include detailed product line item descriptions; and
  - (5) The Catalog must include pictures when possible; and
  - (6) The Catalog must include any additional NASPO ValuePoint and Participating Addendum requirements. Although suppliers in the SQSN normally submit one (1) catalog, it is possible to have multiple contracts applicable to different NASPO ValuePoint Participating Entities. For example, a supplier may have different pricing for state government agencies and Board of Regents institutions. Suppliers have the ability and responsibility to submit separate contract pricing for the same catalog if applicable. The system will deliver the appropriate contract pricing to the user viewing the catalog.
- g. **Order Acceptance Requirements:** Contractor must be able to accept Purchase Orders via fax or cXML. The Contractor shall provide positive confirmation via phone or email within 24 hours of the Contractor's receipt of the Purchase Order. If the Page 22 of 22 NASPO ValuePoint Master Agreement Ts and Cs, (November 2015) Purchasing Order is received after 3pm EST on the day before a weekend or holiday, the Contractor must provide positive confirmation via phone or email on the next business day.
- h. **UNSPSC Requirements:** Contractor shall support use of the United Nations Standard Product and Services Code (UNSPSC). UNSPSC versions that must be adhered to are driven by SciQuest for the suppliers and are upgraded every year. NASPO ValuePoint reserves the right to migrate to future versions of the UNSPSC and the Contractor shall be required to support the migration effort. All line items, goods or services provided under the resulting statewide contract must be associated to a UNSPSC code. All line items must be identified at the most detailed UNSPSC level indicated by segment, family, class and commodity. More information about the UNSPSC is available at: <http://www.unspsc.com> and <http://www.unspsc.com/FAQs.asp#howdoesunspscwork>.

- i. Applicability: Contractor agrees that NASPO ValuePoint controls which contracts appear in the eMarket Center and that NASPO ValuePoint may elect at any time to remove any supplier's offering from the eMarket Center.
- j. The Lead State reserves the right to approve the pricing on the eMarket Center. This catalog review right is solely for the benefit of the Lead State and Participating Entities, and the review and approval shall not waive the requirement that products and services be offered at prices (and approved fees) required by the Master Agreement.
- k. Several NASPO ValuePoint Participating Entities currently maintain separate SciQuest eMarketplaces, these Participating Entities do enable certain NASPO ValuePoint Cooperative Contracts. In the event one of these entities elects to use this NASPO ValuePoint Cooperative Contract (available through the eMarket Center) but publish to their own eMarketplace, the Contractor agrees to work in good faith with the entity and NASPO ValuePoint to implement the catalog. NASPO ValuePoint does not anticipate that this will require substantial additional efforts by the Contractor; however, the supplier agrees to take commercially reasonable efforts to enable such separate SciQuest catalogs. **(March 2016)**

## **C. CONTRACTOR'S TERMS AND CONDITIONS CONTAINED IN RESPONSE AS REVISED AND ACCEPTED BY THE LEAD STATE**

### **1. AED PLUS Five-Limited Product Warranty**

ZOLL Medical Corporation (ZOLL) warrants to the Customer that from the date of installation, or thirty (30) days after the date of shipment from ZOLL's facility, whichever first occurs, the Equipment (constituting the Defibrillator) will be free from defects in material and workmanship under normal use and service for a period of five (5) years. The Factory Warranty covers all parts, labor, shipping and insurance costs for the repair of the Equipment. A Service Loaner is provided at no charge for use during the repair.

During such five-year period ZOLL will, at no charge to the Customer, either repair or replace (at ZOLL's sole option) any part of the Equipment found to be defective in material or workmanship. If ZOLL's inspection detects no defects in material or workmanship; ZOLL's regular service charges shall apply. Accessories (constituting the PASS cover and electrodes) shall be warranted for ninety (90) days from date of shipment. During such period ZOLL will, at no charge to the Customer, either repair or replace (at ZOLL's sole option) any part of the accessories found by ZOLL to be defective in material or workmanship. If ZOLL's inspection detects no defects in material or workmanship; ZOLL's regular service charges shall apply.

ZOLL shall not be responsible for any Equipment defect, the failure of the Equipment to perform any specified function, or any other nonconformance of the Equipment caused by or attributable to: (i) any modification of the Equipment by the Customer, unless such modification is made with the prior written approval of ZOLL; (ii) the use of the Equipment with any associated or complementary Equipment, accessory or software not supplied by ZOLL; (iii) any misuse or abuse of the Equipment; (iv) exposure of the Equipment to conditions beyond the environmental, power or operating constraints specified by ZOLL; or (v) installation or wiring of the Equipment other than in accordance with ZOLL's instructions.

This warranty does not cover items subject to normal wear and burnout during use, including but not limited to lamps, fuses, batteries, patient cables and accessories. The foregoing warranty does not apply to software included as part of the Equipment (including software embodied in read-only memory, known as “firmware”).

The foregoing warranty constitutes the remedy of the customer and the liability of ZOLL for any breach of any warranty related to the Equipment supplied hereunder.

THE WARRANTY SET FORTH HEREIN IS EXCLUSIVE AND ZOLL EXPRESSLY DISCLAIMS ALL OTHER WARRANTIES WHETHER WRITTEN, ORAL, IMPLIED, OR STATUTORY, INCLUDING BUT NOT LIMITED TO ANY WARRANTIES OF MERCHANTABILITY OF FITNESS FOR A PARTICULAR PURPOSE.

In no event shall Contractor be responsible for any compensation, reimbursement or damages on account of consequential damages exceeding Five Million Dollars (\$5,000,000) including the loss of prospective profits or anticipated sales or for any expenditures, investments or other commitments made in connection with this Agreement.

1. The foregoing limitations shall not apply to any claims for bodily injury or death to the extent that limitation of damages for such claims is unenforceable or against public policy under any applicable statute or rule of law. **AED Pro Five-Year Limited Product Warranty**

ZOLL Medical Corporation (ZOLL) warrants to the Customer that from the date of shipment from ZOLL's facility, the Equipment (constituting the Defibrillator) will be free from defects in material and workmanship under normal use and service for the period of five (5) years from the date of shipment. The Factory Warranty covers all parts, labor, shipping and insurance costs for the repair of the Equipment. A Service Loaner is provided at no charge for use during the repair. During such five-year period ZOLL will, at no charge to the Customer, either repair or replace (at ZOLL's sole option) any part of the Equipment found to be defective in material or workmanship. If ZOLL's inspection detects no defects in material or workmanship; ZOLL's regular service charges shall apply.

Accessories (constituting the carry case and electrodes) shall be warranted for 90 days from date of shipment. During such period ZOLL will, at no charge to the Customer, either repair or replace (at ZOLL's sole option) any part of the accessories found by ZOLL to be defective in material or workmanship. If ZOLL's inspection detects no defects in material or workmanship; ZOLL's regular service charges shall apply.

ZOLL shall not be responsible for any Equipment defect, the failure of the Equipment to perform any specified function, or any other nonconformance of the Equipment, caused by or attributable to: (i) any modification of the Equipment by the Customer, unless such modification is made with the prior written approval of ZOLL; (ii) the use of the Equipment with any associated or complementary Equipment, accessory or software not supplied by ZOLL (iii) any misuse or abuse of the Equipment; (iv) exposure of the Equipment to conditions beyond the environmental, power or operating constraints specified by ZOLL; or (v) installation or wiring of the Equipment other than in accordance with ZOLL's instructions. This warranty does not cover items subject to normal wear and burnout during use, including but not limited to lamps, fuses, batteries, patient cables and



accessories. The foregoing warranty does not apply to software included as part of the Equipment (including software embodied in read-only memory, known as "firmware").

The foregoing warranty constitutes the remedy of the customer and the liability of ZOLL for any breach of any warranty related to the Equipment supplied hereunder.

THE WARRANTY SET FORTH HEREIN IS EXCLUSIVE AND ZOLL EXPRESSLY DISCLAIMS ALL OTHER WARRANTIES WHETHER WRITTEN, ORAL, IMPLIED, OR STATUTORY, INCLUDING BUT NOT LIMITED TO ANY WARRANTIES OR MERCHANTABILITY OF FITNESS FOR A PARTICULAR PURPOSE.

In no event shall Contractor be responsible for any compensation, reimbursement or damages on account of consequential damages exceeding Five Million Dollars (\$5,000,000) including the loss of prospective profits or anticipated sales or for any expenditures, investments or other commitments made in connection with this Agreement.

The foregoing limitations shall not apply to any claims for bodily injury or death to the extent that limitation of damages for such claims is unenforceable or against public policy under any applicable statute or rule of law.

## **2. EMS One Year Product Limited Warranty**

ZOLL Medical Corporation (ZOLL) warrants to the Customer that from the date of shipment from ZOLL's facility, the equipment (constituting the Defibrillators and Battery Chargers) will be free from defects in material and workmanship under normal use and service for the period of one (1) year from the date of shipment. The Factory Warranty covers all parts, labor, shipping and insurance costs for the repair of the equipment. A Service Loaner is provided at no charge for use during the repair. During such one-year period ZOLL will, at no charge to the Customer, either repair or replace (at ZOLL's sole option) any part of the equipment found to be defective in material or workmanship. If ZOLL's inspection detects no defects in material or workmanship, ZOLL's regular service charges shall apply. Accessories (constituting the cables, paddles, SpO2 sensors, single battery chargers and electrodes) shall be warranted for 90 days from date of shipment. During such period ZOLL will, at no charge to the Customer, either repair or replace (at ZOLL's sole option) any part of the accessories found by ZOLL to be defective in material or workmanship. If ZOLL's inspection detects no defects in material or workmanship; ZOLL's regular service charges shall apply. ZOLL shall not be responsible for any equipment defect, the failure of the equipment to perform any specified function, or any other nonconformance of the equipment, caused by or attributable to: (i) any modification of the equipment by the Customer, unless such modification is made with the prior written approval of ZOLL; (ii) the use of the equipment with any associated or complementary equipment, accessory or software not supplied by ZOLL; (iii) any misuse or abuse of the equipment; (iv) exposure of the equipment to conditions beyond the environmental, power or operating constraints specified by ZOLL; or (v) installation or wiring of the equipment other than in accordance with ZOLL's instructions. This warranty does not cover items subject to normal wear and burnout during use, including but not limited to lamps, fuses, batteries, patient cables and

accessories. The foregoing warranty does not apply to software included as part of the equipment (including software embodied in read-only memory, known as "firmware").

The foregoing warranty constitutes the remedy of the customer and the liability of ZOLL for any breach of any warranty related to the Equipment supplied hereunder.

THE WARRANTY SET FORTH HEREIN IS EXCLUSIVE AND ZOLL EXPRESSLY DISCLAIMS ALL OTHER WARRANTIES WHETHER WRITTEN, ORAL, IMPLIED, OR STATUTORY, INCLUDING BUT NOT LIMITED TO ANY WARRANTIES OR MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

In no event shall Contractor be responsible for any compensation, reimbursement or damages on account of consequential damages exceeding Five Million Dollars (\$5,000,000) including the loss of prospective profits or anticipated sales or for any expenditures, investments or other commitments made in connection with this Agreement.

The foregoing limitations shall not apply to any claims for bodily injury or death to the extent that limitation of damages for such claims are unenforceable or against public policy under any applicable statute or rule of law.

## UNITED STATES AND CANADIAN RETURNS

Important:

When your shipment arrives:

Please inspect all cartons and count the number of pieces that you received. Verify numbers and items against the enclosed packing slip. Any discrepancies with your shipment must be brought to our attention within 10 working days.

### RETURN POLICY

**The Return Authorization Number (RMA) must appear on the outside of all boxes along with a copy of the original packing slip indicating what products are being returned – failure to do so can cause a delay in processing your credit. Customer's using an RPS label must apply the return sticker to each package.**

- Customer must obtain advance authorization for product returns from ZOLL. Returns received without proper authorization (RMA) will be returned to sender.
- Only product purchased within 90 days is eligible for return except electrodes, which need to be returned within 14 days.

**Capital Equipment returns must be authorized in advance** by the Sales Representative and a RMA must be obtained from the ZOLL Customer Service Department, (800) 348-9011.

- If the equipment is not working properly, contact Technical Support at (800) 348-9011 or [Tservice\\_master@zoll.com](mailto:Tservice_master@zoll.com) for troubleshooting. If the problem cannot be resolved, Technical Support will issue a service request number to authorize the return.
- Per OSHA standard on Blood Borne Pathogens (29 CFR 1910-1030) the customer is required to clean and disinfect all items returned.

### How to Return a Product to ZOLL Medical

Obtain an RMA by calling the ZOLL Customer Service Department at (800) 348-9011.

1. Include a copy of the original packing slip indicating what product is being returned.
2. Insure that merchandise is well packaged for return to ZOLL Medical.
3. Write the return authorization number on the outside of the package.
4. Be sure to obtain a copy of the tracking label from your package.

### How to Return Trade-In Equipment to ZOLL Medical

There is already an RMA created at the time of the sale. If you do not know what that number is, please call the ZOLL Customer Service Department at (800) 348-9011.

Please follow the instructions noted above for returning product to ZOLL Medical.

Cancellation

If the customer receives authorization from ZOLL Medical to return a product for credit the customer may be subject to a restocking charge of twenty (20) percent of the original list purchase price, but not less than \$50.00 per product

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**RETURN POLICY FOR PRODUCT SHIPPED INTERNATIONALLY**  
**(Excluding Canada)**

**Important:**

When your shipment arrives:

Inspect all cartons and count the number of pieces received. Verify numbers and items against the packing slip that accompanied the shipment. Report any discrepancies immediately to your local salesperson or ZOLL distributor. A Return Material Authorization (RMA) number is required prior to sending any returns to ZOLL Medical.

An RMA number must appear on the outside of all boxes along with a copy of the packing slip indicating specific products that are being returned.

Returns received without an RMA number will be returned to the sender at the sender's expense.

RMA numbers are issued by the International Customer Service Department. The telephone number is 978-421- 9655. Returns for capital equipment must be approved by the Vice President of International Operations prior to an RMA being issued.

If equipment is not working properly, contact ZOLL Technical Support at 978-421-9309 or

[TSservice\\_master@zoll.com](mailto:TSservice_master@zoll.com) for troubleshooting. If the problem cannot be resolved, Technical Support will issue a Service Request Number to authorize the return.

Per OSHA standard on Blood Borne Pathogens (29 CFR 1910-1030) the customer is required to clean and disinfect all items returned.

**HOW TO RETURN A PRODUCT TO ZOLL MEDICAL CORPORATION**

1. Obtain an RMA number.
2. Include a copy of the original packing slip indicating the items being returned.
3. Be sure the merchandise is well packaged for return to ZOLL Medical.
4. Write the RMA number on the outside of each package.
5. Keep a copy of the air bill reference for tracking purposes.

# OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD

## Exhibit B – Scope of Work

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### A. Contract Awards

Contract awards will only be made to manufacturers. Manufacturers should include as a part of their response approved distributors through which contract users are able to purchase products awarded on contract. All approved distributors should be identified using the provided form (Attachment E of the RFP).

If awarded a contract, manufacturers shall ensure the Lead State Contract Administrator is provided with up to date information regarding the status of approved distributors. New distributors should be added using the provided form (Attachment E of the RFP). The Lead State Contract Administrator should be notified in writing, via email, of any distributors that should be removed from the list of approved distributors. Distributors may provide service nationally or locally. The distributor coverage area should be listed in the appropriate section of Attachment E.

Each state represented by NASPO ValuePoint that chooses to participate in this Master Agreement independently has the option of deploying only resellers approved by the Participating State. The Participating State that chooses to exercise this option will define the process to add and remove resellers in their Participating Addendum.

Awards will be made by the following categories: Public Access and Infrequent User AEDs, First Responder AEDs, and Professional Defibrillators. The specifications for each category can be found below. The State reserves the right to issue an award to an Offer or across all responsive categories if an Offeror meets the award criteria for any category or categories.

### B. Additional Products

Manufacturers awarded a contract have the option of adding additional products at protected prices, where pricing is commensurate with pricing offered in their response. All such additions must be approved by the Lead State Contract Administrator prior to being made available.

### C. Product Specifications

All Offerors responding must provide detailed device specifications demonstrating their ability to meet or exceed the listed criteria, or provide a justification as to why alternate specifications should be considered. The State will deem any response that does not meet the specifications listed below without providing adequate justification for an alternate bid non-responsive. Additionally, Offerors should classify products as Class 1 – Having No Medical Training or Class 2 – Slight Medical Training, and any other classes as appropriate. Offerors should include the cost associated with each device being bid separately using the provided Cost Proposal Forms (Attachment C). If cost information is provided outside of the separate cost proposal section, the Lead State reserves the right to redact an Offeror's proposal so that it complies with the requirements of the RFP. Such redaction may have a detrimental effect on the competitiveness of an Offeror's Proposal.

a. Public Access and Infrequent User AEDs

- i. The AED must enhance user performance by displaying visual icons or audible prompts.
- ii. The AED must guide the rescuer in following the proper rescue sequence.
- iii. The AED must utilize a biphasic waveform with maximum energy setting of 200 Joules.
- iv. The AED must be user configurable to adapt to local and changing protocols.
- v. The AED must be capable of automatic self-tests of the internal circuitry delivery system.
- vi. The AED self-tests perform automatic daily self-tests or be user programmable for 1-7 day time intervals.
- vii. The AED must offer the capability of a user-activated manual selftest.
- viii. The AED must include an easily identifiable on/off switch on the front of the device.
- ix. The AED must have an easy to see status indicator that advises users if the unit requires service.
- x. The AED must offer an audible tone that sounds if the unit requires service.
- xi. The AED must record data to an internal memory.
- xii. The AED must include the ability to download data to a computer.
- xiii. The AED must utilize pre-connected, disposable, single use, selfadhesive electrode(s).
- xiv. The electrode must have a shelf life of at least two years.
- xv. The AED must have a cable length of at least 48 inches.
- xvi. The AED must include a patient analysis system that automatically evaluates patient ECG or shockable/non-shockable rhythms.
- xvii. The AED must be able to operate in a temperature range of 32 degrees Fahrenheit to 122 degrees Fahrenheit.
- xviii. The AED must have a shock or abuse tolerance that passes the one meter, any edge, corner, or surface drop test in standby mode.

b. First Responder AEDs

- i. The pediatric algorithm must alter the default energy levels the AED delivers to pediatric patients to levels of 50, 70 and 85 Joules.
- ii. The electrode must offer a CPR rate and depth sensor and an adaptive metronome that assists rescuers in performing proper CPR.
- iii. The AED must offer disposable, single use, self-adhesive electrode(s) for ease of application.
- iv. The AED must utilize a biphasic waveform.
- v. The AED must be capable of operating in semi-automatic and/or manual mode.
- vi. The AED must have the capability of monitoring a patient with a 3 lead patient cable through ECG electrodes.

- vii. The energy settings must be user configurable with a pre-set maximum energy setting of 200 Joules or escalating variable energy range up to 360 Joules.
- viii. The electrode must have a shelf-life of at least two years.
- ix. The AED must invoke a specific pediatric algorithm when pediatric pads are attached.
- x. The AED must have an internal memory capable of recording up to 7 hours of continuous information.
- xi. The internal memory must be configurable to record information on up to four patients.
- xii. The AED must meet water and particulate ingress ratings of IP55.
- xiii. The AED must have a shock or abuse tolerance that passes the one meter, any edge, corner, or surface drop test in standby mode.
- xiv. The AED must have multiple user configurable prompts.

c. Professional Defibrillator Specifications

i. General:

- 1. Unit must be able to digitally record ECG on a standard a removable card (optional).
- 2. Unit must be able to transmit 12-lead ECG information through a fax/modem card.
- 3. External paddles must be available.
- 4. Unit shall have a battery that shall be easily and rapidly replaced.
- 5. Unit shall have an affixed protective roll cage for added device protection.
- 6. Unit shall have integral carry bags providing an independent location for each cable.
- 7. Unit shall be able to be tested through multi-function cable or paddles.
- 8. Unit must provide testing capability which tests: charging, energy delivery, paddles, multi-function cable.
- 9. Unit must have a test cap to allow multi-function cable testing.
- 10. Unit must have built-in AC or DC charging as a standard feature.
- 11. Unit must provide 3 hours typical continuous ECG monitoring time with a new battery.
- 12. Unit must provide 4 hrs typical continuous ECG monitoring time with a new Lithium Ion battery.
- 13. Unit must provide an OPS Clock Sync feature as a standard option.
- 14. The device must be compatible with the AHA Standards for Advanced Cardiac Life Support basis life support and Pediatric Life Support.
- 15. The device must be capable of monitoring the ECG with appropriate display and alarm (visual and audible).



16. The device shall provide normal operating capability for ALS users, including semi-automatic external defibrillation, manual defibrillation, synchronized cardio version and external pacing.
  17. The unit shall have the capability to do Pulse Oximetry, 12 lead ECG, end-tidal CO<sub>2</sub> monitoring, capnography, NIBP, etc.
- ii. Display:
1. Unit must have a high-resolution color liquid crystal display as a standard feature.
  2. Unit must be able to change display from color to black on white or white on black through the push of a button.
  3. Unit must have a screen with a sweep speed of 25 mm I sec.
  4. Unit must have a screen that provides a minimum viewing time of 4 seconds.
  5. Unit must have a display that provides the following information: Heart Rate, Lead/Pads, Alarm On/Off, SpO<sub>2</sub>, EtCO<sub>2</sub>, NIBP, AED functions and prompts, defibrillator test function, self-test function, error corrections and faults, Pacer functions, Code markers, alarm selection and limits, delivered energy, joule settings, ECG size, Synchronized cardioversion, optional EtCO<sub>2</sub> readings, SpO<sub>2</sub> readings and NIBP readings.
- iii. Defibrillator:
1. Unit must utilize a low energy, constant current biphasic waveform.
  2. Unit must have the following energy selections available to provider in manual mode operation: 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 15, 20, 30, 50, 70, 85, 100, 120, 150, 200 joules.
  3. Unit must meet current AHA specifications for biphasic defibrillation.
  4. Unit must allow provider the ability to adjust energy selection controls on device front panel or sternum paddle.
  5. Unit must be able to charge to 200 joules in 6 seconds or less with a new fully charged battery.
  6. Unit must display energy selected and delivered on monitor display, strip chart recorder and code summary.
  7. Unit must have synchronized cardioversion capability with "sync" message displayed on monitor.
  8. Unit must have optional paddles that are external anterior/anterior adult and pediatric paddles.
  9. Unit must contain a built in defibrillator tester that tests energy output and continuity of the multifunction cable and paddles documented on strip chart recorder and optional PCMCIA card.
  10. Unit must have a "Multi-function" cable that is field replaceable.

iv. Recorder:

1. Unit must utilize a thermal strip chart recorder.
2. Strip chart recorder must use at least 90mm paper width thermal recording paper.
3. Strip chart recorder must utilize a 6 second delay.
4. Strip chart recorder must be able to print the following annotations: Time, date, defib. energy, heart rate, pacer output (Pacer version only), QRS sync marker, ECG SIZE, lead, alarm, DEFIB TEST OK/FAIL, ANALYZE ECG, PADS OFF, ANALYSIS HALTED, NOISY ECG, SHOCK ADVISED, NO SHOCK ADVISED, ECG TOO LARGE and diagnostic bandwidth.
5. Unit must have user configurable print out modes offering manual or automatic recording options initiated by alarm activation or defibrillator discharge.
6. Strip chart recorder must be able to print 3 leads simultaneously, diagnostic bandwidth and a 4x3 12-lead printout.

v. Pacemaker:

1. Unit must utilize a constant current 40 ms pace pulse width.
2. Unit must have a continuously variable current level.
3. Unit must have a continuously variable pacing rate from 30- 180 ppm.
4. Pacer parameters must be maintained when switching back to defibrillation or monitor mode.
5. The heart rate alarms must function in the pacing mode.
6. Unit must have mechanism to allow viewing of intrinsic patient rhythm without losing pacing capture.
7. Unit must be configurable for initial setting of pacing rate.
8. Unit must display pacing rate and milliamps on display.
9. The pacer must continue to deliver life-saving therapy in the event an ECG lead falls off.
10. Unit must be able to pace through multi-function or pacing electrodes.

vi. 12- lead ECG:

1. The 12-lead parameter must reside within a defibrillator weighing less than 15 lbs.
2. The 12-lead parameter must be able to provide a diagnostic 12-lead ECG 4x3 printout by holding the recorder button for two seconds.
3. The 12-lead parameter must be capable of providing a diagnostic 12-lead ECG printout with interpretation by pressing the acquire button in the 12-lead mode.
4. The 12-lead parameter must allow direct transmission of 12- lead ECG via land or cell phone to a standard fax machine.

5. The 12-lead parameter must provide a user configuration that allows the option of printing detailed measurements along with the interpretation.
6. The 12-lead ECG must be capable of being acquired without entering deep menus and without the use of a trim knob.
7. The unit must offer an optional 0.05 to 40hz bandwidth.
8. The 12-lead parameter must allow users to easily insert patient name, age and gender using soft keys on the defibrillator.
9. The 12-lead parameter must allow users to print the 12 SL Analysis, including measurements and patient name, age and gender on 90mm fan-fold paper.
10. The 12-lead parameter must be capable of storing up to 24 pre-programmed telephone numbers facilitating rapid and easy 12-lead ECG transmission.
11. The 12-lead parameter must allow configuration of user defined lead groups for rapid printout and review of pertinent ECG.
12. The 12-lead patient cable must consist of 4 limb leads and a separate V lead cable.
13. The 12-lead patient cable must be capable of providing limb lead signals directly to the defibrillator when only the limb leads are attached.
14. The 12-lead patient cable must accommodate either snap or clip connectors.
15. The 12-lead parameter must be capable of providing an automatic patient identifier using 7 alphanumeric characters.
16. The 12-lead parameter must be capable of providing a device identifier using 3 alphanumeric characters.
17. The unit must be upgradeable to allow the use of an integrated Bluetooth option for the wireless transmission of 12-lead and vital sign data via a cell phone or other communication technology.
18. The unit must provide serial communication capability through an RS232 serial port.
19. The unit must be able to transmit 12-lead and vital data both automatically and manually on acquisition.
20. The unit must be able to transmit all data stored on a PC card to a remote handheld device or laptop.
21. The unit must be able to provide the option for both landline and cellular transmission when utilizing a Bluetooth wireless option.
22. The unit must offer the option of direct fax transmission via a Bluetooth option.

vii. Pulse Oximetry:

1. The unit must have an integral pulse oximeter or be upgradeable to include an integral Pulse Oximeter.

2. The unit must utilize pulse oximetry that has FDA 51 Ok clearance for use during patient motion and low perfusion.
3. The unit must utilize sensors that work in bright sunlight.
4. The unit must utilize a pulse oximeter with alarms that are user adjustable in the field.

viii. Capnography:

1. The unit, when purchased with SpO<sub>2</sub>, must have an EtCO<sub>2</sub> port.
2. All units with an EtCO<sub>2</sub> port must be upgradeable to include CO<sub>2</sub> by plugging in a mainstream or sidestream CAPNO 5 sensor.
3. The unit must be able to offer the option to upgrade to either mainstream or sidestream capnography with sensor located outside of the unit allowing easy service and replacement if needed.
4. The defibrillator must be capable of providing continuous EtCO<sub>2</sub> and Respiratory Rate readings as well as a capnogram for on-screen display or print-out.
5. The CO<sub>2</sub> sensors used must not require a yearly calibration check.

ix. Non-Invasive Blood Pressure:

1. Unit must be capable of acquiring a blood pressure within a typical measurement time of 30 seconds or less on average.
2. Unit must incorporate oscillometric technology.
3. Unit must display systolic, diastolic and mean pressures.
4. Unit must be capable of taking automatic, stat or manual measurements.
5. Automatic intervals should be user adjustable to 2.5, 5, 10, 15, 20, 30, 45, 60, 90, and 120 minutes.
6. Stat mode must allow up to 10 measurements within 5 minutes.
7. Unit must include an artifact indicator which is displayed when excessive artifact is detected.
8. Unit must display a cuff inflation status bar.
9. Unit be capable of displaying and/or printing up to 4 hours of patient BP history data.

## **D. Support Specifications**

Specifications for product consumables, accessories, and support can be found below. Each Offeror should bid the items or services requested in order to submit a complete Proposal. Where unable to provide an applicable product or service that has been specifically requested, Offerors should provide an explanation for the omission.

a. Product Consumables and Accessories

i. Market Basket Items

A list of the most commonly used consumables and accessories have been identified as market basket on contract. For each device offered, Offerors should bid the relevant market basket included below:

- a. Batteries
- b. Adult Pads (electrodes)
- c. Pediatric Pads (electrodes)
- d. Carrying Cases
- e. Wall Mount Kits
- f. Fast Response Kits

Offerors should include in the technical response the market basket items being bid and the specifications of each. No pricing information should be included in the technical response.

ii. Catalogue Discount

In addition to the line item pricing of their offered devices and market basket items, Offerors must include in their cost proposal a blanket discount off of their catalogue price for items in their catalogue which are not otherwise included in their cost proposal. Pricing information should be included on Attachment C – Cost Proposal Forms. No pricing information should be included in the technical response.

b. Warranties and Extended Warranties

i. Basic Warranty

All Offerors must include a basic warranty for their products for no less than one year at no additional cost to Participating States. Warranties must guarantee the safe and effective operation of devices for the duration of the warranty and the cost for repair or replacement of devices under warranty must be covered by the Offeror. Each Offeror must include a complete description of the coverage provided under their basic warranty.

ii. Extended Warranty

Offerors may bid an extended warranty past the term of the basic warranty provided under the contract. Offerors must include a complete description of the coverage provided under the extended warranty in their technical response.\

c. Product Training

i. Product Documentation

All product documentation, manuals, and specifications must be provided at the request of Participating States for no additional cost.

ii. Web/Video Training

Offerors must provide online or multimedia training options at no additional cost to the participating States. Offerors must include in their Proposal a description of the online and multimedia training options that are available.

iii. On-site Training

Offerors should include a description of their ability to provide onsite training, as requested. The cost for on-site training should be reflected in the Offerors' cost proposals as a separate per day rate for each Participating State.

d. Software Updates

- i. Offerors must include a description of updates required for the AED unit to maintain full functionality over the anticipated life of the unit and the methodology for performing or accessing the updates.

e. Customer and Service Support

i. 24/7 Call Support

24/7 Call Technical Support must be offered for all devices for a period of no less than 3 years after purchase at no additional cost to the Participating States.

ii. Service Plan

Offerors must propose a bi-annual service agreement to provide maintenance and repair on their proposed devices. Offerors Service Agreement will include, but are not limited to, the following services:

and national regulations. Offerors must be aware of local requirements for the States in which they will be servicing. Offerors will submit their detailed plan on what is included and how they will provide maintenance and repairs on their proposed devices. Pricing will be on a semi-annual basis. All work performed under the service agreement must meet the Manufacturers specifications for that device. Offerors may submit additional information on whether they have different types of service agreements to provide maintenance and repair on their devices, i.e., standard service agreement or premier service agreement.

f. Value Added Options

Offerors may include in their Proposal additional Value Added options not specifically requested in the scope of work. Value Added options should not deviate from the nature of products and services requested in the scope of work and should include a thorough description of the option and how it brings value to the State. Examples include battery replacement plans, unconventional training options, and other services not specified. Award of Value Added options is subject to the approval of the Lead State.

# OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD

## **Exhibit C- Price and Cost Proposal**

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Cost for this Master Agreements shall be based on the following:

Fixed rate line item pricing on devices and market basket items and a percentage discount off a supplier's catalogue pricing shall be offered on SW17300. Price Schedule for each or any category of goods identified in Attachment B of this RFP and reflected in the Price Schedule.

The percentage discounts offered for each type of service in Attachment B of this RFP shall remain firm for the duration of the NASPO ValuePoint Master Agreements, including all optional renewals.

Each of the categories, excluding on-site training, must have a single price or rate list for all Participating Entities.

Offeror must submit cost, prices and rates as required by the Cost Proposal Forms (Attachment C). Prices and rates shall include all anticipated charges, including but not limited to, freight and delivery, cost of materials and product, transaction fees, overhead, profits, and other costs or expenses incidental to the Contractor's performance.

The prices, rates and costs proposed in the Offeror's response must be valid for a minimum of 1 year after any resulting Master Agreement is signed. Offeror's cost proposal must describe how future cost increases will be minimized and capped and how both increases and decreases will be passed on to the Lead State if the Master Agreement is renewed after the initial term. The Offeror must explain the proposed process to implement cost changes, and how the Lead State will be notified. Cost changes may not occur more than once per quarter and only with the prior approval of the lead state.

Offeror Name	ZOLL Medical Corporation
Catalogue Discount (Device)	39%

AED Device Category*:	Category I - Public Access and Infrequent User AEDs	Cost
AED Device Model:	AED PLUS [part no. 20100000302011010]	\$1,215.96
Attachment "A"	CPR-D-PADZ ONE PIECE ELECTRODE [part no. 8900-0800-01]	\$143.65
Total Cost		\$1,359.61

Offeror Name	ZOLL Medical Corporation
Catalogue Discount	18%

AED Device Category*:	Category III - Professional Defibrillators	Cost
AED Device Model:	X Series [part no. 601-2121011-01]	\$28,474.50
Attachment "A"	CPR STAT-PADZ ELECTRODE [part no. 8900-0402]	\$61.50
Attachment "B"	External Paddles [part no. 8000-1010-01]	\$483.80
Total Cost		\$29,019.80



**Offeror Name**      **ZOLL Medical Corporation**

**PRICING**

ITEM	PRODUCT DESCRIPTION	CONTRACT PRICE	LIST PRICE	DISCOUNT %
20100000101011010	AED PLUS, PS SERIES, W/PA CVR, LCD, NO VOICE RCDG, 60HZ, DMST	\$1,215.96	\$1,995.00	39%
20100000102011010	AED PLUS, PS SERIES, W/AED CVR, LCD, NO VOICE RCDG, ENGLISH	\$1,215.96	\$1,995.00	39%
20100000302011010	AED PLUS, PS SERIES NO GRAPHICS, W/AED CVR, LCD, NO VOICE RCDG, ENG	\$1,215.96	\$1,995.00	39%
20100001101011010	AED PLUS, PS SERIES W/BASIC CVR, LCD, VOICE RCDG, ENG	\$1,287.45	\$2,210.00	42%
20100001102011010	AED PLUS, PS SERIES, AED CVR, LCD, VOICE RCDG, ENGLISH	\$1,287.45	\$2,210.00	42%
20100001302011010	AED PLUS, PS SERIES NO GRAPHICS, W/AED CVR, LCD, VOICE RCDG, ENG	\$1,287.45	\$2,210.00	42%
20500000102011010	AED PLUS, PS SERIES, W/AED CVR, LCD, NO VOICE RCDG, POLICE	\$1,345.45	\$1,995.00	33%
20500001102011010	AED PLUS, PS SERIES, W/BASIC CVR, LCD, VOICE RCDG, POLICE	\$1,345.45	\$2,210.00	39%
20600000101011010	AED PLUS, PS SERIES W/BASIC CVR, LCD, NO VOICE RCDG, ENG	\$1,409.35	\$2,095.00	33%
20600001101011010	AED PLUS, PS SERIES W/BASIC CVR, LCD, VOICE RCDG, ENGLISH	\$1,351.25	\$2,300.00	41%
20700000101011010	AED PLUS, PS SERIES W/BASIC CVR, LCD, NO VOICE RCDG, ENG	\$1,437.35	\$2,145.00	33%
20700001101011010	AED PLUS, PS SERIES W/BASIC CVR, LCD, VOICE RCDG, ENG	\$1,379.75	\$2,345.00	41%
21400710702011010	AED PLUS, PS SERIES, FULLY AUTOMATIC, W/AED CVR, LCD, NO VOICE RCDG, 60HZ, ENG	\$1,409.35	\$2,095.00	33%
	AED PLUS, PS SERIES, FULLY AUTOMATIC, W/AED CVR, LCD, NO VOICE RCDG, 60HZ, ENGLISH,			
22200710702011010	PLUSRX	\$1,409.35	\$2,095.00	33%
22300700701011010	AED PLUS, PS SERIES, FULLY AUTOMATIC, W/PS CVR, LCD, NO VOICE RCDG, DMST	\$1,215.96	\$1,995.00	39%
22300700702011010	AED PLUS, PS SERIES, FULLY AUTOMATIC, W/PA CVR, LCD, NO VOICE RCDG, DMST	\$1,215.96	\$1,995.00	39%
22500010101011010	AED PLUS, PS SERIES, W/PA CVR, LCD, NO VOICE RCDG, W/BATTERIES, ARC, DOMESTIC, PLUSRX	\$1,350.00	\$2,248.00	40%
	AED PLUS, FULLY AUTOMATIC, PS SERIES, W/PA CVR, LCD, NO VOICE RCDG, W/BATTERIES, ARC,			
22500710701011010	DOMESTIC, PLUSRX	\$1,350.00	\$2,348.00	43%
8000-004000-01	ZOLL AED PLUS WITH PRESCRIPTION, CPR D PADZ, 10 CR123A BATTERIES, AND CARRY CASE	\$1,350.00	\$2,100.00	36%
8000-004003-01	ZOLL AED PLUS WITH PLUSTRAC PROFESSIONAL1, CPR D PADZ, 10 CR123A BATTERIES, AND	\$1,485.00	\$2,299.00	35%
8000-004004-01	ZOLL AED PLUS WITH PLUSTRAC PROFESSIONAL5, CPR D PADZ, 10 CR123A BATTERIES, AND	\$1,675.00	\$2,599.00	36%
8000-004007-01	ZOLL FULLY AUTOMATIC AED PLUS WITH PRESCRIPTION, CPR D PADZ, 10 CR123A BATTERIES, AND	\$1,350.00	\$2,100.00	36%
8000-004010-01	ZOLL FULLY AUTOMATIC AED PLUS WITH PLUSTRAC PROFESSIONAL1, CPR D PADZ, 10 CR123A	\$1,485.00	\$2,299.00	35%
8000-004011-01	ZOLL FULLY AUTOMATIC AED PLUS WITH PLUSTRAC PROFESSIONAL5, CPR D PADZ, 10 CR123A	\$1,675.00	\$2,599.00	36%
8008-0050-01	AED PLUS TRAINER2 UNIT	\$322.15	\$379.00	15%
8000-001260	ILCOR Flush AED Wall Sign (AED)	\$17.00	\$20.00	15%
8000-001261	ILCOR 3-D AED Wall Sign (AED)	\$21.25	\$25.00	15%
8000-001262	ILCOR Flush AED Wall Sign (DAE)	\$17.00	\$20.00	15%
8000-001263	ILCOR 3-D AED Wall Sign (DAE)	\$21.25	\$25.00	15%
8000-001264	ILCOR Flush AED Wall Sign (DEA)	\$17.00	\$20.00	15%
8000-001265	ILCOR 3-D AED Wall Sign (DEA)	\$21.25	\$25.00	15%
8000-0311-01	ZOLL ADMINISTRATION SOFTWARE, CD-ROM	\$135.15	\$159.00	15%
8000-0375-01	KIT SOFTCASE, AED PLUS TRAINER2	\$72.25	\$85.00	15%
8000-0738	ENCLOSURE, WALL MOUNT, WHITE (SURFACE), RED STROBE	\$194.65	\$229.00	15%
8000-0803-01	COMPACT LOW PROFILE PUBLIC SAFETY COVER	\$46.75	\$55.00	15%
8000-0806-01	REPLACEMENT SOFTCASE - POLICE	\$89.25	\$105.00	15%
8000-0807-01	TYPE 123 LITHIUM BATTERIES	\$63.75	\$75.00	15%
8000-0808-01	REPLACEMENT PUBLIC ACCESS PASS COVER (GRAPHIC INTERFACE LABEL)	\$46.75	\$55.00	15%
8000-0809-01	MOUNTING BRACKET	\$55.25	\$65.00	15%
8000-0811	FULLY RECESSED WALL MOUNTING CABINET	\$271.15	\$319.00	15%
8000-0812-01	REPLACEMENT PUBLIC SAFETY PASS COVER	\$46.75	\$55.00	15%
8000-0814	RECESSED WALL MOUNTING CABINET	\$271.15	\$319.00	15%

8000-0815	USB IRDA ADAPTER	\$89.25	\$105.00	15%
8000-0816	RS-232 IRDA ADAPTER	\$89.25	\$105.00	15%
8000-0817	SURFACE WALL MOUNTING CABINET	\$271.15	\$319.00	15%
8000-0819-01	SIMULATOR / TESTER	\$203.15	\$239.00	15%
8000-0822	TRAINER US AC ADAPTER	\$46.75	\$55.00	15%
8000-0825	AED WALL SIGN KIT, ONE FLUSH AND ONE 3-D WALL SIGN	\$12.75	\$15.00	15%
8000-0834-01	CPR-D DEMO KIT	\$339.15	\$399.00	15%
8000-0835-01	CPR-D DEMO MANIKIN	\$169.15	\$199.00	15%
8000-0847-01	AED PLUS STANDALONE SOFTCASE	\$126.65	\$149.00	15%
8000-0855	STANDARD METAL WALL CABINET w/ZOLL LOGO	\$169.15	\$199.00	15%
8008-000052-01	TRAINER2, AED PLUS, AHA, ENGLISH FULLY AUTOMATIC	\$322.15	\$379.00	15%
8008-0006-01	AED PLUS, TRAVEL TRAINER	\$339.15	\$399.00	15%
8008-0007	TRAINER WIRELESS REMOTE CONTROLLER WITH 2 AA BATTERIES (REPLACEMENT).	\$58.65	\$69.00	15%
8900-0800-01	CPR-D-PADZ ONE PIECE ELECTRODE PAD WITH REAL CPR HELP	\$143.65	\$169.00	15%
8900-0807-01	CPR-D ACCESSORY KIT (EACH)	\$16.15	\$19.00	15%
8900-0808-01	CPR-D ACCESSORY KIT (P/N 8900-0807-01), 50/CASE	\$680.00	\$800.00	15%
8900-0809-01	CPR-D DEMO REPLACEMENT PADZ	\$34.00	\$40.00	15%
8900-0810-01	PEDI-PADZ II ELECTRODES - ONE PAIR	\$80.75	\$95.00	15%
8900-5007	CPR-D DEMO ELECTRODES W/CABLE	\$106.25	\$125.00	15%
9310-0738	AED PLUS 3-D WALL SIGN	\$11.90	\$14.00	15%
9650-0300-01	OPERATOR'S GUIDE	\$5.10	\$6.00	15%
9650-0301-01	MANUAL, ADMINISTRATORS, ZOLL AED PLUS, WITH CPR, ENGLISH	\$5.10	\$6.00	15%
9650-0304-01	TRAINER OPERATOR'S GUIDE (REPLACEMENT)	\$9.35	\$11.00	15%
9650-0850-01	VIDEO, EMS AND PUBLIC SAFETY, AED PLUS	\$22.95	\$27.00	15%
9650-0851-01	VIDEO, FIRST RESPONDERS, AED PLUS	\$22.95	\$27.00	15%
9658-0401-01	AED PLUS EMS AND PUBLIC SAFETY VIDEO - CD (MPEG FILE)	\$22.95	\$27.00	15%
9658-0413-01	DVD, SETUP AND PRACTICE VIDEOS, AED PLUS	\$8.50	\$10.00	15%
8900-0804-01	TRAINING CPR-D PADZ ELECTRODE, WITH 1 PAIR REP. GEL	\$76.50	\$90.00	15%
8900-0803-01	TRAINING CPR-D REPLACEMENT GEL 5/CASE	\$33.15	\$39.00	15%
8000-0802-01	REPLACEMENT SOFTCASE	\$89.25	\$105.00	15%
8000-0836-01	SMALL PELICAN CASE	\$169.15	\$199.00	15%
8000-0837-01	LARGE PELICAN CASE	\$212.50	\$250.00	15%
90110200499991010	AED PRO, SEMI AUTO W/MNL OVERRIDE, NO BATTERY, NO ELECTRODES	\$2,586.50	\$3,795.00	32%
90110400499991010	AED PRO, SEMI AUTOMATIC ONLY, NO BATTERY, NO ELECTRODES	\$2,446.50	\$3,595.00	32%
90110600499991010	AED PRO, MANUAL ONLY, NO VOICE, LCD, ENGLISH	\$2,446.50	\$3,595.00	32%
8000-0255-01	BAG, COMBINATION AED PRO/PROPAQ LT	\$165.75	\$195.00	15%
8000-0804-01	KIT, CABLE ADAPTER, UNIVERSAL ZOLL AED PLUS	\$89.25	\$105.00	15%
8000-0810-01	AED PRO SOFT CARRY CASE	\$89.25	\$105.00	15%
8000-0829-01	AED PRO SIMULATOR.	\$293.25	\$345.00	15%
8000-0832-01	AED PRO MOLDED VINYL CARRY CASE WITH SPARE BATTERY COMPARTMENT	\$140.25	\$165.00	15%
8000-0838	AED PRO ECG CABLE AAMI	\$136.00	\$160.00	15%
8000-0860-01	AED PRO NON-RECHARGEABLE LITHIUM BATTERY PACK	\$136.00	\$160.00	15%
8000-0875-32	AED PRO HARD CASE WITH FOAM CUT-OUTS (PELICAN)	\$194.65	\$229.00	15%
8900-000861-01	PEDI-PADZ II TRAINING ELECTRODES (6/CASE)	\$109.65	\$129.00	15%
8900-0801-01	STAT-PADZ II ELECTRODE, SINGLE	\$50.15	\$59.00	15%
8900-0802-01	STAT-PADZ II ELECTRODE (P/N 8900-0801-01), 12/CASE	\$424.15	\$499.00	15%
8900-0805-01	STAT-PADZ II TRAINING ELECTRODES	\$109.65	\$129.00	15%
9650-0309-01	AED PRO SERVICE MANUAL	\$46.75	\$55.00	15%
9650-0350-01	AED PRO REPLACEMENT OPERATOR GUIDE	\$22.95	\$27.00	15%
8700-0730-01	AUTOPULSE, PLATFORM, RESUSCITATION SYSTEM, EMS, ENGLISH	\$10,775.10	\$10,995.00	2%
8700-000758-01	CARRY CASE W/BATTERY POCKET	\$387.10	\$395.00	2%

8700-000764-01	AUTOPULSE TRAINING SYSTEM-LI-ION	\$7,247.10	\$7,395.00	2%
8700-0701-01	LIFEBAND 1 PACK	\$171.50	\$175.00	2%
8700-0704-01	BATTERY CHARGER POWER CORD	\$9.80	\$10.00	2%
8700-0706-01	LIFEBAND 3 PACK	\$367.50	\$375.00	2%
8700-0707-01	LIFEBAND TRAINER	\$342.02	\$349.00	2%
8700-0708-01	AUTOPULSE GRIP STRIPS	\$13.67	\$13.95	2%
8700-0709-01	AUTOPULSE SHOULDER RESTRAINT	\$58.75	\$59.95	2%
8700-0710-01	AUTOPULSE HEAD IMMOBILIZER (5 PER PACKAGE)	\$54.83	\$55.95	2%
8700-0711-01	AUTOPULSE BACKBOARD CABLE TIES	\$68.55	\$69.95	2%
8700-0712-01	AUTOPULSE SOFT STRETCHER	\$126.42	\$129.00	2%
8700-0716-01	AUTOPULSE TRANSPORTER	\$779.10	\$795.00	2%
8700-0717-01	AUTOPULSE HYGIENE BARRIER - ONE EACH.	\$11.76	\$12.00	2%
8700-0718-01	AUTOPULSE MANIKIN	\$181.30	\$185.00	2%
8700-0752-01	AUTOPULSE LI-ION BATTERY	\$808.50	\$825.00	2%
8700-0753-01	AUTOPULSE MULTI-CHEMISTRY BATTERY CHARGER	\$2,249.10	\$2,295.00	2%
9650-0715-01	AUTOPULSE BATTERY CHARGER USER GUIDE	\$24.50	\$25.00	2%
9658-0716-01	AUTOPULSE IN-SERVICE TRAINING VIDEO (DVD)	\$19.55	\$19.95	2%
601-0120001-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG SPO2, CPR EXPANSION PACK, DMST	\$14,583.70	\$17,785.00	18%
601-0121011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, NIBP, SPO2, CPR EXPANSION PACK, ETCO2, DMST	\$21,545.50	\$26,275.00	18%
601-0121511-01	X SERIES MONITOR/DEFIBRILLATOR, 12 LEAD W/INTERP, SPO2, NIBP, IBP/TEMP, CPR EXPANSION PACK, ETCO2,, DMST	\$24,616.40	\$30,020.00	18%
601-0131011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, NIBP, SPO2, SPCO, CPR EXPANSION PACK, ETCO2, DMST	\$23,796.40	\$29,020.00	18%
601-0140011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, NIBP, SPO2, SPCO, SPMET, CPR EXPANSION PACK, DMST	\$21,631.60	\$26,380.00	18%
601-0211511-01	X SERIES MONITOR/DEFIBRILLATOR W/PACING, NELLCOR, 3/5 LEAD, SPO2, NIBP, IBP/TEMP, CPR EXPANSION PACK, ETCO2,, DMST	\$27,178.90	\$33,145.00	18%
601-0220010-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, DMST	\$18,724.70	\$22,835.00	18%
601-0220011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, CPR EXPANSION PACK, DMST	\$19,540.60	\$23,830.00	18%
601-0221010-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, ETCO2, DMST	\$22,820.60	\$27,830.00	18%
601-0221011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, CPR EXPANSION PACK, ETCO2, DMST	\$23,636.50	\$28,825.00	18%
601-0221511-01	X SERIES MONITOR/DEFIBRILLATOR W/PACING, 3/5 LEAD, SPO2, NIBP, IBP/TEMP, CPR EXPANSION PACK, ETCO2,, DMST	\$26,707.40	\$32,570.00	18%
601-0230011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, SPCO, CPR EXPANSION PACK, DMST	\$21,791.50	\$26,575.00	18%
601-0231011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, SPCO, CPR EXPANSION PACK, ETCO2, DMST	\$25,887.40	\$31,570.00	18%
601-0240011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, SPCO, SPMET, CPR EXPANSION PACK, DMST	\$23,722.60	\$28,930.00	18%
601-0241011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, SPCO, SPMET, CPR EXPANSION PACK, ETCO2, DMST	\$27,818.50	\$33,925.00	18%
601-2120011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, NIBP, SPO2, CPR EXPANSION PACK, DMST	\$24,378.60	\$29,730.00	18%
601-2121011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, NIBP, SPO2, CPR EXPANSION PACK, ETCO2, DMST	\$28,474.50	\$34,725.00	18%

601-2130011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, NIBP, SPO2, SPCO, CPR EXPANSION PACK, DMST	\$26,629.50	\$32,475.00	18%
601-2130411-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, NIBP, SPO2, SPCO, TEMP, CPR EXPANSION PACK, DMST	\$27,445.40	\$33,470.00	18%
601-2220010-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, DMST	\$25,653.70	\$31,285.00	18%
601-2220011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, CPR EXPANSION PACK, DMST	\$26,469.60	\$32,280.00	18%
601-2220411-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, TEMP, CPR EXPANSION PACK, DMST	\$27,285.50	\$33,275.00	18%
601-2220511-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, IBP/TEMP, CPR EXPANSION PACK, DMST	\$29,540.50	\$36,025.00	18%
601-2221010-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, ETCO2, DMST	\$29,749.60	\$36,280.00	18%
601-2221011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, CPR EXPANSION PACK, ETCO2, DMST	\$30,565.50	\$37,275.00	18%
601-2221411-01	X SERIES, ALS, 12 LD, PACE, SPO2, ETCO2, TEMP, NIBP, CPR EXTENDED, DMST	\$31,381.40	\$38,270.00	18%
601-2221511-01	X SERIES MONITOR/DEFIBRILLATOR W/PACING, 12 LEAD W/INTERP, SPO2, NIBP, IBP/TEMP, CPR EXPANSION PACK, ETCO2,, DMST	\$33,636.40	\$41,020.00	18%
601-2230011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, CPR EXPANSION PACK, DMST	\$28,720.50	\$35,025.00	18%
601-2230411-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LEAD W/INTERP, ECG, PACING, NIBP, SPO2, SPCO, TEMP, CPR EXPANSION PACK, DMST	\$29,536.40	\$36,020.00	18%
601-2230511-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LEAD W/INTERP, ECG, PACING, NIBP, SPO2, SPCO, IBP/TEMP, CPR EXPANSION PACK, DMST	\$31,791.40	\$38,770.00	18%
601-2231001-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NO NIBP, SPO2, SPCO, CPR EXPANSION PACK, ETCO2, DMST	\$29,950.50	\$36,525.00	18%
601-2231011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, CPR EXPANSION PACK, ETCO2, DMST	\$32,816.40	\$40,020.00	18%
601-2231411-01	X SERIES MONITOR/DEFIBRILLATOR 12 LEAD/W INTERP, PACING, NIBP, SPO2, SPCO, TEMP CPR EXPANSION PACK AND ETCO2, DMST	\$33,632.30	\$41,015.00	18%
601-2231511-01	X SERIES MONITOR/DEFIBRILLATOR 12 LEAD/W INTERP, PACING, NIBP, SPO2, SPCO, IBP/TEMP CPR EXPANSION PACK AND ETCO2, DMST	\$35,887.30	\$43,765.00	18%
601-2240010-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, SPMET, DMST	\$29,835.70	\$36,385.00	18%
601-2240011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, SPMET, CPR EXPANSION PACK, DMST	\$30,651.60	\$37,380.00	18%
601-2240511-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, SPMET, IBP/TEMP, CPR EXPANSION PACK, DMST	\$33,722.50	\$41,125.00	18%
601-2241010-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, SPMET, ETCO2, DMST	\$33,931.60	\$41,380.00	18%
601-2241011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, SPMET, CPR EXPANSION PACK, ETCO2, DMST	\$34,747.50	\$42,375.00	18%
601-2241411-01	X SERIES, ALS, 12 LD, PACE, SPO2, SPCO, SPMET, ETCO2, TEMP, NIBP, CPR EXTENDED, DMST	\$35,563.40	\$43,370.00	18%
601-2241511-01	X SERIES MONITOR/DEFIBRILLATOR 12 LEAD/W INTERP, PACING, NIBP, SPO2, SPCO, SPMET, IBP/TEMP CPR EXPANSION PACK AND ETCO2, DMST	\$37,818.40	\$46,120.00	18%
601-2261511-01	X SERIES MONITOR/DEFIBRILLATOR 12 LEAD/W INTERP, PACING, NIBP, SPO2, SPHB, SPOC, SPCO, PVI & PI,(RAINBOW), IBP/TEMP CPR EXPANSION PACK AND ETCO2,,DMST	\$40,635.10	\$49,555.00	18%
601-2271511-01	X SERIES MONITOR/DEFIBRILLATOR 12 LEAD/W INTERP, PACING, NIBP, SPO2, SPHB, SPOC, SPCO ,SPMET, PVI & PI,(RAINBOW), IBP/TEMP CPR EXPANSION PACK AND ETCO2,,DMST	\$42,566.20	\$51,910.00	18%

8000-000371	RAINBOW DCI, ADULT REUSABLE SENSOR, SPO2/SPCO/SPMET, 3 FT M-15 CONNECTOR	\$692.90	\$845.00	18%
8000-000372	RAINBOW DCIP, PEDIATRIC/SLENDER DIGIT REUSABLE SENSOR, SPO2/SPCO/SPMET, 3 FT M-15 CONNECTOR	\$692.90	\$845.00	18%
8000-000456	MASIMO SINGLE PATIENT EAR SENSOR, LNCS E1, BOX OF 10	\$348.50	\$425.00	18%
8000-000457	MASIMO SINGLE PATIENT EAR SENSOR, M- LNCS E1, BOX OF 10	\$348.50	\$425.00	18%
8000-000460	RED MNC PATIENT CABLE, 4 FT, X SERIES	\$389.50	\$475.00	18%
8000-000462	RAINBOW, R1-25L ADULT ADHESIVE SENSORS, SpHb, SpO2, SpMet	\$897.90	\$1,095.00	18%
8000-000467	RAINBOW, DCI SC-400, PEDIATRIC REUSABLE FINGER SENSOR, 3FT, SpHb, SpO2, SpMet	\$1,471.90	\$1,795.00	18%
8000-000468	RAINBOW, R1-25 BUTTERFLY ADULT ADHESIVE SENSORS, SpHb, SpO2, SpMet	\$897.90	\$1,095.00	18%
8000-000469	RAINBOW, R1-20 BUTTERFLY PEDIATRIC ADHESIVE SENSORS, SpHb, SpO2, SpMet	\$897.90	\$1,095.00	18%
8000-000471-01	MULTI-TECH CELL MODEM KIT, GSM, US	\$487.90	\$595.00	18%
8000-000472-01	MULTI-TECH CELL MODEM KIT, CDMA, VERIZON, US	\$487.90	\$595.00	18%
8000-000865	USB CLINICAL EVENT DOWNLOAD CABLE, X SERIES	\$241.90	\$295.00	18%
8000-000874	ETHERNET ADAPTER, PROPAQ MD	\$803.60	\$980.00	18%
8000-000901-01	PAPER, THERMAL, 80MM ROLL, TSI, 6/CASE	\$19.68	\$24.00	18%
8000-000903-01	AUX PWR, BREAKOUT CABLE, X SERIES	\$91.84	\$112.00	18%
8000-000910-01	PAPER, THERMAL, 80MM ROLL W/GRID, TSI	\$19.68	\$24.00	18%
8000-001463	RAINBOW, R1-20L INFANT ADHESIVE SENSORS, SpHb, SpO2, SpMet	\$897.90	\$1,095.00	18%
8000-001464	RAINBOW, DCI SC-200, ADULT REUSABLE FINGER SENSOR, 3FT, SpHb, SpO2, SpMet	\$733.90	\$895.00	18%
8000-001465	RAINBOW, DCI SC-200, PEDIATRIC REUSABLE FINGER SENSOR, 3FT, SpHb, SpO2, SpMet	\$733.90	\$895.00	18%
8000-001466	RAINBOW, DCI SC-400, ADULT REUSABLE FINGER SENSOR, 3FT, SpHb, SpO2, SpMet	\$1,471.90	\$1,795.00	18%
8000-002002-01	SOFTCASE, PROPAQ M	\$266.50	\$325.00	18%
8000-002005-01	CABLE SLEEVE, PROPAQ / X SERIES, ZOLL BLUE	\$40.96	\$49.95	18%
8900-1003-01	3 PEDIATRIC ECG 1.5" ROUND ELECTRODES, 10 SHELF CARTONS / CASE (300)	\$55.76	\$68.00	18%
8000-000476	MASIMO, M-LNCS PDTX-3, PEDIATRIC ADHESIVE SENSOR	\$278.80	\$340.00	18%
8000-000477	MASIMO, M-LNCS INF-3, INFANT ADHESIVE SENSOR	\$352.60	\$430.00	18%
8000-0294	LNCS ADULT REUSABLE SPO2 SENSOR	\$241.90	\$295.00	18%
8000-0330	RED LNC-4, 4FT REUSABLE PATIENT CABLE	\$241.90	\$295.00	18%
8000-0331	RED LNC-10, 10FT REUSABLE PATIENT CABLE	\$282.90	\$345.00	18%
8000-0332	RED DCI-DC3, 3FT ADULT REUSABLE PATIENT CABLE/SENSOR	\$282.90	\$345.00	18%
8000-0333	RED DCIP-DC3, 3FT PEDIATRIC REUSABLE PATIENT CABLE/SENSOR	\$323.90	\$395.00	18%
8000-0334	RED DCI-DC12, 12FT ADULT REUSABLE PATIENT CABLE/SENSOR	\$487.90	\$595.00	18%
8000-0335	RED DCIP-DC12, 12FT PEDIATRIC REUSABLE PATIENT CABLE/SENSOR	\$528.90	\$645.00	18%
8000-0336	RAINBOW R25, SINGLE USE SENSOR FOR PATIENTS > 30kg	\$569.90	\$695.00	18%
8000-0337	RAINBOW R25-L, SINGLE USE SENSOR FOR PATIENTS < 3kg, > 30kg	\$569.90	\$695.00	18%
8000-0339	RAINBOW R20, SINGLE USE SENSOR FOR PEDIATRICS 10-50 kg	\$651.90	\$795.00	18%
8000-0340	RAINBOW R20-L, SINGLE USE SENSOR FOR INFANTS 3-10 kg	\$651.90	\$795.00	18%
8000-0341	RAINBOW RC-4, 4FT REUSABLE PATIENT CABLE	\$200.90	\$245.00	18%
8000-0342	RAINBOW RC-12, 12FT REUSABLE PATIENT CABLE	\$241.90	\$295.00	18%
8000-0343	RAINBOW DCI-DC8, 8FT ADULT REUSABLE PATIENT CABLE/SENSOR	\$733.90	\$895.00	18%
8000-0344	RAINBOW DCI-DC12, 12FT ADULT REUSABLE PATIENT CABLE/SENSOR	\$897.90	\$1,095.00	18%
8000-0345	RAINBOW DCIP-DC8, 8FT PEDIATRIC REUSABLE PATIENT CABLE/SENSOR	\$815.90	\$995.00	18%
8000-0346	RAINBOW DCIP-DC12, 12FT PEDIATRIC REUSABLE PATIENT CABLE/SENSOR	\$979.90	\$1,195.00	18%
8000-0370	CPR CONNECTOR	\$217.30	\$265.00	18%
8000-0377	RED DBI-dc8, 8' REUSABLE DIRECT CONNECT SENSOR, MASIMO RAINBOW SET	\$758.50	\$925.00	18%
8000-0580-01	BATTERY, LITHIUM ION, SUREPOWER II	\$405.90	\$495.00	18%
8300-0797-01	KIT, NEONATAL CUFF KIT, ONE OF EACH SIZE #1-5, SINGLE TUBE W/MALE LUER CONNECTOR (5/BG)	\$245.18	\$299.00	18%
8900-0006	6 ECG RECTANGULAR ELECTRODES, 10 SHELF CARTONS / CASE (600)	\$98.40	\$120.00	18%
8900-0195	TRAINING CPR STAT-PADZ, REPLACEMENT PADS	\$64.78	\$79.00	18%
8000-0670	YSI REUSABLE ADULT SKIN TEMPERATURE PROBE	\$102.50	\$125.00	18%

8000-0671	YSI REUSABLE PEDIATRIC SKIN TEMPERATURE PROBE	\$102.50	\$125.00	18%
8000-0672	YSI SINGLE USE ADULT ESOPHAGEAL RECTAL PROBE	\$12.30	\$15.00	18%
8000-0673	YSI SINGLE USE ADULT SKIN TEMPERATURE PROBE	\$12.30	\$15.00	18%
8000-0684	12-LEAD ECG SIMULATOR WITH IBP CHANNEL	\$1,135.70	\$1,385.00	18%
8900-0700	30 ECG RECTANGULAR ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0701	30 ECG 1.5" ROUND ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0702	30 ECG RECTANGULAR SOLID GEL ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0703	30 ECG 2" ROUND ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0704	30 ECG 1.5" ROUND RADIOTRANSLUCENT ELECTRODES, 10 POUCHES / CASE (300)	\$49.20	\$60.00	18%
8900-0706	30 ECG SQUARE ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0707	30 ECG SQUARE SOLID GEL ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0708	30 ECG 1.5" ROUND SOLID GEL ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0950-01	STAT-PADZ PROPAQ MD ELECTRODE, SINGLE	\$45.10	\$55.00	18%
8900-2061	PEDI-PADZ MULTI-FUNCTION ELECTRODE, SINGLE	\$49.20	\$60.00	18%
8900-2065	PEDI-PADZ MULTI-FUNCTION ELECTRODE (P/N 8900-2061), 6/CASE	\$204.18	\$249.00	18%
8900-2101-01	PRO-PADZ CARDIOLOGY W/LVP GEL ELECTRODE, SNGLES	\$45.10	\$55.00	18%
8900-2302-01	PRO-PADZ BIPHASIC ELECTRODE, SINGLE	\$45.10	\$55.00	18%
8900-3000-01	PEDI-PADZ SOLID GEL ELECTRODE (8900-3001-01), 6/CASE	\$204.18	\$249.00	18%
8900-3001-01	PEDI-PADZ SOLID GEL ELECTRODE, SINGLE	\$49.20	\$60.00	18%
8900-4004	STAT-PADZ ELECTRODE, SINGLE	\$45.10	\$55.00	18%
8900-4013	PRO-PADZ STERILE ELECTRODE, SINGLE	\$45.10	\$55.00	18%
8900-4052-40	PRO-PADZ STERILE W/10 FOOT (3M) LEADWIRES ELECTRODE (8900-4055-40), 6/CASE	\$332.10	\$405.00	18%
9650-0202-01	SPO2 OPERATOR'S GUIDE INSERT	\$22.14	\$27.00	18%
9650-0212-01	ETCO2 OPERATOR'S GUIDE INSERT	\$22.14	\$27.00	18%
9650-0215-01	12-LEAD ECG OPERATOR'S GUIDE INSERT	\$22.14	\$27.00	18%
9650-0219-01	INVASIVE BLOOD PRESSURE OPERATOR'S GUIDE INSERT	\$22.14	\$27.00	18%
9650-0220-01	TEMPERATURE OPERATOR'S GUIDE INSERT	\$22.14	\$27.00	18%
8000-0895	CUFF KIT, PROPAQ MD	\$129.15	\$157.50	18%
8000-000475	MASIMO, M-LNCS ADTX, ADULT ADHESIVE SENSOR	\$266.50	\$325.00	18%
8000-000478	MASIMO, M-LNCS NEOPT-3, NEONATAL PRETERM ADHESIVE SENSOR	\$385.40	\$470.00	18%
8000-0053	DEFIBRILLATOR GEL - 12 TUBES	\$61.50	\$75.00	18%
8000-0295	LNCS PEDIATRIC REUSABLE SPO2 SENSOR	\$287.00	\$350.00	18%
8000-0320	LNCS DISPOSABLE ADULT SPO2 SENSORS (20 PER BOX)	\$266.50	\$325.00	18%
8000-0321	LNCS DISPOSABLE PEDIATRIC SPO2 SENSORS (20 PER BOX)	\$307.50	\$375.00	18%
8000-0322	LNCS INF-3, INFANT SPO2 ADHESIVE SENSOR (BOX OF 20)	\$364.90	\$445.00	18%
8000-0323	LNCS NEO-3, NEONATAL SPO2 ADHESIVE SENSOR (BOX OF 20)	\$364.90	\$445.00	18%
8000-0324	LNCS NEOPT-3, NEONATAL SPO2 ADHESIVE SENSOR (BOX OF 20)	\$405.90	\$495.00	18%
8000-0379	LNCS DBI, 3' REUSABLE SENSOR FOR USE WITH LNCS OR RED LNC PATIENT CABLES	\$274.70	\$335.00	18%
8009-0751-01	SIMULATOR, SEETHRU CPR	\$405.90	\$495.00	18%
8012-0206	12-LEAD ECG SIMULATOR	\$873.30	\$1,065.00	18%
8050-0032-01	SUREPOWER CHARGER BATTERY WELL SPACER.	\$17.22	\$21.00	18%
8300-0002-01	DUAL LUMEN NIBP TUBING ASSEMBLY, PROPAQ MD	\$102.50	\$125.00	18%
8300-0002-02	DUAL LUMEN NIBP TUBING ASSEMBLY, 5 FT, X SERIES	\$102.50	\$125.00	18%
8300-0004	AUX. POWER SUPPLY, ELPAC, PROPAQ300	\$364.90	\$445.00	18%
8300-000526-01	FILTERLINE SET (ADULT/PEDIATRIC), BOX OF 25	\$246.00	\$300.00	18%
8300-000527-01	FILTERLINE H SET (ADULT/PEDIATRIC), BOX OF 25	\$405.90	\$495.00	18%
8300-000528-01	SMART CAPNOLINE 02 PLUS (ADULT), BOX OF 25	\$311.60	\$380.00	18%
8300-000529-01	MICROSTREAM O2/CO2 ORAL NASAL FILTERLINE, BOX OF 25	\$315.70	\$385.00	18%
8300-000530-01	SMART CAPNOLINE PLUS, ADULT (02 CONNECTOR ONLY) BOX OF 25	\$282.90	\$345.00	18%
8300-000676	CABLE ASSY, ONE STEP, X SERIES	\$348.50	\$425.00	18%
8300-000827-01	VPAK, CABLE, PATIENT, X SERIES	\$217.30	\$265.00	18%

8300-0250-01	CHARGER ADAPTER, SUREPOWER II BATTERY	\$241.90	\$295.00	18%
8300-0520-01	FILTERLINE SET (ADULT/PEDIATRIC), BOX OF 25	\$225.50	\$275.00	18%
8300-0521-01	FILTERLINE H SET (ADULT/PEDIATRIC), BOX OF 25	\$369.00	\$450.00	18%
8300-0522-01	FILTERLINE H SET (INFANT/NEONATAL), BOX OF 25	\$369.00	\$450.00	18%
8300-0523-01	VITALINE H SET (ADULT/PEDIATRIC), BOX OF 25	\$561.70	\$685.00	18%
8300-0524-01	SMART CAPNOLINE O2 PLUS (ADULT), BOX OF 25	\$291.10	\$355.00	18%
8300-0525-01	SMART CAPNOLINE O2 PLUS (PEDIATRIC), BOX OF 25	\$323.90	\$395.00	18%
8300-0783	CABLE, MFC	\$244.36	\$298.00	18%
8300-0787-01	IBP CABLE, RIGHT ANGLE, EDWARDS, PROPAQ MD	\$159.90	\$195.00	18%
8300-0788-01	IBP CABLE, RIGHT ANGLE, ABBOTT, PROPAQ MD	\$123.00	\$150.00	18%
8300-0796-01	KIT, HOSE, INFANT/NEONATE, 8', WITH FEMALE LUER CUFF CONN, PROPAQ LX	\$53.30	\$65.00	18%
8300-0800-01	CABLE, 3 LEAD ECG, AAMI	\$102.50	\$125.00	18%
8300-0800-12	CABLE, 3 LEAD ECG, IEC	\$102.50	\$125.00	18%
8300-0801-01	CABLE, 5 LEAD ECG, AAMI	\$143.50	\$175.00	18%
8300-0801-12	CABLE, 5 LEAD ECG, IEC	\$143.50	\$175.00	18%
8300-0802-01	CABLE, 12 LEAD ECG, AAMI	\$266.50	\$325.00	18%
8300-0802-12	CABLE, 12 LEAD ECG, IEC	\$266.50	\$325.00	18%
8300-0803-01	CABLE, LIMB LEAD ECG, AAMI, PROPAQ MD	\$241.90	\$295.00	18%
8300-0803-12	CABLE, LIMB LEAD ECG, IEC, PROPAQ MD	\$135.30	\$165.00	18%
8300-0804-01	CABLE, V LEAD ECG, AAMI	\$241.90	\$295.00	18%
8300-0804-12	CABLE, V LEAD ECG, IEC, PROPAQ MD	\$143.50	\$175.00	18%
8707-000500-01	CABLE, USB EXTENSION, X SERIES	\$28.70	\$35.00	18%
8707-000502-01	CARRY CASE, PRINTER CHUTE W/SINLE ZIPPERS, X SERIES	\$405.90	\$495.00	18%
8000-0668	YSI REUSABLE ADULT ESOPHAGEAL RECTAL TEMPERATURE PROBE	\$102.50	\$125.00	18%
8000-0791	CPR STARTER PACK	\$323.90	\$395.00	18%
8000-0914	SHOULDER STRAP	\$28.70	\$35.00	18%
8900-1300-01	V-PAK PRECONNECTED V LEAD ELECTRODES FOR 12 LEAD, 4 SHELF CARTONS / CASE (40)	\$278.80	\$340.00	18%
9650-001355-01	OPERATOR'S GUIDE, X SERIES	\$21.32	\$26.00	18%
9650-001356-01	SERVICE MANUAL, X SERIES	\$21.32	\$26.00	18%
8050-0030-01	SUREPOWER CHARGING STATION	\$1,865.50	\$2,275.00	18%
8200-000100-01	SINGLE BAY CHARGER,DOMESTIC	\$774.90	\$945.00	18%
8300-000006	DC AUXILIARY POWER SUPPLY, PROPAQ/X	\$1,239.84	\$1,512.00	18%
8900-0004	4 ECG RECTANGULAR ELECTRODES, 10 SHELF CARTONS / CASE (480)	\$78.72	\$96.00	18%
8900-0005	5 ECG RECTANGULAR ELECTRODES, 10 SHELF CARTONS / CASE (500)	\$82.00	\$100.00	18%
8900-0400	CPR STAT-PADZ ELECTRODE (P/N 8900-0402), 8/CASE	\$459.20	\$560.00	18%
8900-0402	CPR STAT-PADZ ELECTRODE, SINGLE	\$61.50	\$75.00	18%
8900-0951-01	STAT-PADZ PROPAQ MD ELECTRODE (P/N 8900-0950-01), 12/CASE	\$392.78	\$479.00	18%
8900-2100-01	PRO-PADZ CARDIOLOGY W/LVP GEL ELECTRODE (P/N 8900-2101-01), 12/CASE	\$392.78	\$479.00	18%
8900-2105-01	PRO-PADZ RADIOLUCENT LIQUID GEL ELECTRODE (8900-2106-01), 12/CASE	\$569.90	\$695.00	18%
8900-2106-01	PRO-PADZ RADIOLUCENT LIQUID GEL ELECTRODE, SINGLE	\$53.30	\$65.00	18%
8900-2303-01	PRO-PADZ BIPHASIC ELECTRODE (8900-2302-01), 12/CASE	\$392.78	\$479.00	18%
8900-4003	STAT-PADZ ELECTRODE (8900-4004), 12/CASE	\$392.78	\$479.00	18%
8900-4005	PRO-PADZ RADIOLUCENT SOLID GEL ELECTRODE (8900-4006), 12/CASE	\$569.90	\$695.00	18%
8900-4006	PRO-PADZ RADIOLUCENT SOLID GEL ELECTRODE, SINGLE	\$53.30	\$65.00	18%
8900-4012	PRO-PADZ STERILE ELECTRODE (8900-4013), 6/CASE	\$233.70	\$285.00	18%
9652-000391-01	QUICK REFERENCE GUIDE, X SERIES	\$21.32	\$26.00	18%
9658-001355-01	CD, PRODUCT DOCUMENTATION, X SERIES	\$21.32	\$26.00	18%
REUSE-07-1MQ	INFANAT CUFF,9-13CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-07-2MQ	INFANAT CUFF,9-13CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-08-1MQ	SMALL CHILD CUFF,12-16CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-08-2MQ	SMALL CHILD CUFF,12-16CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%

REUSE-09-1MQ	CHILD CUFF,15-21CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-09-2MQ	CHILD CUFF,15-21CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-10-1MQ	SMALL ADULT CUFF,20-26CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-10-2MQ	SMALL ADULT CUFF,20-26CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-11-1HP	ADULT CUFF,25-34CM,SINGLE TUBE W/BAYONET CONNECTOR	\$43.05	\$52.50	18%
REUSE-11-1MQ	ADULT CUFF,25-34CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-11-2MQ	ADULT CUFF,25-34CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-11L-2MQ	ADULT LONG CUFF, 25-34CM, DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-12-1MQ	LARGE ADULT CUFF,32-43CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-12-2MQ	LARGE ADULT CUFF,32-43CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-12L-2MQ	LARGE ADULT LONG CUFF, 32-43CM, DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-13-1MQ	THIGH CUFF,40-55CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$44.28	\$54.00	18%
REUSE-13-2MQ	THIGH CUFF,40-55CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
SOFT-07-2MQ	INFANT CUFF, 9-13CM, DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$143.50	\$175.00	18%
SOFT-08-1MQ	SMALL CHILD CUFF,12-16CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$135.30	\$165.00	18%
SOFT-08-2MQ	SMALL CHILD CUFF,12-16CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$143.50	\$175.00	18%
SOFT-09-1MQ	CHILD CUFF,15-21CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$135.30	\$165.00	18%
SOFT-09-2MQ	CHILD CUFF,15-21CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$143.50	\$175.00	18%
SOFT-10-1MQ	SMALL ADULT CUFF,20-26CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$151.70	\$185.00	18%
SOFT-10-2MQ	SMALL ADULT CUFF,20-26CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$159.90	\$195.00	18%
SOFT-11-1MQ	ADULT CUFF,25-34CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$151.70	\$185.00	18%
SOFT-11-2MQ	ADULT CUFF,25-34CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$159.90	\$195.00	18%
SOFT-11L-2MQ	ADULT LONG CUFF, 25-34CM, DOUBLE TUBE W/TWIST LOCK CONNECTOR (20/CS)	\$184.50	\$225.00	18%
SOFT-12-1MQ	LARGE ADULT CUFF,32-43CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$151.70	\$185.00	18%
SOFT-12-2MQ	LARGE ADULT CUFF,32-43CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$159.90	\$195.00	18%
SOFT-12L-2MQ	LARGE ADULT LONG, 32-43CM, DOUBLE TUBE W/TWIST LOCK CONNECTOR (20/CS)	\$184.50	\$225.00	18%
SOFT-13-1MQ	THIGH CUFF,40-55CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$200.90	\$245.00	18%
SOFT-13-2MQ	THIGH CUFF,40-55CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$217.30	\$265.00	18%
8000-0674	DISPOSABLE TEMPERATURE SENSOR ADAPTER CABLE	\$58.22	\$71.00	18%
8900-0709	4 PEDIATRIC ECG 1.5" ROUND ELECTRODES, 10 SHELF CARTONS / CASE (480)	\$94.30	\$115.00	18%
8900-0714	4 ECG RECTANGULAR SOLID GEL ELECTRODES, 10 SHELF CARTONS / CASE (480)	\$86.10	\$105.00	18%
8900-0715	6 ECG RECTANGULAR SOLID GEL ELECTRODES, 10 SHELF CARTONS / CASE (600)	\$102.50	\$125.00	18%
9652-0605-01	12-LEAD ECG POCKET REFERENCE CARDS (25 PER PACK)	\$41.00	\$50.00	18%
8900-0190	TRAINING CPR STAT-PADZ ELECTRODE W/CABLE	\$81.18	\$99.00	18%
8900-4055-40	PRO-PADZ STERILE W/10 FOOT (3M) LEADWIRES, SINGLE	\$72.98	\$89.00	18%
331-2421312-01	PROPAQ MD, 12LD, SPO2, NIBP, TEMP, IBP, 2 BATTERIES, US AIR MEDICAL	\$34,855.85	\$41,995.00	17%
331-2431312-01	PROPAQ MD, 12LD, SPO2, SPCO, NIBP, TEMP, IBP, 2 BATTERIES, US AIR MEDICAL	\$36,515.85	\$43,995.00	17%
331-2441312-01	PROPAQ MD, 12LD, SPO2, SPCO, SPMET, NIBP, TEMP, IBP, 2 BATTERIES, US AIR MEDICAL	\$38,175.85	\$45,995.00	17%
331-2461312-01	PROPAQ MD, 12LD, SPO2, CO2, NIBP, TEMP, IBP, 2 BATTERIES, US AIR MEDICAL	\$34,606.85	\$41,695.00	17%
001739-U	PAPER, CHART 40MM, WHITE, BOX-3RL	\$15.33	\$18.70	18%
8000-000530-01	BAG, AIR MEDICAL, PROPAQ MD	\$348.50	\$425.00	18%
8000-000787-01	REAR BAG, PADDLES, PROPAQ MD	\$123.00	\$150.00	18%
8000-0864-01	SOFT HANDLE, PROPAQ MD	\$60.68	\$74.00	18%
8000-0891-02	SOFTCASE, PROPAQ MD	\$266.50	\$325.00	18%
8000-0893-01	HARDENED SHIPPING CONTAINER, PROPAQ MD	\$1,804.00	\$2,200.00	18%
8300-0500-01	4 BAY SUREPOWER CHARGER W/4 CHARGER ADAPTERS	\$2,118.06	\$2,583.00	18%
8700-020001-01	PROPAQ DATA CONVERSION UTILITY	\$77.90	\$95.00	18%
8900-4014-30	DEP-READINESS PACK, PROPAQ MD KIT	\$84.85	\$103.48	18%
9650-0801-01	SERVICE MANUAL, PROPAQ MD	\$21.32	\$26.00	18%
9650-0802-01	OPERATORS GUIDE, PROPAQ MD, ENGLISH	\$21.32	\$26.00	18%
9658-0350-01	CD, PRODUCT DOCUMENTATION, PROPAQ MD	\$21.32	\$26.00	18%



9658-0351-01	CD, PRODUCT DOCUMENTATION, MANUAL ONLY, PROPAQ MD	\$21.32	\$26.00	18%
9680-002002-01	CABLE SLEEVE, PROPAQ / X SERIES, ZOLL BLUE	\$40.96	\$49.95	18%
8000-1066-01	PLUSLEARNING5AHA, AHA CPR/AED TRAINING, US, CLASS OF 5	\$499.00	\$499.00	0%
8000-1068-01	PLUSLEARNING9AHA, AHA CPR/AED TRAINING, US, CLASS OF 9	\$799.00	\$799.00	0%
8000-1069-01	PLUSLEARNING1AHA, AHA CPR/AED TRAINING, US, 1 ADDITIONAL	\$75.00	\$75.00	0%
8000-1070-01	PLUSLEARNING5F, CPR/AED/FIRST AID TRAINING, US, CLASS OF 5	\$559.00	\$559.00	0%
8000-1072-01	PLUSLEARNING9AHAF, AHA CPR/AED/FIRST AID TRAINING, US, CLASS OF 9	\$899.00	\$899.00	0%
8000-1073-01	PLUSLEARNING1AHAF, AHA CPR/AED/FIRST AID TRAINING, US, 1 ADDITIONAL	\$85.00	\$85.00	0%
8000-1074-01	PLUSLEARNING5AHA-BA, AHA BLOODBORNE PATHOGENS TRNG, US, CLASS OF 5	\$119.00	\$119.00	0%
8000-1076-01	PLUSLEARNING9AHA-BA, AHA BLOODBORNE PATHOGENS TRNG, US, CLASS OF 9	\$219.00	\$219.00	0%
8000-1077-01	PLUSLEARNING1AHA-BA, AHA BLOODBORNE PATHOGENS TRNG, US, 1 ADDITIONAL	\$25.00	\$25.00	0%
8000-1110-01	PLUSTRAC PROFESSIONAL1, PROGRAM MGMT, NA, 1 YR, AED	\$199.00	\$199.00	0%
8000-1111-01	PLUSTRAC5, PROGRAM MGMT, NA, 5 YR, AED	\$499.00	\$499.00	0%
8000-1116-01	PLUSTRAC ESSENTIALS1, PROGRAM MGMT, NA, 1 YR, AED	\$99.00	\$99.00	0%
8000-1117-01	PLUSTRAC ESSENTIALS5, PROGRAM MGMT, NA, 5 YR, AED	\$399.00	\$399.00	0%
8000-1120-01	PLUSLEARNING5ARC, ARC CPR/AED TRAINING, US, CLASS OF 5	\$499.00	\$499.00	0%
8000-1121-01	PLUSLEARNING9ARC, ARC CPR/AED TRAINING, US, CLASS OF 9	\$799.00	\$799.00	0%
8000-1122-01	PLUSLEARNING1ARC, ARC CPR/AED TRAINING, US, 1 ADDITIONAL	\$75.00	\$75.00	0%
8000-1123-01	PLUSLEARNING5ARCF, ARC CPR/AED/FIRST AID TRAINING, US, CLASS OF 5	\$559.00	\$559.00	0%
8000-1124-01	PLUSLEARNING9ARfC, ARC CPR/AED/FIRST AID TRAINING, US, CLASS OF 9	\$899.00	\$899.00	0%
8000-1125-01	PLUSLEARNING1ARCF, ARC CPR/AED/FIRST AID TRAINING, US, 1 ADDITIONAL	\$85.00	\$85.00	0%
8000-1126-01	PLUSLEARNING5ARC-BA, ARC BLOODBORNE PATHOGENS TRAINING, US, CLASS OF 5	\$119.00	\$119.00	0%
8000-1127-01	PLUSLEARNING9ARC-BA, ARC BLOODBORNE PATHOGENS TRAINING, US, CLASS OF 9	\$219.00	\$219.00	0%
8000-1128-01	PLUSLEARNING1ARC-BA, ARC BLOODBORNE PATHOGENS TRAINING, US, 1 ADDITIONAL	\$25.00	\$25.00	0%
8000-1129-01	ELEARNING1EU, EU, ONLINE CPR/AED TRAINING, 1 LEARNER	\$89.00	\$89.00	0%
8000-1130-01	ELEARNING1EUFA, EU, ONLINE CPR/AED/FIRST AID TRAINING, 1 LEARNER	\$99.00	\$99.00	0%
8000-1131-01	ELEARNING1AHA, AHA, ONLINE CPR/AED TRAINING, 1 LEARNER	\$129.00	\$129.00	0%
8000-1132-01	ELEARNING1AHAF, AHA, ONLINE CPR/AED/FIRST AID TRAINING, 1 LEARNER	\$199.00	\$199.00	0%
8000-1133-01	ELEARNING1AHACHP, AHA, ONLINE CPR/AED HEALTH CARE PROVIDER, 1 LEARNER	\$139.00	\$139.00	0%
8000-1134-01	ELEARNING1B, ONLINE BLOODBORNE PATHOGENS TRAINING, 1 LEARNER	\$119.00	\$119.00	0%
8000-1135-01	ELEARNING1ARC, ARC, ONLINE CPR/AED TRAINING, 1 LEARNER	\$129.00	\$129.00	0%
8000-1136-01	ELEARNING1ARCFA, ARC, ONLINE CPR/AED/FIRST AID TRAINING, 1 LEARNER	\$199.00	\$199.00	0%
8000-1137-01	ELEARNING1ARCHCP, ARC, ONLINE CPR/AED HEALTH CARE PROVIDER, 1 LEARNER	\$139.00	\$139.00	0%
8000-0640	NEONATAL DISPOSABLE CUFFS SIZE 1 [3.0-6.0 CM] (10 PER BOX)	\$73.80	\$90.00	18%
8000-0641	NEONATAL DISPOSABLE CUFFS SIZE 2 [4.0-8.0 CM] (10 PER BOX)	\$77.90	\$95.00	18%
8000-0642	NEONATAL DISPOSABLE CUFFS SIZE 3 [6.0-11.0 CM] (20 PER BOX)	\$82.00	\$100.00	18%
8000-0643	NEONATAL DISPOSABLE CUFFS SIZE 4 [7.0 - 13.0 CM] (20 PER BOX)	\$86.10	\$105.00	18%
8000-0644	NEONATAL DISPOSABLE CUFFS SIZE 5 [8.0 - 15.0 CM] (20 PER BOX)	\$90.20	\$110.00	18%
8000-0298	LNCS REUSABLE SP02 PATIENT CABLE (4 FT)	\$184.50	\$225.00	18%
8000-1010-01	EXTERNAL PADDLE ASSEMBLY APEX / STERNUM WITH CONTROLS AND BUILT-IN PEDIATRIC	\$483.80	\$590.00	18%



State of Oklahoma

Office of Management and Enterprise Services

### ADDENDUM 1 TO

## STATE OF OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD WITH ZOLL MEDICAL CORPORATION

This Addendum 1 modifies the Master Agreement Award OK-SW-300 ("Master Agreement") awarded to Zoll Medical Corporation ("Contractor") by the Lead State in connection with Solicitation No. SW17300 and is effective as of the date of the last signature below. All terms of the Master Agreement not modified in this Addendum remain in full force and effect.


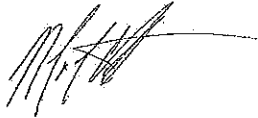
#### Addendum Purpose.

This Addendum amends Section 2. Categories of Product Offered, and provides a corrected price list.

#### Modification of Master Agreement.

- A. Section 2 of the Master Agreement is hereby deleted in its entirety and replaced with the following:
2. Categories of Product Offered: This Master Agreement will offer the following categories of products: Category I, Public Access and all class 1 devices; Category II, Infrequent User AEDs and all class 2 devices; and Category III, First Responder AEDs and all class 3 devices.
- B. The price schedule attached to the Master Agreement as part of Exhibit C is hereby deleted in its entirety and replaced with Addendum Exhibit A attached hereto and incorporated herein.

**NOW, THEREFORE**, in consideration of the foregoing and mutual promises set forth herein, the receipt and sufficiency of which are hereby acknowledged the parties agree as follows:

STATE OF OKLAHOMA Ferris J. Barger, State Purchasing Director	CONTRACTOR Zoll Medical Corporation
By: 	By: 
Date: 1/31/18	Date: January 30th, 2018
	Title: Michael Trotter EMS Group Vice President of Sales

*\*The person signing for Contractor hereby swears and affirms that he or she is authorized to act on Contractor's behalf and acknowledges that the Lead State is relying on his or her representation to that effect.*

ADDENDUM EXHIBIT ONE

Offeror Name	ZOLL Medical Corporation
Catalogue Discount (Device)	39%

AED Device Category*:	Category I	Cost
AED Device Model:	AED PLUS [part no. 20100000302011010]	\$1,215.96
Attachment "A"	CPR-D-PADZ ONE PIECE ELECTRODE [part no. 8900-0800-01]	\$143.65
Total Cost		\$1,359.61

Offeror Name	ZOLL Medical Corporation
Catalogue Discount	32%

AED Device Category*:	Category II	Cost
AED Device Model:	AED PRO [part no. 90110200499991010]	\$2,586.50
Attachment "A"	CPR-D-PADZ ONE PIECE ELECTRODE [part no. 8900-0800-01]	\$143.65
Total Cost		\$2,730.15

Offeror Name	ZOLL Medical Corporation
Catalogue Discount	18%

AED Device Category*:	Category III	Cost
AED Device Model:	X Series [part no. 601-2121011-01]	\$28,474.50
Attachment "A"	CPR STAT-PADZ ELECTRODE [part no. 8900-0402]	\$61.50
Attachment "B"	External Paddles [part no. 8000-1010-01]	\$483.80
Total Cost		\$29,019.80

Offeror Name                      ZOLL Medical Corporation

**BEST AND FINAL PRICING**

ITEM	PRODUCT DESCRIPTION	CONTRACT PRICE	LIST PRICE	DISCOUNT %
20100000101011010	AED PLUS, PS SERIES, W/PA CVR, LCD, NO VOICE RCDG, 60HZ, DMST	\$1,215.96	\$1,995.00	39%
20100000102011010	AED PLUS, PS SERIES, W/AED CVR, LCD, NO VOICE RCDG, ENGLISH	\$1,215.96	\$1,995.00	39%
20100000302011010	AED PLUS, PS SERIES NO GRAPHICS, W/AED CVR, LCD, NO VOICE RCDG, ENG	\$1,215.96	\$1,995.00	39%
20100001101011010	AED PLUS, PS SERIES W/BASIC CVR, LCD, VOICE RCDG, ENG	\$1,287.45	\$2,210.00	42%
20100001102011010	AED PLUS, PS SERIES, AED CVR, LCD, VOICE RCDG, ENGLISH	\$1,287.45	\$2,210.00	42%
20100001302011010	AED PLUS, PS SERIES NO GRAPHICS, W/AED CVR, LCD, VOICE RCDG, ENG	\$1,287.45	\$2,210.00	42%
20500000102011010	AED PLUS, PS SERIES, W/AED CVR, LCD, NO VOICE RCDG, POLICE	\$1,345.45	\$1,995.00	33%
20500001102011010	AED PLUS, PS SERIES, W/BASIC CVR, LCD, VOICE RCDG, POLICE	\$1,345.45	\$2,210.00	39%
20600000101011010	AED PLUS, PS SERIES W/BASIC CVR, LCD, NO VOICE RCDG, ENG	\$1,409.35	\$2,095.00	33%
20600001101011010	AED PLUS, PS SERIES W/BASIC CVR, LCD, VOICE RCDG, ENGLISH	\$1,351.25	\$2,300.00	41%
20700000101011010	AED PLUS, PS SERIES W/BASIC CVR, LCD, NO VOICE RCDG, ENG	\$1,437.35	\$2,145.00	33%
20700001101011010	AED PLUS, PS SERIES W/BASIC CVR, LCD, VOICE RCDG, ENG	\$1,379.75	\$2,345.00	41%
21400710702011010	AED PLUS, PS SERIES, FULLY AUTOMATIC, W/AED CVR, LCD, NO VOICE RCDG, 60HZ, ENG	\$1,409.35	\$2,095.00	33%
22300710702011010	AED PLUS, PS SERIES, FULLY AUTOMATIC, W/AED CVR, LCD, NO VOICE RCDG, 60HZ, ENGLISH, PLUSRX	\$1,409.35	\$2,095.00	33%
22300700701011010	AED PLUS, PS SERIES, FULLY AUTOMATIC, W/PS CVR, LCD, NO VOICE RCDG, DMST	\$1,215.96	\$1,995.00	39%
22300700702011010	AED PLUS, PS SERIES, FULLY AUTOMATIC, W/PA CVR, LCD, NO VOICE RCDG, DMST	\$1,215.96	\$1,995.00	39%
22500010101011010	AED PLUS, PS SERIES, W/PA CVR, LCD, NO VOICE RCDG, W/BATTERIES, ARC, DOMESTIC, PLUSRX	\$1,350.00	\$2,248.00	40%
22500710701011010	AED PLUS, FULLY AUTOMATIC, PS SERIES, W/PA CVR, LCD, NO VOICE RCDG, W/BATTERIES, ARC, DOMESTIC, PLUSRX	\$1,350.00	\$2,348.00	43%
8000-004000-01	ZOLL AED PLUS WITH PRESCRIPTION, CPR D PADZ, 10 CR123A BATTERIES, AND CARRY CASE	\$1,350.00	\$2,100.00	36%
8000-004003-01	ZOLL AED PLUS WITH PLUSTRAC PROFESSIONAL1, CPR D PADZ, 10 CR123A BATTERIES, AND CARRY CASE	\$1,485.00	\$2,299.00	35%
8000-004004-01	ZOLL AED PLUS WITH PLUSTRAC PROFESSIONALS, CPR D PADZ, 10 CR123A BATTERIES, AND CARRY CASE	\$1,675.00	\$2,599.00	36%
8000-004007-01	ZOLL FULLY AUTOMATIC AED PLUS WITH PRESCRIPTION, CPR D PADZ, 10 CR123A BATTERIES, AND CARRY CASE	\$1,350.00	\$2,100.00	36%
8000-004010-01	ZOLL FULLY AUTOMATIC AED PLUS WITH PLUSTRAC PROFESSIONAL1, CPR D PADZ, 10 CR123A BATTERIES, AND CARRY CASE	\$1,485.00	\$2,299.00	35%
8000-004011-01	ZOLL FULLY AUTOMATIC AED PLUS WITH PLUSTRAC PROFESSIONALS, CPR D PADZ, 10 CR123A BATTERIES, AND CARRY CASE	\$1,675.00	\$2,599.00	36%
8008-0050-01	AED PLUS TRAINER2 UNIT	\$322.15	\$379.00	15%
8000-001260	ILCOR Flush AED Wall Sign (AED)	\$17.00	\$20.00	15%
8000-001261	ILCOR 3-D AED Wall Sign (AED)	\$21.25	\$25.00	15%
8000-001262	ILCOR Flush AED Wall Sign (DAE)	\$17.00	\$20.00	15%
8000-001263	ILCOR 3-D AED Wall Sign (DAE)	\$21.25	\$25.00	15%
8000-001264	ILCOR Flush AED Wall Sign (DEA)	\$17.00	\$20.00	15%
8000-001265	ILCOR 3-D AED Wall Sign (DEA)	\$21.25	\$25.00	15%
8000-0311-01	ZOLL ADMINISTRATION SOFTWARE, CD-ROM	\$135.15	\$159.00	15%
8000-0375-01	KIT SOFTCASE, AED PLUS TRAINER2	\$72.25	\$85.00	15%
8000-0738	ENCLOSURE, WALL MOUNT, WHITE (SURFACE), RED STROBE	\$194.65	\$229.00	15%
8000-0803-01	COMPACT LOW PROFILE PUBLIC SAFETY COVER	\$46.75	\$55.00	15%
8000-0806-01	REPLACEMENT SOFTCASE - POLICE	\$89.25	\$105.00	15%
8000-0807-01	TYPE 123 LITHIUM BATTERIES	\$63.75	\$75.00	15%
8000-0808-01	REPLACEMENT PUBLIC ACCESS PASS COVER (GRAPHIC INTERFACE LABEL)	\$46.75	\$55.00	15%
8000-0809-01	MOUNTING BRACKET	\$55.25	\$65.00	15%
8000-0811	FULLY RECESSED WALL MOUNTING CABINET	\$271.15	\$319.00	15%
8000-0812-01	REPLACEMENT PUBLIC SAFETY PASS COVER	\$46.75	\$55.00	15%
8000-0814	RECESSED WALL MOUNTING CABINET	\$271.15	\$319.00	15%
8000-0815	USB IRDA ADAPTER	\$89.25	\$105.00	15%
8000-0816	RS-232 IRDA ADAPTER	\$89.25	\$105.00	15%
8000-0817	SURFACE WALL MOUNTING CABINET	\$271.15	\$319.00	15%
8000-0819-01	SIMULATOR / TESTER	\$203.15	\$239.00	15%
8000-0822	TRAINER US AC ADAPTER	\$46.75	\$55.00	15%
8000-0825	AED WALL SIGN KIT, ONE FLUSH AND ONE 3-D WALL SIGN	\$12.75	\$15.00	15%
8000-0834-01	CPR-D DEMO KIT	\$339.15	\$399.00	15%
8000-0835-01	CPR-D DEMO MANIKIN	\$169.15	\$199.00	15%
8000-0847-01	AED PLUS STANDALONE SOFTCASE	\$126.65	\$149.00	15%
8000-0855	STANDARD METAL WALL CABINET w/ZOLL LOGO	\$169.15	\$199.00	15%
8008-000502-01	TRAINER2, AED PLUS, AHA, ENGLISH FULLY AUTOMATIC	\$322.15	\$379.00	15%
8008-0006-01	AED PLUS, TRAVEL TRAINER	\$339.15	\$399.00	15%
8008-0007	TRAINER WIRELESS REMOTE CONTROLLER WITH 2 AA BATTERIES (REPLACEMENT).	\$58.65	\$69.00	15%
8900-0800-01	CPR-D PADZ ONE PIECE ELECTRODE PAD WITH REAL CPR HELP	\$143.65	\$169.00	15%
8900-0807-01	CPR-D ACCESSORY KIT (EACH)	\$16.15	\$19.00	15%
8900-0808-01	CPR-D ACCESSORY KIT (P/N 8900-0807-01), 50/CASE	\$680.00	\$800.00	15%
8900-0809-01	CPR-D DEMO REPLACEMENT KIT (P/N 8900-0807-01), 50/CASE	\$34.00	\$40.00	15%
8900-0810-01	PEDI-PADZ II ELECTRODES - ONE PAIR	\$80.75	\$95.00	15%
8900-5007	CPR-D DEMO ELECTRODES W/CABLE	\$106.25	\$125.00	15%
9310-0738	AED PLUS 3-D WALL SIGN	\$11.90	\$14.00	15%
9650-0300-01	OPERATOR'S GUIDE	\$5.10	\$6.00	15%
9650-0301-01	MANUAL, ADMINISTRATORS, ZOLL AED PLUS, WITH CPR, ENGLISH	\$5.10	\$6.00	15%
9650-0304-01	TRAINER OPERATOR'S GUIDE (REPLACEMENT)	\$9.35	\$11.00	15%
9650-0850-01	VIDEO, EMS AND PUBLIC SAFETY, AED PLUS	\$22.95	\$27.00	15%
9650-0851-01	VIDEO, FIRST RESPONDERS, AED PLUS	\$22.95	\$27.00	15%
9658-0401-01	AED PLUS EMS AND PUBLIC SAFETY VIDEO - CD (MPEG FILE)	\$22.95	\$27.00	15%
9658-0413-01	DVD, SETUP AND PRACTICE VIDEOS, AED PLUS	\$8.50	\$10.00	15%
8900-0804-01	TRAINING CPR-D PADZ ELECTRODE, WITH 1 PAIR REP. GEL	\$76.50	\$90.00	15%
8900-0803-01	TRAINING CPR-D REPLACEMENT GEL 5/CASE	\$33.15	\$39.00	15%
8000-0802-01	REPLACEMENT SOFTCASE	\$89.25	\$105.00	15%
8000-0836-01	SMALL PELICAN CASE	\$169.15	\$199.00	15%
8000-0837-01	LARGE PELICAN CASE	\$212.50	\$250.00	15%
90110200499991010	AED PRO, SEMI AUTO W/MNL OVERRIDE, NO BATTERY, NO ELECTRODES	\$2,586.50	\$3,795.00	32%
90110400499991010	AED PRO, SEMI AUTOMATIC ONLY, NO BATTERY, NO ELECTRODES	\$2,446.50	\$3,595.00	32%
90110600499991010	AED PRO, MANUAL ONLY, NO VOICE, LCD, ENGLISH	\$2,446.50	\$3,595.00	32%
8000-0255-01	BAG, COMBINATION AED PRO/PROPAKIT	\$165.75	\$195.00	15%
8000-0804-01	KIT, CABLE ADAPTER, UNIVERSAL ZOLL AED PLUS	\$89.25	\$105.00	15%
8000-0810-01	AED PRO SOFT CARRY CASE	\$89.25	\$105.00	15%
8000-0829-01	AED PRO SIMULATOR	\$293.25	\$345.00	15%
8000-0832-01	AED PRO MOLDED VINYL CARRY CASE WITH SPARE BATTERY COMPARTMENT	\$140.25	\$165.00	15%
8000-0838	AED PRO ECG CABLE AAMI	\$136.00	\$160.00	15%
8000-0860-01	AED PRO NON-RECHARGEABLE LITHIUM BATTERY PACK	\$136.00	\$160.00	15%
8000-0875-32	AED PRO HARD CASE WITH FOAM CUT-OUTS (PELICAN)	\$194.65	\$229.00	15%
8900-000861-01	PEDI-PADZ II TRAINING ELECTRODES (6/CASE)	\$109.65	\$129.00	15%
8900-0801-01	STAT-PADZ II ELECTRODE, SINGLE	\$50.15	\$59.00	15%
8900-0802-01	STAT-PADZ II ELECTRODE (P/N 8900-0801-01), 12/CASE	\$424.15	\$499.00	15%
8900-0805-01	STAT-PADZ II TRAINING ELECTRODES	\$109.65	\$129.00	15%
9650-0309-01	AED PRO SERVICE MANUAL	\$46.75	\$55.00	15%
9650-0350-01	AED PRO REPLACEMENT OPERATOR GUIDE	\$22.95	\$27.00	15%
8700-0730-01	AUTOPULSE, PLATFORM, RESUSCITATION SYSTEM, EMS, ENGLISH	\$10,775.10	\$10,995.00	2%
8700-000758-01	CARRY CASE W/BATTERY POCKET	\$387.10	\$395.00	2%
8700-000764-01	AUTOPULSE TRAINING SYSTEM-LI-ION	\$7,247.10	\$7,395.00	2%
8700-0701-01	LIFEBAND 1 PACK	\$171.50	\$175.00	2%
8700-0704-01	BATTERY CHARGER POWER CORD	\$9.80	\$10.00	2%
8700-0706-01	LIFEBAND 3 PACK	\$367.50	\$375.00	2%
8700-0707-01	LIFEBAND TRAINER	\$342.02	\$349.00	2%
8700-0708-01	AUTOPULSE GRIP STRIPS	\$13.67	\$13.95	2%
8700-0709-01	AUTOPULSE SHOULDER RESTRAINT	\$58.75	\$59.95	2%
8700-0710-01	AUTOPULSE HEAD IMMOBILIZER (5 PER PACKAGE)	\$54.83	\$55.95	2%
8700-0711-01	AUTOPULSE BACKBOARD CABLE TIES	\$68.55	\$69.95	2%
8700-0712-01	AUTOPULSE SOFT STRETCHER	\$126.42	\$129.00	2%
8700-0716-01	AUTOPULSE TRANSPORTER	\$21,791.50	\$26,575.00	18%
8700-0717-01	AUTOPULSE HYGIENE BARRIER - ONE EACH.	\$11.76	\$12.00	2%
8700-0718-01	AUTOPULSE MANIKIN	\$181.30	\$185.00	2%
8700-0752-01	AUTOPULSE LI-ION BATTERY	\$808.50	\$825.00	2%
8700-0753-01	AUTOPULSE MULTI-CHEMISTRY BATTERY CHARGER	\$2,249.10	\$2,295.00	2%
9650-0715-01	AUTOPULSE BATTERY CHARGER USER GUIDE	\$24.50	\$25.00	2%
9658-0716-01	AUTOPULSE IN-SERVICE TRAINING VIDEO (DVD)	\$19.55	\$19.95	2%
601-0120001-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG SPO2, CPR EXPANSION PACK, DMST	\$14,583.70	\$17,785.00	18%
601-0120101-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, NIBP, SPO2, CPR EXPANSION PACK, ETCO2, DMST	\$21,545.50	\$26,275.00	18%
601-0121501-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LEAD W/INTERP, SPO2, NIBP, IBP/TEMP, CPR EXPANSION PACK, ETCO2,, DMST	\$24,616.40	\$30,020.00	18%
601-0131011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, NIBP, SPO2, CPR EXPANSION PACK, ETCO2, DMST	\$23,796.40	\$29,020.00	18%
601-0140011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, NIBP, SPO2, SPCO, SPMET, CPR EXPANSION PACK, DMST	\$21,631.60	\$26,380.00	18%
601-0211511-01	X SERIES, MONITOR/DEFIBRILLATOR W/PACING, NELLCOR, 3/5 LEAD, SPO2, NIBP, IBP/TEMP, CPR EXPANSION PACK, ETCO2, DMST	\$27,178.90	\$33,145.00	18%
601-0220101-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, DMST	\$18,724.70	\$22,835.00	18%
601-0220111-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, CPR EXPANSION PACK, DMST	\$19,540.60	\$23,830.00	18%
601-0221010-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, ETCO2, DMST	\$22,820.60	\$27,830.00	18%
601-0221011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, CPR EXPANSION PACK, ETCO2, DMST	\$23,636.50	\$28,825.00	18%
601-0221511-01	X SERIES, MONITOR/DEFIBRILLATOR W/PACING, 3/5 LEAD, SPO2, NIBP, IBP/TEMP, CPR EXPANSION PACK, ETCO2,, DMST	\$26,707.40	\$32,570.00	18%
601-0230011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, SPCO, CPR EXPANSION PACK, DMST	\$21,791.50	\$26,575.00	18%
601-0231011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, SPCO, CPR EXPANSION PACK, DMST	\$25,987.40	\$31,570.00	18%
601-0240011-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, SPCO, SPMET, CPR EXPANSION PACK, DMST	\$23,722.60	\$28,930.00	18%
601-0240111-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, PACING, NIBP, SPO2, SPCO, SPMET, CPR EXPANSION PACK, ETCO2, DMST	\$27,818.50	\$33,925.00	18%
601-2120011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, NIBP, SPO2, CPR EXPANSION PACK, DMST	\$24,378.60	\$29,730.00	18%
601-2121011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, NIBP, SPO2, CPR EXPANSION PACK, ETCO2, DMST	\$28,474.50	\$34,725.00	18%
601-2130011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, NIBP, SPO2, SPCO, CPR EXPANSION PACK, DMST	\$26,629.50	\$32,475.00	18%
601-2130411-01	X SERIES, MONITOR/DEFIBRILLATOR, 3/5 LEAD, ECG, NIBP, SPO2, SPCO, TEMP, CPR EXPANSION PACK, DMST	\$27,445.40	\$33,470.00	18%
601-2220010-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, DMST	\$25,653.70	\$31,285.00	18%
601-2220011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, CPR EXPANSION PACK, DMST	\$26,469.60	\$32,280.00	18%
601-2220411-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, CPR EXPANSION PACK, DMST	\$27,285.50	\$33,275.00	18%
601-2220511-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, IBP/TEMP, CPR EXPANSION PACK, DMST	\$29,540.50	\$36,025.00	18%
601-2221010-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, ETCO2, DMST	\$29,749.60	\$36,280.00	18%
601-2221011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, CPR EXPANSION PACK, ETCO2, DMST	\$30,565.50	\$37,275.00	18%
601-2221411-01	X SERIES, ALS, 12 LD, PACE, SPO2, ETCO2, TEMP, NIBP, CPR EXTENDED, DMST	\$31,381.40	\$38,270.00	18%
601-2221511-01	X SERIES, MONITOR/DEFIBRILLATOR W/PACING, 12 LEAD W/INTERP, SPO2, NIBP, IBP/TEMP, CPR EXPANSION PACK, ETCO2,, DMST	\$33,636.40	\$41,020.00	18%
601-2230011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, CPR EXPANSION PACK, DMST	\$28,720.50	\$35,025.00	18%
601-2230411-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LEAD W/INTERP, ECG, PACING, NIBP, SPO2, SPCO, TEMP, CPR EXPANSION PACK, DMST	\$29,536.40	\$36,020.00	18%

601-223051-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LEAD W/INTERP, ECG, PACING, NIBP, SPO2, SPCO, IBP/TEMP, CPR EXPANSION PACK, DMST	\$31,791.40	\$38,770.00	18%
601-2231001-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NO NIBP, SPO2, SPCO, CPR EXPANSION PACK, ETCO2, DMST	\$29,950.50	\$36,625.00	18%
601-2231011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, CPR EXPANSION PACK, ETCO2, DMST	\$32,816.40	\$40,020.00	18%
601-2231411-01	X SERIES MONITOR/DEFIBRILLATOR 12 LEAD W/ INTERP, PACING, NIBP, SPO2, SPCO, TEMP CPR EXPANSION PACK AND ETCO2, DMST	\$33,632.30	\$41,015.00	18%
601-223151-01	X SERIES MONITOR/DEFIBRILLATOR 12 LEAD W/ INTERP, PACING, NIBP, SPO2, SPCO, IBP/TEMP CPR EXPANSION PACK AND ETCO2, DMST	\$35,887.30	\$43,765.00	18%
601-224001-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, SPMET, DMST	\$29,835.70	\$36,385.00	18%
601-2240011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, SPMET, CPR EXPANSION PACK, DMST	\$30,651.60	\$37,380.00	18%
601-224051-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, SPMET, IBP/TEMP, CPR EXPANSION PACK, DMST	\$33,722.50	\$41,125.00	18%
601-224101-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, SPMET, ETCO2, DMST	\$33,931.60	\$41,380.00	18%
601-2241011-01	X SERIES, MONITOR/DEFIBRILLATOR, 12 LD W/ INTERP, ECG, PACING, NIBP, SPO2, SPCO, SPMET, CPR EXPANSION PACK, ETCO2, DMST	\$34,747.50	\$42,375.00	18%
601-2241411-01	X SERIES, ALS, 12 LD, PACE, SPO2, SPCO, SPMET, ETCO2, TEMP, NIBP, CPR EXTENDED, DMST	\$35,563.40	\$43,370.00	18%
601-224151-01	X SERIES MONITOR/DEFIBRILLATOR 12 LEAD W/ INTERP, PACING, NIBP, SPO2, SPCO, SPMET, IBP/TEMP CPR EXPANSION PACK AND ETCO2, DMST	\$37,816.40	\$46,120.00	18%
601-2261511-01	X SERIES MONITOR/DEFIBRILLATOR 12 LEAD W/ INTERP, PACING, NIBP, SPO2, SPCO, SPMET, IBP/TEMP, CPR EXPANSION PACK AND ETCO2, DMST	\$40,635.10	\$49,555.00	18%
601-2271511-01	X SERIES MONITOR/DEFIBRILLATOR 12 LEAD W/ INTERP, PACING, NIBP, SPO2, SPCO, SPMET, PVI & PL(RAINBOW), IBP/TEMP CPR EXPANSION PACK AND ETCO2, DMST	\$42,566.20	\$51,910.00	18%
8000-000371	RAINBOW DCI, ADULT REUSABLE SENSOR, SPO2/SPCO/SPMET, 3 FT M-15 CONNECTOR	\$692.90	\$845.00	18%
8000-000372	RAINBOW DCP, PEDIATRIC/SLENDER DIGIT REUSABLE SENSOR, SPO2/SPCO/SPMET, 3 FT M-15 CONNECTOR	\$692.90	\$845.00	18%
8000-000456	MASIMO SINGLE PATIENT EAR SENSOR, LNCS E1, BOX OF 10	\$348.50	\$425.00	18%
8000-000457	MASIMO SINGLE PATIENT EAR SENSOR, M- LNCS E1, BOX OF 10	\$348.50	\$425.00	18%
8000-000460	RED MNC PATIENT CABLE, 4 FT, X SERIES	\$389.50	\$475.00	18%
8000-000462	RAINBOW, R1-25L ADULT ADHESIVE SENSORS, SpHb, SpO2, SpMet	\$897.90	\$1,095.00	18%
8000-000467	RAINBOW, DCI SC-400, PEDIATRIC REUSABLE FINGER SENSOR, 3FT, SpHb, SpO2, SpMet	\$1,471.90	\$1,795.00	18%
8000-000468	RAINBOW, R1-25 BUTTERFLY ADULT ADHESIVE SENSORS, SpHb, SpO2, SpMet	\$897.90	\$1,095.00	18%
8000-000469	RAINBOW, R1-20 BUTTERFLY PEDIATRIC ADHESIVE SENSORS, SpHb, SpO2, SpMet	\$897.90	\$1,095.00	18%
8000-000471-01	MULTI-TECH CELL MODEM KIT, GSM, US	\$487.90	\$595.00	18%
8000-000472-01	MULTI-TECH CELL MODEM KIT, CDMA, VERIZON, US	\$487.90	\$595.00	18%
8000-000865	USB CLINICAL EVENT DOWNLOAD CABLE, X SERIES	\$241.90	\$295.00	18%
8000-000874	ETHERNET ADAPTER, PROPAQ MD	\$803.60	\$980.00	18%
8000-000901-01	PAPER, THERMAL, 80MM ROLL, TSI, 6/CASE	\$19.68	\$24.00	18%
8000-000903-01	AUX PWR, BREAKOUT CABLE, X SERIES	\$91.84	\$112.00	18%
8000-000910-01	PAPER, THERMAL, 80MM ROLL W/GRID, TSI	\$19.68	\$24.00	18%
8000-011463	RAINBOW, R1-20L INFANT ADHESIVE SENSORS, SpHb, SpO2, SpMet	\$897.90	\$1,095.00	18%
8000-011464	RAINBOW, DCI SC-200, ADULT REUSABLE FINGER SENSOR, 3FT, SpHb, SpO2, SpMet	\$733.90	\$895.00	18%
8000-011465	RAINBOW, DCI SC-200, PEDIATRIC REUSABLE FINGER SENSOR, 3FT, SpHb, SpO2, SpMet	\$733.90	\$895.00	18%
8000-011466	RAINBOW, DCI SC-400, ADULT REUSABLE FINGER SENSOR, 3FT, SpHb, SpO2, SpMet	\$1,471.90	\$1,795.00	18%
8000-022002-01	SOFTCASE, PROPAQ MD	\$296.50	\$325.00	18%
8000-022005-01	CABLE SLEEVE, PROPAQ / X SERIES, ZOLL BLUE	\$40.96	\$49.95	18%
8900-1003-01	3 PEDIATRIC ECG 1.5" ROUND ELECTRODES, 10 SHELF CARTONS / CASE (300)	\$55.76	\$68.00	18%
8000-000476	MASIMO, M-LNCS PDTX-3, PEDIATRIC ADHESIVE SENSOR	\$278.80	\$340.00	18%
8000-000477	MASIMO, M-LNCS INF-3, INFANT ADHESIVE SENSOR	\$352.60	\$430.00	18%
8000-0294	LNCS ADULT REUSABLE SPO2 SENSOR	\$241.90	\$295.00	18%
8000-0330	RED LNC-4, 4FT REUSABLE PATIENT CABLE	\$241.90	\$295.00	18%
8000-0331	RED LNC-10, 10FT REUSABLE PATIENT CABLE	\$282.90	\$345.00	18%
8000-0332	RED DCI-DC3, 3FT ADULT REUSABLE PATIENT CABLE/SENSOR	\$282.90	\$345.00	18%
8000-0333	RED DCIP-DC3, 3FT PEDIATRIC REUSABLE PATIENT CABLE/SENSOR	\$323.90	\$395.00	18%
8000-0334	RED DCI-DC12, 12FT ADULT REUSABLE PATIENT CABLE/SENSOR	\$487.90	\$595.00	18%
8000-0335	RED DCIP-DC12, 12FT PEDIATRIC REUSABLE PATIENT CABLE/SENSOR	\$528.90	\$645.00	18%
8000-0336	RAINBOW R25, SINGLE USE SENSOR FOR PATIENTS > 30kg	\$569.90	\$695.00	18%
8000-0337	RAINBOW R25-L, SINGLE USE SENSOR FOR PATIENTS < 30kg	\$569.90	\$695.00	18%
8000-0339	RAINBOW R20, SINGLE USE SENSOR FOR PEDIATRICS 10-50 kg	\$651.90	\$795.00	18%
8000-0340	RAINBOW R20-L, SINGLE USE SENSOR FOR INFANTS 3-10 kg	\$651.90	\$795.00	18%
8000-0341	RAINBOW RC-4, 4FT REUSABLE PATIENT CABLE	\$200.90	\$245.00	18%
8000-0342	RAINBOW RC-12, 12FT REUSABLE PATIENT CABLE	\$241.90	\$295.00	18%
8000-0343	RAINBOW DCI-DC8, 8FT ADULT REUSABLE PATIENT CABLE/SENSOR	\$733.90	\$895.00	18%
8000-0344	RAINBOW DCI-DC12, 12FT ADULT REUSABLE PATIENT CABLE/SENSOR	\$897.90	\$1,095.00	18%
8000-0345	RAINBOW DCIP-DC8, 8FT PEDIATRIC REUSABLE PATIENT CABLE/SENSOR	\$815.90	\$995.00	18%
8000-0346	RAINBOW DCIP-DC12, 12FT PEDIATRIC REUSABLE PATIENT CABLE/SENSOR	\$979.90	\$1,195.00	18%
8000-0370	CPR CONNECTOR	\$217.30	\$265.00	18%
8000-0377	RED DBI-cd5, 5 REUSABLE DIRECT CONNECT SENSOR, MASIMO RAINBOW SET	\$758.50	\$925.00	18%
8000-0580-01	BATTERY, LITHIUM ION, SUREPOWER II	\$405.90	\$495.00	18%
8300-0797-01	KIT, NEONATAL CUFF KIT, ONE OF EACH SIZE #1-5, SINGLE TUBE W/MALE LUER CONNECTOR (5/BG)	\$245.18	\$299.00	18%
8900-0006	6 ECG RECTANGULAR ELECTRODES, 10 SHELF CARTONS / CASE (600)	\$98.40	\$120.00	18%
8900-0195	TRAINING CPR STAT-PADZ, REPLACEMENT PADS	\$64.78	\$79.00	18%
8000-0700	YSI REUSABLE ADULT SKIN TEMPERATURE PROBE	\$102.50	\$125.00	18%
8000-0671	YSI REUSABLE PEDIATRIC SKIN TEMPERATURE PROBE	\$102.50	\$125.00	18%
8000-0672	YSI SINGLE USE ADULT ESOPHAGEAL RECTAL PROBE	\$12.30	\$15.00	18%
8000-0673	YSI SINGLE USE ADULT SKIN TEMPERATURE PROBE	\$12.30	\$15.00	18%
8000-0684	12-LEAD ECG SIMULATOR WITH IBP CHANNEL	\$1,135.70	\$1,385.00	18%
8900-0701	30 ECG RECTANGULAR ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0702	30 ECG RECTANGULAR SOLID GEL ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0703	30 ECG 2" ROUND ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0704	30 ECG 1.5" ROUND RADIOTRANSLUCENT ELECTRODES, 10 POUCHES / CASE (300)	\$98.40	\$120.00	18%
8900-0706	30 ECG SQUARE ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0707	30 ECG SQUARE SOLID GEL ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0708	30 ECG 1.5" ROUND SOLID GEL ELECTRODES, 20 POUCHES / CASE (600)	\$98.40	\$120.00	18%
8900-0950-01	STAT-PADZ PROPAQ MD ELECTRODE, SINGLE	\$45.10	\$55.00	18%
8900-2061	PEDI-PADZ MULTI-FUNCTION ELECTRODE, SINGLE	\$49.20	\$60.00	18%
8900-2065	PEDI-PADZ MULTI-FUNCTION ELECTRODE (P/N 8900-2061), 6/CASE	\$204.18	\$249.00	18%
8900-2101-01	PRO-PADZ CARDIOLOGY W/LVP GEL ELECTRODE, SNGLES	\$45.10	\$55.00	18%
8900-2302-01	PRO-PADZ BIPHASIC ELECTRODE, SINGLE	\$45.10	\$55.00	18%
8900-3000-01	PEDI-PADZ SOLID GEL ELECTRODE (8900-3001-01), 6/CASE	\$204.18	\$249.00	18%
8900-3001-01	PEDI-PADZ SOLID GEL ELECTRODE, SINGLE	\$49.20	\$60.00	18%
8900-4004	STAT-PADZ ELECTRODE, SINGLE	\$45.10	\$55.00	18%
8900-4013	PRO-PADZ STERILE ELECTRODE, SINGLE	\$45.10	\$55.00	18%
8900-4052-40	PRO-PADZ STERILE W/NO FOOT (3M) LEADWIRES ELECTRODE (8900-4055-40), 6/CASE	\$332.00	\$405.00	18%
9650-0202-01	SPO2 OPERATOR'S GUIDE INSERT	\$22.14	\$27.00	18%
9650-0212-01	ETCO2 OPERATOR'S GUIDE INSERT	\$22.14	\$27.00	18%
9650-0215-01	12-LEAD ECG OPERATOR'S GUIDE INSERT	\$22.14	\$27.00	18%
9650-0219-01	INVASIVE BLOOD PRESSURE OPERATOR'S GUIDE INSERT	\$22.14	\$27.00	18%
9650-0220-01	TEMPERATURE OPERATOR'S GUIDE INSERT	\$22.14	\$27.00	18%
8000-0895	CUFF KIT, PROPAQ MD	\$129.15	\$157.50	18%
8000-000475	MASIMO, M-LNCS ADTX, ADULT ADHESIVE SENSOR	\$266.50	\$325.00	18%
8000-000478	MASIMO, M-LNCS NEOPT-3, NEONATAL PRETERM ADHESIVE SENSOR	\$385.40	\$470.00	18%
8000-0053	DEFIBRILLATOR GEL, 12 TUBES	\$61.50	\$75.00	18%
8000-0295	LNCS PEDIATRIC REUSABLE SPO2 SENSOR	\$287.00	\$350.00	18%
8000-0320	LNCS DISPOSABLE ADULT SPO2 SENSORS (20 PER BOX)	\$266.50	\$325.00	18%
8000-0321	LNCS DISPOSABLE PEDIATRIC SPO2 SENSORS (20 PER BOX)	\$307.50	\$375.00	18%
8000-0322	LNCS INF-3, INFANT SPO2 ADHESIVE SENSOR (BOX OF 20)	\$364.90	\$445.00	18%
8000-0323	LNCS NEO-3, NEONATAL SPO2 ADHESIVE SENSOR (BOX OF 20)	\$364.90	\$445.00	18%
8000-0324	LNCS NEOPT-3, NEONATAL SPO2 ADHESIVE SENSOR (BOX OF 20)	\$405.90	\$495.00	18%
8000-0379	LNCS DBI, 3' REUSABLE SENSOR FOR USE WITH LNCS OR RED LNC PATIENT CABLES	\$274.70	\$335.00	18%
8009-0751-01	SIMULATOR, SEETHRU CPR	\$405.90	\$495.00	18%
8012-0206	12-LEAD ECG SIMULATOR	\$873.30	\$1,065.00	18%
8050-0032-01	SUREPOWER CHARGER BATTERY WELL SPACER	\$17.22	\$21.00	18%
8300-0002-01	DUAL LUMEN NIBP TUBING ASSEMBLY, PROPAQ MD	\$102.50	\$125.00	18%
8300-0002-02	DUAL LUMEN NIBP TUBING ASSEMBLY, 5 FT, X SERIES	\$102.50	\$125.00	18%
8300-0004	AUX. POWER SUPPLY, ELPAQ, PROPAQ300	\$364.90	\$445.00	18%
8300-000526-01	FILTERLINE SET (ADULT/PEDIATRIC), BOX OF 25	\$246.00	\$300.00	18%
8300-000527-01	FILTERLINE H SET (ADULT/PEDIATRIC), BOX OF 25	\$405.90	\$495.00	18%
8300-000528-01	SMART CAPNOLINE O2 PLUS (ADULT), BOX OF 25	\$311.60	\$380.00	18%
8300-000529-01	MICROSTREAM O2/CO2 ORAL NASAL FILTERLINE, BOX OF 25	\$315.70	\$385.00	18%
8300-000530-01	SMART CAPNOLINE PLUS, ADULT I02 CONNECTOR ONLY BOX OF 25	\$282.90	\$345.00	18%
8300-000676	CABLE ASSY, ONE STEP, X SERIES	\$348.50	\$425.00	18%
8300-000827-01	VPAK, CABLE, PATIENT, X SERIES	\$217.30	\$265.00	18%
8300-0250-01	CHARGER ADAPTER, SUREPOWER II BATTERY	\$241.90	\$295.00	18%
8300-0520-01	FILTERLINE SET (ADULT/PEDIATRIC), BOX OF 25	\$225.50	\$275.00	18%
8300-0521-01	FILTERLINE H SET (ADULT/PEDIATRIC), BOX OF 25	\$369.00	\$450.00	18%
8300-0522-01	FILTERLINE H SET (INFANT/NEONATAL), BOX OF 25	\$369.00	\$450.00	18%
8300-0523-01	VITALINE H SET (ADULT/PEDIATRIC), BOX OF 25	\$561.70	\$685.00	18%
8300-0524-01	SMART CAPNOLINE O2 PLUS (ADULT), BOX OF 25	\$291.10	\$355.00	18%
8300-0525-01	SMART CAPNOLINE O2 PLUS (PEDIATRIC), BOX OF 25	\$323.90	\$395.00	18%
8300-0783	CABLE, MFC	\$244.36	\$298.00	18%
8300-0787-01	IBP CABLE, RIGHT ANGLE, EDWARDS, PROPAQ MD	\$159.90	\$195.00	18%
8300-0788-01	IBP CABLE, RIGHT ANGLE, ABBOTT, PROPAQ MD	\$123.00	\$150.00	18%
8300-0796-01	KIT, HOSE, INFANT/NEONATE, 8', WITH FEMALE LUER CUFF CONN, PROPAQ LX	\$53.30	\$65.00	18%
8300-0800-01	CABLE, 3 LEAD ECG, AAMI	\$102.50	\$125.00	18%
8300-0800-12	CABLE, 3 LEAD ECG, IEC	\$102.50	\$125.00	18%
8300-0801-01	CABLE, 5 LEAD ECG, AAMI	\$143.50	\$175.00	18%
8300-0801-12	CABLE, 5 LEAD ECG, IEC	\$143.50	\$175.00	18%
8300-0802-01	CABLE, 12 LEAD ECG, AAMI	\$266.50	\$325.00	18%
8300-0802-12	CABLE, 12 LEAD ECG, IEC	\$266.50	\$325.00	18%
8300-0803-01	CABLE, LIMB LEAD ECG, AAMI, PROPAQ MD	\$241.90	\$295.00	18%
8300-0803-12	CABLE, LIMB LEAD ECG, IEC, PROPAQ MD	\$135.30	\$165.00	18%
8300-0804-01	CABLE, V LEAD ECG, AAMI	\$241.90	\$295.00	18%
8300-0804-12	CABLE, V LEAD ECG, IEC, PROPAQ MD	\$143.50	\$175.00	18%
8707-000500-01	CABLE, USB EXTENSION, X SERIES	\$28.70	\$35.00	18%
8707-000502-01	CARRY CASE, PRINTER CHUTE W/SINLE ZIPPERS, X SERIES	\$405.90	\$495.00	18%
8000-0668	YSI REUSABLE ADULT ESOPHAGEAL RECTAL TEMPERATURE PROBE	\$102.50	\$125.00	18%
8000-0791	CPR STARTER PACK	\$323.90	\$395.00	18%
8000-0914	SHOULDER STRAP	\$28.70	\$35.00	18%
8900-1300-01	V-PAK PRECONNECTED V LEAD ELECTRODES FOR 12 LEAD, 4 SHELF CARTONS / CASE (40)	\$278.80	\$340.00	18%
9650-01355-01	OPERATOR'S GUIDE, X SERIES	\$21.32	\$26.00	18%
9650-01356-01	SERVICE MANUAL, X SERIES	\$21.32	\$26.00	18%
8050-0030-01	SUREPOWER CHARGING STATION	\$1,865.50	\$2,275.00	18%
8200-000100-01	SINGLE BAY CHARGER,DOMESTIC	\$774.90	\$945.00	18%

8300-000006	DC AUXILIARY POWER SUPPLY, PROPAQ/X	\$1,239.84	\$1,512.00	18%
8900-0004	4 ECG RECTANGULAR ELECTRODES, 10 SHELF CARTONS / CASE (480)	\$78.72	\$96.00	18%
8900-0005	5 ECG RECTANGULAR ELECTRODES, 10 SHELF CARTONS / CASE (500)	\$82.00	\$100.00	18%
8900-0400	CPR STAT-PADZ ELECTRODE (P/N 8900-0402), 6/CASE	\$459.20	\$560.00	18%
8900-0402	CPR STAT-PADZ ELECTRODE, SINGLE	\$61.50	\$75.00	18%
8900-0951-01	STAT-PADZ PROPAQ MD ELECTRODE (P/N 8900-0950-01), 12/CASE	\$392.78	\$479.00	18%
8900-2100-01	PRO-PADZ CARDIOLOGY W/LVP GEL ELECTRODE (P/N 8900-2101-01), 12/CASE	\$392.78	\$479.00	18%
8900-2105-01	PRO-PADZ RADIOLUCLUCENT LIQUID GEL ELECTRODE (8900-2106-01), 12/CASE	\$569.90	\$695.00	18%
8900-2106-01	PRO-PADZ RADIOLUCLUCENT LIQUID GEL ELECTRODE, SINGLE	\$53.30	\$65.00	18%
8900-2303-01	PRO-PADZ BIPHASIC ELECTRODE (8900-2302-01), 12/CASE	\$392.78	\$479.00	18%
8900-4003	STAT-PADZ ELECTRODE (8900-4004), 12/CASE	\$392.78	\$479.00	18%
8900-4005	PRO-PADZ RADIOLUCLUCENT SOLID GEL ELECTRODE (8900-4006), 12/CASE	\$569.90	\$695.00	18%
8900-4006	PRO-PADZ RADIOLUCLUCENT SOLID GEL ELECTRODE, SINGLE	\$53.30	\$65.00	18%
8900-4012	PRO-PADZ STERILE ELECTRODE (8900-4013), 6/CASE	\$233.70	\$285.00	18%
9652-000391-01	QUICK REFERENCE GUIDE, X SERIES	\$21.32	\$26.00	18%
9658-001355-01	CD, PRODUCT DOCUMENTATION, X SERIES	\$21.32	\$26.00	18%
REUSE-07-1MQ	INFANAT CUFF,9-13CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-07-2MQ	INFANAT CUFF,9-13CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-08-1MQ	SMALL CHILD CUFF,12-16CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-08-2MQ	SMALL CHILD CUFF,12-16CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-09-1MQ	CHILD CUFF,15-21CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-09-2MQ	CHILD CUFF,15-21CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-10-1MQ	SMALL ADULT CUFF,20-26CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-10-2MQ	SMALL ADULT CUFF,20-26CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-11-1HP	ADULT CUFF,25-34CM,SINGLE TUBE W/BAYONET CONNECTOR	\$43.05	\$52.50	18%
REUSE-11-1MQ	ADULT CUFF,25-34CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-11-2MQ	ADULT CUFF,25-34CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-11L-2MQ	ADULT LONG CUFF, 25-34CM, DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-12-1MQ	LARGE ADULT CUFF,32-43CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-12-2MQ	LARGE ADULT CUFF,32-43CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-12L-2MQ	LARGE ADULT LONG CUFF, 32-43CM, DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
REUSE-13-1MQ	THIGH CUFF,40-55CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR	\$44.28	\$54.00	18%
REUSE-13-2MQ	THIGH CUFF,40-55CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR	\$43.05	\$52.50	18%
SOFT-07-2MQ	INFANT CUFF, 9-13CM, DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$143.50	\$175.00	18%
SOFT-08-1MQ	SMALL CHILD CUFF,12-16CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$135.30	\$165.00	18%
SOFT-08-2MQ	SMALL CHILD CUFF,12-16CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$143.50	\$175.00	18%
SOFT-09-1MQ	CHILD CUFF,15-21CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$135.30	\$165.00	18%
SOFT-09-2MQ	CHILD CUFF,15-21CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$143.50	\$175.00	18%
SOFT-10-2MQ	SMALL ADULT CUFF,20-26CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$151.70	\$185.00	18%
SOFT-11-1MQ	ADULT CUFF,25-34CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$159.90	\$195.00	18%
SOFT-11-2MQ	ADULT CUFF,25-34CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$151.70	\$185.00	18%
SOFT-11L-2MQ	ADULT LONG CUFF, 25-34CM, DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$159.90	\$195.00	18%
SOFT-12-1MQ	LARGE ADULT CUFF,32-43CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$184.50	\$225.00	18%
SOFT-12-2MQ	LARGE ADULT CUFF,32-43CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$151.70	\$185.00	18%
SOFT-12L-2MQ	LARGE ADULT LONG, 32-43CM, DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$159.90	\$195.00	18%
SOFT-13-1MQ	THIGH CUFF,40-55CM,SINGLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$184.50	\$225.00	18%
SOFT-13-2MQ	THIGH CUFF,40-55CM,DOUBLE TUBE W/TWIST-LOCK CONNECTOR (20/CS)	\$200.90	\$245.00	18%
8000-0674	DISPOSABLE TEMPERATURE SENSOR ADAPTER CABLE	\$217.30	\$265.00	18%
8900-0709	4 PEDIATRIC ECG 1.5" ROUND ELECTRODES, 10 SHELF CARTONS / CASE (480)	\$58.22	\$71.00	18%
8900-0714	4 ECG RECTANGULAR SOLID GEL ELECTRODES, 10 SHELF CARTONS / CASE (480)	\$94.30	\$115.00	18%
8900-0715	6 ECG RECTANGULAR SOLID GEL ELECTRODES, 10 SHELF CARTONS / CASE (600)	\$86.10	\$105.00	18%
9652-0605-01	12-LEAD ECG POCKET REFERENCE CARDS (25 PER PACK)	\$102.50	\$125.00	18%
8900-0190	TRAINING CPR STAT-PADZ ELECTRODE W/CABLE	\$41.00	\$50.00	18%
8900-4055-40	PRO-PADZ STERILE W/10 FOOT (3M) LEADWIRES, SINGLE	\$81.18	\$99.00	18%
331-2421312-01	PROPAQ MD, 12LD, SPO2, NIBP, TEMP, IBP, 2 BATTERIES, US AIR MEDICAL	\$72.98	\$89.00	18%
331-2431312-01	PROPAQ MD, 12LD, SPO2, SPOC, NIBP, TEMP, IBP, 2 BATTERIES, US AIR MEDICAL	\$34,855.85	\$41,995.00	17%
331-2441312-01	PROPAQ MD, 12LD, SPO2, SPOC, NIBP, TEMP, IBP, 2 BATTERIES, US AIR MEDICAL	\$36,515.85	\$43,995.00	17%
331-2461312-01	PROPAQ MD, 12LD, SPO2, CO2, NIBP, TEMP, IBP, 2 BATTERIES, US AIR MEDICAL	\$38,175.85	\$45,995.00	17%
001739-U	PAPER, CHART 40MM, WHITE, BOX-3RL	\$34,606.85	\$41,695.00	17%
8000-000530-01	BAG, AIR MEDICAL, PROPAQ MD	\$15.33	\$18.70	18%
8000-000787-01	REAR BAG, PADDLES, PROPAQ MD	\$348.50	\$425.00	18%
8000-0864-01	SOFT HANDLE, PROPAQ MD	\$123.00	\$150.00	18%
8000-0891-02	SOFTCASE, PROPAQ MD	\$60.68	\$74.00	18%
8000-0893-01	HARDENED SHIPPING CONTAINER, PROPAQ MD	\$266.50	\$325.00	18%
8300-0500-01	4 BAY SUREPOWER CHARGER W/4 CHARGER ADAPTERS	\$1,804.00	\$2,200.00	18%
8700-020001-01	PROPAQ DATA CONVERSION UTILITY	\$2,118.06	\$2,583.00	18%
8900-4014-30	DEP-READINESS PACK, PROPAQ MD KIT	\$77.90	\$95.00	18%
9650-0801-01	SERVICE MANUAL, PROPAQ MD	\$84.85	\$103.48	18%
9650-0802-01	OPERATORS GUIDE, PROPAQ MD, ENGLISH	\$21.32	\$26.00	18%
9658-0350-01	CD, PRODUCT DOCUMENTATION, PROPAQ MD	\$21.32	\$26.00	18%
9658-0351-01	CD, PRODUCT DOCUMENTATION, MANUAL ONLY, PROPAQ MD	\$21.32	\$26.00	18%
9680-02002-01	CABLE SLEEVE, PROPAQ / X SERIES, ZOLL BLUE	\$40.96	\$49.95	18%
8000-1066-01	PLUSLEARNINGS9AHA, AHA CPR/AED TRAINING, US, CLASS OF 5	\$499.00	\$499.00	0%
8000-1068-01	PLUSLEARNINGS9AHA, AHA CPR/AED TRAINING, US, CLASS OF 9	\$799.00	\$799.00	0%
8000-1069-01	PLUSLEARNING1AHA, AHA CPR/AED TRAINING, US, 1 ADDITIONAL	\$75.00	\$75.00	0%
8000-1070-01	PLUSLEARNINGS9F, ARC CPR/AED/FIRST AID TRAINING, US, CLASS OF 5	\$559.00	\$559.00	0%
8000-1072-01	PLUSLEARNING9AHAF, AHA CPR/AED/FIRST AID TRAINING, US, CLASS OF 9	\$899.00	\$899.00	0%
8000-1073-01	PLUSLEARNING1AHAF, AHA CPR/AED/FIRST AID TRAINING, US, 1 ADDITIONAL	\$85.00	\$85.00	0%
8000-1074-01	PLUSLEARNINGS9AHA-BA, AHA BLOODBORNE PATHOGENS TRNG, US, CLASS OF 5	\$119.00	\$119.00	0%
8000-1076-01	PLUSLEARNINGS9AHA-BA, AHA BLOODBORNE PATHOGENS TRNG, US, CLASS OF 9	\$219.00	\$219.00	0%
8000-1077-01	PLUSLEARNING1AHA-BA, AHA BLOODBORNE PATHOGENS TRNG, US, 1 ADDITIONAL	\$25.00	\$25.00	0%
8000-1110-01	PLUSTRAC PROFESSIONAL1, PROGRAM MGMT, NA, 1 YR, AED	\$199.00	\$199.00	0%
8000-1111-01	PLUSTRAC5, PROGRAM MGMT, NA, 5 YR, AED	\$499.00	\$499.00	0%
8000-1116-01	PLUSTRAC ESSENTIALS1, PROGRAM MGMT, NA, 1 YR, AED	\$99.00	\$99.00	0%
8000-1117-01	PLUSTRAC ESSENTIALS5, PROGRAM MGMT, NA, 5 YR, AED	\$399.00	\$399.00	0%
8000-1120-01	PLUSLEARNINGS9ARC, ARC CPR/AED TRAINING, US, CLASS OF 5	\$499.00	\$499.00	0%
8000-1121-01	PLUSLEARNING9ARC, ARC CPR/AED TRAINING, US, CLASS OF 9	\$799.00	\$799.00	0%
8000-1122-01	PLUSLEARNING1ARC, ARC CPR/AED TRAINING, US, 1 ADDITIONAL	\$75.00	\$75.00	0%
8000-1123-01	PLUSLEARNINGS9ARCF, ARC CPR/AED/FIRST AID TRAINING, US, CLASS OF 5	\$559.00	\$559.00	0%
8000-1124-01	PLUSLEARNING9ARIC, ARC CPR/AED/FIRST AID TRAINING, US, CLASS OF 9	\$899.00	\$899.00	0%
8000-1125-01	PLUSLEARNING1ARCF, ARC CPR/AED/FIRST AID TRAINING, US, 1 ADDITIONAL	\$85.00	\$85.00	0%
8000-1126-01	PLUSLEARNINGS9ARC-BA, ARC BLOODBOURNE PATHOGENS TRAINING, US, CLASS OF 5	\$119.00	\$119.00	0%
8000-1127-01	PLUSLEARNINGS9ARC-BA, ARC BLOODBOURNE PATHOGENS TRAINING, US, CLASS OF 9	\$219.00	\$219.00	0%
8000-1128-01	PLUSLEARNING1ARC-BA, ARC BLOODBOURNE PATHOGENS TRAINING, US, 1 ADDITIONAL	\$25.00	\$25.00	0%
8000-1129-01	ELARNING1EU, EU, ONLINE CPR/AED TRAINING, 1 LEARNER	\$89.00	\$89.00	0%
8000-1130-01	ELARNING1EUFA, EU, ONLINE CPR/AED/FIRST AID TRAINING, 1 LEARNER	\$99.00	\$99.00	0%
8000-1131-01	ELARNING1AHA, AHA, ONLINE CPR/AED TRAINING, 1 LEARNER	\$129.00	\$129.00	0%
8000-1132-01	ELARNING1AHAF, AHA, ONLINE CPR/AED/FIRST AID TRAINING, 1 LEARNER	\$199.00	\$199.00	0%
8000-1133-01	ELARNING1AHACHP, AHA, ONLINE CPR/AED HEALTH CARE PROVIDER, 1 LEARNER	\$139.00	\$139.00	0%
8000-1134-01	ELARNING1B, ONLINE BLOODBOURNE PATHOGENS TRAINING, 1 LEARNER	\$119.00	\$119.00	0%
8000-1135-01	ELARNING1ARC, ARC, ONLINE CPR/AED TRAINING, 1 LEARNER	\$129.00	\$129.00	0%
8000-1136-01	ELARNING1ARCF, ARC, ONLINE CPR/AED/FIRST AID TRAINING, 1 LEARNER	\$199.00	\$199.00	0%
8000-1137-01	ELARNING1ARHCPC, ARC, ONLINE CPR/AED HEALTH CARE PROVIDER, 1 LEARNER	\$139.00	\$139.00	0%
8000-0640	NEONATAL DISPOSABLE CUFFS SIZE 1 [3.0-6.0 CM] (10 PER BOX)	\$73.80	\$90.00	18%
8000-0641	NEONATAL DISPOSABLE CUFFS SIZE 2 [4.0-8.0 CM] (10 PER BOX)	\$77.90	\$95.00	18%
8000-0642	NEONATAL DISPOSABLE CUFFS SIZE 3 [6.0-11.0 CM] (20 PER BOX)	\$82.00	\$100.00	18%
8000-0643	NEONATAL DISPOSABLE CUFFS SIZE 4 [7.0 - 13.0 CM] (20 PER BOX)	\$96.10	\$105.00	18%
8000-0644	NEONATAL DISPOSABLE CUFFS SIZE 5 [8.0 - 15.0 CM] (20 PER BOX)	\$90.20	\$110.00	18%
8000-0298	LNCS REUSABLE SPO2 PATIENT CABLE (4 FT)	\$184.50	\$225.00	18%
8000-1010-01	EXTERNAL PADDLE ASSEMBLY APEX / STERNUM WITH CONTROLS AND BUILT-IN PEDIATRIC ELECTRODES	\$483.80	\$590.00	18%

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint COOPERATIVE PURCHASING PROGRAM**  
**AED UNITS AND ACCESSORIES**  
**Administered by the State of Oklahoma**

MASTER AGREEMENT  
Master Agreement No: OK-SW-300  
ZOLL MEDICAL CORPORATION

And

State of Oklahoma by and through the Office of Management and Enterprise Services

Oklahoma Contract No.: SW-300

THIS PARTICIPATING ADDENDUM (this "Addendum") is entered into effective as of the date of the last signature below (the "Effective Date"), by and between the State of Oklahoma by and through the Office of Management and Enterprise Services (the "State of Oklahoma" or Participating State/Entity") and Zoll Medical Corporation ("Contractor" or "Vendor"). The State of Oklahoma and Contractor are sometimes collectively referred to herein as the "Parties." Capitalized terms used but not defined herein have the meanings ascribed to such terms in that certain Master Agreement Award among the State of Oklahoma ("Lead State"), Contractor and those states entering into a Participating Addendum thereto (the "Master Agreement").

WHEREAS, the Master Agreement is further identified as Master Agreement NO. OK-SW-300. This Participating Addendum will be coterminous with the Master Agreement and any extensions of the Master Agreement, unless terminated pursuant to the terms of this addendum and Section 28. Cancellation of the Master Agreement.

WHEREAS, the Master Agreement contemplates that all authorized entities in any state are welcome to use the Master Agreement through NASPO VALUEPOINT Cooperative Procurement Program (NASPO) with such state's chief procurement official and provides that any such state reserves the right to add state-specific terms and conditions and modify the scope of the contract in such state's Participating Addendum as allowed by the Master Agreement; and

WHEREAS, this Addendum is the State of Oklahoma's Participating Addendum contemplated by the Master Agreement;

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties agree as follows:

1. Scope: This Addendum allows for the purchase of the following Zoll Medical Corporation Equipment and Related Services: Automated External Defibrillator (AED) units and accessories, and service and support options.
2. Participation: Use of specific NASPO ValuePoint cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the prior approval of the respective state chief procurement official. Notwithstanding anything to the contrary in the Master Agreement, all issues of interpretation and eligibility for participation are

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint COOPERATIVE PURCHASING PROGRAM**  
**AED UNITS AND ACCESSORIES**  
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MASTER AGREEMENT  
Master Agreement No: OK-SW-300  
ZOLL MEDICAL CORPORATION

And

State of Oklahoma by and through the Office of Management and Enterprise Services  
solely within the authority of the state's chief procurement official.

3. Participating State's Modifications and Additions to the Master Agreement:

**The Oklahoma Specific Terms and Conditions set forth in Exhibit No. 1, attached hereto, are hereby incorporated in and made a part of this Addendum.**

4. Primary Contacts: The primary contact individuals for the Participating Addendum are as follows (or their named successors):

Contractor

Name	Kinga Kardasinska
Address	269 Mill Road, Chelmsford, Ma 01824-41105
Telephone	978-421-9674
Fax	978-421-6005
E-mail	kkardasinska@zoll.com

Participating Entity

Name	Theresa Johnson
Address	5005 N. Lincoln Blvd. , Oklahoma City, OK 73105
Telephone	(405) 521-2289
Fax	N/A
E-mail	Theresa.Johnson@omes.ok.gov

5. Partner Utilization: Each state represented by NASPO ValuePoint participating in the Master Agreement independently has the option of utilizing partners. Only partners approved by this Participating State/ Entity may be deployed. The Participating State will define the process to add and remove partners and may define the partner's role in this Participating Addendum. The Contractor's partners' participation will be in accordance with the terms and conditions set forth in the Master Agreement. Approved partners are only upon written approval from the State of Oklahoma.

6. Terms: The Participating State/Entity agrees to the terms and conditions of the Master Agreement only to the extent the terms and conditions are not in conflict with this



**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint COOPERATIVE PURCHASING PROGRAM**  
**AED UNITS AND ACCESSORIES**  
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MASTER AGREEMENT  
Master Agreement No: OK-SW-300  
ZOLL MEDICAL CORPORATION

And

State of Oklahoma by and through the Office of Management and Enterprise Services

Addendum, applicable law, or both.

7. Orders: Any order placed by a Participating State/ Entity or any Purchasing Entity for a product and/or service available through the Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions of) the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.


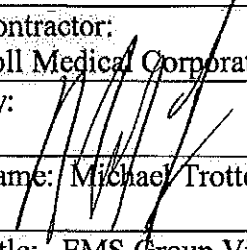
8. Counterparts: This Addendum may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, shall constitute one and the same Addendum. Delivery of an executed counterpart of this Addendum by electronic means, including, without limitation, by facsimile transaction or by electronic delivery in portable document format (".pdf") or tagged image file format (".tiff"), shall be equally effective as delivery of a manually executed counterpart thereof.

IN WITNESS WHEREOF, the Parties have executed this Addendum through the duly authorized representative of each Party.

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint COOPERATIVE PURCHASING PROGRAM**  
**AED UNITS AND ACCESSORIES**  
**Administered by the State of Oklahoma**

MASTER AGREEMENT  
Master Agreement No: OK-SW-300  
ZOLL MEDICAL CORPORATION  
And

State of Oklahoma by and through the Office of Management and Enterprise Services

Participating State:	Contractor: Zoll Medical Corporation
By: 	By: 
Name: Ferris Barger	Name: Michael Trotter
Title: State Purchasing Director	Title: EMS Group Vice President of Sales
Date: 11/7/18	Date:

For questions on executing a participating addendum, please contact:  
NASPO ValuePoint

Cooperative Development Coordinator	Tim Hay
Telephone	503-428-5705
E-mail	<a href="mailto:thay@naspovaluepoint.org">thay@naspovaluepoint.org</a>

[Please email fully executed PDF copy of this document to  
[PA@naspovaluepoint.org](mailto:PA@naspovaluepoint.org) to support documentation of participation and posting in appropriate  
data bases]

## Exhibit No. 1      Oklahoma Specific Terms and Conditions

Any and all licensing, maintenance, or order-specific agreements referenced within the terms and conditions of this Master Agreement are agreed to only to the extent that the terms do not conflict with the terms of the Participating Addendum, and to the extent the terms are not in conflict with applicable Oklahoma law. In the event of conflict among the terms and conditions, the Participating Addendum shall take precedence. This Participating Addendum shall take precedence over all other Contract Documents.

**1.      Definitions: The parties agree that, when used in the Agreement, the following terms are defined as set forth below:**

**A.      Acquisition**

The term ("Acquisition") means items, products, materials, supplies, services, and equipment a state agency acquires by purchase, lease purchase, lease with option to purchase, or rental pursuant to the Oklahoma Central Purchasing Act.

**B.      Contract Document**

The term ("Contract Document") means this Agreement, any statement of work, work order, or other similar ordering document related hereto and executed by the Vendor and the State of Oklahoma, as applicable; any purchase order related hereto; other mutually agreed documents; and any Addendum to any of the foregoing.

**C.      Purchasing Entity**

The term ("Purchasing Entity") shall include the State of Oklahoma (the "State") and (a) any board, commission, committee, department or other instrumentality or entity designated to act on behalf of the State of Oklahoma or a political subdivision thereof; (b) any governmental entity specified as a political subdivision of the State of Oklahoma pursuant to the Governmental Tort Claims Act, including, without limitation, (i) any associated institution, instrumentality, board, commission, committee department, or other entity designated to act on behalf of the political subdivision; and (ii) a county or local governmental entity; and (c) entities authorized to utilize contracts awarded by the State of Oklahoma via a multistate or multi-governmental contract.

**D.      Destination**

The term ("Destination") means delivered to the receiving dock or other point specified in the applicable Contract Document.

**E.      Indemnified Parties**

The term ("Indemnified Parties") means the State of Oklahoma and Customers, and/or their officers, agents, employees, representatives, contractors, assignees and/or designees.

**2.      Limitation of Authority**

## Exhibit No. 1      Oklahoma Specific Terms and Conditions

With respect to procurement transactions for Customers, Vendor shall have no authority to act for or on behalf of Customers or the State of Oklahoma, except as expressly provided for in this Agreement; no other authority, power or use is granted or implied. Vendor may not incur any debts, obligations, expenses or liabilities of any kind on behalf of Customers or the State of Oklahoma.

### 3.      **Administrative Fees**

For Oklahoma-based Purchasing Entities, Contractor agrees to submit a Contract Usage Report to the State of Oklahoma on a quarterly basis. "Contract Usage Report" shall include the following: (i) the applicable state contract number; (ii) report amount(s); (iii) reporting period covered; and (iv) the applicable state agency name(s). Contract Usage Reports shall also include usage of the Participating Addendum by any other governmental entities (i.e. county, city, etc.). Continuous failure to submit Contract Usage Reports as required herein may result in termination of the Participating Addendum.

All Contract Usage Reports shall meet the following criteria:

- a) Must be submitted electronically in Microsoft Excel format.
- b) Reports shall be submitted quarterly regardless whether this Addendum has been used during the applicable quarterly reporting period.
- c) Quarterly reporting periods
  - a. January 01 through March 31, due April 30
  - b. April 01 through June 30, due July 31
  - c. July 01 through September 30, due October 31
  - d. October 01 through December 31, due January 31

All Contract Usage Reports shall be delivered to:

E-mail: [strategic.sourcing@omes.ok.gov](mailto:strategic.sourcing@omes.ok.gov)

For Oklahoma-based Purchasing Entities, the State of Oklahoma assesses an administrative fee in the sum of one percent (1%) on all net sales transacted by any Purchasing Entity under the Participating Addendum (the "Oklahoma Admin Fee").

Contractor shall submit the Oklahoma Admin Fee on a quarterly basis. Failure to remit the Oklahoma Admin Fee quarterly may result in cancellation of the Participating Addendum. Oklahoma Admin Fees shall not be reflected as a separate line item in Contractor's billing to participating state agencies and authorized users.

Payment of the Oklahoma Admin Fee shall be made via company check payable to OMES within forty five (45) calendar days from the completion of the applicable quarterly reporting period set forth above.

Contractor agrees to notify OMES-ISD Procurement via the email address set forth below twenty-four (24) hours in advance of Contractor's submitting payment of the Oklahoma Admin Fee.

To ensure payment is properly accounted for, Contractor shall identify payment in the

## Exhibit No. 1      Oklahoma Specific Terms and Conditions

applicable Contract Usage Report as an "Administrative Fee" and shall include the following information: (i) the applicable state contract number, (ii) Oklahoma Admin Fee amount(s) paid, and (ii) the applicable quarterly reporting period.

Oklahoma Admin Fees shall be mailed to:  
Office of Management and Enterprise Services  
Attention: Accounts Receivable  
5005 N. Lincoln Boulevard, Suite 200  
Oklahoma City, OK 73105

### **4. Pricing**

- A. Pursuant to 68 O.S. § 1404, 68 O.S. § 1352, and 68 O.S. § 1356, Customers under the Contract that are Oklahoma state agencies are exempt from the assessment of State sales, use, and excise taxes. Further, such Customers and Customers that are political subdivisions of the State of Oklahoma are exempt from Federal Excise Taxes pursuant to Title 26 of the United States Code. Customers will provide Vendor with a tax exemption certificate upon request. Any taxes of any nature whatsoever payable by the Vendor shall not be reimbursed by the Customer.
- B. Pursuant to Okla. Stat. tit. 74, § 85.40, Oklahoma Purchasing Entities shall not pay Contractor any travel expenses in addition to the total price of the products and/or services purchased; therefore, Contractor shall not invoice Oklahoma-based Purchasing Entities for any travel expenses in addition to the total price of the products and/or services purchased hereunder..
- C. The price to the Customer under the Participating Addendum shall include and Vendor shall prepay all shipping, packaging, delivery and handling fees. All Product deliveries will be Free on Board Customer's Destination. No additional fees shall be charged to the Customer for standard shipping and handling. If the Customer requests expedited or special delivery, Customer may be responsible for any charges for expedited or special delivery.

### **5. Invoices and Payment**

As applicable, the Parties shall comply with applicable Oklahoma law with respect to invoicing and making payments hereunder. Payments for goods and services are generally due thirty (30) days after receipt of a proper invoice; provided, however, Contractor acknowledges and agrees that payment received in accordance with applicable Oklahoma law allowing forty-five (45) days to pay Contractor shall not constitute default hereunder nor entitle Contractor to late payment fees or interest. Any applicable late fees or interest incurred after forty-five (45) days of nonpayment shall be paid only in accordance with Oklahoma law.

## Exhibit No. 1      Oklahoma Specific Terms and Conditions

### 6.      **Termination for Non-appropriation**

With respect to all Oklahoma-based transactions and all Oklahoma-based Purchasing Entities, Participating State may terminate any order if funds sufficient to pay its obligations under the Participating Addendum are not appropriated by the applicable state legislature, federal government or other appropriate government entity or received from an intended third party funding source. In the event of such insufficiency, Participating State shall provide ten (10) calendar days' written notice of intent to terminate. Notwithstanding the foregoing, if a Purchasing Entity issues an order and has accepted the products and/or services under such order, the Purchasing Entity shall be obligated to pay for such products and/or services. In the event of termination of an order as provided in the foregoing, Participating State shall not be considered to be in default or breach under the Participating Addendum nor under the Master Agreement, nor shall it be liable for any further payments ordinarily due under, with respect to, related to, or arising out of such order, nor shall it be liable for any damages or any other amounts which are caused by or associated with such termination.

### 7.      **Notices**

If a party is to give notice under the Participating Addendum, all notices to the State of Oklahoma shall be address as follows:

**If sent to the State of Oklahoma:**

Ferris J. Barger  
State Purchasing Director  
5005 North Lincoln Blvd., Suite 200  
Oklahoma City, Oklahoma 73105

**With a copy to:**

OMES Purchasing Deputy General Counsel  
5005 North Lincoln Boulevard  
Oklahoma City, Oklahoma 73105

### 8.      **Choice of Law**

Any claim, dispute, or litigation relating to the execution, interpretation, performance, or enforcement of the Contract Documents shall be governed by the laws of the State of Oklahoma without regard to application of choice of law principles.

## Exhibit No. 1      Oklahoma Specific Terms and Conditions

### **9.      Choice of Venue**

Venue for any action, claim, dispute, or litigation relating in any way to the execution, interpretation, performance, or enforcement of the Agreement, or any of the Contract Documents, shall be in Oklahoma County, Oklahoma. Further, notwithstanding any provision in the Agreement, the State does not waive the doctrine of sovereign immunity and immunity from suit to the extent authorized by the Constitution and laws of the State of Oklahoma nor any other right or defense available to the State.

### **10.     Conflict of Interest**

In addition to any requirement of law or through a professional code of ethics or conduct, the Vendor, its employees, agents and subcontractors are required to disclose any outside activity or interest that conflicts or may conflict with the best interest of the State. Further, as long as the Vendor has an obligation under the Agreement, any plan, preparation or engagement in any such activity or interest shall not occur without prior written approval of the State.

### **11.     Force Majeure**

Either party shall be temporarily excused from performance to the extent delayed as a result of unforeseen causes beyond its reasonable control including fire or other casualty, act of God, strike or labor dispute, war or other violence, or any law, order or requirement of any governmental agency or authority provided the party experiencing the force majeure event has prudently and promptly acted to take any and all steps within the party's control to ensure continued performance and to shorten duration of the event. In the event that a party's performance of its obligations is materially hindered as a result of a force majeure event, such party shall promptly notify the other party of its best reasonable assessment of the nature and duration of the force majeure event and steps it is taking, and plans take, to mitigate the effects of the force majeure event. The party shall use commercially reasonable best efforts to continue performance to the extent possible during such event and resume full performance as soon as reasonably practicable. Subject to the conditions set forth above, such non-performance shall not be deemed a default. However, a Purchasing Entity may terminate a purchase order if Vendor cannot cause delivery of Products or Services in a timely manner to meet the business needs of the Purchasing Entity.

### **12.     Invalid Term or Condition**

To the extent any term or condition in the Participating Addendum conflicts with an applicable Oklahoma and/or United States law or regulation, such Contract term or condition is void and unenforceable. By executing any Contract Document which contains a conflicting term or condition, Purchasing Entity makes no representation or warranty regarding the enforceability of such term or condition and Purchasing Entity does not

## Exhibit No. 1      Oklahoma Specific Terms and Conditions

waive the applicable Oklahoma and/or United States law or regulation which conflicts with the Contract term or condition. Any alternate terms and conditions presented by either party, by any means, shall not be incorporated as part of this contract. The terms and conditions contained herein shall control and apply to any purchases made hereunder.

### **13.    Audits and Records Clause**

- A. As used in this clause, "records" includes books, documents, accounting procedures and practices, and other data, regardless of type and regardless of whether such items are in written form, in the form of computer data, or in any other form. Vendor agrees any pertinent federal or State agency or governing entity of a Purchasing Entity shall have the right to examine and audit all records relevant to the execution and performance of the Contract except costs of Vendor that comprise pricing under the Contract, unless otherwise agreed.
- B. The Vendor is required to retain records relative to the Contract for the duration of the Contract and for a period of seven (7) years following completion or termination of an Acquisition. If a claim, audit, litigation or other action involving such records is started before the end of the seven-year period, the records are required to be maintained for two (2) years from the date that all issues arising out of the action are resolved, or until the end of the seven (7) year retention period, whichever is later.

### **14.    Compliance with Applicable Laws**

- A. As long as Vendor has an obligation under the terms of the Contract and in connection with performance of its obligations, the Vendor shall comply with all applicable federal, State, and local laws, rules, regulations, ordinances, and orders, as amended, including but not limited to the following:
  - i. Drug-Free Workplace Act of 1988 set forth at 41 U.S.C. § 81.
  - ii. Section 306 of the Clean Air Act, Section 508 of the Clean Water Act, Executive Order 11738, and Environmental Protection Agency Regulations which prohibit the use of facilities included on the EPA List of Violating Facilities under nonexempt federal contracts, grants or loans;
  - iii. Prospective participant requirements set at 45 C.F.R. part 76 in connection with debarment, suspension and other responsibility matters;
  - iv. 1964 Civil Rights Act, Title IX of the Education Amendment of 1972, Section 504 of the Rehabilitation Act of 1973, Americans with Disabilities Act of 1990, and Executive Orders 11246 and 11375;
  - v. Anti-Lobbying Law set forth at 31 U.S.C. § 1325 and as implemented at 45 C.F.R. part 93;



## Exhibit No. 1 Oklahoma Specific Terms and Conditions

- vi. Obtaining certified independent audits conducted in accordance with Government Auditing Standards and Office of Management and Budget Circular A-133 with approval and work paper examination rights of the applicable procuring entity;
  - vii. Be compliant with the Oklahoma Taxpayer and Citizen Protection Act of 2007, 25 O.S. § 1312, and be registered and participate in the Status Verification System. The Status Verification System is defined at 25 O.S. § 1312, includes but is not limited to the free Employment Verification Program (E-Verify) through the Department of Homeland Security, and is available at [www.dhs.gov/E-Verify](http://www.dhs.gov/E-Verify); and
  - viii. Be registered as a business entity licensed to do business in the State, have obtained a sales tax permit, and be current on franchise tax payments to the State, as applicable.
- B. The Vendor shall maintain all applicable licenses and permits required in association with its obligations under the Contract.
- C. As applicable, Vendor agrees to comply with Governor's Executive Order 2012-01, effective August 06, 2012, which prohibits the use of any tobacco product on any and all properties owned, leased, or contracted for use by the State, including but not limited to all buildings, land and vehicles owned, leased, or contracted for use by agencies or instrumentalities of the State.

### 15. Employment Relationship

The Addendum does not create an employment relationship. Individuals performing Services required by the Addendum are not employees of the Purchasing Entity. The Vendor's employees shall not be considered employees of the Purchasing Entity for any purpose, and accordingly shall not be eligible for rights or benefits accruing to such employees.

### 16. Publicity

Vendor acknowledges and agrees that the existence of the Contract or any Acquisition thereunder is not in any way an endorsement by the Purchasing Entity, the Products or the Services and shall not be so construed by Vendor in any advertising or publicity materials. Vendor agrees to submit to the State all advertising, sales, promotion, and other publicity matters relating to the Participating Addendum wherein the name of the Purchasing Entity is mentioned or language used from which the connection of the Purchasing Entity therewith may, in the State's judgment, be inferred or implied as an endorsement. Vendor further agrees not to publish or use such advertising, sales promotion, or publicity matter

## Exhibit No. 1      Oklahoma Specific Terms and Conditions

or release any informational pamphlets, notices, press releases, research reports, or similar public notices without obtaining the prior written approval of the State.

### **17. Open Records Act**

Vendor acknowledges that Purchasing Entity are subject to the Oklahoma Open Records Act. Vendor also acknowledges that such Purchasing Entity will comply with the Oklahoma Open Records Act and with all opinions of the Oklahoma Attorney General concerning this Act. Except for a provision of the Contract specifically designated as confidential in a writing executed by both parties or a provision protected from disclosure in the Open Records Act, no Contract provision is confidential information and, therefore, any provision is subject to disclosure under the Open Records Act.

### **18. Confidentiality**

- A.** The Vendor shall maintain strict security of all State data and records entrusted to it or to which the Vendor gains access, in accordance with and subject to applicable federal and State laws, rules, regulations, and policies and shall use any such data and records only as needed by Vendor for performance of its obligations under the Contract. The Vendor further agrees to evidence such confidentiality obligation in a separate writing if required under such applicable federal or State laws, rules and regulations. If Vendor utilizes a subcontractor, Vendor shall obtain specific written assurance, and provide a copy to the State, that the subcontractor shall maintain this same level of security of all data and records entrusted to or accessed by the subcontractor and agree to the same obligations as Vendor, to the extent applicable. Such written assurance may be set forth in the required subcontractor agreement referenced herein.
- B.** No State data or records shall be provided or the contents thereof disclosed to a third party unless specifically authorized in advance to do so in writing by the State Purchasing Director, the individual with administrative control over a Customer or in compliance with a valid court order. The Vendor shall immediately forward to the State and the State Purchasing Director any request by a third party for data or records in the possession of the Vendor or any subcontractor or to which the Vendor or subcontractor has access and Vendor shall fully cooperate with all efforts to protect the security and confidentiality of such data or records in response to a third party request.

### **19. Assignment and Permitted Subcontractors**

- A.** Vendor's obligations under the Addendum may not be assigned or transferred to any other person or entity without the prior written consent of the State which may be withheld at the State's sole discretion. Should Vendor assign its rights to payment, in whole or in part, under the Addendum, Vendor shall provide the State

## Exhibit No. 1      Oklahoma Specific Terms and Conditions

of Oklahoma with written notice of the assignment. Such written notice shall contain details sufficient for the Participating Entity to perform its payment obligations without any delay caused by the assignment.

- B.** If the Vendor is permitted to utilize subcontractors in support of the Addendum, the Vendor shall remain solely responsible for its obligations under the terms of the Addendum and for its actions and omissions and those of its agents, employees and subcontractors. Any proposed subcontractor shall be identified by entity name, and by employee name if required by the particular Acquisition, in the applicable proposal and shall include the nature of the services to be performed. Prior to a subcontractor being utilized by the Vendor, the Vendor shall obtain written approval of the State of such subcontractor and each employee, as applicable to a particular Acquisition, of such subcontractor proposed for use by the Vendor. Such approval is within the sole discretion of the State. As part of the approval request, the Vendor shall provide a copy of a written agreement executed by the Vendor and subcontractor setting forth that such subcontractor is bound by and agrees to perform, as applicable, the same covenants and be subject to the same conditions, and make identical certifications to the same facts and criteria, as the Vendor under the terms of all applicable Contract Documents. Vendor agrees that maintaining such agreement with any subcontractor and obtaining prior approval by the State of any subcontractor and associated employees shall be a continuing obligation. The State of Oklahoma further reserves the right to revoke approval of a subcontractor or an employee thereof in instances of poor performance, misconduct or for other similar reasons.
- C.** All payments under the Addendum shall be made directly to the Vendor, except as provided in Section A above regarding the Vendor's assignment of payment. No payment shall be made to the Vendor for performance by unapproved or disapproved employees of the Vendor or a subcontractor.

### **20. Failure to Enforce**

Failure by the State or a Customer, as applicable, at any time to enforce a provision of, or exercise a right under, the Addendum shall not be construed as a waiver of any such provision. Such failure to enforce or exercise shall not affect the validity of any Contract Document, or any part thereof, or the right of the State or a Customer to enforce any provision of, or exercise any right under, the Addendum at any time in accordance with its terms. Likewise, a waiver of a breach of any provision of a Contract Document shall not affect or waive a subsequent breach of the same provision or a breach of any other provision in the Addendum.

### **21. Mutual Responsibilities of the Parties**

- A.** Neither the State nor the Vendor grants the other the right to use any trademarks, trade names, other designations in any promotion or publication without the express written consent by the other party.

## Exhibit No. 1      Oklahoma Specific Terms and Conditions

- B.**     The Addendum is a non-exclusive contract, and each party is free to enter into similar agreements with others.
- C.**     The Customer and Vendor each grant the other only the licenses and rights specified in the Addendum and all other rights and interests are expressly reserved.
- D.**     The State and Vendor shall reasonably cooperate with each other and any vendor to which Products and/or Services under the Contract may be transitioned after termination or expiration of the Addendum.
- E.**     Except as otherwise set forth herein, where approval, acceptance, consent, or similar action by either Customer, the State or the Vendor is required under the Addendum, such action shall not be unreasonably delayed or withheld.

### **22.     Indemnification**

#### **A.      Acts or Omissions**

Vendor shall indemnify and hold harmless the Indemnified Parties, as applicable, from any and all liability, including costs, expenses and reasonable attorney fees, for actions, claims, demands and suits to the extent arising directly from any action or claim for bodily injury, death, or damage to tangible property brought against any of the Indemnified Parties to the extent arising directly from any negligent act or omission or willful misconduct of the Vendor or its agents, employees, or subcontractors in the execution or performance of the Addendum.

#### **B.      Coordination of Defense - Intentionally Omitted**

### **23.     Miscellaneous**

#### **A.      Severability**

If any provision of a Contract Document, or the application of any term or condition to any party or circumstances, is held invalid or unenforceable for any reason, the remaining provisions shall continue to be valid and enforceable and the application of such provision to other parties or circumstances shall remain valid and in full force and effect.

#### **B.      Section Headings**

The headings used in any Contract Document are intended for convenience only and do not constitute terms of the contract.

#### **C.      Sovereign Immunity**

Notwithstanding any provision of any Contract Document, the State does not waive its sovereign immunity or immunity from suit.

#### **D.      Survival**

As applicable, performance under all license, subscription, service agreements and

## Exhibit No. 1      Oklahoma Specific Terms and Conditions

other similar Contract Documents entered into between Vendor and any Customer under the terms of the Contract shall survive expiration or termination of the contract. Additionally, rights and obligations under the Addendum which by their nature should survive including, but not limited to, payment obligations invoiced prior to expiration or termination; confidentiality obligations and indemnification remain in effect after expiration or termination of the contract.

### **E.      Entire Agreement**

The Contract Documents taken together as a whole constitute the entire agreement between a Customer and Vendor. No statement, promise, condition, understanding, inducement or representation, oral or written, expressed or implied, which is not contained in a Contract Document shall be binding or valid.





# **OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD AED UNITS AND ACCESSORIES**

**Office of Management and Enterprise Services  
Central Purchasing Division  
5005 North Lincoln Boulevard  
Oklahoma City, OK 73105**



**And**

**Physio-Control, Inc.  
11811 Willows Road  
Redmond, WA 98052**

Master Agreement Number: OK-SW-300

You are hereby notified that your response to Solicitation SW17300, which opened November 29, 2016, is accepted. The following documents are incorporated herein by reference and constitute the entire Contract between you and the State: 1) A Participating Entity's Participating Addendum ("PA"); 2) This NASPO ValuePoint Master Price Agreement which includes Exhibit A- Terms and Conditions Exhibit B – Scope of Work, and Exhibit C- Price and Cost Proposal ; 3) The Request for Proposal; and 4) The Contractors response to the Request for Proposal.

**NOW, THEREFORE**, in consideration of the foregoing and mutual promises set forth herein, the receipt and sufficiency of which are hereby acknowledged the parties have caused this Contract to be duly executed intending to be bound thereby.

<b>STATE OF OKLAHOMA</b> <b>Ferris J. Barger, State Purchasing Director</b>	<b>CONTRACTOR</b> <b>Physio-Control, Inc.</b>
By: 	By: 
Date: 10-5-17	Date: 10/04/2017
	Title: SR. FINANCE DIRECTOR

*\*Persons signing for Contractor hereby swear and affirm that they are authorized to act on Contractor's behalf and acknowledge that the Lead State is relying on their representations to that effect.*



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# **OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD**

## **Summary**

### **1. Scope of Work Defined**

The goal of this Master Agreement is provide a vehicle in which Participating States/Purchasing Entities can obtain Automated External Defibrillator (AED) units, accessories and support options in furtherance of the NASPO ValuePoint Cooperative Purchasing Program. The purpose of this Master Agreement is to contract with qualified offerors to provide AED units, accessories, and service and support options for all Participating States. The objective is to obtain best value, and in some cases achieve more favorable pricing, than is obtainable by an individual state or local government entity because of the collective volume of potential purchases by numerous state and local government entities.

### **2. Categories of Products Offered**

This Master Agreement will offer the following categories of products: Professional Defibrillators.

### **3. Master Agreement Order of Precedence.**

Any Order placed under this Master Agreement shall consist of the following documents:

- (1) Participating Entity's Participating Addendum ("PA");
- (2) Oklahoma NASPO ValuePoint Master Agreement Award;
  - a. Summary;
  - b. General Terms, Conditions, and Instructions;
  - c. NASPO ValuePoint Terms and Conditions;
  - d. Scope of Work;
  - e. Price and Cost Proposal.
- (3) A Purchase Order issued against the Master Agreement;
- (4) The Solicitation; and
- (5) Contractor's response to the Solicitation, including but not limited to Contractor's Terms and Conditions contained in Response, as revised and accepted by the Lead State.

These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.

### **4. Master Agreement Effective Date**

This Master Agreement is effective as of the date of the last signature above.

# OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD

## Exhibit A – Terms and Conditions

---

### A. GENERAL TERMS, CONDITIONS AND INSTRUCTIONS

#### 1. Period of Performance

The initial term of the master agreement shall be 1 (one) year with renewal provisions as outlined in Section 3 of the NASPO ValuePoint Master Terms and conditions (Section B of this Exhibit) which typically extend the original contract period for four (4) additional years.

#### 2. Contract Administrator

The Lead State Contract Administrator identified below is the single point of contact during this procurement process. Offerors and interested persons shall direct to the Lead State Contract Administrator all questions concerning the procurement process, technical requirements of the RFP, contractual requirements, changes, clarifications, and protests, the award process, and any other questions that may arise related to this solicitation and this resulting Master Agreement. The Lead State Contract Administrator designated by the State of Oklahoma, OMES Central Purchasing is:

Theresa Johnson, Strategic Initiatives Purchasing Officer  
State of Oklahoma, OMES Central Purchasing  
5005 N. Lincoln Blvd., STE 300  
Oklahoma City, OK 73105  
[Theresa.Johnson@omes.ok.gov](mailto:Theresa.Johnson@omes.ok.gov)  
Phone: 405/522-1037

#### 3. Authorized Users

This Master Agreement may be used by state governments (including departments, agencies, institutions), institutions of higher education, political subdivisions (i.e., colleges, school districts, counties, cities, etc.), the District of Columbia, territories of the United States, and other eligible entities subject to approval of the individual state procurement director and compliance with local statutory and regulatory provisions.

#### 4. Definitions

“Lead State” means the State conducting this cooperative procurement, evaluation, and award and centrally administering any resulting Master Agreement(s)

“Offeror” means the company or firm who submits a proposal in response to this Request for Proposal.

“Proposal” means the official written response submitted by an Offeror in response to this Request for Proposal.

"Request for Proposals" or "RFP" means the entire solicitation document, including all parts, sections, exhibits, attachments, and Amendments.

## **5. Certification of Non-Debarment**

By submitting a response to this solicitation the prospective primary participant and any other subcontract certifies to the best of their knowledge and belief, that they and their principals or participants:

Participants:

- 5.1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal, State or local department or agency;
- 5.2. Have not within a three-year period preceding this proposal been convicted or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) contract; or for violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.
- 5.3. Are not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses listed above this certification; and
- 5.4. Have not with a three-year period preceding this application/proposal had one or more public (Federal, State or local) contracts terminated for cause or default.

Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to its solicitation response.

## **6. Insurance**

The Contractor agrees to acquire insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state at the prescribed levels set forth in Section 21 of the NASPO ValuePoint Master Agreement Terms and Conditions of this Exhibit.

## **7. Governing Laws and Regulations**

This procurement is conducted by the regulations and the laws of the State of Oklahoma. Venue for any administrative or judicial action relating to this procurement, evaluation, and award shall be in Oklahoma County, Oklahoma. The provisions governing choice of law and venue for issues arising after award and during contract performance are specified in section 35 of the NASPO ValuePoint Master Agreement Terms and Conditions of this Exhibit.

## **8. NASPO ValuePoint Administrative Fee and Reporting Requirements**

Contractor agrees to pay a NASPO ValuePoint administrative fee as specified Section 6 of the NASPO ValuePoint Master Agreement Terms and Conditions. Moreover, specific summary and detailed usage reporting requirements are prescribed by Section 7 of NASPO ValuePoint Master Agreement Terms and Conditions of this Exhibit.

Contractor shall identify the person responsible for providing the mandatory usage reports. (This information must be kept current during the contract period). Contractor will be required to provide reporting contact within 15 days of Master Agreement execution.

## **9. NASPO ValuePoint eMarket Center**

Contractor agrees to cooperate with NASPO ValuePoint and SciQuest (and any authorized agent or successor entity to SciQuest) to integrate its presence in the NASPO ValuePoint eMarket Center either through an electronic catalog (hosted or punchout site) or unique ordering instructions. Refer to Attachment A, Section 36, NASPO ValuePoint Master Agreement Terms and Conditions for the prescribed requirements. Those terms and conditions require as a minimum that the Offeror agree to participate in development of ordering instructions. Proposer shall respond how they can support the eMarket Center in the Proposal through either a hosted catalog or punchout solution.

## **10. Cost, Prices, and Rates**

Prices and rates shall include all anticipated charges, including, but not limited to, freight and delivery, cost of materials and product, transaction fees, overhead, profits, and other costs and expenses incidental to the Offeror's performance. Any travel costs must be included in the cost of the products and services offered under this Master Agreement. No billing for travel will be allowed under this Master Agreement.

Delivery charges: Standard Ground 5-7 day delivery, transportation and insurance being paid by Vendor, with the exception of special delivery and/or air shipments requested by the Participating State or Customer placing the Order. Such special delivery and/or air shipment charges shall be prepaid by Vendor and adding such costs to the invoice for payment.

Pricing will remain fixed for the initial term of this Master Agreement, which is one year. Any request for price or rate adjustment following the initial Master Agreement term is subject to the requirements of Section 11 of the NASPO ValuePoint Master Agreement Terms and Conditions of this Exhibit.

## **11. Oklahoma Open Records Act**

This Master Agreement and all proposal and other materials submitted in response to Solicitation SW17300 shall be the property of the State of Oklahoma and subject to the Oklahoma Open Records Act.

## **12. Contractor Single Point of Contact**

All Offerors were to include a single point of contact in their Proposal. This single point of contact shall be the primary person the Lead State may contact in regards to this Master Agreement.

## B. NASPO VALUEPOINT TERMS AND CONDITIONS

### 1. Master Agreement Order of Precedence

Any Order placed under this Master Agreement shall consist of the following documents:

- (1) Participating Entity's Participating Addendum ("PA");
- (2) Oklahoma NASPO ValuePoint Master Agreement Award;
  - a. Summary;
  - b. General Terms, Conditions, and Instructions;
  - c. NASPO ValuePoint Terms and Conditions;
  - d. Scope of Work;
  - e. Price and Cost Proposal.
- (3) A Purchase Order issued against the Master Agreement;
- (4) The Solicitation; and
- (5) Contractor's response to the Solicitation, including but not limited to Contractor's Terms and Conditions contained in Response, as revised and accepted by the Lead State.

These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.

### 2. Definitions

**Acceptance** is defined by the applicable commercial code, except Acceptance shall not occur before the completion of delivery in accordance with the Order, installation if required, and a reasonable time for inspection of the Product.

**Contractor** means the person or entity delivering Products or performing services under the terms and conditions set forth in this Master Agreement.

**Embedded Software** means one or more software applications which permanently reside on a computing device.

**Intellectual Property** means any and all patents, copyrights, service marks, trademarks, trade secrets, trade names, patentable inventions, or other similar proprietary rights, in tangible or intangible form, and all rights, title, and interest therein.

**Lead State** means the State centrally administering any resulting Master Agreement(s).

**Master Agreement** means the underlying agreement executed by and between the Lead State, acting on behalf of the NASPO ValuePoint program, and the Contractor, as now or hereafter amended.

**NASPO ValuePoint** is the NASPO Cooperative Purchasing Organization LLC, doing business as NASPO ValuePoint, a 501(c) (3) limited liability company that is a subsidiary organization the National Association of State Procurement Officials (NASPO), the sole member of NASPO ValuePoint. NASPO ValuePoint facilitates administration of the NASPO cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (i.e., colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states and the District of Columbia. NASPO ValuePoint is identified in the Master Agreement as the recipient of reports and may perform contract administration functions relating to collecting and receiving reports as well as other contract administration functions as assigned by the Lead State.

**Order or Purchase Order** means any purchase order, sales order, contract or other document used by a Purchasing Entity to order the Products.

**Participating Addendum** means a bilateral agreement executed by a Contractor and a Participating Entity incorporating this Master Agreement and any other additional Participating Entity specific language or other requirements, e.g. ordering procedures specific to the Participating Entity or other terms and conditions.

**Participating Entity** means a state, or other legal entity, properly authorized to enter into a Participating Addendum.

**Participating State** means a state, the District of Columbia, or one of the territories of the United States that is listed in the Request for Proposal as intending to participate. A Participating State is not required to participate through execution of a Participating Addendum. Upon execution of the Participating Addendum, a Participating State becomes a Participating Entity; however, a Participating State listed in the Request for Proposals is not required to participate through execution of a Participating Addendum.

**Product** means any equipment, software (including embedded software), documentation, service or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Products, supplies and services, and products and services are used interchangeably in these terms and conditions.

**Purchasing Entity** means a state (as well as the District of Columbia and U.S. territories), city, county, district, other political subdivision of a State, and a nonprofit organization under the laws of some states if authorized by a Participating Addendum, who issues a Purchase Order against the Master Agreement and becomes financially committed to the purchase.

## **NASPO ValuePoint Program Provisions**

### **3. Term of the Master Agreement**

The initial term of this Master Agreement is for one (1) years. This Master Agreement may be extended beyond the original contract period for four (4) additional years at the Lead State's discretion and by

mutual agreement and upon review of requirements of Participating Entities, current market conditions, and Contractor performance.

#### **4. Amendments**

The terms of this Master Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written agreement of the Lead State and Contractor.

#### **5. Participants and Scope**

- a. Contractor may not deliver Products under this Master Agreement until a Participating Addendum acceptable to the Participating Entity and Contractor is executed. The Oklahoma Terms and Conditions and NASPO ValuePoint Master Agreement Terms and Conditions are applicable to any Order by a Participating Entity (and other Purchasing Entities covered by their Participating Addendum), except to the extent altered, modified, supplemented or amended by a Participating Addendum. By way of illustration and not limitation, this authority may apply to unique delivery and invoicing requirements, confidentiality requirements, defaults on Orders, governing law and venue relating to Orders by a Participating Entity, indemnification, and insurance requirements. Statutory or constitutional requirements relating to availability of funds may require specific language in some Participating Addenda in order to comply with applicable law. The expectation is that these alterations, modifications, supplements, or amendments will be addressed in the Participating Addendum or, with the consent of the Purchasing Entity and Contractor, may be included in the ordering document (e.g. purchase order or contract) used by the Purchasing Entity to place the Order.
- b. Use of specific NASPO ValuePoint cooperative Master Agreements by state agencies, political subdivisions and other Participating Entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.
- c. Obligations under this Master Agreement are limited to those Participating Entities who have signed a Participating Addendum and Purchasing Entities within the scope of those Participating Addenda. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of other Purchasing Entities. Contractor shall email a fully executed PDF copy of each Participating Addendum to [PA@naspovaluepoint.org](mailto:PA@naspovaluepoint.org) to support documentation of participation and posting in appropriate data bases.
- d. NASPO Cooperative Purchasing Organization LLC, doing business as NASPO ValuePoint, is not a party to the Master Agreement. It is a nonprofit cooperative purchasing organization assisting states in administering the NASPO cooperative purchasing program for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school districts, counties, cities, etc.) for all 50 states, the District of Columbia and the territories of the United States.
- e. State Participating Addenda or other Participating Addenda shall not be construed to amend the terms of this Master Agreement between the Lead State and Contractor that prescribe NASPO ValuePoint Program requirements: Term of the Master Agreement; Amendments; Participants and



Scope; Administrative Fee; NASPO ValuePoint Summary and Detailed Usage Reports; NASPO ValuePoint Cooperative Program Marketing and Performance Review; NASPO ValuePoint eMarketCenter; Right to Publish; Price and Rate Guarantee Period; and Individual Customers. Any such language shall be void and of no effect.

- f. Participating Entities who are not states may under some circumstances sign their own Participating Addendum, subject to the approval of participation by the Chief Procurement Official of the state where the Participating Entity is located. Coordinate requests for such participation through NASPO ValuePoint. Any permission to participate through execution of a Participating Addendum is not a determination that procurement authority exists in the Participating Entity; they must ensure that they have the requisite procurement authority to execute a Participating Addendum.
- g. Resale. “Resale” means any payment in exchange for transfer of tangible goods, software, or assignment of the right to services. Subject to any specific conditions included in the solicitation or Contractor’s proposal as accepted by the Lead State, or as explicitly permitted in a Participating Addendum, Purchasing Entities may not resell Products (the definition of which includes services that are deliverables). Absent any such condition or explicit permission, this limitation does not prohibit: payments by employees of a Purchasing Entity for Products; sales of Products to the general public as surplus property; and fees associated with inventory transactions with other governmental or nonprofit entities and consistent with a Purchasing Entity’s laws and regulations. Any sale or transfer permitted by this subsection must be consistent with license rights granted for use of intellectual property.

## **6. Administrative Fees (Negotiated)**

- a. The Contractor shall pay to NASPO ValuePoint, or its assignee, a NASPO ValuePoint Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than sixty (60) days following the end of each calendar quarter. The NASPO ValuePoint Administrative Fee shall be submitted quarterly and is based on all sales of products and services under the Master Agreement (less any charges for taxes or shipping). The NASPO ValuePoint Administrative Fee is not negotiable. This fee is to be included as part of the pricing submitted with proposal.
- b. Additionally, some states may require an additional fee be paid directly to the state only on purchases made by Purchasing Entities within that state. For all such requests, the fee level, payment method and schedule for such reports and payments will be negotiated and incorporated into the Participating Addendum that is made a part of the Master Agreement. The Contractor may adjust the Master Agreement pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of the state. All such agreements shall not affect the NASPO ValuePoint Administrative Fee percentage or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee. The NASPO ValuePoint Administrative Fee in subsection 6 a. above shall be based on the gross amount of all sales (less any charges for taxes or shipping) at the adjusted prices (if any) in Participating Addenda.

## **7. NASPO ValuePoint Summary and Detailed Usage Reports**

In addition to other reports that may be required by this solicitation, the Contractor shall provide the following NASPO ValuePoint reports.

- a. **Summary Sales Data.** The Contractor shall submit quarterly sales reports directly to NASPO ValuePoint using the NASPO ValuePoint Quarterly Sales/Administrative Fee Reporting Tool found at <http://www.naspo.org/WNCPO/Calculator.aspx>. Any/all sales made under this Master Agreement shall be reported as cumulative totals by state. Even if Contractor experiences zero sales during a calendar quarter, a report is still required. Reports shall be due no later than thirty (30) days following the end of the calendar quarter (as specified in the reporting tool).
- b. **Detailed Sales Data.** Contractor shall also report detailed sales data by: (1) state; (2) entity/customer type, e.g. local government, higher education, K12, non-profit; (3) Purchasing Entity name; (4) Purchasing Entity bill-to and ship-to locations; (4) Purchasing Entity and Contractor Purchase Order identifier/number(s); (5) Purchase Order Type (e.g. sales order, credit, return, upgrade, determined by industry practices); (6) Purchase Order date; (7) Ship Date; (8) and line item description, including product number if used. The report shall be submitted in any form required by the solicitation. Reports are due on a quarterly basis and must be received by the Lead State and NASPO ValuePoint Cooperative Development Team no later than thirty (30) days after the end of the reporting period. Reports shall be delivered to the Lead State and to the NASPO ValuePoint Cooperative Development Team electronically through a designated portal or email, CD-ROM, flash drive or other method as determined by the Lead State, NASPO ValuePoint and the Contractor. Detailed sales data reports shall include sales information for all sales under Participating Addenda executed under this Master Agreement. The format for the detailed sales data report is shown in Attachment I – Usage Reporting Template
- c. Reportable sales for the summary sales data report and detailed sales data report includes sales to employees for personal use where authorized by the solicitation and the Participating Addendum. Report data for employees should be limited to ONLY the state and entity they are participating under the authority of (state and agency, city, county, school district, etc.) and the amount of sales. No personal identification numbers, e.g. names, addresses, social security numbers or any other numerical identifier, may be submitted with any report.
- d. Contractor shall provide the NASPO ValuePoint Cooperative Development Coordinator with an executive summary each quarter that includes, at a minimum, a list of states with an active Participating Addendum, states that Contractor is in negotiations with and any Participating Addendum roll out or implementation activities and issues. NASPO ValuePoint Cooperative Development Coordinator and Contractor will determine the format and content of the executive summary. The executive summary is due thirty (30) days after the conclusion of each calendar quarter.
- e. Timely submission of these reports is a material requirement of the Master Agreement. The recipient of the reports shall have exclusive ownership of the media containing the reports. The Lead State and NASPO ValuePoint shall have a perpetual, irrevocable, non-exclusive, royalty free, transferable right to display, modify, copy, and otherwise use reports, data and information provided under this section.

## **8. NASPO ValuePoint Cooperative Program Marketing and Performance Review**

- a. Contractor agrees to work cooperatively with NASPO ValuePoint personnel. Contractor agrees to present plans to NASPO ValuePoint for the education of Contractor's contract administrator(s) and sales/marketing workforce regarding the Master Agreement contract, including the competitive

nature of NASPO ValuePoint procurements, the Master agreement and participating addendum process, and the manner in which qualifying entities can participate in the Master Agreement.

- b. Contractor agrees to participate in an annual contract performance review at a location selected by the Lead State and NASPO ValuePoint, which may include a discussion of marketing action plans, target strategies, marketing materials, as well as Contractor reporting and timeliness of payment of administration fees.

## **9. NASPO ValuePoint eMarket Center**

- a. In July 2011, NASPO ValuePoint entered into a multi-year agreement with SciQuest, Inc. whereby SciQuest will provide certain electronic catalog hosting and management services to enable eligible NASPO ValuePoint's customers to access a central online website to view and/or shop the goods and services available from existing NASPO ValuePoint Cooperative Contracts. The central online website is referred to as the NASPO ValuePoint eMarket Center.
- b. The Contractor will have visibility in the eMarket Center through Ordering Instructions. These Ordering Instructions are available at no cost to the Contractor and provide customers information regarding the Contractors website and ordering information. The Contractor is required at a minimum to participate in the eMarket Center through Ordering Instructions.
- c. At a minimum, the Contractor agrees to the following timeline: NASPO ValuePoint eMarket Center Site Admin shall provide a written request to the Contractor to begin Ordering Instruction process. The Contractor shall have thirty (30) days from receipt of written request to work with NASPO ValuePoint to provide any unique information and ordering instructions that the Contractor would like the customer to have.
- d. If the solicitation requires either a catalog hosted on or integration of a punchout site with eMarket Center or either solution is proposed by a Contractor and accepted by the Lead State, the provisions of the eMarket Center Appendix to these NASPO ValuePoint Master Agreement Terms and Conditions apply.

## **10. Right to Publish**

Throughout the duration of this Master Agreement, Contractor must secure from the Lead State prior approval for the release of any information that pertains to the potential work or activities covered by the Master Agreement. The Contractor shall not make any representations of NASPO Value Point's opinion or position as to the quality or effectiveness of the services that are the subject of this Master Agreement without prior written consent. Failure to adhere to this requirement may result in termination of the Master Agreement for cause.

## **11. Price and Rate Guarantee Period**

All prices and rates must be guaranteed for the initial term of the Master Agreement. Following the initial Master Agreement period, any request for price or rate adjustment must be for an equal guarantee period, and must be made at least 30 days prior to the effective date. Requests for price or rate adjustment must include sufficient documentation supporting the request. Any adjustment or amendment to the Master Agreement shall not be effective unless approved by the Lead State. No retroactive adjustments to prices or rates will be allowed.

## **12. Individual Customers**

Except to the extent modified by a Participating Addendum, each Purchasing Entity shall follow the terms and conditions of the Master Agreement which include the Oklahoma Terms and Conditions and NASPO ValuePoint Master Agreement Terms and Conditions, and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement, including but not limited to, any indemnity or right to recover any costs as such right is defined in the Master Agreement and applicable Participating Addendum for their purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contractor will apply the charges and invoice each Purchasing Entity individually.

## **Administration of Orders**

### **13. Ordering**

- a. Master Agreement order and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.
- b. The resulting Master Agreements permit Purchasing Entities to define project-specific requirements and informally compete the requirement among companies having a Master Agreement on an “as needed” basis. This procedure may also be used when requirements are aggregated or other firm commitments may be made to achieve reductions in pricing. This procedure may be modified in Participating Addenda and adapted to the Purchasing Entity’s rules and policies. The Purchasing Entity may in its sole discretion determine which Master Agreement Contractors should be solicited for a quote. The Purchasing Entity may select the quote that it considers most advantageous, cost and other factors considered.
- c. Each Purchasing Entity will identify and utilize its own appropriate purchasing procedure and documentation. Contractor is expected to become familiar with the Purchasing Entities’ rules, policies, and procedures regarding the ordering of supplies and/or services contemplated by this Master Agreement.
- d. Contractor shall not begin work without a valid Purchase Order or other appropriate commitment document compliance with the law of the Purchasing Entity.
- e. Orders may be placed consistent with the terms of this Master Agreement during the term of the Master Agreement.
- f. All Orders pursuant to this Master Agreement, at a minimum, shall include:
  - (1) The services or supplies being delivered;
  - (2) The place and requested time of delivery;
  - (3) A billing address;
  - (4) The name, phone number, and address of the Purchasing Entity representative;
  - (5) The price per hour or other pricing elements consistent with this Master Agreement and the contractor’s proposal;
  - (6) A ceiling amount of the order for services being ordered; and

(7) The Master Agreement identifier.

- g. All communications concerning administration of Orders placed shall be furnished solely to the authorized purchasing agent within the Purchasing Entity's purchasing office, or to such other individual identified in writing in the Order.
- h. Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or performance period up to 120 days past the then-current termination date of this Master Agreement. Contractor is reminded that financial obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available.
- i. Notwithstanding the expiration or termination of this Master Agreement, Contractor agrees to perform in accordance with the terms of any Orders then outstanding at the time of such expiration or termination. Contractor shall not honor any Orders placed after the expiration or termination of this Master Agreement, or otherwise inconsistent with its terms. Orders from any separate indefinite quantity, task orders, or other form of indefinite delivery order arrangement priced against this Master Agreement may not be placed after the expiration or termination of this Master Agreement, notwithstanding the term of any such indefinite delivery order agreement.

#### **14. Shipping and Delivery (Negotiated)**

- a. The prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage shall remain the Contractor's until final inspection and acceptance when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount, if any, will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.
- b. All deliveries will be "Inside Deliveries" as designated by a representative of the Purchasing Entity placing the Order. Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order. Any damage to the building interior, scratched walls, damage to the freight elevator, etc., will be the responsibility of the Offeror. If damage does occur, it is the responsibility of the Offeror to immediately notify the Purchasing Entity placing the Order.
- c. All products must be delivered in the manufacturer's standard package. Costs shall include all packing and/or crating charges. Cases shall be of durable construction, good condition, properly labeled and suitable in every respect for storage and handling of contents. Each shipping carton shall be marked with the item description, brand and manufacturer product number, quantity, and the Ordering Entity's Purchase Order number.
- d. Orders for less than \$200.00 are subject to a \$10.00 processing fee.

## **15. Laws and Regulations**

Any and all Products offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

## **16. Inspection and Acceptance (Negotiated)**

- a. Where the Master Agreement or an Order does not otherwise specify a process for inspection and Acceptance, this section governs. This section is not intended to limit rights and remedies under the applicable commercial code.
- b. All Products are subject to inspection at reasonable times and places before Acceptance, which shall not be later than five (5) business days after the date of delivery of the products to the Participating or Purchasing Entity. Contractor shall provide right of access to the Lead State, or to any other authorized agent or official of the Lead State or other Participating or Purchasing Entity, at reasonable times, in order to monitor and evaluate performance, compliance, and/or quality assurance requirements under this Master Agreement. Products that do not meet specifications may be rejected. Return of any products purchased and accepted pursuant to this agreement are subject to the terms set forth in the Physio-Control Returned Product Policy in Section C, Exhibit A to this Master Agreement. Failure to reject upon receipt, however, does not relieve the contractor of liability for material (nonconformity that substantial impairs value) latent or hidden defects subsequently revealed when goods are put to use. Acceptance of such goods may be revoked in accordance with the provisions of the applicable commercial code, and the Contractor is liable for any resulting expense incurred by the Purchasing Entity related to the preparation and shipping of Product rejected and returned, or for which Acceptance is revoked.
- c. If any services do not conform to contract requirements, the Purchasing Entity may require the Contractor to perform the services again in conformity with contract requirements, at no increase in Order amount. When defects cannot be corrected by re-performance, the Purchasing Entity may require the Contractor to take necessary action to ensure that future performance conforms to contract requirements.
- d. The warranty period shall begin upon Acceptance.
- e. Acceptance Testing may be explicitly set out in a Master Agreement to ensure conformance to an explicit standard of performance. Acceptance Testing means the process set forth in the Master Agreement for ascertaining that the Product meets the standard of performance prior to Acceptance by the Purchasing Entity. If Acceptance Testing is prescribed, this subsection applies to applicable Products purchased under this Master Agreement, including any additional, replacement, or substitute Product(s) and any Product(s) which are modified by or with the written approval of Contractor after Acceptance by the Purchasing Entity. The Acceptance Testing period shall be thirty (30) calendar days starting from the day after the Product is delivered.

Within 30 days of receipt of a shipment, Purchasing Entity shall notify Contractor of any claim for Product damage or nonconformity. Contractor, at its sole option and discretion, may repair or replace a Product to bring it into conformity. Return of any Product by Customer shall be governed by the provisions of Section C, Exhibit A Physio- Control Returned Product Policy.

## **17. Payment**

Payment after Acceptance is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance, unless a different late payment amount is specified in a Participating Addendum, Order, or otherwise prescribed by applicable law. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card" with no additional charge.

## **18. Warranty (Negotiated)**

Products purchased under this Master Agreement are subject to the terms and coverage set forth in Section C, Exhibit A of this Master Agreement.

## **19. Title of Product**

Upon Acceptance by the Purchasing Entity, Contractor shall convey to Purchasing Entity title to the Product free and clear of all liens, encumbrances, or other security interests. Transfer of title to the Product shall include an irrevocable and perpetual license to use any Embedded Software in the Product. If Purchasing Entity subsequently transfers title of the Product to another entity, Purchasing Entity shall have the right to transfer the license to use the Embedded Software with the transfer of Product title. A subsequent transfer of this software license shall be at no additional cost or charge to either Purchasing Entity or Purchasing Entity's transferee.

## **20. License of Pre-Existing Intellectual Property (Negotiated)**

- a. Contractor grants to the Purchasing Entity a nonexclusive, perpetual, royalty-free, irrevocable, license to use, publish, translate, reproduce, transfer with any sale of tangible media or Product, perform, display, and dispose of the Intellectual Property, and its derivatives, used or delivered under this Master Agreement, but not created under it ("Pre-existing Intellectual Property"). The Contractor shall be responsible for ensuring that this license is consistent with any third party rights in the Pre-existing Intellectual Property.
- b. Through the purchase of Contractor Products, Purchasing Entity does not acquire any interest in any tooling, drawings, design information, computer programming, software or firmware, patents, intellectual property, or copyrighted or confidential information related to the Products. Customer expressly agrees not to reverse engineer or decompile Products or related software and information

## **General Provisions**

## **21. Insurance (Negotiated)**

- a. Unless otherwise agreed in a Participating Addendum, Contractor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. Contractor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of A.M. Best's Insurance Reports. Failure to buy and maintain the

required insurance may result in this Master Agreement's termination or, at a Participating Entity's option, result in termination of its Participating Addendum.

- b. Coverage shall be written on an occurrence basis. The minimum acceptable limits shall be as indicated below:
  - (1) Commercial General Liability covering premises operations, independent contractors, products and completed operations, blanket contractual liability, personal injury (including death), advertising liability, and property damage, with a limit of not less than \$1 million per occurrence/\$2 million general aggregate;
  - (2) Contractor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.
- c. Contractor shall pay premiums on all insurance policies. Contractor shall provide notice to a Participating Entity who is a state within five (5) business days after Contractor is first aware of expiration, cancellation or nonrenewal of such policy or is first aware that cancellation is threatened or expiration, nonrenewal or expiration otherwise may occur.
- d. Prior to commencement of performance, Contractor shall provide to the Lead State a written endorsement to the Contractor's general liability insurance policy or other documentary evidence acceptable to the Lead State that (1) names the Participating States identified in the Request for Proposal as additional insureds, (2) provides that written notice of cancellation shall be delivered in accordance with the policy provisions, and (3) provides that the Contractor's liability insurance policy shall be primary, with any liability insurance of any Participating State as secondary and noncontributory, except in the event the Participating State is responsible as determined by a court of competent jurisdiction for a liability which in such case the Participating State shall be responsible for its proportionate share. Unless otherwise agreed in any Participating Addendum, other state Participating Entities' rights and Contractor's obligations are the same as those specified in the first sentence of this subsection except the endorsement is provided to the applicable state.
- e. Contractor shall furnish to the Lead State copies of certificates of all required insurance in a form sufficient to show required coverage within thirty (30) calendar days of the execution of this Master Agreement and prior to performing any work. Copies of renewal certificates of all required insurance shall be furnished within thirty (30) days after any renewal date to the applicable state Participating Entity. Failure to provide evidence of coverage may, at the sole option of the Lead State, or any Participating Entity, result in this Master Agreement's termination or the termination of any Participating Addendum.
- f. Coverage and limits shall not limit Contractor's liability and obligations under this Master Agreement, any Participating Addendum, or any Purchase Order.

## **22. Records Administration and Audit. (Negotiated)**

- a. The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and Orders placed by Purchasing Entities under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books,



documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right shall survive for a period of seven (7) years following termination of this Agreement or final payment for any order placed by a Purchasing Entity against this Agreement, whichever is later, or such longer period as is required by the Purchasing Entity's state statutes, to assure compliance with the terms hereof or to evaluate performance hereunder. It is understood that costs for audits performed by the Participating State or Purchasing Entity shall be at their own expense.

- b. Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for any overpayments inconsistent with the terms of the Master Agreement or Orders or underpayment of fees found as a result of the examination of the Contractor's records. Furthermore, the applicable Lead State, Participating Entity, or Purchasing Entity shall reimburse the Contractor for any underpayments found as a result of the examination of these records.
- c. The rights and obligations herein exist in addition to any quality assurance obligation in the Master Agreement requiring the Contractor to self-audit contract obligations and that permits the Lead State to review compliance with those obligations.

### **23. Confidentiality, Non-Disclosure, and Injunctive Relief**

- a. Confidentiality. Contractor acknowledges that it and its employees or agents may, in the course of providing a Product under this Master Agreement, be exposed to or acquire information that is confidential to Purchasing Entity or Purchasing Entity's clients. Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contractor or its employees or agents in the performance of this Master Agreement, including, but not necessarily limited to
  - (1) any Purchasing Entity's records,
  - (2) personnel records, and
  - (3) information concerning individuals, is confidential information of Purchasing Entity ("Confidential Information").

Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated in the same manner as the Confidential Information. Confidential Information does not include information that

- (1) is or becomes (other than by disclosure by Contractor) publicly known;
- (2) is furnished by Purchasing Entity to others without restrictions similar to those imposed by this Master Agreement;
- (3) is rightfully in Contractor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement;
- (4) is obtained from a source other than Purchasing Entity without the obligation of confidentiality,
- (5) is disclosed with the written consent of Purchasing Entity or;

(6) is independently developed by employees, agents or subcontractors of Contractor who can be shown to have had no access to the Confidential Information.

- b. **Non-Disclosure.** Contractor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and shall not copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than what is necessary to the performance of Orders placed under this Master Agreement. Contractor shall advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use commercially reasonable efforts to assist Purchasing Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the generality of the foregoing, Contractor shall advise Purchasing Entity, applicable Participating Entity, and the Lead State immediately if Contractor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement, and Contractor shall at its expense cooperate with Purchasing Entity in seeking injunctive or other equitable relief in the name of Purchasing Entity or Contractor against any such person. Except as directed by Purchasing Entity, Contractor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Purchasing Entity's request, Contractor shall turn over to Purchasing Entity all documents, papers, and other matter in Contractor's possession that embody Confidential Information. Notwithstanding the foregoing, Contractor may keep one copy of such Confidential Information necessary for quality assurance, audits and evidence of the performance of this Master Agreement.
- c. **Injunctive Relief.** Contractor acknowledges that breach of this section, including disclosure of any Confidential Information, will cause irreparable injury to Purchasing Entity that is inadequately compensable in damages. Accordingly, Purchasing Entity may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interests of Purchasing Entity and are reasonable in scope and content.
- d. **Purchasing Entity Law.** These provisions shall be applicable only to extent they are not in conflict with the applicable public disclosure laws of any Purchasing Entity.

## **24. Public Information.**

This Master Agreement and all related documents are subject to disclosure pursuant to the Purchasing Entity's public information laws.

## **25. Assignment/Subcontracts**

- a. Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the Lead State.

- b. The Lead State reserves the right to assign any rights or duties, including written assignment of contract administration duties to NASPO Cooperative Purchasing Organization LLC, doing business as NASPO ValuePoint.

## **26. Changes in Contractor Representation**

The Contractor must notify the Lead State of changes in the Contractor's key administrative personnel managing the Master Agreement in writing within 10 calendar days of the change. The Lead State reserves the right to approve changes in key personnel, as identified in the Contractor's Proposal. The Contractor agrees to propose replacement key personnel having substantially equal or better education, training, and experience as was possessed by the key person proposed and evaluated in the Contractor's Proposal.

## **27. Independent Contractor**

The Contractor shall be an independent contractor. Contractor shall have no authorization, express or implied, to bind the Lead State, Participating States, other Participating Entities, or Purchasing Entities to any agreements, settlements, liability or understanding whatsoever, and agrees not to hold itself out as agent except as expressly set forth herein or as expressly agreed in any Participating Addendum.

## **28. Cancellation**

Unless otherwise stated, this Master Agreement may be canceled by either party upon 60 days written notice prior to the effective date of the cancellation. Further, any Participating Entity may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of a Purchasing Entity to indemnification by the Contractor, rights of payment for Products delivered and accepted, rights attending any warranty or default in performance in association with any Order, and requirements for records administration and audit. Cancellation of the Master Agreement due to Contractor default may be immediate.

## **29. Force Majeure**

Neither party to this Master Agreement shall be held responsible for delay or default caused by unusually severe weather, fire or other casualty, act of God, strike or labor dispute, war or other violence, or any law, order or requirement of any governmental agency or authority which are beyond that party's reasonable control. The Lead State may terminate this Master Agreement after determining such delay or default will reasonably prevent successful performance of the Master Agreement.

## **30. Defaults and Remedies**

- a. The occurrence of any of the following events shall be an event of default under this Master Agreement:
  - (1) Nonperformance of contractual requirements; or
  - (2) A material breach of any term or condition of this Master Agreement; or

- (3) Any certification, representation or warranty by Contractor in response to the solicitation or in this Master Agreement that proves to be untrue or materially misleading; or
  - (4) Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contractor, or the appointment of a receiver or similar officer for Contractor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or
  - (5) Any default specified in another section of this Master Agreement.
- b. Upon the occurrence of an event of default, the Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of 15 calendar days in which Contractor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure shall not diminish or eliminate Contractor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.
  - c. If Contractor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, Contractor shall be in breach of its obligations under this Master Agreement and the Lead State shall have the right to exercise any or all of the following remedies:
    - (1) Exercise any remedy provided by law; and
    - (2) Terminate this Master Agreement and any related Contracts or portions thereof; and
    - (3) Impose liquidated damages as provided in this Master Agreement; and
    - (4) Suspend Contractor from being able to respond to future bid solicitations; and
    - (5) Suspend Contractor's performance; and
    - (6) Withhold payment until the default is remedied.
  - d. Unless otherwise specified in the Participating Addendum, in the event of a default under a Participating Addendum, a Participating Entity shall provide a written notice of default as described in this section and shall have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in a Purchase Order, a Purchasing Entity shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions shall be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.

### **31. Waiver of Breach**

Failure of the Lead State, Participating Entity, or Purchasing Entity to declare a default or enforce any rights and remedies shall not operate as a waiver under this Master Agreement or Participating Addendum. Any waiver by the Lead State, Participating Entity, or Purchasing Entity must be in writing. Waiver by the Lead State or Participating Entity of any default, right or remedy under this Master Agreement or Participating Addendum, or by Purchasing Entity with respect to any Purchase Order, or

breach of any terms or requirements of this Master Agreement, a Participating Addendum, or Purchase Order shall not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, Participating Addendum, or Purchase Order.

### **32. Debarment**

The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. This certification represents a recurring certification made at the time any Order is placed under this Master Agreement. If the Contractor cannot certify this statement, attach a written explanation for review by the Lead State.

### **33. Indemnification (Negotiated)**

- a. The Contractor shall defend, indemnify and hold harmless NASPO, NASPO Cooperative Purchasing Organization LLC (doing business as NASPO ValuePoint), the Lead State, Participating Entities, and Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable, from and against third-party claims, damages or causes of action including reasonable attorneys' fees and related costs for any death, injury, or damage to tangible property arising from act(s), error(s), or omission(s) of the Contractor, its employees or subcontractors or volunteers, at any tier, relating to the performance of the Master Agreement or the defective material or workmanship in the products purchased under the Master Agreement.
- b. Indemnification – Intellectual Property. The Contractor shall defend, indemnify and hold harmless NASPO, NASPO Cooperative Purchasing Organization LLC (doing business as NASPO ValuePoint), the Lead State, Participating Entities, Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable ("Indemnified Party"), from and against claims, damages or causes of action including reasonable attorneys' fees and related costs arising out of the claim that the Product or its use, infringes Intellectual Property rights ("Intellectual Property Claim") of another person or entity.
  - (1) The Contractor's obligations under this section shall not extend to any combination of the Product with any other product, system or method, unless the Product, system or method is:
    - (a) provided by the Contractor or the Contractor's subsidiaries or affiliates;
    - (b) specified by the Contractor to work with the Product; or
    - (c) reasonably required, in order to use the Product in its intended manner, and the infringement could not have been avoided by substituting another reasonably available product, system or method capable of performing the same function; or
    - (d) It would be reasonably expected to use the Product in combination with such product, system or method.
  - (2) The Indemnified Party shall notify the Contractor within a reasonable time after receiving notice of an Intellectual Property Claim. Even if the Indemnified Party fails to provide reasonable notice, the Contractor shall not be relieved from its obligations unless the Contractor can demonstrate that it was prejudiced in defending the Intellectual Property Claim resulting in increased expenses or loss

to the Contractor. If the Contractor promptly and reasonably investigates and defends any Intellectual Property Claim, it shall have control over the defense and settlement of it. However, the Indemnified Party must consent in writing for any money damages or obligations for which it may be responsible. The Indemnified Party shall furnish, at the Contractor's reasonable request and expense, information and assistance necessary for such defense. If the Contractor fails to vigorously pursue the defense or settlement of the Intellectual Property Claim, the Indemnified Party may assume the defense or settlement of it and the Contractor shall be liable for all costs and expenses, including reasonable attorneys' fees and related costs, incurred by the Indemnified Party in the pursuit of the Intellectual Property Claim. Unless otherwise agreed in writing, this section is not subject to any limitations of liability in this Master Agreement or in any other document executed in conjunction with this Master Agreement.

#### **34. No Waiver of Sovereign Immunity**

In no event shall this Master Agreement, any Participating Addendum or any contract or any Purchase Order issued thereunder, or any act of the Lead State, a Participating Entity, or a Purchasing Entity be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court. This section applies to a claim brought against the Participating Entities who are states only to the extent Congress has appropriately abrogated the state's sovereign immunity and is not consent by the state to be sued in federal court. This section is also not a waiver by the state of any form of immunity, including but not limited to sovereign immunity and immunity based on the Eleventh Amendment to the Constitution of the United States.

#### **35. Governing Law and Venue**

- a. The procurement, evaluation, and award of the Master Agreement shall be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of the Master Agreement after award shall be governed by the law of the state serving as Lead State. The construction and effect of any Participating Addendum or Order against the Master Agreement shall be governed by and construed in accordance with the laws of the Participating Entity's or Purchasing Entity's State.
- b. Unless otherwise specified in the RFP, the venue for any protest, claim, dispute or action relating to the procurement, evaluation, and award is in the Lead State. Venue for any claim, dispute or action concerning the terms of the Master Agreement shall be in the state serving as Lead State. Venue for any claim, dispute, or action concerning any Order placed against the Master Agreement or the effect of a Participating Addendum shall be in the Purchasing Entity's State.
- c. If a claim is brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court for (in decreasing order of priority): the Lead State for claims relating to the procurement, evaluation, award, or contract performance or administration if the Lead State is a party; a Participating State if a named party; the state where the Participating Entity or Purchasing Entity is located if either is a named party.

### **36. Assignment of Antitrust Rights**

Contractor irrevocably assigns to a Participating Entity who is a state any claim for relief or cause of action which the Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1- 15 or a Participating Entity's state antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided in that state for the purpose of carrying out the Contractor's obligations under this Master Agreement or Participating Addendum, including, at the Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action.

### **37. Contract Provisions for Orders Utilizing Federal Funds.**

Pursuant to Appendix II to 2 Code of Federal Regulations (CFR) Part 200, Contract Provisions for Non-Federal Entity Contracts Under Federal Awards, Orders funded with federal funds may have additional contractual requirements or certifications that must be satisfied at the time the Order is placed or upon delivery. These federal requirements may be proposed by Participating Entities in Participating Addenda and Purchasing Entities for incorporation in Orders placed under this Master Agreement.

### **38. Leasing or Alternative Financing Methods. (Negotiated)**

Intentionally Omitted. No Leasing Options are available.

### **eMarket Center Appendix**

- a. This Appendix applies whenever a catalog hosted by or integration of a punchout site with eMarket Center is required by the solicitation or either solution is proposed by a Contractor and accepted by the Lead State.
- b. Supplier's Interface with the eMarket Center. There is no cost charged by SciQuest to the Contractor for loading a hosted catalog or integrating a punchout site.
- c. At a minimum, the Contractor agrees to the following:
  - (1) Implementation Timeline: NASPO ValuePoint eMarket Center Site Admin shall provide a written request to the Contractor to begin enablement process. The Contractor shall have fifteen (15) days from receipt of written request to work with NASPO ValuePoint and SciQuest to set up an enablement schedule, at which time SciQuest's technical documentation shall be provided to the Contractor. The schedule will include future calls and milestone dates related to test and go live dates. The contractor shall have a total of Ninety (90) days to deliver either a (1) hosted catalog or (2) punch-out catalog, from date of receipt of written request.
  - (2) NASPO ValuePoint and SciQuest will work with the Contractor, to decide which of the catalog structures (either hosted or punch-out as further described below) shall be provided by the Contractor. **Whether hosted or punch-out, the catalog must be strictly limited to the Contractor's awarded contract offering (e.g. products and/or services not authorized through the resulting cooperative contract should not be viewable by NASPO ValuePoint Participating Entity users).**

- (a) Hosted Catalog. By providing a hosted catalog, the Contractor is providing a list of its awarded products/services and pricing in an electronic data file in a format acceptable to SciQuest, such as Tab Delimited Text files. In this scenario, the Contractor must submit updated electronic data once per quarter to the eMarket Center for the Lead State's approval to maintain the most up-to-date version of its product/service offering under the cooperative contract in the eMarket Center.
  - (b) Punch-Out Catalog. By providing a punch-out catalog, the Contractor is providing its own online catalog, which must be capable of being integrated with the eMarket Center as a. Standard punch-in via Commerce eXtensible Markup Language (cXML). In this scenario, the Contractor shall validate that its online catalog is up-to-date by providing a written update [every Insert Time Frame Here ] to the Lead State stating they have audited the offered products/services and pricing listed on its online catalog. The site must also return detailed UNSPSC codes (as outlined in line 3) for each line item. Contractor also agrees to provide e-Quote functionality to facilitate volume discounts.
- d. Revising Pricing and Product Offerings: Any revisions to product/service offerings (new products, altered SKUs, new pricing, etc.) must be pre-approved by the Lead State and shall be subject to any other applicable restrictions with respect to the frequency or amount of such revisions. However, no cooperative contract enabled in Page 21 of 22 NASPO ValuePoint Master Agreement Ts and Cs, (November 2015) the eMarket Center may include price changes on a more frequent basis than once per quarter. The following conditions apply with respect to hosted catalogs:
  - (1) Updated pricing files are required by the 1st of the month and shall go into effect in the eMarket Center on the 1st day of the following month (i.e. file received on 1/01/13 would be effective in the eMarket Center on 2/01/13). Files received after the 1st of the month may be delayed up to a month (i.e. file received on 11/06/09 would be effect in the eMarket Center on 1/01/10).
  - (2) Lead State-approved price changes are not effective until implemented within the eMarket Center. Errors in the Contractor's submitted pricing files will delay the implementation of the price changes in eMarket Center.
- e. Supplier Network Requirements: Contractor shall join the SciQuest Supplier Network (SQSN) and shall use the SciQuest's Supplier Portal to import the Contractor's catalog and pricing, into the SciQuest system, and view reports on catalog spend and product/pricing freshness. The Contractor can receive orders through electronic delivery (cXML) or through low-tech options such as fax. More information about the SQSN can be found at: [www.sciquest.com](http://www.sciquest.com) or call the SciQuest Supplier Network Services team at 800-233-1121.
- f. Minimum Requirements: Whether the Contractor is providing a hosted catalog or a punch-out catalog, the Contractor agrees to meet the following requirements:
  - (1) Catalog must contain the most current pricing, including all applicable administrative fees and/or discounts, as well as the most up-to-date product/service offerings the Contractor is authorized to provide in accordance with the cooperative contract; and
  - (2) The accuracy of the catalog must be maintained by Contractor throughout the duration of the cooperative contractand



- (3) The Catalog must include a Lead State contract identification number; and
  - (4) The Catalog must include detailed product line item descriptions; and
  - (5) The Catalog must include pictures when possible; and
  - (6) The Catalog must include any additional NASPO ValuePoint and Participating Addendum requirements. Although suppliers in the SQSN normally submit one (1) catalog, it is possible to have multiple contracts applicable to different NASPO ValuePoint Participating Entities. For example, a supplier may have different pricing for state government agencies and Board of Regents institutions. Suppliers have the ability and responsibility to submit separate contract pricing for the same catalog if applicable. The system will deliver the appropriate contract pricing to the user viewing the catalog.
- g. Order Acceptance Requirements: Contractor must be able to accept Purchase Orders via fax or cXML. The Contractor shall provide positive confirmation via phone or email within 24 hours of the Contractor's receipt of the Purchase Order. If the Page 22 of 22 NASPO ValuePoint Master Agreement Ts and Cs, (November 2015) Purchasing Order is received after 3pm EST on the day before a weekend or holiday, the Contractor must provide positive confirmation via phone or email on the next business day.
  - h. UNSPSC Requirements: Contractor shall support use of the United Nations Standard Product and Services Code (UNSPSC). UNSPSC versions that must be adhered to are driven by SciQuest for the suppliers and are upgraded every year. NASPO ValuePoint reserves the right to migrate to future versions of the UNSPSC and the Contractor shall be required to support the migration effort. All line items, goods or services provided under the resulting statewide contract must be associated to a UNSPSC code. All line items must be identified at the most detailed UNSPSC level indicated by segment, family, class and commodity. More information about the UNSPSC is available at: <http://www.unspsc.com> and <http://www.unspsc.com/FAQs.asp#howdoesunspscwork>.
  - i. Applicability: Contractor agrees that NASPO ValuePoint controls which contracts appear in the eMarket Center and that NASPO ValuePoint may elect at any time to remove any supplier's offering from the eMarket Center.
  - j. The Lead State reserves the right to approve the pricing on the eMarket Center. This catalog review right is solely for the benefit of the Lead State and Participating Entities, and the review and approval shall not waive the requirement that products and services be offered at prices (and approved fees) required by the Master Agreement.
  - k. Several NASPO ValuePoint Participating Entities currently maintain separate SciQuest eMarketplaces, these Participating Entities do enable certain NASPO ValuePoint Cooperative Contracts. In the event one of these entities elects to use this NASPO ValuePoint Cooperative Contract (available through the eMarket Center) but publish to their own eMarketplace, the Contractor agrees to work in good faith with the entity and NASPO ValuePoint to implement the catalog. NASPO ValuePoint does not anticipate that this will require substantial additional efforts by the Contractor; however, the supplier agrees to take commercially reasonable efforts to enable such separate SciQuest catalogs. **(March 2016)**

## **C. CONTRACTOR'S TERMS AND CONDITIONS CONTAINED IN RESPONSE AS REVISED AND ACCEPTED BY THE LEAD STATE**

### **PHYSIO-CONTROL LIMITED WARRANTY**

Subject to the limitations and exclusions set forth below, the following Physio-Control products which are purchased from authorized Physio-Control representatives or authorized resellers for use in the United States of America and Canada and are used in accordance with their instructions, will be free from defects in material and workmanship appearing under normal service and use as defined below.

Eight Years:

- New LIFEPAK CR® Plus automated external defibrillator and internal battery system

Five Years:

- New LIFEPAK® 15 monitor/defibrillator series, used in clinic and hospital settings exclusively (with no use in mobile applications)
- New LIFEPAK 12 defibrillator/monitor series, used in clinic and hospital settings exclusively (with no use in mobile applications)
- New LIFEPAK 20 defibrillator/monitor family of products, used in clinics and hospital settings exclusively (with no use in mobile applications)
- New LIFEPAK 1000 defibrillators
- New LIFEPAK EXPRESS® automated external defibrillator and internal battery system

Two Years:

- New Trainer 1000 trainer
- CodeManagement Module™ for use with the LIFEPAK 20/20e defibrillator/monitor

One Year:

- New LIFEPAK 15 monitor/defibrillator series, which include use in out-of-hospital and mobile applications
- New LIFEPAK 12 defibrillator/ monitor series, which include use in out-of-hospital and mobile applications
- RELI™ LIFEPAK 12 defibrillator/monitor series
- New LUCAS® Chest Compression System
- New LIFEPAK 500T trainer
- New LIFEPAK CR-T trainer
- Internal Battery System for LIFEPAK 20 defibrillator/monitor family of products
- Battery charging systems and power adapters
- All batteries and battery paks, excluding CHARGE-PAK™ Charging Unit
- Masimo SET® Rainbow® patient cables and reusable sensors
- New TrueCPR™ Coaching Device

180 Days:

- Masimo® SET SpO<sub>2</sub> only patient cables and reusable sensors

90 Days:

- CHARGE-PAK Charging Unit (external system) for LIFEPAK CR Plus defibrillator
- Installed customer repair parts
- All other product accessories

30 Days:

- Internal paddles and internal paddle handles

Limited warranty time limits begin on the date of delivery to the First Owner.<sup>1</sup>

Physio-Control warrants neither error-free nor interruption-free performance. The remedy the First Owner under this Limited Warranty is repair or replacement of defective material or workmanship at the option of Physio-Control. To qualify for the repair or replacement, the product must have been continuously owned by the First Owner and not have been repaired or altered outside of an authorized Physio-Control factory in any way which, in the judgment of Physio-Control, affects its stability and reliability. The product must have been used in accordance with applicable operating instructions and in the intended environment or setting. The product must not have been subjected to misuse, abuse or accident.

Physio-Control, in its sole discretion, will determine whether warranty service on the product will be performed in the field or through ship-in repair. For field repair, this warranty service will be provided by Physio-Control at the purchaser's facility or an authorized Physio-Control facility during normal business hours. For ship-in repair, all products and/or assemblies requiring warranty service should be returned to a location designated by Physio-Control, freight prepaid, and must be accompanied by a written, detailed explanation of the claimed failure. Products repaired or replaced under this warranty retain the remainder of the warranty period of the repaired or replaced Product.

Except for the Limited Warranty provided above, **PHYSIO-CONTROL MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, WHETHER ARISING FROM STATUTE, COMMON LAW, CUSTOMER OR OTHERWISE.** THIS LIMITED WARRANTY SHALL BE THE REMEDY AVAILABLE TO ANY PERSON. PHYSIO-CONTROL IS NOT LIABLE FOR INDIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES (INCLUDING LOSS OF BUSINESS OR PROFITS) WHETHER BASED ON CONTRACT, TORT, OR ANY OTHER LEGAL THEORY.

Products are warranted in conformance with applicable laws. If any part or term of this Limited Warranty is held to be illegal, unenforceable or in conflict with applicable law by any court of competent jurisdiction, the validity of the remaining portions of the Limited Warranty shall not be affected, and all rights and obligations shall be construed and enforced as if this Limited Warranty did not contain the particular part or term held to be invalid. Some geographies, including certain US states, do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to you. This Limited Warranty gives the user specific legal rights. The user may also have other rights which vary from state to state or country to country.

### **Physio-Control, Inc. Returned Product Policy**

If Customer desires to return a purchased product, Customer must call its local Physio-Control representative or the Physio-Control regional sales office for information on credit or replacement of any purchased and non-expired product. A Returned Material Authorization (RMA) number will be provided and must be clearly identified on the carton of any returned product. Customer must return the product to Physio-Control in its original packaging, unopened, and undamaged, except for product that was received in a damaged condition or as otherwise

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<sup>1</sup> First Owner means the first purchaser or lessee of the products listed above, directly from Physio-Control, through a Physio-Control corporate affiliate, or from an authorized Physio-Control reseller, and includes the invoiced purchaser's corporate affiliates, and their respective employees, officers and directors.

authorized by Physio-Control, which product may be returned in its existing condition. Physio-Control will not accept the return of a non-defective and conforming product if Customer breaks the security seal on the product.

Physio-Control will provide an RMA and accept the return of any product under any of the following circumstances:

- a) Physio-Control shipped the product in error;
- b) Customer received the product after the product's expiration date;
- c) Customer received the product in a damaged condition;
- d) The product is recalled and must be removed from the market; or
- e) Physio-Control specifically authorizes the return of the product (a 15% restocking fee may apply).

Product must be returned within 30 working days from the date the Customer receives the product or within 30 working days from the date the Customer receives notice of recall, if applicable. Upon receipt of a properly returned product, Physio-Control will apply a full credit to Customer's account or provide replacement. Customer is advised that product returned without an RMA number, or not otherwise authorized, will not be accepted and will be returned to Customer at Customer's expense.

# OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD

## Exhibit B – Scope of Work

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**The parties hereby agree and acknowledge that the deviations and offering to the below Scope of Work are detailed in Contractor’s Response to Solicitation No. SW17300.**

### **A. Contract Awards**

Contract awards will only be made to manufacturers. Manufacturers should include as a part of their response approved distributors through which contract users are able to purchase products awarded on contract. All approved distributors should be identified using the provided form (Attachment E of the RFP).

If awarded a contract, manufacturers shall ensure the Lead State Contract Administrator is provided with up to date information regarding the status of approved distributors. New distributors should be added using the provided form (Attachment E of the RFP). The Lead State Contract Administrator should be notified in writing, via email, of any distributors that should be removed from the list of approved distributors. Distributors may provide service nationally or locally. The distributor coverage area should be listed in the appropriate section of Attachment E.

Each state represented by NASPO ValuePoint that chooses to participate in this Master Agreement independently has the option of deploying only resellers approved by the Participating State. The Participating State that chooses to exercise this option will define the process to add and remove resellers in their Participating Addendum.

Awards will be made by the following categories: Public Access and Infrequent User AEDs, First Responder AEDs, and Professional Defibrillators. The specifications for each category can be found below. The State reserves the right to issue an award to an Offer or across all responsive categories if an Offeror meets the award criteria for any category or categories.

### **B. Additional Products**

Manufacturers awarded a contract have the option of adding additional products at protected prices, where pricing is commensurate with pricing offered in their response. All such additions must be approved by the Lead State Contract Administrator prior to being made available.

### **C. Product Specifications**

All Offerors responding must provide detailed device specifications demonstrating their ability to meet or exceed the listed criteria, or provide a justification as to why alternate specifications should be considered. The State will deem any response that does not meet the specifications listed below without providing adequate justification for an alternate bid non-responsive. Additionally, Offerors should classify products as Class 1 – Having No Medical Training or Class 2 – Slight Medical Training, and any other classes as appropriate. Offerors should include the cost associated with each device being bid separately using the provided Cost Proposal Forms (Attachment C). If cost information is provided outside of the separate cost proposal section, the Lead State reserves the right to redact an Offeror’s proposal so that it complies with

the requirements of the RFP. Such redaction may have a detrimental effect on the competitiveness of an Offeror's Proposal.

a. Public Access and Infrequent User AEDs

- i. The AED must enhance user performance by displaying visual icons or audible prompts.
- ii. The AED must guide the rescuer in following the proper rescue sequence.
- iii. The AED must utilize a biphasic waveform with maximum energy setting of 200 Joules.
- iv. The AED must be user configurable to adapt to local and changing protocols.
- v. The AED must be capable of automatic self-tests of the internal circuitry delivery system.
- vi. The AED self-tests perform automatic daily self-tests or be user programmable for 1-7 day time intervals.
- vii. The AED must offer the capability of a user-activated manual selftest.
- viii. The AED must include an easily identifiable on/off switch on the front of the device.
- ix. The AED must have an easy to see status indicator that advises users if the unit requires service.
- x. The AED must offer an audible tone that sounds if the unit requires service.
- xi. The AED must record data to an internal memory.
- xii. The AED must include the ability to download data to a computer.
- xiii. The AED must utilize pre-connected, disposable, single use, selfadhesive electrode(s).
- xiv. The electrode must have a shelf life of at least two years.
- xv. The AED must have a cable length of at least 48 inches.
- xvi. The AED must include a patient analysis system that automatically evaluates patient ECG or shockable/non-shockable rhythms.
- xvii. The AED must be able to operate in a temperature range of 32 degrees Fahrenheit to 122 degrees Fahrenheit.
- xviii. The AED must have a shock or abuse tolerance that passes the one meter, any edge, corner, or surface drop test in standby mode.

b. First Responder AEDs

- i. The pediatric algorithm must alter the default energy levels the AED delivers to pediatric patients to levels of 50, 70 and 85 Joules.
- ii. The electrode must offer a CPR rate and depth sensor and an adaptive metronome that assists rescuers in performing proper CPR.
- iii. The AED must offer disposable, single use, self-adhesive electrode(s) for ease of application.
- iv. The AED must utilize a biphasic waveform.
- v. The AED must be capable of operating in semi-automatic and/or manual mode.

- vi. The AED must have the capability of monitoring a patient with a 3 lead patient cable through ECG electrodes.
- vii. The energy settings must be user configurable with a pre-set maximum energy setting of 200 Joules or escalating variable energy range up to 360 Joules.
- viii. The electrode must have a shelf-life of at least two years.
- ix. The AED must invoke a specific pediatric algorithm when pediatric pads are attached.
- x. The AED must have an internal memory capable of recording up to 7 hours of continuous information.
- xi. The internal memory must be configurable to record information on up to four patients.
- xii. The AED must meet water and particulate ingress ratings of IP55.
- xiii. The AED must have a shock or abuse tolerance that passes the one meter, any edge, corner, or surface drop test in standby mode.
- xiv. The AED must have multiple user configurable prompts.

c. Professional Defibrillator Specifications

i. General:

- 1. Unit must be able to digitally record ECG on a standard a removable card (optional).
- 2. Unit must be able to transmit 12-lead ECG information through a fax/modem card.
- 3. External paddles must be available.
- 4. Unit shall have a battery that shall be easily and rapidly replaced.
- 5. Unit shall have an affixed protective roll cage for added device protection.
- 6. Unit shall have integral carry bags providing an independent location for each cable.
- 7. Unit shall be able to be tested through multi-function cable or paddles.
- 8. Unit must provide testing capability which tests: charging, energy delivery, paddles, multi-function cable.
- 9. Unit must have a test cap to allow multi-function cable testing.
- 10. Unit must have built-in AC or DC charging as a standard feature.
- 11. Unit must provide 3 hours typical continuous ECG monitoring time with a new battery.
- 12. Unit must provide 4 hrs typical continuous ECG monitoring time with a new Lithium Ion battery.
- 13. Unit must provide an OPS Clock Sync feature as a standard option.
- 14. The device must be compatible with the AHA Standards for Advanced Cardiac Life Support basis life support and Pediatric Life Support.
- 15. The device must be capable of monitoring the ECG with appropriate display and alarm (visual and audible).

16. The device shall provide normal operating capability for ALS users, including semi-automatic external defibrillation, manual defibrillation, synchronized cardio version and external pacing.
  17. The unit shall have the capability to do Pulse Oximetry, 12 lead ECG, end-tidal CO<sub>2</sub> monitoring, capnography, NIBP, etc.
- ii. Display:
1. Unit must have a high-resolution color liquid crystal display as a standard feature.
  2. Unit must be able to change display from color to black on white or white on black through the push of a button.
  3. Unit must have a screen with a sweep speed of 25 mm I sec.
  4. Unit must have a screen that provides a minimum viewing time of 4 seconds.
  5. Unit must have a display that provides the following information: Heart Rate, Lead/Pads, Alarm On/Off, SpO<sub>2</sub>, EtCO<sub>2</sub>, NIBP, AED functions and prompts, defibrillator test function, self-test function, error corrections and faults, Pacer functions, Code markers, alarm selection and limits, delivered energy, joule settings, ECG size, Synchronized cardioversion, optional EtCO<sub>2</sub> readings, SpO<sub>2</sub> readings and NIBP readings.
- iii. Defibrillator:
1. Unit must utilize a low energy, constant current biphasic waveform.
  2. Unit must have the following energy selections available to provider in manual mode operation: 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 15, 20, 30, 50, 70, 85, 100, 120, 150, 200 joules.
  3. Unit must meet current AHA specifications for biphasic defibrillation.
  4. Unit must allow provider the ability to adjust energy selection controls on device front panel or sternum paddle.
  5. Unit must be able to charge to 200 joules in 6 seconds or less with a new fully charged battery.
  6. Unit must display energy selected and delivered on monitor display, strip chart recorder and code summary.
  7. Unit must have synchronized cardioversion capability with "sync" message displayed on monitor.
  8. Unit must have optional paddles that are external anterior/anterior adult and pediatric paddles.
  9. Unit must contain a built in defibrillator tester that tests energy output and continuity of the multifunction cable and paddles documented on strip chart recorder and optional PCMCIA card.
  10. Unit must have a "Multi-function" cable that is field replaceable.
- iv. Recorder:



1. Unit must utilize a thermal strip chart recorder.
  2. Strip chart recorder must use at least 90mm paper width thermal recording paper.
  3. Strip chart recorder must utilize a 6 second delay.
  4. Strip chart recorder must be able to print the following annotations: Time, date, defib. energy, heart rate, pacer output (Pacer version only), QRS sync marker, ECG SIZE, lead, alarm, DEFIB TEST OK/FAIL, ANALYZE ECG, PADS OFF, ANALYSIS HALTED, NOISY ECG, SHOCK ADVISED, NO SHOCK ADVISED, ECG TOO LARGE and diagnostic bandwidth.
  5. Unit must have user configurable print out modes offering manual or automatic recording options initiated by alarm activation or defibrillator discharge.
  6. Strip chart recorder must be able to print 3 leads simultaneously, diagnostic bandwidth and a 4x3 12-lead printout.
- v. Pacemaker:
1. Unit must utilize a constant current 40 ms pace pulse width.
  2. Unit must have a continuously variable current level.
  3. Unit must have a continuously variable pacing rate from 30- 180 ppm.
  4. Pacer parameters must be maintained when switching back to defibrillation or monitor mode.
  5. The heart rate alarms must function in the pacing mode.
  6. Unit must have mechanism to allow viewing of intrinsic patient rhythm without losing pacing capture.
  7. Unit must be configurable for initial setting of pacing rate.
  8. Unit must display pacing rate and milliamps on display.
  9. The pacer must continue to deliver life-saving therapy in the event an ECG lead falls off.
  10. Unit must be able to pace through multi-function or pacing electrodes.
- vi. 12- lead ECG:
1. The 12-lead parameter must reside within a defibrillator weighing less than 15 lbs.
  2. The 12-lead parameter must be able to provide a diagnostic 12-lead ECG 4x3 printout by holding the recorder button for two seconds.
  3. The 12-lead parameter must be capable of providing a diagnostic 12-lead ECG printout with interpretation by pressing the acquire button in the 12-lead mode.
  4. The 12-lead parameter must allow direct transmission of 12- lead ECG via land or cell phone to a standard fax machine.
  5. The 12-lead parameter must provide a user configuration that allows the option of printing detailed measurements along with the interpretation.

6. The 12-lead ECG must be capable of being acquired without entering deep menus and without the use of a trim knob.
7. The unit must offer an optional 0.05 to 40hz bandwidth.
8. The 12-lead parameter must allow users to easily insert patient name, age and gender using soft keys on the defibrillator.
9. The 12-lead parameter must allow users to print the 12 SL Analysis, including measurements and patient name, age and gender on 90mm fan-fold paper.
10. The 12-lead parameter must be capable of storing up to 24 pre-programmed telephone numbers facilitating rapid and easy 12-lead ECG transmission.
11. The 12-lead parameter must allow configuration of user defined lead groups for rapid printout and review of pertinent ECG.
12. The 12-lead patient cable must consist of 4 limb leads and a separate V lead cable.
13. The 12-lead patient cable must be capable of providing limb lead signals directly to the defibrillator when only the limb leads are attached.
14. The 12-lead patient cable must accommodate either snap or clip connectors.
15. The 12-lead parameter must be capable of providing an automatic patient identifier using 7 alphanumeric characters.
16. The 12-lead parameter must be capable of providing a device identifier using 3 alphanumeric characters.
17. The unit must be upgradeable to allow the use of an integrated Bluetooth option for the wireless transmission of 12-lead and vital sign data via a cell phone or other communication technology.
18. The unit must provide serial communication capability through an RS232 serial port.
19. The unit must be able to transmit 12-lead and vital data both automatically and manually on acquisition.
20. The unit must be able to transmit all data stored on a PC card to a remote handheld device or laptop.
21. The unit must be able to provide the option for both landline and cellular transmission when utilizing a Bluetooth wireless option.
22. The unit must offer the option of direct fax transmission via a Bluetooth option.

vii. Pulse Oximetry:

1. The unit must have an integral pulse oximeter or be upgradeable to include an integral Pulse Oximeter.
2. The unit must utilize pulse oximetry that has FDA 51 Ok clearance for use during patient motion and low perfusion.

3. The unit must utilize sensors that work in bright sunlight.
4. The unit must utilize a pulse oximeter with alarms that are user adjustable in the field.

viii. Capnography:

1. The unit, when purchased with SpO<sub>2</sub>, must have an EtCO<sub>2</sub> port.
2. All units with an EtCO<sub>2</sub> port must be upgradeable to include CO<sub>2</sub> by plugging in a mainstream or sidestream CAPNO 5 sensor.
3. The unit must be able to offer the option to upgrade to either mainstream or sidestream capnography with sensor located outside of the unit allowing easy service and replacement if needed.
4. The defibrillator must be capable of providing continuous EtCO<sub>2</sub> and Respiratory Rate readings as well as a capnogram for on-screen display or print-out.
5. The CO<sub>2</sub> sensors used must not require a yearly calibration check.

ix. Non-Invasive Blood Pressure:

1. Unit must be capable of acquiring a blood pressure within a typical measurement time of 30 seconds or less on average.
2. Unit must incorporate oscillometric technology.
3. Unit must display systolic, diastolic and mean pressures.
4. Unit must be capable of taking automatic, stat or manual measurements.
5. Automatic intervals should be user adjustable to 2.5, 5, 10, 15, 20, 30, 45, 60, 90, and 120 minutes.
6. Stat mode must allow up to 10 measurements within 5 minutes.
7. Unit must include an artifact indicator which is displayed when excessive artifact is detected.
8. Unit must display a cuff inflation status bar.
9. Unit be capable of displaying and/or printing up to 4 hours of patient BP history data.

## **D. Support Specifications**

Specifications for product consumables, accessories, and support can be found below. Each Offeror should bid the items or services requested in order to submit a complete Proposal. Where unable to provide an applicable product or service that has been specifically requested, Offerors should provide an explanation for the omission.

a. Product Consumables and Accessories

i. Market Basket Items

A list of the most commonly used consumables and accessories have been identified as market basket on contract. For each device offered, Offerors should bid the relevant market basket included below:

- a. Batteries
- b. Adult Pads (electrodes)
- c. Pediatric Pads (electrodes)
- d. Carrying Cases
- e. Wall Mount Kits
- f. Fast Response Kits

Offerors should include in the technical response the market basket items being bid and the specifications of each. No pricing information should be included in the technical response.

ii. Catalogue Discount

In addition to the line item pricing of their offered devices and market basket items, Offerors must include in their cost proposal a blanket discount off of their catalogue price for items in their catalogue which are not otherwise included in their cost proposal. Pricing information should be included on Attachment C – Cost

Proposal Forms. No pricing information should be included in the technical response.

b. Warranties and Extended Warranties

i. Basic Warranty

All Offerors must include a basic warranty for their products for no less than one year at no additional cost to Participating States. Warranties must guarantee the safe and effective operation of devices for the duration of the warranty and the cost for repair or replacement of devices under warranty must be covered by the Offeror. Each Offeror must include a complete description of the coverage provided under their basic warranty.

ii. Extended Warranty

Offerors may bid an extended warranty past the term of the basic warranty provided under the contract. Offerors must include a complete description of the coverage provided under the extended warranty in their technical response.\

c. Product Training

i. Product Documentation

All product documentation, manuals, and specifications must be provided at the request of Participating States for no additional cost.

ii. Web/Video Training

Offerors must provide online or multimedia training options at no additional cost to the participating States. Offerors must include in their Proposal a description of the online and multimedia training options that are available.

iii. On-site Training

Offerors should include a description of their ability to provide onsite training, as requested. The cost for on-site training should be reflected in the Offerors' cost proposals as a separate per day rate for each Participating State.

d. Software Updates

- i. Offerors must include a description of updates required for the AED unit to maintain full functionality over the anticipated life of the unit and the methodology for performing or accessing the updates.

e. Customer and Service Support

- i. 24/7 Call Support

24/7 Call Technical Support must be offered for all devices for a period of no less than 3 years after purchase at no additional cost to the Participating States.

- ii. Service Plan

Offerors must propose a bi-annual service agreement to provide maintenance and repair on their proposed devices. Offerors Service Agreement will include, but are not limited to, the following services:

and national regulations. Offerors must be aware of local requirements for the States in which they will be servicing. Offerors will submit their detailed plan on what is included and how they will provide maintenance and repairs on their proposed devices. Pricing will be on a semi-annual basis. All work performed under the service agreement must meet the Manufacturers specifications for that device. Offerors may submit additional information on whether they have different types of service agreements to provide maintenance and repair on their devices, i.e., standard service agreement or premier service agreement.

f. Value Added Options

Offerors may include in their Proposal additional Value Added options not specifically requested in the scope of work. Value Added options should not deviate from the nature of products and services requested in the scope of work and should include a thorough description of the option and how it brings value to the State. Examples include battery replacement plans, unconventional training options, and other services not specified. Award of Value Added options is subject to the approval of the Lead State.

# OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD

## EXHIBIT C- PRICE AND COST PROPOSAL

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Cost for this Master Agreements shall be based on the following:

Fixed rate line item pricing on devices and market basket items and a percentage discount off a supplier's catalogue pricing shall be offered on SW17300. Price Schedule for each or any category of goods identified in Attachment B of this RFP and reflected in the Price Schedule. The percentage discounts offered for each type of service in Attachment B of this RFP shall remain firm for the duration of the NASPO ValuePoint Master Agreements, including all optional renewals. Each of the categories, excluding on-site training, must have a single price or rate list for all Participating Entities. Offeror must submit cost, prices and rates as required by the Cost Proposal Forms (Attachment C). Prices and rates shall include all anticipated charges, including but not limited to, freight and delivery, cost of materials and product, transaction fees, overhead, profits, and other costs or expenses incidental to the Contractor's performance.

The prices, rates and costs proposed in the Offeror's response must be valid for a minimum of 1 year after any resulting Master Agreement is signed. Offeror's cost proposal must describe how future cost increases will be minimized and capped and how both increases and decreases will be passed on to the Lead State if the Master Agreement is renewed after the initial term. The Offeror must explain the proposed process to implement cost changes, and how the Lead State will be notified. Cost changes may not occur more than once per quarter and only with the prior approval of the lead state.

Offeror Name	Physio-Control, Inc.
Catalogue Discount	Various

AED Device Model:	Category III AEDs below
AED Device Category*:	
AED Device Unit Cost:	Various
AED Device Extended Warranty Cost:	N/A
AED Device Service Plan Cost (Bi-Annual):	Varios

*Category Options Listed Below:
Category I - Public Access and Infrequent User AEDs
Category II - First Responder AEDs
Category III - Professional Defibrillators

Market Basket Items for Bid Device			
Item Name	Item Model	Cost Per Unit	Notes
LIFEPAK 15 Trending, 12-Lead ECG, Bluetooth	99577-001368	\$20,640.75	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001959	\$23,015.85	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, EtCO2, Bluetooth	99577-001952	\$23,929.35	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	99577-001955	\$27,400.65	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth	99577-001957	\$30,415.20	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth	99577-001588	\$33,429.75	Category III - Professional Defibrillators
LIFEPAK 15 Bluetooth	99577-001939	\$12,419.25	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, Bluetooth	99577-001945	\$16,621.35	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, EtCO2, Bluetooth	99577-001944	\$18,631.05	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, Bluetooth	99577-001950	\$20,914.80	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, Bluetooth	99577-001953	\$24,842.85	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, EtCO2, 12-Lead ECG, Bluetooth	99577-001943	\$25,939.05	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	99577-001947	\$19,179.15	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001960	\$29,136.30	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001962	\$32,150.85	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001372	\$35,165.40	Category III - Professional Defibrillators
LIFEPAK 15 Nellcor and Masimo SpO2, Bluetooth	99577-001941	\$14,520.30	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, Bluetooth	99577-001946	\$17,169.45	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	99577-001948	\$19,727.25	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, Bluetooth	99577-001951	\$21,462.90	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	99577-001964	\$27,948.75	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001963	\$29,684.40	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001966	\$23,198.55	Category III - Professional Defibrillators
LIFEPAK 15 Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	99577-001956	\$28,542.09	Category III - Professional Defibrillators
LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2,Bluetooth, Temp	99577-001958	\$31,556.64	Category III - Professional Defibrillators
LIFEPAK 15 Trending, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	99577-001373	\$34,571.19	Category III - Professional Defibrillators
LIFEPAK 15 Standard	99577-001930	\$12,419.25	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP	99577-001931	\$19,635.90	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP,EtCO2	99577-001932	\$20,914.80	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP,12-Lead	99577-001933	\$24,842.85	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead, EtCO2	99577-001934	\$27,400.65	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead, EtCO2	99577-001935	\$30,415.20	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet NIBP, 12-Lead, EtCO2	99577-001936	\$33,429.75	Category III - Professional Defibrillators
LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Temperature	99577-001938	\$31,556.64	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead, EtCO2, 2 Invasive Pressure Channels	99577-001937	\$35,165.40	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, EtCO2, BT)	81700-000005	\$20,431.08	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT)	81700-000004	\$32,215.23	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT, Temp)	81700-000002	\$33,356.67	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels)	81700-000001	\$36,965.43	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Standard)	81700-000007	\$14,219.28	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, NIBP, EtCO2)	81700-000003	\$22,714.83	Category III - Professional Defibrillators



Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG , EtCO2, 2 IP Channels)	81700-000006	\$36,965.43	Category III - Professional Defibrillators
LIFEPAK 20e Defibrillator/Monitor	70507-000061	\$7,738.65	Category III - Professional Defibrillators
LIFEPAK 20e Defibrillator/Monitor with Pacing Package	70507-000080	\$8,869.65	Category III - Professional Defibrillators
LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo)	70507-000091	\$10,000.65	Category III - Professional Defibrillators
LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo and Legacy Nellcor enabled))	70507-000081	\$10,348.65	Category III - Professional Defibrillators
LIFEPAK 20e Lithium-ion Rechargeable Internal Battery	11141-000112	\$251.60	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e w/ CodeManagement Module (Wireless)	81701-000001	\$9,000.15	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless)	81701-000002	\$10,131.15	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing & Masimo SpO2) w/ CodeManagement Module (Wireless)	81701-000003	\$11,262.15	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless)	81701-000004	\$11,610.15	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e w/ CodeManagementModule (Wireless & EtCO2)	81701-000005	\$11,653.65	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless & EtCO2)	81701-000006	\$12,784.65	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing and Masimo SpO2) w/ CodeManagement Module (Wireless & EtCO2)	81701-000007	\$13,915.65	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless & EtCO2)	81701-000008	\$14,263.65	Category III - Professional Defibrillators
LIFEPAK 20e Defibrillator CodeManagement Module - Wireless	11150-000018	\$1,261.50	Category III - Professional Defibrillators
LIFEPAK 20e Debibrillator ModeManagement Module - Wireless & with Capnography	11150-000019	\$3,915.00	Category III - Professional Defibrillators
Carry Case for LIFEPAK 20/20e Defibrillator with Module	11260-000045	\$189.66	
CodeManagement Module Lithium Ion Battery	11141-000162	\$206.19	
LIFEPAK 1000 Graphical Display Standard Setup w/carry case, battery & electrodes	99425-000023	\$2,180.00	Category II - First Responder AEDs
LIFEPAK 1000 ECG Display, Standard Setup w/carry case, battery & electrodes	99425-000025	\$2,516.25	Category II - First Responder AEDs
LP1000 Trainer	99996-000117	\$879.75	
LMnO2 Non-Rechargeable Battery	11141-000100	\$313.65	
Rechargeable Battery Replacement for LP1000	11141-000161	\$362.95	
Rechargeable Li-ion Battery for LP1000 (only available with purchase of new LP1000 device)	11141-000160	\$58.65	
Battery charger for the LIFEPAK 1000 (must be used with rechargeable battery)	11140-000085	\$390.15	
BAG ASSEMBLY, NO STRAP, LIFEPAK 1000	11425-000007	\$119.85	
LIFEPAK 1000 Hard shell, watertight carrying case	11260-000023	\$291.55	
LIFEPAK 1000 Replacement Shoulder Strap for carry case	11425-000012	\$37.40	
3-Wire ECG Cable	11111-000016	\$215.05	
Accessory pouch for 3-wire cable and/or other accessories	11425-000001	\$56.10	
Clip-on Training Electrodes for use with QUIK-COMBO Patient Simulator	11250-000052	\$61.20	
Quick Reference Instruction Card LIFEPAK 1000	26500-002156	\$5.95	
LIFEPAK CR Plus AED Kit Semi-automatic AHA voice prompt	80403-000148	\$1,536.50	Category I - Public Access and Infrequent User AEDs
LIFEPAK CR Plus AED Kit Fully automatic AHA voice prompt	80403-000149	\$1,676.50	Category I - Public Access and Infrequent User AEDs
LIFEPAK Express Semi-automatic, Incl 1 pair of QUIK-Pak electrodes	80427-000134	\$1,271.25	Category I - Public Access and Infrequent User AEDs
LIFEPAK CR Plus Hard shell carry case	11260-000015	\$225.25	
LIFEPAK CR Plus Carrying case	21300-004576	\$63.75	
LIFEPAK CR Plus Replacement Kit for Charge-Pak 2 sets of electrodes	11403-000001	\$104.55	
LIFEPAK CR Plus Replacement Kit for Charge-Pak 1 set of electrodes	11403-000002	\$87.55	
Wall mount bracket for LIFEPAK CR Plus	11210-000021	\$90.95	
CENTRAL ALARM SWITCH for CR Plus	21300-006587	\$48.45	
LIFEPAK CR Plus Training System	11250-000073	\$325.55	
LIFEPAK CR Plus Training System replacement carry case	11260-000014	\$33.15	
LIFEPAK CR Plus Training System replacement training electrodes	11250-000015	\$35.70	
LIFEPAK CR Plus Operating Instructions: LIFEPAK CR Plus Training System	26500-001156	\$15.30	
LIFEPAK CR Plus Service Manual CD Rom	26500-001421	\$68.00	
LIFEPAK CR Plus Replacement shoulder strap for carry case	21300-004579	\$13.60	
HeartSine SAM 350P AED	80514-000263	\$949.00	Category I - Public Access and Infrequent User AEDs
HeartSine SAM 450P AED	80515-000002	\$1,325.00	Category I - Public Access and Infrequent User AEDs
USB Data Download Cable - HeartSine	11516-000018	\$31.45	
AED Wall Sign - HeartSine	11516-000020	\$27.20	
CPR prep kit - HeartSine	11516-000021	\$28.05	
Carry Case for HeartSine AED	11516-000022	\$46.75	
Backpack for HeartSine AED	11516-000114	\$124.10	
HeartSine AED Pelican case with insert	11516-000010	\$133.45	
Wall Bracket for HeartSine AED	11516-000023	\$71.40	
HeartSine Wall Cabinet with Alarm	11516-000024	\$130.90	
US Adult Pad-Pak for HeartSine AEDs	11516-000003	\$149.60	
US Pediatric-Pak for HeartSine AEDs	11516-000004	\$177.65	



# Physio-Control NASPO Pricing

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
<b>LIFEPAK® 15</b>						
<b>Common Pre- Hospital Configurations</b>						
LIFEPAK 15	99577-001368	LIFEPAK 15 Trending, 12-Lead ECG, Bluetooth	EA	1	\$ 23,725.00	\$20,640.75
LIFEPAK 15	99577-001959	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 26,455.00	\$23,015.85
LIFEPAK 15	99577-001952	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, EtCO2, Bluetooth	EA	1	\$ 27,505.00	\$23,929.35
LIFEPAK 15	99577-001955	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	\$ 31,495.00	\$27,400.65
LIFEPAK 15	99577-001957	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	\$ 34,960.00	\$30,415.20
LIFEPAK 15	99577-001588	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	\$ 38,425.00	\$33,429.75
<b>Common Hospital Configurations</b>						
LIFEPAK 15	99577-001939	LIFEPAK 15 Bluetooth	EA	1	\$ 14,275.00	\$12,419.25
LIFEPAK 15	99577-001945	LIFEPAK 15 Trending, Masimo SpO2, NIBP, Bluetooth	EA	1	\$ 19,105.00	\$16,621.35
LIFEPAK 15	99577-001944	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, Bluetooth	EA	1	\$ 21,415.00	\$18,631.05
LIFEPAK 15	99577-001950	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, Bluetooth	EA	1	\$ 24,040.00	\$20,914.80
LIFEPAK 15	99577-001953	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, Bluetooth	EA	1	\$ 28,555.00	\$24,842.85
LIFEPAK 15	99577-001943	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, 12-Lead ECG, Bluetooth	EA	1	\$ 29,815.00	\$25,939.05
<b>Common Transport Configurations</b>						
LIFEPAK 15	99577-001947	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 22,045.00	\$19,179.15
LIFEPAK 15	99577-001960	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 33,490.00	\$29,136.30
LIFEPAK 15	99577-001962	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 36,955.00	\$32,150.85
LIFEPAK 15	99577-001372	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 40,420.00	\$35,165.40
<b>Nellcor Configurations</b>						
LIFEPAK 15	99577-001941	LIFEPAK 15 Nellcor and Masimo SpO2, Bluetooth	EA	1	\$ 16,690.00	\$14,520.30
LIFEPAK 15	99577-001946	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, Bluetooth	EA	1	\$ 19,735.00	\$17,169.45
LIFEPAK 15	99577-001948	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 22,675.00	\$19,727.25
LIFEPAK 15	99577-001951	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, Bluetooth	EA	1	\$ 24,670.00	\$21,462.90
LIFEPAK 15	99577-001964	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	\$ 32,125.00	\$27,948.75
LIFEPAK 15	99577-001963	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 34,120.00	\$29,684.40
LIFEPAK 15	99577-001966	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 26,665.00	\$23,198.55

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
<b>Temperature Configurations</b>						
LIFEPAK 15	99577-001956	LIFEPAK 15 Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	EA	1	\$ 32,807.00	\$28,542.09
LIFEPAK 15	99577-001958	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2,Bluetooth, Temp	EA	1	\$ 36,272.00	\$31,556.64
LIFEPAK 15	99577-001373	LIFEPAK 15 Trending, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	EA	1	\$ 39,737.00	\$34,571.19
<b>Government Configurations (Bluetooth Not Included)</b>						
LIFEPAK 15	99577-001930	LIFEPAK 15 Standard	EA	1	\$ 14,275.00	\$12,419.25
LIFEPAK 15	99577-001931	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP	EA	1	\$ 22,570.00	\$19,635.90
LIFEPAK 15	99577-001932	LIFEPAK 15 Trending, Masimo SpO2, NIBP,EtCO2	EA	1	\$ 24,040.00	\$20,914.80
LIFEPAK 15	99577-001933	LIFEPAK 15 Trending, Masimo SpO2, NIBP,12-Lead	EA	1	\$ 28,555.00	\$24,842.85
LIFEPAK 15	99577-001934	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead, EtCO2	EA	1	\$ 31,495.00	\$27,400.65
LIFEPAK 15	99577-001935	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead, EtCO2	EA	1	\$ 34,960.00	\$30,415.20
LIFEPAK 15	99577-001936	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet NIBP, 12-Lead, EtCO2	EA	1	\$ 38,425.00	\$33,429.75
LIFEPAK 15	99577-001938	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Temperature	EA	1	\$ 36,272.00	\$31,556.64
LIFEPAK 15	99577-001937	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead, EtCO2, 2 Invasive Pressure Channels	EA	1	\$ 40,420.00	\$35,165.40
<b>LIFEPAK 15 ACPA Bundles</b>						
LIFEPAK 15	81700-000005	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, EtCO2, BT)	EA	1	\$ 23,484.00	\$20,431.08
LIFEPAK 15	81700-000004	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT)	EA	1	\$ 37,029.00	\$32,215.23
LIFEPAK 15	81700-000002	Bundle: LIFEPAK 15 w/ ACPA (Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT, Temp)	EA	1	\$ 38,341.00	\$33,356.67
LIFEPAK 15	81700-000001	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels)	EA	1	\$ 42,489.00	\$36,965.43
LIFEPAK 15	81700-000007	Bundle: LIFEPAK 15 w/ ACPA (Standard)	EA	1	\$ 16,344.00	\$14,219.28
LIFEPAK 15	81700-000003	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, NIBP, EtCO2)	EA	1	\$ 26,109.00	\$22,714.83
LIFEPAK 15	81700-000006	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG , EtCO2, 2 IP Channels)	EA	1	\$ 42,489.00	\$36,965.43
<b>LIFEPAK 20e</b>						
LIFEPAK 20e	70507-000061	LIFEPAK 20e Defibrillator/Monitor	EA	1	\$ 8,895.00	\$7,738.65
LIFEPAK 20e	70507-000080	LIFEPAK 20e Defibrillator/Monitor with Pacing Package	EA	1	\$ 10,195.00	\$8,869.65
LIFEPAK 20e	70507-000091	LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo)	EA	1	\$ 11,495.00	\$10,000.65
LIFEPAK 20e	70507-000081	LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo and Legacy Nellcor enabled))	EA	1	\$ 11,895.00	\$10,348.65
Accessory	11141-000112	LIFEPAK 20e Lithium-ion Rechargeable Internal Battery	EA	1	\$ 296.00	\$251.60
<b>LIFEPAK 20e CMM Bundles</b>						
LIFEPAK 20e	81701-000001	Bundle: LIFEPAK 20e w/ CodeManagement Module (Wireless)	EA	1	\$ 10,345.00	\$9,000.15
LIFEPAK 20e	81701-000002	Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless)	EA	1	\$ 11,645.00	\$10,131.15
LIFEPAK 20e	81701-000003	Bundle: LIFEPAK 20e (Pacing & Masimo SpO2) w/ CodeManagement Module (Wireless)	EA	1	\$ 12,945.00	\$11,262.15

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
LIFEPAK 20e	81701-000004	Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless)	EA	1	\$ 13,345.00	\$11,610.15
LIFEPAK 20e	81701-000005	Bundle: LIFEPAK 20e w/ CodeManagementModule (Wireless & EtCO2)	EA	1	\$ 13,395.00	\$11,653.65
LIFEPAK 20e	81701-000006	Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless & EtCO2)	EA	1	\$ 14,695.00	\$12,784.65
LIFEPAK 20e	81701-000007	Bundle: LIFEPAK 20e (Pacing and Masimo SpO2) w/ CodeManagement Module (Wireless & EtCO2)	EA	1	\$ 15,995.00	\$13,915.65
LIFEPAK 20e	81701-000008	Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless & EtCO2)	EA	1	\$ 16,395.00	\$14,263.65
<b>Code Management Module</b>						
Accessory	11150-000018	LIFEPAK 20e Defibrillator CodeManagement Module - Wireless	EA	1	\$ 1,450.00	\$1,261.50
Accessory	11150-000019	LIFEPAK 20e Debibrillator ModeManagement Module - Wireless & with Capnography	EA	1	\$ 4,500.00	\$3,915.00
Accessory	11260-000045	Carry Case for LIFEPAK 20/20e Defibrillator with Module	EA	1	\$ 218.00	\$189.66
Accessory	11141-000162	CodeManagement Module Lithium Ion Battery	EA	1	\$ 237.00	\$206.19
<b>LIFEPAK 1000</b>						
LIFEPAK 1000	99425-000023	LIFEPAK 1000 Graphical Display Standard Setup w/carry case, battery & electrodes	EA	1	\$ 2,725.00	\$2,180.00
LIFEPAK 1000	99425-000025	LIFEPAK 1000 ECG Display, Standard Setup w/carry case, battery & electrodes	EA	1	\$ 3,355.00	\$2,516.25
Accessory	99996-000117	LP1000 Trainer	EA	1	\$ 1,035.00	\$879.75
Accessory	11141-000100	LMnO2 Non-Rechargeable Battery	EA	1	\$ 369.00	\$313.65
Accessory	11141-000161	Rechargeable Battery Replacement for LP1000	EA	1	\$ 427.00	\$362.95
Accessory	11141-000160	Rechargeable Li-ion Battery for LP1000- only available with purchase of new LP1000 device	EA	1	\$ 69.00	\$58.65
Accessory	11140-000085	Battery charger for the LIFEPAK 1000 (must be used with rechargeable battery)	EA	1	\$ 459.00	\$390.15
Accessory	11425-000007	BAG ASSEMBLY, NO STRAP,LIFEPAK 1000	EA	1	\$ 141.00	\$119.85
Accessory	11260-000023	LIFEPAK 1000 Hard shell, watertight carrying case	EA	1	\$ 343.00	\$291.55
Accessory	11425-000012	LIFEPAK 1000 Replacement Shoulder Strap for carry case	EA	1	\$ 44.00	\$37.40
Accessory	11111-000016	3-Wire ECG Cable	EA	1	\$ 253.00	\$215.05
Accessory	11425-000001	Accessory pouch for 3-wire cable and/or other accessories	EA	1	\$ 66.00	\$56.10
Accessory	11250-000052	Clip-on Training Electrodes for use with QUIK-COMBO Patient Simulator	EA	5	\$ 72.00	\$61.20
Accessory	26500-002156	Quick Reference Instruction Card LIFEPAK 1000	EA	1	\$ 7.00	\$5.95
<b>LIFEPAK CR PLUS</b>						
LIFEPAK CR PLUS	80403-000148	LIFEPAK CR Plus AED Kit Semi-automatic AHA voice prompt	EA	1	\$ 2,195.00	\$1,536.50
LIFEPAK CR PLUS	80403-000149	LIFEPAK CR Plus AED Kit Fully automatic AHA voice prompt	EA	1	\$ 2,395.00	\$1,676.50
LIFEPAK EXPRESS	80427-000134	LIFEPAK Express Semi-automatic. Incl 1 pair of QUIK-Pak electrodes	EA	1	\$ 1,695.00	\$1,271.25
Accessory	11260-000015	LIFEPAK CR Plus Hard shell carry case	EA	1	\$ 265.00	\$225.25
Accessory	21300-004576	LIFEPAK CR Plus Carrying case	EA	1	\$ 75.00	\$63.75
Disposable	11403-000001	LIFEPAK CR Plus Replacement Kit for Charge-Pak 2 sets of electrodes	PK	2	\$ 123.00	\$104.55
Disposable	11403-000002	LIFEPAK CR Plus Replacement Kit for Charge-Pak 1 set of electrodes	PK	2	\$ 103.00	\$87.55

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11210-000021	Wall mount bracket for LIFEPAK CR Plus	EA	1	\$ 107.00	\$90.95
Accessory	21300-006587	CENTRAL ALARM SWITCH for CR Plus	EA	1	\$ 57.00	\$48.45
Accessory	11250-000073	LIFEPAK CR Plus Training System	EA	1	\$ 383.00	\$325.55
Accessory	11260-000014	LIFEPAK CR Plus Training System replacement carry case	EA	1	\$ 39.00	\$33.15
Disposable	11250-000015	LIFEPAK CR Plus Training System replacement training electrodes	EA	1	\$ 42.00	\$35.70
Accessory	26500-001156	LIFEPAK CR Plus Operating Instructions: LIFEPAK CR Plus Training System	EA	1	\$ 18.00	\$15.30
Accessory	26500-001421	LIFEPAK CR Plus Service Manual CD Rom	EA	1	\$ 80.00	\$68.00
Accessory	21300-004579	LIFEPAK CR Plus Replacement shoulder strap for carry case	EA	1	\$ 16.00	\$13.60
<b>HeartSine</b>						
samaritan 350P	80514-000263	HeartSine SAM 350P AED	EA	1	\$1,586.00	\$949.00
samaritan 450P	80515-000002	HeartSine SAM 450P AED	EA	1	\$2,066.00	\$1,325.00
Accessory	11516-000018	USB Data Download Cable - HeartSine	EA	1	\$37.00	\$31.45
Accessory	11516-000020	AED Wall Sign - HeartSine	EA	1	\$32.00	\$27.20
Accessory	11516-000021	CPR prep kit - HeartSine	EA	1	\$33.00	\$28.05
Accessory	11516-000022	Carry Case for HeartSine AED	EA	1	\$55.00	\$46.75
Accessory	11516-000114	Backpack for HeartSine AED	EA	1	\$146.00	\$124.10
Accessory	11516-000010	HeartSine AED Pelican case with insert	EA	1	\$157.00	\$133.45
Accessory	11516-000023	Wall Bracket for HeartSine AED	EA	1	\$84.00	\$71.40
Accessory	11516-000024	HeartSine Wall Cabinet with Alarm	EA	1	\$154.00	\$130.90
Disposable	11516-000003	US Adult Pad-Pak for HeartSine AEDs	EA	1	\$176.00	\$149.60
Disposable	11516-000004	US Pediatric-Pak for HeartSine AEDs	EA	1	\$209.00	\$177.65
Disposable	11516-000027	Aviation Pad-Pak for HeartSine AEDs	EA	1	\$192.00	\$163.20
Accessory	11516-000059	HeartSine SAM 350P AED Trainer	EA	1	\$420.00	\$357.00
Accessory	11516-000092	HeartSine SAM 450P AED Trainer	EA	1	\$420.00	\$357.00
Disposable	11516-000011	HeartSine AED Trainer Electrodes - 25	PK	25	\$75.00	\$63.75
Disposable	11516-000009	HeartSine AED Trainer Electrodes - 10	PK	10	\$33.00	\$28.05
Accessory	11516-000012	HeartSine Trainer battery charger	EA	1	\$32.00	\$27.20
Accessory	11516-000014	SAM 350P AED Trainer Remote Control	EA	1	\$154.00	\$130.90
Accessory	11516-000001	SAM 450P AED Trainer Remote Control	EA	1	\$154.00	\$130.90
Disposable	11516-000017	Pad-Pak Electrode Cartridge for Trainer	EA	1	\$50.00	\$42.50
<b>LUCAS® Chest Compression System</b>						
LUCAS	99576-000024	LUCAS 2, 2.1 SW Chest Compression System	EA	1	\$ 15,220.00	\$13,241.40
LUCAS	99576-000020	LUCAS 2, 2.2 SW Chest Compression Training unit	EA	1	\$ 9,450.00	\$8,221.50
LUCAS	99576-000043	LUCAS 3.0 Chest Compression System	EA	1	\$ 15,950.00	\$13,876.50
LUCAS	99576-000042	Training Unit LUCAS 3.0. Non Clinical device for training purposes only.	EA	1	\$ 9,450.00	\$8,221.50
Accessory	11576-000070	LUCAS 2 Rubber Bumper	PR	2	\$ 43.00	\$36.55
Accessory	11996-000285	LUCAS 1 Regulator	EA	1	\$ 635.00	\$539.75
Accessory	11576-000035	LUCAS 1 Carry Bag (Backpack)	EA	1	\$ 590.00	\$501.50
Accessory	21996-000061	LUCAS 1 Extention Hose	EA	1	\$ 342.00	\$290.70
Accessory	11996-000278	LUCAS 1 Connector - Chemtron Air	EA	1	\$ 370.00	\$314.50
Accessory	11996-000279	LUCAS 1 Connector - Ohmeda Air	EA	1	\$ 370.00	\$314.50
Accessory	11996-000280	LUCAS 1 Connector - Puritan Bennet Air	EA	1	\$ 370.00	\$314.50

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11996-000281	LUCAS 1 Connector - Diss Air	EA	1	\$ 370.00	\$314.50
Accessory	11996-000282	LUCAS 1 Connector - Schrader Air	EA	1	\$ 370.00	\$314.50
Accessory	11996-000283	LUCAS 1 Connector - Oxequip Air	EA	1	\$ 370.00	\$314.50
Accessory	11576-000064	LUCAS PCI BACK PLATE	EA	1	\$ 3,520.00	\$2,992.00
Accessory	21996-000044	LUCAS Back Plate	EA	1	\$ 379.00	\$322.15
Accessory	11576-000052	Back Plate Grip Tape	EA	1	\$ 45.00	\$38.25
Accessory	11576-000053	Back Plate Grip Tape (3 pack)	PK	3	\$ 115.00	\$97.75
Accessory	11576-000050	Patient Strap (Secures patient's arms to support legs of LUCAS - 1pr)	PR	2	\$ 102.00	\$86.70
Accessory	11576-000051	Patient Strap (secures patient's arms to support legs of LUCAS - 3 pack)	PK	3	\$ 270.00	\$229.50
Accessory	11576-000038	LUCAS 2 Carrying Bag	EA	1	\$ 344.00	\$292.40
Accessory	11576-000046	LUCAS 2 Disposable Suction Cup (3 pack)	PK	3	\$ 140.00	\$119.00
Accessory	11576-000047	LUCAS 2 Disposable Suction Cup (12 pack)	PK	12	\$ 498.00	\$423.30
Accessory	11576-000060	LUCAS 2 Stand-alone Battery Charger	EA	1	\$ 1,170.00	\$994.50
Accessory	11576-000039	LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo)	EA	1	\$ 712.00	\$605.20
Accessory	11576-000048	LUCAS 2 12V Car Cable	EA	1	\$ 142.00	\$120.70
Accessory	11576-000081	LUCAS Carrying Case, Hard Shell	EA	1	\$ 450.00	\$382.50
Accessory	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	EA	1	\$ 712.00	\$605.20
Accessory	21576-000074	LUCAS Stabilization Strap	EA	1	\$ 92.00	\$78.20
Accessory	21576-000075	LUCAS Stabilization Strap (4 pack)	PK	4	\$ 295.00	\$250.75
Accessory	11576-000088	LUCAS Slim Back Plate	EA	1	\$ 395.00	\$335.75
Accessory	11576-000089	Grip Tape, LUCAS Slim Back Plate	EA	1	\$ 28.00	\$23.80
Accessory	11576-000090	Grip Tape (3-pack), LUCAS Slim Back Plate	PK	3	\$ 68.00	\$57.80
Accessory	11576-000091	LUCAS 3 Bumpers (Black)	PR	2	\$ 42.00	\$35.70
Accessory	26500-003716	LUCAS 3.0 Instructions for Use, Replacement, EN	EA	1	\$ 40.00	\$34.00
Accessory	26500-003084	LUCAS 2, 2.0 SW, INSTRUCTION FOR USE, EN	EA	1	\$ 41.00	\$34.85
Accessory	26500-003434	LUCAS 2, 2.1 Chest Compression System - Instructions for Use, U.S. English	EA	1	\$ 41.00	\$34.85
Accessory	11576-000036	Patient Strap (each)	EA	1	\$ 106.00	\$90.10
<b>AED ACCESSORIES</b>						
Disposable	11101-000003	AED Trainer new style training electrodes (5 pr)	PK	5	\$ 44.00	\$37.40
Disposable	11101-000004	AED training electrode set - (5pr), cable & pouch	PK	5	\$ 75.00	\$63.75
Accessory	11101-000006	Cable/connector assembly/pouch for Adult AED training electrodes	EA	1	\$ 34.00	\$28.90
Disposable	11250-000042	Replacement infant/child AED training electrodes	PK	5	\$ 43.00	\$36.55
Accessory	11250-000043	Cable/connector assembly/pouch for infant/child AED training electrodes	EA	1	\$ 50.00	\$42.50
Disposable	11250-000045	Infant/child AED training electrodes training set	PK	5	\$ 75.00	\$63.75
<b>TrueCPR</b>						
TrueCPR	80596-000003	TrueCPR Coaching Device	EA	1	\$ 1,795.00	\$1,561.65
Accessory	11260-000044	TrueCPR Carry Case	EA	1	\$ 76.00	\$66.12
<b>McGRATH MAC EMS Video Laryngoscope and Accessories</b>						
Laryngoscope	11996-000393	McGRATH MAC EMS Video Laryngoscope	EA	1	\$ 2,750.00	\$2,392.50
Accessory	11996-000394	McGRATH 3.6V EMS Battery	EA	1	\$ 60.00	\$52.20
Accessory	11996-000414	McGRATH MAC 2 Laryngoscope Blades, Box of 10	BX	50	\$ 160.00	\$139.20
Accessory	11996-000415	McGRATH MAC 3 Laryngoscope Blades, Box of 10	BX	50	\$ 160.00	\$139.20



Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11996-000416	McGRATH MAC 4 Laryngoscope Blades, Box of 10	BX	50	\$ 160.00	\$139.20
Accessory	11996-000398	McGRATH X3 Laryngoscope Blades, Box of 10	BX	10	\$ 280.00	\$243.60
<b>WALL MOUNTS, CABINETS &amp; SIGNS</b>						
Accessory	11998-000292	Wall Cabinet - Semi-recessed for AED, 3" Trim	EA	1	\$ 326.00	\$277.10
Accessory	11998-000293	Wall Cabinet - Fully-recessed for AED, 1.5" Trim	EA	1	\$ 278.00	\$236.30
Accessory	11220-000076	Wall Cabinet, standard, surface mount, SS	EA	1	\$ 560.00	\$476.00
Accessory	11220-000077	Wall Cabinet, standard, semi-recessed, SS	EA	1	\$ 505.00	\$429.25
Accessory	11220-000078	Wall Cabinet, small, fully recessed, SS	EA	1	\$ 480.00	\$408.00
Accessory	11210-000026	AED Wall Cabinet with alarm, fire rated - semi-recessed, rolled edges	EA	1	\$ 480.00	\$408.00
Accessory	11220-000083	AED Wall Cabinet with alarm and strobe -surface mount, rolled edges	EA	1	\$ 409.00	\$347.65
Accessory	11220-000079	AED Wall Cabinet with alarm - surface mount, rolled edges	EA	1	\$ 333.00	\$283.05
Accessory	11210-000027	AED Wall Cabinet with alarm, fire rated - recessed, square edges	EA	1	\$ 457.00	\$388.45
Accessory	11220-000084	AED Wall Cabinet with alarm and strobe - surface mount, rolled edges	EA	1	\$ 585.00	\$497.25
Accessory	11210-000028	AED Floor Stand Cabinet with alarm- White	EA	1	\$ 1,130.00	\$960.50
Accessory	11210-000029	AED Floor Stand Cabinet with alarm- Grey	EA	1	\$ 1,175.00	\$998.75
Accessory	11998-000327	AED Wall Sign Ilcor w/logo, Flat,8x10	EA	1	\$ 26.00	\$22.10
Accessory	11998-000328	AED Wall Sign Ilcor w/logo, T-mount, 8x10	EA	1	\$ 36.00	\$30.60
Accessory	11998-000329	AED Wall Sign Ilcor w/logo, Tent, 7x8	EA	1	\$ 36.00	\$30.60
Accessory	11998-000330	AED Wall Sign Traditional w/logo, Flat, 8x10	EA	1	\$ 26.00	\$22.10
Accessory	11998-000331	AED Wall Sign Traditional w/logo, T-mount, 8x10	EA	1	\$ 36.00	\$30.60
Accessory	11998-000332	AED Wall Sign Traditional w/logo, Tent, 7x8	EA	1	\$ 36.00	\$30.60
Accessory	11998-000333	AED Wall Sign Traditional w/o logo, T-mount, 8x10	EA	1	\$ 36.00	\$30.60
Accessory	26500-000185	AED Instruction Card (laminated easy reference)	EA	1	\$ 7.00	\$5.95
Accessory	11998-000320	Ambu Res-Cue Key First Responder Kit	EA	1	\$ 38.00	\$32.30
Accessory	11998-000321	Ambu Res-Cue Mask First Responder Kit	EA	1	\$ 47.00	\$39.95
<b>LIFEPAK 500 ACCESSORIES</b>						
Accessory	11250-000096	LIFEPAK 500 AED Training System	EA	1	\$ 660.00	\$561.00
Accessory	11141-000158	LP500 SLA Battery	EA	1	\$ 341.00	\$289.85
Accessory	11141-000159	LP500 Battery Replacement kit	EA	1	\$ 366.00	\$311.10
Accessory	11210-000001	Wall mount bracket for AED	EA	1	\$ 122.00	\$103.70
Accessory	11998-000014	LIFEPAK 500 Complete soft shell carrying case	EA	1	\$ 172.00	\$146.20
Accessory	11998-000021	LIFEPAK 500 Hard-shell carrying case (Pelican)	EA	1	\$ 397.00	\$337.45
Accessory	11250-000004	LIFEPAK 500T Replacement carry case	EA	1	\$ 82.00	\$69.70
Accessory	11250-000006	LIFEPAK 500T Replacement simulated battery pak	EA	1	\$ 39.00	\$33.15
Accessory	26500-000036	LIFEPAK 500 Service Manual CD-Rom	EA	1	\$ 86.00	\$73.10
Accessory	26500-001008	LIFEPAK 500T Operating Instructions	EA	1	\$ 12.00	\$10.20
Accessory	21330-001058	LIFEPAK 500 DPS complete soft shell carrying case with "stealth" surface	EA	1	\$ 217.00	\$184.45
Accessory	26500-000037	LIFEPAK 500 In-service Video	EA	1	\$ 18.00	\$15.30
Accessory	11141-000002	LIFEPAK 500 rechargeable sealed lead acid battery pak	EA	1	\$ 224.00	\$190.40
Accessory	11110-000050	Setup Transfer cable for LIFEPAK 500	EA	1	\$ 70.00	\$59.50
Accessory	11150-000010	External Modem for connection to LIFEPAK 500	EA	1	\$ 336.00	\$285.60
Accessory	11220-000025	Battery pouch for the LIFEPAK 500	EA	1	\$ 67.00	\$56.95

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
<b>POWER OPTIONS</b>						
Accessory	11110-000051	Power Adapter extension cable for LIFEPAK 12 power adapter	EA	1	\$ 147.00	\$124.95
Accessory	11210-000002	BSS2 wall mount bracket	EA	1	\$ 131.00	\$111.35
Accessory	11141-000068	LIFEPAK 20 NiMH rechargeable internal battery	EA	1	\$ 181.00	\$153.85
Accessory	11141-000149	LIFEPAK NiCd Battery with fuel gauge 1.6amp hrs	EA	1	\$ 337.00	\$286.45
Accessory	11141-000028	LIFEPAK SLA Battery	EA	1	\$ 253.00	\$215.05
Accessory	11577-000004	Station Battery Charger - For the LP15	EA	1	\$ 1,860.00	\$1,581.00
Accessory	11577-000011	Mobile Battery Charger - FOR THE LP15	EA	1	\$ 2,025.00	\$1,721.25
Accessory	21330-001176	LP15 Lithium-ion Battery 5.7 amp hrs	EA	1	\$ 469.00	\$398.65
Accessory	11141-000106	LIFEPAK 12 Li-ion Battery	EA	1	\$ 451.00	\$383.35
Accessory	11141-000115	REDI-CHARGE Base	EA	1	\$ 1,520.00	\$1,292.00
Accessory	11141-000116	LIFEPAK 12 REDI-CHARGE Adapter Tray	EA	1	\$ 199.00	\$169.15
Accessory	11140-000052	LIFEPAK 15 REDI-CHARGE Adapter Tray	EA	1	\$ 206.00	\$175.10
Accessory	11140-000072	AC Power Adapter	EA	1	\$ 1,685.00	\$1,432.25
Accessory	11140-000074	DC Power Adapter	EA	1	\$ 2,050.00	\$1,742.50
Accessory	11577-000019	LP15 Power Attachment Kit	EA	1	\$ 58.00	\$49.30
Accessory	11140-000015	AC Power Cord	EA	1	\$ 81.00	\$68.85
Accessory	11140-000080	Extension Cable (5ft 3 in)	EA	1	\$ 303.00	\$257.55
Accessory	11140-000081	Right angle cable (10in) included with ACPA & DCPA	EA	1	\$ 303.00	\$257.55
Accessory	11996-000375	Cable DC Input LP15 Battery Charger	EA	1	\$ 79.00	\$67.15
<b>CARRYING CASES &amp; MOUNTING OPTIONS</b>						
Accessory	11260-000030	LIFEPAK 12 Basic carry case w/strap, right & left pouches	EA	1	\$ 331.00	\$281.35
Accessory	11260-000029	LIFEPAK 12 Carry case back pouch - expandable	EA	1	\$ 90.00	\$76.50
Accessory	21300-007203	LIFEPAK 12 Replacement carry case right pouch	EA	1	\$ 93.00	\$79.05
Accessory	21300-007201	LIFEPAK 12 Replacement carry case left pouch	EA	1	\$ 102.00	\$86.70
Accessory	21300-006361	LIFEPAK 12 Carry case base & side supports	EA	1	\$ 155.00	\$131.75
Accessory	11260-000037	LIFEPAK12 Shoulder Strap replacement	EA	1	\$ 37.00	\$31.45
Accessory	11220-000033	LIFEPAK 12 Front cover	EA	1	\$ 44.00	\$37.40
Accessory	11998-000063	LIFEPAK 12 Removable acrylic screen shield	EA	1	\$ 54.00	\$45.90
Accessory	11220-000028	Top Pouch for the LP12/LP15	EA	1	\$ 57.00	\$48.45
Accessory	11260-000032	Carrying Case of the LIFEPAK 12 with AC Power Adapter	EA	1	\$ 351.00	\$298.35
Accessory	11260-000033	Carrying Case for the LIFEPAK 12 with Voice Recorder	EA	1	\$ 351.00	\$298.35
Accessory	21300-007203	Right Pouch Replacement (Note: Included with basic case)	EA	1	\$ 93.00	\$79.05
Accessory	11577-000002	LIFEPAK 15 Basic carry case w/ right & left pouches	EA	1	\$ 320.00	\$272.00
Accessory	11260-000039	LIFEPAK 15 Carry case back pouch	EA	1	\$ 82.00	\$69.70
Accessory	11577-000001	LIFEPAK 15 Shoulder strap	EA	1	\$ 37.00	\$31.45
Accessory	11996-000374	LP15 bed Connector	EA	1	\$ 151.00	\$128.35
Accessory	11260-000016	QUIK-COMBO Accessory pouch for LP20	EA	1	\$ 61.00	\$51.85
Accessory	11260-000018	LP20 Basic Carry Case	EA	1	\$ 160.00	\$136.00
Accessory	11260-000043	LP20 Top Pouch	EA	1	\$ 64.00	\$54.40
Accessory	21330-000996	ASSY-LP20 DOCKING STATION	EA	1	\$ 381.00	\$323.85
Accessory	11996-000309	Surface mount bracket	EA	1	\$ 1,135.00	\$964.75

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
<b>HARD PADDLES</b>						
Accessory	11130-000001	Standard hard paddles for use w/LIFEPAK 12	PR	1	\$ 750.00	\$637.50
Accessory	11130-000037	LIFEPAK 20E Standard Adult Detachable Hard Paddles	PR	1	\$ 970.00	\$824.50
Accessory	11130-000061	Standard hard paddles for use w/LIFEPAK 15	PR	1	\$ 860.00	\$731.00
Accessory	11133-000007	Pediatric paddle, external 1ea (2 required) multi-language	PR	1	\$ 95.00	\$80.75
<b>THERAPY DELIVERY ACCESSORIES</b>						
Accessory	11131-000001	Internal paddle handles w/discharge control for use with LIFEPAK 12 or LIFEPAK 20	PR	1	\$ 640.00	\$544.00
Accessory	11131-000010	Internal paddles - 1" size (6.25" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000011	Internal paddles - 1.5" size (6" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000012	Internal paddles - 2" size (5.75" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000013	Internal paddles - 2.5" size (5.75" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000014	Internal paddles - 3.5" size (5" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000019	Internal paddles - 2.5" size (8.5" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000021	Internal paddles - 1.5" size (9" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000022	Internal paddles - 2" size (8.75" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000023	Internal paddles - 3.5" size (8" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000024	Internal paddles - 1.5" size (14.25" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11998-000326	LIFEPAK 15 internal paddles adapter cable	EA	1	\$ 299.00	\$254.15
Accessory	21300-005847	Signagel, gel	EA	1	\$ 5.00	\$4.25
Accessory	11110-000040	QUIK-COMBO therapy cable for use w/LIFEPAK 12 or LIFEPAK 20	EA	1	\$ 388.00	\$329.80
Accessory	11113-000004	QUIK-COMBO therapy cable for use w/LIFEPAK 15	EA	1	\$ 388.00	\$329.80
<b>ECG MONITORING ACCESSORIES</b>						
Accessory	11111-000022	12 Lead ECG, Precordial Leads (AHA)	EA	1	\$ 150.00	\$127.50
Accessory	11111-000020	8ft Trunk cable with AHA limb leads	EA	1	\$ 376.00	\$319.60
Accessory	11111-000018	5ft Trunk cable with AHA limb leads	EA	1	\$ 372.00	\$316.20
Accessory	21300-008054	4-Wire Cable Comb (10- Pack)	PK	10	\$ 56.00	\$47.60
Accessory	21300-008055	6-Wire Cable Comb (10- Pack)	PK	10	\$ 56.00	\$47.60
Accessory	11110-000029	3-lead ECG cable for LIFEPAK 12 or LIFEPAK 20	EA	1	\$ 142.00	\$120.70
Accessory	11110-000066	5-Lead ECG Cable for LIFEPAK 12 or LIFEPAK 20	EA	1	\$ 253.00	\$215.05
Disposable	11240-000013	ECG printer paper, 50mm x 30m 3rolls/bx (1-49)	BX	3	\$ 20.00	\$17.00
Disposable	11240-000016	Strip chart recorder paper, 100mm 2rolls/bx (1-23)	BX	2	\$ 21.00	\$17.85
<b>COMMUNICATION ACCESSORIES</b>						
Accessory	11150-000007	Modem cable - 6' LIFEPAK 12 to external modem	EA	1	\$ 130.00	\$110.50
Accessory	11150-000009	Modem door assembly	EA	1	\$ 70.00	\$59.50
Accessory	11150-000015	Internal modem (pc card modem)	EA	1	\$ 347.00	\$294.95
Accessory	11230-000020	Serial port cable	EA	1	\$ 162.00	\$137.70
Accessory	11230-000018	LP20 Serial Port Cable	EA	1	\$ 125.00	\$106.25
Accessory	11230-000019	LP20 Configuration Transfer Cable	EA	1	\$ 125.00	\$106.25
<b>NIBP SUPPLIES</b>						
Accessory	11996-000392	LIFEPAK 12 NIBP Hose, coiled 9'	EA	1	\$ 62.00	\$52.70
Accessory	11996-000391	LIFEPAK 12 NIBP Hose, 9'	EA	1	\$ 62.00	\$52.70



Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11996-000390	LIFEPAK 12 NIBP Hose, 12'	EA	1	\$ 62.00	\$52.70
Accessory	21300-008148	LIFEPAK 15 NIBP Hose, 9' coiled	EA	1	\$ 62.00	\$52.70
Accessory	21300-008147	LIFEPAK 15 NIBP Hose, 9'	EA	1	\$ 62.00	\$52.70
Accessory	21300-008146	LIFEPAK 15 NIBP Hose, 12'	EA	1	\$ 62.00	\$52.70
Accessory	11160-000011	NIBP Cuff-Reusable, Infant	EA	1	\$ 21.00	\$17.85
Accessory	11160-000013	NIBP Cuff-Reusable, Child	EA	1	\$ 24.00	\$20.40
Accessory	11160-000015	NIBP Cuff-Reusable, Adult	EA	1	\$ 30.00	\$25.50
Accessory	11160-000017	NIBP Cuff-Reusable, Lg Adult	EA	1	\$ 33.00	\$28.05
Accessory	11160-000019	NIBP Cuff-Reusable Adult X large	EA	1	\$ 48.00	\$40.80
Disposable	11160-000012	NIBP Cuff-Disposable Infant	EA	1	\$ 9.00	\$7.65
Disposable	11160-000014	NIBP Cuff-Disposable Child	EA	1	\$ 10.00	\$8.50
Disposable	11160-000016	NIBP Cuff-Disposable Adult	EA	1	\$ 11.00	\$9.35
Disposable	11160-000018	NIBP Cuff-Disposable Large Adult	EA	1	\$ 11.00	\$9.35
Disposable	11160-000020	NIBP Cuff-Disposable X-tra Large Adult	EA	1	\$ 15.00	\$12.75
<b>NELLCOR SpO2 SENSORS AND CABLES</b>						
Accessory	11996-000060	Durasensor - Adult finger sensor	EA	1	\$ 313.00	\$266.05
Accessory	11996-000061	Oxiband Adult/Neonatal Sensor	EA	1	\$ 237.00	\$201.45
Accessory	11996-000062	Oxiband Pediatric/Infant Sensor	EA	1	\$ 237.00	\$201.45
Accessory	11996-000106	DURA-Y Multisite sensor (reusable)	EA	1	\$ 680.00	\$578.00
Disposable	11996-000113	Oxisensor II adult sensor (24/BX)	BX	24	\$ 675.00	\$573.75
Disposable	11996-000114	Oxisensor II adult sensor, long cable (24/BX)	BX	24	\$ 1,090.00	\$926.50
Disposable	11996-000115	Oxisensor II infant sensor (24/BX)	BX	24	\$ 865.00	\$735.25
Disposable	11996-000116	Oxisensor II pediatric sensor (24/BX)	BX	24	\$ 670.00	\$569.50
Disposable	11996-000048	Disposable Adhesive bandage wrap for OXI-A/N (2 bags of 50)	CS	100	\$ 119.00	\$101.15
Disposable	11996-000049	Disposable Adhesive bandage wrap for OXI-P/I (2 bags of 50)	CS	100	\$ 119.00	\$101.15
Disposable	11996-000117	Oxisensor II neonatal sensor (24/BX)	BX	24	\$ 880.00	\$748.00
Accessory	11110-000042	DEC-4 Cable Extension: 4'	EA	1	\$ 66.00	\$56.10
Accessory	11110-000176	DEC-8 Cable Extension: 8'	EA	1	\$ 72.00	\$61.20
<b>MASIMO SET LNOP SENSORS AND CABLES</b>						
Accessory	11171-000006	Masimo SET LNOP SpO2 Patient Cable- 4 foot	EA	1	\$ 222.00	\$188.70
Accessory	11171-000008	Masimo SET LNOP SpO2 Patient Cable - 8 foot	EA	1	\$ 279.00	\$237.15
Accessory	11171-000009	Masimo SET LNOP SpO2 Patient Cable - 12 foot	EA	1	\$ 347.00	\$294.95
Accessory	11171-000007	Masimo SET LNOP SpO2 Sensor - Adult Reusable	EA	1	\$ 379.00	\$322.15
Disposable	11171-000010	Masimo SET LNOP SpO2 Sensor -Pediatric Reusable	EA	1	\$ 368.00	\$312.80
Disposable	11171-000011	Masimo SET LNOP SpO2 Sensor -Adult Disposable (1 box of 20 sensors)	BX	20	\$ 401.00	\$340.85
Disposable	11171-000012	Masimo SET LNOP SpO2 Sensor -Pediatric Disposable (1 box of 20 sensors)	BX	20	\$ 446.00	\$379.10
Disposable	11171-000034	Masimo SET LNOP SpO2 Sensor -Neonatal (<10 KG) Disposable (1 box of 20 sensors)	BX	20	\$ 590.00	\$501.50
Disposable	11171-000036	Masimo SET LNOP SpO2 Sensor Infant Disposable (1 box of 20 sensors)	BX	20	\$ 488.00	\$414.80
Accessory	11996-000326	Masimo SET RED LNOP Patient Cable - 4 foot	EA	1	\$ 252.00	\$214.20

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11996-000327	Masimo SET RED LNOP Patient Cable - 8 foot	EA	1	\$ 300.00	\$255.00
Accessory	11996-000328	Masimo SET RED LNOP Patient Cable - 12 foot	EA	1	\$ 424.00	\$360.40
<b>MASIMO SET LNCS SENSORS AND CABLES</b>						
Accessory	11171-000024	Masimo SET LNCS Patient Cable - 4 foot	EA	1	\$ 207.00	\$175.95
Accessory	11171-000016	Masimo SET LNCS Patient Cable - 10 foot	EA	1	\$ 293.00	\$249.05
Accessory	11171-000025	Masimo SET LNCS Patient Cable - 14 foot	EA	1	\$ 438.00	\$372.30
Accessory	11996-000323	Masimo SET Red LNCS Patient Cable - 4 foot	EA	1	\$ 206.00	\$175.10
Accessory	11996-000324	Masimo SET Red LNCS Patient Cable - 10 foot	EA	1	\$ 251.00	\$213.35
Accessory	11996-000325	Masimo SET Red LNCS Patient Cable - 14 foot	EA	1	\$ 424.00	\$360.40
Accessory	11171-000027	Masimo SET LNCS 4' extension (for Nellcor equipped units)	EA	1	\$ 254.00	\$215.90
Accessory	11171-000017	Masimo SET LNCS Adult Reusable Sensor	EA	1	\$ 325.00	\$276.25
Accessory	11171-000018	Masimo SET LNCS Pediatric Reusable Sensor	EA	1	\$ 301.00	\$255.85
Disposable	11171-000019	Masimo SET LNCS Adult Disposable Sensors (box of 20)	BX	20	\$ 324.00	\$275.40
Disposable	11171-000020	Masimo SET LNCS Pediatric Disposable Sensors (box of 20)	BX	20	\$ 368.00	\$312.80
Disposable	11171-000028	Masimo SET LNCS Neonatal L Disposable Sensor (box of 20)	BX	20	\$ 454.00	\$385.90
Disposable	11171-000029	Masimo SET LNCS Neonatal Pt L Disposable Sensor (box of 20)	BX	20	\$ 497.00	\$422.45
Disposable	11171-000031	Masimo SET LNCS Infant Disposable Sensor (box of 20)	BX	20	\$ 454.00	\$385.90
Disposable	11171-000039	M-LNCS Adtx, Adult Adhesive Sensor, 18-inch, 20/box	BX	20	\$ 336.00	\$285.60
Disposable	11171-000040	M-LNCS Pdtx, Pediatric Adhesive Sensor, 18-inch, 20/box	BX	20	\$ 357.00	\$303.45
Disposable	11171-000041	M-LNCS Inf, Infant Adhesive Sensor, 18-inch, 20/box	BX	20	\$ 441.00	\$374.85
Disposable	11171-000042	M-LNCS Neo, Neonatal/Adult Adhesive Sensor, 18-inch, 20/box	BX	20	\$ 441.00	\$374.85
Disposable	11171-000043	M-LNCS NeoPt, Neonatal Preterm Adhesive Sensor, 18-inch, 20/box	BX	20	\$ 483.00	\$410.55
Accessory	11171-000046	M-LNCS DCI, Adult Reusable Sensor, 1/box	BX	1	\$ 301.00	\$255.85
Accessory	11171-000047	M-LNCS DCIP, Pediatric Reusable Sensor, 1/box	BX	1	\$ 301.00	\$255.85
<b>MASIMO SET RED DIRECT CONNECT CABLES</b>						
Accessory	11996-000331	Masimo SET Red Adult Reusable Direct Connect Sensor - 3 foot	EA	1	\$ 394.00	\$334.90
Accessory	11996-000332	Masimo SET Red Adult Reusable Direct Connect Sensor - 12 foot	EA	1	\$ 725.00	\$616.25
Accessory	11996-000333	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 3 foot	EA	1	\$ 394.00	\$334.90
Accessory	11996-000334	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 12 foot	EA	1	\$ 725.00	\$616.25
<b>MASIMO SET RAINBOW DIRECT CONNECT CABLES</b>						
Accessory	11996-000335	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 3 foot	EA	1	\$ 885.00	\$752.25
Accessory	11996-000336	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 12 foot	EA	1	\$ 1,210.00	\$1,028.50
Accessory	11996-000337	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 3 foot	EA	1	\$ 885.00	\$752.25
Accessory	11996-000338	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 12 foot	EA	1	\$ 1,210.00	\$1,028.50
Accessory	11171-000032	Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft	EA	1	\$ 1,015.00	\$862.75
Accessory	11171-000033	Rainbow DCP-DC9, Pedi Reuse Sensor, 8 ft	EA	1	\$ 1,015.00	\$862.75
Accessory	11171-000049	Rainbow DCI Adt Reusable Sensor, 1/box	EA	1	\$ 640.00	\$544.00
Accessory	11171-000050	Rainbow DCIP PED REUSABLE Sensor	EA	1	\$ 705.00	\$599.25
Disposable	11996-000339	Rainbow R25, Adult Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	\$ 715.00	\$607.75
Disposable	11996-000340	Rainbow R20, Pediatric Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	\$ 740.00	\$629.00
Disposable	11996-000341	Rainbow R25-L, Adult/Neo Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	\$ 715.00	\$607.75

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Disposable	11996-000342	Rainbow R20-L, Infant Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	\$ 740.00	\$629.00
Accessory	11171-000037	RC-04, Patient Cable, 4 ft. , 1/box	EA	1	\$ 249.00	\$211.65
Accessory	11171-000038	RC-12, Patient Cable, 12 ft. , 1/box	EA	1	\$ 371.00	\$315.35
Disposable	11171-000055	Disposable Light Shield 10/pack	PK	10	\$ 62.00	\$52.70
Accessory	11171-000054	Reuseable Light Shield, 5 /box	BX	5	\$ 65.00	\$55.25
Accessory	11171-000051	DBI-dc8, Adult Soft Reusable Direct Connect SpO2 Sensor, 8 ft., 1/box	BX	1	\$ 715.00	\$607.75
Accessory	11171-000052	DIGITBOOT LNCS DB1, ADT REUSABLE SENSOR,REF 2653	EA	1	\$ 335.00	\$284.75
Accessory	11171-000053	DIGITBOOTRED DBI-DC8, ADTREUSABLESENSOR,REF 2644	EA	1	\$ 715.00	\$607.75
<b>ADAPTER CABLES</b>						
Accessory	11996-000183	MNC-1 Adapter Cable - 10 foot	EA	1	\$ 545.00	\$463.25
Accessory	11996-000198	MNC-1 Adapter Cable - 4 foot	EA	1	\$ 517.00	\$439.45
Accessory	11996-000365	RED MNC ADAPTER CABLE, 4FT,2641	EA	1	\$ 810.00	\$688.50
<b>ORIDION INTUBATED FILTERLINES</b>						
Disposable	11996-000001	FilterLine H Set Infant/Neonatal (box of 25)	BX	25	\$ 560.00	\$476.00
Disposable	11996-000080	FilterLine H Set Adult/Pediatric (box of 25)	BX	25	\$ 449.00	\$381.65
Disposable	11996-000081	FilterLine Set Adult/Pediatric (box of 25)	BX	25	\$ 286.00	\$243.10
Disposable	11996-000164	FilterLine Set Long Adult/Pediatric (box of 25)	BX	25	\$ 321.00	\$272.85
Disposable	11996-000082	Nasal FilterLine Set Infant/Neonatal (box of 25)	BX	25	\$ 301.00	\$255.85
<b>ORIDION NON-INTUBATED FILTERLINES</b>						
Disposable	11996-000120	SmartCapnoLine - Pediatric patients <44lbs (box of 25)	BX	25	\$ 322.00	\$273.70
Disposable	11996-000128	SmartCapnoLine w/O2 delivery - Pediatric patients <44lbs (box of 25)	BX	25	\$ 434.00	\$368.90
Disposable	11996-000162	SmartCapnoLine Plus - Adult/Intermediate patients >44lbs (box of 25)	BX	25	\$ 322.00	\$273.70
Disposable	11996-000163	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (box of 25)	BX	25	\$ 357.00	\$303.45
Disposable	11996-000165	SmartCapnoLine Plus Long w/O2 - Adult/Intermediate patients>44lbs (box of 25)	EA	25	\$ 454.00	\$385.90
Disposable	11996-000166	SmartCapnoLine Plus - Adult/Intermediate patients>44lbs (Cs of 100)	CS	100	\$ 1,170.00	\$994.50
Disposable	11996-000167	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (Cs of 100)	CS	100	\$ 1,260.00	\$1,071.00
<b>ELECTRODES</b>						
Electrode	11996-000017	Electrode QUIK-COMBO w/REDI-PAK preconnect	PR	2	\$ 43.00	\$35.21
Electrode	11996-000090	Electrode EDGE QUIK-COMBO RTS	PR	2	\$ 46.00	\$39.10
Electrode	11996-000091	Electrode EDGE QUIK-COMBO Adult	PR	2	\$ 38.00	\$30.64
Electrode	11996-000092	Electrode EDGE Fast-Patch Plus	PR	2	\$ 22.00	\$18.70
Electrode	11996-000093	Electrode EDGE QUIK-COMBO pediatric RTS	PR	2	\$ 46.00	\$36.85
Electrode	11100-000002	Electrode LIFEPATCH ECG , adult, pregelled (4/pkg)	PK	4	\$ 2.00	\$1.70
Electrode	11100-000001	Electrode LIFEPATCH ECG , adult, pregelled (3/pkg) 1-99	PK	3	\$ 1.50	\$1.28
Electrode	11101-000016	Electrode replacement infant/child reduced energy	EA	1	\$ 116.00	\$98.60
Electrode	11101-000017	Electrode Infant/Child reduced energy starter kit	EA	1	\$ 189.00	\$160.65
Electrode	21330-001024	ADAPTER ASSY-ELECTRODE,HARD PADDLE,PAD PRINTED	EA	1	\$ 87.00	\$73.95
<b>TEMPERATURE MONITORING</b>						
Accessory	11140-000078	Temperature Adapter Cable- 5ft	EA	1	\$ 370.00	\$314.50

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11140-000079	Temperature Adapter Cable- 10ft	EA	1	\$ 370.00	\$314.50
Disposable	11996-000359	Temp Sensor, Skin Probe, High Dielectric, Disp (box of 20)	BX	20	\$ 146.00	\$124.10
Disposable	11996-000360	Temp Sensor, Esophageal-Rectal, 9FR, Disp (box of 20)	BX	20	\$ 156.00	\$132.60
<b>TRAINING TOOLS AND TESTERS</b>						
Accessory	44500-000001	12-Leads Made Easy Web-based training program	EA	1	\$ 57.00	\$48.45
Accessory	44500-000003	Capno Made Easy Web Based Training	EA	1	\$ 57.00	\$48.45
Disposable	11250-000012	Adult AED QUIK-PAK Training Electrode Set (Box of 5 pair)	BX	5	\$ 81.00	\$68.85
Accessory	21330-001365	Test load (for use with QUIK COMBO therapy cable)	EA	1	\$ 105.00	\$89.25
Accessory	11113-000002	QUIK-COMBO Test Plug for testing QC Cable	EA	1	\$ 25.00	\$21.25
Accessory	11996-000311	QUIK-COMBO 12-lead Patient Simulator	EA	1	\$ 915.00	\$777.75
Accessory	11996-000310	QUIK-COMBO 3-lead Patient Simulator	EA	1	\$ 795.00	\$675.75
Accessory	11110-000085	Defibrillation/ECG training electrode cable extension wire	EA	1	\$ 222.00	\$188.70
Disposable	11103-000001	QUIK-COMBO training electrodes (2/PR)	PR	2	\$ 29.00	\$24.65
Disposable	11101-000007	Defibrillation/ECG training electrodes	PR	1	\$ 31.00	\$26.35
Accessory	26500-002481	Operating Instructions: LIFEPAK 12	EA	1	\$ 75.00	\$63.75
Accessory	21300-007585	Service Manual on CD-ROM: LIFEPAK 12 and BSS2	EA	1	\$ 69.00	\$58.65
<b>LITERATURE</b>						
Accessory	26500-000213	LIFEPAK 12 In-service Video	EA	1	\$ 37.00	\$31.45
Accessory	26500-000234	LIFEPAK 12 & BSS2 Service Manual (paper version)	EA	1	\$ 217.00	\$184.45
Accessory	26500-000942	LIFEPAK 12 Operating Instructions	EA	1	\$ 72.00	\$61.20
Accessory	21330-001357	LIFEPAK 15 In-service Video - DVD format	EA	1	\$ 36.00	\$30.60
Accessory	26500-002408	LIFEPAK 15 Operating Instructions	EA	1	\$ 72.00	\$61.20
Accessory	26500-002040	Quik reference Instruction Card for AED and CPR instruction	EA	1	\$ 7.00	\$5.95
<b>Medical Informatics</b>						
Accessory	11996-000369	Monitor to PC USB Cable for connecting LIFEPAK 12 or LIFEPAK 15 to a PC	EA	1	\$ 294.00	\$249.90
Data Management - CORE	11600-000022	CODE-STAT 10 Data Review Seat	EA	1	\$ 2,705.00	\$2,299.25
Service	11600-000024	CODE-STAT Maintenance Subscription (3 Years)	EA	1	\$ 1,625.00	\$1,625.00
<b>Training</b>						
Solution	26996-000014	Individual AED Challenge (Per Person/ Yr)			\$ 15.00	\$15.00
<b>Modems</b>						
Data Management	21340-000706	LIFENET PC Gateway	EA	1	\$ 447.00	\$388.89
Data Management	21996-000073	TITAN II Wireless Gateway	EA	1	\$ 1,035.00	\$900.45
Data Management	21996-000093	Titan II - Wifi & Cellular Gateway (Verizon, Verizon KORE, AT&T)	EA	1	\$ 1,615.00	\$1,405.05
Data Management	21996-000095	Titan II - Wifi & Cellular Gateway (AT&T KORE)	EA	1	\$ 1,615.00	\$1,405.05
Data Management	21996-000092	Titan II - Wifi & Audio & Cellular Gateway (Verizon, Verizon KORE, AT&T)	EA	1	\$ 2,720.00	\$2,366.40
Data Management	21996-000094	Titan II - Wifi & Audio & Cellular Gateway (AT&T KORE)	EA	1	\$ 2,720.00	\$2,366.40
Data Management	21996-000081	Multitech 3G Gateway - AT&T	EA	1	\$ 1,205.00	\$1,048.35
Data Management	21996-000085	Multitech 3G Gateway - Verizon	EA	1	\$ 1,205.00	\$1,048.35
Data Management	21996-000086	Verizon Multitech 3G Gateway (For use with Physio-Control data plan)	EA	1	\$ 1,205.00	\$1,048.35
Data Management	21996-000082	AT&T Multitech 3G Gateway (For use with Physio-Control data plan)	EA	1	\$ 1,205.00	\$1,048.35



State of Oklahoma

Office of Management and Enterprise Services

### ADDENDUM 1 TO

### STATE OF OKLAHOMA NASPO VALUEPOINT MASTER AGREEMENT AWARD WITH PHYSIO-CONTROL, INC

This Addendum 1 modifies the Master Agreement Award OK-SW-300 ("Master Agreement") awarded to Physio-Control, Inc. ("Contractor") by the Lead State in connection with Solicitation No. SW17300 and is effective as of the date of the last signature below. All terms of the Master Agreement not modified in this Addendum remain in full force and effect.


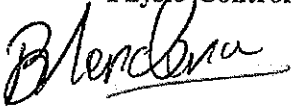
#### Addendum Purpose.

This Addendum amends Section 2. Categories of Product Offered, and provides a corrected price list.

#### Modification of Master Agreement.

- A. Section 2 of the Master Agreement is hereby deleted in its entirety and replaced with the following:
2. Categories of Product Offered: This Master Agreement will offer the following categories of products: Category I, Public Access and all class 1 devices; Category II, Infrequent User AEDs and all class 2 devices; and Category III, First Responder AEDs and all class 3 devices.
- B. The price schedule attached to the Master Agreement as part of Exhibit C is hereby deleted in its entirety and replaced with Addendum Exhibit A attached hereto and incorporated herein.

**NOW, THEREFORE**, in consideration of the foregoing and mutual promises set forth herein, the receipt and sufficiency of which are hereby acknowledged the parties agree as follows:

STATE OF OKLAHOMA		CONTRACTOR	
Ferris J. Barger, State Purchasing Director		Physio-Control, Inc.	
By:		By:	
		BRIAN MENDONCA	
Date:	1/24/18	Date:	01/18/2018
		Title: SR. FINANCE DIRECTOR	

*\*The person signing for Contractor hereby swears and affirms that he or she is authorized to act on Contractor's behalf and acknowledges that the Lead State is relying on his or her representation to that effect.*



Offeror Name	Physio-Control, Inc.
Catalogue Discount	Various
AED Device Model:	Various - Please see Category I and Category II AEDs below
AED Device Category*:	Category I/Category II
AED Device Unit Cost:	Various
AED Device Extended Warranty Cost:	N/A
AED Device Service Plan Cost (Bi-Annual):	Various

*Category Options Listed Below:
Category I - Public Access and Infrequent User AEDs
Category II - First Responder AEDs
Category III - Professional Defibrillators

Market Basket Items for Bid Device			
Item Name	Item Model	Cost Per Unit	Notes
LIFEPAK 15 Trending, 12-Lead ECG, Bluetooth	99577-001368	\$20,640.75	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001959	\$23,015.85	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, EtCO2, Bluetooth	99577-001952	\$23,929.35	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	99577-001955	\$27,400.65	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth	99577-001957	\$30,415.20	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth	99577-001588	\$33,429.75	Category III - Professional Defibrillators
LIFEPAK 15 Bluetooth	99577-001939	\$12,419.25	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, Bluetooth	99577-001945	\$16,621.35	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, EtCO2, Bluetooth	99577-001944	\$18,631.05	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, Bluetooth	99577-001950	\$20,914.80	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, Bluetooth	99577-001953	\$24,842.85	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, EtCO2, 12-Lead ECG, Bluetooth	99577-001943	\$25,939.05	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	99577-001947	\$19,179.15	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001960	\$29,136.30	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001962	\$32,150.85	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001372	\$35,165.40	Category III - Professional Defibrillators
LIFEPAK 15 Nellcor and Masimo SpO2, Bluetooth	99577-001941	\$14,520.30	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, Bluetooth	99577-001946	\$17,169.45	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	99577-001948	\$19,727.25	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, Bluetooth	99577-001951	\$21,462.90	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	99577-001964	\$27,948.75	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001963	\$29,684.40	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	99577-001966	\$23,198.55	Category III - Professional Defibrillators
LIFEPAK 15 Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	99577-001956	\$28,542.09	Category III - Professional Defibrillators
LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2,Bluetooth, Temp	99577-001958	\$31,556.64	Category III - Professional Defibrillators
LIFEPAK 15 Trending, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	99577-001373	\$34,571.19	Category III - Professional Defibrillators
LIFEPAK 15 Standard	99577-001930	\$12,419.25	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP	99577-001931	\$19,635.90	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP,EtCO2	99577-001932	\$20,914.80	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP,12-Lead	99577-001933	\$24,842.85	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead, EtCO2	99577-001934	\$27,400.65	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead, EtCO2	99577-001935	\$30,415.20	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet NIBP, 12-Lead, EtCO2	99577-001936	\$33,429.75	Category III - Professional Defibrillators
LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Temperature	99577-001938	\$31,556.64	Category III - Professional Defibrillators
LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead, EtCO2, 2 Invasive Pressure Channels	99577-001937	\$35,165.40	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, EtCO2, BT)	81700-000005	\$20,431.08	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT)	81700-000004	\$32,215.23	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT, Temp)	81700-000002	\$33,356.67	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels)	81700-000001	\$36,965.43	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Standard)	81700-000007	\$14,219.28	Category III - Professional Defibrillators
Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, NIBP, EtCO2)	81700-000003	\$22,714.83	Category III - Professional Defibrillators

Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG , EtCO2, 2 IP Channels)	81700-000006	\$36,965.43	Category III - Professional Defibrillators
LIFEPAK 20e Defibrillator/Monitor	70507-000061	\$7,738.65	Category III - Professional Defibrillators
LIFEPAK 20e Defibrillator/Monitor with Pacing Package	70507-000080	\$8,869.65	Category III - Professional Defibrillators
LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo)	70507-000091	\$10,000.65	Category III - Professional Defibrillators
LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo and Legacy Nellcor enabled))	70507-000081	\$10,348.65	Category III - Professional Defibrillators
LIFEPAK 20e Lithium-ion Rechargeable Internal Battery	11141-000112	\$251.60	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e w/ CodeManagement Module (Wireless)	81701-000001	\$9,000.15	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless)	81701-000002	\$10,131.15	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing & Masimo SpO2) w/ CodeManagement Module (Wireless)	81701-000003	\$11,262.15	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless)	81701-000004	\$11,610.15	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e w/ CodeManagementModule (Wireless & EtCO2)	81701-000005	\$11,653.65	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless & EtCO2)	81701-000006	\$12,784.65	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing and Masimo SpO2) w/ CodeManagement Module (Wireless & EtCO2)	81701-000007	\$13,915.65	Category III - Professional Defibrillators
Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless & EtCO2)	81701-000008	\$14,263.65	Category III - Professional Defibrillators
LIFEPAK 20e Defibrillator CodeManagement Module - Wireless	11150-000018	\$1,261.50	Category III - Professional Defibrillators
LIFEPAK 20e Debibrillator ModeManagement Module - Wireless & with Capnography	11150-000019	\$3,915.00	Category III - Professional Defibrillators
Carry Case for LIFEPAK 20/20e Defibrillator with Module	11260-000045	\$189.66	
CodeManagement Module Lithium Ion Battery	11141-000162	\$206.19	
LIFEPAK 1000 Graphical Display Standard Setup w/carry case, battery & electrodes	99425-000023	\$2,180.00	Category II - First Responder AEDs
LIFEPAK 1000 ECG Display, Standard Setup w/carry case, battery & electrodes	99425-000025	\$2,516.25	Category II - First Responder AEDs
LP1000 Trainer	99996-000117	\$879.75	
LMnO2 Non-Rechargeable Battery	11141-000100	\$313.65	
Rechargeable Battery Replacement for LP1000	11141-000161	\$362.95	
Rechargeable Li-ion Battery for LP1000- only available with purchase of new LP1000 device	11141-000160	\$58.65	
Battery charger for the LIFEPAK 1000 (must be used with rechargeable battery)	11140-000085	\$390.15	
BAG ASSEMBLY, NO STRAP,LIFEPAK 1000	11425-000007	\$119.85	
LIFEPAK 1000 Hard shell, watertight carrying case	11260-000023	\$291.55	
LIFEPAK 1000 Replacement Shoulder Strap for carry case	11425-000012	\$37.40	
3-Wire ECG Cable	11111-000016	\$215.05	
Accessory pouch for 3-wire cable and/or other accessories	11425-000001	\$56.10	
Clip-on Training Electrodes for use with QUIK-COMBO Patient Simulator	11250-000052	\$61.20	
Quick Reference Instruction Card LIFEPAK 1000	26500-002156	\$5.95	
LIFEPAK CR Plus AED Kit Semi-automatic AHA voice prompt	80403-000148	\$1,536.50	Category I - Public Access and Infrequent User AEDs
LIFEPAK CR Plus AED Kit Fully automatic AHA voice prompt	80403-000149	\$1,676.50	Category I - Public Access and Infrequent User AEDs
LIFEPAK Express Semi-automatic. Incl 1 pair of QUIK-Pak electrodes	80427-000134	\$1,271.25	Category I - Public Access and Infrequent User AEDs
LIFEPAK CR Plus Hard shell carry case	11260-000015	\$225.25	
LIFEPAK CR Plus Carrying case	21300-004576	\$63.75	
LIFEPAK CR Plus Replacement Kit for Charge-Pak 2 sets of electrodes	11403-000001	\$104.55	
LIFEPAK CR Plus Replacement Kit for Charge-Pak 1 set of electrodes	11403-000002	\$87.55	
Wall mount bracket for LIFEPAK CR Plus	11210-000021	\$90.95	
CENTRAL ALARM SWITCH for CR Plus	21300-006587	\$48.45	
LIFEPAK CR Plus Training System	11250-000073	\$325.55	
LIFEPAK CR Plus Training System replacement carry case	11260-000014	\$33.15	
LIFEPAK CR Plus Training System replacement training electrodes	11250-000015	\$35.70	
LIFEPAK CR Plus Operating Instructions: LIFEPAK CR Plus Training System	26500-001156	\$15.30	
LIFEPAK CR Plus Service Manual CD Rom	26500-001421	\$68.00	
LIFEPAK CR Plus Replacement shoulder strap for carry case	21300-004579	\$13.60	
HeartSine SAM 350P AED	80514-000263	\$949.00	Category I - Public Access and Infrequent User AEDs
HeartSine SAM 450P AED	80515-000002	\$1,325.00	Category I - Public Access and Infrequent User AEDs
USB Data Download Cable - HeartSine	11516-000018	\$31.45	
AED Wall Sign - HeartSine	11516-000020	\$27.20	
CPR prep kit - HeartSine	11516-000021	\$28.05	
Carry Case for HeartSine AED	11516-000022	\$46.75	
Backpack for HeartSine AED	11516-000114	\$124.10	
HeartSine AED Pelican case with insert	11516-000010	\$133.45	
Wall Bracket for HeartSine AED	11516-000023	\$71.40	
HeartSine Wall Cabinet with Alarm	11516-000024	\$130.90	
US Adult Pad-Pak for HeartSine AEDs	11516-000003	\$149.60	
US Pediatric-Pak for HeartSine AEDs	11516-000004	\$177.65	

Aviation Pad-Pak for HeartSine AEDs	11516-000027	\$163.20	
HeartSine SAM 350P AED Trainer	11516-000059	\$357.00	
HeartSine SAM 450P AED Trainer	11516-000092	\$357.00	
HeartSine AED Trainer Electrodes - 25	11516-000011	\$63.75	
HeartSine AED Trainer Electrodes - 10	11516-000009	\$28.05	
HeartSine Trainer battery charger	11516-000012	\$27.20	
SAM 350P AED Trainer Remote Control	11516-000014	\$130.90	
SAM 450P AED Trainer Remote Control	11516-000001	\$130.90	
Pad-Pak Electrode Cartridge for Trainer	11516-000017	\$42.50	
LUCAS 2, 2.1 SW Chest Compression System	99576-000024	\$13,241.40	
LUCAS 2, 2.2 SW Chest Compression Training unit	99576-000020	\$8,221.50	
LUCAS 3.0 Chest Compression System	99576-000043	\$13,876.50	
Training Unit LUCAS 3.0. Non Clinical device for training purposes only.	99576-000042	\$8,221.50	
LUCAS 2 Rubber Bumper	11576-000070	\$36.55	
LUCAS 1 Regulator	11996-000285	\$539.75	
LUCAS 1 Carry Bag (Backpack)	11576-000035	\$501.50	
LUCAS 1 Extention Hose	21996-000061	\$290.70	
LUCAS 1 Connector - Chemtron Air	11996-000278	\$314.50	
LUCAS 1 Connector - Ohmeda Air	11996-000279	\$314.50	
LUCAS 1 Connector - Puritan Bennet Air	11996-000280	\$314.50	
LUCAS 1 Connector - Diss Air	11996-000281	\$314.50	
LUCAS 1 Connector - Schrader Air	11996-000282	\$314.50	
LUCAS 1 Connector - Oxequip Air	11996-000283	\$314.50	
LUCAS PCI BACK PLATE	11576-000064	\$2,992.00	
LUCAS Back Plate	21996-000044	\$322.15	
Back Plate Grip Tape	11576-000052	\$38.25	
Back Plate Grip Tape (3 pack)	11576-000053	\$97.75	
Patient Strap (Secures patient's arms to support legs of LUCAS - 1pr)	11576-000050	\$86.70	
Patient Strap (secures patient's arms to support legs of LUCAS - 3 pack)	11576-000051	\$229.50	
LUCAS 2 Carrying Bag	11576-000038	\$292.40	
LUCAS 2 Disposable Suction Cup (3 pack)	11576-000046	\$119.00	
LUCAS 2 Disposable Suction Cup (12 pack)	11576-000047	\$423.30	
LUCAS 2 Stand-alone Battery Charger	11576-000060	\$994.50	
LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo)	11576-000039	\$605.20	
LUCAS 2 12V Car Cable	11576-000048	\$120.70	
LUCAS Carrying Case, Hard Shell	11576-000081	\$382.50	
LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	11576-000080	\$605.20	
LUCAS Stabilization Strap	21576-000074	\$78.20	
LUCAS Stabilization Strap (4 pack)	21576-000075	\$250.75	
LUCAS Slim Back Plate	11576-000088	\$335.75	
Grip Tape, LUCAS Slim Back Plate	11576-000089	\$23.80	
Grip Tape (3-pack), LUCAS Slim Back Plate	11576-000090	\$57.80	
LUCAS 3 Bumpers (Black)	11576-000091	\$35.70	
LUCAS 3.0 Instructions for Use, Replacement, EN	26500-003716	\$34.00	
LUCAS 2, 2.0 SW, INSTRUCTION FOR USE, EN	26500-003084	\$34.85	
LUCAS 2, 2.1 Chest Compression System - Instructions for Use, U.S. English	26500-003434	\$34.85	
Patient Strap (each)	11576-000036	\$90.10	
AED Trainer new style training electrodes (5 pr)	11101-000003	\$37.40	
AED training electrode set - (5pr), cable & pouch	11101-000004	\$63.75	
Cable/connector assembly/pouch for Adult AED training electrodes	11101-000006	\$28.90	
Replacement infant/child AED training electrodes	11250-000042	\$36.55	
Cable/connector assembly/pouch for infant/child AED training electrodes	11250-000043	\$42.50	
Infant/child AED training electrodes training set	11250-000045	\$63.75	
TrueCPR Coaching Device	80596-000003	\$1,561.65	
TrueCPR Carry Case	11260-000044	\$66.12	
McGRATH MAC EMS Video Laryngoscope	11996-000393	\$2,392.50	
McGRATH 3.6V EMS Battery	11996-000394	\$52.20	
McGRATH MAC 2 Laryngoscope Blades, Box of 10	11996-000414	\$139.20	
McGRATH MAC 3 Laryngoscope Blades, Box of 10	11996-000415	\$139.20	
McGRATH MAC 4 Laryngoscope Blades, Box of 10	11996-000416	\$139.20	
McGRATH X3 Laryngoscope Blades, Box of 10	11996-000398	\$243.60	
Wall Cabinet - Semi-recessed for AED, 3" Trim	11998-000292	\$277.10	
Wall Cabinet - Fully-recessed for AED, 1.5" Trim	11998-000293	\$236.30	
Wall Cabinet, standard, surface mount, SS	11220-000076	\$476.00	
Wall Cabinet, standard, semi-recessed, SS	11220-000077	\$429.25	
Wall Cabinet, small, fully recessed, SS	11220-000078	\$408.00	



AED Wall Cabinet with alarm, fire rated - semi-recessed, rolled edges	11210-000026	\$408.00	
AED Wall Cabinet with alarm and strobe -surface mount, rolled edges	11220-000083	\$347.65	
AED Wall Cabinet with alarm - surface mount, rolled edges	11220-000079	\$283.05	
AED Wall Cabinet with alarm, fire rated - recessed, square edges	11210-000027	\$388.45	
AED Wall Cabinet with alarm and strobe - surface mount, rolled edges	11220-000084	\$497.25	
AED Floor Stand Cabinet with alarm- White	11210-000028	\$960.50	
AED Floor Stand Cabinet with alarm- Grey	11210-000029	\$998.75	
AED Wall Sign Ilcor w/logo, Flat,8x10	11998-000327	\$22.10	
AED Wall Sign Ilcor w/logo, T-mount, 8x10	11998-000328	\$30.60	
AED Wall Sign Ilcor w/logo, Tent, 7x8	11998-000329	\$30.60	
AED Wall Sign Traditional w/logo, Flat, 8x10	11998-000330	\$22.10	
AED Wall Sign Traditional w/logo, T-mount, 8x10	11998-000331	\$30.60	
AED Wall Sign Traditional w/logo, Tent, 7x8	11998-000332	\$30.60	
AED Wall Sign Traditional w/o logo, T-mount, 8x10	11998-000333	\$30.60	
AED Instruction Card (laminated easy reference)	26500-000185	\$5.95	
Ambu Res-Cue Key First Responder Kit	11998-000320	\$32.30	
Ambu Res-Cue Mask First Responder Kit	11998-000321	\$39.95	
LIFEPAK 500 AED Training System	11250-000096	\$561.00	
LP500 SLA Battery	11141-000158	\$289.85	
LP500 Battery Replacement kit	11141-000159	\$311.10	
Wall mount bracket for AED	11210-000001	\$103.70	
LIFEPAK 500 Complete soft shell carrying case	11998-000014	\$146.20	
LIFEPAK 500 Hard-shell carrying case (Pelican)	11998-000021	\$337.45	
LIFEPAK 500T Replacement carry case	11250-000004	\$69.70	
LIFEPAK 500T Replacement simulated battery pak	11250-000006	\$33.15	
LIFEPAK 500 Service Manual CD-Rom	26500-000036	\$73.10	
LIFEPAK 500T Operating Instructions	26500-001008	\$10.20	
LIFEPAK 500 DPS complete soft shell carrying case with "stealth" surface	21330-001058	\$184.45	
LIFEPAK 500 In-service Video	26500-000037	\$15.30	
LIFEPAK 500 rechargeable sealed lead acid battery pak	11141-000002	\$190.40	
Setup Transfer cable for LIFEPAK 500	11110-000050	\$59.50	
External Modem for connection to LIFEPAK 500	11150-000010	\$285.60	
Battery pouch for the LIFEPAK 500	11220-000025	\$56.95	
Power Adapter extension cable for LIFEPAK 12 power adapter	11110-000051	\$124.95	
BSS2 wall mount bracket	11210-000002	\$111.35	
LIFEPAK 20 NiMH rechargeable internal battery	11141-000068	\$153.85	
LIFEPAK NiCd Battery with fuel gauge 1.6amp hrs	11141-000149	\$286.45	
LIFEPAK SLA Battery	11141-000028	\$215.05	
Station Battery Charger - For the LP15	11577-000004	\$1,581.00	
Mobile Battery Charger - FOR THE LP15	11577-000011	\$1,721.25	
LP15 Lithium-ion Battery 5.7 amp hrs	21330-001176	\$398.65	
LIFEPAK 12 Li-ion Battery	11141-000106	\$383.35	
REDI-CHARGE Base	11141-000115	\$1,292.00	
LIFEPAK 12 REDI-CHARGE Adapter Tray	11141-000116	\$169.15	
LIFEPAK 15 REDI-CHARGE Adapter Tray	11140-000052	\$175.10	
AC Power Adapter	11140-000072	\$1,432.25	
DC Power Adapter	11140-000074	\$1,742.50	
LP15 Power Attachment Kit	11577-000019	\$49.30	
AC Power Cord	11140-000015	\$68.85	
Extension Cable (5ft 3 in)	11140-000080	\$257.55	
Right angle cable (10in) included with ACPA & DCPA	11140-000081	\$257.55	
Cable DC Input LP15 Battery Charger	11996-000375	\$67.15	
LIFEPAK 12 Basic carry case w/strap, right & left pouches	11260-000030	\$281.35	
LIFEPAK 12 Carry case back pouch - expandable	11260-000029	\$76.50	
LIFEPAK 12 Replacement carry case right pouch	21300-007203	\$79.05	
LIFEPAK 12 Replacement carry case left pouch	21300-007201	\$86.70	
LIFEPAK 12 Carry case base & side supports	21300-006361	\$131.75	
LIFEPAK12 Shoulder Strap replacement	11260-000037	\$31.45	
LIFEPAK 12 Front cover	11220-000033	\$37.40	
LIFEPAK 12 Removable acrylic screen shield	11998-000063	\$45.90	
Top Pouch for the LP12/LP15	11220-000028	\$48.45	
Carrying Case of the LIFEPAK 12 with AC Power Adapter	11260-000032	\$298.35	
Carrying Case for the LIFEPAK 12 with Voice Recorder	11260-000033	\$298.35	
Right Pouch Replacement (Note: Included with basic case)	21300-007203	\$79.05	
LIFEPAK 15 Basic carry case w/ right & left pouches	11577-000002	\$272.00	
LIFEPAK 15 Carry case back pouch	11260-000039	\$69.70	

LIFEPAK 15 Shoulder strap	11577-000001	\$31.45	
LP15 bed Connector	11996-000374	\$128.35	
QUIK-COMBO Accessory pouch for LP20	11260-000016	\$51.85	
LP20 Basic Carry Case	11260-000018	\$136.00	
LP20 Top Pouch	11260-000043	\$54.40	
ASSY-LP20 DOCKING STATION	21330-000996	\$323.85	
Surface mount bracket	11996-000309	\$964.75	
Standard hard paddles for use w/LIFEPAK 12	11130-000001	\$637.50	
LIFEPAK 20E Standard Adult Detachable Hard Paddles	11130-000037	\$824.50	
Standard hard paddles for use w/LIFEPAK 15	11130-000061	\$731.00	
Pediatric paddle, external 1ea (2 required) multi-language	11133-000007	\$80.75	
Internal paddle handles w/discharge control for use with LIFEPAK 12 or LIFEPAK 20	11131-000001	\$544.00	
Internal paddles - 1" size (6.25" shaft length)	11131-000010	\$147.90	
Internal paddles - 1.5" size (6" shaft length)	11131-000011	\$147.90	
Internal paddles - 2" size (5.75" shaft length)	11131-000012	\$147.90	
Internal paddles - 2.5" size (5.75" shaft length)	11131-000013	\$147.90	
Internal paddles - 3.5" size (5" shaft length)	11131-000014	\$147.90	
Internal paddles - 2.5" size (8.5" shaft length)	11131-000019	\$147.90	
Internal paddles - 1.5" size (9" shaft length)	11131-000021	\$147.90	
Internal paddles - 2" size (8.75" shaft length)	11131-000022	\$147.90	
Internal paddles - 3.5" size (8" shaft length)	11131-000023	\$147.90	
Internal paddles - 1.5" size (14.25" shaft length)	11131-000024	\$147.90	
LIFEPAK 15 internal paddles adapter cable	11998-000326	\$254.15	
Signagel, gel	21300-005847	\$4.25	
QUIK-COMBO therapy cable for use w/LIFEPAK 12 or LIFEPAK 20	11110-000040	\$329.80	
QUIK-COMBO therapy cable for use w/LIFEPAK 15	11113-000004	\$329.80	
12 Lead ECG, Precordial Leads (AHA)	11111-000022	\$127.50	
8ft Trunk cable with AHA limb leads	11111-000020	\$319.60	
5ft Trunk cable with AHA limb leads	11111-000018	\$316.20	
4-Wire Cable Comb (10- Pack)	21300-008054	\$47.60	
6-Wire Cable Comb (10- Pack)	21300-008055	\$47.60	
3-lead ECG cable for LIFEPAK 12 or LIFEPAK 20	11110-000029	\$120.70	
5-Lead ECG Cable for LIFEPAK 12 or LIFEPAK 20	11110-000066	\$215.05	
ECG printer paper, 50mm x 30m 3rolls/bx (1-49)	11240-000013	\$17.00	
Strip chart recorder paper, 100mm 2rolls/bx (1-23)	11240-000016	\$17.85	
Modem cable - 6' LIFEPAK 12 to external modem	11150-000007	\$110.50	
Modem door assembly	11150-000009	\$59.50	
Internal modem (pc card modem)	11150-000015	\$294.95	
Serial port cable	11230-000020	\$137.70	
LP20 Serial Port Cable	11230-000018	\$106.25	
LP20 Configuration Transfer Cable	11230-000019	\$106.25	
LIFEPAK 12 NIBP Hose, coiled 9'	11996-000392	\$52.70	
LIFEPAK 12 NIBP Hose, 9'	11996-000391	\$52.70	
LIFEPAK 12 NIBP Hose, 12'	11996-000390	\$52.70	
LIFEPAK 15 NIBP Hose, 9' coiled	21300-008148	\$52.70	
LIFEPAK 15 NIBP Hose, 9'	21300-008147	\$52.70	
LIFEPAK 15 NIBP Hose, 12'	21300-008146	\$52.70	
NIBP Cuff-Reusable, Infant	11160-000011	\$17.85	
NIBP Cuff-Reusable, Child	11160-000013	\$20.40	
NIBP Cuff-Reusable, Adult	11160-000015	\$25.50	
NIBP Cuff-Reusable, Lg Adult	11160-000017	\$28.05	
NIBP Cuff-Reusable Adult X large	11160-000019	\$40.80	
NIBP Cuff-Disposable Infant	11160-000012	\$7.65	
NIBP Cuff-Disposable Child	11160-000014	\$8.50	
NIBP Cuff-Disposable Adult	11160-000016	\$9.35	
NIBP Cuff-Disposable Large Adult	11160-000018	\$9.35	
NIBP Cuff-Disposable X-tra Large Adult	11160-000020	\$12.75	
Durasensor - Adult finger sensor	11996-000060	\$266.05	
Oxiband Adult/Neonatal Sensor	11996-000061	\$201.45	
Oxiband Pediatric/Infant Sensor	11996-000062	\$201.45	
DURA-Y Multisite sensor (reusable)	11996-000106	\$578.00	
Oxisensor II adult sensor (24/BX)	11996-000113	\$573.75	
Oxisensor II adult sensor, long cable (24/BX)	11996-000114	\$926.50	
Oxisensor II infant sensor (24/BX)	11996-000115	\$735.25	
Oxisensor II pediatric sensor (24/BX)	11996-000116	\$569.50	
Disposable Adhesive bandage wrap for OXI-A/N (2 bags of 50)	11996-000048	\$101.15	

Disposable Adhesive bandage wrap for OXI-P/I (2 bags of 50)	11996-000049	\$101.15	
Oxisensor II neonatal sensor (24/BX)	11996-000117	\$748.00	
DEC-4 Cable Extension: 4'	11110-000042	\$56.10	
DEC-8 Cable Extension: 8'	11110-000176	\$61.20	
Masimo SET LNOP SpO2 Patient Cable- 4 foot	11171-000006	\$188.70	
Masimo SET LNOP SpO2 Patient Cable - 8 foot	11171-000008	\$237.15	
Masimo SET LNOP SpO2 Patient Cable - 12 foot	11171-000009	\$294.95	
Masimo SET LNOP SpO2 Sensor - Adult Reusable	11171-000007	\$322.15	
Masimo SET LNOP SpO2 Sensor -Pediatric Reusable	11171-000010	\$312.80	
Masimo SET LNOP SpO2 Sensor -Adult Disposable (1 box of 20 sensors)	11171-000011	\$340.85	
Masimo SET LNOP SpO2 Sensor -Pediatric Disposable (1 box of 20 sensors)	11171-000012	\$379.10	
Masimo SET LNOP SpO2 Sensor -Neonatal (<10 KG) Disposable (1 box of 20 sensors)	11171-000034	\$501.50	
Masimo SET LNOP SpO2 Sensor Infant Disposable (1 box of 20 sensors)	11171-000036	\$414.80	
Masimo SET RED LNOP Patient Cable - 4 foot	11996-000326	\$214.20	
Masimo SET RED LNOP Patient Cable - 8 foot	11996-000327	\$255.00	
Masimo SET RED LNOP Patient Cable - 12 foot	11996-000328	\$360.40	
Masimo SET LNCS Patient Cable - 4 foot	11171-000024	\$175.95	
Masimo SET LNCS Patient Cable - 10 foot	11171-000016	\$249.05	
Masimo SET LNCS Patient Cable - 14 foot	11171-000025	\$372.30	
Masimo SET Red LNCS Patient Cable - 4 foot	11996-000323	\$175.10	
Masimo SET Red LNCS Patient Cable - 10 foot	11996-000324	\$213.35	
Masimo SET Red LNCS Patient Cable - 14 foot	11996-000325	\$360.40	
Masimo SET LNCS 4' extension (for Nellcor equipped units)	11171-000027	\$215.90	
Masimo SET LNCS Adult Reusable Sensor	11171-000017	\$276.25	
Masimo SET LNCS Pediatric Reusable Sensor	11171-000018	\$255.85	
Masimo SET LNCS Adult Disposable Sensors (box of 20)	11171-000019	\$275.40	
Masimo SET LNCS Pediatric Disposable Sensors (box of 20)	11171-000020	\$312.80	
Masimo SET LNCS Neonatal L Disposable Sensor (box of 20)	11171-000028	\$385.90	
Masimo SET LNCS Neonatal Pt L Disposable Sensor (box of 20)	11171-000029	\$422.45	
Masimo SET LNCS Infant Disposable Sensor (box Of 20)	11171-000031	\$385.90	
M-LNCS Adtx, Adult Adhesive Sensor, 18-inch, 20/box	11171-000039	\$285.60	
M-LNCS Pdtx, Pediatric Adhesive Sensor, 18-inch, 20/box	11171-000040	\$303.45	
M-LNCS Inf, Infant Adhesive Sensor, 18-inch, 20/box	11171-000041	\$374.85	
M-LNCS Neo, Neonatal/Adult Adhesive Sensor, 18-inch, 20/box	11171-000042	\$374.85	
M-LNCS NeoPt, Neonatal Preterm Adhesive Sensor, 18-inch, 20/box	11171-000043	\$410.55	
M-LNCS DCI, Adult Reusable Sensor, 1/box	11171-000046	\$255.85	
M-LNCS DCIP, Pediatric Reusable Sensor, 1/box	11171-000047	\$255.85	
Masimo SET Red Adult Reusable Direct Connect Sensor - 3 foot	11996-000331	\$334.90	
Masimo SET Red Adult Reusable Direct Connect Sensor - 12 foot	11996-000332	\$616.25	
Masimo SET Red Pediatric Reusable Direct Connect Sensor - 3 foot	11996-000333	\$334.90	
Masimo SET Red Pediatric Reusable Direct Connect Sensor - 12 foot	11996-000334	\$616.25	
Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 3 foot	11996-000335	\$752.25	
Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 12 foot	11996-000336	\$1,028.50	
Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 3 foot	11996-000337	\$752.25	
Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 12 foot	11996-000338	\$1,028.50	
Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft	11171-000032	\$862.75	
Rainbow DCP-DC9, Pedi Reuse Sensor, 8 ft	11171-000033	\$862.75	
Rainbow DCI Adt Reusable Sensor, 1/box	11171-000049	\$544.00	
Rainbow DCIP PED REUSABLE Sensor	11171-000050	\$599.25	
Rainbow R25, Adult Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	11996-000339	\$607.75	
Rainbow R20, Pediatric Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	11996-000340	\$629.00	
Rainbow R25-L, Adult/Neo Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	11996-000341	\$607.75	
Rainbow R20-L, Infant Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	11996-000342	\$629.00	
RC-04, Patient Cable, 4 ft. , 1/box	11171-000037	\$211.65	
RC-12, Patient Cable, 12 ft. , 1/box	11171-000038	\$315.35	
Disposable Light Shield 10/pack	11171-000055	\$52.70	
Reuseable Light Shield, 5 /box	11171-000054	\$55.25	
DBI-dc8, Adult Soft Reusable Direct Connect SpO2 Sensor, 8 ft., 1/box	11171-000051	\$607.75	
DIGITBOOT LNCS DB1, ADT REUSABLE SENSOR,REF 2653	11171-000052	\$284.75	
DIGITBOOTRED DBI-DC8, ADTREUSABLESENSOR,REF 2644	11171-000053	\$607.75	
MNC-1 Adapter Cable - 10 foot	11996-000183	\$463.25	
MNC-1 Adapter Cable - 4 foot	11996-000198	\$439.45	
RED MNC ADAPTER CABLE, 4FT,2641	11996-000365	\$688.50	
FilterLine H Set Infant/Neonatal (box of 25)	11996-000001	\$476.00	

FilterLine H Set Adult/Pediatric (box of 25)	11996-000080	\$381.65
FilterLine Set Adult/Pediatric (box of 25)	11996-000081	\$243.10
FilterLine Set Long Adult/Pediatric (box of 25)	11996-000164	\$272.85
Nasal FilterLine Set Infant/Neonatal (box of 25)	11996-000082	\$255.85
SmartCapnoLine - Pediatric patients <44lbs (box of 25)	11996-000120	\$273.70
SmartCapnoLine w/O2 delivery - Pediatric patients <44lbs (box of 25)	11996-000128	\$368.90
SmartCapnoLine Plus - Adult/Intermediate patients >44lbs (box of 25)	11996-000162	\$273.70
SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (box of 25)	11996-000163	\$303.45
SmartCapnoLine Plus Long w/O2 - Adult/Intermediate patients>44lbs (box of 25)	11996-000165	\$385.90
SmartCapnoLine Plus - Adult/Intermediate patients>44lbs (Cs of 100)	11996-000166	\$994.50
SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (Cs of 100)	11996-000167	\$1,071.00
Electrode QUIK-COMBO w/REDI-PAK preconnect	11996-000017	\$35.21
Electrode EDGE QUIK-COMBO RTS	11996-000090	\$39.10
Electrode EDGE QUIK-COMBO Adult	11996-000091	\$30.64
Electrode EDGE Fast-Patch Plus	11996-000092	\$18.70
Electrode EDGE QUIK-COMBO pediatric RTS	11996-000093	\$36.85
Electrode LIFEPATCH ECG , adult, pregelled (4/pkg)	11100-000002	\$1.70
Electrode LIFEPATCH ECG , adult, pregelled (3/pkg) 1-99	11100-000001	\$1.28
Electrode replacement infant/child reduced energy	11101-000016	\$98.60
Electrode Infant/Child reduced energy starter kit	11101-000017	\$160.65
ADAPTER ASSY-ELECTRODE,HARD PADDLE,PAD PRINTED	21330-001024	\$73.95
Temperature Adapter Cable- 5ft	11140-000078	\$314.50
Temperature Adapter Cable- 10ft	11140-000079	\$314.50
Temp Sensor, Skin Probe, High Dielectric, Disp (box of 20)	11996-000359	\$124.10
Temp Sensor, Esophageal-Rectal, 9FR, Disp (box of 20)	11996-000360	\$132.60
12-Leads Made Easy Web-based training program	44500-000001	\$48.45
Capno Made Easy Web Based Training	44500-000003	\$48.45
Adult AED QUIK-PAK Training Electrode Set (Box of 5 pair)	11250-000012	\$68.85
Test load (for use with QUIK COMBO therapy cable)	21330-001365	\$89.25
QUIK-COMBO Test Plug for testing QC Cable	11113-000002	\$21.25
QUIK-COMBO 12-lead Patient Simulator	11996-000311	\$777.75
QUIK-COMBO 3-lead Patient Simulator	11996-000310	\$675.75
Defibrillation/ECG training electrode cable extension wire	11110-000085	\$188.70
QUIK-COMBO training electrodes (2/PR)	11103-000001	\$24.65
Defibrillation/ECG training electrodes	11101-000007	\$26.35
Operating Instructions: LIFEPAK 12	26500-002481	\$63.75
Service Manual on CD-ROM: LIFEPAK 12 and BSS2	21300-007585	\$58.65
LIFEPAK 12 In-service Video	26500-000213	\$31.45
LIFEPAK 12 & BSS2 Service Manual (paper version)	26500-000234	\$184.45
LIFEPAK 12 Operating Instructions	26500-000942	\$61.20
LIFEPAK 15 In-service Video - DVD format	21330-001357	\$30.60
LIFEPAK 15 Operating Instructions	26500-002408	\$61.20
Quik reference Instruction Card for AED and CPR instruction	26500-002040	\$5.95
Monitor to PC USB Cable for connecting LIFEPAK 12 or LIFEPAK 15 to a PC	11996-000369	\$249.90
CODE-STAT 10 Data Review Seat	11600-000022	\$2,299.25
CODE-STAT Maintenance Subscription (3 Years)	11600-000024	\$1,625.00
Individual AED Challenge (Per Person/ Yr)	26996-000014	\$15.00
LIFENET PC Gateway	21340-000706	\$388.89
TITAN II Wireless Gateway	21996-000073	\$900.45
Titan II - Wifi & Cellular Gateway (Verizon, Verizon KORE, AT&T)	21996-000093	\$1,405.05
Titan II - Wifi & Cellular Gateway (AT&T KORE)	21996-000095	\$1,405.05
Titan II - Wifi & Audio & Cellular Gateway (Verizon, Verizon KORE, AT&T)	21996-000092	\$2,366.40
Titan II - Wifi & Audio & Cellular Gateway (AT&T KORE)	21996-000094	\$2,366.40
Multitech 3G Gateway - AT&T	21996-000081	\$1,048.35
Multitech 3G Gateway - Verizon	21996-000085	\$1,048.35
Verizon Multitech 3G Gateway (For use with Physio-Control data plan)	21996-000086	\$1,048.35
AT&T Multitech 3G Gateway (For use with Physio-Control data plan)	21996-000082	\$1,048.35

On-Site Training Costs		
Participating State	Cost Per Day	Notes

# Physio-Control NASPO Pricing

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
<b>LIFEPAK® 15</b>						
<b>Common Pre- Hospital Configurations</b>						
LIFEPAK 15	99577-001368	LIFEPAK 15 Trending, 12-Lead ECG, Bluetooth	EA	1	\$ 23,725.00	\$20,640.75
LIFEPAK 15	99577-001959	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 26,455.00	\$23,015.85
LIFEPAK 15	99577-001952	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, EtCO2, Bluetooth	EA	1	\$ 27,505.00	\$23,929.35
LIFEPAK 15	99577-001955	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	\$ 31,495.00	\$27,400.65
LIFEPAK 15	99577-001957	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	\$ 34,960.00	\$30,415.20
LIFEPAK 15	99577-001588	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	\$ 38,425.00	\$33,429.75
<b>Common Hospital Configurations</b>						
LIFEPAK 15	99577-001939	LIFEPAK 15 Bluetooth	EA	1	\$ 14,275.00	\$12,419.25
LIFEPAK 15	99577-001945	LIFEPAK 15 Trending, Masimo SpO2, NIBP, Bluetooth	EA	1	\$ 19,105.00	\$16,621.35
LIFEPAK 15	99577-001944	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, Bluetooth	EA	1	\$ 21,415.00	\$18,631.05
LIFEPAK 15	99577-001950	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, Bluetooth	EA	1	\$ 24,040.00	\$20,914.80
LIFEPAK 15	99577-001953	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, Bluetooth	EA	1	\$ 28,555.00	\$24,842.85
LIFEPAK 15	99577-001943	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, 12-Lead ECG, Bluetooth	EA	1	\$ 29,815.00	\$25,939.05
<b>Common Transport Configurations</b>						
LIFEPAK 15	99577-001947	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 22,045.00	\$19,179.15
LIFEPAK 15	99577-001960	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 33,490.00	\$29,136.30
LIFEPAK 15	99577-001962	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 36,955.00	\$32,150.85
LIFEPAK 15	99577-001372	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 40,420.00	\$35,165.40
<b>Nellcor Configurations</b>						
LIFEPAK 15	99577-001941	LIFEPAK 15 Nellcor and Masimo SpO2, Bluetooth	EA	1	\$ 16,690.00	\$14,520.30
LIFEPAK 15	99577-001946	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, Bluetooth	EA	1	\$ 19,735.00	\$17,169.45
LIFEPAK 15	99577-001948	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 22,675.00	\$19,727.25
LIFEPAK 15	99577-001951	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, Bluetooth	EA	1	\$ 24,670.00	\$21,462.90
LIFEPAK 15	99577-001964	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	\$ 32,125.00	\$27,948.75
LIFEPAK 15	99577-001963	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 34,120.00	\$29,684.40
LIFEPAK 15	99577-001966	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	\$ 26,665.00	\$23,198.55

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
<b>Temperature Configurations</b>						
LIFEPAK 15	99577-001956	LIFEPAK 15 Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	EA	1	\$ 32,807.00	\$28,542.09
LIFEPAK 15	99577-001958	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2,Bluetooth, Temp	EA	1	\$ 36,272.00	\$31,556.64
LIFEPAK 15	99577-001373	LIFEPAK 15 Trending, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	EA	1	\$ 39,737.00	\$34,571.19
<b>Government Configurations (Bluetooth Not Included)</b>						
LIFEPAK 15	99577-001930	LIFEPAK 15 Standard	EA	1	\$ 14,275.00	\$12,419.25
LIFEPAK 15	99577-001931	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP	EA	1	\$ 22,570.00	\$19,635.90
LIFEPAK 15	99577-001932	LIFEPAK 15 Trending, Masimo SpO2, NIBP,EtCO2	EA	1	\$ 24,040.00	\$20,914.80
LIFEPAK 15	99577-001933	LIFEPAK 15 Trending, Masimo SpO2, NIBP,12-Lead	EA	1	\$ 28,555.00	\$24,842.85
LIFEPAK 15	99577-001934	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead, EtCO2	EA	1	\$ 31,495.00	\$27,400.65
LIFEPAK 15	99577-001935	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead, EtCO2	EA	1	\$ 34,960.00	\$30,415.20
LIFEPAK 15	99577-001936	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet NIBP, 12-Lead, EtCO2	EA	1	\$ 38,425.00	\$33,429.75
LIFEPAK 15	99577-001938	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Temperature	EA	1	\$ 36,272.00	\$31,556.64
LIFEPAK 15	99577-001937	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead, EtCO2, 2 Invasive Pressure Channels	EA	1	\$ 40,420.00	\$35,165.40
<b>LIFEPAK 15 ACPA Bundles</b>						
LIFEPAK 15	81700-000005	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, EtCO2, BT)	EA	1	\$ 23,484.00	\$20,431.08
LIFEPAK 15	81700-000004	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT)	EA	1	\$ 37,029.00	\$32,215.23
LIFEPAK 15	81700-000002	Bundle: LIFEPAK 15 w/ ACPA (Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT, Temp)	EA	1	\$ 38,341.00	\$33,356.67
LIFEPAK 15	81700-000001	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels)	EA	1	\$ 42,489.00	\$36,965.43
LIFEPAK 15	81700-000007	Bundle: LIFEPAK 15 w/ ACPA (Standard)	EA	1	\$ 16,344.00	\$14,219.28
LIFEPAK 15	81700-000003	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, NIBP, EtCO2)	EA	1	\$ 26,109.00	\$22,714.83
LIFEPAK 15	81700-000006	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG , EtCO2, 2 IP Channels)	EA	1	\$ 42,489.00	\$36,965.43
<b>LIFEPAK 20e</b>						
LIFEPAK 20e	70507-000061	LIFEPAK 20e Defibrillator/Monitor	EA	1	\$ 8,895.00	\$7,738.65
LIFEPAK 20e	70507-000080	LIFEPAK 20e Defibrillator/Monitor with Pacing Package	EA	1	\$ 10,195.00	\$8,869.65
LIFEPAK 20e	70507-000091	LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo)	EA	1	\$ 11,495.00	\$10,000.65
LIFEPAK 20e	70507-000081	LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo and Legacy Nellcor enabled))	EA	1	\$ 11,895.00	\$10,348.65
Accessory	11141-000112	LIFEPAK 20e Lithium-ion Rechargeable Internal Battery	EA	1	\$ 296.00	\$251.60
<b>LIFEPAK 20e CMM Bundles</b>						
LIFEPAK 20e	81701-000001	Bundle: LIFEPAK 20e w/ CodeManagement Module (Wireless)	EA	1	\$ 10,345.00	\$9,000.15
LIFEPAK 20e	81701-000002	Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless)	EA	1	\$ 11,645.00	\$10,131.15
LIFEPAK 20e	81701-000003	Bundle: LIFEPAK 20e (Pacing & Masimo SpO2) w/ CodeManagement Module (Wireless)	EA	1	\$ 12,945.00	\$11,262.15



Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
LIFEPAK 20e	81701-000004	Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless)	EA	1	\$ 13,345.00	\$11,610.15
LIFEPAK 20e	81701-000005	Bundle: LIFEPAK 20e w/ CodeManagementModule (Wireless & EtCO2)	EA	1	\$ 13,395.00	\$11,653.65
LIFEPAK 20e	81701-000006	Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless & EtCO2)	EA	1	\$ 14,695.00	\$12,784.65
LIFEPAK 20e	81701-000007	Bundle: LIFEPAK 20e (Pacing and Masimo SpO2) w/ CodeManagement Module (Wireless & EtCO2)	EA	1	\$ 15,995.00	\$13,915.65
LIFEPAK 20e	81701-000008	Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless & EtCO2)	EA	1	\$ 16,395.00	\$14,263.65
<b>Code Management Module</b>						
Accessory	11150-000018	LIFEPAK 20e Defibrillator CodeManagement Module - Wireless	EA	1	\$ 1,450.00	\$1,261.50
Accessory	11150-000019	LIFEPAK 20e Debibrillator ModeManagement Module - Wireless & with Capnography	EA	1	\$ 4,500.00	\$3,915.00
Accessory	11260-000045	Carry Case for LIFEPAK 20/20e Defibrillator with Module	EA	1	\$ 218.00	\$189.66
Accessory	11141-000162	CodeManagement Module Lithium Ion Battery	EA	1	\$ 237.00	\$206.19
<b>LIFEPAK 1000</b>						
LIFEPAK 1000	99425-000023	LIFEPAK 1000 Graphical Display Standard Setup w/carry case, battery & electrodes	EA	1	\$ 2,725.00	\$2,180.00
LIFEPAK 1000	99425-000025	LIFEPAK 1000 ECG Display, Standard Setup w/carry case, battery & electrodes	EA	1	\$ 3,355.00	\$2,516.25
Accessory	99996-000117	LP1000 Trainer	EA	1	\$ 1,035.00	\$879.75
Accessory	11141-000100	LMnO2 Non-Rechargeable Battery	EA	1	\$ 369.00	\$313.65
Accessory	11141-000161	Rechargeable Battery Replacement for LP1000	EA	1	\$ 427.00	\$362.95
Accessory	11141-000160	Rechargeable Li-ion Battery for LP1000- only available with purchase of new LP1000 device	EA	1	\$ 69.00	\$58.65
Accessory	11140-000085	Battery charger for the LIFEPAK 1000 (must be used with rechargeable battery)	EA	1	\$ 459.00	\$390.15
Accessory	11425-000007	BAG ASSEMBLY, NO STRAP,LIFEPAK 1000	EA	1	\$ 141.00	\$119.85
Accessory	11260-000023	LIFEPAK 1000 Hard shell, watertight carrying case	EA	1	\$ 343.00	\$291.55
Accessory	11425-000012	LIFEPAK 1000 Replacement Shoulder Strap for carry case	EA	1	\$ 44.00	\$37.40
Accessory	11111-000016	3-Wire ECG Cable	EA	1	\$ 253.00	\$215.05
Accessory	11425-000001	Accessory pouch for 3-wire cable and/or other accessories	EA	1	\$ 66.00	\$56.10
Accessory	11250-000052	Clip-on Training Electrodes for use with QUIK-COMBO Patient Simulator	EA	5	\$ 72.00	\$61.20
Accessory	26500-002156	Quick Reference Instruction Card LIFEPAK 1000	EA	1	\$ 7.00	\$5.95
<b>LIFEPAK CR PLUS</b>						
LIFEPAK CR PLUS	80403-000148	LIFEPAK CR Plus AED Kit Semi-automatic AHA voice prompt	EA	1	\$ 2,195.00	\$1,536.50
LIFEPAK CR PLUS	80403-000149	LIFEPAK CR Plus AED Kit Fully automatic AHA voice prompt	EA	1	\$ 2,395.00	\$1,676.50
LIFEPAK EXPRESS	80427-000134	LIFEPAK Express Semi-automatic. Incl 1 pair of QUIK-Pak electrodes	EA	1	\$ 1,695.00	\$1,271.25
Accessory	11260-000015	LIFEPAK CR Plus Hard shell carry case	EA	1	\$ 265.00	\$225.25
Accessory	21300-004576	LIFEPAK CR Plus Carrying case	EA	1	\$ 75.00	\$63.75
Disposable	11403-000001	LIFEPAK CR Plus Replacement Kit for Charge-Pak 2 sets of electrodes	PK	2	\$ 123.00	\$104.55
Disposable	11403-000002	LIFEPAK CR Plus Replacement Kit for Charge-Pak 1 set of electrodes	PK	2	\$ 103.00	\$87.55

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11210-000021	Wall mount bracket for LIFEPAK CR Plus	EA	1	\$ 107.00	\$90.95
Accessory	21300-006587	CENTRAL ALARM SWITCH for CR Plus	EA	1	\$ 57.00	\$48.45
Accessory	11250-000073	LIFEPAK CR Plus Training System	EA	1	\$ 383.00	\$325.55
Accessory	11260-000014	LIFEPAK CR Plus Training System replacement carry case	EA	1	\$ 39.00	\$33.15
Disposable	11250-000015	LIFEPAK CR Plus Training System replacement training electrodes	EA	1	\$ 42.00	\$35.70
Accessory	26500-001156	LIFEPAK CR Plus Operating Instructions: LIFEPAK CR Plus Training System	EA	1	\$ 18.00	\$15.30
Accessory	26500-001421	LIFEPAK CR Plus Service Manual CD Rom	EA	1	\$ 80.00	\$68.00
Accessory	21300-004579	LIFEPAK CR Plus Replacement shoulder strap for carry case	EA	1	\$ 16.00	\$13.60
<b>HeartSine</b>						
samaritan 350P	80514-000263	HeartSine SAM 350P AED	EA	1	\$1,586.00	\$949.00
samaritan 450P	80515-000002	HeartSine SAM 450P AED	EA	1	\$2,066.00	\$1,325.00
Accessory	11516-000018	USB Data Download Cable - HeartSine	EA	1	\$37.00	\$31.45
Accessory	11516-000020	AED Wall Sign - HeartSine	EA	1	\$32.00	\$27.20
Accessory	11516-000021	CPR prep kit - HeartSine	EA	1	\$33.00	\$28.05
Accessory	11516-000022	Carry Case for HeartSine AED	EA	1	\$55.00	\$46.75
Accessory	11516-000114	Backpack for HeartSine AED	EA	1	\$146.00	\$124.10
Accessory	11516-000010	HeartSine AED Pelican case with insert	EA	1	\$157.00	\$133.45
Accessory	11516-000023	Wall Bracket for HeartSine AED	EA	1	\$84.00	\$71.40
Accessory	11516-000024	HeartSine Wall Cabinet with Alarm	EA	1	\$154.00	\$130.90
Disposable	11516-000003	US Adult Pad-Pak for HeartSine AEDs	EA	1	\$176.00	\$149.60
Disposable	11516-000004	US Pediatric-Pak for HeartSine AEDs	EA	1	\$209.00	\$177.65
Disposable	11516-000027	Aviation Pad-Pak for HeartSine AEDs	EA	1	\$192.00	\$163.20
Accessory	11516-000059	HeartSine SAM 350P AED Trainer	EA	1	\$420.00	\$357.00
Accessory	11516-000092	HeartSine SAM 450P AED Trainer	EA	1	\$420.00	\$357.00
Disposable	11516-000011	HeartSine AED Trainer Electrodes - 25	PK	25	\$75.00	\$63.75
Disposable	11516-000009	HeartSine AED Trainer Electrodes - 10	PK	10	\$33.00	\$28.05
Accessory	11516-000012	HeartSine Trainer battery charger	EA	1	\$32.00	\$27.20
Accessory	11516-000014	SAM 350P AED Trainer Remote Control	EA	1	\$154.00	\$130.90
Accessory	11516-000001	SAM 450P AED Trainer Remote Control	EA	1	\$154.00	\$130.90
Disposable	11516-000017	Pad-Pak Electrode Cartridge for Trainer	EA	1	\$50.00	\$42.50
<b>LUCAS® Chest Compression System</b>						
LUCAS	99576-000024	LUCAS 2, 2.1 SW Chest Compression System	EA	1	\$ 15,220.00	\$13,241.40
LUCAS	99576-000020	LUCAS 2, 2.2 SW Chest Compression Training unit	EA	1	\$ 9,450.00	\$8,221.50
LUCAS	99576-000043	LUCAS 3.0 Chest Compression System	EA	1	\$ 15,950.00	\$13,876.50
LUCAS	99576-000042	Training Unit LUCAS 3.0. Non Clinical device for training purposes only.	EA	1	\$ 9,450.00	\$8,221.50
Accessory	11576-000070	LUCAS 2 Rubber Bumper	PR	2	\$ 43.00	\$36.55
Accessory	11996-000285	LUCAS 1 Regulator	EA	1	\$ 635.00	\$539.75
Accessory	11576-000035	LUCAS 1 Carry Bag (Backpack)	EA	1	\$ 590.00	\$501.50
Accessory	21996-000061	LUCAS 1 Extention Hose	EA	1	\$ 342.00	\$290.70
Accessory	11996-000278	LUCAS 1 Connector - Chemtron Air	EA	1	\$ 370.00	\$314.50
Accessory	11996-000279	LUCAS 1 Connector - Ohmeda Air	EA	1	\$ 370.00	\$314.50
Accessory	11996-000280	LUCAS 1 Connector - Puritan Bennet Air	EA	1	\$ 370.00	\$314.50



Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11996-000281	LUCAS 1 Connector - Diss Air	EA	1	\$ 370.00	\$314.50
Accessory	11996-000282	LUCAS 1 Connector - Schrader Air	EA	1	\$ 370.00	\$314.50
Accessory	11996-000283	LUCAS 1 Connector - Oxequip Air	EA	1	\$ 370.00	\$314.50
Accessory	11576-000064	LUCAS PCI BACK PLATE	EA	1	\$ 3,520.00	\$2,992.00
Accessory	21996-000044	LUCAS Back Plate	EA	1	\$ 379.00	\$322.15
Accessory	11576-000052	Back Plate Grip Tape	EA	1	\$ 45.00	\$38.25
Accessory	11576-000053	Back Plate Grip Tape (3 pack)	PK	3	\$ 115.00	\$97.75
Accessory	11576-000050	Patient Strap (Secures patient's arms to support legs of LUCAS - 1pr)	PR	2	\$ 102.00	\$86.70
Accessory	11576-000051	Patient Strap (secures patient's arms to support legs of LUCAS - 3 pack)	PK	3	\$ 270.00	\$229.50
Accessory	11576-000038	LUCAS 2 Carrying Bag	EA	1	\$ 344.00	\$292.40
Accessory	11576-000046	LUCAS 2 Disposable Suction Cup (3 pack)	PK	3	\$ 140.00	\$119.00
Accessory	11576-000047	LUCAS 2 Disposable Suction Cup (12 pack)	PK	12	\$ 498.00	\$423.30
Accessory	11576-000060	LUCAS 2 Stand-alone Battery Charger	EA	1	\$ 1,170.00	\$994.50
Accessory	11576-000039	LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo)	EA	1	\$ 712.00	\$605.20
Accessory	11576-000048	LUCAS 2 12V Car Cable	EA	1	\$ 142.00	\$120.70
Accessory	11576-000081	LUCAS Carrying Case, Hard Shell	EA	1	\$ 450.00	\$382.50
Accessory	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	EA	1	\$ 712.00	\$605.20
Accessory	21576-000074	LUCAS Stabilization Strap	EA	1	\$ 92.00	\$78.20
Accessory	21576-000075	LUCAS Stabilization Strap (4 pack)	PK	4	\$ 295.00	\$250.75
Accessory	11576-000088	LUCAS Slim Back Plate	EA	1	\$ 395.00	\$335.75
Accessory	11576-000089	Grip Tape, LUCAS Slim Back Plate	EA	1	\$ 28.00	\$23.80
Accessory	11576-000090	Grip Tape (3-pack), LUCAS Slim Back Plate	PK	3	\$ 68.00	\$57.80
Accessory	11576-000091	LUCAS 3 Bumpers (Black)	PR	2	\$ 42.00	\$35.70
Accessory	26500-003716	LUCAS 3.0 Instructions for Use, Replacement, EN	EA	1	\$ 40.00	\$34.00
Accessory	26500-003084	LUCAS 2, 2.0 SW, INSTRUCTION FOR USE, EN	EA	1	\$ 41.00	\$34.85
Accessory	26500-003434	LUCAS 2, 2.1 Chest Compression System - Instructions for Use, U.S. English	EA	1	\$ 41.00	\$34.85
Accessory	11576-000036	Patient Strap (each)	EA	1	\$ 106.00	\$90.10
<b>AED ACCESSORIES</b>						
Disposable	11101-000003	AED Trainer new style training electrodes (5 pr)	PK	5	\$ 44.00	\$37.40
Disposable	11101-000004	AED training electrode set - (5pr), cable & pouch	PK	5	\$ 75.00	\$63.75
Accessory	11101-000006	Cable/connector assembly/pouch for Adult AED training electrodes	EA	1	\$ 34.00	\$28.90
Disposable	11250-000042	Replacement infant/child AED training electrodes	PK	5	\$ 43.00	\$36.55
Accessory	11250-000043	Cable/connector assembly/pouch for infant/child AED training electrodes	EA	1	\$ 50.00	\$42.50
Disposable	11250-000045	Infant/child AED training electrodes training set	PK	5	\$ 75.00	\$63.75
<b>TrueCPR</b>						
TrueCPR	80596-000003	TrueCPR Coaching Device	EA	1	\$ 1,795.00	\$1,561.65
Accessory	11260-000044	TrueCPR Carry Case	EA	1	\$ 76.00	\$66.12
<b>McGRATH MAC EMS Video Laryngoscope and Accessories</b>						
Laryngoscope	11996-000393	McGRATH MAC EMS Video Laryngoscope	EA	1	\$ 2,750.00	\$2,392.50
Accessory	11996-000394	McGRATH 3.6V EMS Battery	EA	1	\$ 60.00	\$52.20
Accessory	11996-000414	McGRATH MAC 2 Laryngoscope Blades, Box of 10	BX	50	\$ 160.00	\$139.20
Accessory	11996-000415	McGRATH MAC 3 Laryngoscope Blades, Box of 10	BX	50	\$ 160.00	\$139.20

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11996-000416	McGRATH MAC 4 Laryngoscope Blades, Box of 10	BX	50	\$ 160.00	\$139.20
Accessory	11996-000398	McGRATH X3 Laryngoscope Blades, Box of 10	BX	10	\$ 280.00	\$243.60
<b>WALL MOUNTS, CABINETS &amp; SIGNS</b>						
Accessory	11998-000292	Wall Cabinet - Semi-recessed for AED, 3" Trim	EA	1	\$ 326.00	\$277.10
Accessory	11998-000293	Wall Cabinet - Fully-recessed for AED, 1.5" Trim	EA	1	\$ 278.00	\$236.30
Accessory	11220-000076	Wall Cabinet, standard, surface mount, SS	EA	1	\$ 560.00	\$476.00
Accessory	11220-000077	Wall Cabinet, standard, semi-recessed, SS	EA	1	\$ 505.00	\$429.25
Accessory	11220-000078	Wall Cabinet, small, fully recessed, SS	EA	1	\$ 480.00	\$408.00
Accessory	11210-000026	AED Wall Cabinet with alarm, fire rated - semi-recessed, rolled edges	EA	1	\$ 480.00	\$408.00
Accessory	11220-000083	AED Wall Cabinet with alarm and strobe -surface mount, rolled edges	EA	1	\$ 409.00	\$347.65
Accessory	11220-000079	AED Wall Cabinet with alarm - surface mount, rolled edges	EA	1	\$ 333.00	\$283.05
Accessory	11210-000027	AED Wall Cabinet with alarm, fire rated - recessed, square edges	EA	1	\$ 457.00	\$388.45
Accessory	11220-000084	AED Wall Cabinet with alarm and strobe - surface mount, rolled edges	EA	1	\$ 585.00	\$497.25
Accessory	11210-000028	AED Floor Stand Cabinet with alarm- White	EA	1	\$ 1,130.00	\$960.50
Accessory	11210-000029	AED Floor Stand Cabinet with alarm- Grey	EA	1	\$ 1,175.00	\$998.75
Accessory	11998-000327	AED Wall Sign Ilcor w/logo, Flat,8x10	EA	1	\$ 26.00	\$22.10
Accessory	11998-000328	AED Wall Sign Ilcor w/logo, T-mount, 8x10	EA	1	\$ 36.00	\$30.60
Accessory	11998-000329	AED Wall Sign Ilcor w/logo, Tent, 7x8	EA	1	\$ 36.00	\$30.60
Accessory	11998-000330	AED Wall Sign Traditional w/logo, Flat, 8x10	EA	1	\$ 26.00	\$22.10
Accessory	11998-000331	AED Wall Sign Traditional w/logo, T-mount, 8x10	EA	1	\$ 36.00	\$30.60
Accessory	11998-000332	AED Wall Sign Traditional w/logo, Tent, 7x8	EA	1	\$ 36.00	\$30.60
Accessory	11998-000333	AED Wall Sign Traditional w/o logo, T-mount, 8x10	EA	1	\$ 36.00	\$30.60
Accessory	26500-000185	AED Instruction Card (laminated easy reference)	EA	1	\$ 7.00	\$5.95
Accessory	11998-000320	Ambu Res-Cue Key First Responder Kit	EA	1	\$ 38.00	\$32.30
Accessory	11998-000321	Ambu Res-Cue Mask First Responder Kit	EA	1	\$ 47.00	\$39.95
<b>LIFEPAK 500 ACCESSORIES</b>						
Accessory	11250-000096	LIFEPAK 500 AED Training System	EA	1	\$ 660.00	\$561.00
Accessory	11141-000158	LP500 SLA Battery	EA	1	\$ 341.00	\$289.85
Accessory	11141-000159	LP500 Battery Replacement kit	EA	1	\$ 366.00	\$311.10
Accessory	11210-000001	Wall mount bracket for AED	EA	1	\$ 122.00	\$103.70
Accessory	11998-000014	LIFEPAK 500 Complete soft shell carrying case	EA	1	\$ 172.00	\$146.20
Accessory	11998-000021	LIFEPAK 500 Hard-shell carrying case (Pelican)	EA	1	\$ 397.00	\$337.45
Accessory	11250-000004	LIFEPAK 500T Replacement carry case	EA	1	\$ 82.00	\$69.70
Accessory	11250-000006	LIFEPAK 500T Replacement simulated battery pak	EA	1	\$ 39.00	\$33.15
Accessory	26500-000036	LIFEPAK 500 Service Manual CD-Rom	EA	1	\$ 86.00	\$73.10
Accessory	26500-001008	LIFEPAK 500T Operating Instructions	EA	1	\$ 12.00	\$10.20
Accessory	21330-001058	LIFEPAK 500 DPS complete soft shell carrying case with "stealth" surface	EA	1	\$ 217.00	\$184.45
Accessory	26500-000037	LIFEPAK 500 In-service Video	EA	1	\$ 18.00	\$15.30
Accessory	11141-000002	LIFEPAK 500 rechargeable sealed lead acid battery pak	EA	1	\$ 224.00	\$190.40
Accessory	11110-000050	Setup Transfer cable for LIFEPAK 500	EA	1	\$ 70.00	\$59.50
Accessory	11150-000010	External Modem for connection to LIFEPAK 500	EA	1	\$ 336.00	\$285.60
Accessory	11220-000025	Battery pouch for the LIFEPAK 500	EA	1	\$ 67.00	\$56.95

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
<b>POWER OPTIONS</b>						
Accessory	11110-000051	Power Adapter extension cable for LIFEPAK 12 power adapter	EA	1	\$ 147.00	\$124.95
Accessory	11210-000002	BSS2 wall mount bracket	EA	1	\$ 131.00	\$111.35
Accessory	11141-000068	LIFEPAK 20 NiMH rechargeable internal battery	EA	1	\$ 181.00	\$153.85
Accessory	11141-000149	LIFEPAK NiCd Battery with fuel gauge 1.6amp hrs	EA	1	\$ 337.00	\$286.45
Accessory	11141-000028	LIFEPAK SLA Battery	EA	1	\$ 253.00	\$215.05
Accessory	11577-000004	Station Battery Charger - For the LP15	EA	1	\$ 1,860.00	\$1,581.00
Accessory	11577-000011	Mobile Battery Charger - FOR THE LP15	EA	1	\$ 2,025.00	\$1,721.25
Accessory	21330-001176	LP15 Lithium-ion Battery 5.7 amp hrs	EA	1	\$ 469.00	\$398.65
Accessory	11141-000106	LIFEPAK 12 Li-ion Battery	EA	1	\$ 451.00	\$383.35
Accessory	11141-000115	REDI-CHARGE Base	EA	1	\$ 1,520.00	\$1,292.00
Accessory	11141-000116	LIFEPAK 12 REDI-CHARGE Adapter Tray	EA	1	\$ 199.00	\$169.15
Accessory	11140-000052	LIFEPAK 15 REDI-CHARGE Adapter Tray	EA	1	\$ 206.00	\$175.10
Accessory	11140-000072	AC Power Adapter	EA	1	\$ 1,685.00	\$1,432.25
Accessory	11140-000074	DC Power Adapter	EA	1	\$ 2,050.00	\$1,742.50
Accessory	11577-000019	LP15 Power Attachment Kit	EA	1	\$ 58.00	\$49.30
Accessory	11140-000015	AC Power Cord	EA	1	\$ 81.00	\$68.85
Accessory	11140-000080	Extension Cable (5ft 3 in)	EA	1	\$ 303.00	\$257.55
Accessory	11140-000081	Right angle cable (10in) included with ACPA & DCPA	EA	1	\$ 303.00	\$257.55
Accessory	11996-000375	Cable DC Input LP15 Battery Charger	EA	1	\$ 79.00	\$67.15
<b>CARRYING CASES &amp; MOUNTING OPTIONS</b>						
Accessory	11260-000030	LIFEPAK 12 Basic carry case w/strap, right & left pouches	EA	1	\$ 331.00	\$281.35
Accessory	11260-000029	LIFEPAK 12 Carry case back pouch - expandable	EA	1	\$ 90.00	\$76.50
Accessory	21300-007203	LIFEPAK 12 Replacement carry case right pouch	EA	1	\$ 93.00	\$79.05
Accessory	21300-007201	LIFEPAK 12 Replacement carry case left pouch	EA	1	\$ 102.00	\$86.70
Accessory	21300-006361	LIFEPAK 12 Carry case base & side supports	EA	1	\$ 155.00	\$131.75
Accessory	11260-000037	LIFEPAK12 Shoulder Strap replacement	EA	1	\$ 37.00	\$31.45
Accessory	11220-000033	LIFEPAK 12 Front cover	EA	1	\$ 44.00	\$37.40
Accessory	11998-000063	LIFEPAK 12 Removable acrylic screen shield	EA	1	\$ 54.00	\$45.90
Accessory	11220-000028	Top Pouch for the LP12/LP15	EA	1	\$ 57.00	\$48.45
Accessory	11260-000032	Carrying Case of the LIFEPAK 12 with AC Power Adapter	EA	1	\$ 351.00	\$298.35
Accessory	11260-000033	Carrying Case for the LIFEPAK 12 with Voice Recorder	EA	1	\$ 351.00	\$298.35
Accessory	21300-007203	Right Pouch Replacement (Note: Included with basic case)	EA	1	\$ 93.00	\$79.05
Accessory	11577-000002	LIFEPAK 15 Basic carry case w/ right & left pouches	EA	1	\$ 320.00	\$272.00
Accessory	11260-000039	LIFEPAK 15 Carry case back pouch	EA	1	\$ 82.00	\$69.70
Accessory	11577-000001	LIFEPAK 15 Shoulder strap	EA	1	\$ 37.00	\$31.45
Accessory	11996-000374	LP15 bed Connector	EA	1	\$ 151.00	\$128.35
Accessory	11260-000016	QUIK-COMBO Accessory pouch for LP20	EA	1	\$ 61.00	\$51.85
Accessory	11260-000018	LP20 Basic Carry Case	EA	1	\$ 160.00	\$136.00
Accessory	11260-000043	LP20 Top Pouch	EA	1	\$ 64.00	\$54.40
Accessory	21330-000996	ASSY-LP20 DOCKING STATION	EA	1	\$ 381.00	\$323.85
Accessory	11996-000309	Surface mount bracket	EA	1	\$ 1,135.00	\$964.75

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
<b>HARD PADDLES</b>						
Accessory	11130-000001	Standard hard paddles for use w/LIFEPAK 12	PR	1	\$ 750.00	\$637.50
Accessory	11130-000037	LIFEPAK 20E Standard Adult Detachable Hard Paddles	PR	1	\$ 970.00	\$824.50
Accessory	11130-000061	Standard hard paddles for use w/LIFEPAK 15	PR	1	\$ 860.00	\$731.00
Accessory	11133-000007	Pediatric paddle, external 1ea (2 required) multi-language	PR	1	\$ 95.00	\$80.75
<b>THERAPY DELIVERY ACCESSORIES</b>						
Accessory	11131-000001	Internal paddle handles w/discharge control for use with LIFEPAK 12 or LIFEPAK 20	PR	1	\$ 640.00	\$544.00
Accessory	11131-000010	Internal paddles - 1" size (6.25" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000011	Internal paddles - 1.5" size (6" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000012	Internal paddles - 2" size (5.75" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000013	Internal paddles - 2.5" size (5.75" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000014	Internal paddles - 3.5" size (5" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000019	Internal paddles - 2.5" size (8.5" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000021	Internal paddles - 1.5" size (9" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000022	Internal paddles - 2" size (8.75" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000023	Internal paddles - 3.5" size (8" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11131-000024	Internal paddles - 1.5" size (14.25" shaft length)	PR	1	\$ 174.00	\$147.90
Accessory	11998-000326	LIFEPAK 15 internal paddles adapter cable	EA	1	\$ 299.00	\$254.15
Accessory	21300-005847	Signagel, gel	EA	1	\$ 5.00	\$4.25
Accessory	11110-000040	QUIK-COMBO therapy cable for use w/LIFEPAK 12 or LIFEPAK 20	EA	1	\$ 388.00	\$329.80
Accessory	11113-000004	QUIK-COMBO therapy cable for use w/LIFEPAK 15	EA	1	\$ 388.00	\$329.80
<b>ECG MONITORING ACCESSORIES</b>						
Accessory	11111-000022	12 Lead ECG, Precordial Leads (AHA)	EA	1	\$ 150.00	\$127.50
Accessory	11111-000020	8ft Trunk cable with AHA limb leads	EA	1	\$ 376.00	\$319.60
Accessory	11111-000018	5ft Trunk cable with AHA limb leads	EA	1	\$ 372.00	\$316.20
Accessory	21300-008054	4-Wire Cable Comb (10- Pack)	PK	10	\$ 56.00	\$47.60
Accessory	21300-008055	6-Wire Cable Comb (10- Pack)	PK	10	\$ 56.00	\$47.60
Accessory	11110-000029	3-lead ECG cable for LIFEPAK 12 or LIFEPAK 20	EA	1	\$ 142.00	\$120.70
Accessory	11110-000066	5-Lead ECG Cable for LIFEPAK 12 or LIFEPAK 20	EA	1	\$ 253.00	\$215.05
Disposable	11240-000013	ECG printer paper, 50mm x 30m 3rolls/bx (1-49)	BX	3	\$ 20.00	\$17.00
Disposable	11240-000016	Strip chart recorder paper, 100mm 2rolls/bx (1-23)	BX	2	\$ 21.00	\$17.85
<b>COMMUNICATION ACCESSORIES</b>						
Accessory	11150-000007	Modem cable - 6' LIFEPAK 12 to external modem	EA	1	\$ 130.00	\$110.50
Accessory	11150-000009	Modem door assembly	EA	1	\$ 70.00	\$59.50
Accessory	11150-000015	Internal modem (pc card modem)	EA	1	\$ 347.00	\$294.95
Accessory	11230-000020	Serial port cable	EA	1	\$ 162.00	\$137.70
Accessory	11230-000018	LP20 Serial Port Cable	EA	1	\$ 125.00	\$106.25
Accessory	11230-000019	LP20 Configuration Transfer Cable	EA	1	\$ 125.00	\$106.25
<b>NIBP SUPPLIES</b>						
Accessory	11996-000392	LIFEPAK 12 NIBP Hose, coiled 9'	EA	1	\$ 62.00	\$52.70
Accessory	11996-000391	LIFEPAK 12 NIBP Hose, 9'	EA	1	\$ 62.00	\$52.70



Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11996-000390	LIFEPAK 12 NIBP Hose, 12'	EA	1	\$ 62.00	\$52.70
Accessory	21300-008148	LIFEPAK 15 NIBP Hose, 9' coiled	EA	1	\$ 62.00	\$52.70
Accessory	21300-008147	LIFEPAK 15 NIBP Hose, 9'	EA	1	\$ 62.00	\$52.70
Accessory	21300-008146	LIFEPAK 15 NIBP Hose, 12'	EA	1	\$ 62.00	\$52.70
Accessory	11160-000011	NIBP Cuff-Reusable, Infant	EA	1	\$ 21.00	\$17.85
Accessory	11160-000013	NIBP Cuff-Reusable, Child	EA	1	\$ 24.00	\$20.40
Accessory	11160-000015	NIBP Cuff-Reusable, Adult	EA	1	\$ 30.00	\$25.50
Accessory	11160-000017	NIBP Cuff-Reusable, Lg Adult	EA	1	\$ 33.00	\$28.05
Accessory	11160-000019	NIBP Cuff-Reusable Adult X large	EA	1	\$ 48.00	\$40.80
Disposable	11160-000012	NIBP Cuff-Disposable Infant	EA	1	\$ 9.00	\$7.65
Disposable	11160-000014	NIBP Cuff-Disposable Child	EA	1	\$ 10.00	\$8.50
Disposable	11160-000016	NIBP Cuff-Disposable Adult	EA	1	\$ 11.00	\$9.35
Disposable	11160-000018	NIBP Cuff-Disposable Large Adult	EA	1	\$ 11.00	\$9.35
Disposable	11160-000020	NIBP Cuff-Disposable X-tra Large Adult	EA	1	\$ 15.00	\$12.75
<b>NELLCOR SpO2 SENSORS AND CABLES</b>						
Accessory	11996-000060	Durasensor - Adult finger sensor	EA	1	\$ 313.00	\$266.05
Accessory	11996-000061	Oxiband Adult/Neonatal Sensor	EA	1	\$ 237.00	\$201.45
Accessory	11996-000062	Oxiband Pediatric/Infant Sensor	EA	1	\$ 237.00	\$201.45
Accessory	11996-000106	DURA-Y Multisite sensor (reusable)	EA	1	\$ 680.00	\$578.00
Disposable	11996-000113	Oxisensor II adult sensor (24/BX)	BX	24	\$ 675.00	\$573.75
Disposable	11996-000114	Oxisensor II adult sensor, long cable (24/BX)	BX	24	\$ 1,090.00	\$926.50
Disposable	11996-000115	Oxisensor II infant sensor (24/BX)	BX	24	\$ 865.00	\$735.25
Disposable	11996-000116	Oxisensor II pediatric sensor (24/BX)	BX	24	\$ 670.00	\$569.50
Disposable	11996-000048	Disposable Adhesive bandage wrap for OXI-A/N (2 bags of 50)	CS	100	\$ 119.00	\$101.15
Disposable	11996-000049	Disposable Adhesive bandage wrap for OXI-P/I (2 bags of 50)	CS	100	\$ 119.00	\$101.15
Disposable	11996-000117	Oxisensor II neonatal sensor (24/BX)	BX	24	\$ 880.00	\$748.00
Accessory	11110-000042	DEC-4 Cable Extension: 4'	EA	1	\$ 66.00	\$56.10
Accessory	11110-000176	DEC-8 Cable Extension: 8'	EA	1	\$ 72.00	\$61.20
<b>MASIMO SET LNOP SENSORS AND CABLES</b>						
Accessory	11171-000006	Masimo SET LNOP SpO2 Patient Cable- 4 foot	EA	1	\$ 222.00	\$188.70
Accessory	11171-000008	Masimo SET LNOP SpO2 Patient Cable - 8 foot	EA	1	\$ 279.00	\$237.15
Accessory	11171-000009	Masimo SET LNOP SpO2 Patient Cable - 12 foot	EA	1	\$ 347.00	\$294.95
Accessory	11171-000007	Masimo SET LNOP SpO2 Sensor - Adult Reusable	EA	1	\$ 379.00	\$322.15
Disposable	11171-000010	Masimo SET LNOP SpO2 Sensor -Pediatric Reusable	EA	1	\$ 368.00	\$312.80
Disposable	11171-000011	Masimo SET LNOP SpO2 Sensor -Adult Disposable (1 box of 20 sensors)	BX	20	\$ 401.00	\$340.85
Disposable	11171-000012	Masimo SET LNOP SpO2 Sensor -Pediatric Disposable (1 box of 20 sensors)	BX	20	\$ 446.00	\$379.10
Disposable	11171-000034	Masimo SET LNOP SpO2 Sensor -Neonatal (<10 KG) Disposable (1 box of 20 sensors)	BX	20	\$ 590.00	\$501.50
Disposable	11171-000036	Masimo SET LNOP SpO2 Sensor Infant Disposable (1 box of 20 sensors)	BX	20	\$ 488.00	\$414.80
Accessory	11996-000326	Masimo SET RED LNOP Patient Cable - 4 foot	EA	1	\$ 252.00	\$214.20

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11996-000327	Masimo SET RED LNOP Patient Cable - 8 foot	EA	1	\$ 300.00	\$255.00
Accessory	11996-000328	Masimo SET RED LNOP Patient Cable - 12 foot	EA	1	\$ 424.00	\$360.40
<b>MASIMO SET LNCS SENSORS AND CABLES</b>						
Accessory	11171-000024	Masimo SET LNCS Patient Cable - 4 foot	EA	1	\$ 207.00	\$175.95
Accessory	11171-000016	Masimo SET LNCS Patient Cable - 10 foot	EA	1	\$ 293.00	\$249.05
Accessory	11171-000025	Masimo SET LNCS Patient Cable - 14 foot	EA	1	\$ 438.00	\$372.30
Accessory	11996-000323	Masimo SET Red LNCS Patient Cable - 4 foot	EA	1	\$ 206.00	\$175.10
Accessory	11996-000324	Masimo SET Red LNCS Patient Cable - 10 foot	EA	1	\$ 251.00	\$213.35
Accessory	11996-000325	Masimo SET Red LNCS Patient Cable - 14 foot	EA	1	\$ 424.00	\$360.40
Accessory	11171-000027	Masimo SET LNCS 4' extension (for Nellcor equipped units)	EA	1	\$ 254.00	\$215.90
Accessory	11171-000017	Masimo SET LNCS Adult Reusable Sensor	EA	1	\$ 325.00	\$276.25
Accessory	11171-000018	Masimo SET LNCS Pediatric Reusable Sensor	EA	1	\$ 301.00	\$255.85
Disposable	11171-000019	Masimo SET LNCS Adult Disposable Sensors (box of 20)	BX	20	\$ 324.00	\$275.40
Disposable	11171-000020	Masimo SET LNCS Pediatric Disposable Sensors (box of 20)	BX	20	\$ 368.00	\$312.80
Disposable	11171-000028	Masimo SET LNCS Neonatal L Disposable Sensor (box of 20)	BX	20	\$ 454.00	\$385.90
Disposable	11171-000029	Masimo SET LNCS Neonatal Pt L Disposable Sensor (box of 20)	BX	20	\$ 497.00	\$422.45
Disposable	11171-000031	Masimo SET LNCS Infant Disposable Sensor (box of 20)	BX	20	\$ 454.00	\$385.90
Disposable	11171-000039	M-LNCS Adtx, Adult Adhesive Sensor, 18-inch, 20/box	BX	20	\$ 336.00	\$285.60
Disposable	11171-000040	M-LNCS Pdtx, Pediatric Adhesive Sensor, 18-inch, 20/box	BX	20	\$ 357.00	\$303.45
Disposable	11171-000041	M-LNCS Inf, Infant Adhesive Sensor, 18-inch, 20/box	BX	20	\$ 441.00	\$374.85
Disposable	11171-000042	M-LNCS Neo, Neonatal/Adult Adhesive Sensor, 18-inch, 20/box	BX	20	\$ 441.00	\$374.85
Disposable	11171-000043	M-LNCS NeoPt, Neonatal Preterm Adhesive Sensor, 18-inch, 20/box	BX	20	\$ 483.00	\$410.55
Accessory	11171-000046	M-LNCS DCI, Adult Reusable Sensor, 1/box	BX	1	\$ 301.00	\$255.85
Accessory	11171-000047	M-LNCS DCIP, Pediatric Reusable Sensor, 1/box	BX	1	\$ 301.00	\$255.85
<b>MASIMO SET RED DIRECT CONNECT CABLES</b>						
Accessory	11996-000331	Masimo SET Red Adult Reusable Direct Connect Sensor - 3 foot	EA	1	\$ 394.00	\$334.90
Accessory	11996-000332	Masimo SET Red Adult Reusable Direct Connect Sensor - 12 foot	EA	1	\$ 725.00	\$616.25
Accessory	11996-000333	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 3 foot	EA	1	\$ 394.00	\$334.90
Accessory	11996-000334	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 12 foot	EA	1	\$ 725.00	\$616.25
<b>MASIMO SET RAINBOW DIRECT CONNECT CABLES</b>						
Accessory	11996-000335	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 3 foot	EA	1	\$ 885.00	\$752.25
Accessory	11996-000336	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 12 foot	EA	1	\$ 1,210.00	\$1,028.50
Accessory	11996-000337	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 3 foot	EA	1	\$ 885.00	\$752.25
Accessory	11996-000338	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 12 foot	EA	1	\$ 1,210.00	\$1,028.50
Accessory	11171-000032	Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft	EA	1	\$ 1,015.00	\$862.75
Accessory	11171-000033	Rainbow DCP-DC9, Pedi Reuse Sensor, 8 ft	EA	1	\$ 1,015.00	\$862.75
Accessory	11171-000049	Rainbow DCI Adt Reusable Sensor, 1/box	EA	1	\$ 640.00	\$544.00
Accessory	11171-000050	Rainbow DCIP PED REUSABLE Sensor	EA	1	\$ 705.00	\$599.25
Disposable	11996-000339	Rainbow R25, Adult Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	\$ 715.00	\$607.75
Disposable	11996-000340	Rainbow R20, Pediatric Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	\$ 740.00	\$629.00
Disposable	11996-000341	Rainbow R25-L, Adult/Neo Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	\$ 715.00	\$607.75

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Disposable	11996-000342	Rainbow R20-L, Infant Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	\$ 740.00	\$629.00
Accessory	11171-000037	RC-04, Patient Cable, 4 ft. , 1/box	EA	1	\$ 249.00	\$211.65
Accessory	11171-000038	RC-12, Patient Cable, 12 ft. , 1/box	EA	1	\$ 371.00	\$315.35
Disposable	11171-000055	Disposable Light Shield 10/pack	PK	10	\$ 62.00	\$52.70
Accessory	11171-000054	Reuseable Light Shield, 5 /box	BX	5	\$ 65.00	\$55.25
Accessory	11171-000051	DBI-dc8, Adult Soft Reusable Direct Connect SpO2 Sensor, 8 ft., 1/box	BX	1	\$ 715.00	\$607.75
Accessory	11171-000052	DIGITBOOT LNCS DB1, ADT REUSABLE SENSOR,REF 2653	EA	1	\$ 335.00	\$284.75
Accessory	11171-000053	DIGITBOOTRED DBI-DC8, ADTREUSABLESENSOR,REF 2644	EA	1	\$ 715.00	\$607.75
<b>ADAPTER CABLES</b>						
Accessory	11996-000183	MNC-1 Adapter Cable - 10 foot	EA	1	\$ 545.00	\$463.25
Accessory	11996-000198	MNC-1 Adapter Cable - 4 foot	EA	1	\$ 517.00	\$439.45
Accessory	11996-000365	RED MNC ADAPTER CABLE, 4FT,2641	EA	1	\$ 810.00	\$688.50
<b>ORIDION INTUBATED FILTERLINES</b>						
Disposable	11996-000001	FilterLine H Set Infant/Neonatal (box of 25)	BX	25	\$ 560.00	\$476.00
Disposable	11996-000080	FilterLine H Set Adult/Pediatric (box of 25)	BX	25	\$ 449.00	\$381.65
Disposable	11996-000081	FilterLine Set Adult/Pediatric (box of 25)	BX	25	\$ 286.00	\$243.10
Disposable	11996-000164	FilterLine Set Long Adult/Pediatric (box of 25)	BX	25	\$ 321.00	\$272.85
Disposable	11996-000082	Nasal FilterLine Set Infant/Neonatal (box of 25)	BX	25	\$ 301.00	\$255.85
<b>ORIDION NON-INTUBATED FILTERLINES</b>						
Disposable	11996-000120	SmartCapnoLine - Pediatric patients <44lbs (box of 25)	BX	25	\$ 322.00	\$273.70
Disposable	11996-000128	SmartCapnoLine w/O2 delivery - Pediatric patients <44lbs (box of 25)	BX	25	\$ 434.00	\$368.90
Disposable	11996-000162	SmartCapnoLine Plus - Adult/Intermediate patients >44lbs (box of 25)	BX	25	\$ 322.00	\$273.70
Disposable	11996-000163	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (box of 25)	BX	25	\$ 357.00	\$303.45
Disposable	11996-000165	SmartCapnoLine Plus Long w/O2 - Adult/Intermediate patients>44lbs (box of 25)	EA	25	\$ 454.00	\$385.90
Disposable	11996-000166	SmartCapnoLine Plus - Adult/Intermediate patients>44lbs (Cs of 100)	CS	100	\$ 1,170.00	\$994.50
Disposable	11996-000167	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (Cs of 100)	CS	100	\$ 1,260.00	\$1,071.00
<b>ELECTRODES</b>						
Electrode	11996-000017	Electrode QUIK-COMBO w/REDI-PAK preconnect	PR	2	\$ 43.00	\$35.21
Electrode	11996-000090	Electrode EDGE QUIK-COMBO RTS	PR	2	\$ 46.00	\$39.10
Electrode	11996-000091	Electrode EDGE QUIK-COMBO Adult	PR	2	\$ 38.00	\$30.64
Electrode	11996-000092	Electrode EDGE Fast-Patch Plus	PR	2	\$ 22.00	\$18.70
Electrode	11996-000093	Electrode EDGE QUIK-COMBO pediatric RTS	PR	2	\$ 46.00	\$36.85
Electrode	11100-000002	Electrode LIFEPATCH ECG , adult, pregelled (4/pkg)	PK	4	\$ 2.00	\$1.70
Electrode	11100-000001	Electrode LIFEPATCH ECG , adult, pregelled (3/pkg) 1-99	PK	3	\$ 1.50	\$1.28
Electrode	11101-000016	Electrode replacement infant/child reduced energy	EA	1	\$ 116.00	\$98.60
Electrode	11101-000017	Electrode Infant/Child reduced energy starter kit	EA	1	\$ 189.00	\$160.65
Electrode	21330-001024	ADAPTER ASSY-ELECTRODE,HARD PADDLE,PAD PRINTED	EA	1	\$ 87.00	\$73.95
<b>TEMPERATURE MONITORING</b>						
Accessory	11140-000078	Temperature Adapter Cable- 5ft	EA	1	\$ 370.00	\$314.50

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price	Net Price
Accessory	11140-000079	Temperature Adapter Cable- 10ft	EA	1	\$ 370.00	\$314.50
Disposable	11996-000359	Temp Sensor, Skin Probe, High Dielectric, Disp (box of 20)	BX	20	\$ 146.00	\$124.10
Disposable	11996-000360	Temp Sensor, Esophageal-Rectal, 9FR, Disp (box of 20)	BX	20	\$ 156.00	\$132.60
<b>TRAINING TOOLS AND TESTERS</b>						
Accessory	44500-000001	12-Leads Made Easy Web-based training program	EA	1	\$ 57.00	\$48.45
Accessory	44500-000003	Capno Made Easy Web Based Training	EA	1	\$ 57.00	\$48.45
Disposable	11250-000012	Adult AED QUIK-PAK Training Electrode Set (Box of 5 pair)	BX	5	\$ 81.00	\$68.85
Accessory	21330-001365	Test load (for use with QUIK COMBO therapy cable)	EA	1	\$ 105.00	\$89.25
Accessory	11113-000002	QUIK-COMBO Test Plug for testing QC Cable	EA	1	\$ 25.00	\$21.25
Accessory	11996-000311	QUIK-COMBO 12-lead Patient Simulator	EA	1	\$ 915.00	\$777.75
Accessory	11996-000310	QUIK-COMBO 3-lead Patient Simulator	EA	1	\$ 795.00	\$675.75
Accessory	11110-000085	Defibrillation/ECG training electrode cable extension wire	EA	1	\$ 222.00	\$188.70
Disposable	11103-000001	QUIK-COMBO training electrodes (2/PR)	PR	2	\$ 29.00	\$24.65
Disposable	11101-000007	Defibrillation/ECG training electrodes	PR	1	\$ 31.00	\$26.35
Accessory	26500-002481	Operating Instructions: LIFEPAK 12	EA	1	\$ 75.00	\$63.75
Accessory	21300-007585	Service Manual on CD-ROM: LIFEPAK 12 and BSS2	EA	1	\$ 69.00	\$58.65
<b>LITERATURE</b>						
Accessory	26500-000213	LIFEPAK 12 In-service Video	EA	1	\$ 37.00	\$31.45
Accessory	26500-000234	LIFEPAK 12 & BSS2 Service Manual (paper version)	EA	1	\$ 217.00	\$184.45
Accessory	26500-000942	LIFEPAK 12 Operating Instructions	EA	1	\$ 72.00	\$61.20
Accessory	21330-001357	LIFEPAK 15 In-service Video - DVD format	EA	1	\$ 36.00	\$30.60
Accessory	26500-002408	LIFEPAK 15 Operating Instructions	EA	1	\$ 72.00	\$61.20
Accessory	26500-002040	Quik reference Instruction Card for AED and CPR instruction	EA	1	\$ 7.00	\$5.95
<b>Medical Informatics</b>						
Accessory	11996-000369	Monitor to PC USB Cable for connecting LIFEPAK 12 or LIFEPAK 15 to a PC	EA	1	\$ 294.00	\$249.90
Data Management - CORE	11600-000022	CODE-STAT 10 Data Review Seat	EA	1	\$ 2,705.00	\$2,299.25
Service	11600-000024	CODE-STAT Maintenance Subscription (3 Years)	EA	1	\$ 1,625.00	\$1,625.00
<b>Training</b>						
Solution	26996-000014	Individual AED Challenge (Per Person/ Yr)			\$ 15.00	\$15.00
<b>Modems</b>						
Data Management	21340-000706	LIFENET PC Gateway	EA	1	\$ 447.00	\$388.89
Data Management	21996-000073	TITAN II Wireless Gateway	EA	1	\$ 1,035.00	\$900.45
Data Management	21996-000093	Titan II - Wifi & Cellular Gateway (Verizon, Verizon KORE, AT&T)	EA	1	\$ 1,615.00	\$1,405.05
Data Management	21996-000095	Titan II - Wifi & Cellular Gateway (AT&T KORE)	EA	1	\$ 1,615.00	\$1,405.05
Data Management	21996-000092	Titan II - Wifi & Audio & Cellular Gateway (Verizon, Verizon KORE, AT&T)	EA	1	\$ 2,720.00	\$2,366.40
Data Management	21996-000094	Titan II - Wifi & Audio & Cellular Gateway (AT&T KORE)	EA	1	\$ 2,720.00	\$2,366.40
Data Management	21996-000081	Multitech 3G Gateway - AT&T	EA	1	\$ 1,205.00	\$1,048.35
Data Management	21996-000085	Multitech 3G Gateway - Verizon	EA	1	\$ 1,205.00	\$1,048.35
Data Management	21996-000086	Verizon Multitech 3G Gateway (For use with Physio-Control data plan)	EA	1	\$ 1,205.00	\$1,048.35
Data Management	21996-000082	AT&T Multitech 3G Gateway (For use with Physio-Control data plan)	EA	1	\$ 1,205.00	\$1,048.35



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AED UNITS AND ACCESSORIES  
Administered by the State of Oklahoma**

**MASTER AGREEMENT**  
Master Agreement No: OK-SW-300  
Physio-Control, Inc.

And

State of Oklahoma by and through the Office of Management and Enterprise Services

Oklahoma Contract No.: SW-300

THIS PARTICIPATING ADDENDUM (this "Addendum") is entered into effective as of the date of the last signature below (the "Effective Date"), by and between the State of Oklahoma by and through the Office of Management and Enterprise Services (the "State of Oklahoma" or Participating State/Entity") and Physio-Control, Inc. ("Contractor" or "Vendor"). The State of Oklahoma and Contractor are sometimes collectively referred to herein as the "Parties." Capitalized terms used but not defined herein have the meanings ascribed to such terms in that certain Master Agreement Award among the State of Oklahoma ("Lead State"), Contractor and those states entering into a Participating Addendum thereto (the "Master Agreement").

WHEREAS, the Master Agreement is further identified as Master Agreement NO. OK-SW-300. This Participating Addendum will be coterminous with the Master Agreement and any extensions of the Master Agreement, unless terminated pursuant to the terms of this addendum and Section 28. Cancellation of the Master Agreement.

WHEREAS, the Master Agreement contemplates that all authorized entities in any state are welcome to use the Master Agreement through NASPO VALUEPOINT Cooperative Procurement Program (NASPO) with such state's chief procurement official and provides that any such state reserves the right to add state-specific terms and conditions and modify the scope of the contract in such state's Participating Addendum as allowed by the Master Agreement; and

WHEREAS, this Addendum is the State of Oklahoma's Participating Addendum contemplated by the Master Agreement;

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties agree as follows:

1. Scope: This Addendum allows for the purchase of the following Physio-Control, Inc. Equipment and Related Services: Automated External Defibrillator (AED) units and accessories, and service and support options.
2. Participation: Use of specific NASPO ValuePoint cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the prior approval of the respective state chief procurement official. Notwithstanding anything to the contrary in the Master Agreement, all issues of interpretation and eligibility for participation are

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solely within the authority of the state's chief procurement official.

3. Participating State's Modifications and Additions to the Master Agreement:

**The Oklahoma Specific Terms and Conditions set forth in Exhibit No. 1, attached hereto, are hereby incorporated in and made a part of this Addendum.**

4. Primary Contacts: The primary contact individuals for the Participating Addendum are as follows (or their named successors):

Contractor

Name	Alexandra Carvalho
Address	11811 Willows Road, Redmond, WA 98052
Telephone	425-867-4003
Fax	425-867-4970
E-mail	USContracts@stryker.com

Participating Entity

Name	Theresa Johnson
Address	5005 N. Lincoln Blvd., Oklahoma City, OK 73105
Telephone	(405) 521-2289
Fax	N/A
E-mail	Theresa.Johnson@omes.ok.gov

5. Partner Utilization: Each state represented by NASPO ValuePoint participating in the Master Agreement independently has the option of utilizing partners. Only partners approved by this Participating State/ Entity may be deployed. The Participating State will define the process to add and remove partners and may define the partner's role in this Participating Addendum. The Contractor's partners' participation will be in accordance with the terms and conditions set forth in the Master Agreement. Approved partners are only upon written approval from the State of Oklahoma.

6. Terms: The Participating State/Entity agrees to the terms and conditions of the Master Agreement only to the extent the terms and conditions are not in conflict with this

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Addendum, applicable law, or both.

7. Orders: Any order placed by a Participating State/ Entity or any Purchasing Entity for a product and/or service available through the Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions of) the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

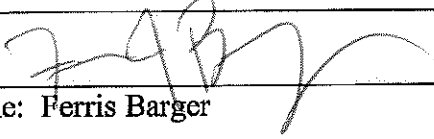
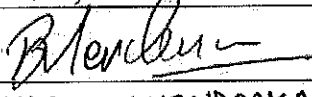
8. Counterparts: This Addendum may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, shall constitute one and the same Addendum. Delivery of an executed counterpart of this Addendum by electronic means, including, without limitation, by facsimile transaction or by electronic delivery in portable document format (".pdf") or tagged image file format (".tiff"), shall be equally effective as delivery of a manually executed counterpart thereof.

IN WITNESS WHEREOF, the Parties have executed this Addendum through the duly authorized representative of each Party.

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Participating State:	Contractor: Physio-Control, Inc., 11811 Willows Rd, Redmond, WA 98052
By: 	By: 
Name: Ferris Barger	Name: BRIAN MENDONCA
Title: Purchasing Director	Title: SR. FINANCE DIRECTOR
Date: 1/17/18	Date: 01/03/2018

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

Cooperative Development Coordinator	Tim Hay
Telephone	503-428-5705
E-mail	thay@naspovaluepoint.org

[Please email fully executed PDF copy of this document to  
[PA@naspovaluepoint.org](mailto:PA@naspovaluepoint.org) to support documentation of participation and posting in appropriate  
data bases]

**Exhibit 1 – Oklahoma Specific Terms and Conditions**

Any and all licensing, maintenance, or order-specific agreements referenced within the terms and conditions of this Master Agreement are agreed to only to the extent that the terms do not conflict with the terms of the Participating Addendum, and to the extent the terms are not in conflict with applicable Oklahoma law. In the event of conflict among the terms and conditions, the Participating Addendum shall take precedence. This Participating Addendum shall take precedence over all other Contract Documents.

- 1. Definitions:** The parties agree that, when used in the Agreement, the following terms are defined as set forth below:

**A. Acquisition**

The term ("Acquisition") means items, products, materials, supplies, services, and equipment a state agency acquires by purchase pursuant to the Oklahoma Central

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Purchasing Act.

**B. Contract Document**

The term ("Contract Document") means this Agreement, any statement of work, work order, or other similar ordering document related hereto and executed by the Vendor and the State of Oklahoma, as applicable; any purchase order related hereto; other mutually agreed documents; and any Addendum to any of the foregoing.

**C. Purchasing Entity**

The term ("Purchasing Entity") shall include the State of Oklahoma (the "State") and (a) any board, commission, committee, department or other instrumentality or entity designated to act on behalf of the State of Oklahoma or a political subdivision thereof; (b) any governmental entity specified as a political subdivision of the State of Oklahoma pursuant to the Governmental Tort Claims Act, including, without limitation, (i) any associated institution, instrumentality, board, commission, committee department, or other entity designated to act on behalf of the political subdivision; and (ii) a county or local governmental entity; and (c) entities authorized to utilize contracts awarded by the State of Oklahoma via a multistate or multi-governmental contract.

**D. Destination**

The term ("Destination") means delivered to the receiving dock or other point specified in the applicable Contract Document.

**E. Indemnified Parties**

The term ("Indemnified Parties") means the State of Oklahoma and Customers, and/or their officers, agents, employees, representatives, contractors, assignees and/or designees.

**2. Limitation of Authority**

With respect to procurement transactions for Customers, Vendor shall have no authority to act for or on behalf of Customers or the State of Oklahoma, except as expressly provided for in this Agreement; no other authority, power or use is granted or implied. Vendor may not incur any debts, obligations, expenses or liabilities of any kind on behalf of Customers or the State of Oklahoma.

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**3. Administrative Fees**

For Oklahoma-based Purchasing Entities, Contractor agrees to submit a Contract Usage Report to the State of Oklahoma on a quarterly basis. "Contract Usage Report" shall include the following: (i) the applicable state contract number; (ii) report amount(s); (iii) reporting period covered; and (iv) the applicable state agency name(s). Contract Usage Reports shall also include usage of the Participating Addendum by any other governmental entities (i.e. county, city, etc.). Continuous failure to submit Contract Usage Reports as required herein may result in termination of the Participating Addendum.

All Contract Usage Reports shall meet the following criteria:

- a) Must be submitted electronically in Microsoft Excel format.
- b) Reports shall be submitted quarterly regardless whether this Addendum has been used during the applicable quarterly reporting period.
- c) Quarterly reporting periods
  - a. January 01 through March 31, due April 30
  - b. April 01 through June 30, due July 31
  - c. July 01 through September 30, due October 31
  - d. October 01 through December 31, due January 31

All Contract Usage Reports shall be delivered to:

E-mail: [strategic.sourcing@omes.ok.gov](mailto:strategic.sourcing@omes.ok.gov)

For Oklahoma-based Purchasing Entities, the State of Oklahoma assesses an administrative fee in the sum of one percent (1%) on all net sales transacted by any Purchasing Entity under the Participating Addendum (the "Oklahoma Admin Fee").

Contractor shall submit the Oklahoma Admin Fee on a quarterly basis. Failure to remit the Oklahoma Admin Fee quarterly may result in cancellation of the Participating Addendum. Oklahoma Admin Fees shall not be reflected as a separate line item in Contractor's billing to participating state agencies and authorized users.

Payment of the Oklahoma Admin Fee shall be made via company check payable to OMES within forty five (45) calendar days from the completion of the applicable quarterly reporting period set forth above.

Contractor agrees to notify OMES-ISD Procurement via the email address set forth below twenty-four (24) hours in advance of Contractor's submitting payment of the Oklahoma

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Admin Fee.

To ensure payment is properly accounted for, Contractor shall identify payment in the applicable Contract Usage Report as an "Administrative Fee" and shall include the following information: (i) the applicable state contract number, (ii) Oklahoma Admin Fee amount(s) paid, and (ii) the applicable quarterly reporting period.

Oklahoma Admin Fees shall be mailed to:  
Office of Management and Enterprise Services  
Attention: Accounts Receivable  
5005 N. Lincoln Boulevard, Suite 200  
Oklahoma City, OK 73105

**4. Pricing**

- A.** Pursuant to 68 O.S. § 1404, 68 O.S. § 1352, and 68 O.S. § 1356, Customers under the Contract that are Oklahoma state agencies are exempt from the assessment of State sales, use, and excise taxes. Further, such Customers and Customers that are political subdivisions of the State of Oklahoma are exempt from Federal Excise Taxes pursuant to Title 26 of the United States Code. Customers will provide Vendor with a tax exemption certificate. Any taxes of any nature whatsoever payable by the Vendor shall not be reimbursed by the Customer.
- B.** Pursuant to Okla. Stat. tit. 74, § 85.40, Oklahoma Purchasing Entities shall not pay Contractor any travel expenses in addition to the total price of the products and/or services purchased; therefore, Contractor shall not invoice Oklahoma-based Purchasing Entities for any travel expenses in addition to the total price of the products and/or services purchased hereunder.
- C.** The price to the Customer under the Participating Addendum shall include and Vendor shall prepay all shipping, packaging, delivery and handling fees. All Product deliveries will be Free on Board Customer's Destination. No additional fees shall be charged to the Customer for standard shipping and handling. If the Customer requests expedited or special delivery, Customer may be responsible for any charges for expedited or special delivery.

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**5. Invoices and Payment**

As applicable, the Parties shall comply with applicable Oklahoma law with respect to invoicing and making payments hereunder. Payments for goods and services are generally due thirty (30) days after receipt of a proper invoice; provided, however, Contractor acknowledges and agrees that payment received in accordance with applicable Oklahoma law allowing forty-five (45) days to pay Contractor shall not constitute default hereunder nor entitle Contractor to late payment fees or interest. Any applicable late fees or interest incurred after forty-five (45) days of nonpayment shall be paid only in accordance with Oklahoma law.

**6. Termination for Non-appropriation**

With respect to all Oklahoma-based transactions and all Oklahoma-based Purchasing Entities, Participating State may terminate any order if funds sufficient to pay its obligations under the Participating Addendum are not appropriated by the applicable state legislature, federal government or other appropriate government entity or received from an intended third party funding source. In the event of such insufficiency, Participating State shall provide ten (10) calendar days' written notice of intent to terminate. Notwithstanding the foregoing, if a Purchasing Entity issues an order and has accepted the products and/or services under such order, the Purchasing Entity shall be obligated to pay for such products and/or services. In the event of termination of an order as provided in the foregoing, Participating State shall not be considered to be in default or breach under the Participating Addendum nor under the Master Agreement, nor shall it be liable for any further payments ordinarily due under, with respect to, related to, or arising out of such order, nor shall it be liable for any damages or any other amounts which are caused by or associated with such termination.

**7. Notices**

If a party is to give notice under the Participating Addendum, all notices to the State of Oklahoma shall be address as follows:

**If sent to the State of Oklahoma:**

Ferris J. Barger  
State Purchasing Director  
5005 North Lincoln Blvd., Suite 200  
Oklahoma City, Oklahoma 73105



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**With a copy to:**

OMES Purchasing Deputy General Counsel  
5005 North Lincoln Boulevard  
Oklahoma City, Oklahoma 73105

**8. Choice of Law**

Any claim, dispute, or litigation relating to the execution, interpretation, performance, or enforcement of the Contract Documents shall be governed by the laws of the State of Oklahoma without regard to application of choice of law principles.

**9. Choice of Venue**

Venue for any action, claim, dispute, or litigation relating in any way to the execution, interpretation, performance, or enforcement of the Agreement, or any of the Contract Documents, shall be in Oklahoma County, Oklahoma. Further, notwithstanding any provision in the Agreement, the State does not waive the doctrine of sovereign immunity and immunity from suit to the extent authorized by the Constitution and laws of the State of Oklahoma nor any other right or defense available to the State.

**10. Conflict of Interest**

In addition to any requirement of law or through a professional code of ethics or conduct, the Vendor, its employees, agents and subcontractors are required to disclose any outside activity or interest that conflicts or may conflict with the best interest of the State. Further, as long as the Vendor has an obligation under the Agreement, any plan, preparation or engagement in any such activity or interest shall not occur without prior written approval of the State.

**11. Force Majeure**

Either party shall be temporarily excused from performance to the extent delayed as a result of unforeseen causes beyond its reasonable control including fire or other casualty, act of God, strike or labor dispute, war or other violence, or any law, order or requirement of any governmental agency or authority provided the party experiencing the force majeure event has prudently and promptly acted to take any and all steps within the party's control to ensure continued performance and to shorten duration of the event. In the event that a party's performance of its obligations is materially hindered as a result of a force majeure event, such party shall promptly notify the other party of its best reasonable assessment of

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the nature and duration of the force majeure event and steps it is taking, and plans take, to mitigate the effects of the force majeure event. The party shall use commercially reasonable best efforts to continue performance to the extent possible during such event and resume full performance as soon as reasonably practicable. Subject to the conditions set forth above, such non-performance shall not be deemed a default. However, a Purchasing Entity may terminate a purchase order if Vendor cannot cause delivery of Products or Services in a timely manner to meet the business needs of the Purchasing Entity.

**12. Invalid Term or Condition**

To the extent any term or condition in the Participating Addendum conflicts with an applicable Oklahoma and/or United States law or regulation, such Contract term or condition is void and unenforceable. By executing any Contract Document which contains a conflicting term or condition, Purchasing Entity makes no representation or warranty regarding the enforceability of such term or condition and Purchasing Entity does not waive the applicable Oklahoma and/or United States law or regulation which conflicts with the Contract term or condition.

**13. Audits and Records Clause**

- A. As used in this clause, "records" includes books, documents, accounting procedures and practices, and other data, regardless of type and regardless of whether such items are in written form, in the form of computer data, or in any other form. Vendor agrees any pertinent federal or State agency or governing entity of a Purchasing Entity shall have the right to examine and audit all records relevant to the execution and performance of the Contract except costs of Vendor that comprise pricing under the Contract, unless otherwise agreed.
- B. The Vendor is required to retain records relative to the Contract for the duration of the Contract and for a period of seven (7) years following completion or termination of an Acquisition. If a claim, audit, litigation or other action involving such records is started before the end of the seven-year period, the records are required to be maintained for two (2) years from the date that all issues arising out of the action are resolved, or until the end of the seven (7) year retention period, whichever is later.

**14. Compliance with Applicable Laws**

- A. As long as Vendor has an obligation under the terms of the Contract and in connection with performance of its obligations, the Vendor shall comply with all

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applicable federal, State, and local laws, rules, regulations, ordinances, and orders, as amended, including but not limited to the following:

- i. Drug-Free Workplace Act of 1988 set forth at 41 U.S.C. § 81.
- ii. Section 306 of the Clean Air Act, Section 508 of the Clean Water Act, Executive Order 11738, and Environmental Protection Agency Regulations which prohibit the use of facilities included on the EPA List of Violating Facilities under nonexempt federal contracts, grants or loans;
- iii. Prospective participant requirements set at 45 C.F.R. part 76 in connection with debarment, suspension and other responsibility matters;
- iv. 1964 Civil Rights Act, Title IX of the Education Amendment of 1972, Section 504 of the Rehabilitation Act of 1973, Americans with Disabilities Act of 1990, and Executive Orders 11246 and 11375;
- v. Anti-Lobbying Law set forth at 31 U.S.C. § 1325 and as implemented at 45 C.F.R. part 93;
- vi. Obtaining certified independent audits conducted in accordance with Government Auditing Standards and Office of Management and Budget Circular A-133 with approval and work paper examination rights of the applicable procuring entity;
- vii. Be compliant with the Oklahoma Taxpayer and Citizen Protection Act of 2007, 25 O.S. § 1312, and be registered and participate in the Status Verification System. The Status Verification System is defined at 25 O.S. § 1312, includes but is not limited to the free Employment Verification Program (E-Verify) through the Department of Homeland Security, and is available at [www.dhs.gov/E-Verify](http://www.dhs.gov/E-Verify); and
- viii. Be registered as a business entity licensed to do business in the State, have obtained a sales tax permit, and be current on franchise tax payments to the State, as applicable.

**B.** The Vendor shall maintain all applicable licenses and permits required in

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association with its obligations under the Contract.

- C. As applicable, Vendor agrees to comply with Governor's Executive Order 2012-01, effective August 06, 2012, which prohibits the use of any tobacco product on any and all properties owned, leased, or contracted for use by the State, including but not limited to all buildings, land and vehicles owned, leased, or contracted for use by agencies or instrumentalities of the State.

**15. Employment Relationship**

The Addendum does not create an employment relationship. Individuals performing Services required by the Addendum are not employees of the Purchasing Entity. The Vendor's employees shall not be considered employees of the Purchasing Entity for any purpose, and accordingly shall not be eligible for rights or benefits accruing to such employees.

**16. Publicity**

Vendor acknowledges and agrees that the existence of the Contract or any Acquisition thereunder is not in any way an endorsement by the Purchasing Entity, the Products or the Services and shall not be so construed by Vendor in any advertising or publicity materials. Vendor agrees to submit to the State all advertising, sales, promotion, and other publicity matters relating to the Participating Addendum wherein the name of the Purchasing Entity is mentioned or language used from which the connection of the Purchasing Entity therewith may, in the State's judgment, be inferred or implied as an endorsement. Vendor further agrees not to publish or use such advertising, sales promotion, or publicity matter or release any informational pamphlets, notices, press releases, research reports, or similar public notices without obtaining the prior written approval of the State.

**17. Open Records Act**

Vendor acknowledges that Purchasing Entity are subject to the Oklahoma Open Records Act. Vendor also acknowledges that such Purchasing Entity will comply with the Oklahoma Open Records Act and with all opinions of the Oklahoma Attorney General concerning this Act. Except for a provision of the Contract specifically designated as confidential in a writing executed by both parties or a provision protected from disclosure in the Open Records Act, no Contract provision is confidential information and, therefore, any provision is subject to disclosure under the Open Records Act.

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**18. Confidentiality**

- A.** The Vendor shall maintain strict security of all State data and records entrusted to it or to which the Vendor gains access, in accordance with and subject to applicable federal and State laws, rules, regulations, and policies and shall use any such data and records only as needed by Vendor for performance of its obligations under the Contract. The Vendor further agrees to evidence such confidentiality obligation in a separate writing if required under such applicable federal or State laws, rules and regulations. If Vendor utilizes a subcontractor, Vendor shall obtain specific written assurance, and provide a copy to the State, that the subcontractor shall maintain this same level of security of all data and records entrusted to or accessed by the subcontractor and agree to the same obligations as Vendor, to the extent applicable. Such written assurance may be set forth in the required subcontractor agreement referenced herein.
- B.** No State data or records shall be provided or the contents thereof disclosed to a third party unless specifically authorized in advance to do so in writing by the State Purchasing Director, the individual with administrative control over a Customer or in compliance with a valid court order. The Vendor shall immediately forward to the State and the State Purchasing Director any request by a third party for data or records in the possession of the Vendor or any subcontractor or to which the Vendor or subcontractor has access and Vendor shall fully cooperate with all efforts to protect the security and confidentiality of such data or records in response to a third party request.

**19. Assignment and Permitted Subcontractors**

- A.** Vendor's obligations under the Addendum may not be assigned or transferred to any other person or entity without the prior written consent of the State which may not be unreasonable withheld. Should Vendor assign its rights to payment, in whole or in part, under the Addendum, Vendor shall provide the State of Oklahoma with written notice of the assignment. Such written notice shall contain details sufficient for the Participating Entity to perform its payment obligations without any delay caused by the assignment.
- B.** If the Vendor is permitted to utilize subcontractors in support of the Addendum, the Vendor shall remain solely responsible for its obligations under the terms of the Addendum and for its actions and omissions and those of its agents, employees and subcontractors. Any proposed subcontractor shall be identified by entity name, and

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by employee name if required by the particular Acquisition, in the applicable proposal and shall include the nature of the services to be performed. Prior to a subcontractor being utilized by the Vendor, the Vendor shall obtain written approval of the State of such subcontractor and each employee, as applicable to a particular Acquisition, of such subcontractor proposed for use by the Vendor. Such approval is within the sole discretion of the State. As part of the approval request, the Vendor shall provide a copy of a written agreement executed by the Vendor and subcontractor setting forth that such subcontractor is bound by and agrees to perform, as applicable, the same covenants and be subject to the same conditions, and make identical certifications to the same facts and criteria, as the Vendor under the terms of all applicable Contract Documents. Vendor agrees that maintaining such agreement with any subcontractor and obtaining prior approval by the State of any subcontractor and associated employees shall be a continuing obligation. The State of Oklahoma further reserves the right to revoke approval of a subcontractor or an employee thereof in instances of poor performance, misconduct or for other similar reasons.

- C. All payments under the Addendum shall be made directly to the Vendor, except as provided in Section A above regarding the Vendor's assignment of payment. No payment shall be made to the Vendor for performance by unapproved or disapproved employees of the Vendor or a subcontractor.

**20. Failure to Enforce**

Failure by the State or a Customer, as applicable, at any time to enforce a provision of, or exercise a right under, the Addendum shall not be construed as a waiver of any such provision. Such failure to enforce or exercise shall not affect the validity of any Contract Document, or any part thereof, or the right of the State or a Customer to enforce any provision of, or exercise any right under, the Addendum at any time in accordance with its terms. Likewise, a waiver of a breach of any provision of a Contract Document shall not affect or waive a subsequent breach of the same provision or a breach of any other provision in the Addendum.

**21. Mutual Responsibilities of the Parties**

- A. Neither the State nor the Vendor grants the other the right to use any trademarks, trade names, other designations in any promotion or publication without the express written consent by the other party.

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- B.** The Addendum is a non-exclusive contract, and each party is free to enter into similar agreements with others.
- C.** The Customer and Vendor each grant the other only the licenses and rights specified in the Addendum and all other rights and interests are expressly reserved.
- D.** The State and Vendor shall reasonably cooperate with each other and any vendor to which Products and/or Services under the Contract may be transitioned after termination or expiration of the Addendum.
- E.** Except as otherwise set forth herein, where approval, acceptance, consent, or similar action by either Customer, the State or the Vendor is required under the Addendum, such action shall not be unreasonably delayed or withheld.

**22. Indemnification**

**A. Acts or Omissions**

Vendor shall indemnify and hold harmless the Indemnified Parties, as applicable, from any and all liability, including costs, expenses and reasonable attorney fees, for actions, claims, demands and suits arising out of, or resulting from the defective material or workmanship in the products purchased from the Vendor pursuant to the Master Agreement and this Addendum. .

**B. Coordination of Defense**

IN CONNECTION WITH INDEMNIFICATION OF A PURCHASING ENTITY WHEN AN OKLAHOMA STATE AGENCY IS A NAMED DEFENDANT IN ANY LAWSUIT, THE DEFENSE OF THE OKLAHOMA STATE AGENCY SHALL BE COORDINATED BY THE ATTORNEY GENERAL OF OKLAHOMA. THE ATTORNEY GENERAL OF OKLAHOMA MAY, BUT HAS NO OBLIGATION TO, AUTHORIZE CONTRACTOR TO CONTROL THE DEFENSE AND ANY RELATED SETTLEMENT NEGOTIATIONS; PROVIDED, HOWEVER, THAT, IN SUCH EVENT, CONTRACTOR SHALL NOT AGREE TO ANY SETTLEMENT OF CLAIMS AGAINST THE STATE OF OKLAHOMA WITHOUT FIRST OBTAINING A CONCURRENCE FROM THE ATTORNEY GENERAL OF OKLAHOMA IF THE ATTORNEY GENERAL OF OKLAHOMA DOES NOT AUTHORIZE SOLE CONTROL OF THE DEFENSE

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AND SETTLEMENT NEGOTIATIONS FOR CONTRACTOR, CONTRACTOR SHALL BE GRANTED AUTHORIZATION TO EQUALLY PARTICIPATE IN ANY PROCEEDING RELATED TO THIS SECTION; PROVIDED, HOWEVER, NOTWITHSTANDING ANYTHING TO THE CONTRARY HEREIN, CONTRACTOR SHALL CONTINUE TO BE OBLIGATED TO INDEMNIFY THE PARTICIPATING ENTITY AND, TO THE EXTENT APPLICABLE, ANY AND ALL PURCHASING ENTITIES, IN ACCORDANCE WITH AND TO THE EXTENT CONTRACTOR PROVIDES SUCH INDEMNITY UNDER THIS MASTER AGREEMENT.

**23. Miscellaneous**

**A. Severability**

If any provision of a Contract Document, or the application of any term or condition to any party or circumstances, is held invalid or unenforceable for any reason, the remaining provisions shall continue to be valid and enforceable and the application of such provision to other parties or circumstances shall remain valid and in full force and effect.

**B. Section Headings**

The headings used in any Contract Document are intended for convenience only and do not constitute terms of the contract.

**C. Sovereign Immunity**

Notwithstanding any provision of any Contract Document, the State does not waive its sovereign immunity or immunity from suit.

**D. Survival**

As applicable, performance under all license, subscription, service agreements and other similar Contract Documents entered into between Vendor and any Customer under the terms of the Contract shall survive expiration or termination of the contract. Additionally, rights and obligations under the Addendum which by their nature should survive including, but not limited to, payment obligations invoiced prior to expiration or termination; confidentiality obligations and indemnification remain in effect after expiration or termination of the contract.

**E. Entire Agreement**

The Contract Documents taken together as a whole constitute the entire agreement



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between a Customer and Vendor. No statement, promise, condition, understanding, inducement or representation, oral or written, expressed or implied, which is not contained in a Contract Document shall be binding or valid.



## CONTRACT

# State of Oklahoma

### Dispatch via Print

**Supplier** 0000078140  
PHYSIO-CONTROL CORPORATION  
11811 WILLOWS RD NE  
REDMOND WA 98052-2003  
USA

<b>Contract ID</b> 0000000000000000000000005102			Page 1 of 1	
<b>Contract Dates</b> 01/30/2018 to 10/04/2018	<b>Currency</b> USD	<b>Rate Type</b> CRRNT	<b>Rate Date</b> PO Date	
<b>Description:</b> From Req ID - 0900010664		<b>Contract Maximum</b> 0.00		
<b>TYPE: STATEWIDE</b>				

Tax Exempt? Y      Tax Exempt ID:736017987

**Contract Lines:**

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order		Maximum / Open	
			Qty	Amt	Qty	Amt
1	42172101 / Automated External Defibrillators and Accessories	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		1.00000			
		EA		0001		

COMMENTS:

Final = The price is final after adjustments  
 Hard = Apply adjustments regardless of other adjustments  
 Skip = Skip adjustments if any other adjustments have been applied

**Authorized Signature**