



## Awarded Supplier Information

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**Supplier Name:** Summit Truck Group of  
Oklahoma City

**Supplier ID #:** 0000305642

**Supplier Address:** 1735 West Reno

**City:** Oklahoma City

**State:** OK

**Zip Code:** 73106

**Contact Person Name:** David Carney/Carl Glencross/Adam Markou

**Phone #:** 1-405-236-2792

**Title:** Statewide Contract for School Buses

**Fax #:** 1-405-235-2591

**Email:** See below

**Website:** www.summittruckgroup.com

**Authorized Location:**  Locations list attached as *(attachment title)*

Address:

City:

State:

Zip Code:

**Contract ID #:** 5034

**Delivery:** FOB destination

**Minimum Order:** n/a

**P/Card Accepted:**  Yes

No

**Other:** Email contacts:

david.carney@summittruckgroup.com

carl.glencross@summittruckgroup.com

adam.markou@summittruckgroup.com

## H. PRICE AND COST

### H.1. Pricing for Regular Route Buses (Yellow)

H.1.1.	Type C, Up to 39 Passengers	\$ 75,900.00	Made in Oklahoma
H.1.2.	Type C, 40 to 42 Passengers	\$ 76,000.00	Made in Oklahoma
H.1.3.	Type C, 43 to 48 Passengers	\$ 76,100.00	Made in Oklahoma
H.1.4.	Type C, 49 to 54 Passengers	\$ 77,500.00	Made in Oklahoma
H.1.5.	Type C, 55 to 59 Passengers	\$ 78,800.00	Made in Oklahoma
H.1.6.	Type C, 60 to 65 Passengers	\$ 79,400.00	Made in Oklahoma
H.1.7.	Type C, 66 to 71 Passengers	\$ 79,600.00	Made in Oklahoma
H.1.8.	Type C, 72 to 77 Passengers	\$ 80,500.00	Made in Oklahoma

### H.2. Pricing for MFSAB Buses

H.2.1.	Type C, 55 to 59 Passengers	\$ 81,400.00	Made in Oklahoma
H.2.2.	Type C, 60 to 65 Passengers	\$ 82,900.00	Made in Oklahoma
H.2.3.	Type C, 66 to 71 Passengers	\$ 83,800.00	Made in Oklahoma
H.2.4.	Type C, 72 to 77 Passengers	\$ 84,000.00	Made in Oklahoma

### H.3. Pricing for Specially Equipped Buses

H.3.1.	Type A, Up to 20 Passenger	\$ 58,500.00	
H.3.2.	Type A, 21 to 28 Passenger	\$ 59,400.00	
H.3.3.	Type A, 29 to 36 Passenger	\$ 59,900.00	
H.3.4.	Type B, Up to 30 Passenger	\$ No Bid	
H.3.5.	Type B, 31 to 36 Passenger	\$ No Bid	
H.3.6.	Type C, Up to 39 Passengers	\$ 100,300.00	Made in Oklahoma
H.3.7.	Type C, 40 to 42 Passengers	\$ 100,800.00	Made in Oklahoma
H.3.8.	Type C, 43 to 48 Passengers	\$ 101,100.00	Made in Oklahoma
H.3.9.	Type C, 49 to 54 Passengers	\$ 101,400.00	Made in Oklahoma
H.3.10.	Type C, 55 to 59 Passengers	\$ 101,900.00	Made in Oklahoma
H.3.11.	Type C, 60 to 65 Passengers	\$ 102,300.00	Made in Oklahoma
H.3.12.	Type C, 66 to 71 Passengers	\$ 102,900.00	Made in Oklahoma
H.3.13.	Type C, 72 to 77 Passengers	\$ 103,500.00	Made in Oklahoma

### H.4. Pricing for Transit Buses

H.4.1.	Type D Route, 70-90 Passenger	\$ 119,500.00 (Rear Engine)	Made in Oklahoma
H.4.2.	Type D. MFSAB, 70-90 Passenger	\$ 123,000.00 (Rear Engine)	Made in Oklahoma

### H.5. Pricing for Type "A" Passenger Buses

H.5.1.	Type A, Up to 20 Passenger	\$ 55,700.00	
H.5.2.	Type A, 21 to 28 Passenger	\$ 56,500.00	
H.5.3.	Type A, 29 to 36 Passenger	\$ 56,700.00	

**H.6. Pricing for Type "B" Passenger Buses**

- H.6.1. Type B, Up to 30 Passenger \$ No Bid
- H.6.2. Type B, 31 to 36 Passenger \$ No Bid

**H.7. Pricing for Optional Specified Items**

- H.7.1. Fire Suppression Systems (Section C.70) \$ No Bid
- H.7.2. Passenger Compartment Air Conditioning (Section C.71) \$ See Attachment "A/C Options"
- H.7.3. Insulation (Section C.72) \$ 400.00
- H.7.4. Retarder System (Section C.73) \$ No Bid
- H.7.5. Storage Compartment (Section C.74) \$ 150.00
- H.7.6. Traction Assisting Devices (Section C.75) \$ 3,500.00
- H.7.7. Trash Container and Holding Device (Section C.76) \$ 140.00

**H.8. Pricing for Options Not Listed, Provide % off MSRP & Provide List of Options**

H.8.1. Vendors can list the discount by Category and then provide a listing of the options for that Category. Several lines have been provided below to fill in the Categories.

- H.8.1.1. Category: All other options Discount: 45 % Off list price
- H.8.1.2. Category: \_\_\_\_\_ Discount: \_\_\_\_\_ %
- H.8.1.3. Category: \_\_\_\_\_ Discount: \_\_\_\_\_ %
- H.8.1.4. Category: \_\_\_\_\_ Discount: \_\_\_\_\_ %
- H.8.1.5. Category: \_\_\_\_\_ Discount: \_\_\_\_\_ %
- H.8.1.6. Category: \_\_\_\_\_ Discount: \_\_\_\_\_ %

**H.9. Pricing for Alternative Fuel Engines**

H.9.1. Vendors can provide pricing for Alternative Fuel Engines that are available. Only Engine Configurations that have been certified by all required Agencies can be submitted under this Section. Several lines have been provided to provide Pricing.

- H.9.1.1. Engine Type: PSI Gasoline 8.8L Price: \$ Deduct \$2,500.00 (includes Allison Transmission)
- H.9.1.2. Engine Type: PSI Propane 8.8L Price: \$ Add \$9,800.00 (includes Allison Transmission)
- H.9.1.3. Engine Type: \_\_\_\_\_ Price: \$ \_\_\_\_\_
- H.9.1.4. Engine Type: \_\_\_\_\_ Price: \$ \_\_\_\_\_
- H.9.1.5. Engine Type: \_\_\_\_\_ Price: \$ \_\_\_\_\_
- H.9.1.6. Engine Type: \_\_\_\_\_ Price: \$ \_\_\_\_\_

**NOTE REGARDING PRICING FOR OPTIONS NOT LISTED AND ALTERNATIVE FUEL ENGINES:**

If needed, a separate document may be provided if pricing varies dependent upon Passenger Capacity. Vendors may submit separate documents for each Passenger Capacity model if needed.



A HIGHER STANDARD OF VALUE

1735 W RENO AVENUE • OKLAHOMA CITY, OK 73106 • 405-236-2792 • FAX 405-235-2541

## A/C Options

- Type A – 55K BTU Skirt mounted \$3,500.00
- Type A – 70K BTU Skirt mounted \$4,200.00
- Type C – 120K BTU Skirt mounted \$7,000.00
- Type C - 120K BTU Roof mounted \$7,900.00
- Type C - 126K BTU Skirt mounted \$7,500.00
- Type C - 126K BTU Roof mounted \$8,500.00
- Type C - 136K BTU Skirt mounted \$8,700.00
- Type C - 136K BTU Roof mounted \$9,700.00
- Type D - 160K BTU Roof mount, Parcel Rack Ducted \$21,250.00
- Type D - 160K BTU Roof mount \$17,800.00



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## Payment Clarification

- Summit Truck Group does not accept "P-Card" as a form of payment for vehicle purchases



# CONTRACT

## State of Oklahoma

Dispatch via Print

**Supplier** 0000305642  
 SUMMIT TRUCK GROUP OF OKLAHOMA  
 1735 W RENO AVE  
 OKLAHOMA CITY OK 73106-3215  
 USA

<b>Contract ID</b> 00000000000000000000000005034		Page 1 of 4	
<b>Contract Dates</b> 12/06/2017 to 12/04/2018	<b>Currency</b> USD	<b>Rate Type</b> CRRNT	<b>Rate Date</b> PO Date
<b>Description:</b>		<b>Contract Maximum</b> 0.00	
<b>TYPE: STATEWIDE</b>			

Tax Exempt? Y      Tax Exempt ID:736017987

**Contract Lines:**

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	25101502 / School Bus Type C, Up to 39 Passengers \$75,900.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000			0001
2	25101502 / School Bus Type C, 40 to 42 Passengers \$76,000.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000			0001
3	25101502 / School Bus Type C, 43 to 48 Passengers \$76,100.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000			0001
4	25101502 / School Bus Type C, 49 to 54 Passengers \$77,500.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000			0001
5	25101502 / School Bus Type C, 55 to 59 Passengers \$78,800.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000			0001
6	25101502 / School Bus Type C, 60 to 65 Passengers \$79,400.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000			0001
7	25101502 / School Bus Type C, 66 to 71 Passengers \$79,600.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.01000			0001

Final = The price is final after adjustments  
 Hard = Apply adjustments regardless of other adjustments  
 Skip = Skip adjustments if any other adjustments have been applied

**Authorized Signature**  
 Signed documents on file in Central Purchasing



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		0.00	
<b>TYPE: STATEWIDE</b>			

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### Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
8	25101502 / School Bus Type C, 72 to 77 Passengers \$80,500.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
9	25101502 / School Bus Type C, 55 to 59 Passengers \$81,400.00 MFSAB	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
10	25101502 / School Bus Type C, 60 to 65 Passengers \$82,900.00 MFSAB	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
11	25101502 / School Bus Type C, 66 to 71 Passengers \$83,800.00 MFSAB	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
12	25101502 / School Bus Type C, 72 to 77 Passengers \$84,000.00 MFSAB	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
13	25101502 / School Bus Type A, Up to 20 Passenger \$58,500.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
14	25101502 / School Bus Type A, 21 to 28 Passenger \$59,400.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		

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<b>Description:</b>		<b>Contract Maximum</b> 0.00	
<b>TYPE: STATEWIDE</b>			

Tax Exempt? Y      Tax Exempt ID:736017987

**Contract Lines:**

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
15	25101502 / School Bus Type A, 29 to 36 Passenger \$59,900.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing                      0.01000	EA		0001		
16	25101502 / School Bus Type C, Up to 39 Passengers \$100,300.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing                      0.01000	EA		0001		
17	25101502 / School Bus Type C, 40 to 42 Passengers \$100,800.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing                      0.01000	EA		0001		
18	25101502 / School Bus Type C, 43 to 48 Passengers \$101,100.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing                      0.01000	EA		0001		
19	25101502 / School Bus Type C, 49 to 54 Passengers \$101,400.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing                      0.01000	EA		0001		
20	25101502 / School Bus Type C, 55 to 59 Passengers \$101,900.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing                      0.01000	EA		0001		
21	25101502 / School Bus Type C, 60 to 65 Passengers \$102,300.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing                      0.01000	EA		0001		

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Description:		Contract Maximum	
		0.00	
<b>TYPE: STATEWIDE</b>			

Tax Exempt? Y Tax Exempt ID:736017987

### Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
22	25101502 / School Bus Type C, 66 to 71 Passengers \$102,900.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
23	25101502 / School Bus Type C, 72 to 77 Passengers \$103,500.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
24	25101502 / School Bus Type D Route, 70-90 Passenger Rear Engine \$119,500.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
25	25101502 / School Bus Type D MFSAB, 70-90 Passenger \$123,000.00 Rear Engine	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
26	25101502 / School Bus Type A, Up to 20 Passenger \$55,700.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
27	25101502 / School Bus Type A, 21 to 28 Passenger \$56,500.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		
28	25101502 / School Bus Type A, 29 to 36 Passenger \$56,700.00	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	EA		0001		

COMMENTS:

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Authorized Signature