

Dated: July 1, 2016

Attachment # 10 - no bonus (Incentive Schedule for Dollar Purchase Volume and Average Transaction Size)														
Supplier is to provide rebate percentages to this matrix. Rebate percentages are based on the combined annual spend volume of all current participating entities'														
Entity	Net Annual USD Purchase Volume (in millions)													
Avg.	\$0-4	\$5-49	\$50-99	\$100-149	\$150-199	\$200-249	\$250-299	\$300-349	\$350-399	\$400-449	\$450-499	\$500-549	\$550-599	≥\$600
\$100-200	0.000%	1.260%	1.340%	1.340%	1.340%	1.340%	1.490%	1.550%	1.570%	1.580%	1.590%	1.600%	1.600%	1.610%
\$200-300	0.000%	1.370%	1.450%	1.450%	1.450%	1.450%	1.600%	1.660%	1.680%	1.690%	1.700%	1.710%	1.710%	1.720%
\$300-400	0.120%	1.420%	1.500%	1.500%	1.500%	1.500%	1.650%	1.710%	1.730%	1.740%	1.750%	1.760%	1.760%	1.770%
\$400-500	0.058%	1.421%	1.501%	1.501%	1.501%	1.501%	1.651%	1.710%	1.730%	1.740%	1.750%	1.760%	1.760%	1.770%
\$500-600	0.059%	1.422%	1.502%	1.502%	1.502%	1.502%	1.652%	1.710%	1.730%	1.740%	1.750%	1.760%	1.760%	1.770%
\$600-700	0.060%	1.423%	1.503%	1.503%	1.503%	1.503%	1.653%	1.710%	1.730%	1.740%	1.750%	1.760%	1.760%	1.770%
\$700-800	0.061%	1.424%	1.504%	1.504%	1.504%	1.504%	1.654%	1.710%	1.730%	1.740%	1.750%	1.760%	1.760%	1.770%
\$800-900	0.062%	1.425%	1.505%	1.505%	1.505%	1.505%	1.655%	1.710%	1.730%	1.740%	1.750%	1.760%	1.760%	1.770%
>\$900	0.062%	1.425%	1.505%	1.505%	1.505%	1.505%	1.655%	1.710%	1.730%	1.740%	1.750%	1.760%	1.760%	1.770%

Attachment # 11 (Incentive Schedule for Prompt Payment)															
Supplier is to provide basis points to this matrix. Basis points are based on the number of days after billing statement date that payment is made. State agencies' accounts are															
Dollar	Days after Billing Statement Date that Payment is Due														
Purchase	1-3 days	4-5 days	6-7 days	8-9 days	10-11 days	12-13 days	14-15 days	16-17 days	18-19 days	20-21 days	22-23 days	24-25 days	26-27 days	28-29 days	30 days
\$0-4	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$5-49	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$50-99	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$100-149	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$150-199	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$200-249	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$250-299	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$300-349	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$350-399	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$400-449	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$450-499	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$500-549	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
\$550-599	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
≥\$600	23.00	20.00	18.00	16.00	14.00	12.00	10.00	8.00	6.00	4.00	2.00	0.00	-2.00	-5.00	-6.00
Escalators to this schedule:															
								Additional Basis Points Added							
If Payment made within 7 days after a 30-day billing cycle								18							
If Payment made within 7 days after a two-week billing period								26							
If Payment made within 7 days after a weekly billing period								30							
If Payment made daily								37							