



State of Oklahoma
Office of Management and Enterprise Services
Information Services Division

AWARDED VENDOR INFORMATION

Supplier Name: TEKsystems

Vendor ID#: 0000254369

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Contract ID #: solicitation # - 0900000134

P/Card Accepted: Yes No

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COMPANY NAME - TEKsystems

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Infrastructure			
		Labor Discipline	Hourly Rate
Level I	Enterprise Architecture	Enterprise Architecture	105.00
Level II	Enterprise Architecture	Enterprise Architecture	125.00
Level III	Enterprise Architecture	Enterprise Architecture	145.00
Level I	Data Center Engineering for High Availability	Data Center Engineering for High Availability	80.00
Level II	Data Center Engineering for High Availability	Data Center Engineering for High Availability	105.00
Level III	Data Center Engineering for High Availability	Data Center Engineering for High Availability	130.00
Level I	Enterprise Application and Desktop Virtualization	Enterprise Application and Desktop Virtualization	80.00
Level II	Enterprise Application and Desktop Virtualization	Enterprise Application and Desktop Virtualization	100.00
Level III	Enterprise Application and Desktop Virtualization	Enterprise Application and Desktop Virtualization	120.00
Level I	Integration between on-site services with cloud/managed services	Integration between on-site services with cloud/managed services	100.00
Level II	Integration between on-site services with cloud/managed services	Integration between on-site services with cloud/managed services	125.00
Level III	Integration between on-site services with cloud/managed services	Integration between on-site services with cloud/managed services	150.00
Level I	Network Design and Security	Network Design and Security	100.00
Level II	Network Design and Security	Network Design and Security	125.00
Level III	Network Design and Security	Network Design and Security	150.00
Level I	Identity management and Federation	Identity management and Federation	85.00
Level II	Identity management and Federation	Identity management and Federation	110.00
Level III	Identity management and Federation	Identity management and Federation	135.00
Level I	Enterprise messaging and/or E-Discovery	Enterprise messaging and/or E-Discovery	90.00
Level II	Enterprise messaging and/or E-Discovery	Enterprise messaging and/or E-Discovery	115.00
Level III	Enterprise messaging and/or E-Discovery	Enterprise messaging and/or E-Discovery	140.00
Level I	VOIP and Unified Communications	VOIP and Unified Communications	85.00
Level II	VOIP and Unified Communications	VOIP and Unified Communications	110.00
Level III	VOIP and Unified Communications	VOIP and Unified Communications	135.00
Level I	EDI/HL7 Messaging	EDI/HL7 Messaging	100.00
Level II	EDI/HL7 Messaging	EDI/HL7 Messaging	125.00
Level III	EDI/HL7 Messaging	EDI/HL7 Messaging	150.00
Level I	Network Assessment	Network Assessment	85.00
Level II	Network Assessment	Network Assessment	105.00
Level III	Network Assessment	Network Assessment	125.00
Level I	SOA Governance	SOA Governance	90.00
Level II	SOA Governance	SOA Governance	115.00
Level III	SOA Governance	SOA Governance	140.00
Level I	Complex system performance tuning	Complex system performance tuning	80.00
Level II	Complex system performance tuning	Complex system performance tuning	100.00
Level III	Complex system performance tuning	Complex system performance tuning	120.00
Level I	Network Administrator	Network Administrator	75.00
Level II	Network Administrator	Network Administrator	90.00
Level III	Network Administrator	Network Administrator	105.00
Level I	Network Specialist	Network Specialist	75.00
Level II	Network Specialist	Network Specialist	85.00
Level III	Network Specialist	Network Specialist	95.00
Help Desk Support			
		Labor Discipline	Hourly Rate
Level I	Application and Personal Computer Support	Application and Personal Computer Support	45.00
Level II	Application and Personal Computer Support	Application and Personal Computer Support	55.00
Level III	Application and Personal Computer Support	Application and Personal Computer Support	65.00
Software Maintenance and Support			
		Labor Discipline	Hourly Rate
Level I	Development Software maintenance	Development Software maintenance	65.00
Level II	Development Software maintenance	Development Software maintenance	72.50
Level III	Development Software maintenance	Development Software maintenance	80.00
Level I	System management software Maintenance	System management software Maintenance	65.00
Level II	System management software Maintenance	System management software Maintenance	72.50
Level III	System management software Maintenance	System management software Maintenance	80.00
Audio Visual Installation and Services			
		Labor Discipline	Hourly Rate
Level I	Wire pulls and termination	Wire pulls and termination	45.00
Level II	Wire pulls and termination	Wire pulls and termination	55.00
Level III	Wire pulls and termination	Wire pulls and termination	65.00
Level I	Equipment Racking	Equipment Racking	45.00
Level II	Equipment Racking	Equipment Racking	55.00
Level III	Equipment Racking	Equipment Racking	65.00
Level I	Flat Panel Display mounting/rigging	Flat Panel Display mounting/rigging	45.00
Level II	Flat Panel Display mounting/rigging	Flat Panel Display mounting/rigging	55.00
Level III	Flat Panel Display mounting/rigging	Flat Panel Display mounting/rigging	65.00
Level I	Speaker mounting/rigging	Speaker mounting/rigging	45.00
Level II	Speaker mounting/rigging	Speaker mounting/rigging	55.00
Level III	Speaker mounting/rigging	Speaker mounting/rigging	65.00
Level I	Rack Dressing	Rack Dressing	45.00
Level II	Rack Dressing	Rack Dressing	55.00
Level III	Rack Dressing	Rack Dressing	65.00
Level I	Cable Management	Cable Management	45.00

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Level II	Cable Management	Cable Management	55.00
Level III	Cable Management	Cable Management	65.00
Level I	Ability to read and interpret system schematics	Ability to read and interpret system schematics	50.00
Level II	Ability to read and interpret system schematics	Ability to read and interpret system schematics	60.00
Level III	Ability to read and interpret system schematics	Ability to read and interpret system schematics	70.00
Level I	Audio/Visual Design	Audio/Visual Design	50.00
Level II	Audio/Visual Design	Audio/Visual Design	60.00
Level III	Audio/Visual Design	Audio/Visual Design	70.00
Security Design and Support			
		Labor Discipline	On-Site Rate
Level I	Forensics/Incident response	Forensics/Incident response	90.00
Level II	Forensics/Incident response	Forensics/Incident response	120.00
Level III	Forensics/Incident response	Forensics/Incident response	150.00
Level I	Business Continuity/Disaster recovery Planning	Business Continuity/Disaster recovery Planning	85.00
Level II	Business Continuity/Disaster recovery Planning	Business Continuity/Disaster recovery Planning	105.00
Level III	Business Continuity/Disaster recovery Planning	Business Continuity/Disaster recovery Planning	125.00
Level I	Policy Creation/Compliance	Policy Creation/Compliance	85.00
Level II	Policy Creation/Compliance	Policy Creation/Compliance	105.00
Level III	Policy Creation/Compliance	Policy Creation/Compliance	125.00
Level I	System Hardening	System Hardening	90.00
Level II	System Hardening	System Hardening	115.00
Level III	System Hardening	System Hardening	140.00
Level I	Access Control Methodologies	Access Control Methodologies	85.00
Level II	Access Control Methodologies	Access Control Methodologies	110.00
Level III	Access Control Methodologies	Access Control Methodologies	135.00
Level I	Vulnerability and Penetration testing	Vulnerability and Penetration testing	85.00
Level II	Vulnerability and Penetration testing	Vulnerability and Penetration testing	110.00
Level III	Vulnerability and Penetration testing	Vulnerability and Penetration testing	135.00
Level I	Code Review	Code Review	85.00
Level II	Code Review	Code Review	110.00
Level III	Code Review	Code Review	135.00
Level I	Security Operations Center Staff	Security Operations Center Staff	65.00
Level II	Security Operations Center Staff	Security Operations Center Staff	75.00
Level III	Security Operations Center Staff	Security Operations Center Staff	85.00
Administrative Services			
		Labor Discipline	On-Site Rate
Level I	IT Project management	IT Project management	75.00
Level II	IT Project management	IT Project management	95.00
Level III	IT Project management	IT Project management	115.00
Level I	IT Governance	IT Governance	75.00
Level II	IT Governance	IT Governance	95.00
Level III	IT Governance	IT Governance	115.00
Level I	IT Strategic Planning	IT Strategic Planning	85.00
Level II	IT Strategic Planning	IT Strategic Planning	105.00
Level III	IT Strategic Planning	IT Strategic Planning	125.00
	n/a	IT Marketing and branding	n/a
	n/a	IT Marketing and branding	n/a
	n/a	IT Marketing and branding	n/a
Level I	IT Costing and Rate Analysis	IT Costing and Rate Analysis	80.00
Level II	IT Costing and Rate Analysis	IT Costing and Rate Analysis	95.00
Level III	IT Costing and Rate Analysis	IT Costing and Rate Analysis	110.00
Level I	IT CRM	IT CRM	80.00
Level II	IT CRM	IT CRM	105.00
Level III	IT CRM	IT CRM	130.00
	n/a	IT Physical Workspace Planning	n/a
	n/a	IT Physical Workspace Planning	n/a
	n/a	IT Physical Workspace Planning	n/a
Level I	IT Asset Lifecycle Management	IT Asset Lifecycle Management	75.00
Level II	IT Asset Lifecycle Management	IT Asset Lifecycle Management	90.00
Level III	IT Asset Lifecycle Management	IT Asset Lifecycle Management	105.00
	n/a	Usability Consulting	n/a
	n/a	Usability Consulting	n/a
	n/a	Usability Consulting	n/a
Level I	Process/Service Improvement Coordinators	Process/Service Improvement Coordinators	70.00
Level II	Process/Service Improvement Coordinators	Process/Service Improvement Coordinators	80.00
Level III	Process/Service Improvement Coordinators	Process/Service Improvement Coordinators	90.00
	n/a	Service Level Agreement	n/a
	n/a	Service Level Agreement	n/a
	n/a	Service Level Agreement	n/a
Level I	IT Portfolio Management	IT Portfolio Management	80.00
Level II	IT Portfolio Management	IT Portfolio Management	105.00
Level III	IT Portfolio Management	IT Portfolio Management	130.00
Level I	Business Requirements Gathering	Business Requirements Gathering	70.00
Level II	Business Requirements Gathering	Business Requirements Gathering	80.00
Level III	Business Requirements Gathering	Business Requirements Gathering	90.00
Level I	Business Analysts	Business Analysts	70.00
Level II	Business Analysts	Business Analysts	80.00

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Level III	Business Analysts	Business Analysts	90.00
Level I	Business Process ENG/MGT and Assessment	Business Process ENG/MGT and Assessment	70.00
Level II	Business Process ENG/MGT and Assessment	Business Process ENG/MGT and Assessment	85.00
Level III	Business Process ENG/MGT and Assessment	Business Process ENG/MGT and Assessment	100.00
Level I	Technical Writer	Technical Writer	65.00
Level II	Technical Writer	Technical Writer	75.00
Level III	Technical Writer	Technical Writer	85.00
Level I	IT End-User Trainer	IT End-User Trainer	65.00
Level II	IT End-User Trainer	IT End-User Trainer	75.00

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Level III	IT End-User Trainer	IT End-User Trainer	85.00
Level I	Capacity Planning & Performance Specialist	Capacity Planning & Performance Specialist	85.00
Level II	Capacity Planning & Performance Specialist	Capacity Planning & Performance Specialist	105.00
Level III	Capacity Planning & Performance Specialist	Capacity Planning & Performance Specialist	125.00
System and System Component Administration Services			
		Labor Discipline	On-Site Rate
Level I	Local Area network LAN Maintenance or Support	Local Area network LAN Maintenance or Support	65.00
Level II	Local Area network LAN Maintenance or Support	Local Area network LAN Maintenance or Support	75.00
Level III	Local Area network LAN Maintenance or Support	Local Area network LAN Maintenance or Support	85.00
Level I	Database analysis service	Database analysis service	85.00
Level II	Database analysis service	Database analysis service	110.00
Level III	Database analysis service	Database analysis service	135.00
Level I	Computer or network or internet security	Computer or network or internet security	85.00
Level II	Computer or network or internet security	Computer or network or internet security	105.00
Level III	Computer or network or internet security	Computer or network or internet security	125.00
Level I	System installation service	System installation service	85.00
Level II	System installation service	System installation service	95.00
Level III	System installation service	System installation service	105.00
Level I	System analysis service	System analysis service	85.00
Level II	System analysis service	System analysis service	95.00
Level III	System analysis service	System analysis service	105.00
Level I	Software coding service	Software coding service	85.00
Level II	Software coding service	Software coding service	105.00
Level III	Software coding service	Software coding service	125.00
Level I	Mainframe administration services	Mainframe administration services	75.00
Level II	Mainframe administration services	Mainframe administration services	85.00
Level III	Mainframe administration services	Mainframe administration services	95.00
Level I	Wide area network WAN maintenance or support	Wide area network WAN maintenance or support	60.00
Level II	Wide area network WAN maintenance or support	Wide area network WAN maintenance or support	75.00
Level III	Wide area network WAN maintenance or support	Wide area network WAN maintenance or support	90.00
Level I	Mainframe Protection Control/Scheduling - Global Variable	Mainframe Protection Control/Scheduling - Global Variable	85.00
Level II	Mainframe Protection Control/Scheduling - Global Variable	Mainframe Protection Control/Scheduling - Global Variable	100.00
Level III	Mainframe Protection Control/Scheduling - Global Variable	Mainframe Protection Control/Scheduling - Global Variable	115.00
Management Information System MS			
		Labor Discipline	On-Site Rate
Level I	Telecommunications Planning Services	Telecommunications Planning Services	85.00
Level II	Telecommunications Planning Services	Telecommunications Planning Services	105.00
Level III	Telecommunications Planning Services	Telecommunications Planning Services	125.00
Level I	System architecture	System architecture	100.00
Level II	System architecture	System architecture	125.00
Level III	System architecture	System architecture	150.00
Level I	Wide area network communication design	Wide area network communication design	85.00
Level II	Wide area network communication design	Wide area network communication design	105.00
Level III	Wide area network communication design	Wide area network communication design	125.00
Level I	Local area network communication design	Local area network communication design	85.00
Level II	Local area network communication design	Local area network communication design	105.00
Level III	Local area network communication design	Local area network communication design	125.00
Level I	Database design	Database design	90.00
Level II	Database design	Database design	120.00
Level III	Database design	Database design	150.00
Level I	Network Planning Services	Network Planning Services	85.00
Level II	Network Planning Services	Network Planning Services	105.00
Level III	Network Planning Services	Network Planning Services	125.00
Level I	Systems Planning Services	Systems Planning Services	85.00
Level II	Systems Planning Services	Systems Planning Services	110.00
Level III	Systems Planning Services	Systems Planning Services	135.00
Level I	Quality Assurance Inspector/Analyst	Quality Assurance Inspector/Analyst	60.00
Level II	Quality Assurance Inspector/Analyst	Quality Assurance Inspector/Analyst	75.00
Level III	Quality Assurance Inspector/Analyst	Quality Assurance Inspector/Analyst	90.00
Level I	Database Administrators	Database Administrators	85.00
Level II	Database Administrators	Database Administrators	105.00
Level III	Database Administrators	Database Administrators	125.00
Level I	Enterprise Service Bus Engineer	Enterprise Service Bus Engineer	85.00
Level II	Enterprise Service Bus Engineer	Enterprise Service Bus Engineer	105.00
Level III	Enterprise Service Bus Engineer	Enterprise Service Bus Engineer	125.00
Level I	RDS Print Manager	RDS Print Manager	60.00
Level II	RDS Print Manager	RDS Print Manager	75.00
Level III	RDS Print Manager	RDS Print Manager	90.00
Level I	QC Tester	QC Tester	65.00
Level II	QC Tester	QC Tester	80.00
Level III	QC Tester	QC Tester	95.00
Level I	Change Coordinators	Change Coordinators	65.00
Level II	Change Coordinators	Change Coordinators	75.00
Level III	Change Coordinators	Change Coordinators	85.00
Level I	Quality Control Planner	Quality Control Planner	70.00
Level II	Quality Control Planner	Quality Control Planner	80.00
Level III	Quality Control Planner	Quality Control Planner	90.00

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Level I	Quality Control Tester	Quality Control Tester	70.00
Level II	Quality Control Tester	Quality Control Tester	80.00
Level III	Quality Control Tester	Quality Control Tester	90.00
Installation Services			
		Labor Discipline	On-Site Rate
Level I	Network/Phone Cabling	Network/Phone Cabling	45.00
Level II	Network/Phone Cabling	Network/Phone Cabling	55.00
Level III	Network/Phone Cabling	Network/Phone Cabling	65.00
Level I	Security Cameras	Security Cameras	45.00
Level II	Security Cameras	Security Cameras	55.00
Level III	Security Cameras	Security Cameras	65.00
Level I	Classroom Technology	Classroom Technology	45.00
Level II	Classroom Technology	Classroom Technology	55.00
Level III	Classroom Technology	Classroom Technology	65.00
System Design and Support			
		Labor Discipline	On-Site Rate
Level I	Linux	Linux	75.00
Level II	Linux	Linux	85.00
Level III	Linux	Linux	95.00
Level I	Apple	Apple	80.00
Level II	Apple	Apple	95.00
Level III	Apple	Apple	110.00
Level I	Microsoft	Microsoft	75.00
Level II	Microsoft	Microsoft	85.00
Level III	Microsoft	Microsoft	95.00
Level I	Solaris	Solaris	75.00
Level II	Solaris	Solaris	90.00
Level III	Solaris	Solaris	105.00
Level I	Network	Network	75.00
Level II	Network	Network	85.00
Level III	Network	Network	95.00
Level I	High-performance Computing	High-performance Computing	85.00
Level II	High-performance Computing	High-performance Computing	105.00
Level III	High-performance Computing	High-performance Computing	125.00
Level I	Avaya/Nortel Telephony/IP Telephony	Avaya/Nortel Telephony/IP Telephony	70.00
Level II	Avaya/Nortel Telephony/IP Telephony	Avaya/Nortel Telephony/IP Telephony	82.50
Level III	Avaya/Nortel Telephony/IP Telephony	Avaya/Nortel Telephony/IP Telephony	95.00
Level I	Performance and Monitoring	Performance and Monitoring	65.00
Level II	Performance and Monitoring	Performance and Monitoring	75.00
Level III	Performance and Monitoring	Performance and Monitoring	85.00
Security			
		Labor Discipline	On-Site Rate
Level I	Security Governance and Management	Security Governance and Management	85.00
Level II	Security Governance and Management	Security Governance and Management	110.00
Level III	Security Governance and Management	Security Governance and Management	135.00
Level I	Security Policies and Procedures	Security Policies and Procedures	85.00
Level II	Security Policies and Procedures	Security Policies and Procedures	110.00
Level III	Security Policies and Procedures	Security Policies and Procedures	135.00
Level I	Incident Response and Forensics	Incident Response and Forensics	85.00
Level II	Incident Response and Forensics	Incident Response and Forensics	110.00
Level III	Incident Response and Forensics	Incident Response and Forensics	135.00
Level I	Risk management	Risk management	85.00
Level II	Risk management	Risk management	110.00
Level III	Risk management	Risk management	135.00
Level I	Data Classification and Protection	Data Classification and Protection	85.00
Level II	Data Classification and Protection	Data Classification and Protection	110.00
Level III	Data Classification and Protection	Data Classification and Protection	135.00
Level I	Vulnerability Assessment and Penetration Testing	Vulnerability Assessment and Penetration Testing	85.00
Level II	Vulnerability Assessment and Penetration Testing	Vulnerability Assessment and Penetration Testing	110.00
Level III	Vulnerability Assessment and Penetration Testing	Vulnerability Assessment and Penetration Testing	135.00
Level I	Application Security	Application Security	85.00
Level II	Application Security	Application Security	110.00
Level III	Application Security	Application Security	135.00
Level I	Access Controls	Access Controls	85.00
Level II	Access Controls	Access Controls	110.00
Level III	Access Controls	Access Controls	135.00
Level I	Network Security	Network Security	85.00
Level II	Network Security	Network Security	110.00
Level III	Network Security	Network Security	135.00
Level I	Security Architectures	Security Architectures	100.00
Level II	Security Architectures	Security Architectures	125.00
Level III	Security Architectures	Security Architectures	150.00

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Level I	Identity management	Identity management	85.00
Level II	Identity management	Identity management	110.00
Level III	Identity management	Identity management	135.00
Level I	Data Encryption	Data Encryption	100.00
Level II	Data Encryption	Data Encryption	125.00
Level III	Data Encryption	Data Encryption	150.00
Level I	HIPAA/Privacy	HIPAA/Privacy	100.00
Level II	HIPAA/Privacy	HIPAA/Privacy	125.00
Level III	HIPAA/Privacy	HIPAA/Privacy	150.00
Data Services			
		Labor Discipline	On-Site Rate
Level I	Disaster Recovery Services	Disaster Recovery Services	75.00
Level II	Disaster Recovery Services	Disaster Recovery Services	95.00
Level III	Disaster Recovery Services	Disaster Recovery Services	115.00
Level I	Data Conversion Services	Data Conversion Services	85.00
Level II	Data Conversion Services	Data Conversion Services	110.00
Level III	Data Conversion Services	Data Conversion Services	135.00
Level I	Data Center Services	Data Center Services	75.00
Level II	Data Center Services	Data Center Services	95.00
Level III	Data Center Services	Data Center Services	115.00
Security Risk Assessment Consulting			
		Labor Discipline	On-Site Rate
Level I	Evaluate Network Security (WAN & Backbone components)	Evaluate Network Security (WAN & Backbone components)	85.00
Level II	Evaluate Network Security (WAN & Backbone components)	Evaluate Network Security (WAN & Backbone components)	110.00
Level III	Evaluate Network Security (WAN & Backbone components)	Evaluate Network Security (WAN & Backbone components)	135.00
Level I	Identify Vulnerabilities (Network Element & Architecture Security)	Identify Vulnerabilities (Network Element & Architecture Security)	100.00
Level II	Identify Vulnerabilities (Network Element & Architecture Security)	Identify Vulnerabilities (Network Element & Architecture Security)	125.00
Level III	Identify Vulnerabilities (Network Element & Architecture Security)	Identify Vulnerabilities (Network Element & Architecture Security)	150.00
Level I	Penetration Testing	Penetration Testing	80.00
Level II	Penetration Testing	Penetration Testing	100.00
Level III	Penetration Testing	Penetration Testing	120.00
Level I	Security Program Assessment	Security Program Assessment	100.00
Level II	Security Program Assessment	Security Program Assessment	120.00
Level III	Security Program Assessment	Security Program Assessment	140.00
Level I	Risk Analysis	Risk Analysis	100.00
Level II	Risk Analysis	Risk Analysis	120.00
Level III	Risk Analysis	Risk Analysis	140.00
Level I	Social Engineering Testing	Social Engineering Testing	100.00
Level II	Social Engineering Testing	Social Engineering Testing	125.00
Level III	Social Engineering Testing	Social Engineering Testing	150.00
Level I	Determine Adequacy of Security Measures	Determine Adequacy of Security Measures	100.00
Level II	Determine Adequacy of Security Measures	Determine Adequacy of Security Measures	120.00
Level III	Determine Adequacy of Security Measures	Determine Adequacy of Security Measures	140.00
Personal Computer Support			
		Labor Discipline	On-Site Rate
Level I	Microsoft Office	Microsoft Office	40.00
Level II	Microsoft Office	Microsoft Office	50.00
Level III	Microsoft Office	Microsoft Office	60.00
Level I	Microsoft PC Operating Systems	Microsoft PC Operating Systems	40.00
Level II	Microsoft PC Operating Systems	Microsoft PC Operating Systems	50.00
Level III	Microsoft PC Operating Systems	Microsoft PC Operating Systems	60.00
Level I	Mobile Device support (laptops, tablets, iPads, etc)	Mobile Device support (laptops, tablets, iPads, etc)	45.00
Level II	Mobile Device support (laptops, tablets, iPads, etc)	Mobile Device support (laptops, tablets, iPads, etc)	55.00
Level III	Mobile Device support (laptops, tablets, iPads, etc)	Mobile Device support (laptops, tablets, iPads, etc)	65.00
Level I	PC Peripherals (printers, external drives etc	PC Peripherals (printers, external drives etc	40.00
Level II	PC Peripherals (printers, external drives etc	PC Peripherals (printers, external drives etc	50.00
Level III	PC Peripherals (printers, external drives etc	PC Peripherals (printers, external drives etc	60.00
Level I	PC Imaging and Deployment	PC Imaging and Deployment	45.00
Level II	PC Imaging and Deployment	PC Imaging and Deployment	55.00
Level III	PC Imaging and Deployment	PC Imaging and Deployment	65.00
Application Development and Support			
		Labor Discipline	On-Site Rate
Level I	Java/J2EE	Java/J2EE	85.00
Level II	Java/J2EE	Java/J2EE	95.00
Level III	Java/J2EE	Java/J2EE	105.00
Level I	PHP/MySQL	PHP/MySQL	75.00
Level II	PHP/MySQL	PHP/MySQL	85.00
Level III	PHP/MySQL	PHP/MySQL	95.00
Level I	ASP.NET/MSSQL	ASP.NET/MSSQL	75.00
Level II	ASP.NET/MSSQL	ASP.NET/MSSQL	85.00
Level III	ASP.NET/MSSQL	ASP.NET/MSSQL	95.00
	n/a	Creston	n/a
	n/a	Creston	n/a
	n/a	Creston	n/a
Level I	Cold Fusion	Cold Fusion	75.00

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Level II	Cold Fusion	Cold Fusion	85.00
Level III	Cold Fusion	Cold Fusion	95.00
Level I	Oracle/PeopleSoft	Oracle/PeopleSoft	100.00
Level II	Oracle/PeopleSoft	Oracle/PeopleSoft	125.00
Level III	Oracle/PeopleSoft	Oracle/PeopleSoft	150.00
Level I	COBOL	COBOL	75.00
Level II	COBOL	COBOL	90.00

Skill-Set

Administrative Services

IT Project management

IT Governance

IT Strategic Planning

IT Marketing and branding

IT Costing and Rate Analysis

IT CRM

IT Physical Workspace Planning

IT Asset Lifecycle Management

Usability Consulting

Process/Service Improvement Coordinators

Service Level Agreement

IT Portfolio Management

Business Requirements Gathering

Business Analysts

Business Process ENG/MGT and Assessment

Technical Writer

IT End-User Trainer

Capacity Planning & Performance Specialist
Infrastructure

Enterprise Architecture

Data Center Engineering for High Availability

Enterprise Application and Desktop Virtualization

Integration between on-site services with cloud/man

Network Design and Security

Identity management and Federation

Enterprise messaging and/or E-Discovery

VOIP and Unified Communications

EDI/HL7 Messaging

Network Assessment

SOA Governance

Complex system performance tuning

Network Administrator

Network Specialist

System and System Component Administration S

Local Area network LAN Maintenance or Support

Database analysis service

Computer or network or internet security

System installation service

System analysis service

Software coding service

Mainframe administration services

Wide area network WAN maintenance or support

Mainframe Protection Control/Scheduling - Global
Application Development and Support

Java/J2EE

PHP/MySQL

ASP/.NET/MSSQL

Creston

Cold Fusion

Oracle/PeopleSoft

COBOL

Banner

Mainframe Production Control

SDLC Performance Management

SDLC - Business Plans

Mainframe Systems Support

AppWorx

BPEL/SOA

Luminis Portal

Metrics Consulting

SharePoint

Knowledge Management

Performance and Monitoring

CMS Consulting and Content Development

Programmers for PL/1

Programmers for C or C++

Programmers for Assemblers (assembly)

Programming for Visual Basic

Programming for HTML

Programming for Java

Programming for Basic

Programming for CLIST

Programmer/System Analyst

Programming for Shell Scripting (Linux/AIX/Solari

Programming for JCL - Global Variable

Programming for PowerBuilder

Graphic Designers

Programming for COBOL

Applications Architect

PeopleSoft Business Analyst

PeopleSoft Administrator

Helpdesk Support

Application and Personal Computer Support

Security Design and Support

Forensics/Incident response

Business Continuity/Disaster recovery Planning

Policy Creation/Compliance

System Hardening

Access Control Methodologies

Vulnerability and Penetration testing

Code Review

Security Operations Center Staff

Software Maintenance and Support

Development Software maintenance

System management software Maintenance

Audio/video Installation and Services

Wire pulls and termination

Equipment Racking

Flat Panel Display mounting/rigging

Speaker mounting/rigging

Rack Dressing

Cable Management

Ability to read and interpret system schematics

Audio/Visual Design

Management Information Systems MS

Telecommunications Planning Services

System architecture

Wide area network communication design

Local area network communication design

Database design

Network Planning Services

Systems Planning Services

Quality Assurance Inspector/Analyst

Database Administrators

Enterprise Service Bus Engineer

RDS Print Manager

QC Tester

Change Coordinators

Quality Control Planner

Quality Control Tester

Installation Services

Network/Phone Cabling

Security Cameras

Classroom Technology

System Design and Support

Linux

Apple

Microsoft

Solaris

Network

High-performance Computing

Avaya/Nortel Telephony/IP Telephony

Performance and Monitoring

Security

Security Governance and Management

Security Policies and Procedures

Incident Response and Forensics

Risk management

Data Classification and Protection

Vulnerability Assessment and Penetration Testing

Application Security

Access Controls

Network Security

Security Architectures

Identity management

Data Encryption

HIPAA/Privacy

Data Services

Disaster Recovery Services

Data Conversion Services

Data Center Services

Security Risk Assessment Consulting

Evaluate Network Security (WAN & Backbone con

Identify Vulnerabilities (Network Element & Archit

Penetration Testing

Security Program Assessment

Risk Analysis

Social Engineering Testing

Determine Adequacy of Security Measures

Personal Computer Support

Microsoft Office

Microsoft PC Operating Systems

Mobile Device support (laptops, tablets, iPads, etc)

PC Peripherals (printers, external drives etc

PC Imaging and Deployment

Short Description

IT Project management is the discipline of planning, organizing, motivating, and controlling resources to achieve specific goals.

focused on information technology (IT) systems and their performance and risk management.

Information Technology Strategic Planning is a discipline within the Information Technology and Information Systems domain and is concerned with making the planning process for information technology investments and decision-making a quicker, more flexible, and more thoroughly aligned process.

customers.

A benchmarking process to determine cost per standardized unit versus cost to provider in order to provide efficient and competitive service rates

Customer Relationship Management is the maintenance of a relationship between a service provider and a customer, ensuring all of the customer's needs are met adequately by the service provider

The discipline which concerns itself with not only the physical space which an employee works in and its layout, but also the ergonomics and safety of a workplace, ensuring a healthy and productive workzone

This discipline tracks IT assets from purchase to surplus, and concerns itself with amortization rates and average cost of the lifecycle of a product

This discipline focuses on ensuring an IT system conforms to the 4 C's of user interface development (control, conveyance, continuity, and context), and ensuring that the IT system is well adjusted to the business process and vice versa

This skillset seeds data from CRM metrics and works with both global statistics and specific instances where there have been shortcomings in service provided and helps process designers develop new processes and test them in the field

This discipline focuses on an overall relationship between a customer and a service provider, ensuring that the provisions of an SLA (such as uptime requirements, response times, etc) are met

Portfolio management is the holistic control of all projects for a given entity and focuses on improving processes, maintaining customer relationships, and ensuring a project manager can operate optimally within their own context

This skillset interacts with the customer on a given endeavor to adequately gather all information needed to provide the scope of a project

Business analysis combines skills such as business requirements gathering, customer relationship management, and enterprise architecture to determine efficient sets of requirements and architectural guidelines for projects

This discipline focuses on working with process and service improvement coordinators, customer relationship management, and IT costing disciplines to develop new processes and SOPs that remove the extraneous and unnecessary, and create novel ways to avoid expensive tasks wherever possible, in order to create a more efficient and lean workplace documentation on technical systems that can provide "how-to" assistance to end users, as well as provide very technical institutional knowledge to technical personnel on given systems

This discipline focuses on providing adequate training for end users on given IT systems, ensuring they have up-to-date and useful knowledge of a given system and how it fits into their business processes

This discipline concerns itself with the overreaching growth of a service provider, determining current utilization percentiles, and growth information, to determine the necessary capacity enhancement of a service provider to continually meet their customers' needs without any service interruptions

This discipline focuses on taking business and technical requirements from business analysts in projects, and taking data on service growth from planning specialists and designs enterprise systems to meet current and future demands for a given system

This discipline concerns itself with ensuring that services are always available in the context of a given uptime requirement in an SLA, ensuring that customers can use said services, even when something has gone wrong

This discipline works to disconnect user applications and environments from physical hardware and make them mobile by pulling them into a centrally managed virtualization environment, then providing an access system to the end user to allow them to access their operating environment and application

This discipline manages integration between on-premises systems inside an entity and outsourced/"cloud" services provided by another service provider to ensure a seamless and invisible user experience between the two

A similar discipline to enterprise architecture, this discipline focuses on how to efficiently transport data from a client to a server and back again, in a manner that prevents unauthorized access, and ensures fair use of resources between customers

This discipline focuses on managing mechanisms in which a customer proves their identity for access to IT systems, including user accounts and passwords, biometrics, access cards, and other mechanisms. This discipline also focuses on interoperability between different identity control mechanisms and establishing trust between these systems so that one provider's access will be trustworthy to others (i.e. federation).

This discipline focuses on semi-realtime, user-to-user or system-to-system communication mechanisms such as email and instant messaging, and maintaining an archive of communications between users that can be retrieved on demand in order to ensure legal compliance with various legislation

This discipline focuses on real-time communications between users via voice and video mechanisms, and ensures interoperability between discrete systems such that they appear to an end user to behave as a single, holistic system using standardized communication protocols in a manner that ensures their interoperability

on a given IT environment, and analyzes the environment in order to provide documentation on the numerous systems within an environment and how they interoperate

This discipline provides oversight of IT systems designed to provide a service to a customer and ensures they conform to the overall strategic vision of the organization and meet the needs of the organization's customers

This discipline involves in-depth analysis of systems running currently in production and how the various pieces interoperate with one another, finding bottlenecks and other slow-downs, and then provides action to remove these bottlenecks, and negate any other slow-down or negative performance factor

This discipline focuses on the management of entire networks, or subsets of networks, and is charged with ensuring continuity of service, efficiency of the network, and fairness of distribution of network resources

This discipline operates underneath of a network administrator in order to provide labor that is more focused on a specific discipline of networks (such as wireless or MPLS) and that requires less overall technical knowledge and institutional knowledge than a network administrator

Services

This discipline combines the disciplines of network specialist with physical network maintenance to provide physical and logical support and maintenance activities specific to a local area network as prescribed by the network administration teams

specific to relational database management systems and other non-RDBMS database systems in order to gain more keen insight into the internal workings of a database system

This discipline focuses on discovery, management, and mitigation of cybersecurity threats through user education, policy development, technical systems design, auditing, and forensic investigation

This discipline provides a service to install a given system, including integration and production migration of said system, ensuring it interoperates with the existing enterprise structure appropriately

This discipline focuses on providing troubleshooting, diagnostics, and profiling services to gain insight into the action of a given system in order to more keenly understand the internals of the system

This discipline provides a service to write software according to technical specifications given, including debugging, testing, and documentation on how the system operates and how to deploy it

This discipline focuses on providing general administration tasks, such as troubleshooting problems, maintaining the system, and making any changes as necessary, specific to mainframe systems

This discipline combines the disciplines of network specialist with physical network maintenance to provide physical and logical support and maintenance activities specific to a wide area network as perscribed by the network administration teams and disproportionate resource allocation, ensuring fairness among batch jobs being processed

This discipline provides development and support activities specific to the Java programming language and enterprise environment

This discipline provides development and support activities specific to the PHP programming language, MySQL RDBMS, and PHP/MySQL environment

This discipline provides development and support activities specific to the .Net and MSSQL environment

This discipline provides development and support for Crestron AV control and automation systems

This discipline provides development and support activities specific to the Coldfusion programming language and enterprise environment

This discipline provides development and support activities specific to the Peoplesoft enterprise environment

This discipline provides development and support activities specific to the COBOL programming language and enterprise environment

This discipline provides development and support activities specific to the Banner Student Information System and subcomponents

This discipline provides development and support activities related to day-to-day operations of mainframe systems

This discipline provides design, development, review and support activities related to the creation of SDLC Performance Management frameworks and methodologies

This discipline provides design, development, review and support activities related to the creation of SDLC Business Planning documents

This discipline provides development and support activities related to existing and planned mainframe systems

This discipline provides development and support activities specific to the Appworx scheduler solution and subcomponents

This discipline provides development and support activities specific to BPEL (Business Process Execution Language) in a Service-Oriented Architecture (SOA)

This discipline provides design, development and support activities related to Luminus portal solution

This discipline provides design, development, review and support activities related to the creation of IT Performance Metrics

This discipline provides development and support activities specific to Microsoft's Sharepoint framework and its underlying .Net/MSSQL backend

This discipline focuses on providing a continual flow of both institutional knowledge and industry knowledge to employees to allow for effective communication and transitions

This discipline monitors applications to ensure they continue to meet anticipated and desired benchmarks for performance and availability, and to ensure they continue to meet business requirements

This discipline provides development and support activities related to content management systems

This discipline provides development and support activities specific to the PL/1 programming language

This discipline provides development and support activities specific to the C and C++ programming languages

This discipline provides development and support activities specific to the various assembly dialects

This discipline provides development and support activities specific to the VisualBasic programming language

This discipline provides development and support activities specific to the hypertext markup language

This discipline provides development and support activities specific to the Java programming language and enterprise environment

This discipline provides development and support activities specific to the BASIC programming language

This discipline provides development and support activities specific to the CLIST programming language

This discipline provides development and support activities for various programming languages within the environment of given applications

This discipline provides development and support activities specific to UNIX Shells (bash) and their scripting functionality

This discipline provides development and support activities specific to the JCL programming language

This discipline provides development and support activities specific to the Sybase PowerBuilder programming environment

This discipline works with usability engineers to design useful, usability standard conformant, and aesthetically pleasing interfaces and user documents

This discipline provides development and support activities specific to the COBOL programming language

This discipline focuses on taking technical and business requirements and designing how applications will work and how to go about programming said applications

This discipline focuses on Grants/Projects/Contracts

This discipline focuses on Accounts Receivable/Billing

This discipline provides first layer support activities to individual customers, providing an initial analysis of a problem, finding any potential documentation that describes fixes for problems, and routing support instances to the appropriate group as necessary

This discipline focuses on remediating cybersecurity threats, failures, and incidents, investigates said incidents in order to determine causes, methods, and effects, and provide support to legal teams as necessary

This discipline focuses on designing, implementing, and testing responses to hypothetical or actual disaster scenarios characterized by a catastrophic loss of critical infrastructure, and ensuring the continued business activity of an organization post-disaster

This discipline focuses on developing and auditing policies designed to avert or mitigate risk involved with cybersecurity threats, and to ensure organizational compliance with these policies

This discipline provides in-depth analysis and auditing of system settings and functionality and seeks remediation action for systems which have shown or potential security flaws that allow for unacceptable risk in the event of a cybersecurity threat

This discipline focuses on studying current and developing new access control methodologies and how to meet the business needs of an organization while mitigating the risk of data loss or corruption in the event of a cybersecurity threat

This discipline focuses on intentionally trying to compromise the security systems of an organization in order to show flaws in systems and how they may be exploited so remediation may be sought

This discipline provides analysis of application code to look for potential vulnerabilities in software and mitigate the risk prior to deploying code to production

This discipline combines the various security disciplines in a holistic manner that is able to seek proactive remediation of security threats, as well as reactively respond to cybersecurity incidents

This discipline focuses on developing internal tools to aid in development, and maintaining other tools in the development toolchain

This discipline focuses on maintaining internal tools that are used to manage and monitor internal systems

This discipline focuses on installing physical network cabling infrastructure and terminating it at both the endpoints

This discipline focuses on installing physical hardware into system racks and appropriately routing various forms of cabling to facilitate appropriate cable management

This discipline focuses on mounting flat panel displays to mounts and affixing mounts to a given mounting point and ensuring appropriate stiffness and integrity of the mount

This discipline focuses on mounting speakers to given mounting points as well as installation and integration of all mounting hardware

This discipline focuses specifically on cable management and rack layout within a rackmount system

This discipline focuses on ensuring that cables are tidily routed through proper hardware in a manner that is both aesthetically pleasing and functional

This discipline focuses on reading diagrams of cabling, server mounting, and other forms of visual instructions

This discipline involves taking the business requirements of an organization and designing audio/visual systems to suit the business need

communication needs and plans out an effective course of action for telecommunication infrastructure

This discipline focuses on taking the business and technical requirements for a given system and designing a maintainable and extensible architecture allowing for accommodation of current need and future growth

This discipline focuses on taking the business need of an organization and designing their wide-area network connectivity to suit their needs

This discipline focuses on taking the business need of an organization and designing their local-area network connectivity to suit their needs

This discipline utilizes normalization and other techniques to design an efficient and high performance, but also very intuitive database schema

This discipline focuses on analyzing an organization's data communications needs and plans out an efficient and scalable network architecture

This discipline focuses on analyzing an organization's holistic vision for technology use and designs an efficient and scalable architecture for IT systems in that organization

This discipline focuses on routinely analyzing and auditing deliverables from projects to ensure they meet a high standard of quality and that the deliverables continue to behave as expected and desired

This discipline focuses on maintaining an RDBMS or other database management system including writing queries, producing reports, and ensuring optimal efficiency of said database system

This discipline focuses on designing a set of standards to be utilized within an organization to ensure that dissimilar systems can effectively communicate with one another and ensure interoperability between applications

This discipline focuses on managing remote and centralized printers that are attached to a remote desktop session

This discipline focuses on ensuring consistent quality of systems by testing new versions of systems as they are rolled out with real-world data and techniques

This discipline focuses on coordinating any change in the IT services pipeline with other groups within the organization to ensure that interoperability is maintained, security is not compromised, and that a high level of quality is kept

This discipline focuses on taking historical data from systems and changes and designs sets of procedures to help ensure that high levels of quality are maintained, and how to test the quality of systems in the future

This discipline focuses on ensuring consistent quality of systems by testing new versions of systems as they are rolled out with real-world data and techniques

This discipline focuses on installation of the physical cabling infrastructure necessary for voice, video, and data communications inside of a physical presence

This discipline focuses on installation of security camera systems to ensure reliable video streams of data in a manner which is difficult to tamper with

This discipline focuses on installation of technical systems which enhance the learning experience in schools and elsewhere, can include audio/video systems, computers, network infrastructure, and other systems

This discipline focuses on the design and support of the GNU/Linux operating system and its associated components

This discipline focuses on the design and support of the Apple OSX and iOS operating systems and their associated components

This discipline focuses on the design and support of Microsoft Windows operating systems and their associated components

This discipline focuses on the design and support of the Oracle Solaris operating system and its associated components

This discipline focuses on analyzing an organization's data communications needs and plans out an efficient and scalable network architecture

This discipline focuses on the design and support of "multi-head" clustered computing systems and its operation as a performance-critical system

This discipline focuses on the design and support of current VoIP and legacy circuit-switched Avaya and Nortel telephony systems

This discipline focuses on the continued monitoring and profiling of given systems in order to ensure service continuity at a desirable level of performance

This discipline focuses on the design of strategic visions for the direction of security sections and how to achieve the strategic visions for the organization

This discipline focuses on developing and auditing policies designed to avert or mitigate risk involved with cybersecurity threats, and to ensure organizational compliance with these policies

This discipline focuses on remediating cybersecurity threats, failures, and incidents, investigates said incidents in order to determine causes, methods, and effects, and provide support to legal teams as necessary

This discipline focuses on identifying the inherent cybersecurity risks in a given set of IT systems then attempts to mitigate those risks as much as feasible within the organization's strategic vision

This discipline focuses on development of policies for the secrecy level classification of data and how to appropriately secure that data

This discipline focuses on intentionally trying to compromise the security systems of an organization in order to show flaws in systems and how they may be exploited so remediation may be sought

This discipline focuses on developing practices and technical mechanisms to secure an organization's applications

This discipline focuses on studying current and developing new access control methodologies and how to meet the business needs of an organization while mitigating the risk of data loss or corruption in the event of a cybersecurity threat

This discipline focuses on ensuring the technical security of a given network by deploying systems to control access to IT assets

This discipline focuses on taking the strategic security vision for an organization and business requirement of a project and designing an architecture to ensure the security of a given system while meeting the business need

This discipline focuses on managing mechanisms in which a customer proves their identity for access to IT systems, including user accounts and passwords, biometrics, access cards, and other mechanisms. This discipline also focuses on interoperability between different identity control mechanisms and establishing trust between these systems so that one provider's access will be trustworthy to others (i.e. federation). data from unauthorized access in the absense of an active mechanism to control this access

This discipline focuses on ensuring health care records and other information is only accessible to individuals who are authorized to access said information in a standardized manner that allows for easy portability between dissimilar systems

This discipline provides emergency services to help restore the business activities of an organization in the event of a catastrophic failure
format

This discipline provides services to house, protect, and maintain IT assets

This discipline provides services to audit the security and resiliency of major infrastructure components against attacks such as DDoS' and intrusions to ensure business continuity and integrity

This discipline focuses on using mass scanning tools and other methods to identify current vulnerabilities in a given network in order to seek remediation

This discipline focuses on intentionally trying to compromise the security systems of an organization in order to show flaws in systems and how they may be exploited so remediation may be sought

This discipline audits and tests the holistic security program to ensure its effectiveness against existing and emerging threats

This discipline focuses on identifying the inherent cybersecurity risks in a given set of IT systems then attempts to mitigate those risks as much as feasible within the organization's strategic vision

This discipline focuses on intentionally trying to compromise the security systems of an organization in a non-technical matter by interacting with people and attempting to extract critical information, such as passwords, out of them directly ensure its effectiveness against existing and emerging threats and also how it affects the businesses

This discipline focuses on providing support for Microsoft's Office product line and its associated products

This discipline focuses on the design and support of Microsoft Windows operating systems and their associated components

This discipline focuses on design and support of mobile hardware such as laptops and convertibles as well as iOS devices such as iPads

This discipline focuses on design and support of PC peripherals attached to an individual PC, including printers, external hard drives, and other systems

This discipline focuses on deploying client machines in a quick and efficient manner

Level I
Level II
Level III