



State of Oklahoma
Office of Management and Enterprise Services
Information Services Division

AWARDED VENDOR INFORMATION

Supplier Name: Pinnacle Business Systems

Vendor ID#: 74878

Primary Contact: Jim Young/CFO

Email: jim.young@pbsnow.com

Secondary Contact: Jim Thompson/Acct. Exec.

Phone #: 1- 405- 359 - 0121

Email: Jim.thompson@pbsnow.com

Website: www.pbsnow.com

Contract ID #: 3784

P/Card Accepted: xx ☐ Yes ☐ No

Email Address to Jim.thompson@pbsnow.com
Receive ITSW1025
SOW Notifications:

Pinnacle Business Systems

NOTE: Pinnacle Business Systems is authorized to provide hardware and imple of IT manufacturers. Example of manufactuers that Pinnacles Business Sytems IBM, Palo Alto, VMware, Cisco, RSA, HP, Hitachi, Aruba, Brocade, Microsoft, Cit CommVault, Avaya, Juniper, etc. For a complete list, please visit our website a

Infrastructure	
Labor Discipline	Sr. Engineer Hourly Rate
Enterprise Architecture	\$175.00
Data Center Engineering for high availability	\$175.00
Enterprise Application and Desktop Virtualization	\$150.00
Integration between on-site services with cloud/managed se	\$175.00
Network Design and Security	\$175.00
Identitiy Management and Federation	\$175.00
Enterprise Messaging and/or E-Discovery	\$175.00
VoIP and Unified Communications	\$150.00
EDI/HL7 Messaging	\$150.00
Network Assessment	\$175.00
SOA Governance	\$150.00
Complex System Performance Tuning	\$175.00
Network Administrator	\$125.00
Network Specialist	\$175.00
Help Desk Support	
Labor Discipline	
Application and Personal Computer Support	\$175.00
Software Maintenance & Support	
Labor Discipline	
Development Software Maintenance	\$175.00
System Management Software Maintenance	\$175.00
Audio Visual Installation & Services	
Labor Discipline	
Wire Pulls and Terminations	\$175.00
Equipment Racking	\$150.00
Flat Panel Display Mounting/Rigging	\$175.00
Speaker Mounting/Rigging	\$175.00

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Rack Dressing	\$150.00
Cable Management	\$175.00
Ability to Read and Interpret System Schematics	\$175.00
Audio/Video Design	\$175.00
Security Design & Support	
Labor Discipline	
Forensics/Incident Response	\$175.00
Business Continuity/Disaster Recovery Planning	\$175.00
Policy Creation/Compliance	\$175.00
System Hardening	\$175.00
Access Control Methodologies	\$175.00
Vulnerability and Penetration Testing	\$175.00
Code Review	\$175.00
Security Operations Center Staff	\$175.00
Administrative Services	
Labor Discipline	
IT Project Management	\$140.00
IT Governance	\$175.00
IT Strategic Planning	\$175.00
IT Cost and Rate Analysis	\$175.00
IT CRM	\$175.00
IT Physical Workspace Planning	\$175.00
IT Assess Lifecycle Management	\$175.00
Usability Consulting	\$175.00
Process/Service Improvement Coordinator	\$175.00
Service Level Agreement	\$175.00
IT Portfolio Management	\$175.00
Business Requirements Gathering	\$175.00
Business Analysts	\$175.00
Business Process ENG/MGT and Assessment	\$175.00
Technical Writer	\$175.00

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IT End-User Trainer	\$150.00
Capacity Planning and Performance Specialist	\$175.00
System and System Component Administration	
Labor Discipline	
Local Area Network LAN Maintenance or Support	\$175.00
Database Analysis Service	\$175.00
Computer or Network or Internet Security	\$175.00
System Installation Service	\$175.00
System Analysis Service	\$175.00
Software Coding Service	\$175.00
Mainframe Administration Service	\$175.00
Wide Area Network WAN Maintenance or Support	\$175.00
Mainframe Protection Control/Scheduling - Global Variable	\$175.00
Management Information System MS	
Labor Discipline	
Telecommunications Planning Services	\$175.00
System Architecture	\$175.00
Wide Area Network Communications Design	\$175.00
Local Area Network Communications Design	\$175.00
Database Design	\$175.00
Network Planning Services	\$175.00
System Planning Services	\$175.00
Quality Assurance Inspector Analysts	\$175.00
Database Administrators	\$175.00
Enterprise Service Bus Engineer	\$175.00
RDS Print Manager	\$175.00
QC Tester	\$175.00
Change Coordinator	\$175.00
Quality Control Planner	\$175.00
Quality Control Tester	\$175.00
Installation Services	

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Labor Discipline	
Network/Phone Cabling	\$150.00
Security Cameras	\$175.00
Classroom Technology	\$175.00
System Design and Support	
Labor Discipline	
Linux	\$175.00
Apple	\$175.00
Microsoft	\$175.00
Solaris	\$175.00
Network	\$175.00
High-Performance Computing	\$175.00
Avaya/Nortel Telephony/IP Telephony	\$175.00
Performance and Monitoring	\$175.00
Security	\$175.00
Security Governance and Management	\$175.00
Security Policies and Procedures	\$175.00
Incident Response and Forensics	\$175.00
Risk Management	\$175.00
Data Classification and Protection	\$175.00
Vulnerability Assessment and Penetration Testing	\$175.00
Application Security	\$175.00
Access Control	\$175.00
Network	\$175.00
Security Architectures	\$175.00
Identity Management	\$175.00
Data Encryption	\$175.00
HIPAA/Privacy	\$175.00
Security	
Labor Discipline	
Security Assessment	\$175.00

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Security Consulting	\$175.00
Security Hardware & Installation	\$175.00
Data Services	
Labor Discipline	
Disaster Recovery Service	\$175.00
Data Conversions Services	\$175.00
Data Center Services	\$175.00
Security Risk Assessment Consulting	
Labor Discipline	
Evaluate Network Security (WAN & Backbone Components)	\$175.00
Identify Vulnerailities (Network Element and Architecture Se	\$175.00
Penetration Testing	\$175.00
Security Program Assessment	\$175.00
Risk Analysis	\$175.00
Social Engineering Testing	\$175.00
Determine Adequacy of Security Measures	\$175.00
Personal Computer Support	
Labor Discipline	
Microsoft Office	\$175.00
Microsoft PC Operating Systems	\$175.00
Mobile Device Support (Laptops, Tablets, iPads, etc)	\$175.00
PC Peripherals (printers, external drives, etc)	\$175.00
PC Imaging and Deployment	\$175.00
Application Development and Support	
Labor Discipline	
Java/J2EE	\$175.00
PMP/MySQL	\$175.00
ASP/.NET/MSSQL	\$175.00
Creston	\$175.00
Cold Fusion	\$175.00
Oracle/PeopleSoft	\$175.00

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NOTE: Pinnacle Business Systems is authorized to provide hardware and imple of IT manufacturers. Example of manufactuers that Pinnacles Business Sytems IBM, Palo Alto, VMware, Cisco, RSA, HP, Hitachi, Aruba, Brocade, Microsoft, Cit CommVault, Avaya, Juniper, etc. For a complete list, please visit our website a

COBOL	\$175.00
Banner	\$175.00
Mainframe Production Control	\$175.00
SDLC Performance Management	\$175.00
SDLC - Business Plans	\$175.00
Mainframe Systems Support	\$175.00
App Worx	\$175.00
BPEL/SOA	\$175.00
Luminis Portal	\$175.00
Metrics Consulting	\$175.00
Programming for COBOL	\$175.00
Application Architect	\$175.00
PeopleSoft Business Analyst	\$175.00
Sharepoint	\$175.00
Knowledge Management	\$175.00
Performance and Monitoring	\$175.00
CMS Consulting and Contract Development	\$175.00
Programmers for PL/1	\$175.00
Programmers for C or C++	\$175.00
Programmers for Assemblers	\$175.00
Programming for Visual Basics	\$175.00
Programming for HTML	\$175.00
Programming for Java	\$175.00
Programming for Basic	\$175.00
Programming for CLIST	\$175.00

Pinnacle Business Systems



NOTE: Pinnacle Business Systems is authorized to provide hardware and implemenaiton services through a variety of IT manufacturers. Example of manufacturers that Pinnacles Business Sytems is certified with include; EMC, Dell, IBM, Palo Alto, VMware, Cisco, RSA, HP, Hitachi, Aruba, Brocade, Microsoft, Citrix, Nimble, PureStorage, Imperva, CommVault, Avaya, Juniper, etc. For a complete list, please visit our website at www.pbsnow.com/partners

Infrastructure			
Labor Discipline	Sr. Engineer Hourly Rate	Jr. Engineer Hourly Rate	Manufacturer
Enterprise Architecture	\$175.00	\$125.00	See Note - Row 3
Data Center Engineering for high availability	\$175.00	\$125.00	See Note - Row 3
Enterprise Application and Desktop Virtualization	\$150.00	\$115.00	See Note - Row 3
Integration between on-site services with cloud/mana	\$175.00	\$125.00	See Note - Row 3
Network Design and Security	\$175.00	\$125.00	See Note - Row 3
Identitiy Management and Federation	\$175.00	\$125.00	See Note - Row 3
Enterprise Messaging and/or E-Discovery	\$175.00	\$125.00	See Note - Row 3
VoIP and Unified Communications	\$150.00	\$115.00	See Note - Row 3
EDI/HL7 Messaging	\$150.00	\$125.00	See Note - Row 3
Network Assessment	\$175.00	\$125.00	See Note - Row 3
SOA Governance	\$150.00	\$125.00	See Note - Row 3
Complex System Performance Tuning	\$175.00	n/a	See Note - Row 3
Network Administrator	\$125.00	\$100.00	See Note - Row 3
Network Specialist	\$175.00	\$125.00	See Note - Row 3
Help Desk Support			
Labor Discipline			
Application and Personal Computer Support	\$175.00	\$125.00	See Note - Row 3
Software Maintenance & Support			
Labor Discipline			
Development Software Maintenance	\$175.00	\$125.00	See Note - Row 3
System Management Software Maintenance	\$175.00	\$125.00	See Note - Row 3
Audio Visual Installation & Services			
Labor Discipline			
Wire Pulls and Terminations	\$175.00	\$125.00	See Note - Row 3
Equipment Racking	\$150.00	\$125.00	See Note - Row 3
Flat Panel Display Mounting/Rigging	\$175.00	\$125.00	See Note - Row 3
Speaker Mounting/Rigging	\$175.00	\$125.00	See Note - Row 3
Rack Dressing	\$150.00	\$125.00	See Note - Row 3
Cable Management	\$175.00	\$125.00	See Note - Row 3
Ability to Read and Interpret System Schematics	\$175.00	\$125.00	See Note - Row 3
Audio/Video Design	\$175.00	\$125.00	See Note - Row 3

Security Design & Support			
Labor Discipline			
Forensics/Incident Response	\$175.00	\$125.00	See Note - Row 3
Business Continuity/Disaster Recovery Planning	\$175.00	\$125.00	See Note - Row 3
Policy Creation/Compliance	\$175.00	\$125.00	See Note - Row 3
System Hardening	\$175.00	\$125.00	See Note - Row 3
Access Control Methodologies	\$175.00	\$125.00	See Note - Row 3
Vulnerability and Penetration Testing	\$175.00	\$125.00	See Note - Row 3
Code Review	\$175.00	\$125.00	See Note - Row 3
Security Operations Center Staff	\$175.00	\$125.00	See Note - Row 3
Administrative Services			
Labor Discipline			
IT Project Management	\$140.00	\$115.00	See Note - Row 3
IT Governance	\$175.00	\$125.00	See Note - Row 3
IT Strategic Planning	\$175.00	\$125.00	See Note - Row 3
IT Cost and Rate Analysis	\$175.00	\$125.00	See Note - Row 3
IT CRM	\$175.00	\$125.00	See Note - Row 3
IT Physical Workspace Planning	\$175.00	\$125.00	See Note - Row 3
IT Assess Lifecycle Management	\$175.00	\$125.00	See Note - Row 3
Usability Consulting	\$175.00	\$125.00	See Note - Row 3
Process/Service Improvement Coordinator	\$175.00	\$125.00	See Note - Row 3
Service Level Agreement	\$175.00	\$125.00	See Note - Row 3
IT Portfolio Management	\$175.00	\$125.00	See Note - Row 3
Business Requirements Gathering	\$175.00	\$125.00	See Note - Row 3
Business Analysts	\$175.00	\$125.00	See Note - Row 3
Business Process ENG/MGT and Assessment	\$175.00	\$125.00	See Note - Row 3
Technical Writer	\$175.00	\$125.00	See Note - Row 3
IT End-User Trainer	\$150.00	\$125.00	See Note - Row 3
Capacity Planning and Performance Specialist	\$175.00	\$125.00	See Note - Row 3
System and System Component Administration Services			
Labor Discipline			
Local Area Network LAN Maintenance or Support	\$175.00	\$125.00	See Note - Row 3
Database Analysis Service	\$175.00	\$125.00	See Note - Row 3
Computer or Network or Internet Security	\$175.00	\$125.00	See Note - Row 3
System Installation Service	\$175.00	\$125.00	See Note - Row 3
System Analysis Service	\$175.00	\$125.00	See Note - Row 3
Software Coding Service	\$175.00	\$125.00	See Note - Row 3
Mainframe Administration Service	\$175.00	\$125.00	See Note - Row 3
Wide Area Network WAN Maintenance or Support	\$175.00	\$125.00	See Note - Row 3
Mainframe Protection Control/Scheduling - Global Var	\$175.00	\$125.00	See Note - Row 3
Management Information System MS			
Labor Discipline			
Telecommunications Planning Services	\$175.00	\$125.00	See Note - Row 3
System Architecture	\$175.00	\$125.00	See Note - Row 3
Wide Area Network Communications Design	\$175.00	\$125.00	See Note - Row 3
Local Area Network Communications Design	\$175.00	\$125.00	See Note - Row 3
Database Design	\$175.00	\$125.00	See Note - Row 3

Network Planning Services	\$175.00	\$125.00	See Note - Row 3
System Planning Services	\$175.00	\$125.00	See Note - Row 3
Quality Assurance Inspector Analysts	\$175.00	\$125.00	See Note - Row 3
Database Administrators	\$175.00	\$125.00	See Note - Row 3
Enterprise Service Bus Engineer	\$175.00	\$125.00	See Note - Row 3
RDS Print Manager	\$175.00	\$125.00	See Note - Row 3
QC Tester	\$175.00	\$125.00	See Note - Row 3
Change Coordinator	\$175.00	\$125.00	See Note - Row 3
Quality Control Planner	\$175.00	\$125.00	See Note - Row 3
Quality Control Tester	\$175.00	\$125.00	See Note - Row 3
Installation Services			
Labor Discipline			
Network/Phone Cabling	\$150.00	\$125.00	See Note - Row 3
Security Cameras	\$175.00	\$125.00	See Note - Row 3
Classroom Technology	\$175.00	\$125.00	See Note - Row 3
System Design and Support			
Labor Discipline			
Linux	\$175.00	\$125.00	See Note - Row 3
Apple	\$175.00	\$125.00	See Note - Row 3
Microsoft	\$175.00	\$125.00	See Note - Row 3
Solaris	\$175.00	\$125.00	See Note - Row 3
Network	\$175.00	\$125.00	See Note - Row 3
High-Performance Computing	\$175.00	\$125.00	See Note - Row 3
Avaya/Nortel Telephony/IP Telephony	\$175.00	\$125.00	See Note - Row 3
Performance and Monitoring	\$175.00	\$125.00	See Note - Row 3
Security	\$175.00	\$125.00	See Note - Row 3
Security Governance and Management	\$175.00	\$125.00	See Note - Row 3
Security Policies and Procedures	\$175.00	\$125.00	See Note - Row 3
Incident Response and Forensics	\$175.00	\$125.00	See Note - Row 3
Risk Management	\$175.00	\$125.00	See Note - Row 3
Data Classification and Protection	\$175.00	\$125.00	See Note - Row 3
Vulnerability Assessment and Penetration Testing	\$175.00	\$125.00	See Note - Row 3
Application Security	\$175.00	\$125.00	See Note - Row 3
Access Control	\$175.00	\$125.00	See Note - Row 3
Network	\$175.00	\$125.00	See Note - Row 3
Security Architectures	\$175.00	\$125.00	See Note - Row 3
Identity Management	\$175.00	\$125.00	See Note - Row 3
Data Encryption	\$175.00	\$125.00	See Note - Row 3
HIPAA/Privacy	\$175.00	\$125.00	See Note - Row 3
Security			
Labor Discipline			
Security Assessment	\$175.00	\$125.00	See Note - Row 3
Security Consulting	\$175.00	\$125.00	See Note - Row 3
Security Hardware & Installation	\$175.00	\$125.00	See Note - Row 3
Data Services			
Labor Discipline			
Disaster Recovery Service	\$175.00	\$125.00	See Note - Row 3

Data Conversions Services	\$175.00	\$125.00	See Note - Row 3
Data Center Services	\$175.00	\$125.00	See Note - Row 3
Security Risk Assessment Consulting			
Labor Discipline			
Evaluate Network Security (WAN & Backbone Components)	\$175.00	\$125.00	See Note - Row 3
Identify Vulnerabilities (Network Element and Architecture)	\$175.00	\$125.00	See Note - Row 3
Penetration Testing	\$175.00	\$125.00	See Note - Row 3
Security Program Assessment	\$175.00	\$125.00	See Note - Row 3
Risk Analysis	\$175.00	\$125.00	See Note - Row 3
Social Engineering Testing	\$175.00	\$125.00	See Note - Row 3
Determine Adequacy of Security Measures	\$175.00	\$125.00	See Note - Row 3
Personal Computer Support			
Labor Discipline			
Microsoft Office	\$175.00	\$125.00	See Note - Row 3
Microsoft PC Operating Systems	\$175.00	\$125.00	See Note - Row 3
Mobile Device Support (Laptops, Tablets, iPads, etc)	\$175.00	\$125.00	See Note - Row 3
PC Peripherals (printers, external drives, etc)	\$175.00	\$125.00	See Note - Row 3
PC Imaging and Deployment	\$175.00	\$125.00	See Note - Row 3
Application Development and Support			
Labor Discipline			
Java/J2EE	\$175.00	\$125.00	See Note - Row 3
PMP/MySQL	\$175.00	\$125.00	See Note - Row 3
ASP/.NET/MSSQL	\$175.00	\$125.00	See Note - Row 3
Creston	\$175.00	\$125.00	See Note - Row 3
Cold Fusion	\$175.00	\$125.00	See Note - Row 3
Oracle/PeopleSoft	\$175.00	\$125.00	See Note - Row 3
COBOL	\$175.00	\$125.00	See Note - Row 3
Banner	\$175.00	\$125.00	See Note - Row 3
Mainframe Production Control	\$175.00	\$125.00	See Note - Row 3
SDLC Performance Management	\$175.00	\$125.00	See Note - Row 3
SDLC - Business Plans	\$175.00	\$125.00	See Note - Row 3
Mainframe Systems Support	\$175.00	\$125.00	See Note - Row 3
App Worx	\$175.00	\$125.00	See Note - Row 3
BPEL/SOA	\$175.00	\$125.00	See Note - Row 3
Luminis Portal	\$175.00	\$125.00	See Note - Row 3
Metrics Consulting	\$175.00	\$125.00	See Note - Row 3
Programming for COBOL	\$175.00	\$125.00	See Note - Row 3
Application Architect	\$175.00	\$125.00	See Note - Row 3
PeopleSoft Business Analyst	\$175.00	\$125.00	See Note - Row 3
Sharepoint	\$175.00	\$125.00	See Note - Row 3
Knowledge Management	\$175.00	\$125.00	See Note - Row 3
Performance and Monitoring	\$175.00	\$125.00	See Note - Row 3
CMS Consulting and Contract Development	\$175.00	\$125.00	See Note - Row 3
Programmers for PL/1	\$175.00	\$125.00	See Note - Row 3
Programmers for C or C++	\$175.00	\$125.00	See Note - Row 3
Programmers for Assemblers	\$175.00	\$125.00	See Note - Row 3
Programming for Visual Basics	\$175.00	\$125.00	See Note - Row 3

Programming for HTML	\$175.00	\$125.00	See Note - Row 3
Programming for Java	\$175.00	\$125.00	See Note - Row 3
Programming for Basic	\$175.00	\$125.00	See Note - Row 3
Programming for CLIST	\$175.00	\$125.00	See Note - Row 3
Programmer/System Analyst	\$175.00	\$125.00	See Note - Row 3
Programming for Shell Scripting (Linux/AIX/Solaris)	\$175.00	\$125.00	See Note - Row 3
Programming for JCL - Global Variable	\$175.00	\$125.00	See Note - Row 3
Programming for PowerBuilders	\$175.00	\$125.00	See Note - Row 3
Graphic Designers	\$175.00	\$125.00	See Note - Row 3
PeopleSoft Administrator	\$175.00	\$125.00	See Note - Row 3