AWARDED VENDOR INFORMATION

Supplier Name: Advancia Corporation

Primary Contact: Renee Porter

Email: Renee.porter@advancia.com

Secondary Contact: Carey McIntyre

Email: Carey.mcintyre@advancia.com

Website: www.advancia.com

Contract ID #: 3745

P/Card Accepted: ☒ Yes ☐ No

Email Address to Receive ITSW1025 SOW Notifications: ADV1025@advancia.com

Vendor ID#: 74063

Phone #: 1-405-996-3000

Office of Management and Enterprise Services, Information Service Division· 3115 N. Lincoln · Oklahoma City, OK 73105
www.OMES.ok.gov

OMES/PROCUREMENT - FORM 072OSF (10/2011) Rev 1

State of Oklahoma

Contract ID			Page
00000000000000000000003745			1 of 5
Contract Dates	**Currency**	**Rate Type**	**Rate Date**
07/01/2014 to 09/30/2015	USD	CRRNT	PO Date
Description:		**Contract Maximum**	
ITSW1025 IT Staffing		0.00	
Allow Open Item Reference			
TYPE: STATEWIDE			

Supplier 0000074063
ADVANCIA CORPORATION
755 RESEARCH PKWY STE 150
OKLAHOMA CITY OK 73104-6266
USA

Tax Exempt? Y   Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Minimum Order Amt	Maximum / Open Qty	Maximum / Open Amt
1	81112211 / Infrastructure Infrastructure consists of the following consulting services: Enterprise Architecture Data Center Engineering for high Availability Enterprise Application and Desktop Virtualization Integration between on-site services with cloud/managed services Network Design and Security Identity Management and Federation Enterprise Messaging and/or E-Discovery VOIP and Unified Communications EDI/HL7 Messaging Network Assessment SOA Governance Complex System Performance Tuning Network Administrator Network Specialist	HR	0.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	HR		0001		
2	81111811 / Help Desk Help Desk consists of the following consulting services: Application and Personal Computer Support	HR	0.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	HR		0001		
3	81112200 / Software Maintenance and Support Software Maintenance and Support consists of the following consulting services: Development Software Maintenance System Management Software Maintenance	HR	0.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	HR		0001		
4	80161507 / Audio and Visual Services Audio and Visual Services consists of the following consulting services: Wire Pulls and Terminations Equipment Racking Flat Panel Display Mounting/Rigging Speaker Mounting/Rigging Rack Dressing Cable Management Ability to Read and Interpret System Schematics Audio/Visual Design	HR	0.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	HR		0001		

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State of Oklahoma

Dispatch via Print

Contract ID		Page
0000000000000000000003745		2 of 5
Contract Dates	**Currency**	**Rate Type** **Rate Date**
07/01/2014 to 09/30/2015	USD	CRRNT PO Date
Description:		**Contract Maximum**
ITSW1025 IT Staffing		0.00
Allow Open Item Reference		
TYPE: STATEWIDE		

Supplier 0000074063
ADVANCIA CORPORATION
755 RESEARCH PKWY STE 150
OKLAHOMA CITY OK 73104-6266
USA

Tax Exempt? Y   Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
5	81112208 /	HR	0.00	0.00	0.00	0.00

Security Design and Support
Security Design and Support consists of the following consulting services:
Forensics/Incident Response
Business Continuity/Disaster Recovery Planning
Policy Creation/Compliance
System Hardening
Access Control Methodologies
Vulnerability and Penetration Testing
Code Review
Security Operations Center Staff

	Contract Base Pricing	0.01000	HR		0001	

Line #	Cat CD / Item ID / Item Desc	UOM	Qty	Amt	Qty	Amt
6	80101507 /	HR	0.00	0.00	0.00	0.00

Administrative Services
Administrative Services consists of the following consulting services:
IT Project Management
IT Governance
IT Strategic Planning
IT Marketing and Branding
IT Cost and Rate Analysis
IT CRM
IT Physical Workspace Planning
IT Asset Lifecycle Management
Usability Consulting
Process/Service Improvement Coordinator
Service Level Agreement
IT Portfolio Management
Business Requirements Gathering
Business Analysts
Business Process ENG/MGT and Assessment
Technical Writer
IT End-User Trainer
Capacity Planning & Performance Specialist

	Contract Base Pricing	0.01000	HR		0001	

Line #	Cat CD / Item ID / Item Desc	UOM	Qty	Amt	Qty	Amt
7	81112218 /	HR	0.00	0.00	0.00	0.00

System and System Component
Administration Services
System and System Components Administration consists of the following
consulting services:
Local Area Network (LAN) Maintenance or Support
Database Analysis Service
Computer or Network or Internet Security
System Installation Service
System Analysis Service
Software Coding Service
Mainframe Administration Service
Wide Area Network (WAN) Maintenance or Support
Mainframe Protection Control/Scheduling ¿ Global Variable

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CONTRACT

State of Oklahoma

Dispatch via Print

Contract ID				Page
0000000000000000000003745				3 of 5
Contract Dates	**Currency**	**Rate Type**	**Rate Date**	
07/01/2014 to 09/30/2015	USD	CRRNT	PO Date	
Description:			**Contract Maximum**	
ITSW1025 IT Staffing			0.00	
Allow Open Item Reference				
TYPE: STATEWIDE				

Supplier 0000074063
ADVANCIA CORPORATION
755 RESEARCH PKWY STE 150
OKLAHOMA CITY OK 73104-6266
USA

Tax Exempt? Y   Tax Exempt ID:736017987

	Contract Base Pricing	0.01000	HR		0001		
8	81111700 /		HR	0.00	0.00	0.00	0.00

Management Information Systems (MS)
Management Information Systems consists of the following consulting services:
Telecommunications Planning Services
System Architecture
WAN Communications Design
LAN Communications Design
Database Design
Network Planning Services
System Planning Services
Quality Assurance Inspector/Analysts
Database Administrator
Enterprise Service Bus Engineer
RDS Print Manager
QC Tester
Change Coordinator
Quality Control Planner
Quality Control Tester

	Contract Base Pricing	0.01000	HR		0001		
9	81111809 /		HR	0.00	0.00	0.00	0.00

Installation Services
Installation consists of the following consulting services:
Network/Phone Cabling
Security Camera
Classroom Technology

	Contract Base Pricing	0.01000	HR		0001		
10	81111504 /		HR	0.00	0.00	0.00	0.00

System Design and Support
System Design and Support consists of the following consulting services:
Linux
Apple
Microsoft
Solaris
Network
High-Performance Computing
Avaya/Nortel Telephony/IP Telephony
Performance and Monitoring

	Contract Base Pricing	0.01000	HR		0001		
11	81111801 /		HR	0.00	0.00	0.00	0.00

Security

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State of Oklahoma

Dispatch via Print

Contract ID		Page
0000000000000000000003745		4 of 5
Contract Dates	**Currency**	**Rate Type** **Rate Date**
07/01/2014 to 09/30/2015	USD	CRRNT PO Date
Description:		**Contract Maximum**
ITSW1025 IT Staffing		0.00
Allow Open Item Reference		
TYPE: STATEWIDE		

Supplier 0000074063
ADVANCIA CORPORATION
755 RESEARCH PKWY STE 150
OKLAHOMA CITY OK 73104-6266
USA

Tax Exempt? Y   Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
	Security consists of the following consulting services: Security Governance and Management Security Policies and Procedures Incident Response and Forensics Risk Management Data Classification and Protection Vulnerability Assessment and Penetration Testing Application Security Access Control Network Security Architectures Identity Management Data Encryption HIPAA/Privacy					
	Contract Base Pricing 0.01000	HR		0001		
12	81112004 / Data Services Data Services consists of the following consulting services: Disaster Recovery Service Data Conversions Services Data Center Services	HR	0.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	HR		0001		
13	81111801 / Security Risk Assessment Consulting Security Risk Assessment consists of the following consulting services: Evaluate Network Security (WAN Backbone Components) Identify Vulnerabilities (Network Element & Architecture Security) Penetration Testing Security Program Assessment Risk Analysis Social Engineering Testing Determine Adequacy of Security measures	HR	0.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	HR		0001		
14	81111812 / Personal Computer Support Personal Computer Support consists of the following consulting services: Microsoft Office Microsoft PC Operating Systems Mobile Device Support (laptops, tablets, iPads, etc) PC Peripherals (printers, external drives etc) PC Imaging and Deployment	HR	0.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000	HR		0001		

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07/01/2014 to 09/30/2015	USD	CRRNT	PO Date

Description:	Contract Maximum
ITSW1025 IT Staffing	0.00

Allow Open Item Reference

TYPE: STATEWIDE

Supplier 0000074063
ADVANCIA CORPORATION
755 RESEARCH PKWY STE 150
OKLAHOMA CITY OK 73104-6266
USA

Tax Exempt? Y   Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
15	81111508 /	HR	0.00	0.00	0.00	0.00
	Application Development					

Application Development consists of the following consulting services:
Java/J2EE
PMP/MySQL
ASP/.NET/MSSQL
Creston
Cold Fusion
Oracle/PeopleSoft
COBOL
Banner
Mainframe Production Control
SDLC Performance Management
SDLC ¿ Business Plans
Mainframe Systems Support
App Worx
BPEL/SOA
Luminis Portal
Metrics Consulting
Programing for COBOL
Application Architect
PeopleSoft Business Analyst
SharePoint
Knowledge Management
Performance and Monitoring
CMS Consulting and Contract Development
Programmers for PL/1
Programmer for C or C++
Programmer for Assemblers
Programming for Visual Basics
Programming for HTML
Programming for Java

Contract Base Pricing	0.01000	HR	0001	

COMMENTS:

All terms and conditions set forth in the solicitation for ITSW1025 are applicable to this contract and any purchase orders issued under this statewide contract.

Please refer to the Vendor Awardee Document for further information on the POC

Contract Period 7/1/2014 ¿ 6/30/2015

Agreement Period 7/1/2014 ¿ 6/30/2015

Advancia

Email ADV1025@advancia.com
Website www.advancia.com
See Attached Pricing
06/26/2015 - ITSW1025 Contract Extension 07/01/2015 - 09/30/2015. - JMcCaulla

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AWARDED VENDOR INFORMATION

Supplier Name: Advancia Corporation

Primary Contact: Renee Porter

Email: Renee.porter@advancia.com

Secondary Contact: Carey McIntyre

Email: Carey.mcintyre@advancia.com

Website: www.advancia.com

Contract ID #: 3745

P/Card Accepted: ☒ Yes   ☐ No

Email Address to Receive ITSW1025 SOW Notifications: ADV1025@advancia.com

Vendor ID#: 74063

Phone #: 1-405-996-3000

Office of Management and Enterprise Services, Information Service Division· 3115 N. Lincoln · Oklahoma City, OK 73105
www.OMES.ok.gov

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State of Oklahoma

Contract Dates	Currency	Rate Type	Rate Date
07/01/2014 to 06/30/2015	USD	CRRNT	PO Date

Description:	Contract Maximum
ITSW1025 IT Staffing	0.00

Allow Open Item Reference

TYPE: STATEWIDE

Vendor ID   0000074063
ADVANCIA CORPORATION
655 RESEARCH PARKWAY
OKLAHOMA CITY OK 73104-6276

Tax Exempt? Y   Tax Exempt ID 736017987

Line #	Cat CD / Item ID / Item Desc			Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	81112211 / Infrastructure			0.00	0.00	0.00	0.00

Infrastructure consists of the following consulting services:

Enterprise Architecture
Data Center Engineering for high Availability
Enterprise Application and Desktop Virtualization
Integration between on-site services with cloud/managed services
Network Design and Security
Identity Management and Federation
Enterprise Messaging and/or E-Discovery
VOIP and Unified Communications
EDI/HL7 Messaging
Network Assessment
SOA Governance
Complex System Performance Tuning
Network Administrator
Network Specialist

	Contract Base Pricing	0.01000	HR		0001		
2	81111811 / Help Desk			0.00	0.00	0.00	0.00

Help Desk consists of the following consulting services:
Application and Personal Computer Support

	Contract Base Pricing	0.01000	HR		0001		
3	81112200 / Software Maintenance and Support			0.00	0.00	0.00	0.00

Software Maintenance and Support consists of the following consulting services:
Development Software Maintenance
System Management Software Maintenance

	Contract Base Pricing	0.01000	HR		0001		
4	80161507 / Audio and Visual Services			0.00	0.00	0.00	0.00

Audio and Visual Services consists of the following consulting services:
Wire Pulls and Terminations
Equipment Racking
Flat Panel Display Mounting/Rigging
Speaker Mounting/Rigging
Rack Dressing
Cable Management
Ability to Read and Interpret System Schematics
Audio/Visual Design

	Contract Base Pricing	0.01000	HR		0001		

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Lisa D. McKee

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Contract Dates	Currency	Rate Type	Rate Date
07/01/2014 to 06/30/2015	USD	CRRNT	PO Date

Description:	Contract Maximum
ITSW1025 IT Staffing	0.00

Allow Open Item Reference

TYPE: STATEWIDE

Vendor ID 0000074063
ADVANCIA CORPORATION
655 RESEARCH PARKWAY
OKLAHOMA CITY OK 73104-6276

Tax Exempt? Y   Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
5	81112208 /	0.00	0.00	0.00	0.00
	Security Design and Support				
	Security Design and Support consists of the following consulting services:				
	Forensics/Incident Response				
	Business Continuity/Disaster Recovery Planning				
	Policy Creation/Compliance				
	System Hardening				
	Access Control Methodologies				
	Vulnerability and Penetration Testing				
	Code Review				
	Security Operations Center Staff				
	Contract Base Pricing 0.01000 HR			0001	
6	80101507 /	0.00	0.00	0.00	0.00
	Administrative Services				
	Administrative Services consists of the following consulting services:				
	IT Project Management				
	IT Governance				
	IT Strategic Planning				
	IT Marketing and Branding				
	IT Cost and Rate Analysis				
	IT CRM				
	IT Physical Workspace Planning				
	IT Asset Lifecycle Management				
	Usability Consulting				
	Process/Service Improvement Coordinator				
	Service Level Agreement				
	IT Portfolio Management				
	Business Requirements Gathering				
	Business Analysts				
	Business Process ENG/MGT and Assessment				
	Technical Writer				
	IT End-User Trainer				
	Capacity Planning & Performance Specialist				
	Contract Base Pricing 0.01000 HR			0001	
7	81112218 /	0.00	0.00	0.00	0.00
	System and System Component Administration Services				
	System and System Components Administration consists of the following consulting services:				
	Local Area Network (LAN) Maintenance or Support				
	Database Analysis Service				
	Computer or Network or Internet Security				
	System Installation Service				
	System Analysis Service				
	Software Coding Service				
	Mainframe Administration Service				
	Wide Area Network (WAN) Maintenance or Support				
	Mainframe Protection Control/Scheduling ¿ Global Variable				
	Contract Base Pricing 0.01000 HR			0001	

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Dispatch via Print

Contract ID		Page
0000000000000000000003745		3 of 5

Contract Dates	Currency	Rate Type	Rate Date
07/01/2014 to 06/30/2015	USD	CRRNT	PO Date

Description:		Contract Maximum
ITSW1025 IT Staffing		0.00

Allow Open Item Reference

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655 RESEARCH PARKWAY
OKLAHOMA CITY OK 73104-6276

Tax Exempt? Y   Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
8	81111700 /	0.00	0.00	0.00	0.00
	Management Information Systems (MS)				
	Management Information Systems consists of the following consulting services:				
	Telecommunications Planning Services				
	System Architecture				
	WAN Communications Design				
	LAN Communications Design				
	Database Design				
	Network Planning Services				
	System Planning Services				
	Quality Assurance Inspector/Analysts				
	Database Administrator				
	Enterprise Service Bus Engineer				
	RDS Print Manager				
	QC Tester				
	Change Coordinator				
	Quality Control Planner				
	Quality Control Tester				
	Contract Base Pricing	0.01000	HR	0001	
9	81111809 /	0.00	0.00	0.00	0.00
	Installation Services				
	Installation consists of the following consulting services:				
	Network/Phone Cabling				
	Security Camera				
	Classroom Technology				
	Contract Base Pricing	0.01000	HR	0001	
10	81111504 /	0.00	0.00	0.00	0.00
	System Design and Support				
	System Design and Support consists of the following consulting services:				
	Linux				
	Apple				
	Microsoft				
	Solaris				
	Network				
	High-Performance Computing				
	Avaya/Nortel Telephony/IP Telephony				
	Performance and Monitoring				
	Contract Base Pricing	0.01000	HR	0001	
11	81111801 /	0.00	0.00	0.00	0.00
	Security				

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Description:	Contract Maximum
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TYPE: STATEWIDE

Vendor ID 0000074063
ADVANCIA CORPORATION
655 RESEARCH PARKWAY
OKLAHOMA CITY OK 73104-6276

Tax Exempt? Y   Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc		Minimum Order Qty	Amt	Maximum / Open Qty	Amt
	Security consists of the following consulting services:					
	Security Governance and Management					
	Security Policies and Procedures					
	Incident Response and Forensics					
	Risk Management					
	Data Classification and Protection					
	Vulnerability Assessment and Penetration Testing					
	Application Security					
	Access Control					
	Network					
	Security Architectures					
	Identity Management					
	Data Encryption					
	HIPAA/Privacy					
	Contract Base Pricing	0.01000	HR		0001	
12	81112004 /		0.00	0.00	0.00	0.00
	Data Services					
	Data Services consists of the following consulting services:					
	Disaster Recovery Service					
	Data Conversions Services					
	Data Center Services					
	Contract Base Pricing	0.01000	HR		0001	
13	81111801 /		0.00	0.00	0.00	0.00
	Security Risk Assessment Consulting					
	Security Risk Assessment consists of the following consulting services:					
	Evaluate Network Security (WAN Backbone Components)					
	Identify Vulnerabilities (Network Element & Architecture Security)					
	Penetration Testing					
	Security Program Assessment					
	Risk Analysis					
	Social Engineering Testing					
	Determine Adequacy of Security measures					
	Contract Base Pricing	0.01000	HR		0001	
14	81111812 /		0.00	0.00	0.00	0.00
	Personal Computer Support					
	Personal Computer Support consists of the following consulting services:					
	Microsoft Office					
	Microsoft PC Operating Systems					
	Mobile Device Support (laptops, tablets, iPads, etc)					
	PC Peripherals (printers, external drives etc)					
	PC Imaging and Deployment					
	Contract Base Pricing	0.01000	HR		0001	

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Dispatch via Print

Contract ID		Page
000000000000000000000003745		5 of 5
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ITSW1025 IT Staffing		0.00

Vendor ID 0000074063
ADVANCIA CORPORATION
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OKLAHOMA CITY OK 73104-6276

Allow Open Item Reference

TYPE: STATEWIDE

Tax Exempt? Y   Tax Exempt ID:736017987

Line # Cat CD / Item ID / Item Desc	Minimum Order		Maximum / Open	
	Qty	Amt	Qty	Amt
15 81111508 /	0.00	0.00	0.00	0.00
Application Development				

Application Development consists of the following consulting services:
Java/J2EE
PMP/MySQL
ASP/.NET/MSSQL
Creston
Cold Fusion
Oracle/PeopleSoft
COBOL
Banner
Mainframe Production Control
SDLC Performance Management
SDLC ¿ Business Plans
Mainframe Systems Support
App Worx
BPEL/SOA
Luminis Portal
Metrics Consulting
Programing for COBOL
Application Architect
PeopleSoft Business Analyst
SharePoint
Knowledge Management
Performance and Monitoring
CMS Consulting and Contract Development
Programmers for PL/1
Programmer for C or C++
Programmer for Assemblers
Programming for Visual Basics
Programming for HTML
Programming for Java

Contract Base Pricing	0.01000	HR	0001

COMMENTS:

All terms and conditions set forth in the solicitation for ITSW1025 are applicable to this contract and any purchase orders issued under this statewide contract.

Please refer to the Vendor Awardee Document for further information on the POC

Contract Period 7/1/2014 ¿ 6/30/2015

Agreement Period 7/1/2014 ¿ 6/30/2015

Advancia

Email ADV1025@advancia.com
Website www.advancia.com
See Attached Pricing

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Advancia Corporation

ITSW1025 Statewide Price List FY15

	Infrastructure	
	Labor Discipline	**Hourly Rate**
Level I	Enterprise Architecture	$92.76
Level II	Enterprise Architecture	$103.07
Level III	Enterprise Architecture	$113.36
Level I	Data Center Engineering for High Availability	$65.03
Level II	Data Center Engineering for High Availability	$72.26
Level III	Data Center Engineering for High Availability	$79.47
Level I	Enterprise Application and Desktop Virtualization	$65.91
Level II	Enterprise Application and Desktop Virtualization	$73.23
Level III	Enterprise Application and Desktop Virtualization	$80.54
Level I	Integration between on-site services with cloud/managed services	$65.91
Level II	Integration between on-site services with cloud/managed services	$73.23
Level III	Integration between on-site services with cloud/managed services	$80.54
Level I	Network Design and Security	$77.14
Level II	Network Design and Security	$85.71
Level III	Network Design and Security	$94.26
Level I	Identity management and Federation	$56.24
Level II	Identity management and Federation	$62.49
Level III	Identity management and Federation	$68.73
Level I	Enterprise messaging and/or E-Discovery	$66.79
Level II	Enterprise messaging and/or E-Discovery	$74.21
Level III	Enterprise messaging and/or E-Discovery	$81.62
Level I	VOIP and Unified Communications	$80.07
Level II	VOIP and Unified Communications	$88.96
Level III	VOIP and Unified Communications	$97.84
Level I	EDI/HL7 Messaging	$52.73
Level II	EDI/HL7 Messaging	$58.59
Level III	EDI/HL7 Messaging	$64.43
Level I	Network Assessment	$57.61
Level II	Network Assessment	$64.01
Level III	Network Assessment	$70.40
Level I	SOA Governance	$94.72
Level II	SOA Governance	$105.24
Level III	SOA Governance	$115.74
Level I	Complex system performance tuning	$63.27
Level II	Complex system performance tuning	$70.30
Level III	Complex system performance tuning	$77.32
Level I	Network Administrator	$74.21
Level II	Network Administrator	$82.45
Level III	Network Administrator	$90.68
Level I	Network Specialist	$58.88
Level II	Network Specialist	$65.42
Level III	Network Specialist	$71.95

	Help Desk Support	
	Labor Discipline	**Hourly Rate**
Level I	Application and Personal Computer Support	$38.67
Level II	Application and Personal Computer Support	$42.96
Level III	Application and Personal Computer Support	$47.25

Advancia Corporation

ITSW1025 Statewide Price List FY15

	Software Maintenance and Support		
		Labor Discipline	**Hourly Rate**
Level I		Development Software maintenance	$59.76
Level II		Development Software maintenance	$66.40
Level III		Development Software maintenance	$73.02
Level I		System management software Maintenance	$55.36
Level II		System management software Maintenance	$61.52
Level III		System management software Maintenance	$67.66
	Audio Visual Installation and Services		
		Labor Discipline	**Hourly Rate**
Level I		Wire pulls and termination	$29.00
Level II		Wire pulls and termination	$32.22
Level III		Wire pulls and termination	$35.44
Level I		Equipment Racking	$24.61
Level II		Equipment Racking	$27.34
Level III		Equipment Racking	$30.07
Level I		Flat Panel Display mounting/rigging	$24.61
Level II		Flat Panel Display mounting/rigging	$27.34
Level III		Flat Panel Display mounting/rigging	$30.07
Level I		Speaker mounting/rigging	$24.61
Level II		Speaker mounting/rigging	$27.34
Level III		Speaker mounting/rigging	$30.07
Level I		Rack Dressing	$24.61
Level II		Rack Dressing	$27.34
Level III		Rack Dressing	$30.07
Level I		Cable Management	$36.91
Level II		Cable Management	$41.01
Level III		Cable Management	$45.10
Level I		Ability to read and interpret system schematics	$36.91
Level II		Ability to read and interpret system schematics	$41.01
Level III		Ability to read and interpret system schematics	$45.10
Level I		Audio/Visual Design	$45.70
Level II		Audio/Visual Design	$50.77
Level III		Audio/Visual Design	$55.84
	Security Design and Support		
		Labor Discipline	**On-Site Rate**
Level I		Forensics/Incident response	$89.83
Level II		Forensics/Incident response	$99.81
Level III		Forensics/Incident response	$109.78
Level I		Business Continuity/Disaster recovery Planning	$66.79
Level II		Business Continuity/Disaster recovery Planning	$74.21
Level III		Business Continuity/Disaster recovery Planning	$81.62
Level I		Policy Creation/Compliance	$68.55
Level II		Policy Creation/Compliance	$76.16
Level III		Policy Creation/Compliance	$83.76
Level I		System Hardening	$66.79
Level II		System Hardening	$74.21
Level III		System Hardening	$81.62
Level I		Access Control Methodologies	$68.55
Level II		Access Control Methodologies	$76.16

Advancia Corporation

ITSW1025 Statewide Price List FY15

	Level	Labor Discipline	On-Site Rate
	Level III	Access Control Methodologies	$83.76
	Level I	Vulnerability and Penetration testing	$71.18
	Level II	Vulnerability and Penetration testing	$79.09
	Level III	Vulnerability and Penetration testing	$86.99
	Level I	Code Review	$44.82
	Level II	Code Review	$49.80
	Level III	Code Review	$54.77
	Level I	Security Operations Center Staff	$46.58
	Level II	Security Operations Center Staff	$51.75
	Level III	Security Operations Center Staff	$56.92
Administrative Services			
		Labor Discipline	**On-Site Rate**
	Level I	IT Project management	$78.12
	Level II	IT Project management	$86.79
	Level III	IT Project management	$95.46
	Level I	IT Governance	$68.55
	Level II	IT Governance	$76.16
	Level III	IT Governance	$83.76
	Level I	IT Strategic Planning	$67.67
	Level II	IT Strategic Planning	$75.19
	Level III	IT Strategic Planning	$82.69
	Level I	IT Marketing and branding	$65.03
	Level II	IT Marketing and branding	$72.26
	Level III	IT Marketing and branding	$79.47
	Level I	IT Costing and Rate Analysis	$60.64
	Level II	IT Costing and Rate Analysis	$67.37
	Level III	IT Costing and Rate Analysis	$74.10
	Level I	IT CRM	$57.12
	Level II	IT CRM	$63.47
	Level III	IT CRM	$69.80
	Level I	IT Physical Workspace Planning	$47.85
	Level II	IT Physical Workspace Planning	$53.16
	Level III	IT Physical Workspace Planning	$58.47
	Level I	IT Asset Lifecycle Management	$64.15
	Level II	IT Asset Lifecycle Management	$71.28
	Level III	IT Asset Lifecycle Management	$78.39
	Level I	Usability Consulting	$55.36
	Level II	Usability Consulting	$61.52
	Level III	Usability Consulting	$67.66
	Level I	Process/Service Improvement Coordinators	$55.36
	Level II	Process/Service Improvement Coordinators	$61.52
	Level III	Process/Service Improvement Coordinators	$67.66
	Level I	Service Level Agreement	$37.79
	Level II	Service Level Agreement	$41.99
	Level III	Service Level Agreement	$46.18
	Level I	IT Portfolio Management	$62.39
	Level II	IT Portfolio Management	$69.33
	Level III	IT Portfolio Management	$76.25
	Level I	Business Requirements Gathering	$55.36
	Level II	Business Requirements Gathering	$61.52

Level III	Business Requirements Gathering	$67.66
Level I	Business Analysts	$93.74
Level II	Business Analysts	$104.15
Level III	Business Analysts	$114.55
Level I	Business Process ENG/MGT and Assessment	$65.91
Level II	Business Process ENG/MGT and Assessment	$73.23
Level III	Business Process ENG/MGT and Assessment	$80.54
Level I	Technical Writer	$41.30
Level II	Technical Writer	$45.89
Level III	Technical Writer	$50.47
Level I	IT End-User Trainer	$60.54
Level II	IT End-User Trainer	$67.27
Level III	IT End-User Trainer	$73.98
Level I	Capacity Planning & Performance Specialist	$53.61
Level II	Capacity Planning & Performance Specialist	$59.56
Level III	Capacity Planning & Performance Specialist	$65.51

System and System Component Administration Services		
	Labor Discipline	On-Site Rate
Level I	Local Area network LAN Maintenance or Support	$55.80
Level II	Local Area network LAN Maintenance or Support	$62.00
Level III	Local Area network LAN Maintenance or Support	$68.19
Level I	Database analysis service	$79.09
Level II	Database analysis service	$87.88
Level III	Database analysis service	$96.65
Level I	Computer or network or internet security	$58.88
Level II	Computer or network or internet security	$65.42
Level III	Computer or network or internet security	$71.95
Level I	System installation service	$48.33
Level II	System installation service	$53.70
Level III	System installation service	$59.06
Level I	System analysis service	$55.36
Level II	System analysis service	$61.52
Level III	System analysis service	$67.66
Level I	Software coding service	$59.76
Level II	Software coding service	$66.40
Level III	Software coding service	$73.02
Level I	Mainframe administration services	$50.97
Level II	Mainframe administration services	$56.63
Level III	Mainframe administration services	$62.29
Level I	Wide area network WAN maintenance or support	$56.24
Level II	Wide area network WAN maintenance or support	$62.49
Level III	Wide area network WAN maintenance or support	$68.73
Level I	Mainframe Protection Control/Scheduling – Global Variable	$60.64
Level II	Mainframe Protection Control/Scheduling – Global Variable	$67.37
Level III	Mainframe Protection Control/Scheduling – Global Variable	$74.10

Management Information System MS		
	Labor Discipline	On-Site Rate
Level I	Telecommunications Planning Services	$56.24
Level II	Telecommunications Planning Services	$62.49
Level III	Telecommunications Planning Services	$68.73

Advancia Corporation

Level I	System architecture	$86.90
Level II	System architecture	$96.56
Level III	System architecture	$106.20
Level I	Wide area network communication design	$62.39
Level II	Wide area network communication design	$69.33
Level III	Wide area network communication design	$76.25
Level I	Local area network communication design	$61.52
Level II	Local area network communication design	$68.35
Level III	Local area network communication design	$75.17
Level I	Database design	$83.00
Level II	Database design	$92.22
Level III	Database design	$101.42
Level I	Network Planning Services	$60.64
Level II	Network Planning Services	$67.37
Level III	Network Planning Services	$74.10
Level I	Systems Planning Services	$59.76
Level II	Systems Planning Services	$66.40
Level III	Systems Planning Services	$73.02
Level I	Quality Assurance Inspector/Analyst	$51.41
Level II	Quality Assurance Inspector/Analyst	$57.12
Level III	Quality Assurance Inspector/Analyst	$62.82
Level I	Database Administrators	$58.00
Level II	Database Administrators	$64.44
Level III	Database Administrators	$70.88
Level I	Enterprise Service Bus Engineer	$95.69
Level II	Enterprise Service Bus Engineer	$106.32
Level III	Enterprise Service Bus Engineer	$116.94
Level I	RDS Print Manager	$58.00
Level II	RDS Print Manager	$64.44
Level III	RDS Print Manager	$70.88
Level I	QC Tester	$43.94
Level II	QC Tester	$48.82
Level III	QC Tester	$53.69
Level I	Change Coordinators	$43.94
Level II	Change Coordinators	$48.82
Level III	Change Coordinators	$53.69
Level I	Quality Control Planner	$43.06
Level II	Quality Control Planner	$47.85
Level III	Quality Control Planner	$52.62
Level I	Quality Control Tester	$45.70
Level II	Quality Control Tester	$50.77
Level III	Quality Control Tester	$55.84

Installation Services

	Labor Discipline	On-Site Rate
Level I	Network/Phone Cabling	$30.76
Level II	Network/Phone Cabling	$34.18
Level III	Network/Phone Cabling	$37.59
Level I	Security Cameras	$42.96
Level II	Security Cameras	$47.74
Level III	Security Cameras	$52.50
Level I	Classroom Technology	$45.89
Level II	Classroom Technology	$50.99
Level III	Classroom Technology	$56.08

Advancia Corporation
ITSW1025 Statewide Price List FY15

System Design and Support		
	Labor Discipline	**On-Site Rate**
Level I	Linux	$86.90
Level II	Linux	$96.56
Level III	Linux	$106.20
Level I	Apple	$57.12
Level II	Apple	$63.47
Level III	Apple	$69.80
Level I	Microsoft	$60.64
Level II	Microsoft	$67.37
Level III	Microsoft	$74.10
Level I	Solaris	$65.91
Level II	Solaris	$73.23
Level III	Solaris	$80.54
Level I	Network	$61.52
Level II	Network	$68.35
Level III	Network	$75.17
Level I	High-performance Computing	$69.43
Level II	High-performance Computing	$77.14
Level III	High-performance Computing	$84.84
Level I	Avaya/Nortel Telephony/IP Telephony	$65.91
Level II	Avaya/Nortel Telephony/IP Telephony	$73.23
Level III	Avaya/Nortel Telephony/IP Telephony	$80.54
Level I	Performance and Monitoring	$65.03
Level II	Performance and Monitoring	$72.26
Level III	Performance and Monitoring	$79.47
Security		
	Labor Discipline	**On-Site Rate**
Level I	Security Governance and Management	$72.06
Level II	Security Governance and Management	$80.07
Level III	Security Governance and Management	$88.06
Level I	Security Policies and Procedures	$36.91
Level II	Security Policies and Procedures	$41.01
Level III	Security Policies and Procedures	$45.10
Level I	Incident Response and Forensics	$78.21
Level II	Incident Response and Forensics	$86.90
Level III	Incident Response and Forensics	$95.58
Level I	Risk management	$72.26
Level II	Risk management	$80.28
Level III	Risk management	$88.30
Level I	Data Classification and Protection	$47.46
Level II	Data Classification and Protection	$52.73
Level III	Data Classification and Protection	$57.99
Level I	Vulnerability Assessment and Penetration Testing	$71.18
Level II	Vulnerability Assessment and Penetration Testing	$79.09
Level III	Vulnerability Assessment and Penetration Testing	$86.99
Level I	Application Security	$50.09
Level II	Application Security	$55.66
Level III	Application Security	$61.21
Level I	Access Controls	$50.09
Level II	Access Controls	$55.66
Level III	Access Controls	$61.21

Advancia Corporation

ITSW1025 Statewide Price List FY15

Level I		Network Security	$58.88
Level II		Network Security	$65.42
Level III		Network Security	$71.95
Level I		Security Architectures	$71.18
Level II		Security Architectures	$79.09
Level III		Security Architectures	$86.99
Level I		Identity management	$57.12
Level II		Identity management	$63.47
Level III		Identity management	$69.80
Level I		Data Encryption	$65.03
Level II		Data Encryption	$72.26
Level III		Data Encryption	$79.47
Level I		HIPAA/Privacy	$38.67
Level II		HIPAA/Privacy	$42.96
Level III		HIPAA/Privacy	$47.25
Data Services			
		Labor Discipline	On-Site Rate
Level I		Disaster Recovery Services	$77.14
Level II		Disaster Recovery Services	$85.71
Level III		Disaster Recovery Services	$94.26
Level I		Data Conversion Services	$57.12
Level II		Data Conversion Services	$63.47
Level III		Data Conversion Services	$69.80
Level I		Data Center Services	$31.64
Level II		Data Center Services	$35.15
Level III		Data Center Services	$38.66
Security Risk Assessment Consulting			
		Labor Discipline	On-Site Rate
Level I		Evaluate Network Security (WAN & Backbone components)	$57.12
Level II		Evaluate Network Security (WAN & Backbone components)	$63.47
Level III		Evaluate Network Security (WAN & Backbone components)	$69.80
Level I		Identify Vulnerabilities (Network Element & Architecture Security)	$65.03
Level II		Identify Vulnerabilities (Network Element & Architecture Security)	$72.26
Level III		Identify Vulnerabilities (Network Element & Architecture Security)	$79.47
Level I		Penetration Testing	$84.95
Level II		Penetration Testing	$94.39
Level III		Penetration Testing	$103.81
Level I		Security Program Assessment	$50.97
Level II		Security Program Assessment	$56.63
Level III		Security Program Assessment	$62.29
Level I		Risk Analysis	$77.14
Level II		Risk Analysis	$85.71
Level III		Risk Analysis	$94.26
Level I		Social Engineering Testing	$53.61
Level II		Social Engineering Testing	$59.56
Level III		Social Engineering Testing	$65.51
Level I		Determine Adequacy of Security Measures	$62.39
Level II		Determine Adequacy of Security Measures	$69.33
Level III		Determine Adequacy of Security Measures	$76.25
Personal Computer Support			
		Labor Discipline	On-Site Rate
Level I		Microsoft Office	$38.67
Level II		Microsoft Office	$42.96
Level III		Microsoft Office	$47.25

Advancia Corporation

	Labor Discipline	On-Site Rate
Level I	Microsoft PC Operating Systems	$38.67
Level II	Microsoft PC Operating Systems	$42.96
Level III	Microsoft PC Operating Systems	$47.25
Level I	Mobile Device support (laptops, tablets, iPads, etc)	$56.24
Level II	Mobile Device support (laptops, tablets, iPads, etc)	$62.49
Level III	Mobile Device support (laptops, tablets, iPads, etc)	$68.73
Level I	PC Peripherals (printers, external drives etc	$35.15
Level II	PC Peripherals (printers, external drives etc	$39.06
Level III	PC Peripherals (printers, external drives etc	$42.96
Level I	PC Imaging and Deployment	$31.64
Level II	PC Imaging and Deployment	$35.15
Level III	PC Imaging and Deployment	$38.66
Application Devlopment and Support		
	Labor Discipline	**On-Site Rate**
Level I	Java/J2EE	$86.90
Level II	Java/J2EE	$96.56
Level III	Java/J2EE	$106.20
Level I	ASP/.NET/MSSQL	$81.05
Level II	ASP/.NET/MSSQL	$90.05
Level III	ASP/.NET/MSSQL	$99.04
Level I	Creston	$72.26
Level II	Creston	$80.28
Level III	Creston	$88.30
Level I	Cold Fusion	$79.09
Level II	Cold Fusion	$87.88
Level III	Cold Fusion	$96.65
Level I	Oracle/PeopleSoft	$83.00
Level II	Oracle/PeopleSoft	$92.22
Level III	Oracle/PeopleSoft	$101.42
Level I	COBOL	$81.05
Level II	COBOL	$90.05
Level III	COBOL	$99.04
Level I	Banner	$45.89
Level II	Banner	$50.99
Level III	Banner	$56.08
Level I	Mainframe Production Control	$53.61
Level II	Mainframe Production Control	$59.56
Level III	Mainframe Production Control	$65.51
Level I	SDLC Performance Management	$70.30
Level II	SDLC Performance Management	$78.11
Level III	SDLC Performance Management	$85.91
Level I	SDLC - Business Plans	$69.43
Level II	SDLC - Business Plans	$77.14
Level III	SDLC - Business Plans	$84.84
Level I	Mainframe Systems Support	$61.52
Level II	Mainframe Systems Support	$68.35
Level III	Mainframe Systems Support	$75.17
Level I	App Worx	$61.52
Level II	App Worx	$68.35
Level III	App Worx	$75.17
Level I	BPEL/SOA	$77.33
Level II	BPEL/SOA	$85.93
Level III	BPEL/SOA	$94.50

Advancia Corporation
ITSW1025 Statewide Price List FY15

Level I	Luminis Portal	$51.85
Level II	Luminis Portal	$57.61
Level III	Luminis Portal	$63.36
Level I	Metrics Consulting	$67.67
Level II	Metrics Consulting	$75.19
Level III	Metrics Consulting	$82.69
Level I	SharePoint	$79.09
Level II	SharePoint	$87.88
Level III	SharePoint	$96.65
Level I	Knowledge Management	$58.00
Level II	Knowledge Management	$64.44
Level III	Knowledge Management	$70.88
Level I	Performance and Monitoring	$59.76
Level II	Performance and Monitoring	$66.40
Level III	Performance and Monitoring	$73.02
Level I	CMS Consulting and Contract Development	$73.82
Level II	CMS Consulting and Contract Development	$82.02
Level III	CMS Consulting and Contract Development	$90.21
Level I	Programmers for PL/1	$79.09
Level II	Programmers for PL/2	$87.88
Level III	Programmers for PL/3	$96.65
Level I	Programmers for C or C++	$70.30
Level II	Programmers for C or C++	$78.11
Level III	Programmers for C or C++	$85.91
Level I	Programmers for Assemblers	$57.12
Level II	Programmers for Assemblers	$63.47
Level III	Programmers for Assemblers	$69.80
Level I	Programming for Visual Basics	$43.06
Level II	Programming for Visual Basics	$47.85
Level III	Programming for Visual Basics	$52.62
Level I	Programming for HTML	$63.27
Level II	Programming for HTML	$70.30
Level III	Programming for HTML	$77.32
Level I	Programming for Java	$68.55
Level II	Programming for Java	$76.16
Level III	Programming for Java	$83.76
Level I	Programming for Basic	$51.85
Level II	Programming for Basic	$57.61
Level III	Programming for Basic	$63.36
Level I	Programming for CLIST	$61.52
Level II	Programming for CLIST	$68.35
Level III	Programming for CLIST	$75.17
Level I	Programmer/System Analyst	$67.67
Level II	Programmer/System Analyst	$75.19
Level III	Programmer/System Analyst	$82.69
Level I	Programming for Shell Scripting (Linux/AIX/Solaris)	$68.55
Level II	Programming for Shell Scripting (Linux/AIX/Solaris)	$76.16
Level III	Programming for Shell Scripting (Linux/AIX/Solaris)	$83.76
Level I	Programming for JCL - Global Variable	$54.49
Level II	Programming for JCL - Global Variable	$60.54
Level III	Programming for JCL - Global Variable	$66.58

Advancia Corporation

ITSW1025 Statewide Price List FY15

	Level	Category	Price
	Level I	Programming for PowerBuilders	$65.91
	Level II	Programming for PowerBuilders	$73.23
	Level III	Programming for PowerBuilders	$80.54
	Level I	Graphic Designers	$47.46
	Level II	Graphic Designers	$52.73
	Level III	Graphic Designers	$57.99
	Level I	Programming for COBOL	$61.52
	Level II	Programming for COBOL	$68.35
	Level III	Programming for COBOL	$75.17
	Level I	Applications Architect	$73.82
	Level II	Applications Architect	$82.02
	Level III	Applications Architect	$90.21
	Level I	PeopleSoft Administrator	$107.41
	Level II	PeopleSoft Administrator	$119.34
	Level III	PeopleSoft Administrator	$131.25
	Level I	PeopleSoft Business Analyst	$131.82
	Level II	PeopleSoft Business Analyst	$146.47
	Level III	PeopleSoft Business Analyst	$161.08