EXHIBIT A - PRICING

The pricing structure for this contract is on a cost per page based upon the type of laser printer on contract.

Exhibit A may be updated by written mutual agreement as new laser printers become available. The process to update Exhibit A is as follows:

During the annual renewal process, the State and Precision will review Exhibit A for any changes, additions, or deletion and update as mutually agreed upon.

However, when an agency finds a laser printer required to be on the agency's Exhibit B and that laser printer is not listed in Exhibit A, the agency can make a formal request to the contracting officer to have Exhibit A updated to include the new laser printer. This process must be complete prior to the issuance of the agency purchase order.

Hourly Labor Rate = $70.00.

This Program Includes:

- All Toner Supplies
- All Parts & Labor
- All User Maintenance Kits
- Regularly Scheduled Inventory Service
- Regularly Scheduled Preventative Maintenance/Cleanings
- Monthly Detailed Usage Reports
- Monthly Asset Management Reports
- 4 Hour Response with a 40 mile radius
- Next Day Response for 41-80 mile radius
- 2 Day Response for over 80 mile radius

The cost per page by make and model of the laser printers included in this contract are listed below:

MAKE	MODEL	COST PER PAGE
BROTHER	8500 LASER PRINTER	0.0153
BROTHER	HL-2070 LASER PRINTER	0.0295
CANON	300 FILE PRINT LASER PRINTER	0.0140
CANON	400 FILE PRINT LASER PRINTER	0.0458
DELL	1720 LASER PRINTER	0.0235
DELL	2335 LASER PRINTER	0.0385
DELL	3110 COLOR LASER PRINTER - MONOCHROME	0.0315
DELL	3110 COLOR LASER PRINTER - COLOR	0.1485
DELL	3115 COLOR LASER PRINTER - MONOCHROME	0.0315
DELL	3115 COLOR LASER PRINTER - COLOR	0.1485
DELL	M5200 LASER PRINTER	0.0143
HEWLETT PACKARD	1000 LASERJET PRINTER	0.0219
HEWLETT PACKARD	1012 LASERJET PRINTER	0.0265
HEWLETT PACKARD	1100 LASERJET PRINTER	0.0195

MAKE	MODEL	COST PER PAGE
HEWLETT PACKARD	1200 LASERJET PRINTER	0.0219
HEWLETT PACKARD	1220 LASERJET PRINTER	0.0219
HEWLETT PACKARD	1300 LASERJET PRINTER	0.0207
HEWLETT PACKARD	1320 LASERJET PRINTER	0.0243
HEWLETT PACKARD	2100 LASERJET PRINTER	0.0194
HEWLETT PACKARD	2200 LASERJET PRINTER	0.0194
HEWLETT PACKARD	2300 LASERJET PRINTER	0.0157
HEWLETT PACKARD	2600 COLOR LASERJET PRINTER - MONOCHROME	0.0305
HEWLETT PACKARD	2600 COLOR LASERJET PRINTER - COLOR	0.1095
HEWLETT PACKARD	2605 COLOR LASERJET PRINTER - MONOCHROME	0.0305
HEWLETT PACKARD	2605 COLOR LASERJET PRINTER - COLOR	0.1095
HEWLETT PACKARD	3050 LASERJET PRINTER	0.0265
HEWLETT PACKARD	3200 LASERJET PRINTER	0.0195
HEWLETT PACKARD	3380 LASERJET PRINTER	0.0219
HEWLETT PACKARD	3600 COLR LASERJET PRINTER - MONOCHROME	0.0195
HEWLETT PACKARD	3600 COLR LASERJET PRINTER - COLOR	0.0895
HEWLETT PACKARD	3700 COLOR LASERJET PRINTER - MONOCHROME	0.0195
HEWLETT PACKARD	3700 COLOR LASERJET PRINTER - COLOR	0.0895
HEWLETT PACKARD	3800 COLOR LASERJET PRINTER - MONOCHROME	0.0195
HEWLETT PACKARD	3800 COLOR LASERJET PRINTER - COLOR	0.0895
HEWLETT PACKARD	4 LASERJET PRINTER	0.0120
HEWLETT PACKARD	4000 LASERJET PRINTER	0.0120
HEWLETT PACKARD	4050 LASERJET PRINTER	0.0120
HEWLETT PACKARD	4100 LASERJET PRINTER	0.0120
HEWLETT PACKARD	4200 LASERJET PRINTER	0.0110
HEWLETT PACKARD	4250 LASERJET PRINTER	0.0110
HEWLETT PACKARD	4300 LASERJET PRINTER	0.0110
HEWLETT PACKARD	4345 LASERJET PRINTER	0.0110
HEWLETT PACKARD	4350 LASERJET PRINTER	0.0110
HEWLETT PACKARD	4500 COLOR LASERJET PRINTER - MONOCHROME	0.0195
HEWLETT PACKARD	4500 COLOR LASERJET PRINTER - COLOR	0.0795
HEWLETT PACKARD	4600 COLOR LASERJET PRINTER - MONOCHROME	0.0195

MAKE	MODEL	COST PER PAGE
HEWLETT PACKARD	4600 COLOR LASERJET PRINTER - COLOR	0.0895
HEWLETT PACKARD	4650 COLOR LASERJET PRINTER - MONOCHROME	0.0195
HEWLETT PACKARD	4650 COLOR LASERJET PRINTER - COLOR	0.0895
HEWLETT PACKARD	4L LASERJET PRINTER	0.0238
HEWLETT PACKARD	4P LASERJET PRINTER	0.0240
HEWLETT PACKARD	4PLUS LASERJET PRINTER	0.0120
HEWLETT PACKARD	4SI LASERJET PRINTER	0.0130
HEWLETT PACKARD	5 LASERJET PRINTER	0.0120
HEWLETT PACKARD	5000 LASERJET PRINTER	0.0153
HEWLETT PACKARD	5100 LASERJET PRINTER	0.0153
HEWLETT PACKARD	5500 COLOR LASERJET PRINTER - MONOCHROME	0.0195
HEWLETT PACKARD	5500 COLOR LASERJET PRINTER - COLOR	0.0895
HEWLETT PACKARD	5550 COLOR LASERJET PRINTER - MONOCHROME	0.0195
HEWLETT PACKARD	5550 COLOR LASERJET PRINTER - COLOR	0.0895
HEWLETT PACKARD	5L LASERJET PRINTER	0.0301
HEWLETT PACKARD	5P LASERJET PRINTER	.0.0194
HEWLETT PACKARD	5SI LASERJET PRINTER	0.0095
HEWLETT PACKARD	6L LASERJET PRINTER	0.0295
HEWLETT PACKARD	6P LASERJET PRINTER	0.0265
HEWLETT PACKARD	8000 LASERJET PRINTER	0.0095
HEWLETT PACKARD	8100 LASERJET PRINTER	0.0095
HEWLETT PACKARD	8150 LASERJET PRINTER	0.0095
HEWLETT PACKARD	8150 LASERJET PRINTER - MICR	0.0175
HEWLETT PACKARD	8550 COLOR LASER PRINTER - MONOCHROME	0.0385
HEWLETT PACKARD	8550 COLOR LASER PRINTER - COLOR	0.0795
HEWLETT PACKARD	9000 LASERJET PRINTER	0.0125
HEWLETT PACKARD	9050 LASERJET PRINTER	0.0125
HEWLETT PACKARD	9050 LASERJET PRINTER – MICR	0.0193
HEWLETT PACKARD	CM2320 COLOR LASERJET PRINTER - MONOCHROME	0.0345
HEWLETT PACKARD	CM2320 COLOR LASERJET PRINTER - COLOR	0.1395
HEWLETT PACKARD	CM2840 COLOR LASERJET PRINTER - MONOCHROME	0.0245
HEWLETT PACKARD	CM2840 COLOR LASERJET PRINTER - COLOR	0.1085

MAKE	MODEL	COST PER PAGE
HEWLETT PACKARD	CP3525 COLOR LASERJET PRINTER - MONOCHROME	0.0195
HEWLETT PACKARD	CP3525 COLOR LASERJET PRINTER - COLOR	0.2595
HEWLETT PACKARD	P2015 LASERJET PRINTER	0.0270
HEWLETT PACKARD	P3005 LASERJET PRINTER	0.0145
HEWLETT PACKARD	P4014 LASERJET PRINTER	0.0210
IBM	1145 INFOPRINT LASER PRINTER	0.0125
IBM	12 INFOPRINT LASER PRINTER	0.0193
IBM	32 INFOPRINT LASER PRINTER	0.0120
IBM	3916 LASER PRINTER	0.0125
IBM	40 INFOPRINT LASER PRINTER	0.0120
IBM	4019 LASER PRINTER	0.0220
IBM	4029 LASER PRINTER	0.0220
LEXMARK	4029 LASER PRINTER	0.0220
LEXMARK	4030 LASER PRINTER	0.0220
LEXMARK	7525 COLOR LASER PRINTER - MONOCHROME	0.0345
LEXMARK	7525 COLOR LASER PRINTER - COLOR	0.1705
LEXMARK	OPTRA C710 COLOR LASER PRINTER	0.2095
LEXMARK	OPTRA C750 COLOR LASER PRINTER - MONOCHROME	0.0265
LEXMARK	OPTRA C750 COLOR LASER PRINTER - COLOR	0.1705
LEXMARK	OPTRA C752 COLOR LASER PRINTER - MONOCHROME	0.0265
LEXMARK	OPTRA C752 COLOR LASER PRINTER - COLOR	0.1705
LEXMARK	OPTRA E LASER PRINTER	0.0346
LEXMARK	OPTRA E SERIES LASER PRINTER	0.0346
LEXMARK	OPTRA E+ LASER PRINTER	0.0346
LEXMARK	OPTRA E323 LASER PRINTER	0.0346
LEXMARK	OPTRA E4026 LASER PRINTER	0.0116
LEXMARK	OPTRA L SERIES LASER PRINTER	0.0135
LEXMARK	OPTRA LXI LASER PRINTER	0.0135
LEXMARK	OPTRA R LASER PRINTER	0.0135
LEXMARK	OPTRA R SERIES LASER PRINTER	0.0135
LEXMARK	OPTRA R+ LASER PRINTER	0.0135
LEXMARK	OPTRA S SERIES LASER PRINTER	0.0109

MAKE	MODEL	COST PER PAGE
LEXMARK	OPTRA S1250 LASER PRINTER	0.0109
LEXMARK	OPTRA S1650 LASER PRINTER	0.0109
LEXMARK	OPTRA S1855 LASER PRINTER	0.0109
LEXMARK	OPTRA S2455 LASER PRINTER	0.0109
LEXMARK	OPTRA T520 LASER PRINTER	0.0115
LEXMARK	OPTRA T522 LASER PRINTER	0.0115
LEXMARK	OPTRA T612 LASER PRINTER	0.0130
LEXMARK	OPTRA T614 LASER PRINTER	0.0130
LEXMARK	OPTRA T620 LASER PRINTER	0.0140
LEXMARK	OPTRA T622 LSAER PRINTER	0.0140
LEXMARK	OPTRA T630 LASER PRINTER	0.0140
LEXMARK	OPTRA T632 LASER PRINTER	0.0140
LEXMARK	OPTRA T634 LASER PRINTER	0.0140
LEXMARK	OPTRA W810 LASER PRINTER	0.0175
LEXMARK	X422 LASER PRINTER	0.0290
LEXMARK / IBM	10 LASER PRINTER	0.0135
LEXMARK / IBM	4037 LASER PRINTER	0.0645
LEXMARK / IBM	40375E LASER PRINTER	0.0645
OKIDATA	C7500 COLOR LASER PRINTER - MONOCHROME	0.0235
OKIDATA	C7500 COLOR LASER PRINTER - COLOR	0.0895
PANASONIC	4440KXP LASER PRINTER	0.0476
PANASONIC	5400 LASER PRINTER	0.0476
SOURCE TECHNOLOGIES	9120 LASER PRINTER	0.0194
SOURCE TECHNOLOGIES	9530 LASER PRINTER	0.0255
XEROX	5500 LASER PRINTER	0.0135
XEROX	6180 COLOR LASER PRINTER - MONOCHROME	0.0470
XEROX	6180 COLOR LASER PRINTER - COLOR	0.1795
XEROX	7400 COLOR LASER PRINTER - MONOCHROME	0.0373
XEROX	7400 COLOR LASER PRINTER - COLOR	0.1795
XEROX	8400 COLOR LASER PRINTER - MONOCHROME	0.0445
XEROX	8400 COLOR LASER PRINTER - COLOR	0.1795
XEROX	8500 COLOR LASER PRINTER - MONOCHROME	0.0355

MAKE	MODEL	COST PER PAGE
XEROX	8500 COLOR LASER PRINTER - COLOR	0.1795
XEROX	8550 COLOR LASER PRINTER - MONOCHROME	0.0355
XEROX	8550 COLOR LASER PRINTER - COLOR	0.1795