



State of Oklahoma  
Office of Management and Enterprise Services  
Information Services Division

AWARDED VENDOR INFORMATION

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**Supplier Name:** CMC Americas, Inc.

**Vendor ID#:** 376946

**Primary Contact:** Sandra Shuford

**Email:** Sandra.shuford@cmc-americas.com

**Secondary Contact:**

**Phone #:** 1- - -

**Email:**

**Website:** www.cmc-americas.com

**Contract ID #:** 3755

**P/Card Accepted:** ☐ Yes ☐ No

**Email Address to** Sandra.shuford@cmc-americas.com  
**Receive ITSW1025**  
**SOW Notifications:**

## CONTRACT

# State of Oklahoma

### Dispatch via Print

**Vendor ID** 0000376946  
CMC AMERICAS INC  
4354 S SHERWOOD FOREST BLVD STE 175  
BATON ROUGE LA 70816-4483

<b>Contract ID</b> 0000000000000000000000003755			<b>Page</b> 1 of 5	
<b>Contract Dates</b> 07/01/2014 to 06/30/2015		<b>Currency</b> USD	<b>Rate Type</b> CRRNT	<b>Rate Date</b> PO Date
<b>Description:</b> ITSW1025 IT Staffing			<b>Contract Maximum</b> 0.00	
<b>Allow Open Item Reference</b>				
<b>TYPE: STATEWIDE</b>				

Tax Exempt? Y      Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order		Maximum / Open	
		Qty	Amt	Qty	Amt
1	81112211 / Infrastructure Infrastructure consists of the following consulting services:  Enterprise Architecture Data Center Engineering for high Availability Enterprise Application and Desktop Virtualization Integration between on-site services with cloud/managed services Network Design and Security Identity Management and Federation Enterprise Messaging and/or E-Discovery VOIP and Unified Communications EDI/HL7 Messaging Network Assessment SOA Governance Complex System Performance Tuning Network Administrator Network Specialist	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0001	
2	81111811 / Help Desk Help Desk consists of the following consulting services: Application and Personal Computer Support	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0001	
3	81112200 / Software Maintenance and Support Software Maintenance and Support consists of the following consulting services: Development Software Maintenance System Management Software Maintenance	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0001	
4	81112208 / Security Design and Support Security Design and Support consists of the following consulting services: Forensics/Incident Response Business Continuity/Disaster Recovery Planning Policy Creation/Compliance System Hardening Access Control Methodologies Vulnerability and Penetration Testing Code Review Security Operations Center Staff	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0001	

Final = The price is final after adjustments  
Hard = Apply adjustments regardless of other adjustments  
Skip = Skip adjustments if any other adjustments have been applied

**Authorized Signature**

Lisa D. McKim









# CMC Americas, Inc.

Infrastructure		
	Labor Discipline	Hourly Rate
Level I - Business Analyst (5-8 years)	Enterprise Architecture	\$81
Level II - Business Analyst (9-11 years)	Enterprise Architecture	\$94
Level III - Business Analyst (11+ years)	Enterprise Architecture	\$106
Level I Engineer (3-5 years)	Data Center Engineering for High Availability	\$75
Level II Engineer (6-9 years)	Data Center Engineering for High Availability	\$88
Level III Engineer (10+ years)	Data Center Engineering for High Availability	\$100
Level I Engineer (3-5 years)	Enterprise Application and Desktop Virtualization	\$75
Level II Engineer (6-9 years)	Enterprise Application and Desktop Virtualization	\$88
Level III Engineer (10+ years)	Enterprise Application and Desktop Virtualization	\$100
Level I Engineer (3-5 years)	Integration between on-site services with cloud/managed services	\$75
Level II Engineer (6-9 years)	Integration between on-site services with cloud/managed services	\$88
Level III Engineer (10+ years)	Integration between on-site services with cloud/managed services	\$100
Level I Network Engineer (3-5 years)	Network Design and Security	\$75
Level II Network Engineer (6-9 years)	Network Design and Security	\$88
Level III Network Engineer (10+ years)	Network Design and Security	\$100
Level I Engineer (3-5 years)	Identity management and Federation	\$75
Level II Engineer (6-9 years)	Identity management and Federation	\$88
Level III Engineer (10+ years)	Identity management and Federation	\$100
Level I Engineer (3-5 years)	Enterprise messaging and/or E-Discovery	\$75
Level II Engineer (6-9 years)	Enterprise messaging and/or E-Discovery	\$88
Level III Engineer (10+ years)	Enterprise messaging and/or E-Discovery	\$100
Level I Engineer (3-5 years)	Network Assessment	\$75
Level II Engineer (6-9 years)	Network Assessment	\$88
Level III Engineer (10+ years)	Network Assessment	\$100
Level I Engineer (3-5 years)	SOA Governance	\$75
Level II Engineer (6-9 years)	SOA Governance	\$88
Level III Engineer (10+ years)	SOA Governance	\$100
Level I Engineer (3-5 years)	Complex system performance tuning	\$75
Level II Engineer (6-9 years)	Complex system performance tuning	\$88
Level III Engineer (10+ years)	Complex system performance tuning	\$100
Level I - Network Administrator (3-5 years)	Network Administrator	\$75
Level II - Network Administrator (6-9 years)	Network Administrator	\$88
Level III - Network Administrator (10+ years)	Network Administrator	\$100
Level I - Network Specialist (3-5 years)	Network Specialist	\$75
Level II - Network Specialist (6-9 years)	Network Specialist	\$88
Level III - Network Specialist (10+ years)	Network Specialist	\$100
Help Desk Support		
	Labor Discipline	
Level I Support Engineer (1 - 4 years)	Application and Personal Computer Support	\$38
Level II Senior Support Engineer (4 - 8 years)	Application and Personal Computer Support	\$50
Level III Support Manager (8+ years)	Application and Personal Computer Support	\$69
Software Maintenance and Support		
	Labor Discipline	
Level I - Developer (3-5 years)	Development Software maintenance	\$69
Level II - Developer (6-8 years)	Development Software maintenance	\$81
Level III - Developer (8+ years)	Development Software maintenance	\$94
Level I - Developer (3-5 years)	System management software Maintenance	\$69
Level II - Developer (6-8 years)	System management software Maintenance	\$81
Level III - Developer (8+ years)	System management software Maintenance	\$94
Audio Visual Installation and Services		
	Labor Discipline	
Security Design and Support		
	Labor Discipline	
Level I Engineer (3-5 years)	Forensics/Incident response	\$75
Level II Engineer (6-9 years)	Forensics/Incident response	\$88
Level III Engineer (10+ years)	Forensics/Incident response	\$100
Level I Engineer (3-5 years)	Business Continuity/Disaster recovery Planning	\$75
Level II Engineer (6-9 years)	Business Continuity/Disaster recovery Planning	\$88
Level III Engineer (10+ years)	Business Continuity/Disaster recovery Planning	\$100
Level I Engineer (3-5 years)	Policy Creation/Compliance	\$75
Level II Engineer (6-9 years)	Policy Creation/Compliance	\$88
Level III Engineer (10+ years)	Policy Creation/Compliance	\$100
Level I Engineer (3-5 years)	System Hardening	\$75
Level II Engineer (6-9 years)	System Hardening	\$88
Level III Engineer (10+ years)	System Hardening	\$100
Level I Engineer (3-5 years)	Access Control Methodologies	\$75
Level II Engineer (6-9 years)	Access Control Methodologies	\$88
Level III Engineer (10+ years)	Access Control Methodologies	\$100



## CMC Americas, Inc.

	Level I Security Engineer (3-5 years)	Vulnerability and Penetration testing	\$75
	Level II Security Engineer (6-9 years)	Vulnerability and Penetration testing	\$88
	Level III Security Engineer (10+ years)	Vulnerability and Penetration testing	\$100
	Level I Engineer (3-5 years)	Security Operations Center Staff	\$75
	Level II Engineer (6-9 years)	Security Operations Center Staff	\$88
	Level III Engineer (10+ years)	Security Operations Center Staff	\$100
Administrative Services			
	Labor Discipline		
	Level I Asst. Project Manager (6 - 9 Years)	IT Project management	\$88
	Level II Project Manager (10 - 15 Years)	IT Project management	\$100
	Level III Senior Project Manager (15+ Years)	IT Project management	\$112
	Level I IT Governance Specialist (8 - 12 Years)	IT Governance	\$88
	Level II Senior IT Governance Specialist (13- 16 Years)	IT Governance	\$100
	Level III Head IT Governance (16+ Years)	IT Governance	\$112
	Level I Business Development Executive (4 - 7 Years)	IT Strategic Planning	\$81
	Level II Business Development Manager (8 - 15 Years)	IT Strategic Planning	\$94
	Level III Sales Head (15 + years)	IT Strategic Planning	\$106
	Level I Pre-Sales Executive (4 - 7 years)	IT Costing and Rate Analysis	\$81
	Level II Senior Pre-Sales Executive (8 - 15 years)	IT Costing and Rate Analysis	\$94
	Level III Pre-Sales head (15+ years)	IT Costing and Rate Analysis	\$106
	Level I CRM Consultant (4 - 7 Years)	IT CRM	\$88
	Level II Senior CRM Consultant (8- 12 Years)	IT CRM	\$100
	Level III Head CRM Consultant (12+ years)	IT CRM	\$112
	Level I Engagement Manager (7 - 10 years)	Service Level Agreement	\$88
	Level II Senior Engagement Manager (11 - 15 years)	Service Level Agreement	\$100
	Level III Strategic Manager (15+ years)	Service Level Agreement	\$112
	Level I Portfolio Manager (9 - 12 years)	IT Portfolio Management	\$88
	Level II Senior Portfolio Manager (12- 15 years)	IT Portfolio Management	\$100
	Level III Strategic Manager (15+ years)	IT Portfolio Management	\$112
	Level I Associate Functional Analyst (3 - 6 years)	Business Requirements Gathering	\$69
	Level II Functional Analyst (7- 9 Years)	Business Requirements Gathering	\$88
	Level III Senior Functional Analyst (10+ years)	Business Requirements Gathering	\$100
	Level I Associate Business Analyst (3 - 6 years)	Business Analysts	\$69
	Level II Business Analyst (7- 9 Years)	Business Analysts	\$81
	Level III Senior Business Analyst (10+ years)	Business Analysts	\$94
	Level I Executive Technical Writer (1 - 4 years)	Technical Writer	\$69
	Level II Senior Technical Writer (5 - 8 Years)	Technical Writer	\$81
	Level III Technical Writer Supervisor (8+ years)	Technical Writer	\$94
	Level I Executive Trainer (3 - 6 years)	IT End-User Trainer	\$63
	Level II Senior Trainer (7 - 10 years)	IT End-User Trainer	\$75
	Level III Training Specialist (10+ years)	IT End-User Trainer	\$88
	Level I Engineer (3-5 years)	IT Asset Lifecycle Management	\$75
	Level II Engineer (6-9 years)	IT Asset Lifecycle Management	\$88
	Level III Engineer (10+ years)	IT Asset Lifecycle Management	\$100
	Level I Engineer (3-5 years)	Capacity Planning & Performance Specialist	\$75
	Level II Engineer (6-9 years)	Capacity Planning & Performance Specialist	\$88
	Level III Engineer (10+ years)	Capacity Planning & Performance Specialist	\$106



# CMC Americas, Inc.

System and System Component Administration Services		
Labor Discipline		
Level I LAN Engineer (3-5 years)	Local Area network LAN Maintenance or Support	\$75
Level II LAN Engineer (6-9 years)	Local Area network LAN Maintenance or Support	\$88
Level III LAN Engineer (10+ years)	Local Area network LAN Maintenance or Support	\$100
Level I Security Engineer (3-5 years)	Computer or network or internet security	\$75
Level II Security Engineer (6-9 years)	Computer or network or internet security	\$88
Level III Security Engineer (10+ years)	Computer or network or internet security	\$100
Level I System Engineer (3-5 years)	System installation service	\$75
Level II System Engineer (6-9 years)	System installation service	\$88
Level III System Engineer (10+ years)	System installation service	\$100
Level I WAN Engineer (3-5 years)	Wide area network WAN maintenance or support	\$75
Level II WAN Engineer (6-9 years)	Wide area network WAN maintenance or support	\$88
Level III WAN Engineer (10+ years)	Wide area network WAN maintenance or support	\$100
Management Information System MS		
Labor Discipline		
Level I System Architect (8 - 12 years)	System architecture	\$100
Level II Senior Architect (13 - 16 years)	System architecture	\$112
Level III Lead Architect (16+ years)	System architecture	\$125
Level I WAN designer (5 - 8 years)	Wide area network communication design	\$81
Level II Senior WAN designer (9 - 12 years)	Wide area network communication design	\$100
Level III WAN Architect (13+ years)	Wide area network communication design	\$112
Level I LAN designer (5 - 8 years)	Local area network communication design	\$81
Level II Senior LAN designer (9 - 12 years)	Local area network communication design	\$100
Level III LAN Architect (13+ years)	Local area network communication design	\$112
Level I Database Administrator (2 - 5 years)	Database design	\$75
Level II Senior DBA (6 - 10 years)	Database design	\$88
Level III DBA Specialist (11+ years)	Database design	\$100
Level I Network Architect (7 - 10 Years)	Network Planning Services	\$94
Level II Senior Network Architect (11 - 15 Years)	Network Planning Services	\$106
Level III Lead Architect (16+ years)	Network Planning Services	\$119
Level I System Architect (7 - 10 Years)	Systems Planning Services	\$94
Level II Senior System Architect (11 - 15 Years)	Systems Planning Services	\$106
Level III Lead Architect (16+ years)	Systems Planning Services	\$119
Level I Quality Assurance Associate (3 - 6 years)	Quality Assurance Inspector/Analyst	\$69
Level II Senior Quality Assurance Analyst (7 - 12 years)	Quality Assurance Inspector/Analyst	\$81
Level III Lead Quality Analyst (12+ years)	Quality Assurance Inspector/Analyst	\$94
Level I Database Administrator (2 - 5 years)	Database Administrators	\$69
Level II Senior DBA (6 - 10 years)	Database Administrators	\$81
Level III DBA Specialist (11+ years)	Database Administrators	\$94
Level I Engineer (4-6 years)	Enterprise Service Bus Engineer	\$69
Level II Engineer (7-9 years)	Enterprise Service Bus Engineer	\$81
Level III Engineer (10 years)	Enterprise Service Bus Engineer	\$94
Level I Testing Engineer (1 - 4 years)	QC Tester	\$69
Level II Senior Testing Engineer (5 - 8 years)	QC Tester	\$81
Level III Lead Testing Engineer (9+ years)	QC Tester	\$94
Level I Change Control Associate (2 - 4 years)	Change Coordinators	\$69
Level II Senior Change Control Executive (5 - 9 years)	Change Coordinators	\$81
Level III Change Control Manager (10+ years)	Change Coordinators	\$94
Level I Quality Control Expert (5 - 7 years)	Quality Control Planner	\$75
Level II Senior Quality Control Expert (8 - 12 years)	Quality Control Planner	\$94
Level III Quality Control Manager (13+ years)	Quality Control Planner	\$106
Level I Testing Engineer (1 - 4 years)	Quality Control Tester	\$69
Level II Senior Testing Engineer (5 - 8 years)	Quality Control Tester	\$81
Level III Lead Testing Engineer (9+ years)	Quality Control Tester	\$94
Installation Services		
Labor Discipline		
System Design and Support		
Labor Discipline		
Level I Support Engineer (3-5 years)	Linux	\$75
Level II Support Engineer (6-8 years)	Linux	\$88
Level III Support Engineer (9+ years)	Linux	\$100
Level I Support Engineer (3-5 years)	Microsoft	\$75
Level II Support Engineer (6-8 years)	Microsoft	\$88
Level III Support Engineer (9+ years)	Microsoft	\$100
Level I Support Engineer (3-5 years)	Solaris	\$75
Level II Support Engineer (6-8 years)	Solaris	\$88
Level III Support Engineer (9+ years)	Solaris	\$100
Level I Support Engineer (3-5 years)	Network	\$75
Level II Support Engineer (6-8 years)	Network	\$88
Level III Support Engineer (9+ years)	Network	\$100
Level I Support Engineer (3-5 years)	High-performance Computing	\$75
Level II Support Engineer (6-8 years)	High-performance Computing	\$88
Level III Support Engineer (9+ years)	High-performance Computing	\$100
Level I Support Engineer (3-5 years)	Performance and Monitoring	\$75
Level II Support Engineer (6-8 years)	Performance and Monitoring	\$88
Level III Support Engineer (9+ years)	Performance and Monitoring	\$100
Security		
Labor Discipline		
Level I Engineer (3-5 years)	Security Governance and Management	\$75
Level II Engineer (6-9 years)	Security Governance and Management	\$88
Level III Engineer (10+ years)	Security Governance and Management	\$100
Level I Engineer (3-5 years)	Security Policies and Procedures	\$75
Level II Engineer (6-9 years)	Security Policies and Procedures	\$88
Level III Engineer (10+ years)	Security Policies and Procedures	\$100
Level I Engineer (3-5 years)	Incident Response and Forensics	\$75
Level II Engineer (6-9 years)	Incident Response and Forensics	\$88
Level III Engineer (10+ years)	Incident Response and Forensics	\$100
Level I Engineer (3-5 years)	Risk management	\$75
Level II Engineer (6-9 years)	Risk management	\$88
Level III Engineer (10+ years)	Risk management	\$100
Level I Engineer (3-5 years)	Data Classification and Protection	\$75
Level II Engineer (6-9 years)	Data Classification and Protection	\$88
Level III Engineer (10+ years)	Data Classification and Protection	\$100
Level I Engineer (3-5 years)	Vulnerability Assessment and Penetration Testing	\$75
Level II Engineer (6-9 years)	Vulnerability Assessment and Penetration Testing	\$88
Level III Engineer (10+ years)	Vulnerability Assessment and Penetration Testing	\$100
Level I Engineer (3-5 years)	Application Security	\$75
Level II Engineer (6-9 years)	Application Security	\$88
Level III Engineer (10+ years)	Application Security	\$100
Level I Engineer (3-5 years)	Access Controls	\$75
Level II Engineer (6-9 years)	Access Controls	\$88

## CMC Americas, Inc.

	Level III Engineer (10+ years)	Access Controls	\$100
	Level I Engineer (3-5 years)	Network Security	\$75
	Level II Engineer (6-9 years)	Network Security	\$88
	Level III Engineer (10+ years)	Network Security	\$100
	Level I Engineer (3-5 years)	Security Architectures	\$75
	Level II Engineer (6-9 years)	Security Architectures	\$88
	Level III Engineer (10+ years)	Security Architectures	\$100
	Level I Engineer (3-5 years)	Identity management	\$75
	Level II Engineer (6-9 years)	Identity management	\$88
	Level III Engineer (10+ years)	Identity management	\$100

# CMC Americas, Inc.

Data Services		
Labor Discipline		
Security Risk Assessment Consulting		
Labor Discipline		
Level I Engineer (3-5 years)	Evaluate Network Security (WAN & Backbone components)	\$75
Level II Engineer (6-9 years)	Evaluate Network Security (WAN & Backbone components)	\$88
Level III Engineer (10+ years)	Evaluate Network Security (WAN & Backbone components)	\$100
Level I Engineer (3-5 years)	Identify Vulnerabilities (Network Element & Architecture Security)	\$75
Level II Engineer (6-9 years)	Identify Vulnerabilities (Network Element & Architecture Security)	\$88
Level III Engineer (10+ years)	Identify Vulnerabilities (Network Element & Architecture Security)	\$100
Level I Tester (3-5 years)	Penetration Testing	\$75
Level II Tester (6-9 years)	Penetration Testing	\$88
Level III Tester (10+ years)	Penetration Testing	\$100
Level I Engineer (3-5 years)	Security Program Assessment	\$75
Level II Engineer (6-9 years)	Security Program Assessment	\$88
Level III Engineer (10+ years)	Security Program Assessment	\$100
Level I Engineer (3-5 years)	Risk Analysis	\$75
Level II Engineer (6-9 years)	Risk Analysis	\$88
Level III Engineer (10+ years)	Risk Analysis	\$100
Level I Tester (3-5 years)	Social Engineering Testing	\$75
Level II Tester (6-9 years)	Social Engineering Testing	\$88
Level III Tester (10+ years)	Social Engineering Testing	\$100
Level I Security Engineer (3-5 years)	Determine Adequacy of Security Measures	\$75
Level II Security Engineer (6-9 years)	Determine Adequacy of Security Measures	\$88
Level III Security Engineer (10+ years)	Determine Adequacy of Security Measures	\$100
Personal Computer Support		
Labor Discipline		
Level I Support Engineer (3-5 years)	Microsoft Office	\$69
Level II Support Engineer (6-9 years)	Microsoft Office	\$81
Level III Support Engineer (10+ years)	Microsoft Office	\$94
Level I Support Engineer (3-5 years)	Microsoft PC Operating Systems	\$69
Level II Support Engineer (6-9 years)	Microsoft PC Operating Systems	\$81
Level III Support Engineer (10+ years)	Microsoft PC Operating Systems	\$94
Level I Support Engineer (3-5 years)	Mobile Device support (laptops, tablets, iPads, etc)	\$69
Level II Support Engineer (6-9 years)	Mobile Device support (laptops, tablets, iPads, etc)	\$81
Level III Support Engineer (10+ years)	Mobile Device support (laptops, tablets, iPads, etc)	\$94
Level I Support Engineer (3-5 years)	PC Peripherals (printers, external drives etc	\$69
Level II Support Engineer (6-9 years)	PC Peripherals (printers, external drives etc	\$81
Level III Support Engineer (10+ years)	PC Peripherals (printers, external drives etc	\$94
Level I Support Engineer (3-5 years)	PC Imaging and Deployment	\$69
Level II Support Engineer (6-9 years)	PC Imaging and Deployment	\$81
Level III Support Engineer (10+ years)	PC Imaging and Deployment	\$94
Application Development and Support		
Labor Discipline		
Level I - Developer (3-5 years)	Java/J2EE	\$69
Level II - Developer (6-8 years)	Java/J2EE	\$81
Level III - Developer (8+ years)	Java/J2EE	\$94
Level I - Developer (3-5 years)	PHP/MySQL	\$69
Level II - Developer (6-8 years)	PHP/MySQL	\$81
Level III - Developer (8+ years)	PHP/MySQL	\$94
Level I - Developer (3-5 years)	ASP.NET/MSSQL	\$69
Level II - Developer (6-8 years)	ASP.NET/MSSQL	\$81
Level III - Developer (8+ years)	ASP.NET/MSSQL	\$94
Level I - Developer (3-5 years)	Cold Fusion	\$69
Level II - Developer (6-8 years)	Cold Fusion	\$81
Level III - Developer (8+ years)	Cold Fusion	\$94
Level I - Developer (3-5 years)	Oracle/PeopleSoft	\$69
Level II - Developer (6-8 years)	Oracle/PeopleSoft	\$81
Level III - Developer (8+ years)	Oracle/PeopleSoft	\$94
Level I - Developer (3-5 years)	COBOL	\$69
Level II - Developer (6-8 years)	COBOL	\$81
Level III - Developer (8+ years)	COBOL	\$94
Level I - Developer (3-5 years)	Banner	\$69
Level II - Developer (6-8 years)	Banner	\$81
Level III - Developer (8+ years)	Banner	\$94
Level I - Developer (3-5 years)	Mainframe Production Control	\$69
Level II - Developer (6-8 years)	Mainframe Production Control	\$81
Level III - Developer (8+ years)	Mainframe Production Control	\$94
Level I - Developer (3-5 years)	SDLC Performance Management	\$69
Level II - Developer (6-8 years)	SDLC Performance Management	\$81
Level III - Developer (8+ years)	SDLC Performance Management	\$94
Level I - 3-5 years	SDLC - Business Plans	\$69
Level II - 6-8 years	SDLC - Business Plans	\$81
Level III - 8+ years	SDLC - Business Plans	\$94
Level I - Developer (3-5 years)	Mainframe Systems Support	\$69