State of Oklahoma
Office of Management and Enterprise Services
Information Services Division

AWARDED VENDOR INFORMATION

Supplier Name: Acro Service Corporation

Primary Contact: Diego Garcia

Email: dgarcia@acrocorp.com

Secondary Contact: Rick Faber

Email: rfaber@acrocorp.com

Website: https://www.acrocorp.com/

Contract ID #: 3743

P/Card Accepted: ☒ Yes   ☐ No

Email Address to Receive ITSW1025 SOW Notifications: dgarcia@acrocorp.com

Vendor ID#: 363212

Phone #: 1- 734 - 591 - 1100

Office of Management and Enterprise Services, Information Service Division· 3115 N. Lincoln · Oklahoma City, OK 73105
www.OMES.ok.gov

OMES/PROCUREMENT - FORM 072OSF (10/2011) Rev 1

CONTRACT

State of Oklahoma

Contract ID		Page
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Contract Dates	**Currency**	**Rate Type** **Rate Date**
07/01/2014 to 06/30/2015	USD	CRRNT PO Date
Description:		**Contract Maximum**
ITSW1025 IT Staffing		0.00
Allow Open Item Reference		
TYPE: STATEWIDE		

Vendor ID 0000363212
ACRO SERVICE CORP
39209 WEST SIX MILE ROAD STE 250
LIVONIA MI 48152-2681

Tax Exempt? Y   Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	81112211 /	0.01	0.00	0.00	0.00
	Infrastructure				
	Infrastructure consists of the following consulting services:				
	Enterprise Architecture				
	Data Center Engineering for high Availability				
	Enterprise Application and Desktop Virtualization				
	Integration between on-site services with cloud/managed services				
	Network Design and Security				
	Identity Management and Federation				
	Enterprise Messaging and/or E-Discovery				
	VOIP and Unified Communications				
	EDI/HL7 Messaging				
	Network Assessment				
	SOA Governance				
	Complex System Performance Tuning				
	Network Administrator				
	Network Specialist				

Contract Base Pricing   0.01000   HR   0001

2	81111811 /	0.00	0.00	0.00	0.00
	Help Desk				
	Help Desk consists of the following consulting services:				
	Application and Personal Computer Support				

Contract Base Pricing   0.01000   HR   0001

3	81112200 /	0.00	0.00	0.00	0.00
	Software Maintenance and Support				
	Software Maintenance and Support consists of the following consulting services:				
	Development Software Maintenance				
	System Management Software Maintenance				

Contract Base Pricing   0.01000   HR   0001

4	80161507 /	0.00	0.00	0.00	0.00
	Audio and Visual Services				
	Audio and Visual Services consists of the following consulting services:				
	Wire Pulls and Terminations				
	Equipment Racking				
	Flat Panel Display Mounting/Rigging				
	Speaker Mounting/Rigging				
	Rack Dressing				
	Cable Management				
	Ability to Read and Interpret System Schematics				
	Audio/Visual Design				

Contract Base Pricing   0.01000   HR   0001

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
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Authorized Signature

Lisa D. McKim

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State of Oklahoma

Dispatch via Print

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07/01/2014 to 06/30/2015	USD	CRRNT	PO Date
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LIVONIA MI 48152-2681

Tax Exempt? Y   Tax Exempt ID:736017987

		Minimum Order		Maximum / Open	
Line #	**Cat CD / Item ID / Item Desc**	**Qty**	**Amt**	**Qty**	**Amt**
5	81112208 /	0.00	0.00	0.00	0.00
	Security Design and Support				
	Security Design and Support consists of the following consulting services:				
	Forensics/Incident Response				
	Business Continuity/Disaster Recovery Planning				
	Policy Creation/Compliance				
	System Hardening				
	Access Control Methodologies				
	Vulnerability and Penetration Testing				
	Code Review				
	Security Operations Center Staff				
	Contract Base Pricing 0.01000 HR 0001				
6	80101507 /	0.00	0.00	0.00	0.00
	Administrative Services				
	Administrative Services consists of the following consulting services:				
	IT Project Management				
	IT Governance				
	IT Strategic Planning				
	IT Marketing and Branding				
	IT Cost and Rate Analysis				
	IT CRM				
	IT Physical Workspace Planning				
	IT Asset Lifecycle Management				
	Usability Consulting				
	Process/Service Improvement Coordinator				
	Service Level Agreement				
	IT Portfolio Management				
	Business Requirements Gathering				
	Business Analysts				
	Business Process ENG/MGT and Assessment				
	Technical Writer				
	IT End-User Trainer				
	Capacity Planning & Performance Specialist				
	Contract Base Pricing 0.01000 HR 0001				
7	81112218 /	0.00	0.00	0.00	0.00
	System and System Component Administration Services				
	System and System Components Administration consists of the following consulting services:				
	Local Area Network (LAN) Maintenance or Support				
	Database Analysis Service				
	Computer or Network or Internet Security				
	System Installation Service				
	System Analysis Service				
	Software Coding Service				
	Mainframe Administration Service				
	Wide Area Network (WAN) Maintenance or Support				
	Mainframe Protection Control/Scheduling ¿ Global Variable				
	Contract Base Pricing 0.01000 HR 0001				

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Allow Open Item Reference			
TYPE: STATEWIDE			

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Tax Exempt? Y   Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
8	81111700 /	0.00	0.00	0.00	0.00
	Management Information Systems				
	Management Information Systems consists of the following consulting services:				
	Telecommunications Planning Services				
	System Architecture				
	WAN Communications Design				
	LAN Communications Design				
	Database Design				
	Network Planning Services				
	System Planning Services				
	Quality Assurance Inspector/Analysts				
	Database Administrator				
	Enterprise Service Bus Engineer				
	RDS Print Manager				
	QC Tester				
	Change Coordinator				
	Quality Control Planner				
	Quality Control Tester				
	Contract Base Pricing 0.01000 HR 0001				
9	81111809 /	0.00	0.00	0.00	0.00
	Installation Services				
	Installation consists of the following consulting services:				
	Network/Phone Cabling				
	Security Camera				
	Classroom Technology				
	Contract Base Pricing 0.01000 HR 0001				
10	81111504 /	0.00	0.00	0.00	0.00
	System Design and Support				
	System Design and Support consists of the following consulting services:				
	Linux				
	Apple				
	Microsoft				
	Solaris				
	Network				
	High-Performance Computing				
	Avaya/Nortel Telephony/IP Telephony				
	Performance and Monitoring				
	Contract Base Pricing 0.01000 HR 0001				
11	81111801 /	0.00	0.00	0.00	0.00
	Security				

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Description:	Contract Maximum
ITSW1025 IT Staffing	0.00

Allow Open Item Reference

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LIVONIA MI 48152-2681

Tax Exempt? Y   Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc			Minimum Order Qty	Amt	Maximum / Open Qty	Amt
	Security consists of the following consulting services:						
	Security Governance and Management						
	Security Policies and Procedures						
	Incident Response and Forensics						
	Risk Management						
	Data Classification and Protection						
	Vulnerability Assessment and Penetration Testing						
	Application Security						
	Access Control						
	Network						
	Security Architectures						
	Identity Management						
	Data Encryption						
	HIPAA/Privacy						
	Contract Base Pricing	0.01000	HR			0001	
12	81112004 /			0.00	0.00	0.00	0.00
	Data Services						
	Data Services consists of the following consulting services:						
	Disaster Recovery Service						
	Data Conversions Services						
	Data Center Services						
	Contract Base Pricing	0.01000	HR			0001	
13	81111801 /			0.00	0.00	0.00	0.00
	Security Risk Assessment Consulting						
	Security Risk Assessment consists of the following consulting services:						
	Evaluate Network Security (WAN Backbone Components)						
	Identify Vulnerabilities (Network Element & Architecture Security)						
	Penetration Testing						
	Security Program Assessment						
	Risk Analysis						
	Social Engineering Testing						
	Determine Adequacy of Security measures						
	Contract Base Pricing	0.01000	HR			0001	
14	81111812 /			0.00	0.00	0.00	0.00
	Personal Computer Support						
	Personal Computer Support consists of the following consulting services:						
	Microsoft Office						
	Microsoft PC Operating Systems						
	Mobile Device Support (laptops, tablets, iPads, etc)						
	PC Peripherals (printers, external drives etc)						
	PC Imaging and Deployment						
	Contract Base Pricing	0.01000	HR			0001	

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Description:	Contract Maximum
ITSW1025 IT Staffing	0.00

Allow Open Item Reference

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Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
15	81111508 /	0.00	0.00	0.00	0.00
	Application Development				

Application Development consists of the following consulting services:
Java/J2EE
PMP/MySQL
ASP/.NET/MSSQL
Creston
Cold Fusion
Oracle/PeopleSoft
COBOL
Banner
Mainframe Production Control
SDLC Performance Management
SDLC ¿ Business Plans
Mainframe Systems Support
App Worx
BPEL/SOA
Luminis Portal
Metrics Consulting
Programing for COBOL
Application Architect
PeopleSoft Business Analyst
SharePoint
Knowledge Management
Performance and Monitoring
CMS Consulting and Contract Development
Programmers for PL/1
Programmer for C or C++
Programmer for Assemblers
Programming for Visual Basics
Programming for HTML
Programming for Java

Contract Base Pricing	0.01000	HR	0001

COMMENTS:

All terms and conditions set forth in the solicitation for ITSW1025 are applicable to this contract and any purchase
orders issued under this statewide contract.

Please refer to the Vendor Awardee Document for further information on the POC

Contract Period 7/1/2014 ¿ 6/30/2015

Agreement Period 7/1/2014 ¿ 6/30/2015

Acro

Email dgarcia@acrocorp.com
Website www.acrocorp.com
See Attached Pricing

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	Infrastructure		
		Labor Discipline	**Hourly Rate**
Level 1		Enterprise Architecture	$ 71.76
Level 2		Enterprise Architecture	$ 80.73
Level 3		Enterprise Architecture	$ 89.70
Level 1		Data Center Engineering for High Availability	$ 55.20
Level 2		Data Center Engineering for High Availability	$ 62.10
Level 3		Data Center Engineering for High Availability	$ 69.00
Level 1		Enterprise Application and Desktop Virtualization	$ 55.20
Level 2		Enterprise Application and Desktop Virtualization	$ 62.10
Level 3		Enterprise Application and Desktop Virtualization	$ 69.00
Level 1		Integration between on-site services with cloud/managed services	$ 60.72
Level 2		Integration between on-site services with cloud/managed services	$ 68.31
Level 3		Integration between on-site services with cloud/managed services	$ 75.90
Level 1		Network Design and Security	$ 52.44
Level 2		Network Design and Security	$ 59.00
Level 3		Network Design and Security	$ 65.55
Level 1		Identity management and Federation	$ 52.44
Level 2		Identity management and Federation	$ 59.00
Level 3		Identity management and Federation	$ 65.55
Level 1		Enterprise messaging and/or E-Discovery	$ 44.16
Level 2		Enterprise messaging and/or E-Discovery	$ 49.68
Level 3		Enterprise messaging and/or E-Discovery	$ 55.20
Level 1		VOIP and Unified Communications	$ 46.92
Level 2		VOIP and Unified Communications	$ 52.79
Level 3		VOIP and Unified Communications	$ 58.65
Level 1		EDI/HL7 Messaging	$ 57.33
Level 2		EDI/HL7 Messaging	$ 63.70
Level 3		EDI/HL7 Messaging	$ 70.07
Level 1		Network Assessment	$ 38.84
Level 2		Network Assessment	$ 43.16
Level 3		Network Assessment	$ 47.48
Level 1		SOA Governance	$ 62.95
Level 2		SOA Governance	$ 69.94
Level 3		SOA Governance	$ 76.93
Level 1		Complex system performance tuning	$ 53.82
Level 2		Complex system performance tuning	$ 59.80
Level 3		Complex system performance tuning	$ 65.78
Level 1		Network Administrator	$ 37.21
Level 2		Network Administrator	$ 41.34
Level 3		Network Administrator	$ 45.47
Level 1		Network Specialist	$ 32.53
Level 2		Network Specialist	$ 36.14
Level 3		Network Specialist	$ 39.75
	Help Desk Support		
		Labor Discipline	**Hourly Rate**
Level 1		Application and Personal Computer Support	$ 26.04
Level 2		Application and Personal Computer Support	$ 29.30
Level 3		Application and Personal Computer Support	$ 32.55
	Software Maintenance and Support		
		Labor Discipline	**Hourly Rate**
Level 1		Development Software maintenance	$ 46.78
Level 2		Development Software maintenance	$ 52.63
Level 3		Development Software maintenance	$ 58.48
Level 1		System management software Maintenance	$ 46.78
Level 2		System management software Maintenance	$ 52.63
Level 3		System management software Maintenance	$ 58.48
	Audio Visual Installation and Services		
		Labor Discipline	**Hourly Rate**
Level 1		Wire pulls and termination	$ 25.48
Level 2		Wire pulls and termination	$ 28.67
Level 3		Wire pulls and termination	$ 31.85
Level 1		Equipment Racking	$ 25.48
Level 2		Equipment Racking	$ 28.67
Level 3		Equipment Racking	$ 31.85
Level 1		Flat Panel Display mounting/rigging	$ 25.48
Level 2		Flat Panel Display mounting/rigging	$ 28.67
Level 3		Flat Panel Display mounting/rigging	$ 31.85
Level 1		Speaker mounting/rigging	$ 25.48
Level 2		Speaker mounting/rigging	$ 28.67
Level 3		Speaker mounting/rigging	$ 31.85

Level 1	Rack Dressing	$	25.48
Level 2	Rack Dressing	$	28.67
Level 3	Rack Dressing	$	31.85
Level 1	Cable Management	$	25.48
Level 2	Cable Management	$	28.67
Level 3	Cable Management	$	31.85
Level 1	Ability to read and interpret system schematics	$	25.48
Level 2	Ability to read and interpret system schematics	$	28.67
Level 3	Ability to read and interpret system schematics	$	31.85
Level 1	Audio/Visual Design	$	28.00
Level 2	Audio/Visual Design	$	31.50
Level 3	Audio/Visual Design	$	35.00
Security Design and Support			
	Labor Discipline		**On-Site Rate**
Level 1	Forensics/Incident response	$	49.68
Level 2	Forensics/Incident response	$	55.89
Level 3	Forensics/Incident response	$	62.10
Level 1	Business Continuity/Disaster recovery Planning	$	62.10
Level 2	Business Continuity/Disaster recovery Planning	$	62.10
Level 3	Business Continuity/Disaster recovery Planning	$	69.00
Level 1	Policy Creation/Compliance	$	35.88
Level 2	Policy Creation/Compliance	$	40.37
Level 3	Policy Creation/Compliance	$	44.85
Level 1	System Hardening	$	52.44
Level 2	System Hardening	$	59.00
Level 3	System Hardening	$	65.55
Level 1	Access Control Methodologies	$	49.68
Level 2	Access Control Methodologies	$	55.89
Level 3	Access Control Methodologies	$	62.10
Level 1	Vulnerability and Penetration testing	$	41.95
Level 2	Vulnerability and Penetration testing	$	47.20
Level 3	Vulnerability and Penetration testing	$	52.44
Level 1	Code Review	$	38.64
Level 2	Code Review	$	43.47
Level 3	Code Review	$	48.30
Level 1	Security Operations Center Staff	$	38.64
Level 2	Security Operations Center Staff	$	43.47
Level 3	Security Operations Center Staff	$	48.30
Administrative Services			
	Labor Discipline		**On-Site Rate**
Level 1	IT Project management	$	55.20
Level 2	IT Project management	$	62.10
Level 3	IT Project management	$	69.00
Level 1	IT Governance	$	55.20
Level 2	IT Governance	$	62.10
Level 3	IT Governance	$	69.00
Level 1	IT Strategic Planning	$	49.68
Level 2	IT Strategic Planning	$	55.89
Level 3	IT Strategic Planning	$	62.10
Level 1	IT Marketing and branding	$	51.89
Level 2	IT Marketing and branding	$	58.37
Level 3	IT Marketing and branding	$	64.86
Level 1	IT Costing and Rate Analysis	$	49.68
Level 2	IT Costing and Rate Analysis	$	55.89
Level 3	IT Costing and Rate Analysis	$	62.10
Level 1	IT CRM	$	60.72
Level 2	IT CRM	$	68.31
Level 3	IT CRM	$	75.90
Level 1	IT Physical Workspace Planning	$	38.64
Level 2	IT Physical Workspace Planning	$	43.47
Level 3	IT Physical Workspace Planning	$	48.30
Level 1	IT Asset Lifecycle Management	$	55.20
Level 2	IT Asset Lifecycle Management	$	62.10
Level 3	IT Asset Lifecycle Management	$	69.00
Level 1	Usability Consulting	$	55.20
Level 2	Usability Consulting	$	62.10
Level 3	Usability Consulting	$	69.00
Level 1	Process/Service Improvement Coordinators	$	40.48
Level 2	Process/Service Improvement Coordinators	$	44.98
Level 3	Process/Service Improvement Coordinators	$	49.48
Level 1	Service Level Agreement	$	40.48
Level 2	Service Level Agreement	$	44.98
Level 3	Service Level Agreement	$	49.48

Level 1	IT Portfolio Management	$	67.28
Level 2	IT Portfolio Management	$	74.75
Level 3	IT Portfolio Management	$	82.23
Level 1	Business Requirements Gathering	$	44.46
Level 2	Business Requirements Gathering	$	49.40
Level 3	Business Requirements Gathering	$	54.34
Level 1	Business Analysts	$	44.46
Level 2	Business Analysts	$	49.40
Level 3	Business Analysts	$	54.34
Level 1	Business Process ENG/MGT and Assessment	$	44.46
Level 2	Business Process ENG/MGT and Assessment	$	49.40
Level 3	Business Process ENG/MGT and Assessment	$	54.34
Level 1	Technical Writer	$	33.70
Level 2	Technical Writer	$	37.44
Level 3	Technical Writer	$	41.18
Level 1	IT End-User Trainer	$	33.70
Level 2	IT End-User Trainer	$	37.44
Level 3	IT End-User Trainer	$	41.18
Level 1	Capacity Planning & Performance Specialist	$	46.80
Level 2	Capacity Planning & Performance Specialist	$	52.00
Level 3	Capacity Planning & Performance Specialist	$	57.20

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System and System Component Administration Services		
Labor Discipline		**On-Site Rate**
Level 1	Local Area network LAN Maintenance or Support	$ 38.64
Level 2	Local Area network LAN Maintenance or Support	$ 43.47
Level 3	Local Area network LAN Maintenance or Support	$ 48.30
Level 1	Database analysis service	$ 49.14
Level 2	Database analysis service	$ 54.60
Level 3	Database analysis service	$ 60.06
Level 1	Computer or network or internet security	$ 41.40
Level 2	Computer or network or internet security	$ 46.58
Level 3	Computer or network or internet security	$ 51.75
Level 1	System installation service	$ 33.93
Level 2	System installation service	$ 37.70
Level 3	System installation service	$ 41.47
Level 1	System analysis service	$ 33.93
Level 2	System analysis service	$ 37.70
Level 3	System analysis service	$ 41.47
Level 1	Software coding service	$ 52.30
Level 2	Software coding service	$ 58.11
Level 3	Software coding service	$ 63.92
Level 1	Mainframe administration services	$ 63.18
Level 2	Mainframe administration services	$ 70.20
Level 3	Mainframe administration services	$ 77.22
Level 1	Wide area network WAN maintenance or support	$ 49.14
Level 2	Wide area network WAN maintenance or support	$ 54.60
Level 3	Wide area network WAN maintenance or support	$ 60.06
Level 1	Mainframe Protection Control/Scheduling - Global Variable	$ 38.64
Level 2	Mainframe Protection Control/Scheduling - Global Variable	$ 43.47
Level 3	Mainframe Protection Control/Scheduling - Global Variable	$ 48.30
Management Information System MS		
Labor Discipline		**On-Site Rate**
Level 1	Telecommunications Planning Services	$ 51.16
Level 2	Telecommunications Planning Services	$ 57.56
Level 3	Telecommunications Planning Services	$ 63.95
Level 1	System architecture	$ 55.20
Level 2	System architecture	$ 62.10
Level 3	System architecture	$ 69.00
Level 1	Wide area network communication design	$ 55.20
Level 2	Wide area network communication design	$ 62.10
Level 3	Wide area network communication design	$ 69.00
Level 1	Local area network communication design	$ 51.34
Level 2	Local area network communication design	$ 57.75
Level 3	Local area network communication design	$ 64.17
Level 1	Database design	$ 52.99
Level 2	Database design	$ 59.62
Level 3	Database design	$ 66.24
Level 1	Network Planning Services	$ 52.99
Level 2	Network Planning Services	$ 59.62
Level 3	Network Planning Services	$ 66.24
Level 1	Systems Planning Services	$ 52.99
Level 2	Systems Planning Services	$ 59.62
Level 3	Systems Planning Services	$ 66.24
Level 1	Quality Assurance Inspector/Analyst	$ 46.37
Level 2	Quality Assurance Inspector/Analyst	$ 52.16
Level 3	Quality Assurance Inspector/Analyst	$ 57.96
Level 1	Database Administrators	$ 51.16
Level 2	Database Administrators	$ 57.56
Level 3	Database Administrators	$ 63.95
Level 1	Enterprise Service Bus Engineer	$ 51.16
Level 2	Enterprise Service Bus Engineer	$ 57.56
Level 3	Enterprise Service Bus Engineer	$ 63.95
Level 1	RDS Print Manager	$ 46.37
Level 2	RDS Print Manager	$ 52.16
Level 3	RDS Print Manager	$ 57.96
Level 1	QC Tester	$ 46.37
Level 2	QC Tester	$ 52.16
Level 3	QC Tester	$ 57.96
Level 1	Change Coordinators	$ 46.37
Level 2	Change Coordinators	$ 52.16
Level 3	Change Coordinators	$ 57.96
Level 1	Quality Control Planner	$ 46.37
Level 2	Quality Control Planner	$ 52.16
Level 3	Quality Control Planner	$ 57.96
Level 1	Quality Control Tester	$ 46.37
Level 2	Quality Control Tester	$ 52.16
Level 3	Quality Control Tester	$ 57.96
Installation Services		
Labor Discipline		**On-Site Rate**
Level 1	Network/Phone Cabling	$ 25.54
Level 2	Network/Phone Cabling	$ 28.73
Level 3	Network/Phone Cabling	$ 31.92
Level 1	Security Cameras	$ 25.54
Level 2	Security Cameras	$ 28.73
Level 3	Security Cameras	$ 31.92
Level 1	Classroom Technology	$ 25.54
Level 2	Classroom Technology	$ 28.73
Level 3	Classroom Technology	$ 31.92
System Design and Support		
Labor Discipline		**On-Site Rate**
Level 1	Linux	$ 40.85
Level 2	Linux	$ 45.95
Level 3	Linux	$ 51.06
Level 1	Apple	$ 35.33
Level 2	Apple	$ 39.74
Level 3	Apple	$ 44.16
Level 1	Microsoft	$ 35.33
Level 2	Microsoft	$ 39.74
Level 3	Microsoft	$ 44.16
Level 1	Solaris	$ 41.40
Level 2	Solaris	$ 46.58
Level 3	Solaris	$ 51.75
Level 1	Network	$ 38.64
Level 2	Network	$ 43.47

	Labor Discipline	On-Site Rate
Level 3	Network	$ 48.30
Level 1	High-performance Computing	$ 44.16
Level 2	High-performance Computing	$ 49.68
Level 3	High-performance Computing	$ 55.20
Level 1	Avaya/Nortel Telephony/IP Telephony	$ 40.85
Level 2	Avaya/Nortel Telephony/IP Telephony	$ 45.95
Level 3	Avaya/Nortel Telephony/IP Telephony	$ 51.06
Level 1	Performance and Monitoring	$ 38.64
Level 2	Performance and Monitoring	$ 43.47
Level 3	Performance and Monitoring	$ 48.30
Security		
	Labor Discipline	**On-Site Rate**
Level 1	Security Governance and Management	$ 41.40
Level 2	Security Governance and Management	$ 46.58
Level 3	Security Governance and Management	$ 51.75
Level 1	Security Policies and Procedures	$ 35.70
Level 2	Security Policies and Procedures	$ 40.16
Level 3	Security Policies and Procedures	$ 44.62
Level 1	Incident Response and Forensics	$ 39.74
Level 2	Incident Response and Forensics	$ 44.71
Level 3	Incident Response and Forensics	$ 49.68
Level 1	Risk management	$ 40.58
Level 2	Risk management	$ 45.65
Level 3	Risk management	$ 50.72
Level 1	Data Classification and Protection	$ 35.70
Level 2	Data Classification and Protection	$ 40.16
Level 3	Data Classification and Protection	$ 44.62
Level 1	Vulnerability Assessment and Penetration Testing	$ 40.58
Level 2	Vulnerability Assessment and Penetration Testing	$ 45.65
Level 3	Vulnerability Assessment and Penetration Testing	$ 50.72
Level 1	Application Security	$ 38.64
Level 2	Application Security	$ 43.47
Level 3	Application Security	$ 48.30
Level 1	Access Controls	$ 35.70
Level 2	Access Controls	$ 40.16
Level 3	Access Controls	$ 44.62
Level 1	Network Security	$ 41.40
Level 2	Network Security	$ 46.58
Level 3	Network Security	$ 51.75
Level 1	Security Architectures	$ 40.85
Level 2	Security Architectures	$ 45.95
Level 3	Security Architectures	$ 51.06
Level 1	Identity management	$ 35.70
Level 2	Identity management	$ 40.16
Level 3	Identity management	$ 44.62
Level 1	Data Encryption	$ 38.64
Level 2	Data Encryption	$ 43.47
Level 3	Data Encryption	$ 48.30
Level 1	HIPAA/Privacy	$ 35.70
Level 2	HIPAA/Privacy	$ 40.16
Level 3	HIPAA/Privacy	$ 44.62

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	Data Services	
Labor Discipline		**On-Site Rate**
Level 1	Disaster Recovery Services	$ 28.00
Level 2	Disaster Recovery Services	$ 31.50
Level 3	Disaster Recovery Services	$ 35.00
Level 1	Data Conversion Services	$ 28.00
Level 2	Data Conversion Services	$ 31.50
Level 3	Data Conversion Services	$ 35.00
Level 1	Data Center Services	$ 28.00
Level 2	Data Center Services	$ 31.50
Level 3	Data Center Services	$ 35.00
	Security Risk Assessment Consulting	
Labor Discipline		**On-Site Rate**
Level 1	Evaluate Network Security (WAN & Backbone components)	$ 41.95
Level 2	Evaluate Network Security (WAN & Backbone components)	$ 47.20
Level 3	Evaluate Network Security (WAN & Backbone components)	$ 52.44
Level 1	Identify Vulnerabilities (Network Element & Architecture Security)	$ 41.95
Level 2	Identify Vulnerabilities (Network Element & Architecture Security)	$ 47.20
Level 3	Identify Vulnerabilities (Network Element & Architecture Security)	$ 52.44
Level 1	Penetration Testing	$ 41.95
Level 2	Penetration Testing	$ 47.20
Level 3	Penetration Testing	$ 52.44
Level 1	Security Program Assessment	$ 41.95
Level 2	Security Program Assessment	$ 47.20
Level 3	Security Program Assessment	$ 52.44
Level 1	Risk Analysis	$ 41.95
Level 2	Risk Analysis	$ 47.20
Level 3	Risk Analysis	$ 52.44
Level 1	Social Engineering Testing	$ 41.95
Level 2	Social Engineering Testing	$ 47.20
Level 3	Social Engineering Testing	$ 52.44
Level 1	Determine Adequacy of Security Measures	$ 41.95
Level 2	Determine Adequacy of Security Measures	$ 47.20
Level 3	Determine Adequacy of Security Measures	$ 52.44
	Personal Computer Support	
Labor Discipline		**On-Site Rate**
Level 1	Microsoft Office	$ 28.00
Level 2	Microsoft Office	$ 31.50
Level 3	Microsoft Office	$ 35.00
Level 1	Microsoft PC Operating Systems	$ 28.00
Level 2	Microsoft PC Operating Systems	$ 31.50
Level 3	Microsoft PC Operating Systems	$ 35.00
Level 1	Mobile Device support (laptops, tablets, iPads, etc)	$ 28.00
Level 2	Mobile Device support (laptops, tablets, iPads, etc)	$ 31.50
Level 3	Mobile Device support (laptops, tablets, iPads, etc)	$ 35.00
Level 1	PC Peripherals (printers, external drives etc	$ 28.00
Level 2	PC Peripherals (printers, external drives etc	$ 31.50
Level 3	PC Peripherals (printers, external drives etc	$ 35.00
Level 1	PC Imaging and Deployment	$ 28.00
Level 2	PC Imaging and Deployment	$ 31.50
Level 3	PC Imaging and Deployment	$ 35.00
	Application Devlopment and Support	
Labor Discipline		**On-Site Rate**
Level 1	Java/J2EE	$ 55.20
Level 2	Java/J2EE	$ 62.10
Level 3	Java/J2EE	$ 69.00
Level 1	PHP/MySQL	$ 44.16
Level 2	PHP/MySQL	$ 49.68
Level 3	PHP/MySQL	$ 55.20
Level 1	ASP/.NET/MSSQL	$ 49.68
Level 2	ASP/.NET/MSSQL	$ 55.89
Level 3	ASP/.NET/MSSQL	$ 62.10
Level 1	Creston	$ 40.66
Level 2	Creston	$ 45.75
Level 3	Creston	$ 50.83
Level 1	Cold Fusion	$ 55.20
Level 2	Cold Fusion	$ 62.10
Level 3	Cold Fusion	$ 69.00
Level 1	Oracle/PeopleSoft	$ 60.72
Level 2	Oracle/PeopleSoft	$ 68.31
Level 3	Oracle/PeopleSoft	$ 75.90
Level 1	COBOL	$ 38.64
Level 2	COBOL	$ 43.47
Level 3	COBOL	$ 48.30
Level 1	Banner	$ 44.16
Level 2	Banner	$ 49.68
Level 3	Banner	$ 55.20
Level 1	Mainframe Production Control	$ 44.16
Level 2	Mainframe Production Control	$ 49.68
Level 3	Mainframe Production Control	$ 55.20
Level 1	SDLC Performance Management	$ 55.20
Level 2	SDLC Performance Management	$ 62.10
Level 3	SDLC Performance Management	$ 69.00
Level 1	SDLC - Business Plans	$ 49.68